

2020

MISSOURI LIFE ACCIDENT & HEALTH SUPPLEMENT REPORT

DEPARTMENT OF COMMERCE AND INSURANCE
STATISTICS SECTION
MAY 2021



DCI

Missouri Department of Commerce & Insurance

PREFACE

The **Missouri Life, Accident & Health Supplement Report 2020** presents data collected by the Department of Commerce and Insurance from companies that file annual statement supplements for Missouri for 2020. This form is used to collect data in greater detail than reported in the 2020 Annual Statements. All life, health service corporations and fraternal companies are required to complete this form per 20 CSR 200-1.037, §374.040 RSMo., and §374.045 RSMo. Beginning in 1995, property and casualty companies were also required to complete the accident and health portion of the annual statement supplement for Missouri as an addendum to the supplement to page 19 of the annual statement.

The enclosed documentation, by company, provides information for each line of business specified in the annual statement supplement, with company profiles listed in alphabetical order. This publication also includes, Historical Trends, By Line of Business. This section provides historical data, by line of business, for the last ten years. Data collection for most of these lines of business started in 1993.

While every effort has been made to assure that all significant errors and omissions in the annual statement supplement data have been identified and resolved, the accuracy of the report depends on the accuracy of the information filed by each company.

The **Missouri Life, Accident & Health Supplement Report 2020** is published by the Statistics Section, Division of Market Regulation, Department of Commerce and Insurance. Additional copies can be received by sending a written request, along with payment of \$35.00 per copy, to the Department of Commerce and Insurance, P.O. Box 690, Jefferson City, MO 65102-0690. The Department of Commerce and Insurance also has a web site located at www.dci.mo.gov.

Also Available from DCI

Reports: The following reports are also available:

- *Missouri Market Share Report*
- *Missouri Real Estate Malpractice (Closed Claim Report)*
- *Missouri Legal Malpractice (Closed Claim Report)*
- *Missouri Products Liability (Closed Claim Report)*
- *Missouri Medical Malpractice Insurance Report*
- *Missouri Life, Accident & Health Supplement Report*
- *Missouri Property and Casualty Supplement Report*
- *Missouri Commercial Liability Report*
- *Missouri Mortgage Guaranty Report*
- *Missouri Uninsured Automobile Report*
- *Medicare Supplement Experience Data*
- *Property and Casualty Supplement Data*
- *Missouri Zip Code data for homeowners/ dwelling fire, farmowners (dwelling only, mobile home, earthquake, and private passenger automobile insurance.*

Databases: *for data requests, contact the Statistics Section at 573-751-3163. Some data are available for a fee.*

Many reports, including this complaint report, are available at no cost on the DCI website, at <http://insurance.mo.gov/reports/>. For paper copies, inquire with the Statistics Section at the above number.

The Department of Commerce and Insurance is an Equal Opportunity Employer.

DEFINITION OF TERMS

Life Insurance

Number Of Insureds: For individual policies, the number of insureds must include dependents. For group policies, the number of insureds must equal the number of certificate holders plus all dependents.

Market Share: The dollar amount of direct premium or annuity considerations by company divided by the total amount of direct premium and annuity considerations industry-wide for the particular line of business being analyzed, expressed as a percentage.

Rank by Market Share: The relative position a company attained in the data year compared to all companies reporting premiums (or annuity considerations) for each line of business. Rankings are based on a descending order of market share, i.e., the company with the largest market share is given the ranking of **1 (one)**.

Direct Premiums: The dollar amount charged when a policyholder contracts for life insurance coverage before reinsurance has been ceded and/or assumed. Rules of life insurance accounting require reporting premiums actually collected.

Annuity Considerations: Single payment or periodic payments that are made to purchase an annuity. "Consideration" is a term from contract law for payment given by one party to obligate the other to performance specified by contract.

Dividends Paid: The dollar amount paid to policyholders under participating agreements. These dividends are paid to policyholders after coverage has expired for which they have paid premium. Dividends paid to company stockholders are not included.

Direct Claims and Benefits Paid: The dollar amount paid in performance of obligations imposed by life or annuity contracts including death benefits, matured endowments, annuity benefits, surrender values and other claims. Includes amounts paid during the current year for obligations incurred in prior years but not obligations to be paid in future years. This is a cash flow item only and not a measure of the profitability or the cost of current coverages.

Life Insurance in Force: The value of life insurance in force at year end, which is equal to the amount of insurance in force the previous year plus new contracts issued less contracts ceased during the year.

Benefits Ratio: The dollar amount of direct claims and benefits paid plus the dollar amount of direct dividends paid divided by the dollar amount of direct premium and/or annuity considerations for the particular line of business being analyzed, expressed as a percentage. This is an accounting representation of the portion of each premium dollar which is needed to honor a company's promise to pay claims, benefits, and/or dividends.

Cash Flow Loss Ratio: The dollar amount of direct claims and benefits paid divided by the dollar amount of direct premium and/or annuity considerations written for a particular line of business being analyzed, expressed as a percentage.

Whole Life: A life insurance contract arrangement by which the insured person, upon payment of premium, is guaranteed that upon death, a named beneficiary will receive a stated amount. Though

legally whole life contracts are nondivisible entities, they continue to be explained as a combination of "term insurance protection" and "savings". A policyholder may borrow from the insurer an amount up to the cash value, at a contractual rate of interest, using the cash value as collateral. Premiums for a whole life policy may be paid over the life of the insured or for a limited period during which the higher premium charged pays up the policy.

Term Life: Life insurance which stays in effect for only a specified, limited period. If an insured dies within that period, the beneficiary receives the death payments. If the insured survives, the policy ends and the beneficiary receives nothing.

Universal Life: A life insurance policy under which (1) premiums are flexible, not fixed; (2) protection is adjustable, not fixed; and (3) insurance company expenses and other charges are specifically disclosed to a purchaser.

Graded Death Benefit: A death payment that increases with the age of an insured. Graded benefits may increase gradually and then level off, or may increase sharply before becoming level.

Credit Life: Insurance issued to a creditor to cover the life of a debtor for an outstanding loan. If the debtor dies prior to repayment of the debt, the policy will pay off the balance of the amount outstanding.

Variable Life: Any individual policy which provides for life insurance the amount or duration of which varies according to the investment experience of any separate account(s) established and maintained by the insurer as to the policy pursuant to section 376.309, RSMo of the insurance laws of the state of domicile of a foreign or alien insurer.

Annuities: Contract sold by insurance companies that pays a periodic income benefit for the life of the person (the annuitant) purchasing the contract, or for a specified length of time.

Ordinary: An agreement by an insurer guaranteeing that a specific sum of money will be paid in the future, usually as monthly income, to the annuitant.

Variable: An annuity in which premium payments are used to purchase accumulation units, their number depending on the value of each unit. The value of a unit is determined by the value of the portfolio of stocks in which the insurance company invests the premiums.

Modified Guaranteed: Deferred annuity contract, the underlying assets of which are held in a separate account and the values of which are guaranteed if held for specified periods. It contains nonforfeiture values that are based upon a market-value adjustment formula if held for shorter periods. This formula may or may not reflect the value of assets held in the separate account. The assets underlying the contract must be in a separate account during the period when the contract holder can surrender the contract.

Equity Indexed: Deferred annuity contract whose values are based in any way on the developing value of a financial index, such as the S&P 500, but which has minimum values determined by the nonforfeiture law for deferred annuities issued in this state.

Deposit-Type Funds: Premiums, annuity considerations, deposits, and other annuity income not reported on previous lines as direct premiums or annuity considerations, for which individual annuitants can be identified as Missouri residents. This applies to contracts issued on an individual or group basis.

Other Considerations: Unallocated annuity considerations and other unallocated deposits which incorporate mortality or morbidity risk.

DEFINITION OF TERMS

Accident & Health

Number Of Insureds: For individual policies, the number of insured must include dependents. For group policies, the number of insureds must equal the number of certificate holders plus all dependents.

Market Share: The dollar amount of direct premiums written by company divided by the total amount of direct premiums written industry-wide for the particular line of business being analyzed, expressed as a percentage.

Rank by Market Share: The relative position a company attained in the data year to all companies reporting premiums for each line of business. Rankings are based on a descending order of market share, i.e., the company with the largest market share is given the ranking of 1.

Direct Premiums Written: Amount charged when a policyholder contracts for insurance coverage before reinsurance has been ceded and/or assumed.

Direct Premiums Earned: The part of premium attributable to the coverage already provided in a given period before reinsurance has been ceded and/or assumed.

Dividends Paid: The dollar amount paid to policyholders under participating agreements. These dividends are paid to policyholders after coverage has expired for which they have paid premium. Dividends paid to company stockholders are not included.

Direct Losses Paid: The sum of all payments made during the year for the benefit of insurance claimants, before reinsurance has been ceded and/or assumed. These payments include amounts paid in the current year for claims arising from coverage in prior years and exclude amounts which will be paid in future years for claims arising from the current year. Hence, this item is not a measure of the actual cost of current coverages, but only of current cash flows.

Direct Losses Incurred: The sum of direct losses paid plus an estimate at the close of the year of the amounts to be paid in the future for all claims arising from the current and all prior years, minus the corresponding estimate made at the close of business for the preceding year. Incurred losses reported include estimated amounts unpaid for incurred-but-not-reported (IBNR) claims.

Loss Ratio: The dollar amount of direct losses incurred divided by the dollar amount of premiums earned for the particular line of business being analyzed, expressed as a percentage. This is an accounting representation of the portion of each premium dollar which is needed to honor a company's promise to pay claims.

Cash Flow Loss Ratio: The dollar amount of direct losses paid divided by the dollar amount of direct premiums written for a particular line of business being analyzed, expressed as a percentage.

Medical Expense: A form of health insurance that provides benefits for medical, surgical, and hospital expenses.

Small Employer (2 – 50 employees) or (3 – 25 employees): Major medical or comprehensive group medical expense insurance coverage that is subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).

Small Employer (3 – 25 employees): Major medical or comprehensive group medical expense coverage that is subject to The Missouri Small Employer Health Insurance Availability Act.

Medicare Supplement: A group or individual policy of accident and sickness insurance or a subscriber contract of hospital and medical service associations or health maintenance organizations, other than a policy issued pursuant to a contract under Section 1876 or Section 1833 of the federal Social Security Act, which is advertised, marketed or designed primarily as a supplement to reimbursements under Medicare for the hospital, medical or surgical expenses of persons eligible for Medicare.

Long Term Care: Any policy, contract, certificate, evidence of coverage or rider advertised, marketed, offered or designed to provide coverage for not less than 12 consecutive months for each covered person on an expense incurred, indemnity, prepaid or other basis; for one or more necessary or medically necessary diagnostic, preventive, therapeutic, rehabilitative, maintenance of personal care services, provided in a setting other than an acute care unit of a hospital. Such term includes group and individual annuities and life insurance policies or riders which provide directly or which supplement long-term care insurance. Such term also includes a policy or rider which provides for payment of benefits based upon cognitive impairment or the loss of functional capacity.

Specified Disease: A policy for certain specified diseases only, such as cancer, heart attacks, scarlet fever, smallpox, polio, tetanus, etc.

Accident Only: A form of health insurance against loss by bodily injury.

Disability Income: A form of health insurance that provides periodic payments to replace income, actually or presumptively lost, when the insured is unable to work as a result of sickness or injury.

Limited Benefit: Policies that are not otherwise described herein and which pay benefits only for specified perils, in contrast to those paying for all accident and sickness perils.

Short Term Credit Disability: Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other credit transaction while the debtor is disabled for durations of less than 10 years.

Long Term Credit Disability (Mortgage): Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other credit transaction while the debtor is disabled for durations of 10 years or more.


Credit Unemployment: Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other transaction on credit when the debtor is involuntarily unemployed.

Stop Loss: A policy, certificate, contract endorsement, attachments, amendments or other modifications to that contract, which protects an employer, trustee, or association against an aggregate amount of claims over a period, by insuring against losses of an employer's self-funded health plan or losses in excess of a specified amount or percentage of the earned premium income.

Medicare Part D: Optional prescription drug benefits provided through Medicare.

Medicare Advantage/Medicare PPO Product: A plan of coverage for health benefits under Medicare Part C as defined in Section 1859 found in Title IV, Subtitle A, Chapter 1 of P.L. 105-33.

**SAMPLE COPY
OF
ANNUAL STATEMENT
SUPPLEMENT FOR MISSOURI
FOR YEAR ENDING
DECEMBER 31, 2020**



MISSOURI DEPARTMENT OF COMMERCE AND INSURANCE
ANNUAL STATEMENT SUPPLEMENT FOR MISSOURI

FOR YEAR ENDING

DUE DATE - MARCH 1			SEE INSTRUCTIONS ON REVERSE SIDE			
NAIC GROUP NUMBER	NAIC COMPANY NUMBER	COMPANY	PERSON COMPLETING FORM	TELEPHONE NUMBER		
LIFE INSURANCE						
INDIVIDUAL BUSINESS	NUMBER OF INSURED	DIRECT PREMIUM & ANNUITY CONSIDERATIONS	DIRECT DIVIDENDS TO POLICYHOLDER	DIRECT CLAIMS, BENEFITS & SURRENDER VALUES PAID	LIFE INSURANCE IN FORCE (000) DECEMBER 31	
1.1) Whole						
1.2) Term						
1.3) Universal						
1.4) Graded Death Benefits						
1.5) Credit						
1.6) Variable Life						
1.7) Annuities (with life contingencies)						
a) Ordinary						
b) Variable						
c) Modified Guaranteed						
d) Equity Indexed						
1.8) Deposit-Type Contract Funds (including variable contracts without life contingencies)						
1.9) Other Considerations						
1.10) TOTAL INDIVIDUAL						
GROUP BUSINESS						
2.1) Whole						
2.2) Term						
2.3) Universal						
2.4) Graded Death Benefits						
2.5) Credit						
2.6) Variable Life						
2.7) Annuities (with life contingencies)						
a) Ordinary						
b) Variable						
c) Modified Guaranteed						
d) Equity Indexed						
2.8) Deposit-Type Contract Funds (including variable contracts without life contingencies)						
2.9) Other Considerations						
2.10) TOTAL GROUP						
3) TOTAL LIFE						
ACCIDENT & HEALTH INSURANCE						
INDIVIDUAL BUSINESS	NUMBER OF INSURED	DIRECT PREMIUMS WRITTEN	DIRECT PREMIUMS EARNED	DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED
4.1) Comprehensive Medical Expense (see definition on reverse side)						
4.2) Medicare Supplement						
4.3) Long Term Care						
4.4) Specified Disease						
4.5) Accident Only						
4.6) Disability Income						
4.7) Dental						
4.8) Limited Benefit						
4.9) Short Term Credit Disability (less than 10 years)						
4.10) Long Term Credit Disability (Mortgage)						
4.11) Credit Unemployment						
4.12) Stop Loss						
4.13) Medicare Part D						
4.14) Medicare Advantage/Medicare PPO Product						
4.15) TOTAL INDIVIDUAL						
GROUP BUSINESS						
5.1) Comprehensive Medical Expense						
a) Small employer (2-50 employees)						
b) Large employer/union (over 50 employees)						
c) Association						
d) Discretionary						
e) Federal Employees (line 24.1)						
5.2) Medicare Supplement						
5.3) Long Term Care						
5.4) Specified Disease						
5.5) Accident Only						
5.6) Disability Income						
5.7) Dental						
5.8) Limited Benefit						
5.9) Short Term Credit Disability (less than 10 years)						
5.10) Long Term Credit Disability (Mortgage)						
5.11) Credit Unemployment						
5.12) Stop Loss						
5.13) Medicare Part D						
5.14) Medicare Advantage/Medicare PPO Product						
5.15) TOTAL GROUP						
6) TOTAL ACCIDENT & HEALTH						
SEE REVERSE SIDE FOR ADDITIONAL INFORMATION NEEDED FOR SMALL EMPLOYERS AND ASSOCIATIONS						

MO 375-1802ST

ADDITIONAL SMALL EMPLOYER COMPREHENSIVE MEDICAL EXPENSE INFORMATION

	NUMBER OF INSUREDS	DIRECT PREMIUMS WRITTEN	DIRECT PREMIUMS EARNED	DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED
7.1) Small employer (3-25 employees)						

7.2) Number of insured employers reported on Line 5.1a:

7.3) Number of insured employers reported on Line 7.1:

ADDITIONAL ASSOCIATION INFORMATION

	NUMBER OF INSUREDS	DIRECT PREMIUMS WRITTEN	DIRECT PREMIUMS EARNED	DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED
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8.1) Small employers (3-25 employees) in associations with rate differentials exceeding 20 percent.						
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8.2) Small employers (3-25 employees) in associations with rate differentials NOT exceeding 20 percent.						
--	--	--	--	--	--	--

8.3) Large employers in association plans with rate differentials exceeding 20 percent.						
---	--	--	--	--	--	--

8.4) Large employers in association plans with rate differentials NOT exceeding 20 percent.						
--	--	--	--	--	--	--

8.1a) Number of insured employers reported on Line 8.1:

8.2a) Number of insured employers reported on Line 8.2:

8.3a) Number of insured employers reported on Line 8.3:

8.4a) Number of insured employers reported on Line 8.4:

DEFINITIONS FOR SPECIFIC LINES OF BUSINESS

NUMBER OF INSUREDS AS OF DECEMBER 31 OF REPORT YEAR:

For individual policies, the number of insureds must include dependents. For group policies, the number of insureds must equal the number of certificate holders, plus all dependents.

COMPREHENSIVE MEDICAL EXPENSE:

This category includes major medical, comprehensive medical and other hospital-surgical-medical benefit plans designed to be the insured person's primary health benefit coverage. Do not include plans covering less than 50% of incurred expenses.

LIMITED BENEFIT:

Includes vision, nursing care (other than long-term care), hospital indemnity and any other single service plan or program, not otherwise reported herein.

SMALL EMPLOYER:

(2-50 employees) (Line 5.1a): This term means major medical or comprehensive group medical expense insurance coverage that is subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).

ASSOCIATION:

(Line 5.1c): This term means major medical or comprehensive group medical expense insurance coverage sold to members of associations THAT IS NOT subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).

SMALL EMPLOYER:

(3-25 employees) (Line 7.1): This term means major medical or comprehensive group medical expense coverage that is subject to The Missouri Small Employer Health Insurance Availability Act.

STOP LOSS:

Include any premium for employer self-funded group health plan excess loss coverage, including any such coverage issued or provided through minimum premium plans or other self funded health benefit plans.

MEDICARE PART D:

Pursuant to the Medicare Modernization Act, companies writing prescription drug coverage, through Medicare Part D, must report their data on line numbers 4.13 and/or 5.13.

MEDICARE ADVANTAGE:

A plan of coverage for health benefits under Medicare Part C as defined in Section 1859 found in Title IV, Subtitle A, Chapter 1 of P.L. 105-33.

ADDITIONAL ASSOCIATION INFORMATION (LINES 8.1 THROUGH 8.4):

Report only business that offers coverage to associations that include **both** small (3-25 employees) and large employers. **Please refer to the instructions that were included in your packet for additional information.**

If additional definitions are needed for detail lines of business, please send a self-addressed stamped envelope to this office (no phone calls please).

EXPLANATION IF PREMIUMS ARE REPORTED, BUT NO INSUREDS:

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**HISTORICAL TRENDS
BY
LINE OF BUSINESS
2011- 2020**

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2011 - 2020

INDIVIDUAL WHOLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$786,350,923	\$863,513,981	\$299,868,378	109.81%	147.95%	3.63%
2012	\$800,035,507	\$1,046,845,286	\$295,802,034	130.85%	167.82%	1.74%
2013	\$755,530,524	\$855,022,454	\$273,724,432	113.17%	149.40%	-5.56%
2014	\$729,180,975	\$818,993,472	\$281,953,922	112.32%	150.98%	-3.49%
2015	\$728,998,826	\$792,816,948	\$288,003,675	108.75%	148.26%	-0.02%
2016	\$764,184,981	\$790,506,056	\$289,185,492	103.44%	141.29%	4.83%
2017	\$775,630,125	\$771,374,555	\$276,746,998	99.45%	135.13%	1.50%
2018	\$790,335,343	\$883,419,376	\$271,555,935	111.78%	146.14%	1.90%
2019	\$803,680,907	\$969,884,037	\$273,080,455	120.68%	154.66%	1.69%
2020	\$809,875,081	\$924,943,383	\$283,399,743	114.21%	149.20%	0.77%

INDIVIDUAL TERM LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$457,331,590	\$360,743,348	\$9,032,450	78.88%	80.86%	4.04%
2012	\$459,199,454	\$284,546,888	\$9,327,670	61.97%	64.00%	0.41%
2013	\$486,256,025	\$284,136,851	\$9,019,426	58.43%	60.29%	5.89%
2014	\$484,969,357	\$303,835,016	\$8,678,012	62.65%	64.44%	-0.26%
2015	\$511,193,270	\$339,538,182	\$8,441,483	66.42%	68.07%	5.41%
2016	\$515,043,648	\$287,841,564	\$8,464,889	55.89%	57.53%	0.75%
2017	\$525,385,950	\$339,675,856	\$8,845,988	64.65%	66.34%	2.01%
2018	\$545,233,882	\$312,433,553	\$8,854,933	57.30%	58.93%	3.78%
2019	\$558,083,312	\$348,190,973	\$8,822,543	62.39%	63.97%	2.36%
2020	\$583,114,130	\$380,741,956	\$8,601,831	65.29%	66.77%	4.49%

INDIVIDUAL UNIVERSAL LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$568,381,773	\$446,012,031	\$3,756,845	78.47%	79.13%	0.44%
2012	\$584,005,588	\$578,379,507	\$4,448,899	99.04%	99.80%	2.75%
2013	\$677,869,479	\$711,940,887	\$10,770,507	105.03%	106.62%	16.07%
2014	\$657,668,471	\$852,420,020	\$10,606,141	129.61%	131.23%	-2.98%
2015	\$705,749,417	\$839,767,533	\$9,782,936	118.99%	120.38%	7.31%
2016	\$676,787,654	\$819,081,062	\$8,804,115	121.02%	122.33%	-4.10%
2017	\$660,286,496	\$943,715,575	\$8,499,156	142.93%	144.21%	-2.44%
2018	\$688,580,364	\$992,234,625	\$7,899,033	144.10%	145.25%	4.29%
2019	\$678,294,694	\$760,857,300	\$7,369,700	112.17%	113.26%	-1.49%
2020	\$717,052,897	\$647,129,980	\$6,257,842	90.25%	91.12%	5.71%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2011 - 2020

INDIVIDUAL GRADED DEATH BENEFITS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$10,099,031	\$6,625,480	\$34,471	65.61%	65.95%	4.71%
2012	\$9,625,013	\$10,564,560	\$31,394	109.76%	110.09%	-4.69%
2013	\$10,092,708	\$7,830,401	\$27,778	77.58%	77.86%	4.86%
2014	\$10,423,282	\$7,318,417	\$22,086	70.21%	70.42%	3.28%
2015	\$11,447,960	\$8,800,530	\$16,088	76.87%	77.01%	9.83%
2016	\$12,682,716	\$8,345,230	\$13,428	65.80%	65.91%	10.79%
2017	\$14,364,003	\$8,971,298	\$10,150	62.46%	62.53%	13.26%
2018	\$16,557,038	\$9,388,018	\$13,128	56.70%	56.78%	15.27%
2019	\$16,915,097	\$9,434,450	\$7,905	55.78%	55.82%	2.16%
2020	\$19,887,291	\$11,572,346	\$62,164	58.19%	58.50%	17.57%

INDIVIDUAL CREDIT LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$1,270,595	\$660,841	\$0	52.01%	52.01%	-6.17%
2012	\$1,235,586	\$527,394	\$0	42.68%	42.68%	-2.76%
2013	\$1,216,284	\$633,652	\$0	52.10%	52.10%	-1.56%
2014	\$1,150,748	\$587,641	\$0	51.07%	51.07%	-5.39%
2015	\$832,714	\$639,152	\$0	76.76%	76.76%	-27.64%
2016	\$1,343,514	\$974,962	\$0	72.57%	72.57%	61.34%
2017	\$1,297,192	\$770,059	\$92,355	59.36%	66.48%	-3.45%
2018	\$1,185,477	\$799,330	\$0	67.43%	67.43%	-8.61%
2019	\$1,190,570	\$733,486	\$0	61.61%	61.61%	0.43%
2020	\$1,217,811	\$850,632	\$0	69.85%	69.85%	2.29%

INDIVIDUAL VARIABLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$166,464,971	\$207,194,066	\$3,502,166	124.47%	126.57%	-6.10%
2012	\$150,126,810	\$213,260,154	\$3,939,903	142.05%	144.68%	-9.81%
2013	\$154,021,510	\$193,664,071	\$4,227,032	125.74%	128.48%	2.59%
2014	\$190,430,914	\$253,784,069	\$4,512,315	133.27%	135.64%	23.64%
2015	\$169,617,933	\$257,993,770	\$4,607,563	152.10%	154.82%	-10.93%
2016	\$162,552,940	\$261,222,359	\$4,317,521	160.70%	163.36%	-4.17%
2017	\$172,532,787	\$206,031,306	\$4,864,911	119.42%	122.24%	6.14%
2018	\$184,764,931	\$224,094,911	\$5,303,033	121.29%	124.16%	7.09%
2019	\$243,335,956	\$244,113,524	\$4,015,116	100.32%	101.97%	31.70%
2020	\$214,318,001	\$246,324,573	\$3,773,572	114.93%	116.69%	-11.93%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2011 - 2020

INDIVIDUAL ORDINARY ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$1,192,968,099	\$1,258,219,180	\$34,403,385	105.47%	108.35%	-8.92%
2012	\$1,498,421,322	\$1,202,769,908	\$33,382,396	80.27%	82.50%	25.60%
2013	\$820,481,192	\$1,231,817,167	\$36,978,880	150.13%	154.64%	-45.24%
2014	\$760,899,614	\$1,314,658,911	\$39,970,327	172.78%	178.03%	-7.26%
2015	\$1,010,352,796	\$1,417,074,100	\$37,848,313	140.26%	144.00%	32.78%
2016	\$789,558,816	\$1,088,175,289	\$42,145,400	137.82%	143.16%	-21.85%
2017	\$808,264,043	\$1,135,245,412	\$35,759,816	140.45%	144.88%	2.37%
2018	\$966,691,378	\$1,367,863,486	\$38,073,879	141.50%	145.44%	19.60%
2019	\$1,130,108,831	\$1,325,260,748	\$34,631,430	117.27%	120.33%	16.90%
2020	\$1,196,697,406	\$1,128,293,483	\$35,086,784	94.28%	97.22%	5.89%

INDIVIDUAL VARIABLE ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$3,230,892,805	\$1,576,113,885	\$494,908	48.78%	48.80%	29.87%
2012	\$2,687,721,551	\$1,680,738,736	\$568,899	62.53%	62.56%	-16.81%
2013	\$3,471,380,983	\$2,117,973,913	\$544,165	61.01%	61.03%	29.16%
2014	\$3,640,759,573	\$2,683,168,752	\$576,892	73.70%	73.71%	4.88%
2015	\$2,880,957,952	\$2,641,997,771	\$623,014	91.71%	91.73%	-20.87%
2016	\$2,025,792,307	\$2,571,025,163	\$591,721	126.91%	126.94%	-29.68%
2017	\$1,523,345,155	\$3,156,736,691	\$596,897	207.22%	207.26%	-24.80%
2018	\$1,579,684,923	\$3,680,614,002	\$638,554	233.00%	233.04%	3.70%
2019	\$1,969,980,345	\$4,358,601,976	\$572,284	221.25%	221.28%	24.71%
2020	\$2,070,662,761	\$3,824,607,952	\$580,055	184.70%	184.73%	5.11%

INDIVIDUAL MODIFIED GUARANTEED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$12,101,438	\$43,843,642	\$0	362.30%	362.30%	-0.78%
2012	\$9,937,661	\$41,620,510	\$0	418.82%	418.82%	-17.88%
2013	\$7,089,932	\$25,807,169	\$0	364.00%	364.00%	-28.66%
2014	\$6,632,131	\$29,208,591	\$0	440.41%	440.41%	-6.46%
2015	\$8,061,782	\$19,973,129	\$0	247.75%	247.75%	21.56%
2016	\$14,436,721	\$20,077,016	\$0	139.07%	139.07%	79.08%
2017	\$11,346,544	\$304,948,988	\$0	2687.59%	2687.59%	-21.40%
2018	\$19,972,720	\$35,622,744	\$0	178.36%	178.36%	76.02%
2019	\$16,804,675	\$41,101,824	\$0	244.59%	244.59%	-15.86%
2020	\$34,612,526	\$45,086,468	\$0	130.26%	130.26%	105.97%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2011 - 2020

INDIVIDUAL EQUITY INDEXED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$569,608,781	\$313,033,675	\$0	54.96%	54.96%	0.54%
2012	\$660,252,499	\$351,376,494	\$0	53.22%	53.22%	15.91%
2013	\$825,068,718	\$347,149,984	\$0	42.08%	42.08%	24.96%
2014	\$1,257,275,749	\$395,437,039	\$0	31.45%	31.45%	52.38%
2015	\$1,052,902,085	\$205,920,922	\$0	19.56%	19.56%	-16.26%
2016	\$1,418,178,246	\$441,305,718	\$0	31.12%	31.12%	34.69%
2017	\$1,243,055,788	\$508,866,309	\$0	40.94%	40.94%	-12.35%
2018	\$1,528,721,431	\$635,138,379	\$0	41.55%	41.55%	22.98%
2019	\$1,488,263,255	\$677,443,796	\$0	45.52%	45.52%	-2.65%
2020	\$1,154,178,097	\$769,747,137	\$0	66.69%	66.69%	-22.45%

INDIVIDUAL DEPOSIT-TYPE FUNDS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$147,958,412	\$46,172,956	\$51,646	31.21%	31.24%	44.10%
2012	\$113,713,896	\$41,737,183	\$15,307	36.70%	36.72%	-23.14%
2013	\$122,821,821	\$37,761,413	\$0	30.74%	30.74%	8.01%
2014	\$86,004,822	\$43,516,745	\$0	50.60%	50.60%	-29.98%
2015	\$86,489,700	\$48,147,581	-\$1	55.67%	55.67%	0.56%
2016	\$93,163,703	\$62,905,018	\$0	67.52%	67.52%	7.72%
2017	\$88,322,375	\$67,670,481	\$0	76.62%	76.62%	-5.20%
2018	\$94,538,449	\$73,761,539	\$0	78.02%	78.02%	7.04%
2019	\$99,623,113	\$99,999,733	\$0	100.38%	100.38%	5.38%
2020	\$89,099,206	\$71,401,733	\$0	80.14%	80.14%	-10.56%

INDIVIDUAL OTHER CONSIDERATIONS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$146,503,239	\$337,569,411	\$152	230.42%	230.42%	18.64%
2012	\$116,025,769	\$341,407,909	\$158	294.25%	294.25%	-20.80%
2013	\$108,285,299	\$442,318,808	\$164	408.48%	408.48%	-6.67%
2014	\$94,471,695	\$397,965,125	\$0	421.25%	421.25%	-12.76%
2015	\$103,558,273	\$255,857,454	\$0	247.07%	247.07%	9.62%
2016	\$85,428,719	\$210,492,899	\$0	246.40%	246.40%	-17.51%
2017	\$120,119,307	\$219,885,403	\$0	183.06%	183.06%	40.61%
2018	\$115,923,691	\$226,435,378	\$0	195.33%	195.33%	-3.49%
2019	\$6,465,644	\$221,869,504	\$0	3431.51%	3431.51%	-94.42%
2020	\$3,371,346	\$179,129,522	\$0	5313.29%	5313.29%	-47.86%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2011 - 2020

GROUP WHOLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$40,851,047	\$297,389,377	\$7,936	727.98%	728.00%	-44.36%
2012	\$43,223,282	\$133,327,424	\$18,881	308.46%	308.51%	5.81%
2013	\$44,471,778	\$67,139,980	\$38,790	150.97%	151.06%	2.89%
2014	\$47,375,128	\$85,366,637	\$72,007	180.19%	180.34%	6.53%
2015	\$53,726,734	\$105,148,186	\$40,128	195.71%	195.78%	13.41%
2016	\$95,534,219	\$154,543,685	\$516,819	161.77%	162.31%	77.82%
2017	\$60,526,927	\$92,790,390	\$330,312	153.30%	153.85%	-36.64%
2018	\$43,498,371	\$93,739,508	\$48,424	215.50%	215.61%	-28.13%
2019	\$38,609,147	\$31,605,609	\$14,845	81.86%	81.90%	-11.24%
2020	\$56,588,825	\$60,916,808	\$15,797	107.65%	107.68%	46.57%

GROUP TERM LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$447,738,187	\$523,710,194	\$1,506,242	116.97%	117.30%	16.02%
2012	\$449,567,475	\$372,423,531	\$1,582,466	82.84%	83.19%	0.41%
2013	\$461,332,940	\$410,753,431	\$959,139	89.04%	89.24%	2.62%
2014	\$473,735,764	\$378,880,189	\$1,702,453	79.98%	80.34%	2.69%
2015	\$484,429,841	\$376,373,301	\$1,322,907	77.69%	77.97%	2.26%
2016	\$475,230,911	\$297,520,323	\$1,169,131	62.61%	62.85%	-1.90%
2017	\$507,813,492	\$385,781,284	\$1,660,330	75.97%	76.30%	6.86%
2018	\$531,820,140	\$400,585,106	\$1,417,243	75.32%	75.59%	4.73%
2019	\$528,415,026	\$422,121,559	\$1,396,600	79.88%	80.15%	-0.64%
2020	\$539,326,139	\$434,868,809	\$1,177,480	80.63%	80.85%	2.06%

GROUP UNIVERSAL LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$31,832,669	\$51,013,309	\$56,713	160.25%	160.43%	39.77%
2012	\$48,872,170	\$241,864,937	\$19,473	494.89%	494.93%	53.53%
2013	\$77,757,547	\$265,174,721	\$32,009	341.03%	341.07%	59.10%
2014	\$67,546,946	\$258,151,447	\$60,805	382.18%	382.27%	-13.13%
2015	\$114,894,398	\$203,011,137	\$31,604	176.69%	176.72%	70.10%
2016	\$67,893,912	\$196,644,718	\$1,472	289.64%	289.64%	-40.91%
2017	\$106,639,066	\$201,692,601	\$37	189.14%	189.14%	57.07%
2018	\$38,377,947	\$214,229,102	\$38	558.21%	558.21%	-64.01%
2019	\$61,941,498	\$45,254,327	\$39	73.06%	73.06%	61.40%
2020	\$27,173,457	\$143,201,748	\$35	526.99%	526.99%	-56.13%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2011 - 2020

GROUP GRADED DEATH BENEFITS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$6,579,972	\$5,041,623	\$0	76.62%	76.62%	2.14%
2012	\$6,778,410	\$29,722,021	\$0	438.48%	438.48%	3.02%
2013	\$9,521,830	\$20,030,580	\$0	210.36%	210.36%	40.47%
2014	\$8,869,181	\$19,448,194	\$0	219.28%	219.28%	-6.85%
2015	\$8,338,956	\$64,330,512	\$0	771.45%	771.45%	-5.98%
2016	\$8,630,997	\$68,685,851	\$0	795.80%	795.80%	3.50%
2017	\$5,646,219	\$12,458,030	\$1,449	220.64%	220.67%	-34.58%
2018	\$5,083,883	\$7,691,394	\$1,330	151.29%	151.32%	-9.96%
2019	\$4,773,219	\$172,517,078	\$752	3614.27%	3614.29%	-6.11%
2020	\$4,521,387	\$98,648,943	\$482	2181.83%	2181.84%	-5.28%

GROUP CREDIT LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$18,693,496	\$12,039,223	\$0	64.40%	64.40%	-1.36%
2012	\$19,441,996	\$10,086,360	\$17,195	51.88%	51.97%	4.00%
2013	\$18,284,588	\$10,102,456	\$0	55.25%	55.25%	-5.95%
2014	\$19,008,688	\$9,917,443	\$0	52.17%	52.17%	3.96%
2015	\$18,627,969	\$8,761,786	\$0	47.04%	47.04%	-2.00%
2016	\$13,912,434	\$7,687,726	\$0	55.26%	55.26%	-25.31%
2017	\$12,454,766	\$7,732,228	\$0	62.08%	62.08%	-10.48%
2018	\$12,409,238	\$7,268,590	\$0	58.57%	58.57%	-0.37%
2019	\$12,501,881	\$6,197,118	\$0	49.57%	49.57%	0.75%
2020	\$10,086,031	\$5,852,085	\$0	58.02%	58.02%	-19.32%

GROUP VARIABLE LIFE

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$16,235,622	\$23,322,145	\$16,109	143.65%	143.75%	18.12%
2012	\$10,023,961	\$25,609,049	\$4,605	255.48%	255.52%	-38.26%
2013	\$11,089,927	\$28,180,830	\$9,373	254.11%	254.20%	10.63%
2014	\$18,608,285	\$26,580,443	\$17,789	142.84%	142.94%	67.79%
2015	\$30,024,097	\$42,388,462	\$9,994	141.18%	141.21%	61.35%
2016	\$18,528,536	\$38,102,975	\$17,537	205.64%	205.74%	-38.29%
2017	\$23,010,877	\$66,547,518	\$0	289.20%	289.20%	24.19%
2018	\$21,338,429	\$58,095,261	\$0	272.26%	272.26%	-7.27%
2019	\$31,751,093	\$66,288,466	\$0	208.78%	208.78%	48.80%
2020	\$17,702,409	\$45,348,539	\$0	256.17%	256.17%	-44.25%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2011 - 2020

GROUP ORDINARY ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$443,394,917	\$371,677,173	\$4,816,386	83.83%	84.91%	17.38%
2012	\$1,286,599,473	\$569,582,297	\$4,885,938	44.27%	44.65%	190.17%
2013	\$1,215,358,820	\$445,542,674	\$5,670,377	36.66%	37.13%	-5.54%
2014	\$1,250,302,650	\$518,116,456	\$7,108,176	41.44%	42.01%	2.88%
2015	\$1,195,012,181	\$632,679,012	\$6,638,324	52.94%	53.50%	-4.42%
2016	\$1,703,283,340	\$556,963,478	\$9,279,531	32.70%	33.24%	42.53%
2017	\$1,633,022,630	\$626,651,426	\$7,993,216	38.37%	38.86%	-4.13%
2018	\$1,502,027,628	\$755,224,260	\$9,721,497	50.28%	50.93%	-8.02%
2019	\$1,481,250,264	\$763,375,602	\$9,237,832	51.54%	52.16%	-1.38%
2020	\$1,192,820,226	\$1,085,261,009	\$10,125,528	90.98%	91.83%	-19.47%

GROUP VARIABLE ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$469,744,128	\$695,938,740	\$0	148.15%	148.15%	1.80%
2012	\$611,769,937	\$674,865,198	\$0	110.31%	110.31%	30.23%
2013	\$775,270,229	\$725,001,321	\$2,172	93.52%	93.52%	26.73%
2014	\$834,068,124	\$820,780,376	\$2,897	98.41%	98.41%	7.58%
2015	\$633,963,080	\$821,918,720	\$3,750	129.65%	129.65%	-23.99%
2016	\$331,512,675	\$768,255,823	\$3,934	231.74%	231.74%	-47.71%
2017	\$613,366,779	\$899,299,058	\$3,223	146.62%	146.62%	85.02%
2018	\$586,227,659	\$997,152,346	\$3,676	170.10%	170.10%	-4.42%
2019	\$530,408,432	\$962,761,975	\$5,077	181.51%	181.51%	-9.52%
2020	\$495,318,046	\$898,998,612	\$4,605	181.50%	181.50%	-6.62%

GROUP MODIFIED GUARANTEED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$10,975,950	\$26,981,758	\$0	245.83%	245.83%	-35.78%
2012	\$860,724	\$19,799,074	\$0	2300.28%	2300.28%	-92.16%
2013	\$5,860,842	\$14,890,899	\$0	254.07%	254.07%	580.92%
2014	\$3,103,215	\$22,285,399	\$0	718.14%	718.14%	-47.05%
2015	\$194,358	\$8,532,691	\$0	4390.19%	4390.19%	-93.74%
2016	\$94,060	\$6,677,282	\$0	7098.96%	7098.96%	-51.60%
2017	\$241,308	\$3,683,129	\$0	1526.32%	1526.32%	156.55%
2018	\$379	\$10,830,886	\$0	2857753.56%	2857753.56%	-99.84%
2019	\$122	\$31,687,876	\$0	25973668.85%	25973668.85%	-67.81%
2020	\$132	\$20,346,670	\$0	15414143.94%	15414143.94%	8.20%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2011 - 2020

GROUP EQUITY INDEXED ANNUITIES

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$7,655,126	\$30,004,800	\$0	391.96%	391.96%	38.03%
2012	\$3,875,811	\$32,528,069	\$0	839.26%	839.26%	-49.37%
2013	\$2,063,163	\$29,552,692	\$0	1432.40%	1432.40%	-46.77%
2014	\$10,449,121	\$24,703,135	\$0	236.41%	236.41%	406.46%
2015	\$8,352,794	\$26,979,194	\$0	323.00%	323.00%	-20.06%
2016	\$542,624	\$29,594,519	\$0	5453.96%	5453.96%	-93.50%
2017	\$388,600	\$32,859,251	\$0	8455.80%	8455.80%	-28.39%
2018	\$581,100	\$27,584,471	\$0	4746.94%	4746.94%	49.54%
2019	\$549,778	\$30,716,644	\$0	5587.10%	5587.10%	-5.39%
2020	\$957,440	\$17,368,327	\$0	1814.04%	1814.04%	74.15%

GROUP DEPOSIT-TYPE FUNDS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$440,123,270	\$62,217,325	\$0	14.14%	14.14%	20.21%
2012	\$628,330,497	\$66,943,569	\$0	10.65%	10.65%	42.76%
2013	\$771,451,359	\$74,484,253	\$0	9.66%	9.66%	22.78%
2014	\$906,292,397	\$90,102,664	\$0	9.94%	9.94%	17.48%
2015	\$857,318,280	\$121,690,165	\$0	14.19%	14.19%	-5.40%
2016	\$803,805,299	\$104,796,055	\$0	13.04%	13.04%	-6.24%
2017	\$614,834,795	\$116,169,594	\$0	18.89%	18.89%	-23.51%
2018	\$657,514,465	\$147,598,997	\$0	22.45%	22.45%	6.94%
2019	\$547,925,021	\$156,509,887	\$0	28.56%	28.56%	-16.67%
2020	\$530,078,127	\$192,200,982	\$0	36.26%	36.26%	-3.26%

GROUP OTHER CONSIDERATIONS

YEAR	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL DIVIDENDS TO POLICYHOLDERS	CASH FLOW LOSS RATIO	BENEFITS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$908,840,653	\$1,132,886,816	\$1,574	124.65%	124.65%	-0.42%
2012	\$906,653,658	\$1,363,028,699	\$2,430	150.34%	150.34%	-0.24%
2013	\$992,689,149	\$907,473,876	\$0	91.42%	91.42%	9.49%
2014	\$974,728,559	\$1,310,530,841	\$0	134.45%	134.45%	-1.81%
2015	\$924,217,317	\$1,050,079,676	\$0	113.62%	113.62%	-5.18%
2016	\$1,046,601,997	\$933,538,010	\$0	89.20%	89.20%	13.24%
2017	\$950,371,357	\$1,172,252,977	\$0	123.35%	123.35%	-9.19%
2018	\$1,963,522,896	\$1,078,692,720	\$0	54.94%	54.94%	106.61%
2019	\$1,033,448,489	\$1,312,784,723	\$0	127.03%	127.03%	-47.37%
2020	\$1,882,944,644	\$1,540,131,082	\$0	81.79%	81.79%	82.20%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2011 - 2020

INDIVIDUAL COMPREHENSIVE MEDICAL EXPENSE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$403,540,418	\$304,853,227	75.54%	\$393,273,014	\$305,857,550	77.77%	-0.05%
2012	\$414,007,266	\$324,023,037	78.27%	\$423,602,580	\$325,668,927	76.88%	2.59%
2013	\$438,556,358	\$349,105,794	79.60%	\$441,259,579	\$352,000,915	79.77%	5.93%
2014	\$917,829,288	\$836,198,409	91.11%	\$920,167,388	\$905,306,253	98.38%	109.28%
2015	\$1,302,586,263	\$1,140,538,225	87.56%	\$1,305,373,802	\$1,226,933,447	93.99%	41.92%
2016	\$1,566,263,404	\$1,338,566,398	85.46%	\$1,579,256,632	\$1,353,851,215	85.73%	20.24%
2017	\$1,590,335,037	\$1,139,799,127	71.67%	\$1,573,627,885	\$1,079,482,093	68.60%	1.54%
2018	\$1,403,226,520	\$975,900,877	69.55%	\$1,403,823,495	\$949,657,243	67.65%	-11.77%
2019	\$1,177,153,142	\$949,133,123	80.63%	\$1,159,654,809	\$927,011,780	79.94%	-16.11%
2020	\$1,266,595,288	\$944,522,356	74.57%	\$1,278,276,609	\$954,521,239	74.67%	7.60%

INDIVIDUAL MEDICARE SUPPLEMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$391,032,013	\$294,933,638	75.42%	\$387,818,011	\$300,142,075	77.39%	9.95%
2012	\$432,218,959	\$313,127,641	72.45%	\$428,876,386	\$315,120,265	73.48%	10.53%
2013	\$455,009,751	\$329,452,671	72.41%	\$454,441,840	\$328,813,631	72.36%	5.27%
2014	\$482,152,981	\$347,057,903	71.98%	\$485,951,130	\$352,722,718	72.58%	5.97%
2015	\$490,239,680	\$360,881,200	73.61%	\$483,785,674	\$347,175,917	71.76%	1.68%
2016	\$524,098,129	\$387,411,855	73.92%	\$525,564,633	\$385,440,998	73.34%	6.91%
2017	\$545,008,656	\$411,859,542	75.57%	\$545,241,327	\$410,582,735	75.30%	3.99%
2018	\$564,149,552	\$438,656,592	77.76%	\$566,714,825	\$442,214,536	78.03%	3.51%
2019	\$579,615,001	\$462,572,992	79.81%	\$578,102,282	\$459,078,739	79.41%	2.74%
2020	\$576,421,509	\$420,630,247	72.97%	\$579,130,437	\$419,589,932	72.45%	-0.55%

INDIVIDUAL LONG TERM CARE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$207,496,536	\$128,905,231	62.12%	\$193,756,171	\$163,123,353	84.19%	1.71%
2012	\$205,162,078	\$140,639,101	68.55%	\$198,031,471	\$183,676,020	92.75%	-1.13%
2013	\$207,446,905	\$149,032,662	71.84%	\$201,536,525	\$165,150,285	81.95%	1.11%
2014	\$216,523,099	\$156,112,233	72.10%	\$212,518,477	\$204,944,227	96.44%	4.38%
2015	\$226,180,312	\$174,251,668	77.04%	\$219,939,917	\$218,484,815	99.34%	4.46%
2016	\$216,940,674	\$183,558,794	84.61%	\$214,069,833	\$201,804,311	94.27%	-4.09%
2017	\$213,304,206	\$189,030,224	88.62%	\$211,846,907	\$241,318,507	113.91%	-1.68%
2018	\$211,978,898	\$197,145,393	93.00%	\$217,655,297	\$230,953,198	106.11%	-0.62%
2019	\$210,293,108	\$214,673,832	102.08%	\$206,489,953	\$251,441,454	121.77%	-0.80%
2020	\$207,337,677	\$209,925,380	101.25%	\$212,352,222	\$185,685,429	87.44%	-1.41%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2011 - 2020

INDIVIDUAL SPECIFIED DISEASE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$68,187,490	\$31,174,856	45.72%	\$68,789,302	\$32,705,387	47.54%	1.42%
2012	\$71,620,512	\$36,306,670	50.69%	\$71,053,985	\$38,124,188	53.66%	5.03%
2013	\$76,988,550	\$35,184,258	45.70%	\$76,905,133	\$38,065,418	49.50%	7.50%
2014	\$76,499,285	\$36,941,017	48.29%	\$76,551,105	\$38,240,202	49.95%	-0.64%
2015	\$79,941,706	\$38,936,168	48.71%	\$79,734,988	\$41,851,725	52.49%	4.50%
2016	\$83,865,775	\$38,676,703	46.12%	\$84,153,719	\$40,913,514	48.62%	4.91%
2017	\$89,910,995	\$47,598,763	52.94%	\$90,168,382	\$50,559,722	56.07%	7.21%
2018	\$96,005,643	\$44,157,520	45.99%	\$95,749,270	\$46,223,446	48.28%	6.78%
2019	\$98,796,882	\$46,285,551	46.85%	\$99,308,058	\$46,678,537	47.00%	2.91%
2020	\$102,840,947	\$46,290,068	45.01%	\$102,665,207	\$49,280,488	48.00%	4.09%

INDIVIDUAL ACCIDENT ONLY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$58,883,142	\$27,889,908	47.36%	\$59,145,160	\$27,623,899	46.71%	3.23%
2012	\$59,535,290	\$27,176,435	45.65%	\$60,410,372	\$28,289,411	46.83%	1.11%
2013	\$56,610,700	\$23,953,435	42.31%	\$56,692,594	\$23,581,126	41.59%	-4.91%
2014	\$55,711,052	\$24,198,483	43.44%	\$55,621,306	\$25,209,434	45.32%	-1.59%
2015	\$58,683,332	\$27,509,679	46.88%	\$59,637,947	\$36,494,147	61.19%	5.34%
2016	\$67,266,401	\$31,770,058	47.23%	\$65,069,690	\$29,555,834	45.42%	14.63%
2017	\$60,851,889	\$25,153,595	41.34%	\$60,538,383	\$26,631,367	43.99%	-9.54%
2018	\$63,522,542	\$24,679,353	38.85%	\$63,347,315	\$24,958,520	39.40%	4.39%
2019	\$63,521,313	\$24,289,448	38.24%	\$63,852,854	\$24,453,365	38.30%	0.00%
2020	\$61,570,318	\$22,033,119	35.79%	\$61,286,431	\$22,657,998	36.97%	-3.07%

INDIVIDUAL DISABILITY INCOME

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$105,387,618	\$61,752,219	58.60%	\$103,445,226	\$57,928,897	56.00%	3.66%
2012	\$107,027,647	\$66,651,155	62.27%	\$107,539,883	\$86,051,840	80.02%	1.56%
2013	\$105,542,504	\$71,328,656	67.58%	\$105,371,718	\$74,759,002	70.95%	-1.39%
2014	\$108,615,001	\$75,711,689	69.71%	\$108,036,016	\$79,531,085	73.62%	2.91%
2015	\$106,818,978	\$67,848,508	63.52%	\$106,351,018	\$50,847,245	47.81%	-1.65%
2016	\$109,033,931	\$64,970,401	59.59%	\$108,891,589	\$67,798,163	62.26%	2.07%
2017	\$110,062,683	\$68,673,653	62.40%	\$108,945,005	\$85,142,628	78.15%	0.94%
2018	\$111,847,829	\$67,487,406	60.34%	\$113,009,194	\$55,431,444	49.05%	1.62%
2019	\$118,032,800	\$69,334,277	58.74%	\$114,204,809	\$78,931,767	69.11%	5.53%
2020	\$110,840,095	\$65,294,980	58.91%	\$113,170,115	\$58,742,791	51.91%	-6.09%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2011 - 2020

INDIVIDUAL DENTAL

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$18,735,830	\$11,449,933	61.11%	\$18,583,774	\$11,323,993	60.93%	14.34%
2012	\$20,585,953	\$12,405,523	60.26%	\$20,492,069	\$12,768,492	62.31%	9.87%
2013	\$26,365,639	\$14,775,980	56.04%	\$26,384,901	\$14,722,908	55.80%	28.08%
2014	\$31,114,304	\$16,265,975	52.28%	\$30,847,967	\$17,741,835	57.51%	18.01%
2015	\$29,700,365	\$16,157,355	54.40%	\$28,823,472	\$17,988,347	62.41%	-4.54%
2016	\$34,348,959	\$19,272,543	56.11%	\$33,888,563	\$19,798,837	58.42%	15.65%
2017	\$35,222,379	\$20,310,084	57.66%	\$34,784,887	\$20,275,754	58.29%	2.54%
2018	\$36,160,572	\$19,269,793	53.29%	\$35,681,578	\$19,396,289	54.36%	2.66%
2019	\$39,352,114	\$20,633,276	52.43%	\$44,726,654	\$20,692,102	46.26%	8.83%
2020	\$41,571,559	\$19,743,003	47.49%	\$40,956,327	\$20,129,211	49.15%	5.64%

INDIVIDUAL LIMITED BENEFIT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$33,260,202	\$14,973,051	45.02%	\$33,292,598	\$15,018,085	45.11%	2.00%
2012	\$33,897,113	\$14,688,218	43.33%	\$33,974,020	\$14,849,565	43.71%	1.91%
2013	\$35,291,790	\$15,111,733	42.82%	\$35,364,908	\$16,011,121	45.27%	4.11%
2014	\$35,038,403	\$14,762,555	42.13%	\$35,201,561	\$15,150,216	43.04%	-0.72%
2015	\$36,727,590	\$16,052,832	43.71%	\$36,735,278	\$17,324,879	47.16%	4.82%
2016	\$35,588,944	\$14,356,005	40.34%	\$35,722,622	\$14,053,329	39.34%	-3.10%
2017	\$39,645,578	\$15,485,140	39.06%	\$39,900,226	\$15,608,594	39.12%	11.40%
2018	\$48,008,240	\$17,684,818	36.84%	\$47,982,108	\$19,177,573	39.97%	21.09%
2019	\$62,119,485	\$25,627,755	41.26%	\$61,463,348	\$28,759,928	46.79%	29.39%
2020	\$62,712,790	\$24,412,061	38.93%	\$62,561,307	\$25,278,119	40.41%	0.96%

INDIVIDUAL SHORT TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$1,293,238	\$423,836	32.77%	\$978,358	\$298,376	30.50%	0.22%
2012	\$1,547,792	\$429,538	27.75%	\$1,316,928	\$520,160	39.50%	19.68%
2013	\$1,533,569	\$384,684	25.08%	\$1,380,011	\$484,249	35.09%	-0.92%
2014	\$1,624,273	\$374,148	23.03%	\$1,438,629	\$235,053	16.34%	5.91%
2015	\$1,030,479	\$453,061	43.97%	\$1,623,018	\$453,835	27.96%	-36.56%
2016	\$1,064,818	\$601,286	56.47%	\$1,707,260	\$480,787	28.16%	3.33%
2017	\$1,266,523	\$354,680	28.00%	\$1,521,653	\$274,662	18.05%	18.94%
2018	\$1,112,405	\$320,900	28.85%	\$1,393,661	\$382,229	27.43%	-12.17%
2019	\$1,519,549	\$290,736	19.13%	\$1,322,107	\$215,334	16.29%	36.60%
2020	\$1,353,266	\$265,870	19.65%	\$1,362,082	\$293,082	21.52%	-10.94%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2011 - 2020

INDIVIDUAL LONG TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	-\$475	\$4,012	-844.63%	\$14,811	\$10,205	68.90%	-129.30%
2012	-\$12	\$4,144	-34533.33%	\$13,952	\$669	4.80%	-97.47%
2013	\$16,742	\$26,972	161.10%	\$36,016	\$44,998	124.94%	-139616.67%
2014	\$8,524	\$37,804	443.50%	\$35,295	-\$147	-0.42%	-49.09%
2015	-\$2,012	\$16,465	-818.34%	\$18,164	\$2,640	14.53%	-123.60%
2016	\$6,056	\$7,249	119.70%	\$10,187	-\$8,149	-79.99%	-400.99%
2017	-\$397	\$2,209	-556.42%	\$6,972	-\$118	-1.69%	-106.56%
2018	\$155,391	\$71,928	46.29%	\$264,424	\$87,382	33.05%	-39241.31%
2019	\$0	\$0	N/A	\$1,833	\$17	0.93%	-100.00%
2020	-\$295	\$0	0.00%	\$655	-\$44	-6.72%	N/A

INDIVIDUAL CREDIT UNEMPLOYMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2012	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2013	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2014	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2015	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2016	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2017	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2018	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2019	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2020	\$0	\$0	N/A	\$0	\$0	N/A	N/A

INDIVIDUAL STOP LOSS

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$548,182	\$1,615,795	294.76%	\$548,182	\$292,363	53.33%	725.55%
2012	\$1,172,640	\$249,013	21.24%	\$1,172,641	\$1,718,842	146.58%	113.91%
2013	\$1,493,540	\$347,719	23.28%	\$1,493,540	\$848,221	56.79%	27.37%
2014	\$7,400,524	\$2,908,810	39.31%	\$7,400,524	\$4,553,555	61.53%	395.50%
2015	\$6,812,139	\$4,024,159	59.07%	\$6,791,220	\$4,807,619	70.79%	-7.95%
2016	\$5,129,465	\$10,320,358	201.20%	\$5,065,251	\$11,535,863	227.75%	-24.70%
2017	\$4,526,904	\$1,651,010	36.47%	\$4,524,823	\$2,512,529	55.53%	-11.75%
2018	\$6,276,011	\$3,789,107	60.37%	\$6,276,011	\$4,645,116	74.01%	38.64%
2019	\$2,928,191	\$2,532,127	86.47%	\$2,927,446	\$570,394	19.48%	-53.34%
2020	\$1,195,285	\$466,978	39.07%	\$1,195,987	\$91,424	7.64%	-59.18%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2011 - 2020

INDIVIDUAL MEDICARE PART D

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$326,239,553	\$259,371,912	79.50%	\$322,422,184	\$259,632,480	80.53%	-14.48%
2012	\$369,238,655	\$305,661,699	82.78%	\$365,183,985	\$307,775,521	84.28%	13.18%
2013	\$307,815,776	\$220,070,813	71.49%	\$301,029,937	\$247,536,134	82.23%	-16.64%
2014	\$290,855,000	\$259,035,798	89.06%	\$297,869,741	\$249,412,469	83.73%	-5.51%
2015	\$278,574,895	\$221,293,739	79.44%	\$274,787,020	\$213,307,148	77.63%	-4.22%
2016	\$286,020,800	\$246,839,637	86.30%	\$290,238,250	\$230,773,846	79.51%	2.67%
2017	\$297,626,890	\$256,345,699	86.13%	\$299,677,173	\$253,726,888	84.67%	4.06%
2018	\$258,302,202	\$205,403,749	79.52%	\$261,663,204	\$207,039,770	79.12%	-13.21%
2019	\$247,460,216	\$185,219,401	74.85%	\$248,582,469	\$196,039,140	78.86%	-4.20%
2020	\$231,444,821	\$216,276,675	93.45%	\$239,006,152	\$192,318,959	80.47%	-6.47%

INDIVIDUAL MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$633,001,121	\$510,785,888	80.69%	\$633,285,444	\$514,164,052	81.19%	-7.96%
2012	\$675,746,804	\$539,764,950	79.88%	\$677,581,956	\$540,333,719	79.74%	6.75%
2013	\$692,548,832	\$646,320,274	93.32%	\$696,517,314	\$646,329,897	92.79%	2.49%
2014	\$430,507,723	\$355,661,255	82.61%	\$430,474,834	\$357,703,596	83.10%	-37.84%
2015	\$399,999,652	\$331,455,998	82.86%	\$399,680,863	\$326,264,355	81.63%	-7.09%
2016	\$530,769,338	\$410,981,886	77.43%	\$531,124,265	\$421,690,266	79.40%	32.69%
2017	\$568,811,801	\$443,325,755	77.94%	\$568,913,745	\$440,903,381	77.50%	7.17%
2018	\$672,979,469	\$555,727,153	82.58%	\$673,070,004	\$560,365,763	83.26%	18.31%
2019	\$848,949,101	\$668,277,144	78.72%	\$848,334,582	\$682,651,000	80.47%	26.15%
2020	\$1,011,550,932	\$824,969,664	81.55%	\$1,007,368,374	\$837,399,837	83.13%	19.15%

GROUP COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (2 - 50 EMPLOYEES)

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$1,240,919,214	\$912,495,981	73.53%	\$1,219,533,648	\$905,726,448	74.27%	6.05%
2012	\$1,206,310,177	\$922,953,524	76.51%	\$1,220,304,803	\$929,551,460	76.17%	-2.79%
2013	\$1,239,216,740	\$923,592,671	74.53%	\$1,244,763,474	\$937,673,203	75.33%	2.73%
2014	\$1,142,248,689	\$831,655,694	72.81%	\$1,151,819,957	\$839,055,845	72.85%	-7.82%
2015	\$1,141,910,983	\$869,814,187	76.17%	\$1,142,851,740	\$873,452,937	76.43%	-0.03%
2016	\$1,155,849,485	\$862,070,854	74.58%	\$1,157,345,761	\$871,260,520	75.28%	1.22%
2017	\$1,184,636,228	\$903,069,529	76.23%	\$1,179,978,027	\$911,559,550	77.25%	2.49%
2018	\$1,158,477,348	\$912,305,051	78.75%	\$1,157,467,876	\$919,636,337	79.45%	-2.21%
2019	\$999,161,114	\$788,796,862	78.95%	\$1,003,255,718	\$792,897,084	79.03%	-13.75%
2020	\$902,100,729	\$703,716,601	78.01%	\$902,828,516	\$706,370,836	78.24%	-9.71%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2011 - 2020

GROUP COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3 - 25 EMPLOYEES)

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$755,301,467	\$537,091,033	71.11%	\$743,950,525	\$528,506,564	71.04%	2.84%
2012	\$583,451,091	\$430,006,305	73.70%	\$590,585,297	\$432,863,944	73.29%	-22.75%
2013	\$722,614,630	\$512,196,185	70.88%	\$723,443,997	\$520,098,615	71.89%	23.85%
2014	\$527,499,741	\$389,866,086	73.91%	\$528,638,293	\$391,545,946	74.07%	-27.00%
2015	\$668,203,305	\$482,937,558	72.27%	\$667,995,177	\$485,118,181	72.62%	26.67%
2016	\$632,819,124	\$466,136,053	73.66%	\$636,017,346	\$468,358,036	73.64%	-5.30%
2017	\$901,117,926	\$539,890,661	59.91%	\$899,455,247	\$546,890,373	60.80%	42.40%
2018	\$750,085,662	\$703,801,077	93.83%	\$756,604,265	\$716,449,426	94.69%	-16.76%
2019	\$694,795,467	\$538,869,661	77.56%	\$698,608,035	\$550,982,563	78.87%	-7.37%
2020	\$660,945,130	\$515,670,681	78.02%	\$661,307,246	\$519,792,111	78.60%	-4.87%

GROUP COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$2,043,759,231	\$1,646,720,986	80.57%	\$2,034,772,780	\$1,677,153,032	82.42%	2.05%
2012	\$2,114,877,846	\$1,755,535,780	83.01%	\$2,118,110,754	\$1,768,789,278	83.51%	3.48%
2013	\$2,050,460,682	\$1,728,158,433	84.28%	\$2,047,788,163	\$1,714,039,659	83.70%	-3.05%
2014	\$2,004,949,742	\$1,652,444,180	82.42%	\$1,993,919,906	\$1,623,044,418	81.40%	-2.22%
2015	\$2,007,103,666	\$1,684,312,933	83.92%	\$2,003,173,649	\$1,646,221,270	82.18%	0.11%
2016	\$2,092,055,998	\$1,784,799,000	85.31%	\$2,093,048,178	\$1,763,747,231	84.27%	4.23%
2017	\$2,422,230,132	\$1,987,978,299	82.07%	\$2,386,155,237	\$1,987,566,427	83.30%	15.78%
2018	\$2,576,062,761	\$2,283,759,066	88.65%	\$2,588,216,058	\$2,280,536,126	88.11%	6.35%
2019	\$2,802,941,279	\$2,427,601,371	86.61%	\$2,843,353,090	\$2,423,510,593	85.23%	8.81%
2020	\$2,386,247,635	\$2,004,574,387	84.01%	\$2,382,497,448	\$1,982,254,630	83.20%	-14.87%

GROUP COMPREHENSIVE MEDICAL EXPENSE - ASSOCIATION

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$213,067,406	\$152,451,260	71.55%	\$208,603,416	\$153,251,127	73.47%	20.85%
2012	\$210,628,599	\$160,926,194	76.40%	\$212,603,261	\$161,360,391	75.90%	-1.14%
2013	\$207,186,021	\$151,685,312	73.21%	\$208,643,668	\$152,833,979	73.25%	-1.63%
2014	\$176,373,796	\$143,196,477	81.19%	\$179,721,808	\$139,197,534	77.45%	-14.87%
2015	\$126,541,131	\$96,812,461	76.51%	\$131,346,793	\$94,855,503	72.22%	-28.25%
2016	\$99,276,507	\$67,789,007	68.28%	\$94,674,641	\$61,572,177	65.04%	-21.55%
2017	\$79,695,463	\$67,896,627	85.20%	\$83,228,161	\$66,781,656	80.24%	-19.72%
2018	\$75,028,575	\$61,272,752	81.67%	\$74,641,495	\$60,648,941	81.25%	-5.86%
2019	\$50,579,436	\$37,065,683	73.28%	\$50,512,204	\$35,840,151	70.95%	-32.59%
2020	\$45,112,948	\$31,243,503	69.26%	\$45,717,680	\$32,275,835	70.60%	-10.81%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2011 - 2020

GROUP COMPREHENSIVE MEDICAL EXPENSE - DISCRETIONARY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$3,723,383	\$2,811,957	75.52%	\$3,655,670	\$3,205,589	87.69%	-6.80%
2012	\$3,554,493	\$3,346,550	94.15%	\$3,527,162	\$3,204,727	90.86%	-4.54%
2013	\$3,368,578	\$3,470,974	103.04%	\$3,462,918	\$3,831,077	110.63%	-5.23%
2014	\$381,640	\$875,912	229.51%	\$433,615	\$175,459	40.46%	-88.67%
2015	\$1,117	\$5,836	522.47%	\$1,117	\$6,167	552.10%	-99.71%
2016	\$1,256	\$5	0.40%	\$1,275	-\$120	-9.41%	12.44%
2017	\$320,848	\$105,917	33.01%	\$263,555	\$0	0.00%	25445.22%
2018	\$227	\$2,650	1167.40%	\$227	\$0	0.00%	-99.93%
2019	\$237	\$11,517	4859.49%	\$237	\$3,034	1280.17%	4.41%
2020	\$24,812	\$3,922	15.81%	\$24,813	-\$529	-2.13%	10369.20%

GROUP COMPREHENSIVE MEDICAL EXPENSE - FEDERAL EMPLOYEES

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$471,890,761	\$424,701,223	90.00%	\$464,638,207	\$427,840,197	92.08%	-3.27%
2012	\$484,624,022	\$452,111,209	93.29%	\$490,105,025	\$458,223,275	93.49%	2.70%
2013	\$509,805,798	\$482,622,033	94.67%	\$512,579,016	\$484,276,163	94.48%	5.20%
2014	\$545,536,483	\$523,318,124	95.93%	\$561,678,984	\$524,328,434	93.35%	7.01%
2015	\$624,895,948	\$556,624,216	89.07%	\$626,630,255	\$562,523,568	89.77%	14.55%
2016	\$663,531,642	\$578,693,046	87.21%	\$656,121,991	\$587,019,959	89.47%	6.18%
2017	\$693,418,246	\$614,125,231	88.56%	\$669,431,594	\$613,662,043	91.67%	4.50%
2018	\$680,909,063	\$644,977,371	94.72%	\$680,440,855	\$641,294,777	94.25%	-1.80%
2019	\$723,145,275	\$680,117,788	94.05%	\$713,524,692	\$681,435,278	95.50%	6.20%
2020	\$769,369,034	\$686,461,116	89.22%	\$772,474,860	\$699,280,663	90.52%	6.39%

GROUP MEDICARE SUPPLEMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$217,061,714	\$168,815,502	77.77%	\$217,168,567	\$168,310,399	77.50%	-4.10%
2012	\$203,115,736	\$159,954,643	78.75%	\$205,429,468	\$159,682,393	77.73%	-6.42%
2013	\$196,644,545	\$151,548,529	77.07%	\$197,008,666	\$151,674,760	76.99%	-3.19%
2014	\$193,699,358	\$151,589,850	78.26%	\$192,082,500	\$150,841,159	78.53%	-1.50%
2015	\$204,900,217	\$162,151,342	79.14%	\$202,239,298	\$160,963,322	79.59%	5.78%
2016	\$211,238,135	\$168,473,712	79.76%	\$210,714,050	\$168,726,289	80.07%	3.09%
2017	\$216,649,704	\$172,324,426	79.54%	\$217,788,770	\$173,693,968	79.75%	2.56%
2018	\$223,765,220	\$172,329,372	77.01%	\$225,116,183	\$172,316,155	76.55%	3.28%
2019	\$211,002,839	\$175,220,253	83.04%	\$213,317,566	\$175,926,090	82.47%	-5.70%
2020	\$215,226,033	\$161,653,115	75.11%	\$197,415,468	\$157,816,630	79.94%	2.00%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2011 - 2020

GROUP LONG TERM CARE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$34,257,863	\$13,674,442	39.92%	\$31,694,453	\$20,819,619	65.69%	6.07%
2012	\$34,789,865	\$14,435,933	41.49%	\$32,038,191	\$20,245,997	63.19%	1.55%
2013	\$33,452,120	\$17,677,533	52.84%	\$30,721,626	\$13,262,610	43.17%	-3.85%
2014	\$36,126,891	\$18,804,607	52.05%	\$33,069,393	\$19,901,016	60.18%	8.00%
2015	\$36,275,466	\$21,314,430	58.76%	\$32,199,954	\$24,045,363	74.68%	0.41%
2016	\$36,389,880	\$21,933,116	60.27%	\$33,444,625	\$27,745,231	82.96%	0.32%
2017	\$38,287,342	\$21,695,111	56.66%	\$35,539,742	\$22,783,063	64.11%	5.21%
2018	\$38,659,448	\$24,820,971	64.20%	\$37,225,358	\$27,280,726	73.29%	0.97%
2019	\$37,143,761	\$28,974,512	78.01%	\$34,484,674	\$34,636,900	100.44%	-3.92%
2020	\$38,171,857	\$29,930,847	78.41%	\$35,189,763	\$31,304,332	88.96%	2.77%

GROUP SPECIFIED DISEASE

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$15,946,311	\$6,409,783	40.20%	\$16,117,968	\$6,995,102	43.40%	-26.12%
2012	\$17,607,701	\$8,390,650	47.65%	\$17,682,609	\$8,009,832	45.30%	10.42%
2013	\$19,968,532	\$7,509,688	37.61%	\$20,217,703	\$7,535,509	37.27%	13.41%
2014	\$24,961,891	\$8,637,135	34.60%	\$25,118,528	\$9,396,049	37.41%	25.01%
2015	\$27,245,712	\$9,509,880	34.90%	\$27,300,439	\$9,934,267	36.39%	9.15%
2016	\$29,828,883	\$10,221,604	34.27%	\$29,889,532	\$11,676,526	39.07%	9.48%
2017	\$31,175,502	\$11,331,417	36.35%	\$31,822,360	\$9,873,753	31.03%	4.51%
2018	\$34,833,470	\$12,014,822	34.49%	\$35,029,265	\$10,693,038	30.53%	11.73%
2019	\$42,211,775	\$16,360,538	38.76%	\$42,810,667	\$16,390,458	38.29%	21.18%
2020	\$40,915,010	\$14,851,592	36.30%	\$40,583,921	\$14,229,625	35.06%	-3.07%

GROUP ACCIDENT ONLY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$97,329,393	\$47,953,765	49.27%	\$100,542,729	\$47,896,762	47.64%	1.27%
2012	\$93,669,143	\$44,365,104	47.36%	\$94,083,836	\$45,430,057	48.29%	-3.76%
2013	\$99,026,369	\$47,957,270	48.43%	\$100,643,515	\$49,955,641	49.64%	5.72%
2014	\$109,907,195	\$45,080,334	41.02%	\$110,792,405	\$46,424,218	41.90%	10.99%
2015	\$109,615,562	\$43,523,286	39.71%	\$110,621,146	\$42,190,276	38.14%	-0.27%
2016	\$99,625,472	\$38,745,037	38.89%	\$99,977,796	\$42,554,006	42.56%	-9.11%
2017	\$106,534,521	\$47,178,677	44.28%	\$105,209,625	\$50,921,510	48.40%	6.94%
2018	\$110,230,122	\$48,534,065	44.03%	\$108,042,632	\$50,936,723	47.15%	3.47%
2019	\$116,616,092	\$43,850,060	37.60%	\$116,256,068	\$37,998,288	32.68%	5.79%
2020	\$111,786,395	\$41,272,752	36.92%	\$111,483,321	\$43,821,626	39.31%	-4.14%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2011 - 2020

GROUP DISABILITY INCOME

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$252,694,869	\$197,779,613	78.27%	\$257,839,761	\$212,375,298	82.37%	-0.80%
2012	\$258,592,907	\$202,323,947	78.24%	\$262,161,281	\$214,633,320	81.87%	2.33%
2013	\$259,900,676	\$212,934,734	81.93%	\$260,513,436	\$228,524,884	87.72%	0.51%
2014	\$269,201,441	\$212,951,954	79.11%	\$268,290,961	\$217,048,128	80.90%	3.58%
2015	\$303,329,965	\$229,521,732	75.67%	\$302,330,839	\$238,471,048	78.88%	12.68%
2016	\$295,990,569	\$230,257,414	77.79%	\$296,296,097	\$237,201,404	80.06%	-2.42%
2017	\$310,429,682	\$227,859,519	73.40%	\$313,941,460	\$224,332,084	71.46%	4.88%
2018	\$315,434,996	\$232,348,022	73.66%	\$333,810,137	\$221,502,939	66.36%	1.61%
2019	\$324,646,590	\$212,439,422	65.44%	\$344,472,566	\$212,761,970	61.76%	2.92%
2020	\$351,563,862	\$237,891,721	67.67%	\$373,290,521	\$253,750,939	67.98%	8.29%

GROUP DENTAL

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$203,840,252	\$147,687,410	72.45%	\$208,091,722	\$147,890,089	71.07%	2.14%
2012	\$218,668,481	\$161,839,723	74.01%	\$223,189,228	\$162,520,532	72.82%	7.27%
2013	\$220,118,548	\$165,816,300	75.33%	\$219,285,057	\$166,155,018	75.77%	0.66%
2014	\$232,335,863	\$172,716,488	74.34%	\$230,871,383	\$175,080,700	75.83%	5.55%
2015	\$245,898,323	\$176,723,210	71.87%	\$245,215,424	\$179,056,110	73.02%	5.84%
2016	\$254,889,911	\$181,631,947	71.26%	\$254,186,933	\$185,786,163	73.09%	3.66%
2017	\$245,599,771	\$161,017,689	65.56%	\$244,314,159	\$162,927,287	66.69%	-3.64%
2018	\$275,533,543	\$199,655,851	72.46%	\$273,366,731	\$202,635,088	74.13%	12.19%
2019	\$326,344,875	\$216,439,301	66.32%	\$323,340,355	\$218,654,835	67.62%	18.44%
2020	\$300,645,160	\$185,976,810	61.86%	\$295,344,288	\$185,006,303	62.64%	-7.88%

GROUP LIMITED BENEFIT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$136,070,457	\$93,916,134	69.02%	\$136,247,583	\$93,571,683	68.68%	11.93%
2012	\$149,044,553	\$98,519,019	66.10%	\$149,533,800	\$100,921,166	67.49%	9.53%
2013	\$151,711,089	\$105,597,381	69.60%	\$151,494,391	\$107,054,384	70.67%	1.79%
2014	\$146,851,719	\$111,278,930	75.78%	\$148,179,250	\$114,894,376	77.54%	-3.20%
2015	\$162,635,242	\$112,628,183	69.25%	\$161,918,619	\$115,831,671	71.54%	10.75%
2016	\$178,579,137	\$123,573,149	69.20%	\$178,814,462	\$122,784,216	68.67%	9.80%
2017	\$212,700,682	\$139,844,105	65.75%	\$212,419,098	\$141,432,022	66.58%	19.11%
2018	\$225,795,125	\$138,306,273	61.25%	\$225,657,489	\$139,770,213	61.94%	6.16%
2019	\$239,839,244	\$153,746,932	64.10%	\$239,162,225	\$154,114,622	64.44%	6.22%
2020	\$249,117,836	\$143,346,900	57.54%	\$248,967,220	\$143,332,711	57.57%	3.87%

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2011 - 2020

GROUP SHORT TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$13,404,416	\$6,243,141	46.58%	\$14,917,008	\$4,711,093	31.58%	-3.55%
2012	\$14,102,883	\$5,424,730	38.47%	\$13,222,269	\$4,618,540	34.93%	5.21%
2013	\$13,323,245	\$4,749,199	35.65%	\$13,282,084	\$3,675,444	27.67%	-5.53%
2014	\$13,672,599	\$4,131,411	30.22%	\$13,230,216	\$3,351,536	25.33%	2.62%
2015	\$13,207,014	\$3,732,757	28.26%	\$13,215,189	\$3,721,543	28.16%	-3.41%
2016	\$9,768,406	\$3,678,436	37.66%	\$11,530,020	\$3,477,512	30.16%	-26.04%
2017	\$8,807,010	\$3,398,223	38.59%	\$11,027,152	\$2,763,855	25.06%	-9.84%
2018	\$8,967,299	\$3,037,302	33.87%	\$9,623,753	\$2,589,725	26.91%	1.82%
2019	\$9,423,074	\$2,722,938	28.90%	\$8,618,461	\$2,587,673	30.02%	5.08%
2020	\$7,491,675	\$2,342,665	31.27%	\$8,632,696	\$2,035,294	23.58%	-20.50%

GROUP LONG TERM CREDIT DISABILITY

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$513,600	\$412,139	80.25%	\$494,369	\$234,644	47.46%	-36.67%
2012	\$502,052	\$544,867	108.53%	\$478,605	\$460,235	96.16%	-2.25%
2013	\$268,879	\$352,003	130.92%	\$319,070	\$322,439	101.06%	-46.44%
2014	\$252,217	\$318,389	126.24%	\$272,788	\$183,714	67.35%	-6.20%
2015	\$101,868	\$215,563	211.61%	\$116,620	\$93,997	80.60%	-59.61%
2016	\$418,477	\$74,975	17.92%	\$350,092	\$96,135	27.46%	310.80%
2017	\$291,430	\$59,790	20.52%	\$328,912	\$12,805	3.89%	-30.36%
2018	\$2,439	\$2,318	95.04%	\$2,439	\$2,925	119.93%	-99.16%
2019	\$129,405	\$82,548	63.79%	\$216,336	\$72,453	33.49%	5205.66%
2020	\$76,957	\$65,552	85.18%	\$161,625	\$32,855	20.33%	-40.53%

GROUP CREDIT UNEMPLOYMENT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2012	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2013	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2014	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2015	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2016	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2017	\$1,195	\$525	43.93%	\$2,395	\$548	22.88%	N/A
2018	\$0	\$0	N/A	\$0	\$0	N/A	-100.00%
2019	\$0	\$0	N/A	\$0	\$0	N/A	N/A
2020	\$386,948	\$97,076	25.09%	\$386,948	\$97,076	25.09%	N/A

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 2011 - 2020

GROUP STOP LOSS

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	172,887,922	127,766,825	73.90%	172,900,544	131,863,432	76.27%	16.29%
2012	184,005,327	130,083,713	70.70%	182,778,042	119,374,475	65.31%	6.43%
2013	234,150,257	180,958,786	77.28%	235,327,544	177,937,489	75.61%	27.25%
2014	281,925,029	225,743,687	80.07%	281,526,112	235,172,185	83.53%	20.40%
2015	331,623,405	254,223,258	76.66%	331,119,779	258,786,878	78.16%	17.63%
2016	357,408,725	272,922,956	76.36%	355,763,844	260,208,900	73.14%	7.78%
2017	408,514,667	306,379,691	75.00%	405,168,784	294,603,703	72.71%	14.30%
2018	493,705,878	363,575,055	73.64%	491,448,113	369,513,763	75.19%	20.85%
2019	576,111,965	457,210,737	79.36%	581,983,008	486,537,133	83.60%	16.69%
2020	\$689,445,342	\$588,054,933	85.29%	\$689,671,968	\$609,772,646	88.41%	19.67%

GROUP MEDICARE PART D

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$141,692,372	\$126,114,515	89.01%	\$141,006,592	\$104,066,574	73.80%	3.72%
2012	\$155,458,744	\$120,339,089	77.41%	\$149,922,156	\$119,046,628	79.41%	9.72%
2013	\$146,684,866	\$118,106,875	80.52%	\$151,393,339	\$119,811,477	79.14%	-5.64%
2014	\$173,901,526	\$143,048,260	82.26%	\$175,848,220	\$144,695,139	82.28%	18.55%
2015	\$149,963,050	\$111,815,472	74.56%	\$135,627,899	\$109,296,951	80.59%	-13.77%
2016	\$121,988,172	\$86,496,359	70.91%	\$117,219,615	\$85,976,383	73.35%	-18.65%
2017	\$109,301,654	\$82,751,801	75.71%	\$110,850,856	\$84,726,320	76.43%	-10.40%
2018	\$128,171,066	\$84,064,878	65.59%	\$131,092,523	\$83,105,909	63.39%	17.26%
2019	\$103,669,639	\$81,905,072	79.01%	\$106,276,237	\$79,528,596	74.83%	-19.12%
2020	\$73,356,512	\$59,753,809	81.46%	\$75,131,924	\$59,124,506	78.69%	-29.24%

GROUP MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

YEAR	DIRECT PREMIUMS WRITTEN	DIRECT LOSSES PAID	CASH FLOW LOSS RATIO	DIRECT PREMIUMS EARNED	DIRECT LOSSES INCURRED	LOSS RATIO	% OF CHANGE IN DIRECT PREMIUM WRITTEN
2011	\$227,741,217	\$187,262,101	82.23%	\$227,020,511	\$182,099,266	80.21%	23.59%
2012	\$233,541,335	\$179,670,168	76.93%	\$231,876,705	\$181,393,527	78.23%	2.55%
2013	\$341,763,425	\$294,759,592	86.25%	\$352,017,766	\$292,618,231	83.13%	46.34%
2014	\$560,146,920	\$488,893,136	87.28%	\$565,611,452	\$486,316,913	85.98%	63.90%
2015	\$691,127,193	\$578,694,688	83.73%	\$680,220,832	\$576,935,427	84.82%	23.38%
2016	\$726,048,216	\$470,959,721	64.87%	\$727,949,453	\$495,151,121	68.02%	5.05%
2017	\$874,443,318	\$646,213,649	73.90%	\$874,471,556	\$652,640,715	74.63%	20.44%
2018	\$1,023,239,242	\$798,570,383	78.04%	\$1,027,972,778	\$790,872,720	76.94%	17.02%
2019	\$1,237,347,873	\$1,006,704,871	81.36%	\$1,214,378,857	\$1,039,887,722	85.63%	20.92%
2020	\$1,305,253,217	\$988,573,298	75.74%	\$1,301,591,643	\$991,510,757	76.18%	5.49%

**TOTAL
LIFE INSURANCE
BY
LINE OF BUSINESS**

**MISSOURI DEPARTMENT OF INSURANCE
2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS**

LINE NUMBER OF BUSINESS	LINE DESCRIPTION	TOTAL NUMBER OF INSURED	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIVIDENDS TO POLICYHOLDERS	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
<u>INDIVIDUAL</u>							
1. 1	WHOLE LIFE	1,532,924	\$809,875,081	\$283,399,743	\$924,943,383	\$189,097,330	149.20%
1. 2	TERM LIFE	838,239	\$583,114,130	\$8,601,831	\$380,741,956	\$692,128,891	66.77%
1. 3	UNIVERSAL LIFE	367,639	\$717,052,897	\$6,257,842	\$647,129,980	\$245,467,544	91.12%
1. 4	GRADED DEATH BENEFITS	80,387	\$19,887,291	\$62,164	\$11,572,346	\$588,012	58.50%
1. 5	CREDIT LIFE	21,168	\$1,217,811	\$0	\$850,632	\$107,623	69.85%
1. 6	VARIABLE LIFE	73,067	\$214,318,001	\$3,773,572	\$246,324,573	\$21,368,071	116.69%
1. 7A	ORDINARY ANNUITIES	209,776	\$1,196,697,406	\$35,086,784	\$1,128,293,483	\$0	97.22%
1. 7B	VARIABLE ANNUITIES	259,411	\$2,070,662,761	\$580,055	\$3,824,607,952	\$0	184.73%
1. 7C	MODIFIED GUARANTEED ANNUITIES	1,677	\$34,612,526	\$0	\$45,086,468	\$0	130.26%
1. 7D	EQUITY INDEXED ANNUITIES	99,399	\$1,154,178,097	\$0	\$769,747,137	\$0	66.69%
1. 8	DEPOSIT-TYPE FUNDS	36,757	\$89,099,206	\$0	\$71,401,733	\$0	80.14%
1. 9	OTHER CONSIDERATIONS	18,490	\$3,371,346	\$0	\$179,129,522	\$0	5313.29%
1.10	TOTAL INDIVIDUAL	3,538,934	\$6,894,086,553	\$337,761,991	\$8,229,829,165	\$1,148,757,472	124.27%
<u>GROUP</u>							
2. 1	WHOLE LIFE	226,343	\$56,588,825	\$15,797	\$60,916,808	\$8,693,656	107.68%
2. 2	TERM LIFE	1,977,306	\$539,326,139	\$1,177,480	\$434,868,809	\$240,522,779	80.85%
2. 3	UNIVERSAL LIFE	49,880	\$27,173,457	\$35	\$143,201,748	\$5,851,436	526.99%
2. 4	GRADED DEATH BENEFITS	15,831	\$4,521,387	\$482	\$98,648,943	\$104,115	2181.84%
2. 5	CREDIT LIFE	108,080	\$10,086,031	\$0	\$5,852,085	\$750,528	58.02%
2. 6	VARIABLE LIFE	19,469	\$17,702,409	\$0	\$45,348,539	\$14,932,150	256.17%
2. 7A	ORDINARY ANNUITIES	520,508	\$1,192,820,226	\$10,125,528	\$1,085,261,009	\$0	91.83%
2. 7B	VARIABLE ANNUITIES	111,994	\$495,318,046	\$4,605	\$898,998,612	\$0	181.50%
2. 7C	MODIFIED GUARANTEED ANNUITIES	86	\$132	\$0	\$20,346,670	\$0	15414143.94%
2. 7D	EQUITY INDEXED ANNUITIES	2,979	\$957,440	\$0	\$17,368,327	\$0	1814.04%
2. 8	DEPOSIT-TYPE FUNDS	174,713	\$530,078,127	\$0	\$192,200,982	\$0	36.26%
2. 9	OTHER CONSIDERATIONS	186,777	\$1,882,944,644	\$0	\$1,540,131,082	\$0	81.79%
2.10	TOTAL GROUP	3,393,966	\$4,757,516,863	\$11,323,927	\$4,543,143,614	\$270,854,664	95.73%
<u>TOTAL INDIVIDUAL AND GROUP BUSINESS</u>							
3	TOTAL LIFE	6,932,900	\$11,651,603,416	\$349,085,918	\$12,772,972,779	\$1,419,612,135	112.62%

**INDIVIDUAL
LIFE INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.07%	91	818	\$578,842	\$0	\$369,783	\$8,802	63.88%
2	AAA LIFE INSURANCE COMPANY	0.12%	79	1,244	\$937,733	\$0	\$439,972	\$26,807	46.92%
3	ABILITY INSURANCE COMPANY	0.00%	311	3	\$192	\$150	\$5,000	\$19	2682.29%
4	ACCENDO INSURANCE COMPANY	0.02%	155	126	\$135,613	\$0	\$0	\$1,642	0.00%
5	ACCORDIA LIFE AND ANNUITY COMPANY	0.01%	177	194	\$78,217	\$57,050	(\$22,526)	\$9,045	44.14%
6	AETNA LIFE INSURANCE COMPANY	0.03%	131	1,849	\$223,633	\$481,665	\$795,200	\$32,438	570.96%
7	ALFA LIFE INSURANCE CORPORATION	0.00%	322	1	\$0	\$0	\$0	\$10	N/A
8	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.07%	90	735	\$594,481	\$0	\$1,410,993	\$5,542	237.35%
9	ALLSTATE ASSURANCE COMPANY	0.02%	137	210	\$196,458	\$0	\$76,633	\$9,048	39.01%
10	ALLSTATE LIFE INSURANCE COMPANY	0.05%	106	1,638	\$383,790	\$0	\$538,375	\$30,063	140.28%
11	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	239	17	\$16,947	\$0	\$0	\$742	0.00%
12	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	322	28	\$0	\$0	\$0	\$164	N/A
13	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.16%	60	1,996	\$1,300,087	\$1,395	\$398,830	\$29,507	30.78%
14	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	238	33	\$17,066	\$0	\$27,479	\$1,377	161.02%
15	AMERICAN BENEFIT LIFE INSURANCE COMPANY	0.00%	214	53	\$31,127	\$3,177	\$21,583	\$270	79.55%
16	AMERICAN CONTINENTAL INSURANCE COMPANY	0.13%	74	1,243	\$1,042,917	\$0	\$814,518	\$12,378	78.10%
17	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COM	0.01%	199	106	\$44,902	\$0	\$0	\$1,854	0.00%
18	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF COL	0.14%	68	3,814	\$1,157,907	\$0	\$783,252	\$111,854	67.64%
19	AMERICAN FAMILY LIFE INSURANCE COMPANY	2.78%	8	57,027	\$22,474,483	\$1,773,140	\$20,066,828	\$1,783,395	97.18%
20	AMERICAN FIDELITY ASSURANCE COMPANY	0.08%	87	4,669	\$659,212	\$3,082	\$123,909	\$199,546	19.26%
21	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.02%	159	985	\$126,149	\$486	\$161,298	\$9,726	128.25%
22	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO	0.00%	308	1	\$424	\$0	\$0	\$0	0.00%
23	AMERICAN GENERAL LIFE INSURANCE CO	1.16%	22	54,135	\$9,434,301	\$211,796	\$8,370,416	\$391,341	90.97%
24	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	221	1,666	\$25,202	\$2,211	\$185,316	\$3,294	744.10%
25	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	302	16	\$953	\$0	\$0	\$811	0.00%
26	AMERICAN HOME LIFE INSURANCE COMPANY	0.15%	65	2,998	\$1,230,600	\$26,307	\$1,505,056	\$36,845	124.44%
27	AMERICAN INCOME LIFE INSURANCE CO	2.07%	10	43,477	\$16,755,409	\$379	\$5,896,645	\$918,718	35.19%
28	AMERICAN LIFE & SECURITY CORP	0.01%	186	363	\$60,162	\$111	\$286,698	\$1,910	476.73%
29	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.09%	83	3,097	\$768,284	\$8,411	\$735,106	\$18,776	96.78%
30	AMERICAN NATIONAL INSURANCE COMPANY	0.35%	46	26,420	\$2,857,576	\$26,594	\$16,596,424	\$283,135	581.72%
31	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF T	0.00%	274	7	\$5,122	\$0	\$162,531	\$79	3173.19%
32	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURANC	0.00%	263	11	\$7,758	\$0	\$0	\$179	0.00%
33	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	252	26	\$12,361	\$0	\$0	\$1,265	0.00%
34	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.00%	305	1	\$577	\$0	\$0	\$10	0.00%
35	AMERICAN REPUBLIC INSURANCE COMPANY	0.03%	127	792	\$233,488	\$32,126	\$359,004	\$5,130	167.52%
36	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.00%	297	2	\$1,362	\$0	\$5,000	\$20	367.11%
37	AMERICAN UNITED LIFE INSURANCE COMPANY	0.63%	35	1,760	\$5,129,340	\$530,405	\$2,007,821	\$225,912	49.48%
38	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.38%	45	4,613	\$3,101,577	\$4,286	\$1,693,078	\$47,627	54.73%
39	AMERITAS LIFE INSURANCE CORP	0.16%	61	1,646	\$1,299,327	\$217,427	\$1,496,771	\$77,083	131.93%
40	AMFIRST INSURANCE COMPANY	0.00%	312	1	\$180	\$0	\$0	\$10	0.00%
41	AMICA LIFE INSURANCE COMPANY	0.01%	206	49	\$41,047	\$0	\$50,000	\$1,834	121.81%
42	ANTHEM LIFE INSURANCE COMPANY	0.00%	260	38	\$8,860	\$0	\$5,187	\$1,226	58.54%
43	ASSURED LIFE ASSOCIATION	0.00%	264	72	\$7,417	\$831	\$24,774	\$540	345.22%
44	ASSURITY LIFE INSURANCE COMPANY	0.22%	52	3,716	\$1,783,533	\$426,480	\$2,717,998	\$94,350	176.31%
45	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.03%	121	1,628	\$276,637	\$5,665	\$834,832	\$19,043	303.83%
46	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF NE	0.01%	175	116	\$80,908	\$0	\$62,642	\$908	77.42%
47	ATHENE ANNUITY AND LIFE COMPANY	0.09%	84	1,931	\$751,226	\$790,777	\$6,576,621	\$83,067	980.72%
48	ATLANTA LIFE INSURANCE COMPANY	0.00%	235	997	\$19,097	\$10	\$243,562	\$4,441	1275.45%
49	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.02%	152	129	\$148,766	\$0	\$633,247	\$13,637	425.67%
50	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	289	29	\$1,966	\$0	\$8,440	\$492	429.30%
51	AUTO OWNERS LIFE INSURANCE COMPANY	0.06%	99	1,620	\$458,480	\$0	\$169,195	\$50,148	36.90%
52	BALTIMORE LIFE INSURANCE COMPANY THE	0.07%	92	804	\$574,760	\$2,770	\$1,099,478	\$13,893	191.78%
53	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	216	141	\$29,661	\$0	\$7,038	\$1,135	23.73%
54	BANKERS LIFE AND CASUALTY COMPANY	0.95%	25	14,632	\$7,670,009	\$18,138	\$5,903,185	\$152,658	77.20%
55	BANNER LIFE INSURANCE COMPANY	0.01%	198	309	\$45,308	\$38,758	\$102,739	\$2,214	312.30%
56	BENEFICIAL LIFE INSURANCE COMPANY	0.02%	140	48	\$179,060	\$3,565	\$9,513	\$687	7.30%
57	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	261	26	\$8,508	\$0	\$5,000	\$233	58.77%
58	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.73%	28	27,037	\$5,883,198	\$5,661	\$2,895,165	\$473,616	49.31%
59	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.60%	38	3,804	\$4,825,997	\$688,676	\$2,189,863	\$201,864	59.65%
60	C M LIFE INSURANCE COMPANY	0.04%	118	506	\$304,741	\$0	\$176,987	\$3,335	58.08%
61	CANADA LIFE ASSURANCE COMPANY	0.11%	81	780	\$919,714	\$203,797	\$3,871,328	\$83,298	443.09%
62	CAPITOL LIFE INSURANCE COMPANY	0.07%	93	25,858	\$546,779	\$0	\$5,084,042	\$71,943	929.82%
63	CATHOLIC FINANCIAL LIFE	0.03%	125	1,475	\$245,917	\$17,556	\$390,876	\$14,458	166.09%
64	CATHOLIC HOLY FAMILY SOCIETY	0.38%	44	5,029	\$3,103,492	\$0	\$2,595,613	\$27,495	83.64%
65	CATHOLIC ORDER OF FORESTERS	0.01%	192	781	\$53,592	\$26,903	\$163,069	\$5,873	354.48%
66	CENTRAL SECURITY LIFE INSURANCE CO	0.01%	181	2,868	\$71,632	\$1,477	\$247,132	\$5,309	347.06%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	255	311	\$10,207	\$5,395	\$67,247	\$5,696	711.69%
68	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.03%	132	530	\$218,992	\$65	\$399,837	\$3,289	182.61%
69	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.03%	122	470	\$276,445	\$0	\$267,664	\$4,992	96.82%
70	CHURCH LIFE INSURANCE CORPORATION	0.00%	307	6	\$472	\$0	\$78,338	\$23	16597.03%
71	CICA LIFE INSURANCE COMPANY OF AMERICA	0.04%	114	1,058	\$321,924	\$522	\$325,751	\$21,159	101.35%
72	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	314	1	\$175	\$0	\$5,000	\$2	2857.14%
73	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	249	20	\$13,541	\$0	\$26,350	\$141	194.59%
74	CINCINNATI LIFE INSURANCE COMPANY THE	0.13%	75	1,650	\$1,041,260	\$0	\$566,825	\$79,342	54.44%
75	CITIZENS SECURITY LIFE INS CO	0.01%	178	377	\$77,715	\$0	\$63,524	\$2,327	81.74%
76	CLOVER INSURANCE COMPANY	0.00%	222	33	\$24,899	\$0	\$32,416	\$1,892	130.19%
77	CMFG LIFE INSURANCE COMPANY	0.67%	31	11,689	\$5,391,245	\$255,339	\$2,208,724	\$150,643	45.70%
78	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.13%	72	2,219	\$1,046,678	\$0	\$240,141	\$54,374	22.94%
79	COLONIAL PENN LIFE INSURANCE COMPANY	0.02%	143	283	\$174,866	\$0	\$80,480	\$3,381	46.02%
80	COLUMBIAN LIFE INSURANCE COMPANY	0.43%	41	6,120	\$3,513,709	\$567	\$2,291,619	\$149,068	65.24%
81	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.01%	170	288	\$86,765	\$3,849	\$113,910	\$3,547	135.72%
82	COLUMBUS LIFE INSURANCE COMPANY	0.00%	225	94	\$23,851	\$41,682	\$153,051	\$2,956	816.46%
83	COMBINED INSURANCE CO OF AMERICA	0.12%	76	5,827	\$1,003,160	\$0	\$1,068,754	\$46,616	106.54%
84	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMP	0.00%	213	185	\$31,718	\$58,284	\$211,744	\$4,118	851.34%
85	COMPANION LIFE INSURANCE COMPANY	0.00%	322	4	\$0	\$0	\$20,000	\$69	N/A
86	COMPBENEFITS INSURANCE COMPANY	0.00%	285	20	\$2,378	\$0	\$0	\$163	0.00%
87	CONNECTICUT GENERAL LIFE INS CO	0.13%	73	443	\$1,045,933	\$160,270	\$1,935,708	\$122,113	200.39%
88	CONTINENTAL GENERAL INSURANCE COMPANY	0.03%	129	1,129	\$226,128	\$398	\$202,474	\$18,981	89.72%
89	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.03%	130	669	\$226,102	\$0	\$371,958	\$7,143	164.51%
90	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	309	3	\$355	\$0	\$0	\$30	0.00%
91	COUNTRY LIFE INSURANCE COMPANY	0.60%	37	10,611	\$4,827,509	\$896,856	\$4,188,594	\$561,526	105.34%
92	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	237	288	\$17,127	\$2,528	\$10,885	\$4,077	78.31%
93	CSA FRATERNAL LIFE	0.00%	227	419	\$22,191	\$0	\$55,381	\$2,456	249.57%
94	CSI LIFE INSURANCE COMPANY	0.00%	286	7	\$2,102	\$0	\$0	\$36	0.00%
95	DEARBORN LIFE INSURANCE COMPANY	0.01%	185	298	\$61,002	\$0	\$213,514	\$2,418	350.01%
96	DELAWARE LIFE INSURANCE COMPANY	0.00%	322	49	\$0	\$0	\$1,454,091	\$8,846	N/A
97	ELCO MUTUAL LIFE AND ANNUITY	0.03%	133	107	\$214,626	\$502	\$11,432	\$3,342	5.56%
98	EMC NATIONAL LIFE COMPANY	0.21%	53	3,084	\$1,738,156	\$9,801	\$428,353	\$78,261	25.21%
99	ENCOVA LIFE INSURANCE COMPANY	0.00%	226	47	\$23,785	\$535	\$16,130	\$1,111	70.07%
100	EPIC LIFE INSURANCE COMPANY THE	0.00%	320	0	\$41	\$0	\$0	\$0	0.00%
101	EQUITABLE FINANCIAL LIFE AND ANNUITY COMPANY	0.02%	154	42	\$145,223	\$0	\$1,300,000	\$17,993	895.18%
102	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY	0.23%	51	6,223	\$1,890,768	\$2,513,542	\$8,696,288	\$143,218	592.87%
103	EQUITRUST LIFE INSURANCE COMPANY	0.00%	312	117	\$180	\$0	\$0	\$2,376	0.00%
104	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.12%	78	2,751	\$963,804	\$30,738	\$873,957	\$38,449	93.87%
105	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AME	0.01%	161	318	\$109,048	\$0	\$422	\$11,205	0.39%
106	FAMILY LIFE INSURANCE COMPANY	0.03%	120	859	\$280,149	\$0	\$129,751	\$7,150	46.31%
107	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	321	162	\$13	\$0	\$143,456	\$874	1103507.69%
108	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOURI	3.35%	7	53,331	\$27,149,629	\$2,634,934	\$21,308,306	\$1,991,855	88.19%
109	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.06%	101	7,161	\$445,867	\$13,616	\$2,212,167	\$149,643	499.20%
110	FEDERAL LIFE INSURANCE COMPANY	0.01%	197	126	\$47,588	\$1,026	\$135,718	\$2,812	287.35%
111	FEDERATED LIFE INSURANCE COMPANY	0.00%	265	99	\$7,263	\$0	\$45,000	\$767	619.58%
112	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	224	196	\$24,450	\$3,675	\$51,099	\$1,789	224.02%
113	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	210	54	\$35,273	\$0	\$0	\$11,241	0.00%
114	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.01%	166	1,669	\$91,284	\$0	\$994,586	\$15,719	1089.55%
115	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.01%	184	369	\$64,441	\$109,099	\$1,098,990	\$7,727	1874.72%
116	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	236	152	\$18,355	\$6,217	\$9,300	\$4,943	84.54%
117	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STA	0.00%	306	4	\$478	\$48	\$5,821	\$54	1227.82%
118	FIRST GUARANTY INSURANCE COMPANY	0.00%	257	57	\$9,624	\$0	\$5,000	\$404	51.95%
119	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	266	3,032	\$7,157	\$0	\$20,041	\$1,426	280.02%
120	FORETHOUGHT LIFE INSURANCE COMPANY	0.01%	174	475	\$81,780	\$0	\$58,725,019	\$2,427	71808.53%
121	FUNERAL DIRECTORS LIFE INSURANCE CO	0.17%	58	2,281	\$1,352,057	\$398	\$618,496	\$13,517	45.77%
122	GARDEN STATE LIFE INSURANCE COMPANY	0.01%	201	79	\$44,802	\$0	\$38,000	\$37	84.82%
123	GBU FINANCIAL LIFE	0.00%	223	289	\$24,573	\$9,388	\$7,407	\$2,491	68.35%
124	GCU	0.00%	300	12	\$1,237	\$260	\$0	\$226,625	21.02%
125	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.00%	212	33	\$34,029	\$0	\$139,770	\$2,348	410.74%
126	GENWORTH LIFE INSURANCE COMPANY	0.00%	322	2	\$0	\$0	\$0	\$13	N/A
127	GERBER LIFE INSURANCE COMPANY	1.17%	21	79,405	\$9,505,105	\$0	\$3,820,802	\$1,127,925	40.20%
128	GLENER LIFE INSURANCE SOCIETY	0.00%	242	59	\$15,964	\$1,179	\$5,628	\$1,834	42.64%
129	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.64%	34	60,982	\$5,163,178	\$100	\$1,833,659	\$842,208	35.52%
130	GOLDEN RULE INSURANCE COMPANY	0.01%	195	123	\$49,287	\$1,379	\$32,749	\$1,247	69.24%
131	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE C	0.01%	191	533	\$53,614	\$35,590	\$289,607	\$7,840	606.55%
132	GPM HEALTH AND LIFE INSURANCE COMPANY	0.00%	278	6	\$3,551	\$0	\$0	\$116	0.00%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
133	GRANGE LIFE INSURANCE COMPANY	0.00%	219	28	\$28,366	\$0	\$5,003	\$865	17.64%
134	GREAT AMERICAN LIFE INSURANCE COMPANY	0.01%	200	53	\$44,863	\$0	\$64,279	\$689	143.28%
135	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	248	106	\$15,048	\$51	\$18,209	\$705	121.35%
136	GREAT WESTERN INSURANCE COMPANY	0.08%	86	1,021	\$684,526	\$0	\$214,958	\$3,980	31.40%
137	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	1.28%	18	2,295	\$10,396,437	\$85,850	\$4,974,944	\$452,464	48.68%
138	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.04%	111	3,406	\$334,745	\$0	\$181,324	\$22,635	54.17%
139	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	229	44	\$21,673	\$0	\$51,319	\$1,062	236.79%
140	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	1.81%	13	3,765	\$14,619,026	\$4,537,676	\$12,763,727	\$919,635	118.35%
141	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.00%	268	146	\$6,756	\$0	\$3,840	\$1,139	56.84%
142	HCC LIFE INSURANCE COMPANY	0.00%	294	7	\$1,520	\$0	\$4,350	\$156	286.18%
143	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	281	19	\$3,258	\$0	\$24,206	\$143	742.97%
144	HOMESTEADERS LIFE COMPANY	0.00%	241	1,602	\$16,680	\$0	\$210,530	\$2,157	1262.17%
145	HORACE MANN LIFE INSURANCE COMPANY	0.12%	80	1,020	\$934,335	\$0	\$529,387	\$40,534	56.66%
146	HUMANA INSURANCE COMPANY	0.00%	256	66	\$9,734	\$0	\$0	\$7,875	0.00%
147	HUMANADENTAL INSURANCE COMPANY	0.00%	240	76	\$16,874	\$0	\$16,025	\$1,505	94.97%
148	IA AMERICAN LIFE INSURANCE COMPANY	0.01%	165	224	\$92,751	\$541	\$39,039	\$1,489	42.67%
149	IDEALIFE INSURANCE COMPANY	0.00%	244	169	\$15,693	\$0	\$35,309	\$1,521	225.00%
150	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.06%	100	765	\$455,302	\$45,912	\$949,114	\$20,469	218.54%
151	INDEPENDENT ORDER OF FORESTERS THE	0.54%	39	6,107	\$4,361,953	\$273,551	\$2,317,705	\$119,694,364	59.41%
152	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.00%	322	29	\$0	\$0	\$0	\$41	N/A
153	INTEGRITY LIFE INSURANCE COMPANY	0.00%	295	8	\$1,517	\$0	\$32,160	\$58	2119.97%
154	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	228	170	\$22,161	\$2,370	\$45,569	\$1,018	216.32%
155	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.00%	209	211	\$36,064	\$523	\$44,851	\$2,373	125.82%
156	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.40%	42	13,016	\$3,207,552	\$343,430	\$26,501,057	\$421,278	836.92%
157	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.01%	205	309	\$42,167	\$63,206	\$44,194	\$3,672	254.70%
158	KANSAS CITY LIFE INSURANCE COMPANY	0.07%	95	5,454	\$532,186	\$151,419	\$1,441,889	\$42,144	299.39%
159	KNIGHTS OF COLUMBUS	4.00%	5	54,127	\$32,410,441	\$8,136,677	\$19,772,466	\$1,891,027	86.11%
160	LAFAYETTE LIFE INSURANCE COMPANY THE	3.44%	6	3,172	\$27,869,346	\$7,090,204	\$11,385,503	\$822,453	66.29%
161	LANDMARK LIFE INSURANCE COMPANY	0.01%	179	161	\$76,618	\$0	\$58,363	\$1,084	76.17%
162	LEGACY LIFE INSURANCE COMPANY OF MISSOURI	0.01%	190	253	\$54,683	\$0	\$0	\$4,394	0.00%
163	LEWER LIFE INSURANCE COMPANY	0.00%	319	1	\$85	\$0	\$0	\$5	0.00%
164	LIBERTY BANKERS LIFE INSURANCE COMPANY	0.02%	144	2,394	\$166,918	\$0	\$177,006	\$12,866	106.04%
165	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.61%	36	3,719	\$4,904,192	\$26	\$1,195,723	\$216,918	24.38%
166	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	230	41	\$21,420	\$238	\$31,015	\$434	145.91%
167	LIFESECURE INSURANCE COMPANY	0.00%	245	625	\$15,606	\$0	\$73,982	\$1,770	474.06%
168	LIFESHIELD NATIONAL INSURANCE CO	0.03%	126	377	\$236,756	\$0	\$14,428	\$5,646	6.09%
169	LINCOLN BENEFIT LIFE COMPANY	0.02%	156	250	\$134,168	\$2,131	\$0	\$4,342	1.59%
170	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.69%	29	14,927	\$5,549,351	\$2,521	\$3,692,605	\$106,660	66.59%
171	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.11%	82	2,062	\$858,945	\$71,870	\$788,851	\$67,272	100.21%
172	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.04%	117	10	\$310,984	\$272,248	\$137,039	\$4,105	131.61%
173	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.02%	150	557	\$158,142	\$2,131	\$185,465	\$6,956	118.63%
174	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	304	34	\$825	\$0	\$9,133	\$108	1107.03%
175	LUMICO LIFE INSURANCE COMPANY	0.16%	59	1,941	\$1,335,266	\$0	\$146,436	\$23,272	10.97%
176	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	164	364	\$97,374	\$405	\$85,965	\$3,778	88.70%
177	MANHATTAN LIFE INSURANCE COMPANY	0.00%	287	170	\$2,022	\$4,141	\$810,506	\$1,328	40289.17%
178	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.00%	246	104	\$15,255	\$41	\$64,765	\$818	424.82%
179	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.00%	208	182	\$37,792	\$1,144	\$96,862	\$1,357	259.33%
180	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	6.07%	3	19,006	\$49,139,205	\$22,447,913	\$34,559,976	\$3,676,642	116.01%
181	MEDICO INSURANCE COMPANY	0.00%	217	125	\$29,379	\$3,179	\$32,615	\$715	121.84%
182	MEMBERS LIFE INSURANCE COMPANY	0.00%	299	8	\$1,265	\$0	\$0	\$110	0.00%
183	MERIT LIFE INSURANCE CO	0.00%	262	683	\$7,864	\$0	\$28,905	\$4,595	367.56%
184	METROPOLITAN LIFE INSURANCE COMPANY	1.27%	19	70,559	\$10,278,201	\$14,786,646	\$59,356,627	\$1,433,339	721.36%
185	METROPOLITAN TOWER LIFE INSURANCE COMPANY	1.22%	20	9,494	\$9,884,699	\$18,961,177	\$23,719,863	\$963,316	431.79%
186	MIDLAND NATIONAL LIFE INSURANCE COMPANY	2.35%	9	8,632	\$19,061,773	\$13,942	\$8,354,617	\$2,029,527	43.90%
187	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.01%	162	202	\$102,421	\$1,701	\$193,472	\$1,042	190.56%
188	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	254	70	\$10,296	\$3,023	\$10,235	\$618	128.77%
189	MINNESOTA LIFE INSURANCE COMPANY	0.14%	69	1,202	\$1,110,855	\$353,669	\$1,977,664	\$69,345	209.87%
190	MODERN WOODMEN OF AMERICA	0.39%	43	10,142	\$3,175,789	\$301,694	\$3,904,796	\$229,461	132.45%
191	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	288	22	\$1,981	\$18	\$2,966	\$275	150.63%
192	MONY LIFE INSURANCE COMPANY	0.13%	70	3,121	\$1,090,572	\$897,856	\$4,050,488	\$115,320	453.74%
193	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	301	78	\$1,085	\$241	\$2,357	\$1,729	239.45%
194	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-AME	0.30%	48	758	\$2,406,572	\$131,229	\$3,088,550	\$128,441	133.79%
195	NASSAU LIFE AND ANNUITY COMPANY	0.07%	89	1,584	\$604,425	\$0	\$973,796	\$22,482	161.11%
196	NASSAU LIFE INSURANCE COMPANY	0.65%	32	3,652	\$5,227,125	\$3,510,508	\$18,292,696	\$363,617	417.12%
197	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.02%	136	1,207	\$196,801	\$0	\$598,991	\$13,454	304.36%
198	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.05%	105	1,787	\$395,645	\$0	\$167,677	\$45,176	42.38%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
199	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.01%	194	117	\$50,803	\$12	\$46,946	\$1,094	92.43%
200	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	247	82	\$15,067	\$616	\$38,476	\$814	259.45%
201	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.02%	158	814	\$128,947	\$12,713	\$157,792	\$4,264	132.23%
202	NATIONAL LIFE INSURANCE COMPANY	0.68%	30	1,007	\$5,491,217	\$2,217,522	\$6,205,525	\$233,553	153.39%
203	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.00%	215	84	\$29,868	\$0	\$0	\$1,846	0.00%
204	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.01%	189	826	\$55,275	\$0	\$116,504	\$3,670	210.77%
205	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	0.03%	124	481	\$263,323	\$2,535	\$171,703	\$12,635	66.17%
206	NATIONWIDE LIFE INSURANCE COMPANY	0.04%	116	1,569	\$313,941	\$272,859	\$1,286,205	\$22,879	496.61%
207	NEW ENGLAND LIFE INSURANCE COMPANY	0.02%	149	182	\$158,363	\$40,009	\$114,014	\$6,898	97.26%
208	NEW ERA LIFE INSURANCE COMPANY	0.00%	322	0	\$0	\$0	\$6,569	\$0	N/A
209	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWEST	0.00%	322	13	\$0	\$0	\$7,036	\$45	N/A
210	NEW YORK LIFE INSURANCE COMPANY	6.27%	2	47,096	\$50,812,861	\$23,084,139	\$50,572,172	\$3,832,778	144.96%
211	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	0.04%	119	171	\$292,577	\$0	\$217,440	\$66,510	74.32%
212	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	21.85%	1	95,122	\$176,978,899	\$103,599,274	\$131,626,989	\$14,676,056	132.91%
213	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CA	0.06%	98	742	\$506,511	\$1,392	\$185,155	\$14,072	36.83%
214	OHIO NATIONAL LIFE INSURANCE COMPANY THE	1.42%	15	2,592	\$11,517,916	\$1,731,985	\$2,091,470	\$436,122	33.20%
215	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	271	65	\$5,739	\$753	\$3,500	\$291	74.11%
216	OLD AMERICAN INSURANCE COMPANY	0.81%	27	14,332	\$6,547,498	\$0	\$4,354,814	\$100,873	66.51%
217	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	322	920	\$0	\$0	\$1,494	\$1,001	N/A
218	OLD UNITED LIFE INSURANCE COMPANY	0.00%	298	9	\$1,293	\$0	\$0	\$90	0.00%
219	OXFORD LIFE INSURANCE COMPANY	0.18%	56	1,987	\$1,492,729	\$0	\$3,259,336	\$24,983	218.35%
220	OZARK NATIONAL LIFE INSURANCE COMPANY	2.06%	11	40,625	\$16,688,309	\$46,410	\$11,202,715	\$1,085,052	67.41%
221	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	282	6	\$3,156	\$0	\$0	\$0	0.00%
222	PACIFIC LIFE INSURANCE COMPANY	0.65%	33	398	\$5,225,052	\$18,336	\$346,752	\$24,365	6.99%
223	PAN AMERICAN ASSURANCE COMPANY	0.02%	138	302	\$188,013	\$0	\$1,010,555	\$23,981	537.49%
224	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	234	180	\$19,748	\$1,377	\$75,623	\$3,719	389.91%
225	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	317	0	\$107	\$0	\$0	\$0	0.00%
226	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	253	176	\$10,532	\$0	\$73,025	\$771	693.36%
227	PEKIN LIFE INSURANCE COMPANY	0.04%	109	421	\$346,632	\$253	\$448,664	\$11,685	129.51%
228	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.99%	24	1,747	\$8,006,477	\$730,543	\$5,043,649	\$72,391	72.12%
229	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.05%	103	560	\$428,223	\$0	\$27,386	\$17,243	6.40%
230	PHL VARIABLE INSURANCE COMPANY	0.01%	188	48	\$55,811	\$0	\$5,524	\$969	9.90%
231	PHYSICIANS LIFE INSURANCE COMPANY	0.05%	108	1,343	\$368,139	\$0	\$393,966	\$13,465	107.02%
232	PIONEER AMERICAN INSURANCE COMPANY	0.21%	54	2,787	\$1,733,894	\$0	\$406,250	\$24,551	23.43%
233	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	318	26	\$94	\$1,572	\$2,500	\$124	4331.91%
234	PIONEER SECURITY LIFE INSURANCE COMPANY	0.02%	151	249	\$155,022	\$150	\$48,141	\$2,851	31.15%
235	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	220	866	\$28,353	\$2,586	\$171,421	\$4,728	613.72%
236	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	275	415	\$4,919	\$604	\$40,505	\$1,491	835.72%
237	PRINCIPAL LIFE INSURANCE COMPANY	0.16%	63	3,077	\$1,290,800	\$1,423,140	\$4,502,506	\$159,894	459.07%
238	PROFESSIONAL INSURANCE COMPANY	0.00%	322	6	\$0	\$0	\$10,000	\$32	N/A
239	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	284	124	\$2,890	\$1,273	\$26,852	\$469	973.18%
240	PROTECTIVE LIFE INSURANCE COMPANY	0.14%	67	1,181	\$1,168,039	\$34,727	\$234,846	\$21,585	23.08%
241	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE	0.00%	269	11	\$6,465	\$0	\$0	\$83	0.00%
242	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.51%	40	16,248	\$4,115,806	\$0	\$1,478,677	\$243,418	35.93%
243	PROVIDENT LIFE AND CASUALTY INSURANCE COMPANY	0.00%	322	1	\$0	\$0	\$0	\$20	N/A
244	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	1.40%	16	87,948	\$11,340,405	\$27,178,336	\$67,713,542	\$1,279,931	836.76%
245	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.01%	176	144	\$79,368	\$0	\$88,091	\$5,323	110.99%
246	RELiance STANDARD LIFE INSURANCE COMPANY	0.00%	259	146	\$9,437	\$209	\$0	\$1,007	2.21%
247	RELIASTAR LIFE INSURANCE COMPANY	0.06%	96	1,273	\$523,783	\$189,077	\$1,091,495	\$34,150	244.49%
248	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	322	36	\$0	\$1,784	\$29,519	\$1,181	N/A
249	RESERVE NATIONAL INSURANCE COMPANY	0.04%	110	537	\$339,724	\$0	\$258,573	\$5,363	76.11%
250	RGA REINSURANCE COMPANY	0.00%	322	147	(\$956,997)	\$384,769	\$22,845,059	\$49,687	-2427.37%
251	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	267	415	\$6,969	\$0	\$6,196	\$3,870	88.91%
252	ROYAL ARCANUM SUPREME COUNCIL OF	0.01%	204	138	\$42,283	\$855	\$3,869	\$852	11.17%
253	ROYAL NEIGHBORS OF AMERICA	0.26%	49	5,848	\$2,130,567	\$33,173	\$1,070,944	\$51,738	51.82%
254	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.01%	168	3,544	\$88,386	\$0	\$543,640	\$11,391	615.07%
255	RX LIFE INSURANCE COMPANY	0.02%	142	111	\$177,836	\$182	\$125,560	\$26,956	70.71%
256	S USA LIFE INSURANCE COMPANY INC	0.05%	104	685	\$408,595	\$0	\$54,768	\$7,898	13.40%
257	SAGICOR LIFE INSURANCE COMPANY	0.06%	97	256	\$510,886	\$726	\$271,996	\$5,382	53.38%
258	SB LI USA LIFE INSURANCE COMPANY INC	0.00%	243	146	\$15,815	\$6,915	\$35,587	\$2,168	268.74%
259	SECURIAN LIFE INSURANCE COMPANY	0.01%	202	52	\$44,086	\$0	\$47,600	\$1,699	107.97%
260	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.04%	113	1,879	\$324,394	\$93,078	\$469,024	\$21,200	173.28%
261	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.02%	145	217	\$166,845	\$44,166	\$6,037,745	\$10,575	3645.25%
262	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW	0.25%	50	2,495	\$2,023,920	\$102,115	\$580,011	\$94,366	33.70%
263	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.12%	77	2,473	\$977,705	\$49	\$443,751	\$20,164	45.39%
264	SENIOR LIFE INSURANCE COMPANY	0.21%	55	3,180	\$1,707,926	\$0	\$892,531	\$30,178	52.26%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
265	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	315	20	\$174	\$0	\$0	\$26	0.00%
266	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.02%	146	476	\$165,403	\$2,977	\$444,617	\$13,894	270.61%
267	SETTLERS LIFE INSURANCE COMPANY	0.03%	134	657	\$213,800	\$1,332	\$96,884	\$5,492	45.94%
268	SHELTER LIFE INSURANCE COMPANY	1.03%	23	14,753	\$8,320,666	\$1,212,971	\$4,612,198	\$358,632	70.01%
269	SHENANDOAH LIFE INSURANCE COMPANY	0.02%	147	400	\$164,122	\$1,714	\$343,562	\$6,638	210.38%
270	SILAC INSURANCE COMPANY	0.08%	88	1,519	\$607,585	\$0	\$1,106,553	\$11,220	182.12%
271	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	270	251	\$6,203	\$474	\$14,408	\$949	239.92%
272	SONS OF NORWAY	0.00%	211	94	\$34,175	\$0	\$0	\$1,477	0.00%
273	STANDARD INSURANCE COMPANY	0.01%	187	75	\$56,972	\$39,565	\$22,823	\$2,851	109.51%
274	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.03%	128	1,165	\$232,183	\$3,903	\$359,246	\$8,403	156.41%
275	STANDARD LIFE AND CASUALTY COMPANY	0.00%	277	9	\$4,113	\$0	\$3,677	\$105	89.40%
276	STANDARD SECURITY LIFE INSURANCE COMPANY OF N	0.00%	290	19	\$1,868	\$18	\$119	\$235	7.33%
277	STARMOUNT LIFE INSURANCE COMPANY	0.02%	157	219	\$129,641	\$0	\$49,338	\$3,504	38.06%
278	STATE FARM LIFE INSURANCE COMPANY	5.12%	4	107,302	\$41,461,632	\$16,029,825	\$39,950,753	\$2,903,926	135.02%
279	STATE LIFE INSURANCE COMPANY	1.38%	17	105	\$11,154,009	\$14,992	\$4,624,479	\$223,581	41.59%
280	STATE MUTUAL INSURANCE COMPANY	0.01%	172	211	\$83,158	\$5,034	\$171,531	\$2,749	212.32%
281	STERLING INVESTORS LIFE INSURANCE COMPANY	0.00%	207	61	\$39,344	\$0	\$34,586	\$651	87.91%
282	STERLING LIFE INSURANCE COMPANY	0.01%	173	157	\$82,328	\$0	\$31,679	\$1,886	38.48%
283	SUN LIFE ASSURANCE COMPANY OF CANADA	0.15%	64	548	\$1,244,310	\$896,405	\$4,024,635	\$110,440	395.48%
284	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	293	30	\$1,612	\$169	\$6,049	\$160	385.73%
285	SURETY LIFE INSURANCE COMPANY	0.00%	303	23	\$897	\$0	\$14,229	\$136	1586.29%
286	SYMETRA LIFE INSURANCE COMPANY	0.01%	182	611	\$68,781	\$109	\$346,026	\$4,748	503.24%
287	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	283	38	\$2,898	\$0	\$10,000	\$385	345.07%
288	TEXAS LIFE INSURANCE COMPANY	0.13%	71	376	\$1,069,358	\$381,948	\$605,227	\$21,597	92.31%
289	THE RELIABLE LIFE INSURANCE COMPANY	0.88%	26	87,096	\$7,138,369	\$0	\$11,412,547	\$393,810	159.88%
290	THE SAVINGS BANK MUTUAL LIFE INSURANCE COMPAN	0.01%	169	256	\$88,241	\$27,636	\$573,116	\$9,613	680.81%
291	THRIVENT FINANCIAL FOR LUTHERANS	1.78%	14	17,897	\$14,441,947	\$6,027,099	\$18,180,005	\$750,026	167.62%
292	TRANS WORLD ASSURANCE COMPANY	0.02%	160	354	\$122,704	\$0	\$40,813	\$12,282	33.26%
293	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	233	35	\$19,821	\$0	\$0	\$1,945	0.00%
294	TRANSAMERICA LIFE INSURANCE COMPANY	1.99%	12	28,262	\$16,134,051	\$104,112	\$15,945,067	\$384,895	99.47%
295	TRUSTMARK INSURANCE COMPANY	0.01%	193	376	\$53,407	\$14,680	\$145,318	\$5,618	299.58%
296	U S FINANCIAL LIFE INSURANCE COMPANY	0.00%	291	12	\$1,780	\$0	\$0	\$102	0.00%
297	UNIFIED LIFE INSURANCE COMPANY	0.02%	139	1,057	\$185,910	\$1,997	\$271,214	\$10,513	146.96%
298	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	232	129	\$20,546	\$0	\$39,878	\$824	194.09%
299	UNION LABOR LIFE INSURANCE COMPANY	0.00%	279	11	\$3,307	\$550	\$0	\$127	16.63%
300	UNION SECURITY INSURANCE COMPANY	0.01%	196	2,621	\$47,899	\$1,885	\$605,033	\$8,871	1267.08%
301	UNITED AMERICAN INSURANCE COMPANY	0.02%	135	1,163	\$197,903	\$0	\$212,534	\$10,606	107.39%
302	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	251	56	\$12,585	\$0	\$30,840	\$431	245.05%
303	UNITED FIDELITY LIFE INSURANCE COMPANY	0.01%	167	2,338	\$90,627	\$17,870	\$653,844	\$10,602	741.19%
304	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	273	19	\$5,336	\$0	\$0	\$960	0.00%
305	UNITED HERITAGE LIFE INSURANCE COMPANY	0.18%	57	3,291	\$1,433,640	\$3,024	\$1,465,734	\$24,655	102.45%
306	UNITED HOME LIFE INSURANCE COMPANY	0.16%	62	1,889	\$1,298,168	\$0	\$875,091	\$50,809	67.41%
307	UNITED INSURANCE COMPANY OF AMERICA	0.00%	322	3,132	(\$14,910)	\$0	\$70,762	\$6,798	-474.59%
308	UNITED LIFE INSURANCE COMPANY	0.07%	94	882	\$541,201	\$0	\$580,068	\$28,597	107.18%
309	UNITED NATIONAL LIFE INSURANCE COMPANY OF AME	0.01%	203	194	\$43,023	\$0	\$28,446	\$1,501	66.12%
310	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.04%	115	21,254	\$318,603	\$93	\$955,739	\$269,352	300.01%
311	UNITED SECURITY ASSURANCE COMPANY OF PENNSYLV	0.00%	316	1	\$157	\$0	\$0	\$10	0.00%
312	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.00%	250	93	\$13,479	\$1,615	\$92,441	\$2,757	697.80%
313	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	310	1,000	\$312	\$0	\$0	\$2,403	0.00%
314	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.05%	102	1,304	\$438,889	\$0	\$652,647	\$8,772	148.70%
315	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.02%	153	2,584	\$146,326	\$7,940	\$563,923	\$21,604	390.81%
316	UNUM INSURANCE COMPANY	0.00%	272	27	\$5,436	\$0	\$17,461	\$1,091	321.21%
317	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.02%	141	191	\$177,974	\$138,565	\$945,955	\$4,455	609.37%
318	US ALLIANCE LIFE AND SECURITY COMPANY	0.00%	218	31	\$29,144	\$0	\$0	\$1	0.00%
319	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	292	91	\$1,622	\$0	\$14,815	\$143	913.38%
320	USAA LIFE INSURANCE COMPANY	0.15%	66	1,655	\$1,203,449	\$429,621	\$1,236,846	\$93,169	138.47%
321	USABLE LIFE	0.00%	231	56	\$21,063	\$0	\$36,208	\$1,827	171.90%
322	VANTIS LIFE INSURANCE COMPANY	0.01%	171	158	\$83,526	\$365	\$20,424	\$9,765	24.89%
323	VENERABLE INSURANCE AND ANNUITY COMPANY	0.01%	163	546	\$101,637	\$119,178	\$450,298	\$5,607	560.30%
324	VOYA RETIREMENT INSURANCE AND ANNUITY COMPAN	0.03%	123	358	\$274,147	\$0	\$522,381	\$13,955	190.55%
325	WASHINGTON NATIONAL INSURANCE COMPANY	0.02%	148	2,338	\$161,017	\$11,075	\$2,100,374	\$13,470	1311.32%
326	WEST COAST LIFE INSURANCE COMPANY	0.01%	183	329	\$67,281	\$133,266	\$46,576	\$9,653	267.30%
327	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.33%	47	21,620	\$2,702,617	\$1,385,110	\$4,930,887	\$221,990	233.70%
328	WESTERN CATHOLIC UNION	0.09%	85	4,615	\$723,502	\$41,169	\$1,320,543	\$51,920	188.21%
329	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	280	44	\$3,292	\$0	\$42,602	\$212	1294.11%
330	WILCAC LIFE INSURANCE COMPANY	0.05%	107	2,721	\$373,809	\$109,584	\$4,384,034	\$50,404	1202.12%

2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
331	WILLIAM PENN ASSOCIATION	0.00%	258	105	\$9,487	\$4,023	\$59,087	\$1,529	665.23%
332	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	0.01%	180	109	\$72,882	\$0	\$13,123	\$11,892	18.01%
333	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	276	264	\$4,261	\$2,269	\$15,726	\$760	422.32%
334	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.04%	112	1,031	\$325,486	\$55,221	\$311,321	\$14,568,131	112.61%
335	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	296	29	\$1,434	\$0	\$0	\$498	0.00%
TOTAL		100.00%		1,532,924	\$809,875,081	\$283,399,743	\$924,943,383	\$189,097,330	149.20%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.05%	106	717	\$273,400	\$0	\$75,120	\$34,438	27.48%
2	AAA LIFE INSURANCE COMPANY	0.51%	37	4,501	\$2,946,900	\$0	\$1,102,593	\$1,234,447	37.42%
3	ACCORDIA LIFE AND ANNUITY COMPANY	0.04%	109	361	\$250,977	\$0	\$100,292	\$117,030	39.96%
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.03%	120	105	\$177,872	\$0	\$338,612	\$32,387	190.37%
5	ALLSTATE ASSURANCE COMPANY	0.29%	57	2,703	\$1,683,935	\$0	\$20,000	\$847,964	1.19%
6	ALLSTATE LIFE INSURANCE COMPANY	0.18%	70	1,966	\$1,049,988	\$0	\$102,231	\$282,098	9.74%
7	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	197	18	\$12,984	\$0	\$0	\$1,690	0.00%
8	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.20%	66	1,693	\$1,182,470	\$0	\$124,175	\$134,029	10.50%
9	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	239	4	\$1,809	\$0	\$2,913	\$146	161.03%
10	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF COL	0.50%	38	10,300	\$2,914,985	\$0	\$241,947	\$514,827	8.30%
11	AMERICAN FAMILY LIFE INSURANCE COMPANY	4.08%	7	45,438	\$23,814,080	\$9,371	\$9,314,843	\$8,909,864	39.15%
12	AMERICAN FIDELITY ASSURANCE COMPANY	0.57%	32	5,784	\$3,312,605	\$87,491	\$4,304,837	\$554,609	132.59%
13	AMERICAN GENERAL LIFE INSURANCE CO	5.73%	5	33,191	\$33,441,043	\$33,346	\$9,347,298	\$13,202,532	28.05%
14	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.06%	93	2,816	\$375,664	\$0	\$73,052	\$29,797	19.45%
15	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.07%	89	1,603	\$423,942	\$0	\$345,222	\$65,948	81.43%
16	AMERICAN HOME LIFE INSURANCE COMPANY	0.06%	98	491	\$330,303	\$0	\$249,483	\$52,654	75.53%
17	AMERICAN INCOME LIFE INSURANCE CO	0.13%	79	1,594	\$736,130	\$0	\$112,412	\$260,150	15.27%
18	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.00%	235	10	\$2,556	\$0	\$0	\$113	0.00%
19	AMERICAN NATIONAL INSURANCE COMPANY	0.57%	33	4,719	\$3,302,995	\$0	\$1,601,513	\$1,311,705	48.49%
20	AMERICAN REPUBLIC INSURANCE COMPANY	0.03%	115	308	\$193,422	\$0	\$330,029	\$34,337	170.63%
21	AMERICAN UNITED LIFE INSURANCE COMPANY	0.13%	78	949	\$747,080	\$0	\$0	\$461,215	0.00%
22	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.26%	59	2,225	\$1,519,472	\$0	\$1,074,573	\$209,858	70.72%
23	AMERITAS LIFE INSURANCE CORP	0.20%	67	1,227	\$1,164,533	\$0	\$204,960	\$613,355	17.60%
24	AMICA LIFE INSURANCE COMPANY	0.05%	102	435	\$311,752	\$0	\$250,000	\$175,460	80.19%
25	ANTHEM LIFE INSURANCE COMPANY	0.02%	137	460	\$107,251	\$0	\$62,792	\$14,844	58.55%
26	ASSURED LIFE ASSOCIATION	0.00%	258	7	\$489	\$0	\$0	\$44	0.00%
27	ASSURITY LIFE INSURANCE COMPANY	0.18%	71	1,313	\$1,024,546	\$0	\$750,001	\$274,518	73.20%
28	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.12%	80	1,133	\$717,996	\$0	\$182,452	\$142,937	25.41%
29	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF NE	0.00%	267	2	\$0	\$0	\$0	\$200	N/A
30	ATHENE ANNUITY AND LIFE COMPANY	0.04%	108	131	\$260,943	\$1,988	\$156,623	\$39,008	60.78%
31	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	240	119	\$1,758	\$0	\$0	\$13,884	0.00%
32	AUTO OWNERS LIFE INSURANCE COMPANY	0.37%	47	3,964	\$2,159,971	\$0	\$1,112,798	\$822,964	51.52%
33	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	185	23	\$19,060	\$0	\$0	\$1,794	0.00%
34	BANKERS LIFE AND CASUALTY COMPANY	0.07%	91	648	\$406,043	\$0	\$183,000	\$62,804	45.07%
35	BANNER LIFE INSURANCE COMPANY	4.04%	8	26,642	\$23,564,603	\$0	\$12,677,582	\$14,181,131	53.80%
36	BENEFICIAL LIFE INSURANCE COMPANY	0.02%	141	27	\$100,722	\$0	\$1,099	\$8,785	1.09%
37	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.00%	198	15	\$12,923	\$0	\$0	\$14,610	0.00%
38	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	242	6	\$1,555	\$0	\$103,882	\$300	6680.51%
39	BRIGHTHOUSE LIFE INSURANCE COMPANY	1.51%	18	8,045	\$8,799,523	\$0	\$10,990,864	\$4,664,197	124.90%
40	C M LIFE INSURANCE COMPANY	0.00%	184	25	\$21,318	\$0	\$750,000	\$3,640	3518.15%
41	CANADA LIFE ASSURANCE COMPANY	0.02%	138	90	\$106,121	\$0	\$446,692	\$18,181	420.93%
42	CATHOLIC FINANCIAL LIFE	0.01%	152	269	\$80,276	\$0	\$41,020	\$20,487	51.10%
43	CATHOLIC ORDER OF FORESTERS	0.00%	192	101	\$15,616	\$0	\$10,000	\$6,002	64.04%
44	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	228	224	\$3,500	\$0	\$23,731	\$1,797	678.03%
45	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	190	16	\$15,853	\$0	\$8,335	\$805	52.58%
46	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.11%	82	1,207	\$659,630	\$0	\$259,569	\$126,620	39.35%
47	CHURCH LIFE INSURANCE CORPORATION	0.00%	250	2	\$757	\$0	\$0	\$50	0.00%
48	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	226	0	\$3,933	\$0	\$0	\$2,224	0.00%
49	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	215	14	\$6,387	\$0	\$0	\$676	0.00%
50	CINCINNATI LIFE INSURANCE COMPANY THE	1.44%	19	9,032	\$8,373,289	\$0	\$6,822,147	\$3,259,995	81.48%
51	CMFG LIFE INSURANCE COMPANY	0.25%	61	3,436	\$1,455,702	\$302	\$248,000	\$237,386	17.06%
52	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.32%	53	4,241	\$1,894,411	\$0	\$515,000	\$298,673	27.19%
53	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	191	43	\$15,795	\$0	\$0	\$925	0.00%
54	COLUMBUS LIFE INSURANCE COMPANY	0.06%	95	353	\$344,622	\$0	\$0	\$154,359	0.00%
55	COMBINED INSURANCE CO OF AMERICA	0.00%	182	350	\$25,241	\$0	\$0	\$12,630	0.00%
56	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMP	0.00%	179	13	\$26,666	\$0	\$0	\$1,024	0.00%
57	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	143	432	\$98,927	\$0	\$1,069	\$13,617	1.08%
58	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.00%	212	10	\$7,386	\$0	\$0	\$1,180	0.00%
59	COUNTRY LIFE INSURANCE COMPANY	0.54%	35	5,805	\$3,176,536	\$0	\$1,421,020	\$1,504,081	44.73%
60	CSA FRATERNAL LIFE	0.00%	237	26	\$2,415	\$0	\$0	\$265	0.00%
61	DEARBORN LIFE INSURANCE COMPANY	0.00%	219	12	\$4,997	\$0	\$0	\$313	0.00%
62	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	253	1	\$653	\$0	\$0	\$50	0.00%
63	DIRECT GENERAL LIFE INSURANCE COMPANY	0.00%	202	35	\$11,021	\$0	\$0	\$565	0.00%
64	ELCO MUTUAL LIFE AND ANNUITY	0.00%	209	5	\$7,726	\$137	\$75,000	\$225	972.52%
65	EMC NATIONAL LIFE COMPANY	0.19%	68	1,388	\$1,113,692	\$515	\$423,151	\$284,943	38.04%
66	ENCOVA LIFE INSURANCE COMPANY	0.00%	206	14	\$9,870	\$0	\$0	\$5,851	0.00%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	EQUITABLE FINANCIAL LIFE AND ANNUITY COMPANY	0.01%	150	46	\$83,561	\$0	\$19,399	\$7,898	23.22%
68	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY	0.90%	30	3,340	\$5,263,510	\$0	\$3,513,556	\$2,684,966	66.75%
69	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY OF	0.03%	123	248	\$167,741	\$0	\$226,551	\$109,266	135.06%
70	EQUITRUST LIFE INSURANCE COMPANY	0.00%	267	8	\$0	\$0	\$0	\$17	N/A
71	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.02%	144	159	\$94,279	\$0	\$50,000	\$13,882	53.03%
72	FAMILY LIFE INSURANCE COMPANY	0.01%	157	147	\$66,681	\$0	\$471,355	\$12,123	706.88%
73	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	267	5	\$0	\$0	\$2,684	\$16	N/A
74	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOUR	2.19%	13	31,199	\$12,770,426	\$0	\$4,101,276	\$4,973,463	32.12%
75	FARMERS NEW WORLD LIFE INSURANCE COMPANY	2.39%	11	20,825	\$13,909,163	\$0	\$3,995,417	\$4,668,660	28.73%
76	FEDERAL LIFE INSURANCE COMPANY	0.00%	181	67	\$25,305	\$0	\$72,167	\$8,031	285.19%
77	FEDERATED LIFE INSURANCE COMPANY	0.37%	46	1,447	\$2,166,208	\$0	\$600,000	\$765,596	27.70%
78	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.37%	45	2,706	\$2,177,132	\$0	\$3,013,623	\$439,716	138.42%
79	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.02%	133	126	\$112,561	\$0	\$0	\$57,100	0.00%
80	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.33%	51	2,519	\$1,929,804	\$45,147	\$1,427,801	\$484,626	76.33%
81	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.03%	121	245	\$171,547	\$0	\$498	\$152,355	0.29%
82	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	267	0	\$0	\$0	-\$74,603	\$0	N/A
83	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	267	0	\$0	\$0	\$0	\$12	N/A
84	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.30%	56	2,467	\$1,734,974	\$0	\$6,132,251	\$736,772	353.45%
85	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.32%	55	5,491	\$1,841,675	\$0	\$162,692	\$178,646	8.83%
86	GARDEN STATE LIFE INSURANCE COMPANY	0.05%	107	213	\$266,343	\$0	\$178,185	\$17,625	66.90%
87	GBU FINANCIAL LIFE	0.00%	231	28	\$2,948	\$0	\$883	\$824	29.95%
88	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	2.21%	12	16,587	\$12,914,473	\$0	\$13,388,935	\$5,374,723	103.67%
89	GENWORTH LIFE INSURANCE COMPANY	0.39%	44	3,026	\$2,257,397	\$0	\$2,250,729	\$1,065,518	99.70%
90	GERBER LIFE INSURANCE COMPANY	0.06%	96	1,546	\$343,247	\$0	\$115,135	\$72,880	33.54%
91	GLENER LIFE INSURANCE SOCIETY	0.00%	183	221	\$25,127	\$0	\$0	\$9,900	0.00%
92	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.93%	27	55,648	\$5,420,529	\$0	\$4,583,662	\$466,388	84.56%
93	GOLDEN RULE INSURANCE COMPANY	0.05%	105	659	\$274,677	\$0	\$472,174	\$79,605	171.90%
94	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE CO	0.09%	86	717	\$528,129	\$0	\$96,000	\$81,229	18.18%
95	GPM HEALTH AND LIFE INSURANCE COMPANY	0.00%	238	1	\$1,820	\$0	\$0	\$150	0.00%
96	GRANGE LIFE INSURANCE COMPANY	0.01%	169	72	\$38,154	\$0	\$0	\$21,133	0.00%
97	GREAT AMERICAN LIFE INSURANCE COMPANY	0.05%	103	347	\$291,971	\$0	\$150,000	\$95,392	51.37%
98	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.02%	129	109	\$130,459	\$0	\$150,000	\$23,417	114.98%
99	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	1.35%	22	1,731	\$7,842,927	\$0	\$3,753,028	\$341,332	47.85%
100	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.03%	125	159	\$147,368	\$0	\$96,929	\$6,208	65.77%
101	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	213	11	\$7,177	\$0	\$16,994	\$445	236.78%
102	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.00%	267	39	\$0	\$0	\$0	\$61,961	N/A
103	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.12%	81	1,311	\$703,945	\$0	\$813,335	\$1,131,905	115.54%
104	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	164	48	\$46,519	\$0	\$87,340	\$1,413	187.75%
105	HORACE MANN LIFE INSURANCE COMPANY	0.01%	155	775	\$73,953	\$0	\$170,897	\$164,686	231.09%
106	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	216	32	\$5,864	\$0	\$0	\$2,292	0.00%
107	IDEALIFE INSURANCE COMPANY	0.00%	199	28	\$12,882	\$0	\$10,000	\$358	77.63%
108	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.10%	84	1,098	\$596,079	\$0	\$40,000	\$161,321	6.71%
109	INDEPENDENT ORDER OF FORESTERS THE	0.35%	49	3,149	\$2,033,583	\$0	\$907,702	\$387,831,229	44.64%
110	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.02%	128	329	\$133,388	\$0	\$115,693	\$19,003	86.73%
111	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL S	0.00%	248	3	\$951	\$0	\$6,446	\$175	677.81%
112	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	267	4	\$0	\$0	\$0	\$35	N/A
113	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.01%	168	89	\$38,848	\$0	\$100,000	\$9,119	257.41%
114	JACKSON NATIONAL LIFE INSURANCE COMPANY	1.17%	24	5,842	\$6,834,311	\$110	\$6,817,612	\$1,501,064	99.76%
115	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.01%	159	53	\$63,019	\$0	\$83,193	\$5,487	132.01%
116	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	257	23	\$533	\$0	\$15,000	\$110	2814.26%
117	KANSAS CITY LIFE INSURANCE COMPANY	0.42%	43	2,800	\$2,443,678	\$0	\$1,160,372	\$812,055	47.48%
118	KNIGHTS OF COLUMBUS	0.43%	42	9,605	\$2,523,163	\$434,784	\$2,349,495	\$2,656,863	110.35%
119	LAFAYETTE LIFE INSURANCE COMPANY THE	0.04%	111	266	\$245,582	\$0	\$100,000	\$330,163	40.72%
120	LEADERS LIFE INSURANCE COMPANY	0.01%	175	306	\$30,702	\$195	\$0	\$5,167	0.64%
121	LEGACY LIFE INSURANCE COMPANY OF MISSOURI	0.01%	167	102	\$39,640	\$0	\$0	\$16,180	0.00%
122	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.13%	76	4,432	\$757,516	\$0	\$254,877	\$129,750	33.65%
123	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.03%	117	208	\$182,705	\$0	\$2,081,052	\$5,289	1139.02%
124	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.15%	73	1,127	\$868,076	\$0	\$200,800	\$301,189	23.13%
125	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	256	2	\$541	\$0	\$0	\$30	0.00%
126	LIFESECURE INSURANCE COMPANY	0.00%	246	18	\$1,267	\$0	\$0	\$444	0.00%
127	LINCOLN BENEFIT LIFE COMPANY	0.48%	39	3,400	\$2,777,059	\$0	\$0	\$1,628,729	0.00%
128	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	193	67	\$14,503	\$0	\$0	\$2,200	0.00%
129	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	195	41	\$13,809	\$0	\$101,283	\$11,877	733.46%
130	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.22%	64	2,319	\$1,277,061	\$4,592	\$795,315	\$561,357	62.64%
131	LINCOLN NATIONAL LIFE INSURANCE COMPANY	2.46%	10	9,804	\$14,331,321	\$0	\$6,315,254	\$7,649,517	44.07%
132	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPANY	0.00%	236	4	\$2,486	\$0	\$114,000	\$400	4585.68%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

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133	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	225	5	\$4,130	\$0	\$2,942	\$1,834	71.23%
134	LUMICO LIFE INSURANCE COMPANY	0.13%	75	1,036	\$768,117	\$0	\$505,000	\$124,123	65.75%
135	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	267	57	\$0	\$0	\$0	\$1,075	N/A
136	MANHATTAN LIFE INSURANCE COMPANY	0.00%	220	32	\$4,831	\$0	\$0	\$3,051	0.00%
137	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.05%	104	216	\$281,349	\$0	\$175,000	\$19,310	62.20%
138	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.00%	229	11	\$3,361	\$102	\$8,614	\$930	259.33%
139	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	1.09%	25	6,106	\$6,350,861	\$81,388	\$10,122,429	\$3,578,832	160.67%
140	MEMBERS LIFE INSURANCE COMPANY	0.00%	260	1	\$310	\$0	\$0	\$15	0.00%
141	METROPOLITAN LIFE INSURANCE COMPANY	1.33%	23	4,381	\$7,753,479	\$369,472	\$1,532,019	\$605,815	24.52%
142	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.08%	88	941	\$469,245	\$0	\$55,046	\$395,753	11.73%
143	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.02%	142	224	\$100,112	\$0	\$70,000	\$15,932	69.92%
144	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	251	2	\$755	\$0	\$38,230	\$30	5063.58%
145	MINNESOTA LIFE INSURANCE COMPANY	0.92%	29	6,722	\$5,336,490	\$0	\$1,879,621	\$4,739,750	35.22%
146	MISSOURI VALLEY LIFE AND HEALTH INSURANCE COM	0.06%	101	11,229	\$321,010	\$0	\$0	\$112,290	0.00%
147	MODERN WOODMEN OF AMERICA	0.33%	52	6,374	\$1,903,745	\$788	\$840,400	\$585,323	44.19%
148	MONY LIFE INSURANCE COMPANY	0.04%	114	3	\$227,563	\$0	\$152,030	\$423	66.81%
149	MOUNTAIN LIFE INSURANCE COMPANY	0.02%	148	109	\$90,670	\$0	\$168,295	\$4,134	185.61%
150	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-AME	0.02%	146	135	\$91,866	\$0	\$0	\$56,183	0.00%
151	NASSAU LIFE AND ANNUITY COMPANY	0.04%	113	234	\$229,124	\$0	\$0	\$160,307	0.00%
152	NASSAU LIFE INSURANCE COMPANY	0.01%	156	206	\$70,767	\$108,572	\$0	\$37,846	153.42%
153	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	208	285	\$8,659	\$0	\$0	\$15,058	0.00%
154	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	217	12	\$5,688	\$0	\$0	\$770	0.00%
155	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	204	15	\$10,689	\$0	\$0	\$489	0.00%
156	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	249	5	\$909	\$0	\$0	\$70	0.00%
157	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.02%	135	23	\$110,700	\$0	\$242,348	\$9,761	218.92%
158	NATIONAL HEALTH INSURANCE COMPANY	0.08%	87	1,291	\$484,316	\$0	\$47,283	\$55,330	9.76%
159	NATIONAL LIFE INSURANCE COMPANY	0.03%	116	170	\$191,331	\$7,225	\$333	\$92,374	3.95%
160	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.03%	122	441	\$170,545	\$0	\$0	\$39,268	0.00%
161	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.01%	171	133	\$31,710	\$0	\$98,934	\$3,655	312.00%
162	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	0.33%	50	2,512	\$1,941,438	\$0	\$160,000	\$1,531,584	8.24%
163	NATIONWIDE LIFE INSURANCE COMPANY	0.02%	147	234	\$91,506	\$340	\$252,955	\$43,008	276.81%
164	NEW ENGLAND LIFE INSURANCE COMPANY	0.02%	127	156	\$135,561	\$0	\$0	\$79,331	0.00%
165	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATI	0.00%	267	0	\$0	\$0	\$0	\$43,483	N/A
166	NEW YORK LIFE INSURANCE COMPANY	1.73%	15	12,534	\$10,086,986	\$1,840	\$6,215,116	\$4,966,544	61.63%
167	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	1.08%	26	3,667	\$6,291,320	\$0	\$4,675,635	\$1,430,176	74.32%
168	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	6.67%	2	48,075	\$38,866,079	\$3,374,786	\$17,305,689	\$24,623,152	53.21%
169	NYLIFE INSURANCE COMPANY OF ARIZONA	0.07%	90	225	\$408,936	\$0	\$181,727	\$64,132	44.44%
170	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CA	0.06%	99	366	\$326,078	\$0	\$42,000	\$32,075	12.88%
171	OCEANVIEW LIFE AND ANNUITY	0.00%	244	27	\$1,374	\$0	\$0	\$256	0.00%
172	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.51%	36	3,192	\$2,994,833	\$0	\$5,486,500	\$1,808,841	183.20%
173	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	180	34	\$25,412	\$0	\$0	\$17,897	0.00%
174	OLD AMERICAN INSURANCE COMPANY	0.00%	196	223	\$13,025	\$0	\$95,014	\$1,841	729.47%
175	OLD REPUBLIC LIFE INSURANCE COMPANY	0.02%	140	94	\$101,168	\$0	\$117,000	\$21,705	115.65%
176	OLD SURETY LIFE INSURANCE COMPANY	0.00%	234	10	\$2,560	\$0	\$5,000	\$55	195.31%
177	OZARK NATIONAL LIFE INSURANCE COMPANY	0.26%	60	2,860	\$1,498,755	\$0	\$1,142,803	\$274,791	76.25%
178	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	264	2	\$67	\$0	\$0	\$0	0.00%
179	PACIFIC LIFE & ANNUITY COMPANY	0.00%	262	0	\$185	\$0	\$0	\$0	0.00%
180	PACIFIC LIFE INSURANCE COMPANY	0.56%	34	3,907	\$3,251,246	\$0	\$950,000	\$2,352,458	29.22%
181	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	266	0	\$34	\$0	\$0	\$0	0.00%
182	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	247	2	\$969	\$0	\$0	\$160	0.00%
183	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.04%	112	290	\$233,022	\$0	\$152,017	\$46,230	65.24%
184	PEKIN LIFE INSURANCE COMPANY	0.07%	92	481	\$397,924	\$0	\$0	\$132,736	0.00%
185	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.14%	74	583	\$806,311	\$13,901	\$0	\$380,211	1.72%
186	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.01%	149	224	\$86,776	\$0	\$29,669	\$17,947	34.19%
187	PHL VARIABLE INSURANCE COMPANY	0.23%	62	1,066	\$1,358,467	\$0	\$483,462	\$727,533	35.59%
188	PHYSICIANS LIFE INSURANCE COMPANY	0.16%	72	1,731	\$920,347	\$0	\$878,025	\$30,607	95.40%
189	PIONEER AMERICAN INSURANCE COMPANY	0.01%	172	122	\$30,932	\$0	\$50,682	\$3,932	163.85%
190	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	222	5	\$4,677	\$0	\$900	\$600	19.24%
191	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	207	28	\$9,285	\$0	\$0	\$754	0.00%
192	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	263	24	\$108	\$0	\$0	\$185	0.00%
193	PRIMERICA LIFE INSURANCE COMPANY	6.04%	4	39,250	\$35,226,962	\$0	\$26,798,645	\$10,024,607	76.07%
194	PRINCIPAL LIFE INSURANCE COMPANY	0.10%	85	507	\$569,215	\$0	\$0	\$70,891	0.00%
195	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	1.41%	20	6,036	\$8,233,789	\$0	\$3,450,000	\$5,299,300	41.90%
196	PROFESSIONAL INSURANCE COMPANY	0.00%	214	5	\$7,006	\$0	\$0	\$350	0.00%
197	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	194	16	\$13,988	\$0	\$0	\$11,985	0.00%
198	PROTECTIVE LIFE INSURANCE COMPANY	2.11%	14	16,791	\$12,328,550	\$0	\$12,457,220	\$6,278,511	101.04%

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199	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	170	104	\$35,687	\$0	\$0	\$6,138	0.00%
200	PRUCO LIFE INSURANCE COMPANY	5.13%	6	19,143	\$29,918,924	\$0	\$25,094,331	\$10,643,609	83.87%
201	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.02%	136	8,955	\$109,400	\$0	\$55,828	\$163,038	51.03%
202	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.00%	200	198	\$12,798	\$0	\$4,166,439	\$867	32555.39%
203	RELIASTAR LIFE INSURANCE COMPANY	1.57%	16	10,444	\$9,134,006	\$0	\$6,673,783	\$5,175,213	73.07%
204	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	165	75	\$45,572	\$0	\$67,895	\$10,223	148.98%
205	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY O	0.00%	205	613	\$10,406	\$0	\$181,748	\$2,440	1746.57%
206	RESERVE NATIONAL INSURANCE COMPANY	0.01%	160	89	\$59,222	\$0	\$7,228	\$6,680	12.20%
207	RIVERSOURCE LIFE INSURANCE COMPANY	0.28%	58	2,064	\$1,647,072	\$0	\$1,464,391	\$914,500	88.91%
208	ROYAL NEIGHBORS OF AMERICA	0.02%	145	817	\$91,925	\$0	\$0	\$29,296	0.00%
209	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.00%	254	344	\$583	\$0	\$0	\$1,610	0.00%
210	RX LIFE INSURANCE COMPANY	0.00%	267	71	\$0	\$0	\$0	\$17,242	N/A
211	S USA LIFE INSURANCE COMPANY INC	0.01%	174	49	\$30,754	\$0	\$4,122	\$834	13.40%
212	SAGICOR LIFE INSURANCE COMPANY	0.00%	189	195	\$17,083	\$0	\$0	\$86,280	0.00%
213	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	240	7	\$1,758	\$0	\$3,479	\$710	197.90%
214	SECURIAN LIFE INSURANCE COMPANY	0.00%	218	15	\$5,616	\$0	\$0	\$1,048	0.00%
215	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.00%	221	27	\$4,686	\$1,345	\$6,775	\$834	173.28%
216	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.01%	166	24	\$45,045	\$0	\$0	\$2,779	0.00%
217	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEW	0.01%	173	27	\$30,770	\$0	\$0	\$4,491	0.00%
218	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	261	35	\$257	\$0	\$0	\$945	0.00%
219	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.06%	97	456	\$339,667	\$0	\$1,006,822	\$97,341	296.41%
220	SETTLERS LIFE INSURANCE COMPANY	0.01%	163	5	\$48,214	\$0	\$34,084	\$1,932	70.69%
221	SHELTER LIFE INSURANCE COMPANY	2.65%	9	54,427	\$15,452,665	\$0	\$5,335,050	\$5,434,557	34.53%
222	SHENANDOAH LIFE INSURANCE COMPANY	0.01%	154	189	\$78,779	\$0	\$161,963	\$22,436	205.59%
223	STANDARD INSURANCE COMPANY	0.00%	201	2	\$11,240	\$5,571	\$4,067	\$350	85.75%
224	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.03%	126	83	\$147,256	\$0	\$107,155	\$22,223	72.77%
225	STARMOUNT LIFE INSURANCE COMPANY	0.02%	139	155	\$104,448	\$0	\$213,400	\$4,016	204.31%
226	STATE FARM LIFE INSURANCE COMPANY	8.43%	1	76,791	\$49,141,989	\$2,099,272	\$28,702,068	\$18,801,849	62.68%
227	STATE LIFE INSURANCE COMPANY	0.00%	177	35	\$28,582	\$0	\$250,000	\$8,398	874.68%
228	STATE MUTUAL INSURANCE COMPANY	0.00%	233	15	\$2,595	\$0	\$0	\$353	0.00%
229	SUN LIFE ASSURANCE COMPANY OF CANADA	0.02%	131	59	\$121,979	\$0	\$5	\$32,885	0.00%
230	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	245	4	\$1,373	\$0	\$229	\$650	16.68%
231	SURETY LIFE INSURANCE COMPANY	0.00%	227	9	\$3,757	\$0	\$52	\$322	1.38%
232	SYMETRA LIFE INSURANCE COMPANY	0.32%	54	2,266	\$1,859,036	\$0	\$827,079	\$660,851	44.49%
233	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	259	23	\$398	\$0	\$30,000	\$250	7537.69%
234	TALCOTT RESOLUTION LIFE AND ANNUITY INSURANCE	0.37%	48	2,881	\$2,150,666	\$0	\$1,483,937	\$1,428,612	69.00%
235	TALCOTT RESOLUTION LIFE INSURANCE COMPANY	0.01%	161	208	\$52,131	\$158	\$49,152	\$1,906	94.59%
236	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF	0.47%	41	672	\$2,718,476	\$1,742,718	\$645,000	\$127,645	87.83%
237	TEXAS LIFE INSURANCE COMPANY	0.01%	158	42	\$65,249	\$0	\$284,515	\$5,093	436.04%
238	THE RELIABLE LIFE INSURANCE COMPANY	0.13%	77	2,360	\$756,111	\$0	\$409,648	\$100,125	54.18%
239	THE SAVINGS BANK MUTUAL LIFE INSURANCE COMPAN	0.47%	40	4,268	\$2,769,102	\$11,890	\$0	\$2,100,580	0.43%
240	THRIVENT FINANCIAL FOR LUTHERANS	0.93%	28	8,415	\$5,415,285	\$50,973	\$4,419,491	\$2,846,070	82.55%
241	TIAA-CREF LIFE INSURANCE COMPANY	0.19%	69	1,048	\$1,095,648	\$0	\$600,000	\$519,389	54.76%
242	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	210	14	\$7,626	\$0	\$7	\$2,400	0.09%
243	TRANSAMERICA LIFE INSURANCE COMPANY	1.54%	17	17,763	\$9,001,303	\$40,697	\$10,151,536	\$5,234,292	113.23%
244	TRUSTMARK INSURANCE COMPANY	0.00%	230	21	\$3,322	\$0	\$10,683	\$1,023	321.58%
245	U S FINANCIAL LIFE INSURANCE COMPANY	0.22%	65	937	\$1,261,520	\$0	\$1,439,048	\$292,098	114.07%
246	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	252	4	\$683	\$0	\$0	\$60	0.00%
247	UNIFIED LIFE INSURANCE COMPANY	0.01%	151	388	\$81,704	\$0	\$50,000	\$20,261	61.20%
248	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	188	73	\$17,084	\$0	\$19,349	\$614	113.26%
249	UNION LABOR LIFE INSURANCE COMPANY	0.00%	232	4	\$2,605	\$0	\$0	\$525	0.00%
250	UNION SECURITY INSURANCE COMPANY	0.02%	132	102	\$116,558	\$0	\$1,253,906	\$2,084	1075.78%
251	UNITED AMERICAN INSURANCE COMPANY	0.02%	130	437	\$125,375	\$0	\$290,884	\$3,648	232.01%
252	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	265	1	\$50	\$0	\$0	\$25	0.00%
253	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	178	73	\$28,365	\$0	\$50,517	\$1,461	178.10%
254	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	203	52	\$10,880	\$0	\$10,000	\$3,006	91.91%
255	UNITED HOME LIFE INSURANCE COMPANY	0.06%	100	532	\$321,080	\$0	\$0	\$28,271	0.00%
256	UNITED INSURANCE COMPANY OF AMERICA	0.00%	243	13	\$1,465	\$0	\$0	\$354	0.00%
257	UNITED LIFE INSURANCE COMPANY	0.06%	94	496	\$372,187	\$0	\$827,580	\$62,216	222.36%
258	UNITED NATIONAL LIFE INSURANCE COMPANY OF AME	0.00%	224	9	\$4,409	\$0	\$0	\$767	0.00%
259	UNITED OF OMAHA LIFE INSURANCE COMPANY	6.36%	3	7,971	\$37,060,684	\$0	\$30,188,975	\$2,563,825	81.46%
260	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.03%	118	11	\$179,753	\$0	\$393,756	\$8,305	219.05%
261	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	187	410	\$17,359	\$0	\$26,125	\$1,164	150.50%
262	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	223	304	\$4,475	\$24	\$17,245	\$435	385.90%
263	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	267	446	\$0	\$0	\$0	\$4,022	N/A
264	US ALLIANCE LIFE AND SECURITY COMPANY	0.00%	211	12	\$7,484	\$0	\$0	\$1	0.00%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
265	USAA LIFE INSURANCE COMPANY	1.41%	21	18,866	\$8,200,815	\$61,473	\$7,994,998	\$4,374,224	98.24%
266	VANTIS LIFE INSURANCE COMPANY	0.00%	176	117	\$28,924	\$0	\$0	\$17,885	0.00%
267	VENERABLE INSURANCE AND ANNUITY COMPANY	0.00%	186	20	\$19,047	\$0	-\$4,588	\$1,022	-24.09%
268	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	0.01%	162	68	\$51,637	\$0	\$98,393	\$3,055	190.55%
269	WASHINGTON NATIONAL INSURANCE COMPANY	0.03%	124	277	\$149,931	\$10,312	-\$134,588	\$14,615	-82.89%
270	WEST COAST LIFE INSURANCE COMPANY	0.81%	31	5,460	\$4,736,510	\$0	\$10,060,199	\$2,426,756	212.40%
271	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.01%	153	3,969	\$79,425	\$909	\$67,507	\$44,072	86.14%
272	WESTERN CATHOLIC UNION	0.02%	134	872	\$110,981	\$0	\$249,515	\$34,419	224.83%
273	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.11%	83	1,062	\$640,940	\$0	\$117,835	\$211,516	18.38%
274	WILCAC LIFE INSURANCE COMPANY	0.22%	63	850	\$1,297,500	\$0	\$172,266	\$134,208	13.28%
275	WINDSOR LIFE INSURANCE COMPANY	0.00%	255	0	\$578	\$0	\$0	\$34	0.00%
276	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.03%	119	873	\$178,576	\$97	\$0	\$73,036,430	0.05%
277	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.04%	110	64	\$248,945	\$0	\$43,570	\$105,070	17.50%
TOTAL		100.00%		838,239	\$583,114,130	\$8,601,831	\$380,741,956	\$692,128,891	66.77%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.00%	192	0	\$1,098	\$0	\$0	\$0	0.00%
2	AAA LIFE INSURANCE COMPANY	0.08%	78	686	\$596,347	\$0	\$24,424	\$57,133	4.10%
3	ACCORDIA LIFE AND ANNUITY COMPANY	0.73%	32	3,016	\$5,266,103	\$0	\$7,389,880	\$709,236	140.33%
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	3.43%	8	2,218	\$24,585,692	\$0	\$2,281,534	\$876,349	9.28%
5	ALLSTATE ASSURANCE COMPANY	0.10%	73	597	\$720,419	\$0	\$6,762	\$82,715	0.94%
6	ALLSTATE LIFE INSURANCE COMPANY	0.31%	54	3,231	\$2,214,462	\$0	\$4,471,263	\$280,119	201.91%
7	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	171	25	\$7,094	\$0	\$1,897	\$10,860	26.74%
8	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.03%	103	216	\$234,383	\$0	\$87,228	\$10,515	37.22%
9	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.01%	142	80	\$41,237	\$0	\$66,399	\$3,328	161.02%
10	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.81%	29	5,596	\$5,798,947	\$0	\$5,330,757	\$543,442	91.93%
11	AMERICAN FIDELITY ASSURANCE COMPANY	0.01%	147	76	\$35,947	\$0	\$0	\$5,100	0.00%
12	AMERICAN GENERAL LIFE INSURANCE CO	0.17%	66	10,300	\$1,190,315	\$0	\$13,314,939	\$1,416,493	1118.61%
13	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.80%	30	15,027	\$5,708,214	\$0	\$3,401,934	\$488,920	59.60%
14	AMERICAN INCOME LIFE INSURANCE CO	0.00%	179	7	\$4,392	\$0	\$0	\$229	0.00%
15	AMERICAN NATIONAL INSURANCE COMPANY	0.56%	39	3,502	\$3,983,899	\$0	\$2,362,540	\$356,957	59.30%
16	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF T	0.02%	119	124	\$109,803	\$0	\$1,729,761	\$17,687	1575.33%
17	AMERICAN REPUBLIC INSURANCE COMPANY	0.04%	94	600	\$309,359	\$0	\$512,169	\$28,206	165.56%
18	AMERICAN UNITED LIFE INSURANCE COMPANY	0.01%	124	131	\$86,991	\$0	\$148,879	\$10,171	171.14%
19	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.12%	70	1,310	\$886,742	\$0	\$599,464	\$109,911	67.60%
20	AMERITAS LIFE INSURANCE CORP	0.63%	34	1,995	\$4,536,556	\$0	\$4,558,056	\$325,597	100.47%
21	AMICA LIFE INSURANCE COMPANY	0.00%	189	5	\$1,396	\$0	\$0	\$323	0.00%
22	ASSURED LIFE ASSOCIATION	0.00%	187	5	\$1,753	\$0	\$0	\$215	0.00%
23	ASSURITY LIFE INSURANCE COMPANY	0.02%	110	193	\$166,585	\$0	\$390,860	\$25,450	234.63%
24	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.10%	74	1,255	\$687,976	\$0	\$2,272,460	\$86,783	330.31%
25	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF NE	0.00%	204	19	\$0	\$0	\$0	\$2,110	N/A
26	ATHENE ANNUITY AND LIFE COMPANY	0.35%	50	590	\$2,511,391	\$0	\$4,653,912	\$146,475	185.31%
27	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	193	22	\$1,059	\$0	\$0	\$1,341	0.00%
28	AUTO OWNERS LIFE INSURANCE COMPANY	0.04%	92	801	\$314,132	\$0	\$76,768	\$58,315	24.44%
29	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	160	36	\$14,485	\$0	\$276,746	\$1,802	1910.57%
30	BANKERS LIFE AND CASUALTY COMPANY	0.58%	38	4,163	\$4,151,937	\$0	\$3,001,017	\$285,223	72.28%
31	BANNER LIFE INSURANCE COMPANY	0.19%	64	304	\$1,327,944	\$0	\$166,758	\$88,381	12.56%
32	BENEFICIAL LIFE INSURANCE COMPANY	0.05%	87	93	\$346,929	\$0	\$66,341	\$18,084	19.12%
33	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	196	2	\$710	\$0	\$0	\$72	0.00%
34	BRIGHTHOUSE LIFE INSURANCE COMPANY	2.16%	16	3,340	\$15,452,795	\$0	\$4,560,291	\$1,308,961	29.51%
35	C M LIFE INSURANCE COMPANY	0.20%	62	705	\$1,401,690	\$0	\$2,653,089	\$144,959	189.28%
36	CANADA LIFE ASSURANCE COMPANY	0.03%	106	167	\$196,913	\$0	\$828,861	\$22,704	420.93%
37	CATHOLIC FINANCIAL LIFE	0.01%	143	109	\$37,607	\$0	\$0	\$4,191	0.00%
38	CATHOLIC ORDER OF FORESTERS	0.00%	174	50	\$6,154	\$0	\$1,184	\$1,750	19.24%
39	CENTRAL SECURITY LIFE INSURANCE CO	0.02%	115	284	\$115,926	\$0	\$119,276	\$8,367	102.89%
40	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.01%	136	0	\$60,453	\$0	\$276,813	\$0	457.90%
41	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.02%	114	196	\$116,869	\$0	\$91,212	\$11,057	78.05%
42	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	200	8	\$444	\$0	\$1,968	\$270	443.24%
43	CINCINNATI LIFE INSURANCE COMPANY THE	0.15%	69	1,772	\$1,042,862	\$0	\$521,444	\$143,300	50.00%
44	CMFG LIFE INSURANCE COMPANY	0.02%	112	370	\$124,701	\$0	\$406,089	\$17,079	325.65%
45	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.09%	77	2,584	\$609,799	\$0	\$581,620	\$76,379	95.38%
46	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	204	2	\$0	\$0	\$0	\$413	N/A
47	COLUMBUS LIFE INSURANCE COMPANY	0.45%	48	719	\$3,219,002	\$0	\$1,004,756	\$161,593	31.21%
48	COMBINED INSURANCE CO OF AMERICA	0.00%	166	10	\$9,785	\$0	\$0	\$2,826	0.00%
49	COMMONWEALTH ANNUITY AND LIFE INSURANCE COM	0.02%	113	161	\$123,087	\$0	\$1,203,866	\$13,591	978.06%
50	CONNECTICUT GENERAL LIFE INS CO	0.05%	84	306	\$390,386	\$13,773	\$779,287	\$32,069	203.15%
51	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	120	175	\$106,144	\$0	\$97,747	\$17,948	92.09%
52	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.03%	100	370	\$249,962	\$0	\$261,452	\$36,997	104.60%
53	COUNTRY LIFE INSURANCE COMPANY	0.00%	178	19	\$4,660	\$0	\$0	\$703	0.00%
54	DELAWARE LIFE INSURANCE COMPANY	0.01%	141	15	\$41,624	\$0	\$101,364	\$1,488	243.52%
55	EMC NATIONAL LIFE COMPANY	0.09%	75	1,340	\$662,346	\$0	\$2,035,358	\$74,589	307.30%
56	ENCOVA LIFE INSURANCE COMPANY	0.00%	168	9	\$8,687	\$0	\$0	\$760	0.00%
57	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY	0.74%	31	2,157	\$5,299,662	\$0	\$16,705,343	\$577,305	315.22%
58	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY OF	0.49%	42	721	\$3,536,354	\$0	\$723,487	\$232,430	20.46%
59	EQUITRUST LIFE INSURANCE COMPANY	0.04%	91	256	\$315,853	\$0	\$132,772	\$31,163	42.04%
60	FAMILY LIFE INSURANCE COMPANY	0.00%	149	56	\$34,473	\$0	\$67,000	\$1,922	194.36%
61	FARMERS NEW WORLD LIFE INSURANCE COMPANY	1.30%	21	15,671	\$9,329,035	\$0	\$7,356,673	\$1,347,273	78.86%
62	FEDERAL LIFE INSURANCE COMPANY	0.00%	159	44	\$16,617	\$0	\$47,393	\$3,232	285.21%
63	FEDERATED LIFE INSURANCE COMPANY	0.82%	28	1,898	\$5,909,438	\$0	\$5,435,189	\$595,327	91.97%
64	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.23%	57	1,926	\$1,684,707	\$0	\$1,395,200	\$267,314	82.82%
65	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.00%	204	5	\$0	\$0	\$0	\$1,057	N/A
66	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	180	10	\$3,940	\$0	\$0	\$446	0.00%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	204	0	\$0	\$0	-\$217,559	\$0	N/A
68	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	197	2	\$669	\$0	\$0	\$95	0.00%
69	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.04%	99	435	\$252,819	\$0	\$2,488,407	\$29,464	984.26%
70	GBU FINANCIAL LIFE	0.00%	202	6	\$168	\$0	\$22,207	\$175	13218.45%
71	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	1.18%	23	9,076	\$8,484,680	\$0	\$16,193,944	\$2,105,920	190.86%
72	GENWORTH LIFE INSURANCE COMPANY	0.32%	52	2,677	\$2,270,994	\$0	\$4,469,814	\$755,514	196.82%
73	GLENER LIFE INSURANCE SOCIETY	0.00%	153	49	\$27,190	\$1,000	\$10,000	\$3,305	40.46%
74	GOLDEN RULE INSURANCE COMPANY	0.08%	79	569	\$566,682	\$0	\$2,289,075	\$55,907	403.94%
75	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE (	0.07%	81	163	\$472,159	\$0	\$261,259	\$22,526	55.33%
76	GRANGE LIFE INSURANCE COMPANY	0.01%	138	21	\$52,225	\$0	\$23,631	\$3,960	45.25%
77	GREAT AMERICAN LIFE INSURANCE COMPANY	0.01%	133	72	\$65,407	\$0	\$98,744	\$7,893	150.97%
78	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.05%	89	625	\$325,466	\$0	\$463,170	\$30,696	142.31%
79	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	161	10	\$13,814	\$0	\$32,711	\$857	236.80%
80	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.00%	204	5	\$0	\$0	\$0	\$12,122	N/A
81	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.04%	95	22	\$287,096	\$0	\$0	\$40,292	0.00%
82	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.00%	156	150	\$22,088	\$0	\$14,455	\$4,286	65.44%
83	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	0.03%	107	113	\$189,617	\$0	\$2,372,255	\$15,111	1251.08%
84	HCC LIFE INSURANCE COMPANY	0.00%	199	2	\$507	\$0	\$1,450	\$52	286.00%
85	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.04%	93	590	\$312,736	\$0	\$617,345	\$51,624	197.40%
86	INDEPENDENT ORDER OF FORESTERS THE	0.26%	56	1,812	\$1,834,510	\$0	\$805,905	\$120,590,162	43.93%
87	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.00%	204	2	\$0	\$0	\$0	\$220	N/A
88	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL S	0.00%	155	34	\$22,888	\$0	\$16,554	\$3,073	72.33%
89	INTEGRITY LIFE INSURANCE COMPANY	0.00%	204	19	\$0	\$0	\$0	\$3,188	N/A
90	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	204	1	\$0	\$0	\$0	\$1	N/A
91	INVESTORS LIFE INSURANCE COMPANY OF NORTH AMI	0.03%	104	319	\$221,198	\$0	\$225,952	\$20,082	102.15%
92	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.68%	33	7,165	\$4,870,982	\$0	\$17,156,152	\$535,321	352.21%
93	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.01%	126	145	\$83,163	\$0	\$124,138	\$7,393	149.27%
94	JOHN ALDEN LIFE INSURANCE COMPANY	0.02%	117	100	\$112,953	\$0	\$1,286,173	\$10,944	1138.68%
95	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPANY	0.00%	198	37	\$666	\$0	\$30,540	\$3,714	4585.59%
96	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	8.52%	1	23,117	\$61,123,073	\$3,640,933	\$84,830,237	\$7,903,207	144.74%
97	KANSAS CITY LIFE INSURANCE COMPANY	0.60%	35	4,628	\$4,328,196	\$0	\$5,627,198	\$471,757	130.01%
98	KNIGHTS OF COLUMBUS	0.23%	58	274	\$1,627,022	\$0	\$0	\$81,708	0.00%
99	LAFAYETTE LIFE INSURANCE COMPANY THE	0.02%	118	110	\$112,122	\$0	\$235,171	\$8,330	209.75%
100	LIFE INSURANCE COMPANY OF THE SOUTHWEST	1.30%	22	3,378	\$9,311,234	\$0	\$1,282,967	\$684,876	13.78%
101	LIFESECURE INSURANCE COMPANY	0.00%	183	16	\$3,404	\$0	\$3,965	\$780	116.48%
102	LINCOLN BENEFIT LIFE COMPANY	0.87%	27	3,415	\$6,271,063	\$0	\$0	\$827,224	0.00%
103	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.08%	80	9	\$558,215	\$3,129	\$214,723	\$10,972	39.03%
104	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.04%	98	764	\$267,225	\$0	\$1,865,821	\$63,883	698.22%
105	LINCOLN NATIONAL LIFE INSURANCE COMPANY	6.77%	3	7,407	\$48,525,169	\$0	\$21,383,148	\$2,897,788	44.07%
106	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	151	133	\$28,630	\$0	\$111,504	\$793	389.47%
107	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	201	2	\$331	\$0	\$0	\$11	0.00%
108	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	164	38	\$11,132	\$0	\$51,975	\$2,057	466.90%
109	MANHATTAN LIFE INSURANCE COMPANY	0.00%	157	8	\$21,827	\$0	\$606,707	\$750	2779.62%
110	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.01%	123	164	\$90,329	\$0	\$207,490	\$10,873	229.70%
111	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.00%	148	115	\$34,744	\$1,060	\$89,049	\$3,671	259.35%
112	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	2.50%	13	2,270	\$17,907,888	\$0	\$4,947,099	\$1,122,468	27.63%
113	METROPOLITAN LIFE INSURANCE COMPANY	0.12%	72	1,161	\$839,329	\$0	\$8,282,882	\$107,789	986.85%
114	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.46%	46	5,517	\$3,274,454	\$2,041,675	\$19,142,864	\$638,863	646.96%
115	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.01%	137	111	\$55,585	\$0	\$95,876	\$6,787	172.49%
116	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	163	27	\$11,384	\$0	\$17,657	\$2,003	155.10%
117	MINNESOTA LIFE INSURANCE COMPANY	2.31%	14	1,391	\$16,556,683	\$0	\$584,158	\$651,824	3.53%
118	MODERN WOODMEN OF AMERICA	0.27%	55	3,088	\$1,968,678	\$0	\$2,999,557	\$170,392	152.36%
119	MONY LIFE INSURANCE COMPANY	0.00%	185	128	\$2,909	\$0	\$0	\$19,822	0.00%
120	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-AMI	0.02%	116	106	\$115,000	\$0	\$52,405	\$10,874	45.57%
121	NASSAU LIFE AND ANNUITY COMPANY	0.01%	144	7	\$37,223	\$0	\$491,368	\$15,550	1320.07%
122	NASSAU LIFE INSURANCE COMPANY	0.05%	88	479	\$346,717	\$0	\$1,388,434	\$50,375	400.45%
123	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	184	8	\$3,256	\$0	\$316	\$385	9.71%
124	NATIONAL FARMERS UNION LIFE INSURANCE COMPAN'	0.01%	139	110	\$44,044	\$0	\$27,308	\$4,234	62.00%
125	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.02%	111	142	\$154,690	\$0	\$240,345	\$5,846	155.37%
126	NATIONAL LIFE INSURANCE COMPANY	0.12%	71	373	\$871,553	\$0	\$269,721	\$87,577	30.95%
127	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.15%	67	716	\$1,101,830	\$2,618	\$589,520	\$47,216	53.74%
128	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	1.62%	17	1,477	\$11,595,801	\$0	\$1,837,546	\$780,575	15.85%
129	NATIONWIDE LIFE INSURANCE COMPANY	0.19%	63	83	\$1,330,765	\$0	\$68,105	\$9,451	5.12%
130	NEW ENGLAND LIFE INSURANCE COMPANY	0.21%	60	5	\$1,507,931	\$0	\$3,291,861	\$324	218.30%
131	NEW YORK LIFE INSURANCE AND ANNUITY CORPORAT	5.29%	4	7,091	\$37,953,980	\$0	\$21,246,526	\$2,469,015	55.98%
132	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	0.97%	26	4,063	\$6,970,971	\$0	\$5,180,744	\$799,985	74.32%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
133	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	4.20%	6	1,237	\$30,139,591	\$0	\$12,751,580	\$1,092,936	42.31%
134	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH C/	0.01%	130	83	\$68,870	\$0	\$102,017	\$4,730	148.13%
135	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.49%	43	1,357	\$3,499,811	\$0	\$11,082,133	\$409,635	316.65%
136	OHIO STATE LIFE INSURANCE COMPANY THE	0.09%	76	936	\$612,861	\$0	\$1,411,988	\$51,142	230.39%
137	OPTUM INSURANCE OF OHIO INC	0.00%	191	3	\$1,144	\$0	\$124,014	\$150	10840.38%
138	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	182	6	\$3,575	\$0	\$0	\$0	0.00%
139	PACIFIC LIFE INSURANCE COMPANY	7.69%	2	3,562	\$55,126,964	\$5,807	\$11,586,646	\$4,938,363	21.03%
140	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	195	0	\$822	\$0	\$0	\$0	0.00%
141	PEKIN LIFE INSURANCE COMPANY	0.02%	109	238	\$176,459	\$0	\$129,068	\$19,754	73.14%
142	PENN INSURANCE AND ANNUITY COMPANY THE	0.60%	36	743	\$4,278,404	\$0	\$334,726	\$274,268	7.82%
143	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.50%	41	1,052	\$3,617,598	\$0	\$0	\$128,255	0.00%
144	PHL VARIABLE INSURANCE COMPANY	0.48%	44	388	\$3,448,185	\$0	\$2,854,916	\$333,433	82.79%
145	PIONEER AMERICAN INSURANCE COMPANY	0.00%	177	9	\$4,801	\$0	\$0	\$472	0.00%
146	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.05%	85	332	\$380,181	\$0	\$119,496	\$35,586	31.43%
147	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	186	7	\$2,276	\$0	\$2,091	\$363	91.87%
148	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	173	68	\$6,387	\$0	\$96,020	\$1,786	1503.37%
149	PRINCIPAL LIFE INSURANCE COMPANY	3.46%	7	1,658	\$24,799,355	\$0	\$5,599,914	\$739,566	22.58%
150	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	1.60%	18	1,341	\$11,440,858	\$0	\$22,044,743	\$570,836	192.68%
151	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	203	2	\$50	\$0	\$0	\$125	0.00%
152	PROTECTIVE LIFE INSURANCE COMPANY	2.94%	11	16,113	\$21,078,600	\$0	\$14,706,507	\$6,088,376	69.77%
153	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN	0.31%	53	1,301	\$2,241,030	\$0	\$586,414	\$510,071	26.17%
154	PRUCO LIFE INSURANCE COMPANY	3.35%	9	4,354	\$24,003,559	\$0	\$7,562,578	\$2,232,658	31.51%
155	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.03%	108	262	\$183,514	\$20,800	\$713,580	\$17,230	400.18%
156	RELiance STANDARD LIFE INSURANCE COMPANY	0.00%	194	13	\$840	\$0	\$0	\$706	0.00%
157	RELIASTAR LIFE INSURANCE COMPANY	0.38%	49	1,716	\$2,732,789	\$0	\$2,612,346	\$256,753	95.59%
158	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.05%	86	1,488	\$366,297	\$0	\$752,946	\$45,738	205.56%
159	RIVERSOURCE LIFE INSURANCE COMPANY	0.54%	40	1,446	\$3,878,749	\$0	\$6,492,793	\$295,817	167.39%
160	ROYAL NEIGHBORS OF AMERICA	0.01%	122	305	\$93,315	\$0	\$62,590	\$11,883	67.07%
161	SAGICOR LIFE INSURANCE COMPANY	0.01%	128	243	\$74,978	\$0	\$0	\$32,902	0.00%
162	SECURIAN LIFE INSURANCE COMPANY	0.00%	165	2	\$11,082	\$0	\$0	\$1,250	0.00%
163	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.01%	134	358	\$61,786	\$0	\$89,333	\$19,633	144.58%
164	SECURITY LIFE OF DENVER INSURANCE COMPANY	1.36%	20	1,546	\$9,723,068	\$0	\$14,507,288	\$867,178	149.20%
165	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEV	0.00%	152	19	\$28,156	\$0	\$0	\$2,425	0.00%
166	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	162	22	\$12,930	\$0	\$37,469	\$1,542	289.78%
167	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.03%	105	222	\$206,341	\$0	\$313,446	\$15,825	151.91%
168	SETTLERS LIFE INSURANCE COMPANY	0.00%	169	6	\$8,146	\$0	\$4,499	\$255	55.23%
169	SHELTER LIFE INSURANCE COMPANY	0.98%	25	11,903	\$7,010,527	\$0	\$7,645,839	\$815,255	109.06%
170	SHENANDOAH LIFE INSURANCE COMPANY	0.01%	125	197	\$85,343	\$0	\$175,459	\$8,757	205.59%
171	STANDARD INSURANCE COMPANY	0.00%	158	31	\$18,859	\$0	\$28,089	\$2,102	148.94%
172	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	204	4	\$0	\$0	\$0	\$385	N/A
173	STATE FARM LIFE INSURANCE COMPANY	5.22%	5	44,150	\$37,427,478	\$0	\$37,626,933	\$4,096,472	100.53%
174	STATE LIFE INSURANCE COMPANY	0.01%	146	1,668	\$36,256	\$0	\$3,202	\$2,924	8.83%
175	STATE MUTUAL INSURANCE COMPANY	0.00%	188	4	\$1,585	\$0	\$0	\$123	0.00%
176	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.00%	190	1	\$1,183	\$0	\$43,000	\$0	3634.83%
177	SUN LIFE ASSURANCE COMPANY OF CANADA	0.59%	37	566	\$4,245,734	\$0	\$7,420,208	\$576,944	174.77%
178	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.01%	145	38	\$36,730	\$0	\$2,000	\$3,453	5.45%
179	SURETY LIFE INSURANCE COMPANY	0.04%	96	402	\$277,873	\$0	\$487,314	\$30,928	175.37%
180	SYMETRA LIFE INSURANCE COMPANY	2.28%	15	3,169	\$16,323,879	\$0	\$3,254,978	\$624,116	19.94%
181	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	167	39	\$9,743	\$0	\$53,996	\$1,037	554.20%
182	TALCOTT RESOLUTION LIFE AND ANNUITY INSURANCE	1.50%	19	2,954	\$10,785,383	\$0	\$20,978,147	\$1,039,887	194.51%
183	TALCOTT RESOLUTION LIFE INSURANCE COMPANY	0.03%	101	107	\$238,519	\$419,047	\$3,942,613	\$46,475	1828.64%
184	TEXAS LIFE INSURANCE COMPANY	0.46%	45	14,623	\$3,279,559	\$0	\$2,944,597	\$468,302	89.79%
185	THE RELIABLE LIFE INSURANCE COMPANY	0.03%	102	1,445	\$236,249	\$0	\$336,669	\$30,385	142.51%
186	THRIVENT FINANCIAL FOR LUTHERANS	3.12%	10	30,114	\$22,391,369	\$0	\$33,174,746	\$2,426,418	148.16%
187	TIAA-CREF LIFE INSURANCE COMPANY	0.17%	65	138	\$1,206,238	\$0	\$443,228	\$143,848	36.74%
188	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.01%	132	29	\$65,650	\$0	\$233	\$7,976	0.35%
189	TRANSAMERICA LIFE INSURANCE COMPANY	2.86%	12	9,832	\$20,481,849	\$0	\$48,632,362	\$1,477,937	237.44%
190	TRUSTMARK INSURANCE COMPANY	0.01%	131	96	\$68,222	\$0	\$173,567	\$5,390	254.41%
191	U S FINANCIAL LIFE INSURANCE COMPANY	0.04%	90	269	\$321,348	\$0	\$1,381,024	\$27,466	429.76%
192	UNIFIED LIFE INSURANCE COMPANY	0.00%	170	10	\$7,421	\$0	\$2,734	\$513	36.84%
193	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	175	29	\$5,277	\$0	\$0	\$484	0.00%
194	UNION LABOR LIFE INSURANCE COMPANY	0.00%	181	1	\$3,664	\$0	\$1,787	\$25	48.77%
195	UNION SECURITY INSURANCE COMPANY	0.00%	154	140	\$23,297	\$0	\$13,249	\$4,068	56.87%
196	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	150	111	\$31,638	\$0	\$96	\$3,543	0.30%
197	UNITED HERITAGE LIFE INSURANCE COMPANY	0.01%	127	159	\$76,972	\$0	\$142,435	\$6,231	185.05%
198	UNITED INSURANCE COMPANY OF AMERICA	0.01%	135	93	\$61,377	\$0	\$67,666	\$3,400	110.25%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
199	UNITED LIFE INSURANCE COMPANY	0.06%	83	471	\$407,733	\$0	\$899,083	\$32,958	220.51%
200	UNITED OF OMAHA LIFE INSURANCE COMPANY	1.05%	24	4,654	\$7,546,150	\$0	\$5,006,844	\$681,256	66.35%
201	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.00%	172	40	\$6,561	\$0	\$14,966	\$5,710	228.11%
202	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.01%	129	647	\$72,939	\$0	\$281,099	\$11,455	385.39%
203	UNUM INSURANCE COMPANY	0.01%	140	105	\$43,926	\$0	\$68,290	\$5,535	155.47%
204	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	176	23	\$4,838	\$0	\$6,957	\$2,741	143.80%
205	USAA LIFE INSURANCE COMPANY	0.22%	59	1,369	\$1,569,913	\$0	\$1,922,050	\$149,047	122.43%
206	VENERABLE INSURANCE AND ANNUITY COMPANY	0.01%	121	198	\$98,422	\$0	\$424,266	\$19,560	431.07%
207	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	0.06%	82	652	\$445,785	\$0	\$949,938	\$93,022	213.09%
208	WASHINGTON NATIONAL INSURANCE COMPANY	0.04%	97	729	\$272,795	\$18,763	\$2,392,947	\$23,975	884.07%
209	WEST COAST LIFE INSURANCE COMPANY	0.21%	61	956	\$1,484,135	\$0	\$2,073,532	\$314,026	139.71%
210	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.45%	47	3,643	\$3,254,408	\$0	\$4,292,727	\$187,612	131.91%
211	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.15%	68	1,454	\$1,082,814	\$89,237	\$2,011,853	\$57,519,376	194.04%
212	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.32%	51	106	\$2,278,548	\$0	\$496,065	\$93,848	21.77%
TOTAL		100.00%		367,639	\$717,052,897	\$6,257,842	\$647,129,980	\$245,467,544	91.12%

2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL GRADED DEATH BENEFITS

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AAA LIFE INSURANCE COMPANY	24.13%	1	6,184	\$4,798,321	\$0	\$2,066,807	\$68,779	43.07%
2	AMERICAN CONTINENTAL INSURANCE COMPANY	0.40%	16	59	\$79,454	\$0	\$0	\$634	0.00%
3	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	43	608	\$0	\$0	\$0	\$1,203	N/A
4	AMERICAN INCOME LIFE INSURANCE CO	14.45%	3	3,731	\$2,873,406	\$0	\$361,402	\$19,146	12.58%
5	AMERICAN NATIONAL INSURANCE COMPANY	2.52%	9	623	\$500,921	\$0	\$213,586	\$2,986	42.64%
6	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	40	1	\$300	\$0	\$0	\$4	0.00%
7	ASSURITY LIFE INSURANCE COMPANY	0.41%	15	205	\$82,509	\$0	\$135,333	\$1,744	164.02%
8	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	43	44	\$0	\$0	\$0	\$439	N/A
9	CATHOLIC FINANCIAL LIFE	0.00%	43	1	\$0	\$0	\$0	\$2	N/A
10	CMFG LIFE INSURANCE COMPANY	2.29%	10	436	\$456,210	\$0	\$285,902	\$4,086	62.67%
11	COLONIAL PENN LIFE INSURANCE COMPANY	8.15%	5	3,911	\$1,620,238	\$0	\$606,705	\$9,430	37.45%
12	CONNECTICUT GENERAL LIFE INS CO	0.07%	23	5	\$13,073	\$0	\$23,688	\$1,325	181.20%
13	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	43	10	\$0	\$0	\$0	\$44	N/A
14	CSA FRATERNAL LIFE	0.00%	37	2	\$867	\$0	\$0	\$96	0.00%
15	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.16%	20	79	\$32,369	\$0	\$5,030	\$381	15.54%
16	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	42	45	\$3	\$0	\$35,542	\$217	1184733.33%
17	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.04%	26	333	\$8,037	\$0	\$166,355	\$2,697	2069.86%
18	FEDERAL LIFE INSURANCE COMPANY	0.02%	28	13	\$4,910	\$0	\$14,003	\$582	285.19%
19	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	43	4	\$0	\$0	\$0	\$51	N/A
20	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	3.50%	8	911	\$695,666	\$0	\$180,957	\$10,202	26.01%
21	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.07%	22	168	\$13,172	\$0	\$45,650	\$892	346.57%
22	GLENER LIFE INSURANCE SOCIETY	0.06%	25	16	\$11,980	\$0	\$5,000	\$158	41.74%
23	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	33	24	\$1,650	\$0	\$0	\$52	0.00%
24	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE CO	0.00%	43	43	\$0	\$0	\$0	\$375	N/A
25	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.06%	24	21	\$12,114	\$0	\$20,000	\$160	165.10%
26	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.02%	29	21	\$4,662	\$0	\$1,126	\$140	24.15%
27	LAFAYETTE LIFE INSURANCE COMPANY THE	1.36%	11	9	\$269,519	\$0	\$33,000	\$20	12.24%
28	LINCOLN HERITAGE LIFE INSURANCE COMPANY	9.47%	4	3,195	\$1,883,227	\$0	\$1,073,369	\$9,971	57.00%
29	MEDICO INSURANCE COMPANY	0.01%	34	3	\$1,524	\$0	\$20,000	\$19	1312.34%
30	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.03%	27	17	\$5,842	\$0	\$2,558	\$103	43.79%
31	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	38	1	\$564	\$0	\$0	\$51	0.00%
32	PHYSICIANS LIFE INSURANCE COMPANY	16.80%	2	7,745	\$3,340,103	\$0	\$2,772,587	\$41,383	83.01%
33	RESERVE NATIONAL INSURANCE COMPANY	0.21%	18	37	\$42,422	\$0	\$38,463	\$305	90.67%
34	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.18%	19	58	\$34,832	\$0	\$8,467	\$378	24.31%
35	THE RELIABLE LIFE INSURANCE COMPANY	7.63%	6	7,496	\$1,517,331	\$0	\$720,428	\$18,078	47.48%
36	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	39	3	\$461	\$0	\$10,000	\$12	2169.20%
37	TRANSAMERICA LIFE INSURANCE COMPANY	0.88%	13	557	\$174,702	\$0	\$901,830	\$3,110	516.21%
38	TRUSTMARK INSURANCE COMPANY	0.01%	31	8	\$2,747	\$0	\$1,295	\$51	47.14%
39	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	36	7	\$1,076	\$0	\$5,644	\$18	524.54%
40	UNITED AMERICAN INSURANCE COMPANY	0.02%	30	4	\$4,237	\$0	\$0	\$40	0.00%
41	UNITED FIDELITY LIFE INSURANCE COMPANY	0.09%	21	84	\$17,095	\$0	\$0	\$269	0.00%
42	UNITED HERITAGE LIFE INSURANCE COMPANY	1.09%	12	623	\$217,253	\$0	\$251,563	\$3,716	115.79%
43	UNITED HOME LIFE INSURANCE COMPANY	0.28%	17	67	\$56,611	\$0	\$10,000	\$907	17.66%
44	UNITED INSURANCE COMPANY OF AMERICA	0.00%	43	24	\$0	\$0	\$0	\$64	N/A
45	UNITED LIFE INSURANCE COMPANY	0.57%	14	120	\$112,736	\$0	\$74,985	\$1,401	66.51%
46	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.01%	32	42,509	\$1,776	\$0	\$0	\$379,855	0.00%
47	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	43	1	\$0	\$0	\$0	\$0	N/A
48	VANTIS LIFE INSURANCE COMPANY	0.00%	43	0	\$0	\$0	\$25,060	\$0	N/A
49	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	41	7	\$187	\$13	\$9,043	\$9	4842.78%
50	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	4.99%	7	305	\$991,771	\$62,151	\$1,444,393	\$2,350	151.90%
51	WESTERN CATHOLIC UNION	0.01%	35	9	\$1,413	\$0	\$2,575	\$77	182.24%
TOTAL		100.00%		80,387	\$19,887,291	\$62,164	\$11,572,346	\$588,012	58.50%

2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL CREDIT LIFE

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AMERICAN FEDERATED LIFE INSURANCE COMPANY	64.35%	1	17,141	\$783,678	\$0	\$652,436	\$71,917	83.25%
2	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	7	0	-\$1	\$0	\$0	\$0	0.00%
3	AMERICAN NATIONAL INSURANCE COMPANY	15.95%	2	1,766	\$194,274	\$0	\$98,870	\$15,173	50.89%
4	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	6	0	\$12	\$0	\$0	\$0	0.00%
5	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	2.58%	4	0	\$31,365	\$0	\$80	\$0	0.26%
6	MOUNTAIN LIFE INSURANCE COMPANY	15.37%	3	2,098	\$187,126	\$0	\$91,457	\$18,009	48.87%
7	OLD UNITED LIFE INSURANCE COMPANY	1.78%	5	142	\$21,627	\$0	\$0	\$2,307	0.00%
8	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	7	21	-\$270	\$0	\$0	\$181	0.00%
9	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	7	0	\$0	\$0	\$0	\$36	N/A
10	SHELTER LIFE INSURANCE COMPANY	0.00%	7	0	\$0	\$0	\$7,789	\$0	N/A
TOTAL		100.00%		21,168	\$1,217,811	\$0	\$850,632	\$107,623	69.85%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.01%	49	13	\$22,329	\$0	\$0	\$3,076	0.00%
2	ALLSTATE ASSURANCE COMPANY	0.11%	36	98	\$225,365	\$0	\$0	\$28,247	0.00%
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	67	6	\$0	\$0	-\$103,946	\$1,488	N/A
4	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORI	0.00%	61	0	\$4,318	\$0	\$0	\$0	0.00%
5	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.54%	23	1,370	\$1,155,894	\$0	\$1,240,978	\$157,338	107.36%
6	AMERICAN GENERAL LIFE INSURANCE CO	1.54%	12	1,283	\$3,296,834	\$0	\$2,936,247	\$349,883	89.06%
7	AMERICAN NATIONAL INSURANCE COMPANY	0.08%	38	329	\$169,269	\$0	\$137,543	\$53,885	81.26%
8	AMERICAN UNITED LIFE INSURANCE COMPANY	0.06%	40	95	\$130,093	\$0	\$139,937	\$20,942	107.57%
9	AMERITAS LIFE INSURANCE CORP	0.00%	67	583	\$0	\$0	\$0	\$97,118	N/A
10	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	57	5	\$8,054	\$0	\$0	\$1,244	0.00%
11	BANNER LIFE INSURANCE COMPANY	0.00%	63	2	\$3,715	\$0	\$3,880	\$213	104.44%
12	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.65%	21	817	\$1,401,742	\$0	\$36,278,875	\$230,860	2588.13%
13	C M LIFE INSURANCE COMPANY	0.16%	32	253	\$350,001	\$0	\$717,599	\$64,348	205.03%
14	CMFG LIFE INSURANCE COMPANY	0.18%	31	386	\$383,879	\$83,604	\$482,518	\$49,534	147.47%
15	COLUMBUS LIFE INSURANCE COMPANY	0.01%	55	5	\$11,053	\$0	\$6,881	\$2,279	62.25%
16	COMMONWEALTH ANNUITY AND LIFE INSURANCE CC	0.14%	34	398	\$302,495	\$0	\$2,456,379	\$78,321	812.04%
17	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.05%	42	24	\$101,080	\$0	\$0	\$2,258	0.00%
18	DELAWARE LIFE INSURANCE COMPANY	0.04%	43	95	\$89,770	\$0	\$72,421	\$81,319	80.67%
19	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY	5.01%	5	5,318	\$10,743,639	\$0	\$23,997,941	\$2,488,008	223.37%
20	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY C	1.41%	14	821	\$3,031,063	\$0	\$1,825,680	\$345,113	60.23%
21	EQUITRUST LIFE INSURANCE COMPANY	0.01%	50	19	\$17,771	\$0	\$15,761	\$2,249	88.69%
22	FARMERS NEW WORLD LIFE INSURANCE COMPANY	1.41%	15	3,307	\$3,021,715	\$0	\$1,387,578	\$376,209	45.92%
23	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	65	1	\$645	\$0	\$6,032	\$107	935.19%
24	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.08%	39	141	\$161,753	\$0	\$643,266	\$32,883	397.68%
25	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN)	0.01%	53	5	\$12,093	\$0	\$0	\$1,450	0.00%
26	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.06%	41	80	\$122,925	\$0	\$0	\$15,109	0.00%
27	INDEPENDENCE LIFE AND ANNUITY COMPANY	0.00%	67	5	\$0	\$0	\$0	\$545	N/A
28	INTEGRITY LIFE INSURANCE COMPANY	0.00%	59	12	\$6,852	\$0	\$0	\$1,412	0.00%
29	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.03%	45	32	\$68,686	\$0	\$336,048	\$21,008	489.25%
30	KANSAS CITY LIFE INSURANCE COMPANY	0.10%	37	177	\$223,872	\$0	\$368,390	\$42,695	164.55%
31	LINCOLN BENEFIT LIFE COMPANY	0.39%	26	650	\$826,609	\$0	\$0	\$116,334	0.00%
32	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	67	1	\$0	\$0	\$0	\$150	N/A
33	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.00%	58	11	\$7,575	\$0	\$0	\$1,175	0.00%
34	LINCOLN NATIONAL LIFE INSURANCE COMPANY	26.52%	1	8,551	\$56,846,084	\$0	\$25,049,851	\$2,652,903	44.07%
35	LOMBARD INTERNATIONAL LIFE ASSURANCE COMP/	0.00%	67	4	\$0	\$0	\$0	\$22,500	N/A
36	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	0.33%	27	406	\$698,939	\$0	\$4,039,526	\$118,002	577.95%
37	METROPOLITAN LIFE INSURANCE COMPANY	0.66%	20	3,342	\$1,424,230	\$0	\$106,732	\$492,353	7.49%
38	METROPOLITAN TOWER LIFE INSURANCE COMPANY	1.08%	17	1,648	\$2,314,446	\$123,268	\$4,632,699	\$195,565	205.49%
39	MINNESOTA LIFE INSURANCE COMPANY	9.23%	3	3,454	\$19,777,163	\$0	\$8,389,215	\$1,833,352	42.42%
40	MML BAY STATE LIFE INSURANCE COMPANY	0.21%	30	439	\$456,038	\$0	\$647,503	\$66,189	141.98%
41	MONY LIFE INSURANCE COMPANY	0.00%	64	2	\$1,210	\$0	\$0	\$150	0.00%
42	NASSAU LIFE AND ANNUITY COMPANY	0.01%	54	4	\$12,000	\$0	\$348	\$3,316	2.90%
43	NASSAU LIFE INSURANCE COMPANY	0.67%	19	941	\$1,438,379	\$0	\$3,136,661	\$272,604	218.07%
44	NATIONAL LIFE INSURANCE COMPANY	0.01%	47	40	\$27,198	\$0	\$0	\$7,879	0.00%
45	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	2.40%	11	329	\$5,135,495	\$0	\$1,119,149	\$446,422	21.79%
46	NATIONWIDE LIFE INSURANCE COMPANY	0.44%	25	759	\$942,548	\$0	\$659,715	\$612,029	69.99%
47	NEW ENGLAND LIFE INSURANCE COMPANY	0.12%	35	1,128	\$250,423	\$0	\$335,128	\$308,998	133.82%
48	NEW YORK LIFE INSURANCE AND ANNUITY CORPOR	0.01%	52	51	\$12,373	\$0	\$4,311,398	\$2,402	34845.21%
49	NEW YORK LIFE INSURANCE COMPANY	0.00%	67	0	\$0	\$0	\$5,974	\$0	N/A
50	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	3.54%	6	2,867	\$7,591,069	\$2,872,743	\$8,959,171	\$908,237	155.87%
51	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.30%	28	210	\$639,354	\$0	\$2,342,763	\$61,382	366.43%
52	PACIFIC LIFE & ANNUITY COMPANY	0.00%	60	0	\$4,500	\$0	\$0	\$0	0.00%
53	PACIFIC LIFE INSURANCE COMPANY	6.96%	4	1,681	\$14,916,613	\$0	\$11,011,274	\$1,341,102	73.82%
54	PHL VARIABLE INSURANCE COMPANY	0.16%	33	163	\$336,678	\$0	\$1,162,220	\$64,916	345.20%
55	PROTECTIVE LIFE INSURANCE COMPANY	1.43%	13	1,253	\$3,074,417	\$0	\$1,362,484	\$352,843	44.32%
56	PRUCO LIFE INSURANCE COMPANY	19.83%	2	8,944	\$42,491,872	\$0	\$24,986,266	\$1,624,777	58.80%
57	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPOR/	0.01%	48	24	\$24,204	\$0	\$64,897	\$5,289	268.13%
58	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	2.44%	10	8,637	\$5,229,471	\$693,957	\$20,555,945	\$776,851	406.35%
59	RELIASTAR LIFE INSURANCE COMPANY	0.49%	24	604	\$1,057,304	\$0	\$3,334,587	\$175,537	315.39%
60	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOF	0.00%	66	8	\$156	\$0	\$0	\$206	0.00%
61	RIVERSOURCE LIFE INSURANCE COMPANY	2.76%	7	2,262	\$5,920,542	\$0	\$5,024,597	\$707,930	84.87%
62	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.65%	22	245	\$1,395,426	\$0	\$3,046,541	\$192,482	218.32%
63	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	62	6	\$3,966	\$0	\$0	\$1,450	0.00%
64	STATE FARM LIFE INSURANCE COMPANY	0.71%	18	1,656	\$1,519,856	\$0	\$2,662,917	\$233,063	175.21%
65	SYMETRA LIFE INSURANCE COMPANY	0.00%	67	0	\$0	\$0	\$185,356	\$0	N/A
66	TALCOTT RESOLUTION LIFE AND ANNUITY INSURAN	2.70%	8	2,850	\$5,793,533	\$0	\$14,580,298	\$961,230	251.67%
67	TALCOTT RESOLUTION LIFE INSURANCE COMPANY	0.03%	44	84	\$73,108	\$0	\$3,367,103	\$1,034,291	4605.66%
68	THRIVENT FINANCIAL FOR LUTHERANS	2.55%	9	2,121	\$5,459,758	\$0	\$2,540,543	\$470,207	46.53%

2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE LIFE

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
69	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	56	7	\$9,778	\$0	\$0	\$2,117	0.00%
70	TRANSAMERICA LIFE INSURANCE COMPANY	1.40%	16	1,668	\$3,010,531	\$0	\$13,842,651	\$639,005	459.81%
71	UNION SECURITY INSURANCE COMPANY	0.22%	29	240	\$478,632	\$0	\$1,849,850	\$74,980	386.49%
72	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.01%	51	35	\$12,912	\$0	\$61,180	\$9,692	473.82%
73	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.02%	46	62	\$36,706	\$0	\$23	\$29,020	0.06%
TOTAL		100.00%		73,067	\$214,318,001	\$3,773,572	\$246,324,573	\$21,368,071	116.69%

2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AAA LIFE INSURANCE COMPANY	0.00%	131	92	\$34,700	\$0	\$203,314	\$0	585.92%
2	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	206	0	\$0	\$0	\$4,482	\$0	N/A
3	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AM	0.01%	102	1,623	\$169,309	\$0	\$4,745,146	\$0	2802.65%
4	ALLSTATE ASSURANCE COMPANY	0.00%	206	0	\$0	\$0	\$1,574	\$0	N/A
5	ALLSTATE LIFE INSURANCE COMPANY	0.01%	118	1,083	\$73,781	\$0	\$5,406,511	\$0	7327.78%
6	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOF	0.00%	206	0	\$0	\$0	\$83,140	\$0	N/A
7	AMERICAN AMICABLE LIFE INSURANCE COMPANY C	0.01%	120	166	\$60,774	\$0	\$99,383	\$0	163.53%
8	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	202	9	\$32	\$0	\$0	\$0	0.00%
9	AMERICAN BENEFIT LIFE INSURANCE COMPANY	0.00%	182	5	\$850	\$0	\$18,579	\$0	2185.76%
10	AMERICAN EQUITY INVESTMENT LIFE INSURANCE C	0.60%	33	944	\$7,145,231	\$0	\$3,639,486	\$0	50.94%
11	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.07%	72	1,125	\$845,529	\$0	\$1,641,911	\$0	194.19%
12	AMERICAN FIDELITY ASSURANCE COMPANY	0.05%	82	1,639	\$618,626	\$0	\$1,409,208	\$0	227.80%
13	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	137	0	\$26,346	\$0	\$0	\$0	0.00%
14	AMERICAN GENERAL LIFE INSURANCE CO	1.48%	19	14,539	\$17,652,533	\$276	\$50,126,727	\$0	283.96%
15	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	186	19	\$600	\$0	\$2,458	\$0	409.67%
16	AMERICAN HOME LIFE INSURANCE COMPANY	0.01%	100	63	\$172,228	\$0	\$23,971	\$0	13.92%
17	AMERICAN INCOME LIFE INSURANCE CO	0.00%	206	3	\$0	\$0	\$0	\$0	N/A
18	AMERICAN LIFE & SECURITY CORP	2.52%	11	225	\$30,124,045	\$0	\$0	\$0	0.00%
19	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.00%	157	175	\$6,744	\$0	\$63,087	\$0	935.45%
20	AMERICAN NATIONAL INSURANCE COMPANY	0.71%	31	2,347	\$8,478,041	\$0	\$6,145,920	\$0	72.49%
21	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	206	4	\$0	\$0	\$0	\$0	N/A
22	AMERICAN RETIREMENT LIFE INSURANCE COMPAN	0.00%	206	1	\$0	\$0	\$88,920	\$0	N/A
23	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCI	0.30%	48	139	\$3,640,423	\$0	\$325,599	\$0	8.94%
24	AMERITAS LIFE INSURANCE CORP	0.00%	155	253	\$7,060	\$0	\$1,541,275	\$0	21831.09%
25	AMICA LIFE INSURANCE COMPANY	0.00%	186	7	\$600	\$0	\$14,300	\$0	2383.33%
26	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	128	118	\$38,870	\$0	\$648,131	\$0	1667.43%
27	ASSURED LIFE ASSOCIATION	0.00%	189	2	\$536	\$0	\$1,137	\$0	212.13%
28	ASSURITY LIFE INSURANCE COMPANY	0.00%	122	126	\$57,451	\$0	\$506,268	\$0	881.22%
29	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	162	536	\$5,196	\$0	\$4,226,246	\$0	81336.53%
30	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF	0.00%	206	154	\$0	\$0	\$627,469	\$0	N/A
31	ATHENE ANNUITY AND LIFE COMPANY	0.77%	29	1,565	\$9,176,317	\$0	\$8,565,860	\$0	93.35%
32	ATLANTIC COAST LIFE INSURANCE COMPANY	1.51%	18	173	\$18,063,178	\$0	\$57,376	\$0	0.32%
33	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	206	32	\$0	\$0	\$312,465	\$0	N/A
34	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	143	12	\$12,000	\$0	\$9,756	\$0	81.30%
35	AUTO OWNERS LIFE INSURANCE COMPANY	0.12%	62	1,335	\$1,395,424	\$0	\$1,545,746	\$0	110.77%
36	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	206	13	\$0	\$0	\$4,908	\$0	N/A
37	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	172	0	\$2,880	\$0	\$6,344	\$0	220.28%
38	BANKERS LIFE AND CASUALTY COMPANY	0.08%	68	1,767	\$949,059	\$0	\$7,664,298	\$0	807.57%
39	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	206	10	\$0	\$0	\$61,981	\$0	N/A
40	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	197	17	\$216	\$0	\$4,288	\$0	1985.19%
41	BERKSHIRE HATHAWAY LIFE INSURANCE COMPAN	0.00%	206	7	\$0	\$0	\$340,565	\$0	N/A
42	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.87%	25	4,610	\$10,398,767	\$0	\$34,651,784	\$0	333.23%
43	C M LIFE INSURANCE COMPANY	0.40%	42	1,478	\$4,825,802	\$0	\$14,697,522	\$0	304.56%
44	CANADA LIFE ASSURANCE COMPANY	0.00%	206	382	\$0	\$0	\$297,210	\$0	N/A
45	CAPITOL LIFE INSURANCE COMPANY	0.03%	92	7	\$344,870	\$0	\$1,925,209	\$0	558.24%
46	CATHOLIC FINANCIAL LIFE	0.05%	83	329	\$616,131	\$0	\$175,113	\$0	28.42%
47	CATHOLIC HOLY FAMILY SOCIETY	0.18%	55	1,105	\$2,202,683	\$0	\$990,568	\$0	44.97%
48	CATHOLIC ORDER OF FORESTERS	0.00%	132	50	\$33,872	\$0	\$41,586	\$0	122.77%
49	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	164	78	\$4,984	\$0	\$118,121	\$0	2370.00%
50	CENTURION LIFE INSURANCE COMPANY	0.00%	206	0	\$0	\$0	\$1,160,526	\$0	N/A
51	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.00%	195	6	\$263	\$0	\$0	\$0	0.00%
52	CHURCH LIFE INSURANCE CORPORATION	0.00%	151	7	\$8,200	\$0	\$2,369	\$0	28.89%
53	CICA LIFE INSURANCE COMPANY OF AMERICA	0.03%	90	162	\$376,615	\$0	\$47,840	\$0	12.70%
54	CINCINNATI LIFE INSURANCE COMPANY THE	0.09%	67	211	\$1,118,325	\$0	\$996,003	\$0	89.06%
55	CMFG LIFE INSURANCE COMPANY	0.06%	78	263	\$703,187	\$0	\$3,355,701	\$0	477.21%
56	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	206	0	\$0	\$0	\$104,500	\$0	N/A
57	COLUMBIAN LIFE INSURANCE COMPANY	0.00%	163	1	\$5,000	\$0	\$0	\$0	0.00%
58	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	161	0	\$6,150	\$0	\$0	\$0	0.00%
59	COLUMBUS LIFE INSURANCE COMPANY	0.03%	88	2,462	\$400,287	\$0	\$21,631,372	\$0	5403.97%
60	COMBINED INSURANCE CO OF AMERICA	0.00%	206	1	\$0	\$0	\$0	\$0	N/A
61	CONNECTICUT GENERAL LIFE INS CO	0.00%	206	89	\$0	\$0	\$1,213,592	\$0	N/A
62	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	176	55	\$1,500	\$0	\$55,899	\$0	3726.60%
63	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.01%	103	436	\$161,891	\$0	\$1,427,971	\$0	882.06%
64	COUNTRY LIFE INSURANCE COMPANY	0.00%	206	2	\$0	\$13	\$3,045	\$0	N/A
65	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	169	28	\$3,000	\$0	\$0	\$0	0.00%
66	CSA FRATERNAL LIFE	0.02%	98	5	\$222,898	\$0	\$0	\$0	0.00%

2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	DEARBORN LIFE INSURANCE COMPANY	0.00%	206	27	\$0	\$0	\$45,365	\$0	N/A
68	DELAWARE LIFE INSURANCE COMPANY	2.24%	12	2,512	\$26,857,996	\$0	\$13,266,740	\$0	49.40%
69	EAGLE LIFE INSURANCE COMPANY	0.34%	46	133	\$4,106,102	\$0	\$624,727	\$0	15.21%
70	ELCO MUTUAL LIFE AND ANNUITY	0.51%	35	314	\$6,126,495	\$0	\$7,859,224	\$0	128.28%
71	EMC NATIONAL LIFE COMPANY	0.03%	89	319	\$394,121	\$0	\$1,173,592	\$0	297.77%
72	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY	0.01%	101	209	\$170,273	\$0	\$268,612	\$0	157.75%
73	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY	0.00%	171	26	\$2,965	\$0	\$54,419	\$0	1835.38%
74	EQUITRUST LIFE INSURANCE COMPANY	0.07%	77	68	\$786,374	\$0	\$700,457	\$0	89.07%
75	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.01%	104	1,736	\$159,315	\$0	\$1,227,376	\$0	770.41%
76	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	206	248	\$0	\$0	\$320,600	\$0	N/A
77	FARM BUREAU LIFE INSURANCE COMPANY OF MISS	0.62%	32	3,145	\$7,365,204	\$0	\$6,660,435	\$0	90.43%
78	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.04%	84	1,548	\$503,124	\$0	\$3,619,481	\$0	719.40%
79	FEDERAL LIFE INSURANCE COMPANY	0.00%	206	8	\$0	\$0	\$0	\$0	N/A
80	FEDERATED LIFE INSURANCE COMPANY	0.13%	61	268	\$1,549,436	\$0	\$1,039,814	\$0	67.11%
81	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	206	1,704	\$0	\$0	\$2,169,411	\$0	N/A
82	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.45%	40	6,900	\$5,382,101	\$0	\$4,883,760	\$0	90.74%
83	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF	0.00%	149	25	\$8,650	\$0	\$0	\$0	0.00%
84	FIRST CATHOLIC SLOVAK UNION OF THE UNITED ST	0.01%	111	2	\$116,626	\$0	\$58,104	\$0	49.82%
85	FIRST GUARANTY INSURANCE COMPANY	0.00%	139	114	\$24,582	\$0	\$94,026	\$0	382.50%
86	FORETHOUGHT LIFE INSURANCE COMPANY	9.14%	2	3,779	\$109,363,638	\$0	\$0	\$0	0.00%
87	FUNERAL DIRECTORS LIFE INSURANCE CO	0.15%	58	1,529	\$1,804,727	\$0	\$1,479,273	\$0	81.97%
88	GBU FINANCIAL LIFE	0.17%	56	215	\$2,034,299	\$0	\$2,290,836	\$0	112.61%
89	GCU	0.02%	96	2	\$256,749	\$0	\$151	\$0	0.06%
90	GENWORTH LIFE AND ANNUITY INSURANCE COMPA	0.00%	200	418	\$125	\$0	\$10,110,907	\$0	8088725.60%
91	GENWORTH LIFE INSURANCE COMPANY	0.00%	206	601	\$0	\$0	\$17,510,598	\$0	N/A
92	GLEANER LIFE INSURANCE SOCIETY	0.03%	93	151	\$337,333	\$994	\$1,549,561	\$0	459.65%
93	GOLDEN RULE INSURANCE COMPANY	0.00%	123	363	\$53,764	\$0	\$3,321,686	\$0	6178.27%
94	GOVERNMENT PERSONNEL MUTUAL LIFE INSURAN	0.00%	177	8	\$1,200	\$0	\$35,214	\$0	2934.50%
95	GPM HEALTH AND LIFE INSURANCE COMPANY	0.00%	206	0	\$0	\$0	\$54,100	\$0	N/A
96	GRANGE LIFE INSURANCE COMPANY	0.00%	206	1	\$0	\$0	\$0	\$0	N/A
97	GREAT AMERICAN LIFE INSURANCE COMPANY	6.64%	3	2,684	\$79,456,113	\$0	\$8,948,315	\$0	11.26%
98	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	173	29	\$2,308	\$0	\$124,963	\$0	5414.34%
99	GREAT WESTERN INSURANCE COMPANY	0.00%	206	8	\$0	\$0	\$21,665	\$0	N/A
100	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.00%	206	481	\$0	\$0	\$23,513	\$0	N/A
101	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	181	14	\$975	\$0	\$13,000	\$0	1333.33%
102	GUARANTY INCOME LIFE INSURANCE COMPANY	0.10%	66	229	\$1,147,842	\$0	\$931,963	\$0	81.19%
103	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.06%	79	202	\$698,314	\$0	\$2,108,822	\$0	301.99%
104	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.41%	41	792	\$4,872,947	\$0	\$9,778,527	\$0	200.67%
105	HARTFORD LIFE AND ACCIDENT INSURANCE COMP	0.00%	206	1	\$0	\$0	\$0	\$0	N/A
106	HOMESTEADERS LIFE COMPANY	0.00%	134	151	\$31,512	\$0	\$77,973	\$0	247.44%
107	HORACE MANN LIFE INSURANCE COMPANY	0.22%	51	1,829	\$2,656,380	\$0	\$4,103,349	\$0	154.47%
108	HUMANADENTAL INSURANCE COMPANY	0.00%	144	16	\$10,362	\$2	\$0	\$0	0.02%
109	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	135	40	\$28,671	\$0	\$0	\$0	0.00%
110	IDEALIFE INSURANCE COMPANY	0.00%	191	9	\$360	\$0	\$0	\$0	0.00%
111	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	154	165	\$7,200	\$0	\$1,055,337	\$0	14657.46%
112	INDEPENDENT ORDER OF FORESTERS THE	0.00%	184	62	\$750	\$0	\$0	\$0	0.00%
113	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH &	0.00%	206	5	\$0	\$0	\$10,688	\$0	N/A
114	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL	0.00%	206	12	\$0	\$0	\$0	\$0	N/A
115	INTEGRITY LIFE INSURANCE COMPANY	0.08%	69	384	\$901,514	\$0	\$3,985,756	\$0	442.12%
116	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.01%	109	61	\$135,532	\$0	\$536,911	\$0	396.15%
117	INVESTORS LIFE INSURANCE COMPANY OF NORTH	0.00%	206	31	\$0	\$0	\$39,444	\$0	N/A
118	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.37%	44	5,860	\$4,430,803	\$0	\$21,647,183	\$0	488.56%
119	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	199	42	\$133	\$0	\$10,671	\$0	8023.31%
120	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	206	0	\$0	\$0	\$216,032	\$0	N/A
121	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.00%	206	489	\$0	\$0	\$1,359,899	\$0	N/A
122	KANSAS CITY LIFE INSURANCE COMPANY	0.54%	34	1,866	\$6,484,235	\$955	\$14,799,032	\$0	228.25%
123	KNIGHTS OF COLUMBUS	0.00%	206	22	\$0	\$0	\$0	\$0	N/A
124	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	158	1	\$6,500	\$0	\$33,006	\$0	507.78%
125	LIBERTY BANKERS LIFE INSURANCE COMPANY	0.03%	94	4	\$315,358	\$0	\$1,461,383	\$0	463.40%
126	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.00%	127	88	\$40,150	\$0	\$599,653	\$0	1493.53%
127	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.01%	115	117	\$98,139	\$0	\$84,687	\$0	86.29%
128	LIFESECURE INSURANCE COMPANY	0.00%	147	35	\$9,097	\$0	\$174,996	\$0	1923.67%
129	LINCOLN BENEFIT LIFE COMPANY	0.15%	59	681	\$1,778,545	\$0	\$10,551,010	\$0	593.24%
130	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	129	482	\$37,578	\$0	\$109,433	\$0	291.22%
131	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.01%	117	34	\$76,366	\$0	\$91,318	\$0	119.58%
132	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.00%	159	18	\$6,400	\$0	\$3,278,869	\$0	51232.33%

2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
133	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.51%	36	5,043	\$6,103,621	\$0	\$8,586,521	\$0	140.68%
134	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	192	3	\$308	\$0	\$125,310	\$0	40685.06%
135	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	188	6	\$540	\$0	\$6,093	\$0	1128.33%
136	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	112	384	\$113,211	\$0	\$226,059	\$0	199.68%
137	MANHATTAN LIFE INSURANCE COMPANY	0.07%	73	72	\$809,453	\$0	\$18,048	\$0	2.23%
138	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.00%	153	41	\$7,259	\$0	\$8,392	\$0	115.61%
139	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.00%	193	1	\$302	\$0	\$774	\$0	256.29%
140	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	4.66%	5	2,357	\$55,722,294	\$15,787	\$21,373,239	\$0	38.39%
141	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	206	4	\$0	\$0	\$0	\$0	N/A
142	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	133	1,260	\$32,352	\$59	\$1,971,647	\$0	6094.54%
143	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.00%	183	379	\$800	\$0	\$1,804,824	\$0	225603.00%
144	MIDLAND NATIONAL LIFE INSURANCE COMPANY	1.26%	20	1,039	\$15,047,949	\$58	\$12,725,764	\$0	84.57%
145	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF ILL	0.00%	165	49	\$4,524	\$0	\$3,403	\$0	75.22%
146	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	206	10	\$0	\$0	\$4,042	\$0	N/A
147	MINNESOTA LIFE INSURANCE COMPANY	0.05%	81	514	\$620,537	\$0	\$2,515,277	\$0	405.34%
148	MODERN WOODMEN OF AMERICA	1.68%	16	7,241	\$20,152,182	\$142	\$23,076,252	\$0	114.51%
149	MONY LIFE INSURANCE COMPANY	0.00%	185	23	\$746	\$20	\$44,183	\$0	5925.34%
150	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	206	806	\$0	\$0	\$164,562	\$0	N/A
151	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-AMERICAN	0.00%	204	0	\$25	\$0	\$831,942	\$0	3327768.00%
152	NASSAU LIFE AND ANNUITY COMPANY	0.00%	175	4	\$2,000	\$0	\$28,059	\$0	1402.95%
153	NASSAU LIFE INSURANCE COMPANY	0.00%	148	116	\$8,684	\$0	\$515,838	\$0	5940.10%
154	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	145	12	\$10,000	\$0	\$10,000	\$0	100.00%
155	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	206	6	\$0	\$0	\$139	\$0	N/A
156	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	138	70	\$25,140	\$0	\$241,878	\$0	962.12%
157	NATIONAL LIFE INSURANCE COMPANY	0.00%	156	55	\$7,000	\$1,348	\$766,406	\$0	10967.91%
158	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.00%	125	192	\$42,149	\$0	\$1,655,241	\$0	3927.12%
159	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	2.55%	10	8	\$30,461,325	\$0	\$2,663,654	\$0	8.74%
160	NATIONWIDE LIFE INSURANCE COMPANY	3.41%	6	292	\$40,758,685	\$0	\$3,151,593	\$0	7.73%
161	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATION	19.23%	1	17,776	\$230,100,768	\$0	\$196,710,449	\$0	85.49%
162	NEW YORK LIFE INSURANCE COMPANY	0.21%	52	488	\$2,567,506	\$205,045	\$1,980,788	\$0	85.13%
163	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.30%	49	412	\$3,606,740	\$0	\$3,635,069	\$0	100.79%
164	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	1.09%	23	724	\$13,096,128	\$1,461,386	\$3,775,385	\$0	39.99%
165	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAROLINA	0.02%	99	304	\$215,016	\$0	\$86,287	\$0	40.13%
166	OCEANVIEW LIFE AND ANNUITY	1.75%	15	250	\$20,919,116	\$0	\$9,000	\$0	0.04%
167	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.00%	206	9	\$0	\$0	\$129,850	\$0	N/A
168	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.03%	91	1,592	\$369,176	\$0	\$19,339,059	\$0	5238.44%
169	OHIO STATE LIFE INSURANCE COMPANY THE	0.16%	57	31	\$1,902,989	\$0	\$48,060	\$0	2.53%
170	OLD UNITED LIFE INSURANCE COMPANY	0.00%	206	0	\$0	\$0	\$13,340	\$0	N/A
171	OXFORD LIFE INSURANCE COMPANY	0.34%	45	321	\$4,115,233	\$0	\$0	\$0	0.00%
172	PACIFIC LIFE & ANNUITY COMPANY	0.04%	86	0	\$421,988	\$0	\$2,137,433	\$0	506.52%
173	PACIFIC LIFE INSURANCE COMPANY	5.26%	4	2,340	\$62,961,068	\$0	\$33,668,983	\$0	53.48%
174	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	160	1	\$6,167	\$0	\$1,713	\$0	27.78%
175	PEKIN LIFE INSURANCE COMPANY	0.00%	168	41	\$3,250	\$0	\$42,409	\$0	1304.89%
176	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	206	11	\$0	\$0	\$409,035	\$0	N/A
177	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.20%	53	572	\$2,347,974	\$2,146	\$11,115,705	\$0	473.51%
178	PHL VARIABLE INSURANCE COMPANY	0.00%	206	25	\$0	\$0	\$13,251	\$0	N/A
179	PHYSICIANS LIFE INSURANCE COMPANY	0.00%	206	68	\$0	\$0	\$160,124	\$0	N/A
180	PIONEER AMERICAN INSURANCE COMPANY	0.00%	167	4	\$3,882	\$0	\$1,222	\$0	31.48%
181	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.01%	119	26	\$65,339	\$0	\$100,337	\$0	153.56%
182	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	140	24	\$18,000	\$0	\$13,802	\$0	76.68%
183	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	142	11	\$16,454	\$0	\$100,000	\$0	607.75%
184	PRIMERICA LIFE INSURANCE COMPANY	0.00%	150	61	\$8,362	\$0	\$67,609	\$0	808.53%
185	PRINCIPAL LIFE INSURANCE COMPANY	0.85%	26	2,194	\$10,191,832	\$0	\$13,902,167	\$0	136.40%
186	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	206	14	\$0	\$0	\$1,187,780	\$0	N/A
187	PROTECTIVE LIFE INSURANCE COMPANY	0.74%	30	1,716	\$8,798,377	\$0	\$8,056,036	\$0	91.56%
188	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	206	1	\$0	\$0	\$42	\$0	N/A
189	PRUCO LIFE INSURANCE COMPANY	0.07%	74	59	\$798,986	\$0	\$388,302	\$0	48.60%
190	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATION	1.22%	22	65	\$14,625,687	\$0	\$2,059,240	\$0	14.08%
191	PRUDENTIAL INSURANCE COMPANY OF AMERICA TRUST	0.08%	70	775	\$901,015	\$0	\$9,161,409	\$0	1016.79%
192	PRUDENTIAL RETIREMENT INSURANCE AND ANNUITIES	0.00%	206	0	\$0	\$0	\$4,175	\$0	N/A
193	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.01%	116	0	\$92,600	\$0	\$0	\$0	0.00%
194	RELiance STANDARD LIFE INSURANCE COMPANY	0.38%	43	1,151	\$4,497,712	\$0	\$800,591	\$0	17.80%
195	RELIASTAR LIFE INSURANCE COMPANY	0.02%	97	915	\$242,893	\$0	\$1,615,730	\$0	665.20%
196	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	206	4	\$0	\$0	\$345	\$0	N/A
197	RIVERSOURCE LIFE INSURANCE COMPANY	0.07%	76	2,910	\$791,707	\$0	\$18,316,775	\$0	2313.58%
198	ROYAL NEIGHBORS OF AMERICA	0.04%	87	228	\$420,718	\$0	\$1,041,107	\$0	247.46%

2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
199	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.00%	141	806	\$16,468	\$0	\$444,347	\$0	2698.25%
200	RX LIFE INSURANCE COMPANY	0.01%	114	24	\$100,000	\$0	\$2,742	\$0	2.74%
201	S USA LIFE INSURANCE COMPANY INC	0.19%	54	24	\$2,259,389	\$0	\$0	\$0	0.00%
202	SAGICOR LIFE INSURANCE COMPANY	1.23%	21	1,667	\$14,712,902	\$0	\$9,802,096	\$0	66.62%
203	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	206	1	\$0	\$0	\$0	\$0	N/A
204	SECURITY BENEFIT LIFE INSURANCE COMPANY	1.78%	14	719	\$21,273,193	\$0	\$6,131,431	\$0	28.82%
205	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	205	0	\$3	\$0	\$0	\$0	0.00%
206	SECURITY MUTUAL LIFE INSURANCE COMPANY OF	0.00%	206	4	\$0	\$0	\$2,241	\$0	N/A
207	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.01%	113	134	\$113,011	\$0	\$214,820	\$0	190.09%
208	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	121	131	\$59,663	\$0	\$72,144	\$0	120.92%
209	SHELTER LIFE INSURANCE COMPANY	0.10%	65	1,209	\$1,180,733	\$0	\$3,438,946	\$0	291.26%
210	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	179	20	\$1,000	\$0	\$50,118	\$0	5011.80%
211	SILAC INSURANCE COMPANY	2.91%	9	356	\$34,824,027	\$0	\$0	\$0	0.00%
212	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	206	19	\$0	\$0	\$121,054	\$0	N/A
213	STANDARD INSURANCE COMPANY	0.11%	63	417	\$1,373,703	\$0	\$5,120,147	\$0	372.73%
214	STANDARD LIFE AND ACCIDENT INSURANCE COMP	0.00%	178	21	\$1,150	\$0	\$13,226	\$0	1150.09%
215	STATE FARM LIFE INSURANCE COMPANY	0.47%	37	5,642	\$5,651,614	\$0	\$32,646,409	\$0	577.65%
216	STATE LIFE INSURANCE COMPANY	0.47%	38	1,123	\$5,637,832	\$0	\$4,086,477	\$0	72.48%
217	STATE MUTUAL INSURANCE COMPANY	0.00%	166	5	\$3,908	\$0	\$0	\$0	0.00%
218	SUN LIFE ASSURANCE COMPANY OF CANADA	0.00%	206	0	\$0	\$0	\$1,686	\$0	N/A
219	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.01%	105	24	\$146,696	\$0	\$79,527	\$0	54.21%
220	SURETY LIFE INSURANCE COMPANY	0.00%	179	4	\$1,000	\$0	\$2,474	\$0	247.40%
221	SWISS RE LIFE & HEALTH AMERICA INC	0.00%	206	0	\$0	\$0	\$59,000	\$0	N/A
222	SYMETRA LIFE INSURANCE COMPANY	1.78%	13	1,209	\$21,280,641	\$0	\$12,956,053	\$0	60.88%
223	TALCOTT RESOLUTION LIFE AND ANNUITY INSURAN	0.31%	47	242	\$3,737,835	\$0	\$7,928,912	\$0	212.13%
224	TALCOTT RESOLUTION LIFE INSURANCE COMPANY	0.13%	60	179	\$1,559,264	\$0	\$4,717,379	\$0	302.54%
225	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	3.21%	7	23,316	\$38,372,313	\$33,369,185	\$124,703,360	\$0	411.94%
226	THE SAVINGS BANK MUTUAL LIFE INSURANCE COM	0.00%	206	0	\$0	\$0	\$94,951	\$0	N/A
227	THRIVENT FINANCIAL FOR LUTHERANS	0.46%	39	7,436	\$5,546,703	\$29,367	\$30,317,383	\$0	547.11%
228	TIAA-CREF LIFE INSURANCE COMPANY	0.07%	75	41	\$798,840	\$0	\$1,441,615	\$0	180.46%
229	TRANS WORLD ASSURANCE COMPANY	0.00%	136	9	\$27,922	\$0	\$0	\$0	0.00%
230	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	206	63	\$0	\$0	\$306,995	\$0	N/A
231	TRANSAMERICA LIFE INSURANCE COMPANY	1.00%	24	4,588	\$11,943,915	\$0	\$26,512,391	\$0	221.97%
232	TRUSTMARK INSURANCE COMPANY	0.01%	110	199	\$132,920	\$0	\$730,894	\$0	549.88%
233	U S FINANCIAL LIFE INSURANCE COMPANY	0.00%	152	8	\$7,852	\$0	\$5,155	\$0	65.65%
234	UNIFIED LIFE INSURANCE COMPANY	0.00%	174	61	\$2,049	\$0	\$4,141	\$0	202.10%
235	UNION LABOR LIFE INSURANCE COMPANY	0.00%	206	3	\$0	\$0	\$2,924	\$0	N/A
236	UNION SECURITY INSURANCE COMPANY	0.00%	201	31	\$120	\$0	\$103,759	\$0	86465.83%
237	UNITED AMERICAN INSURANCE COMPANY	0.04%	85	139	\$430,723	\$0	\$3,774,208	\$0	876.25%
238	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	126	144	\$41,167	\$0	\$102,815	\$0	249.75%
239	UNITED HERITAGE LIFE INSURANCE COMPANY	0.07%	71	255	\$871,935	\$0	\$2,553,110	\$0	292.81%
240	UNITED HOME LIFE INSURANCE COMPANY	0.00%	206	4	\$0	\$0	\$0	\$0	N/A
241	UNITED LIFE INSURANCE COMPANY	2.95%	8	925	\$35,303,207	\$0	\$7,903,330	\$0	22.39%
242	UNITED NATIONAL LIFE INSURANCE COMPANY OF A	0.00%	194	24	\$300	\$0	\$13,209	\$0	4403.00%
243	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.81%	28	2,196	\$9,690,277	\$0	\$10,221,751	\$0	105.48%
244	UNITED STATES LIFE INSURANCE COMPANY NEW Y	0.25%	50	61	\$2,988,728	\$1	\$2,858,286	\$0	95.64%
245	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	146	170	\$9,495	\$0	\$0	\$0	0.00%
246	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	203	8	\$30	\$0	\$0	\$0	0.00%
247	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	206	1	\$0	\$0	\$606	\$0	N/A
248	USAA LIFE INSURANCE COMPANY	1.62%	17	2,212	\$19,343,991	\$0	\$11,548,361	\$0	59.70%
249	VANTIS LIFE INSURANCE COMPANY	0.00%	169	77	\$3,000	\$0	\$34,950	\$0	1165.00%
250	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.01%	106	1,423	\$145,979	\$0	\$6,707,630	\$0	4594.93%
251	VENERABLE INSURANCE AND ANNUITY COMPANY	0.00%	124	1,308	\$42,365	\$0	\$4,138,530	\$0	9768.75%
252	VOYA RETIREMENT INSURANCE AND ANNUITY COM	0.02%	95	577	\$291,015	\$0	\$1,933,972	\$0	664.56%
253	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	130	778	\$37,253	\$0	\$1,884,729	\$0	5059.27%
254	WEST COAST LIFE INSURANCE COMPANY	0.00%	198	55	\$170	\$0	\$4,919	\$0	2893.53%
255	WESTERN AND SOUTHERN LIFE INSURANCE COMP	0.00%	196	19	\$240	\$0	\$80,779	\$0	33657.92%
256	WESTERN CATHOLIC UNION	0.10%	64	1,654	\$1,189,475	\$0	\$3,835,243	\$0	322.43%
257	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.81%	27	7,202	\$9,729,406	\$0	\$31,975,461	\$0	328.65%
258	WESTERN UNITED LIFE ASSURANCE COMPANY	0.06%	80	20	\$658,402	\$0	\$362,738	\$0	55.09%
259	WILCAC LIFE INSURANCE COMPANY	0.00%	206	4	\$0	\$0	\$1,250,651	\$0	N/A
260	WILLIAM PENN ASSOCIATION	0.01%	108	105	\$138,252	\$0	\$236,199	\$0	170.85%
261	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	190	2	\$400	\$0	\$0	\$0	0.00%
262	WOODMEN OF THE WORLD LIFE INSURANCE SOCIE	0.01%	107	79	\$144,874	\$0	\$2,025,021	\$0	1397.78%
263	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	206	77	\$0	\$0	\$460,812	\$0	N/A

2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
	TOTAL	100.00%		209,776	\$1,196,697,406	\$35,086,784	\$1,128,293,483	\$0	97.22%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	68	7	\$0	\$0	\$77,929	\$0	N/A
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	3.16%	12	5,421	\$65,427,295	\$0	\$49,947,394	\$0	76.34%
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	65	66	\$5,011	\$0	\$3,550,652	\$0	70857.15%
4	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	68	1	\$0	\$0	\$252,630	\$0	N/A
5	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.01%	46	354	\$191,897	\$0	\$743,126	\$0	387.25%
6	AMERICAN GENERAL LIFE INSURANCE CO	16.69%	1	9,622	\$345,595,904	\$0	\$327,613,690	\$0	94.80%
7	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	68	4	\$0	\$0	\$9,926	\$0	N/A
8	AMERICAN UNITED LIFE INSURANCE COMPANY	0.08%	33	245	\$1,555,409	\$0	\$1,133,128	\$0	72.85%
9	AMERITAS LIFE INSURANCE CORP	0.30%	24	576	\$6,299,194	\$0	\$3,387,174	\$0	53.77%
10	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	64	83	\$5,190	\$0	\$200,139	\$0	3856.24%
11	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	68	2	\$0	\$0	\$0	\$0	N/A
12	BANNER LIFE INSURANCE COMPANY	0.00%	68	10	\$0	\$0	\$0	\$0	N/A
13	BRIGHTHOUSE LIFE INSURANCE COMPANY	3.58%	9	19,537	\$74,230,119	\$0	\$195,875,653	\$0	263.88%
14	C M LIFE INSURANCE COMPANY	0.02%	43	434	\$403,261	\$0	\$3,922,611	\$0	972.72%
15	CMFG LIFE INSURANCE COMPANY	0.04%	38	186	\$744,801	\$0	\$1,918,518	\$0	257.59%
16	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMP	0.05%	36	637	\$966,682	\$0	\$12,972,815	\$0	1341.99%
17	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	62	18	\$6,600	\$0	\$64,085	\$0	970.98%
18	COUNTRY LIFE INSURANCE COMPANY	0.00%	68	19	\$0	\$0	\$0	\$0	N/A
19	DELAWARE LIFE INSURANCE COMPANY	0.04%	37	483	\$777,151	\$0	\$903,386	\$0	116.24%
20	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY	3.78%	7	9,805	\$78,329,357	\$0	\$56,047,969	\$0	71.55%
21	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY OF	0.00%	51	104	\$60,425	\$0	\$180,516	\$0	298.74%
22	EQUITRUST LIFE INSURANCE COMPANY	0.00%	59	129	\$15,715	\$0	\$770,357	\$0	4902.05%
23	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.01%	48	189	\$109,381	\$0	\$596,552	\$0	545.39%
24	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.53%	22	2,013	\$11,003,595	\$0	\$21,212,377	\$0	192.78%
25	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	57	179	\$20,195	\$0	\$163,971	\$0	811.94%
26	FORETHOUGHT LIFE INSURANCE COMPANY	8.10%	4	583	\$167,622,193	\$0	\$0	\$0	0.00%
27	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.11%	32	1,254	\$2,240,737	\$0	\$35,276,571	\$0	1574.33%
28	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.13%	30	868	\$2,654,055	\$0	\$0	\$0	0.00%
29	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.00%	61	521	\$8,992	\$0	\$7,962,702	\$0	88553.18%
30	INTEGRITY LIFE INSURANCE COMPANY	0.00%	52	145	\$40,983	\$0	\$1,112,135	\$0	2713.65%
31	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.00%	68	6	\$0	\$0	\$0	\$0	N/A
32	JACKSON NATIONAL LIFE INSURANCE COMPANY	10.08%	3	20,422	\$208,635,215	\$0	\$278,026,150	\$0	133.26%
33	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.65%	21	679	\$13,470,736	\$0	\$7,896,565	\$0	58.62%
34	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.03%	40	3,961	\$646,714	\$0	\$173,376,177	\$0	26808.79%
35	KANSAS CITY LIFE INSURANCE COMPANY	0.02%	42	309	\$442,039	\$0	\$1,343,804	\$0	304.00%
36	LINCOLN BENEFIT LIFE COMPANY	0.00%	68	117	\$0	\$0	\$1,812,729	\$0	N/A
37	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	68	13	\$0	\$0	\$1,972	\$0	N/A
38	LINCOLN NATIONAL LIFE INSURANCE COMPANY	7.78%	5	16,911	\$161,144,667	\$0	\$238,496,199	\$0	148.00%
39	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.22%	28	2,095	\$4,637,718	\$0	\$40,698,423	\$0	877.55%
40	MEMBERS LIFE INSURANCE COMPANY	0.29%	25	50	\$6,075,067	\$0	\$22,841	\$0	0.38%
41	METROPOLITAN LIFE INSURANCE COMPANY	0.07%	34	9,088	\$1,518,058	\$0	\$92,241,830	\$0	6076.30%
42	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.06%	35	812	\$1,186,380	\$0	\$5,199,793	\$0	438.29%
43	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.13%	29	186	\$2,693,858	\$0	\$2,278,144	\$0	84.57%
44	MINNESOTA LIFE INSURANCE COMPANY	0.80%	19	1,429	\$16,556,279	\$0	\$20,207,842	\$0	122.06%
45	MML BAY STATE LIFE INSURANCE COMPANY	0.00%	68	25	\$0	\$0	\$595,980	\$0	N/A
46	MODERN WOODMEN OF AMERICA	0.11%	31	458	\$2,299,506	\$0	\$2,785,983	\$0	121.16%
47	MONY LIFE INSURANCE COMPANY	0.00%	68	3	\$0	\$0	\$0	\$0	N/A
48	NASSAU LIFE INSURANCE COMPANY	0.00%	60	323	\$10,550	\$0	\$2,468,541	\$0	23398.49%
49	NATIONAL LIFE INSURANCE COMPANY	0.00%	68	3	\$0	\$0	\$103,272	\$0	N/A
50	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	68	5	\$0	\$0	\$60,212	\$0	N/A
51	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	55	356	\$26,350	\$0	\$3,842,392	\$0	14582.13%
52	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATI	2.76%	13	13,644	\$57,058,999	\$0	\$59,093,990	\$0	103.57%
53	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	1.72%	15	8,990	\$35,603,082	\$578,272	\$52,034,149	\$0	147.77%
54	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.01%	45	2,795	\$229,248	\$0	\$33,940,534	\$0	14805.16%
55	PACIFIC LIFE & ANNUITY COMPANY	0.02%	44	0	\$371,416	\$0	\$3,966,882	\$0	1068.04%
56	PACIFIC LIFE INSURANCE COMPANY	3.50%	10	7,224	\$72,482,063	\$0	\$181,235,423	\$0	250.04%
57	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	68	1	\$0	\$0	\$0	\$0	N/A
58	PHL VARIABLE INSURANCE COMPANY	0.00%	56	500	\$24,683	\$0	\$6,167,857	\$0	24988.28%
59	PRINCIPAL LIFE INSURANCE COMPANY	0.53%	23	1,852	\$10,972,967	\$0	\$9,205,375	\$0	83.89%
60	PROTECTIVE LIFE INSURANCE COMPANY	6.48%	6	3,540	\$134,128,699	\$0	\$343,277,491	\$0	255.93%
61	PRUCO LIFE INSURANCE COMPANY	3.72%	8	17,092	\$77,016,832	\$0	\$664,517,065	\$0	862.82%
62	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATI	1.79%	14	4,678	\$36,969,021	\$0	\$144,772,990	\$0	391.61%
63	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.00%	49	727	\$71,758	\$1,783	\$8,340,860	\$0	11626.08%
64	RELIASTAR LIFE INSURANCE COMPANY	0.00%	50	232	\$60,723	\$0	\$1,283,360	\$0	2113.47%
65	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	67	15	\$1,950	\$0	\$1,317,990	\$0	67589.23%
66	RIVERSOURCE LIFE INSURANCE COMPANY	1.71%	16	12,809	\$35,344,332	\$0	\$125,536,806	\$0	355.18%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	SECURITY BENEFIT LIFE INSURANCE COMPANY	1.30%	18	912	\$26,983,521	\$0	\$7,777,281	\$0	28.82%
68	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	68	3	\$0	\$0	\$0	\$0	N/A
69	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	63	12	\$6,500	\$0	\$9,497	\$0	146.11%
70	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	68	0	\$0	\$0	\$12,015	\$0	N/A
71	STATE FARM LIFE INSURANCE COMPANY	0.02%	41	1,190	\$462,814	\$0	\$1,826,315	\$0	394.61%
72	SYMETRA LIFE INSURANCE COMPANY	0.00%	68	48	\$0	\$0	\$218,461	\$0	N/A
73	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF	0.74%	20	9,278	\$15,270,184	\$0	\$28,750,544	\$0	188.28%
74	THRIVENT FINANCIAL FOR LUTHERANS	3.20%	11	10,804	\$66,333,393	\$0	\$69,048,413	\$0	104.09%
75	TIAA-CREF LIFE INSURANCE COMPANY	0.04%	39	554	\$730,666	\$0	\$1,027,790	\$0	140.66%
76	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.25%	27	890	\$5,096,677	\$0	\$8,268,248	\$0	162.23%
77	TRANSAMERICA LIFE INSURANCE COMPANY	13.76%	2	40,965	\$284,944,520	\$0	\$393,808,620	\$0	138.21%
78	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	68	0	\$0	\$0	\$139,599	\$0	N/A
79	UNION SECURITY INSURANCE COMPANY	0.00%	58	230	\$15,930	\$0	\$0	\$0	0.00%
80	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.00%	68	0	\$0	\$0	\$5,068,745	\$0	N/A
81	USAA LIFE INSURANCE COMPANY	0.00%	68	1	\$0	\$0	\$537	\$0	N/A
82	VARIABLE ANNUITY LIFE INSURANCE COMPANY	1.32%	17	8,810	\$27,356,683	\$0	\$45,130,986	\$0	164.97%
83	VENERABLE INSURANCE AND ANNUITY COMPANY	0.01%	47	347	\$130,685	\$0	\$5,334,188	\$0	4081.71%
84	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	0.00%	54	125	\$29,018	\$0	\$5,432,967	\$0	18722.75%
85	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.00%	66	9	\$2,600	\$0	\$19,555	\$0	752.12%
86	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.00%	53	29	\$33,000	\$0	\$1,199,736	\$0	3635.56%
87	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.25%	26	359	\$5,273,518	\$0	\$19,488,828	\$0	369.56%
TOTAL		100.00%		259,411	\$2,070,662,761	\$580,055	\$3,824,607,952	\$0	184.73%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MODIFIED GUARANTEED ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	9	145	\$0	\$0	\$411,694	\$0	N/A
2	ALLSTATE LIFE INSURANCE COMPANY OF NEI	0.00%	9	0	\$0	\$0	\$64,944	\$0	N/A
3	AMERICAN UNITED LIFE INSURANCE COMPAN	0.13%	7	222	\$45,583	\$0	\$4,083,151	\$0	8957.62%
4	CMFG LIFE INSURANCE COMPANY	2.13%	4	5	\$736,495	\$0	\$0	\$0	0.00%
5	DEARBORN LIFE INSURANCE COMPANY	0.00%	9	22	\$0	\$0	\$139,569	\$0	N/A
6	EQUITRUST LIFE INSURANCE COMPANY	9.78%	3	368	\$3,383,600	\$0	\$12,293,333	\$0	363.32%
7	GENWORTH LIFE AND ANNUITY INSURANCE C	0.00%	9	10	\$0	\$0	\$1,894,446	\$0	N/A
8	INTEGRITY LIFE INSURANCE COMPANY	0.51%	5	252	\$175,694	\$0	\$1,270,004	\$0	722.85%
9	MEMBERS LIFE INSURANCE COMPANY	13.74%	2	37	\$4,754,779	\$0	\$800	\$0	0.02%
10	MINNESOTA LIFE INSURANCE COMPANY	0.00%	9	47	\$0	\$0	\$1,381,149	\$0	N/A
11	NASSAU LIFE AND ANNUITY COMPANY	0.48%	6	4	\$167,000	\$0	\$0	\$0	0.00%
12	NASSAU LIFE INSURANCE COMPANY	0.00%	9	0	\$0	\$0	\$188,192	\$0	N/A
13	PHL VARIABLE INSURANCE COMPANY	0.00%	9	16	\$0	\$0	\$550,562	\$0	N/A
14	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	9	0	\$0	\$0	\$11,141,983	\$0	N/A
15	RELIASTAR LIFE INSURANCE COMPANY	0.00%	9	12	\$0	\$0	\$0	\$0	N/A
16	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	9	68	\$0	\$0	\$0	\$0	N/A
17	STANDARD LIFE AND ACCIDENT INSURANCE C	0.00%	9	4	\$0	\$0	\$0	\$0	N/A
18	SYMETRA LIFE INSURANCE COMPANY	0.00%	9	0	\$0	\$0	\$10,499,359	\$0	N/A
19	VENERABLE INSURANCE AND ANNUITY COMP	0.03%	8	260	\$10,511	\$0	\$1,026,735	\$0	9768.20%
20	WESTERN SOUTHERN LIFE ASSURANCE COMI	73.21%	1	205	\$25,338,864	\$0	\$140,547	\$0	0.55%
TOTAL		100.00%		1,677	\$34,612,526	\$0	\$45,086,468	\$0	130.26%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL EQUITY INDEXED ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NEW YOF	0.00%	43	0	\$0	\$0	\$269	\$0	N/A
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH A	10.41%	2	15,330	\$120,204,752	\$0	\$116,287,689	\$0	96.74%
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	43	40	\$0	\$0	\$789,607	\$0	N/A
4	AMERICAN EQUITY INVESTMENT LIFE INSURANCE	7.20%	6	16,443	\$83,139,766	\$0	\$92,021,359	\$0	110.68%
5	AMERICAN GENERAL LIFE INSURANCE CO	24.24%	1	2,900	\$279,799,058	\$0	\$11,964,952	\$0	4.28%
6	AMERICAN NATIONAL INSURANCE COMPANY	0.47%	27	473	\$5,421,357	\$0	\$3,081,778	\$0	56.85%
7	AMERICAN UNITED LIFE INSURANCE COMPANY	0.07%	37	128	\$778,506	\$0	\$430,805	\$0	55.34%
8	AMERICO FINANCIAL LIFE AND ANNUITY INSURAN	0.25%	31	418	\$2,828,112	\$0	\$2,199,356	\$0	77.77%
9	AMERITAS LIFE INSURANCE CORP	0.62%	21	406	\$7,155,831	\$0	\$1,532,094	\$0	21.41%
10	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.02%	39	246	\$253,641	\$0	\$69,822	\$0	27.53%
11	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	42	874	\$8,003	\$0	\$7,700,711	\$0	96222.80%
12	ATHENE ANNUITY AND LIFE COMPANY	10.06%	3	12,631	\$116,109,647	\$0	\$103,483,080	\$0	89.13%
13	BANKERS LIFE AND CASUALTY COMPANY	2.34%	9	2,337	\$27,032,983	\$0	\$8,783,639	\$0	32.49%
14	BENEFICIAL LIFE INSURANCE COMPANY	0.00%	43	2	\$0	\$0	\$8,654	\$0	N/A
15	C M LIFE INSURANCE COMPANY	0.87%	18	458	\$10,045,381	\$0	\$0	\$0	0.00%
16	CMFG LIFE INSURANCE COMPANY	0.00%	43	37	\$0	\$0	\$1,218,592	\$0	N/A
17	COLUMBUS LIFE INSURANCE COMPANY	0.00%	43	17	\$0	\$0	\$10,929	\$0	N/A
18	COUNTRY INVESTORS LIFE ASSURANCE COMPAN	0.00%	43	2	\$0	\$0	\$0	\$0	N/A
19	DEARBORN LIFE INSURANCE COMPANY	0.00%	43	11	\$0	\$0	\$78,934	\$0	N/A
20	DELAWARE LIFE INSURANCE COMPANY	2.33%	10	1,075	\$26,876,410	\$0	\$4,740,123	\$0	17.64%
21	EAGLE LIFE INSURANCE COMPANY	0.33%	29	264	\$3,846,194	\$0	\$1,513,557	\$0	39.35%
22	EQUITRUST LIFE INSURANCE COMPANY	3.09%	7	3,333	\$35,657,363	\$0	\$21,925,071	\$0	61.49%
23	FARMERS NEW WORLD LIFE INSURANCE COMPAN	0.00%	43	133	\$0	\$0	\$154,618	\$0	N/A
24	FIDELITY & GUARANTY LIFE INSURANCE COMPAN	7.25%	5	4,894	\$83,648,369	\$0	\$45,555,120	\$0	54.46%
25	GENWORTH LIFE AND ANNUITY INSURANCE COMI	0.00%	43	183	\$0	\$0	\$5,323,185	\$0	N/A
26	GENWORTH LIFE INSURANCE COMPANY	0.00%	43	1	\$0	\$0	\$18,000	\$0	N/A
27	GLENER LIFE INSURANCE SOCIETY	0.00%	43	1	\$0	\$0	\$0	\$0	N/A
28	GREAT AMERICAN LIFE INSURANCE COMPANY	9.44%	4	13,259	\$108,920,947	\$0	\$95,335,241	\$0	87.53%
29	GUARANTY INCOME LIFE INSURANCE COMPANY	1.12%	17	109	\$12,943,353	\$0	\$1,007,445	\$0	7.78%
30	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.85%	19	427	\$9,832,623	\$0	\$1,501,269	\$0	15.27%
31	HORACE MANN LIFE INSURANCE COMPANY	0.02%	38	115	\$257,293	\$0	\$591,576	\$0	229.92%
32	INTEGRITY LIFE INSURANCE COMPANY	0.24%	32	333	\$2,736,177	\$0	\$2,592,849	\$0	94.76%
33	JACKSON NATIONAL LIFE INSURANCE COMPANY	1.69%	15	1,665	\$19,458,403	\$0	\$13,612,008	\$0	69.95%
34	LAFAYETTE LIFE INSURANCE COMPANY THE	0.17%	33	303	\$2,011,572	\$0	\$1,696,828	\$0	84.35%
35	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.48%	26	1,437	\$5,483,058	\$0	\$5,845,326	\$0	106.61%
36	LINCOLN BENEFIT LIFE COMPANY	0.00%	43	224	\$0	\$0	\$3,470,523	\$0	N/A
37	LINCOLN NATIONAL LIFE INSURANCE COMPANY	2.10%	11	642	\$24,219,734	\$0	\$29,022,917	\$0	119.83%
38	MEMBERS LIFE INSURANCE COMPANY	0.60%	22	640	\$6,917,206	\$0	\$3,730,657	\$0	53.93%
39	MIDLAND NATIONAL LIFE INSURANCE COMPANY	2.00%	13	1,597	\$23,129,522	\$0	\$19,560,197	\$0	84.57%
40	MINNESOTA LIFE INSURANCE COMPANY	0.49%	25	133	\$5,619,933	\$0	\$572,746	\$0	10.19%
41	NASSAU LIFE AND ANNUITY COMPANY	0.54%	24	76	\$6,207,410	\$0	\$203,759	\$0	3.28%
42	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.73%	20	2,253	\$8,393,929	\$0	\$15,844,850	\$0	188.77%
43	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	43	0	\$0	\$0	\$15,636,194	\$0	N/A
44	NORTH AMERICAN COMPANY FOR LIFE AND HEAL	3.08%	8	4,060	\$35,542,148	\$0	\$35,821,306	\$0	100.79%
45	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.10%	34	257	\$1,148,825	\$0	\$3,121,946	\$0	271.75%
46	PACIFIC LIFE INSURANCE COMPANY	1.96%	14	1,516	\$22,660,989	\$0	\$17,887,683	\$0	78.94%
47	PHL VARIABLE INSURANCE COMPANY	0.00%	43	408	\$0	\$0	\$3,765,657	\$0	N/A
48	PHYSICIANS LIFE INSURANCE COMPANY	0.00%	41	138	\$17,420	\$0	\$407,320	0.00	2338.23%
49	PRINCIPAL LIFE INSURANCE COMPANY	0.07%	36	145	\$788,090	\$0	\$383,898	\$0	48.71%
50	PROTECTIVE LIFE AND ANNUITY INSURANCE COM	0.00%	43	1	\$0	\$0	\$0	0	N/A
51	PROTECTIVE LIFE INSURANCE COMPANY	2.10%	12	739	\$24,214,642	\$0	\$5,330,368	0	22.01%
52	RELIANCE STANDARD LIFE INSURANCE COMPAN	0.27%	30	536	\$3,151,645	\$0	\$1,784,059	\$0	56.61%
53	RELIASTAR LIFE INSURANCE COMPANY	0.00%	43	2	\$0	\$0	\$0	\$0	N/A
54	RIVERSOURCE LIFE INSURANCE COMPANY	1.25%	16	134	\$14,445,286	\$0	\$12,263	\$0	0.08%
55	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.58%	23	2,005	\$6,649,235	\$0	\$24,149,409	\$0	363.19%
56	STANDARD INSURANCE COMPANY	0.10%	35	57	\$1,123,397	\$0	\$669,980	\$0	59.64%
57	SYMETRA LIFE INSURANCE COMPANY	0.00%	43	985	\$0	\$0	\$0	\$0	N/A
58	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	43	481	\$0	\$0	\$0	\$0	N/A
59	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.46%	28	425	\$5,332,587	\$0	\$2,036,620	\$0	38.19%
60	VENERABLE INSURANCE AND ANNUITY COMPAN	0.01%	40	1,533	\$167,300	\$0	\$35,260,299	\$0	21076.09%
61	VOYA RETIREMENT INSURANCE AND ANNUITY CC	0.00%	43	2	\$0	\$0	\$0	\$0	N/A
62	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	43	125	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		99,399	\$1,154,178,097	\$0	\$769,747,137	\$0	66.69%

2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	78	1	\$0	\$0	\$0	\$0	N/A
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	0.00%	78	2,514	\$0	\$0	\$0	\$0	N/A
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	78	36	\$0	\$0	\$46,126	\$0	N/A
4	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COM	0.00%	78	132	\$0	\$0	\$1,329,345	\$0	N/A
5	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.00%	78	31	\$0	\$0	\$0	\$0	N/A
6	AMERICAN GENERAL LIFE INSURANCE CO	0.46%	27	491	\$408,603	\$0	\$0	\$0	0.00%
7	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.01%	61	58	\$5,967	\$0	\$0	\$0	0.00%
8	AMERICAN NATIONAL INSURANCE COMPANY	0.27%	35	67	\$239,381	\$0	\$0	\$0	0.00%
9	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	78	2	\$0	\$0	\$5,389	\$0	N/A
10	AMERICAN UNITED LIFE INSURANCE COMPANY	0.19%	45	46	\$167,698	\$0	\$571,298	\$0	340.67%
11	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	71	225	\$72	\$0	\$0	\$0	0.00%
12	AMERITAS LIFE INSURANCE CORP	0.45%	28	18	\$401,599	\$0	\$0	\$0	0.00%
13	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	78	6	\$0	\$0	\$13,073	\$0	N/A
14	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	78	10	\$0	\$0	\$0	\$0	N/A
15	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF NE	0.00%	78	9	\$0	\$0	\$0	\$0	N/A
16	ATHENE ANNUITY AND LIFE COMPANY	0.00%	78	186	\$0	\$0	\$0	\$0	N/A
17	ATLANTIC COAST LIFE INSURANCE COMPANY	8.57%	4	94	\$7,639,635	\$0	\$36,561	\$0	0.48%
18	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	78	24	\$0	\$0	\$0	\$0	N/A
19	BANKERS LIFE AND CASUALTY COMPANY	0.03%	55	23	\$30,000	\$0	\$0	\$0	0.00%
20	BANNER LIFE INSURANCE COMPANY	0.00%	78	14	\$0	\$0	\$0	\$0	N/A
21	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	72	7	\$65	\$0	\$0	\$0	0.00%
22	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY OF	0.00%	78	2	\$0	\$0	\$0	\$0	N/A
23	CAPITOL LIFE INSURANCE COMPANY	0.19%	44	1	\$168,905	\$0	\$0	\$0	0.00%
24	CATHOLIC FINANCIAL LIFE	0.00%	78	26	\$0	\$0	\$0	\$0	N/A
25	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	75	0	\$29	\$0	\$0	\$0	0.00%
26	CHURCH LIFE INSURANCE CORPORATION	0.04%	53	1	\$40,092	\$0	\$0	\$0	0.00%
27	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	78	8	\$0	\$0	\$0	\$0	N/A
28	CMFG LIFE INSURANCE COMPANY	0.00%	78	4	-\$14	\$0	\$0	\$0	0.00%
29	COLUMBUS LIFE INSURANCE COMPANY	0.00%	78	7	\$0	\$0	\$272,047	\$0	N/A
30	COMMONWEALTH ANNUITY AND LIFE INSURANCE COMP	0.25%	38	1	\$223,693	\$0	\$0	\$0	0.00%
31	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	78	22	\$0	\$0	\$0	\$0	N/A
32	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	73	9	\$52	\$0	\$0	\$0	0.00%
33	DEARBORN LIFE INSURANCE COMPANY	0.09%	49	10	\$79,936	\$0	\$0	\$0	0.00%
34	EAGLE LIFE INSURANCE COMPANY	0.00%	78	31	\$0	\$0	\$75,716	\$0	N/A
35	ELCO MUTUAL LIFE AND ANNUITY	11.04%	3	162	\$9,837,037	\$0	\$12,261,351	\$0	124.64%
36	EMC NATIONAL LIFE COMPANY	0.00%	63	11	\$2,783	\$0	\$0	\$0	0.00%
37	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY OF	0.00%	78	1	\$0	\$0	\$0	\$0	N/A
38	EQUITRUST LIFE INSURANCE COMPANY	1.07%	20	68	\$953,849	\$0	\$648,953	\$0	68.04%
39	FARMERS NEW WORLD LIFE INSURANCE COMPANY	1.03%	22	8	\$921,257	\$0	\$3,720	\$0	0.40%
40	FEDERAL LIFE INSURANCE COMPANY	0.00%	78	6	\$0	\$0	\$0	\$0	N/A
41	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	78	96	\$0	\$0	\$0	\$0	N/A
42	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.00%	78	60	\$0	\$0	\$0	\$0	N/A
43	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.44%	29	75	\$391,510	\$0	\$0	\$0	0.00%
44	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	76	0	\$19	\$0	\$0	\$0	0.00%
45	FORETHOUGHT LIFE INSURANCE COMPANY	2.39%	10	2,308	\$2,129,812	\$0	\$13,087,070	\$0	614.47%
46	GBU FINANCIAL LIFE	0.00%	78	2	\$0	\$0	\$0	\$0	N/A
47	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.00%	78	34	\$0	\$0	\$320,718	\$0	N/A
48	GENWORTH LIFE INSURANCE COMPANY	0.00%	78	88	\$0	\$0	\$3,237,105	\$0	N/A
49	GLENER LIFE INSURANCE SOCIETY	0.00%	68	1	\$179	\$0	\$0	\$0	0.00%
50	GRANGE LIFE INSURANCE COMPANY	0.00%	78	1	\$0	\$0	\$0	\$0	N/A
51	GREAT AMERICAN LIFE INSURANCE COMPANY	0.22%	42	93	\$197,636	\$0	\$1,551,251	\$0	784.90%
52	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	77	21	\$7	\$0	\$0	\$0	0.00%
53	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.00%	65	1	\$842	\$0	\$0	\$0	0.00%
54	GUARANTY INCOME LIFE INSURANCE COMPANY	0.11%	48	17	\$95,038	\$0	\$0	\$0	0.00%
55	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.02%	58	46	\$21,289	\$0	\$680,785	\$0	3197.83%
56	HORACE MANN LIFE INSURANCE COMPANY	0.00%	78	19	\$0	\$0	\$0	\$0	N/A
57	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	78	150	\$0	\$0	\$0	\$0	N/A
58	INDEPENDENT ORDER OF FORESTERS THE	0.00%	66	0	\$795	\$0	\$445,915	\$0	56089.94%
59	INTEGRITY LIFE INSURANCE COMPANY	1.18%	17	44	\$1,049,000	\$0	\$86,249	\$0	8.22%
60	INVESTORS LIFE INSURANCE COMPANY OF NORTH AME	0.00%	78	3	\$0	\$0	\$0	\$0	N/A
61	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	78	192	\$0	\$0	\$0	\$0	N/A
62	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	78	4	-\$167,341	\$0	\$11,464	\$0	-6.85%
63	KANSAS CITY LIFE INSURANCE COMPANY	1.11%	19	192	\$987,920	\$0	\$0	\$0	0.00%
64	KNIGHTS OF COLUMBUS	18.19%	1	6,280	\$16,205,716	\$0	\$15,415,266	\$0	95.12%
65	LAFAYETTE LIFE INSURANCE COMPANY THE	1.52%	16	9	\$1,350,000	\$0	\$107,840	\$0	7.99%
66	LIBERTY BANKERS LIFE INSURANCE COMPANY	0.02%	57	1	\$21,950	\$0	\$0	\$0	0.00%

2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	78	15	\$0	\$0	\$0	\$0	N/A
68	LINCOLN BENEFIT LIFE COMPANY	0.40%	31	24	\$353,468	\$0	\$0	\$0	0.00%
69	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.00%	78	324	\$0	\$0	\$3,123,091	\$0	N/A
70	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPANY	0.00%	78	1	\$0	\$0	\$602,602	\$0	N/A
71	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.09%	50	3	\$78,653	\$0	\$0	\$0	0.00%
72	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	2.67%	9	552	\$2,381,978	\$0	\$0	\$0	0.00%
73	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	78	6,257	\$0	\$0	\$0	\$0	N/A
74	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.99%	23	606	\$881,276	\$0	\$0	\$0	0.00%
75	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	78	2	\$0	\$0	\$0	\$0	N/A
76	MINNESOTA LIFE INSURANCE COMPANY	1.60%	15	228	\$1,427,408	\$0	\$0	\$0	0.00%
77	MODERN WOODMEN OF AMERICA	0.03%	56	0	\$26,342	\$0	\$0	\$0	0.00%
78	MONY LIFE INSURANCE COMPANY	0.00%	78	38	\$0	\$0	\$0	\$0	N/A
79	NATIONAL FARMERS UNION LIFE INSURANCE COMPANY	0.00%	78	22	\$0	\$0	\$0	\$0	N/A
80	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	2.32%	11	68	\$2,066,304	\$0	\$0	\$0	0.00%
81	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATI	6.50%	5	514	\$5,792,224	\$0	\$0	\$0	0.00%
82	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	0.65%	25	84	\$577,572	\$0	\$0	\$0	0.00%
83	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	2.12%	13	29	\$1,889,368	\$0	\$0	\$0	0.00%
84	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.00%	78	1	\$0	\$0	\$2,745	\$0	N/A
85	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.21%	43	45	\$186,302	\$0	\$477,426	\$0	256.26%
86	OHIO STATE LIFE INSURANCE COMPANY THE	0.00%	69	38	\$114	\$0	\$0	\$0	0.00%
87	PACIFIC LIFE & ANNUITY COMPANY	0.00%	78	1	\$0	\$0	\$397,956	\$0	N/A
88	PACIFIC LIFE INSURANCE COMPANY	0.35%	33	111	\$308,644	\$0	\$9,216,849	\$0	2986.24%
89	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	62	145	\$3,250	\$0	\$0	\$0	0.00%
90	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.26%	37	29	\$229,248	\$0	\$0	\$0	0.00%
91	POLISH NATNL ALLIANCE OF THE US OF N. A	0.01%	60	20	\$8,117	\$0	\$0	\$0	0.00%
92	PRIMERICA LIFE INSURANCE COMPANY	0.23%	41	2,183	\$205,482	\$0	\$0	\$0	0.00%
93	PRINCIPAL LIFE INSURANCE COMPANY	2.14%	12	216	\$1,907,242	\$0	\$2,876,813	\$0	150.84%
94	PROTECTIVE LIFE INSURANCE COMPANY	2.92%	8	188	\$2,600,142	\$0	\$0	\$0	0.00%
95	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	78	16	\$0	\$0	\$0	\$0	N/A
96	PRUCO LIFE INSURANCE COMPANY	2.10%	14	59	\$1,871,948	\$0	\$685,628	\$0	36.63%
97	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORATI	0.04%	54	19	\$33,259	\$0	\$205,907	\$0	619.10%
98	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.41%	30	200	\$367,968	\$0	\$1,742,797	\$0	473.63%
99	RELIASTAR LIFE INSURANCE COMPANY	0.00%	78	262	\$0	\$0	\$0	\$0	N/A
100	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	78	11	\$0	\$0	\$0	\$0	N/A
101	RIVERSOURCE LIFE INSURANCE COMPANY	0.37%	32	272	\$332,307	\$0	\$0	\$0	0.00%
102	SAGICOR LIFE INSURANCE COMPANY	0.01%	59	1	\$8,433	\$0	\$0	\$0	0.00%
103	SECURIAN LIFE INSURANCE COMPANY	0.26%	36	16	\$230,360	\$0	\$0	\$0	0.00%
104	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	78	9	\$0	\$0	\$0	\$0	N/A
105	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	67	4	\$350	\$0	\$0	\$0	0.00%
106	SHELTER LIFE INSURANCE COMPANY	0.96%	24	2,233	\$855,740	\$0	\$0	\$0	0.00%
107	SILAC INSURANCE COMPANY	4.93%	6	68	\$4,390,623	\$0	\$0	\$0	0.00%
108	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	74	1	\$31	\$0	\$0	\$0	0.00%
109	STANDARD INSURANCE COMPANY	3.22%	7	302	\$2,873,183	\$0	\$92,043	\$0	3.20%
110	STATE LIFE INSURANCE COMPANY	0.24%	39	24	\$215,205	\$0	\$0	\$0	0.00%
111	SYMETRA LIFE INSURANCE COMPANY	1.07%	21	57	\$952,224	\$0	\$0	\$0	0.00%
112	TALCOTT RESOLUTION LIFE INSURANCE COMPANY	0.00%	78	61	\$0	\$0	\$708,054	\$0	N/A
113	TEACHERS INSURANCE AND ANNUITY ASSOCIATION OF	11.52%	2	134	\$10,262,188	\$0	\$0	\$0	0.00%
114	THRIVENT FINANCIAL FOR LUTHERANS	0.23%	40	3,168	\$206,001	\$0	\$0	\$0	0.00%
115	TIAA-CREF LIFE INSURANCE COMPANY	0.30%	34	2	\$264,370	\$0	\$0	\$0	0.00%
116	TRANSAMERICA LIFE INSURANCE COMPANY	0.17%	46	102	\$151,211	\$0	\$0	\$0	0.00%
117	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	64	1,416	\$1,087	\$0	\$0	\$0	0.00%
118	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	78	1	\$0	\$0	\$0	\$0	N/A
119	UNITED LIFE INSURANCE COMPANY	0.57%	26	83	\$511,934	\$0	\$182,552	\$0	35.66%
120	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.06%	51	711	\$54,143	\$0	\$0	\$0	0.00%
121	UNUM INSURANCE COMPANY	0.00%	78	43	\$0	\$0	\$0	\$0	N/A
122	USAA LIFE INSURANCE COMPANY	0.00%	78	57	\$0	\$0	\$507,285	\$0	N/A
123	VENERABLE INSURANCE AND ANNUITY COMPANY	0.00%	78	502	\$0	\$0	\$0	\$0	N/A
124	VOYA RETIREMENT INSURANCE AND ANNUITY COMPAN'	0.05%	52	40	\$48,927	\$0	\$0	\$0	0.00%
125	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	78	542	\$0	\$0	\$0	\$0	N/A
126	WEST COAST LIFE INSURANCE COMPANY	0.00%	78	1	\$0	\$0	\$0	\$0	N/A
127	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	1.13%	18	18	\$1,005,854	\$0	\$372,743	\$0	37.06%
128	WILLIAM PENN ASSOCIATION	0.00%	69	0	\$114	\$0	\$0	\$0	0.00%
129	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.15%	47	469	\$133,601	\$0	\$0	\$0	0.00%
TOTAL		100.00%		36,757	\$89,099,206	\$0	\$71,401,733	\$0	80.14%

2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL OTHER CONSIDERATIONS

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	4	54	\$0	\$0	\$250,616	\$0	N/A
2	COUNTRY LIFE INSURANCE COMPANY	0.00%	4	32	\$0	\$0	\$0	\$0	N/A
3	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	4	0	\$0	\$0	\$88	\$0	N/A
4	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	4	253	\$0	\$0	\$0	\$0	N/A
5	GLENER LIFE INSURANCE SOCIETY	0.00%	4	1	\$0	\$0	\$0	\$0	N/A
6	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	4	0	\$0	\$0	\$101,236	\$0	N/A
7	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	4	5	\$0	\$0	\$2,839	\$0	N/A
8	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	0.00%	4	0	\$0	\$0	\$210,364	\$0	N/A
9	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	91.30%	1	250	\$3,078,182	\$0	\$1,126,183	\$0	36.59%
10	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-A	0.00%	4	0	\$0	\$0	\$2,000	\$0	N/A
11	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.00%	4	0	\$0	\$0	\$2,673	\$0	N/A
12	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	0.00%	4	1,921	\$0	\$0	\$12,555,947	\$0	N/A
13	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	4	5,814	\$0	\$0	\$68,100,931	\$0	N/A
14	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	4	0	\$0	\$0	\$9,373	\$0	N/A
15	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	4	21	\$0	\$0	\$18,012	\$0	N/A
16	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	4	-20	\$0	\$0	\$0	\$0	N/A
17	TALCOTT RESOLUTION LIFE AND ANNUITY INSURAN	5.44%	2	7,230	\$183,447	\$0	\$63,540,066	\$0	34636.74%
18	TALCOTT RESOLUTION LIFE INSURANCE COMPANY	3.25%	3	2,907	\$109,717	\$0	\$32,963,156	\$0	30043.80%
19	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.00%	4	22	\$0	\$0	\$246,038	\$0	N/A
TOTAL		100.00%		18,490	\$3,371,346	\$0	\$179,129,522	\$0	5313.29%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.01%	183	1,535	\$853,340	\$0	\$444,903	\$43,240	52.14%
2	AAA LIFE INSURANCE COMPANY	0.14%	91	12,707	\$9,314,001	\$0	\$3,837,110	\$1,387,166	41.20%
3	ABILITY INSURANCE COMPANY	0.00%	371	3	\$192	\$150	\$5,000	\$19	2682.29%
4	ACCENDO INSURANCE COMPANY	0.00%	263	126	\$135,613	\$0	\$0	\$1,642	0.00%
5	ACCORDIA LIFE AND ANNUITY COMPANY	0.08%	113	3,571	\$5,595,297	\$57,050	\$7,467,646	\$835,311	134.48%
6	AETNA LIFE INSURANCE COMPANY	0.00%	244	1,849	\$223,633	\$481,665	\$795,200	\$32,438	570.96%
7	ALFA LIFE INSURANCE CORPORATION	0.00%	379	1	\$0	\$0	\$0	\$10	N/A
8	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	379	8	\$0	\$0	\$82,680	\$0	N/A
9	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMER	3.06%	9	27,959	\$211,181,730	\$0	\$175,011,368	\$917,354	82.87%
10	ALLSTATE ASSURANCE COMPANY	0.04%	139	3,608	\$2,826,177	\$0	\$104,969	\$967,974	3.71%
11	ALLSTATE LIFE INSURANCE COMPANY	0.05%	131	8,211	\$3,727,032	\$0	\$15,212,513	\$593,768	408.17%
12	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	301	61	\$41,343	\$0	\$402,611	\$13,292	973.83%
13	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	379	28	\$0	\$0	\$0	\$164	N/A
14	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF	0.04%	140	4,071	\$2,777,714	\$1,395	\$709,616	\$174,051	25.60%
15	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	292	126	\$60,144	\$0	\$96,791	\$4,851	160.93%
16	AMERICAN BENEFIT LIFE INSURANCE COMPANY	0.00%	307	58	\$31,977	\$3,177	\$40,162	\$270	135.53%
17	AMERICAN CONTINENTAL INSURANCE COMPANY	0.02%	173	1,302	\$1,122,371	\$0	\$814,518	\$13,012	72.57%
18	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COI	1.31%	19	17,625	\$90,329,899	\$0	\$96,990,190	\$1,854	107.37%
19	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CC	0.06%	126	14,114	\$4,072,892	\$0	\$1,025,199	\$626,681	25.17%
20	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.79%	30	110,941	\$54,280,830	\$1,782,511	\$38,338,443	\$11,394,039	73.91%
21	AMERICAN FEDERATED LIFE INSURANCE COMPANY	0.01%	187	17,141	\$783,678	\$0	\$652,436	\$71,917	83.25%
22	AMERICAN FIDELITY ASSURANCE COMPANY	0.07%	120	12,168	\$4,626,390	\$90,573	\$5,837,954	\$759,255	128.15%
23	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	258	985	\$152,495	\$486	\$161,298	\$9,726	106.09%
24	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO	0.00%	370	1	\$424	\$0	\$0	\$0	0.00%
25	AMERICAN GENERAL LIFE INSURANCE CO	10.02%	1	127,069	\$690,818,591	\$245,418	\$423,674,269	\$15,361,452	61.36%
26	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.01%	216	4,540	\$406,833	\$2,211	\$258,368	\$33,091	64.05%
27	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.09%	107	16,665	\$6,133,708	\$0	\$3,749,614	\$555,679	61.13%
28	AMERICAN HOME LIFE INSURANCE COMPANY	0.03%	160	3,552	\$1,733,131	\$26,307	\$1,778,510	\$89,499	104.14%
29	AMERICAN INCOME LIFE INSURANCE CO	0.30%	61	48,812	\$20,369,337	\$379	\$6,370,459	\$1,198,243	31.28%
30	AMERICAN LIFE & SECURITY CORP	0.44%	49	588	\$30,184,207	\$111	\$286,698	\$1,910	0.95%
31	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.01%	189	3,282	\$777,584	\$8,411	\$798,193	\$18,889	103.73%
32	AMERICAN NATIONAL INSURANCE COMPANY	0.36%	53	40,250	\$25,147,713	\$26,594	\$30,248,100	\$2,023,841	120.39%
33	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	271	131	\$114,925	\$0	\$1,892,292	\$17,766	1646.55%
34	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURAN	0.00%	341	11	\$7,758	\$0	\$0	\$179	0.00%
35	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	332	26	\$12,361	\$0	\$0	\$1,265	0.00%
36	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.00%	368	1	\$577	\$0	\$0	\$10	0.00%
37	AMERICAN REPUBLIC INSURANCE COMPANY	0.01%	191	1,706	\$736,281	\$32,126	\$1,206,591	\$67,673	168.24%
38	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.00%	359	3	\$1,362	\$0	\$93,920	\$20	6895.74%
39	AMERICAN UNITED LIFE INSURANCE COMPANY	0.13%	92	3,576	\$8,640,700	\$530,405	\$8,515,019	\$718,240	104.68%
40	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.17%	81	8,931	\$11,976,698	\$4,286	\$5,892,070	\$367,400	49.23%
41	AMERITAS LIFE INSURANCE CORP	0.30%	60	6,704	\$20,864,100	\$217,427	\$12,720,330	\$1,113,153	62.01%
42	AMFIRST INSURANCE COMPANY	0.00%	372	1	\$180	\$0	\$0	\$10	0.00%
43	AMICA LIFE INSURANCE COMPANY	0.01%	220	496	\$354,795	\$0	\$314,300	\$177,617	88.59%
44	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	224	453	\$297,701	\$0	\$931,165	\$0	312.79%
45	ANTHEM LIFE INSURANCE COMPANY	0.00%	269	498	\$116,111	\$0	\$67,979	\$16,070	58.55%
46	ASSURED LIFE ASSOCIATION	0.00%	335	86	\$10,195	\$831	\$25,911	\$799	262.31%
47	ASSURITY LIFE INSURANCE COMPANY	0.05%	136	5,553	\$3,114,624	\$426,480	\$4,500,460	\$396,062	158.19%
48	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.02%	162	5,443	\$1,703,862	\$5,665	\$15,216,701	\$250,007	893.40%
49	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF N	0.00%	282	300	\$80,908	\$0	\$690,111	\$3,218	852.96%
50	ATHENE ANNUITY AND LIFE COMPANY	1.87%	15	17,034	\$128,809,524	\$792,765	\$123,436,096	\$268,550	96.44%
51	ATLANTA LIFE INSURANCE COMPANY	0.00%	323	997	\$19,097	\$10	\$243,562	\$4,441	1275.45%
52	ATLANTIC COAST LIFE INSURANCE COMPANY	0.37%	52	267	\$25,702,813	\$0	\$93,937	\$0	0.37%
53	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	260	161	\$148,766	\$0	\$945,712	\$13,637	635.70%
54	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	327	226	\$16,783	\$0	\$18,196	\$16,156	108.42%
55	AUTO OWNERS LIFE INSURANCE COMPANY	0.06%	123	7,720	\$4,328,007	\$0	\$2,904,507	\$931,427	67.11%
56	BALTIMORE LIFE INSURANCE COMPANY THE	0.01%	199	900	\$608,305	\$2,770	\$1,381,132	\$17,489	227.50%
57	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	306	141	\$32,541	\$0	\$13,382	\$1,135	41.12%
58	BANKERS LIFE AND CASUALTY COMPANY	0.58%	40	23,570	\$40,240,031	\$18,138	\$25,535,139	\$500,685	63.50%
59	BANNER LIFE INSURANCE COMPANY	0.36%	54	27,281	\$24,941,570	\$38,758	\$12,950,959	\$14,271,939	52.08%
60	BENEFICIAL LIFE INSURANCE COMPANY	0.01%	197	180	\$626,711	\$3,565	\$147,588	\$27,556	24.12%
61	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	338	52	\$9,499	\$0	\$9,288	\$305	97.78%
62	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY C	0.00%	379	9	\$0	\$0	\$340,565	\$0	N/A
63	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.00%	330	15	\$12,923	\$0	\$0	\$14,610	0.00%
64	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.09%	109	27,043	\$5,884,753	\$5,661	\$2,999,047	\$473,916	51.06%
65	BRIGHTHOUSE LIFE INSURANCE COMPANY	1.67%	17	40,153	\$115,108,943	\$688,676	\$284,547,330	\$6,405,882	247.80%
66	C M LIFE INSURANCE COMPANY	0.25%	67	3,859	\$17,352,194	\$0	\$22,917,808	\$216,282	132.07%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	CANADA LIFE ASSURANCE COMPANY	0.02%	171	1,419	\$1,222,748	\$203,797	\$5,444,091	\$124,183	461.90%
68	CAPITOL LIFE INSURANCE COMPANY	0.02%	176	25,866	\$1,060,554	\$0	\$7,009,251	\$71,943	660.90%
69	CATHOLIC FINANCIAL LIFE	0.01%	180	2,209	\$979,931	\$17,556	\$607,009	\$39,138	63.74%
70	CATHOLIC HOLY FAMILY SOCIETY	0.08%	115	6,134	\$5,306,175	\$0	\$3,586,181	\$27,495	67.59%
71	CATHOLIC ORDER OF FORESTERS	0.00%	273	982	\$109,234	\$26,903	\$215,839	\$13,625	222.22%
72	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	249	3,454	\$196,042	\$1,477	\$508,260	\$15,473	260.01%
73	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	267	327	\$117,907	\$5,395	\$352,475	\$6,501	303.52%
74	CENTURION LIFE INSURANCE COMPANY	0.00%	379	0	\$0	\$0	\$1,160,526	\$0	N/A
75	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.01%	179	1,939	\$995,754	\$65	\$750,618	\$140,966	75.39%
76	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.00%	231	470	\$276,445	\$0	\$267,664	\$4,992	96.82%
77	CHURCH LIFE INSURANCE CORPORATION	0.00%	293	16	\$49,521	\$0	\$80,707	\$73	162.98%
78	CICA LIFE INSURANCE COMPANY OF AMERICA	0.01%	192	1,220	\$702,472	\$522	\$373,591	\$23,383	53.26%
79	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	373	1	\$175	\$0	\$5,000	\$2	2857.14%
80	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	321	42	\$20,372	\$0	\$28,318	\$1,087	139.00%
81	CINCINNATI LIFE INSURANCE COMPANY THE	0.17%	82	12,673	\$11,575,736	\$0	\$8,906,419	\$3,482,637	76.94%
82	CITIZENS SECURITY LIFE INS CO	0.00%	284	377	\$77,715	\$0	\$63,524	\$2,327	81.74%
83	CLOVER INSURANCE COMPANY	0.00%	315	33	\$24,899	\$0	\$32,416	\$1,892	130.19%
84	CMFG LIFE INSURANCE COMPANY	0.14%	86	16,812	\$9,996,206	\$339,245	\$10,124,044	\$458,728	104.67%
85	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.05%	132	9,044	\$3,550,888	\$0	\$1,336,761	\$429,426	37.65%
86	COLONIAL PENN LIFE INSURANCE COMPANY	0.03%	158	4,239	\$1,810,899	\$0	\$791,685	\$14,149	43.72%
87	COLUMBIAN LIFE INSURANCE COMPANY	0.05%	133	6,121	\$3,518,709	\$567	\$2,291,619	\$149,068	65.14%
88	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	279	288	\$92,915	\$3,849	\$113,910	\$3,547	126.74%
89	COLUMBUS LIFE INSURANCE COMPANY	0.06%	127	3,657	\$3,998,815	\$41,682	\$23,079,036	\$321,187	578.19%
90	COMBINED INSURANCE CO OF AMERICA	0.02%	178	6,188	\$1,038,186	\$0	\$1,068,754	\$62,072	102.94%
91	COMMONWEALTH ANNUITY AND LIFE INSURANCE COI	0.02%	164	1,395	\$1,674,341	\$58,284	\$16,844,804	\$97,054	1009.54%
92	COMPANION LIFE INSURANCE COMPANY	0.00%	379	4	\$0	\$0	\$20,000	\$69	N/A
93	COMPBENEFITS INSURANCE COMPANY	0.00%	353	20	\$2,378	\$0	\$0	\$163	0.00%
94	CONNECTICUT GENERAL LIFE INS CO	0.02%	167	843	\$1,449,392	\$174,043	\$3,952,275	\$155,507	284.69%
95	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	211	1,801	\$432,699	\$398	\$357,189	\$50,590	82.64%
96	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.00%	240	679	\$233,488	\$0	\$371,958	\$8,323	159.30%
97	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.01%	201	929	\$519,888	\$0	\$2,004,124	\$39,285	385.49%
98	COUNTRY LIFE INSURANCE COMPANY	0.12%	94	16,488	\$8,008,705	\$896,869	\$5,612,659	\$2,066,310	81.28%
99	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	322	325	\$20,179	\$2,528	\$10,885	\$4,077	66.47%
100	CSA FRATERNAL LIFE	0.00%	236	452	\$248,371	\$0	\$55,381	\$2,817	22.30%
101	CSI LIFE INSURANCE COMPANY	0.00%	354	7	\$2,102	\$0	\$0	\$36	0.00%
102	DEARBORN LIFE INSURANCE COMPANY	0.00%	262	380	\$145,935	\$0	\$477,382	\$2,731	327.12%
103	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	366	1	\$653	\$0	\$0	\$50	0.00%
104	DELAWARE LIFE INSURANCE COMPANY	0.79%	29	4,229	\$54,642,951	\$0	\$20,538,125	\$91,653	37.59%
105	DIRECT GENERAL LIFE INSURANCE COMPANY	0.00%	333	35	\$11,021	\$0	\$0	\$565	0.00%
106	EAGLE LIFE INSURANCE COMPANY	0.12%	95	428	\$7,952,296	\$0	\$2,214,000	\$0	27.84%
107	ELCO MUTUAL LIFE AND ANNUITY	0.23%	69	588	\$16,185,884	\$639	\$20,207,007	\$3,567	124.85%
108	EMC NATIONAL LIFE COMPANY	0.06%	129	6,142	\$3,911,098	\$10,316	\$4,060,454	\$437,793	104.08%
109	ENCOVA LIFE INSURANCE COMPANY	0.00%	299	70	\$42,342	\$535	\$16,130	\$7,722	39.36%
110	EPIC LIFE INSURANCE COMPANY THE	0.00%	377	0	\$41	\$0	\$0	\$0	0.00%
111	EQUITABLE FINANCIAL LIFE AND ANNUITY COMPANY	0.00%	243	88	\$228,784	\$0	\$1,319,399	\$25,891	576.70%
112	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY	1.48%	18	27,052	\$101,697,209	\$2,513,542	\$109,229,709	\$5,893,497	109.88%
113	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY OF	0.10%	102	1,921	\$6,798,548	\$0	\$3,010,653	\$686,809	44.28%
114	EQUITRUST LIFE INSURANCE COMPANY	0.60%	38	4,366	\$41,130,705	\$0	\$36,486,704	\$35,805	88.71%
115	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.02%	170	4,725	\$1,249,767	\$30,738	\$2,156,363	\$52,712	175.00%
116	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AMI	0.00%	274	318	\$109,048	\$0	\$422	\$11,205	0.39%
117	FAMILY LIFE INSURANCE COMPANY	0.01%	219	1,062	\$381,303	\$0	\$668,106	\$21,195	175.22%
118	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	378	460	\$16	\$0	\$502,282	\$1,107	3139262.50%
119	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOI	0.69%	36	87,675	\$47,285,259	\$2,634,934	\$32,070,017	\$6,965,318	73.39%
120	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.41%	51	49,175	\$28,247,579	\$13,616	\$19,492,561	\$6,544,482	69.05%
121	FEDERAL LIFE INSURANCE COMPANY	0.00%	277	264	\$94,420	\$1,026	\$269,281	\$14,657	286.28%
122	FEDERATED LIFE INSURANCE COMPANY	0.14%	89	3,712	\$9,632,345	\$0	\$7,120,003	\$1,361,690	73.92%
123	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	1.27%	20	11,526	\$87,534,658	\$3,675	\$52,184,453	\$708,870	59.62%
124	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.16%	84	2,204	\$11,116,156	\$0	\$21,212,377	\$58,157	190.82%
125	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.04%	143	3,484	\$2,660,743	\$45,147	\$1,608,846	\$506,069	62.16%
126	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.09%	108	9,499	\$6,073,749	\$0	\$6,088,465	\$169,412	100.24%
127	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	290	370	\$65,086	\$109,099	\$812,860	\$7,834	1416.52%
128	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	313	177	\$27,024	\$6,217	\$9,300	\$4,943	57.42%
129	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STA	0.00%	268	6	\$117,104	\$48	\$63,925	\$54	54.63%
130	FIRST GUARANTY INSURANCE COMPANY	0.00%	304	171	\$34,206	\$0	\$99,026	\$404	289.50%
131	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	340	3,034	\$7,826	\$0	\$20,041	\$1,533	256.08%
132	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.03%	155	2,902	\$1,987,793	\$0	\$8,620,658	\$766,236	433.68%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
133	FORETHOUGHT LIFE INSURANCE COMPANY	4.05%	6	7,145	\$279,197,423	\$0	\$71,812,089	\$2,427	25.72%
134	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.03%	157	5,491	\$1,841,675	\$0	\$162,692	\$178,646	8.83%
135	FUNERAL DIRECTORS LIFE INSURANCE CO	0.05%	135	3,810	\$3,156,784	\$398	\$2,097,769	\$13,517	66.47%
136	GARDEN STATE LIFE INSURANCE COMPANY	0.00%	223	292	\$311,145	\$0	\$216,185	\$17,662	69.48%
137	GBU FINANCIAL LIFE	0.03%	152	540	\$2,061,988	\$9,388	\$2,321,333	\$3,490	113.03%
138	GCU	0.00%	235	14	\$257,986	\$260	\$151	\$226,625	0.16%
139	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.35%	55	27,736	\$23,835,797	\$0	\$83,291,742	\$7,515,874	349.44%
140	GENWORTH LIFE INSURANCE COMPANY	0.07%	121	6,395	\$4,528,391	\$0	\$27,486,246	\$1,821,045	606.98%
141	GERBER LIFE INSURANCE COMPANY	0.14%	87	80,951	\$9,848,352	\$0	\$3,935,937	\$1,200,805	39.97%
142	GLENER LIFE INSURANCE SOCIETY	0.01%	212	499	\$417,773	\$3,173	\$1,570,189	\$15,197	376.61%
143	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.15%	85	116,654	\$10,585,357	\$100	\$6,417,321	\$1,308,648	60.63%
144	GOLDEN RULE INSURANCE COMPANY	0.01%	181	1,714	\$944,410	\$1,379	\$6,115,684	\$136,759	647.71%
145	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.02%	177	1,464	\$1,055,102	\$35,590	\$682,080	\$111,970	68.02%
146	GPM HEALTH AND LIFE INSURANCE COMPANY	0.00%	346	7	\$5,371	\$0	\$54,100	\$266	1007.26%
147	GRANGE LIFE INSURANCE COMPANY	0.00%	266	123	\$118,745	\$0	\$28,634	\$25,958	24.11%
148	GREAT AMERICAN LIFE INSURANCE COMPANY	2.74%	11	16,508	\$188,976,937	\$0	\$106,147,830	\$103,974	56.17%
149	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.01%	206	890	\$473,288	\$51	\$756,342	\$54,818	159.82%
150	GREAT WESTERN INSURANCE COMPANY	0.01%	193	1,029	\$684,526	\$0	\$236,623	\$3,980	34.57%
151	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.30%	59	5,381	\$20,906,354	\$85,850	\$8,751,485	\$795,246	42.27%
152	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.01%	205	3,579	\$483,088	\$0	\$291,253	\$28,843	60.29%
153	GUARANTY INCOME LIFE INSURANCE COMPANY	0.21%	76	420	\$14,228,897	\$0	\$2,141,668	\$2,364	15.05%
154	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.01%	185	847	\$830,231	\$0	\$10,071,524	\$89,192	1213.10%
155	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.23%	71	5,098	\$15,610,067	\$4,537,676	\$13,577,062	\$2,091,832	116.05%
156	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.21%	75	1,561	\$14,755,703	\$0	\$11,978,876	\$5,425	81.18%
157	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	238	162	\$236,136	\$0	\$2,459,595	\$16,524	1041.60%
158	HCC LIFE INSURANCE COMPANY	0.00%	355	9	\$2,027	\$0	\$5,800	\$208	286.14%
159	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	350	19	\$3,258	\$0	\$24,206	\$143	742.97%
160	HOMESTEADERS LIFE COMPANY	0.00%	295	1,753	\$48,192	\$0	\$288,503	\$2,157	598.65%
161	HORACE MANN LIFE INSURANCE COMPANY	0.06%	128	3,758	\$3,921,961	\$0	\$5,395,209	\$205,220	137.56%
162	HUMANA INSURANCE COMPANY	0.00%	336	66	\$9,734	\$0	\$0	\$7,875	0.00%
163	HUMANADENTAL INSURANCE COMPANY	0.00%	312	92	\$27,236	\$2	\$16,025	\$1,505	58.84%
164	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	265	296	\$127,286	\$541	\$39,039	\$3,781	31.10%
165	IDEALIFE INSURANCE COMPANY	0.00%	311	206	\$28,935	\$0	\$45,309	\$1,879	156.59%
166	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.02%	168	2,789	\$1,383,431	\$45,912	\$2,681,796	\$233,574	197.17%
167	INDEPENDENCE LIFE AND ANNUITY COMPANY	0.00%	379	5	\$0	\$0	\$0	\$545	N/A
168	INDEPENDENT ORDER OF FORESTERS THE	0.12%	93	11,130	\$8,231,591	\$273,551	\$4,477,227	\$628,115,755	57.71%
169	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.00%	264	365	\$133,388	\$0	\$126,381	\$19,264	94.75%
170	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL S	0.00%	316	49	\$23,839	\$0	\$23,000	\$3,248	96.48%
171	INTEGRITY LIFE INSURANCE COMPANY	0.07%	118	1,197	\$4,911,737	\$0	\$9,079,153	\$4,658	184.85%
172	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	257	257	\$162,355	\$2,370	\$583,606	\$1,194	360.92%
173	INVESTORS LIFE INSURANCE COMPANY OF NORTH AN	0.00%	225	659	\$296,110	\$523	\$410,247	\$31,574	138.72%
174	JACKSON NATIONAL LIFE INSURANCE COMPANY	3.59%	7	54,194	\$247,505,952	\$343,540	\$364,096,210	\$2,478,671	147.24%
175	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.20%	78	1,232	\$13,491,877	\$63,206	\$8,170,225	\$16,552	61.03%
176	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	272	123	\$113,486	\$0	\$1,517,205	\$11,054	1336.91%
177	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPANY	0.00%	365	37	\$666	\$0	\$30,540	\$3,714	4585.59%
178	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.90%	25	27,567	\$61,769,787	\$3,640,933	\$259,566,313	\$7,903,207	426.11%
179	KANSAS CITY LIFE INSURANCE COMPANY	0.22%	72	15,426	\$15,442,126	\$152,374	\$24,740,685	\$1,368,651	161.20%
180	KNIGHTS OF COLUMBUS	0.77%	32	70,308	\$52,766,342	\$8,571,461	\$37,537,227	\$4,629,598	87.38%
181	LAFAYETTE LIFE INSURANCE COMPANY THE	0.46%	47	3,870	\$31,864,641	\$7,090,204	\$13,591,348	\$1,160,966	64.90%
182	LANDMARK LIFE INSURANCE COMPANY	0.00%	285	161	\$76,618	\$0	\$58,363	\$1,084	76.17%
183	LEADERS LIFE INSURANCE COMPANY	0.00%	309	306	\$30,702	\$195	\$0	\$5,167	0.64%
184	LEGACY LIFE INSURANCE COMPANY OF MISSOURI	0.00%	278	355	\$94,323	\$0	\$0	\$20,574	0.00%
185	LEWER LIFE INSURANCE COMPANY	0.00%	376	1	\$85	\$0	\$0	\$5	0.00%
186	LIBERTY BANKERS LIFE INSURANCE COMPANY	0.01%	203	2,399	\$504,226	\$0	\$1,638,389	\$12,866	324.93%
187	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.08%	110	8,239	\$5,701,858	\$26	\$2,050,253	\$346,668	35.96%
188	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	254	208	\$182,705	\$0	\$2,081,052	\$5,289	1139.02%
189	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.23%	70	6,115	\$15,781,927	\$238	\$7,444,795	\$986,499	47.17%
190	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	369	2	\$541	\$0	\$0	\$30	0.00%
191	LIFESECURE INSURANCE COMPANY	0.00%	310	694	\$29,374	\$0	\$252,943	\$2,994	861.11%
192	LIFESHIELD NATIONAL INSURANCE CO	0.00%	237	377	\$236,756	\$0	\$14,428	\$5,646	6.09%
193	LINCOLN BENEFIT LIFE COMPANY	0.18%	80	8,761	\$12,140,912	\$2,131	\$15,834,262	\$2,576,629	130.44%
194	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.11%	98	18,671	\$7,484,659	\$2,521	\$4,875,407	\$118,831	65.17%
195	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.01%	196	98	\$648,390	\$3,129	\$409,296	\$22,999	63.61%
196	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.04%	148	5,498	\$2,417,206	\$76,462	\$9,851,947	\$693,687	410.74%
197	LINCOLN NATIONAL LIFE INSURANCE COMPANY	4.52%	4	48,368	\$311,481,580	\$272,248	\$328,990,929	\$13,204,313	105.71%
198	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPAN	0.00%	352	9	\$2,486	\$0	\$716,602	\$22,900	28825.50%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
199	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	250	698	\$191,210	\$2,131	\$425,221	\$9,583	223.50%
200	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	283	45	\$80,349	\$0	\$15,226	\$119	18.95%
201	LUMICO LIFE INSURANCE COMPANY	0.03%	149	2,977	\$2,103,383	\$0	\$651,436	\$147,395	30.97%
202	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	245	848	\$221,717	\$405	\$366,838	\$6,910	165.64%
203	MANHATTAN LIFE INSURANCE COMPANY	0.01%	184	282	\$838,133	\$4,141	\$1,435,261	\$5,129	171.74%
204	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.01%	218	525	\$394,192	\$41	\$455,647	\$31,001	115.60%
205	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.00%	286	309	\$76,199	\$2,306	\$195,299	\$5,958	259.33%
206	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	1.98%	13	32,792	\$136,838,883	\$22,545,088	\$115,951,056	\$8,495,944	101.21%
207	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	379	4	\$0	\$0	\$0	\$0	N/A
208	MEDICO INSURANCE COMPANY	0.00%	308	128	\$30,903	\$3,179	\$52,615	\$734	180.55%
209	MEMBERS LIFE INSURANCE COMPANY	0.26%	66	736	\$17,748,627	\$0	\$3,754,298	\$125	21.15%
210	MERIT LIFE INSURANCE CO	0.00%	339	683	\$7,864	\$0	\$28,905	\$4,595	367.56%
211	METROPOLITAN LIFE INSURANCE COMPANY	0.32%	57	96,048	\$21,845,649	\$15,156,177	\$163,491,737	\$2,639,296	817.77%
212	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.26%	65	19,397	\$18,011,300	\$21,126,120	\$54,555,089	\$2,193,497	420.19%
213	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.87%	26	11,454	\$59,933,102	\$14,000	\$42,918,722	\$2,029,527	71.63%
214	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF T	0.00%	233	586	\$262,642	\$1,701	\$362,751	\$23,761	138.76%
215	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	318	111	\$22,435	\$3,023	\$70,164	\$2,651	326.22%
216	MINNESOTA LIFE INSURANCE COMPANY	0.97%	21	15,120	\$67,005,348	\$353,669	\$37,507,672	\$7,294,271	56.50%
217	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CO	0.00%	222	11,229	\$321,010	\$0	\$0	\$112,290	0.00%
218	MML BAY STATE LIFE INSURANCE COMPANY	0.01%	207	464	\$456,038	\$0	\$1,243,483	\$66,189	272.67%
219	MODERN WOODMEN OF AMERICA	0.43%	50	27,303	\$29,526,242	\$302,624	\$33,606,988	\$985,176	114.85%
220	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	356	22	\$1,981	\$18	\$2,966	\$275	150.63%
221	MONY LIFE INSURANCE COMPANY	0.02%	169	3,318	\$1,323,000	\$897,876	\$4,246,701	\$135,715	388.86%
222	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	229	2,207	\$277,796	\$0	\$259,752	\$22,143	93.50%
223	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.04%	137	1,134	\$3,079,267	\$241	\$1,293,102	\$1,729	42.00%
224	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-AM	0.04%	144	999	\$2,613,463	\$131,229	\$3,974,897	\$195,498	157.11%
225	NASSAU LIFE AND ANNUITY COMPANY	0.11%	99	1,913	\$7,259,182	\$0	\$1,697,330	\$201,655	23.38%
226	NASSAU LIFE INSURANCE COMPANY	0.10%	101	5,717	\$7,102,222	\$3,619,080	\$25,990,362	\$724,442	416.90%
227	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.00%	248	1,207	\$196,801	\$0	\$598,991	\$13,454	304.36%
228	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.01%	217	2,072	\$404,304	\$0	\$167,677	\$60,234	41.47%
229	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	289	149	\$69,747	\$12	\$57,262	\$2,249	82.12%
230	NATIONAL FARMERS UNION LIFE INSURANCE COMPAN	0.00%	288	235	\$69,800	\$616	\$65,923	\$5,537	95.33%
231	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	363	5	\$909	\$0	\$0	\$70	0.00%
232	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.04%	147	1,134	\$2,491,623	\$12,713	\$884,921	\$19,974	36.03%
233	NATIONAL HEALTH INSURANCE COMPANY	0.01%	204	1,291	\$484,316	\$0	\$47,283	\$55,330	9.76%
234	NATIONAL LIFE INSURANCE COMPANY	0.10%	103	1,648	\$6,588,299	\$2,226,095	\$7,345,257	\$421,383	145.28%
235	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.00%	247	525	\$200,413	\$0	\$2,673	\$41,114	1.33%
236	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.14%	90	4,120	\$9,624,893	\$2,618	\$18,305,049	\$54,541	190.21%
237	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPAN	0.72%	35	6,728	\$49,397,382	\$2,535	\$18,507,999	\$2,771,216	37.47%
238	NATIONWIDE LIFE INSURANCE COMPANY	0.63%	37	8,756	\$43,437,445	\$273,199	\$89,215,910	\$687,367	206.02%
239	NEW ENGLAND LIFE INSURANCE COMPANY	0.03%	151	1,827	\$2,078,628	\$40,009	\$7,583,395	\$395,551	366.75%
240	NEW ERA LIFE INSURANCE COMPANY	0.00%	379	0	\$0	\$0	\$6,569	\$0	N/A
241	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWES	0.00%	379	13	\$0	\$0	\$7,036	\$45	N/A
242	NEW YORK LIFE INSURANCE AND ANNUITY CORPORAT	4.80%	3	39,076	\$330,918,344	\$0	\$281,362,363	\$2,514,900	85.02%
243	NEW YORK LIFE INSURANCE COMPANY	0.92%	23	60,118	\$63,467,353	\$23,291,024	\$58,774,050	\$8,799,322	129.30%
244	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH I	0.77%	31	12,457	\$53,281,328	\$0	\$49,530,194	\$2,296,671	92.96%
245	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	4.41%	5	157,044	\$304,164,216	\$111,886,461	\$226,452,963	\$41,300,381	111.24%
246	NYLIFE INSURANCE COMPANY OF ARIZONA	0.01%	215	225	\$408,936	\$0	\$181,727	\$64,132	44.44%
247	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH C	0.02%	174	1,495	\$1,116,475	\$1,392	\$415,459	\$50,877	37.34%
248	OCEANVIEW LIFE AND ANNUITY	0.30%	58	277	\$20,920,490	\$0	\$9,000	\$256	0.04%
249	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.10%	100	4,769	\$7,133,998	\$0	\$19,043,991	\$2,279,858	266.95%
250	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.20%	79	7,281	\$13,451,467	\$1,731,985	\$58,970,435	\$436,122	451.27%
251	OHIO STATE LIFE INSURANCE COMPANY THE	0.04%	146	1,105	\$2,547,679	\$753	\$1,463,548	\$69,381	57.48%
252	OLD AMERICAN INSURANCE COMPANY	0.10%	104	14,555	\$6,560,523	\$0	\$4,449,828	\$102,714	67.83%
253	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	276	1,014	\$101,168	\$0	\$118,494	\$22,706	117.13%
254	OLD SURETY LIFE INSURANCE COMPANY	0.00%	351	10	\$2,560	\$0	\$5,000	\$55	195.31%
255	OLD UNITED LIFE INSURANCE COMPANY	0.00%	317	151	\$22,920	\$0	\$13,340	\$2,397	58.20%
256	OPTUM INSURANCE OF OHIO INC	0.00%	361	3	\$1,144	\$0	\$124,014	\$150	10840.38%
257	OXFORD LIFE INSURANCE COMPANY	0.08%	112	2,308	\$5,607,962	\$0	\$3,259,336	\$24,983	58.12%
258	OZARK NATIONAL LIFE INSURANCE COMPANY	0.26%	64	43,485	\$18,187,064	\$46,410	\$12,345,518	\$1,359,843	68.14%
259	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	343	14	\$6,798	\$0	\$0	\$0	0.00%
260	PACIFIC LIFE & ANNUITY COMPANY	0.01%	186	1	\$798,089	\$0	\$6,502,271	\$0	814.73%
261	PACIFIC LIFE INSURANCE COMPANY	3.44%	8	20,739	\$236,932,639	\$24,143	\$265,903,610	\$8,656,288	112.24%
262	PAN AMERICAN ASSURANCE COMPANY	0.00%	251	302	\$188,013	\$0	\$1,010,555	\$23,981	537.49%
263	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	314	181	\$25,915	\$1,377	\$77,336	\$3,719	303.74%
264	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	362	0	\$963	\$0	\$0	\$0	0.00%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
265	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	328	324	\$14,751	\$0	\$73,025	\$931	495.05%
266	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	242	290	\$233,022	\$0	\$152,017	\$46,230	65.24%
267	PEKIN LIFE INSURANCE COMPANY	0.01%	182	1,181	\$924,265	\$253	\$620,141	\$164,175	67.12%
268	PENN INSURANCE AND ANNUITY COMPANY THE	0.06%	124	754	\$4,278,404	\$0	\$753,134	\$274,268	17.60%
269	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.22%	74	4,004	\$15,007,608	\$746,590	\$16,177,366	\$580,857	112.77%
270	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.01%	202	784	\$514,999	\$0	\$57,055	\$35,190	11.08%
271	PHL VARIABLE INSURANCE COMPANY	0.08%	116	2,614	\$5,223,824	\$0	\$15,003,449	\$1,126,851	287.21%
272	PHYSICIANS LIFE INSURANCE COMPANY	0.07%	119	11,025	\$4,646,009	\$0	\$4,612,022	\$85,456	99.27%
273	PIONEER AMERICAN INSURANCE COMPANY	0.03%	159	2,922	\$1,773,509	\$0	\$458,154	\$28,955	25.83%
274	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.01%	208	389	\$450,291	\$1,572	\$223,233	\$36,310	49.92%
275	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	256	284	\$166,583	\$150	\$50,232	\$3,968	30.24%
276	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	291	982	\$60,965	\$2,586	\$281,243	\$6,699	465.56%
277	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	319	426	\$21,373	\$604	\$140,505	\$1,491	660.22%
278	PRIMERICA LIFE INSURANCE COMPANY	0.51%	44	41,494	\$35,440,806	\$0	\$26,866,254	\$10,024,607	75.81%
279	PRINCIPAL LIFE INSURANCE COMPANY	0.73%	34	9,649	\$50,519,501	\$1,423,140	\$36,470,673	\$970,351	75.01%
280	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	0.29%	62	7,377	\$19,674,647	\$0	\$25,494,743	\$5,870,136	129.58%
281	PROFESSIONAL INSURANCE COMPANY	0.00%	342	11	\$7,006	\$0	\$10,000	\$382	142.73%
282	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPAN	0.00%	326	157	\$16,928	\$1,273	\$1,214,632	\$12,579	7182.80%
283	PROTECTIVE LIFE INSURANCE COMPANY	3.01%	10	41,542	\$207,391,196	\$34,727	\$396,566,935	\$12,741,496	191.23%
284	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE	0.00%	344	11	\$6,465	\$0	\$0	\$83	0.00%
285	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN	0.09%	105	17,670	\$6,392,523	\$0	\$2,065,133	\$759,627	32.31%
286	PROVIDENT LIFE AND CASUALTY INSURANCE COMPAN	0.00%	379	1	\$0	\$0	\$0	\$20	N/A
287	PRUCO LIFE INSURANCE COMPANY	2.55%	12	49,651	\$176,102,121	\$0	\$723,234,170	\$14,501,044	410.69%
288	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORAT	0.75%	33	4,786	\$51,652,171	\$0	\$147,103,034	\$5,289	284.80%
289	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	0.26%	63	107,504	\$18,203,531	\$27,894,876	\$108,283,961	\$2,237,050	748.09%
290	PRUDENTIAL RETIREMENT INSURANCE AND ANNUITY	0.00%	379	0	\$0	\$0	\$4,175	\$0	N/A
291	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	255	144	\$171,968	\$0	\$88,091	\$5,359	51.23%
292	RELiance STANDARD LIFE INSURANCE COMPANY	0.11%	97	2,044	\$7,672,432	\$209	\$6,751,089	\$2,580	87.99%
293	RELIASTAR LIFE INSURANCE COMPANY	0.20%	77	15,460	\$13,751,498	\$189,077	\$16,611,301	\$5,641,653	122.17%
294	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	214	1,637	\$413,975	\$1,784	\$2,168,695	\$57,348	524.30%
295	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY	0.00%	334	613	\$10,406	\$0	\$181,748	\$2,440	1746.57%
296	RESERVE NATIONAL INSURANCE COMPANY	0.01%	209	663	\$441,368	\$0	\$304,264	\$12,348	68.94%
297	RGA REINSURANCE COMPANY	0.00%	379	147	-\$956,997	\$384,769	\$22,845,059	\$49,687	-2427.37%
298	RIVERSOURCE LIFE INSURANCE COMPANY	0.90%	24	22,380	\$62,366,964	\$0	\$156,853,821	\$1,922,117	251.50%
299	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	300	138	\$42,283	\$855	\$3,869	\$852	11.17%
300	ROYAL NEIGHBORS OF AMERICA	0.04%	141	7,198	\$2,736,525	\$33,173	\$2,174,641	\$92,917	80.68%
301	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.00%	275	4,694	\$105,437	\$0	\$987,987	\$13,001	937.04%
302	RX LIFE INSURANCE COMPANY	0.00%	228	206	\$277,836	\$182	\$128,302	\$44,198	46.24%
303	S USA LIFE INSURANCE COMPANY INC	0.04%	142	758	\$2,698,738	\$0	\$58,890	\$8,732	2.18%
304	SAGICOR LIFE INSURANCE COMPANY	0.22%	73	2,362	\$15,324,282	\$726	\$10,074,092	\$124,564	65.74%
305	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	325	154	\$17,573	\$6,915	\$39,066	\$2,878	261.66%
306	SECURIAN LIFE INSURANCE COMPANY	0.00%	226	85	\$291,144	\$0	\$47,600	\$3,997	16.35%
307	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.80%	27	5,900	\$55,296,815	\$94,423	\$38,623,253	\$41,667	70.02%
308	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.16%	83	2,044	\$11,330,387	\$44,166	\$23,591,574	\$1,073,014	208.60%
309	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NE	0.03%	150	2,545	\$2,082,846	\$102,115	\$582,252	\$101,282	32.86%
310	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.02%	175	2,668	\$1,104,253	\$49	\$696,040	\$22,651	63.04%
311	SENIOR LIFE INSURANCE COMPANY	0.02%	161	3,180	\$1,707,926	\$0	\$892,531	\$30,178	52.26%
312	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	374	20	\$174	\$0	\$0	\$26	0.00%
313	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.01%	188	1,303	\$781,540	\$2,977	\$1,846,526	\$128,510	236.65%
314	SETTLERS LIFE INSURANCE COMPANY	0.00%	232	668	\$270,160	\$1,332	\$135,467	\$7,679	50.64%
315	SHELTER LIFE INSURANCE COMPANY	0.48%	46	84,525	\$32,820,331	\$1,212,971	\$21,039,822	\$6,608,444	67.80%
316	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	221	806	\$329,244	\$1,714	\$731,102	\$37,831	222.58%
317	SILAC INSURANCE COMPANY	0.58%	42	1,943	\$39,822,235	\$0	\$1,106,553	\$11,220	2.78%
318	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	345	271	\$6,234	\$474	\$135,462	\$949	2180.56%
319	SONS OF NORWAY	0.00%	305	94	\$34,175	\$0	\$0	\$1,477	0.00%
320	STANDARD INSURANCE COMPANY	0.08%	114	884	\$5,457,354	\$45,136	\$5,937,149	\$5,303	109.62%
321	STANDARD LIFE AND ACCIDENT INSURANCE COMPAN	0.01%	213	1,335	\$415,421	\$3,903	\$500,109	\$31,389	121.33%
322	STANDARD LIFE AND CASUALTY COMPANY	0.00%	349	9	\$4,113	\$0	\$3,677	\$105	89.40%
323	STANDARD SECURITY LIFE INSURANCE COMPANY OF	0.00%	357	19	\$1,868	\$18	\$119	\$235	7.33%
324	STARMOUNT LIFE INSURANCE COMPANY	0.00%	239	374	\$234,089	\$0	\$262,738	\$7,520	112.24%
325	STATE FARM LIFE INSURANCE COMPANY	1.97%	14	236,731	\$135,665,383	\$18,129,097	\$143,415,395	\$26,035,310	119.08%
326	STATE LIFE INSURANCE COMPANY	0.25%	68	2,955	\$17,071,884	\$14,992	\$8,964,158	\$234,903	52.60%
327	STATE MUTUAL INSURANCE COMPANY	0.00%	280	235	\$91,246	\$5,034	\$171,531	\$3,225	193.50%
328	STERLING INVESTORS LIFE INSURANCE COMPANY	0.00%	302	61	\$39,344	\$0	\$34,586	\$651	87.91%
329	STERLING LIFE INSURANCE COMPANY	0.00%	281	157	\$82,328	\$0	\$31,679	\$1,886	38.48%
330	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.00%	360	1	\$1,183	\$0	\$43,000	\$0	3634.83%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
331	SUN LIFE ASSURANCE COMPANY OF CANADA	0.08%	111	1,173	\$5,612,023	\$896,405	\$11,446,534	\$720,269	219.94%
332	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	252	96	\$186,411	\$169	\$87,805	\$4,263	47.19%
333	SURETY LIFE INSURANCE COMPANY	0.00%	227	438	\$283,527	\$0	\$504,069	\$31,386	177.79%
334	SWISS RE LIFE & HEALTH AMERICA INC	0.00%	379	0	\$0	\$0	\$59,000	\$0	N/A
335	SYMETRA LIFE INSURANCE COMPANY	0.59%	39	8,345	\$40,484,561	\$109	\$28,287,312	\$1,289,715	69.87%
336	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	329	100	\$13,039	\$0	\$93,996	\$1,672	720.88%
337	TALCOTT RESOLUTION LIFE AND ANNUITY INSURANCE COMPANY	0.33%	56	16,157	\$22,650,864	\$0	\$108,511,360	\$3,429,729	479.06%
338	TALCOTT RESOLUTION LIFE INSURANCE COMPANY	0.03%	153	3,546	\$2,032,739	\$419,205	\$45,747,457	\$1,082,672	2271.16%
339	TEACHERS INSURANCE AND ANNUITY ASSOCIATION C	0.97%	22	33,400	\$66,623,161	\$35,111,903	\$154,098,904	\$127,645	284.00%
340	TEXAS LIFE INSURANCE COMPANY	0.06%	122	15,041	\$4,414,166	\$381,948	\$3,834,339	\$494,992	95.52%
341	THE RELIABLE LIFE INSURANCE COMPANY	0.14%	88	98,397	\$9,648,060	\$0	\$12,879,292	\$542,398	133.49%
342	THE SAVINGS BANK MUTUAL LIFE INSURANCE COMPANY	0.04%	138	4,524	\$2,857,343	\$39,526	\$668,067	\$2,110,193	24.76%
343	THRIVENT FINANCIAL FOR LUTHERANS	1.74%	16	79,955	\$119,794,456	\$6,107,439	\$157,680,581	\$6,492,721	136.72%
344	TIAA-CREF LIFE INSURANCE COMPANY	0.06%	125	1,783	\$4,095,762	\$0	\$3,512,633	\$663,237	85.76%
345	TRANS WORLD ASSURANCE COMPANY	0.00%	259	363	\$150,626	\$0	\$40,813	\$12,282	27.10%
346	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.08%	117	1,041	\$5,200,013	\$0	\$8,585,483	\$14,450	165.11%
347	TRANSAMERICA LIFE INSURANCE COMPANY	5.02%	2	104,218	\$345,842,082	\$144,809	\$509,794,457	\$7,739,239	147.45%
348	TRUSTMARK INSURANCE COMPANY	0.00%	234	700	\$260,618	\$14,680	\$1,061,757	\$12,082	413.03%
349	U S FINANCIAL LIFE INSURANCE COMPANY	0.02%	166	1,226	\$1,592,500	\$0	\$2,825,227	\$319,666	177.41%
350	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	364	4	\$683	\$0	\$0	\$60	0.00%
351	UNIFIED LIFE INSURANCE COMPANY	0.00%	230	1,516	\$277,084	\$1,997	\$328,089	\$31,287	119.13%
352	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	298	238	\$43,983	\$0	\$204,470	\$1,940	464.88%
353	UNION LABOR LIFE INSURANCE COMPANY	0.00%	337	19	\$9,576	\$550	\$4,711	\$677	54.94%
354	UNION SECURITY INSURANCE COMPANY	0.01%	194	3,364	\$682,436	\$1,885	\$3,825,797	\$90,003	560.89%
355	UNITED AMERICAN INSURANCE COMPANY	0.01%	190	1,743	\$758,238	\$0	\$4,277,626	\$14,294	564.15%
356	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	331	57	\$12,635	\$0	\$30,840	\$456	244.08%
357	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	246	4,166	\$209,979	\$17,870	\$807,272	\$15,875	392.96%
358	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	347	19	\$5,336	\$0	\$0	\$960	0.00%
359	UNITED HERITAGE LIFE INSURANCE COMPANY	0.04%	145	4,381	\$2,610,680	\$3,024	\$4,422,842	\$37,608	169.53%
360	UNITED HOME LIFE INSURANCE COMPANY	0.02%	163	2,492	\$1,675,859	\$0	\$885,091	\$79,987	52.81%
361	UNITED INSURANCE COMPANY OF AMERICA	0.00%	296	3,262	\$47,932	\$0	\$138,428	\$10,616	288.80%
362	UNITED LIFE INSURANCE COMPANY	0.54%	43	2,977	\$37,248,998	\$0	\$10,467,598	\$125,172	28.10%
363	UNITED NATIONAL LIFE INSURANCE COMPANY OF AMERICA	0.00%	297	227	\$47,732	\$0	\$41,655	\$2,268	87.27%
364	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.79%	28	79,352	\$54,684,545	\$93	\$46,680,527	\$3,903,980	85.36%
365	UNITED SECURITY ASSURANCE COMPANY OF PENNSYLVANIA	0.00%	375	1	\$157	\$0	\$0	\$10	0.00%
366	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.05%	134	205	\$3,188,521	\$1,616	\$8,428,194	\$16,772	264.38%
367	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	324	1,410	\$17,671	\$0	\$26,125	\$3,567	147.84%
368	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.01%	210	1,304	\$438,889	\$0	\$652,647	\$8,772	148.70%
369	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	241	3,705	\$233,235	\$7,964	\$862,267	\$33,494	373.11%
370	UNUM INSURANCE COMPANY	0.00%	294	175	\$49,362	\$0	\$85,751	\$6,626	173.72%
371	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	253	668	\$182,842	\$138,565	\$952,912	\$11,218	596.95%
372	US ALLIANCE LIFE AND SECURITY COMPANY	0.00%	303	43	\$36,628	\$0	\$0	\$2	0.00%
373	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	358	93	\$1,622	\$0	\$15,421	\$143	950.74%
374	USAA LIFE INSURANCE COMPANY	0.44%	48	24,160	\$30,318,168	\$491,094	\$23,210,077	\$4,616,440	78.17%
375	USABLE LIFE	0.00%	320	56	\$21,063	\$0	\$36,208	\$1,827	171.90%
376	VANTIS LIFE INSURANCE COMPANY	0.00%	270	352	\$115,450	\$365	\$80,434	\$27,650	69.99%
377	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.48%	45	10,658	\$32,835,249	\$0	\$53,875,236	\$0	164.08%
378	VENERABLE INSURANCE AND ANNUITY COMPANY	0.01%	200	4,714	\$569,967	\$119,178	\$46,629,728	\$26,189	8202.04%
379	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	0.02%	172	1,822	\$1,140,529	\$0	\$8,937,651	\$110,032	783.64%
380	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	198	4,796	\$621,183	\$40,163	\$6,252,505	\$52,069	1013.01%
381	WEST COAST LIFE INSURANCE COMPANY	0.09%	106	6,801	\$6,288,096	\$133,266	\$12,185,226	\$2,750,435	195.90%
382	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.05%	130	25,913	\$3,774,053	\$1,448,170	\$6,523,566	\$268,412	211.22%
383	WESTERN CATHOLIC UNION	0.03%	154	7,150	\$2,025,371	\$41,169	\$5,407,876	\$86,416	269.04%
384	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.58%	41	12,183	\$39,975,364	\$0	\$36,961,470	\$399,340	92.46%
385	WESTERN UNITED LIFE ASSURANCE COMPANY	0.01%	195	20	\$658,402	\$0	\$362,738	\$0	55.09%
386	WILCAC LIFE INSURANCE COMPANY	0.02%	165	3,575	\$1,671,309	\$109,584	\$5,806,951	\$184,612	354.01%
387	WILLIAM PENN ASSOCIATION	0.00%	261	210	\$147,853	\$4,023	\$295,286	\$1,529	202.44%
388	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	0.00%	287	109	\$72,882	\$0	\$13,123	\$11,892	18.01%
389	WINDSOR LIFE INSURANCE COMPANY	0.00%	367	0	\$578	\$0	\$0	\$34	0.00%
390	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	348	266	\$4,661	\$2,269	\$15,726	\$760	386.08%
391	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.03%	156	3,935	\$1,898,351	\$144,555	\$5,547,931	\$145,123,937	299.86%
392	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.11%	96	697	\$7,839,151	\$0	\$20,489,298	\$228,436	261.37%
TOTAL		100.00%		3,538,934	\$6,894,086,553	\$337,761,991	\$8,229,829,165	\$1,148,757,472	124.27%

**GROUP
LIFE INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.01%	42	4	\$3,035	\$0	\$25,000	\$90	823.72%
2	ALLSTATE LIFE INSURANCE COMPANY	0.32%	20	25	\$183,459	\$0	\$39,777	\$414	21.68%
3	AMERICAN AMICABLE LIFE INSURANCE COMPANY	0.07%	29	124	\$38,394	\$0	\$28,969	\$5,019	75.45%
4	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.02%	36	9	\$13,636	\$0	\$0	\$1,553	0.00%
5	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF NEW YORK	0.12%	26	270	\$69,714	\$0	\$0	\$13,930	0.00%
6	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$0	\$28,217	N/A
7	AMERICAN GENERAL LIFE INSURANCE CO	0.03%	33	1	\$16,764	\$0	\$3,676,143	\$222	21928.79%
8	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	56	32	\$0	\$0	\$0	\$1,291	N/A
9	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	13.71%	3	11,628	\$7,760,539	\$0	\$4,894,120	\$61,348	63.06%
10	AMERICAN NATIONAL INSURANCE COMPANY	0.68%	15	1,193	\$386,740	\$2,077	\$6,240,844	\$172,333	1614.24%
11	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE COMPANY	0.00%	56	2	\$0	\$0	\$0	\$10	N/A
12	ASSURITY LIFE INSURANCE COMPANY	0.01%	39	15	\$3,601	\$0	\$0	\$165	0.00%
13	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	56	4	\$0	\$0	\$542,400	\$0	N/A
14	CMFG LIFE INSURANCE COMPANY	3.55%	8	4,614	\$2,011,562	\$0	\$1,604,917	\$40,318	79.78%
15	COLONIAL PENN LIFE INSURANCE COMPANY	0.93%	12	957	\$524,621	\$0	\$216,993	\$11,446	41.36%
16	COLUMBIAN LIFE INSURANCE COMPANY	0.35%	19	98	\$196,866	\$0	\$36,555	\$505	18.57%
17	COMBINED INSURANCE CO OF AMERICA	2.11%	11	220	\$1,193,753	\$0	\$204,254	\$115,155	17.11%
18	CONTINENTAL AMERICAN INSURANCE COMPANY	0.69%	14	1,305	\$388,836	\$0	\$50,000	\$26,077	12.86%
19	FEDERAL LIFE INSURANCE COMPANY	0.01%	38	0	\$4,285	\$0	\$5,166	\$0	120.56%
20	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.26%	23	1,220	\$144,449	\$0	\$271,175	\$7,818	187.73%
21	FORETHOUGHT LIFE INSURANCE COMPANY	4.60%	5	13,037	\$2,604,694	\$0	\$5,815,243	\$60,606	223.26%
22	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	3.79%	6	23,526	\$2,145,838	\$0	\$1,010,148	\$421,020	47.07%
23	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	56	26	\$0	\$0	\$18,921	\$114	N/A
24	GREAT WESTERN INSURANCE COMPANY	3.78%	7	2,962	\$2,140,099	\$0	\$1,194,520	\$12,350	55.82%
25	HOMESTEADERS LIFE COMPANY	13.40%	4	14,366	\$7,584,609	\$0	\$5,876,254	\$67,268	77.48%
26	HUMANA INSURANCE COMPANY	2.39%	9	9,959	\$1,350,839	\$0	\$909,272	\$323,475	67.31%
27	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	56	117	\$0	\$0	\$166,136	\$1,140	N/A
28	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	53	14	\$148	\$0	\$20,000	\$39	13513.51%
29	INVESTORS LIFE INSURANCE COMPANY OF NORTH CAROLINA	0.00%	52	1	\$190	\$0	\$0	\$49	0.00%
30	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	56	31	\$0	\$0	\$0	\$287	N/A
31	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$0	\$65	N/A
32	LEWER LIFE INSURANCE COMPANY	0.00%	50	1	\$520	\$0	\$0	\$46	0.00%
33	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.01%	41	29	\$3,275	\$0	\$0	\$0	0.00%
34	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	56	10	\$0	\$0	\$0	\$30	N/A
35	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.24%	24	634	\$134,049	\$0	\$203,776	\$3,549	152.02%
36	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.00%	43	1	\$2,824	\$0	\$0	\$0	0.00%
37	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.30%	21	19	\$169,675	\$0	\$14,357	\$3,912	8.46%
38	MEMBERS LIFE INSURANCE COMPANY	0.00%	48	5	\$703	\$0	\$0	\$10	0.00%
39	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.06%	30	382	\$35,524	\$0	\$0	\$617	0.00%
40	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.01%	40	2	\$3,500	\$0	\$0	\$389	0.00%
41	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF NEW YORK	0.00%	56	1	\$0	\$0	\$0	\$2	N/A
42	MONY LIFE INSURANCE COMPANY	0.00%	51	13,000	\$444	\$0	\$503	\$102	113.29%
43	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.10%	28	4	\$57,019	\$0	\$0	\$6,902	0.00%
44	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	13.94%	2	13,413	\$7,887,500	\$87	\$5,267,979	\$67,686	66.79%
45	NEW YORK LIFE INSURANCE COMPANY	0.84%	13	24,132	\$475,363	\$2,247	\$11,054,969	\$268,944	2326.06%
46	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.03%	35	15	\$14,803	\$0	\$150,000	\$3,580	1013.31%
47	OCCIDENTAL LIFE INSURANCE COMPANY OF NEW YORK	0.00%	45	8	\$2,163	\$0	\$0	\$765	0.00%
48	PEKIN LIFE INSURANCE COMPANY	0.29%	22	172	\$165,285	\$0	\$0	\$1,173	0.00%
49	PHYSICIANS LIFE INSURANCE COMPANY	2.29%	10	1,169	\$1,298,558	\$0	\$177,096	\$5,282	13.64%
50	PIONEER AMERICAN INSURANCE COMPANY	0.00%	49	3	\$647	\$0	\$0	\$120	0.00%
51	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	55	1	\$96	\$0	\$0	\$7	0.00%
52	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	56	1	\$0	\$0	\$0	\$63	N/A
53	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	46	24	\$2,023	\$0	\$0	\$1,498	0.00%
54	RESERVE NATIONAL INSURANCE COMPANY	0.11%	27	10	\$60,440	\$0	\$35,376	\$6,064	58.53%
55	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.02%	37	165	\$11,386	\$11,386	\$38,476	\$609	437.92%
56	SAGICOR LIFE INSURANCE COMPANY	0.00%	56	1	\$0	\$0	\$0	\$1	N/A
57	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.00%	56	12	\$0	\$0	\$0	\$390	N/A
58	SETTLERS LIFE INSURANCE COMPANY	0.00%	44	80	\$2,729	\$0	\$2,970	\$173	108.83%
59	SUN LIFE ASSURANCE COMPANY OF CANADA	29.38%	1	80,775	\$16,626,543	\$0	\$9,250,588	\$6,890,712	55.64%
60	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	56	8	\$0	\$0	\$300	\$45	N/A
61	TRANS WORLD ASSURANCE COMPANY	0.00%	56	0	\$0	\$0	\$0	\$27,889	N/A
62	TRANSAMERICA LIFE INSURANCE COMPANY	0.39%	17	1,270	\$223,173	\$0	\$659,384	\$7,917	295.46%
63	UNIFIED LIFE INSURANCE COMPANY	0.37%	18	1,488	\$207,363	\$0	\$240,150	\$3,902	115.81%
64	UNION FIDELITY LIFE INSURANCE COMPANY	0.13%	25	586	\$73,745	\$0	\$171,131	\$1,654	232.06%
65	UNION LABOR LIFE INSURANCE COMPANY	0.03%	32	80	\$18,758	\$0	\$5,546	\$493	29.57%
66	UNION SECURITY INSURANCE COMPANY	0.00%	56	567	\$0	\$0	\$200,676	\$3,417	N/A

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP WHOLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	56	3	\$0	\$0	\$0	\$10	N/A
68	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.00%	56	424	\$0	\$0	\$9,200	\$909	N/A
69	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.54%	16	2,019	\$302,869	\$0	\$334,571	\$7,514	110.47%
70	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	47	18	\$1,663	\$0	\$94,505	\$324	5682.80%
71	WEST COAST LIFE INSURANCE COMPANY	0.04%	31	2	\$23,523	\$0	\$5,000	\$3,027	21.26%
72	WESTERN AND SOUTHERN LIFE INSURANCE COMI	0.00%	56	0	\$0	\$0	\$104,048	\$0	N/A
73	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	54	0	\$146	\$0	\$0	\$0	0.00%
74	WILCAC LIFE INSURANCE COMPANY	0.03%	34	49	\$15,845	\$0	\$49,400	\$1,605	311.77%
TOTAL		100.00%		226,343	\$56,588,825	\$15,797	\$60,916,808	\$8,693,656	107.68%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.03%	54	1,040	\$140,015	\$0	\$193,842	\$15,329	138.44%
2	5 STAR LIFE INSURANCE COMPANY	0.39%	24	33,333	\$2,123,795	\$0	\$2,516,769	\$1,675,002	118.50%
3	AAA LIFE INSURANCE COMPANY	1.02%	20	7,889	\$5,521,891	\$0	\$2,444,470	\$1,072,768	44.27%
4	AETNA LIFE INSURANCE COMPANY	0.09%	40	86	\$482,596	\$0	\$6,329,736	\$1,308,993	1311.60%
5	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMER	0.00%	83	7	\$17,207	\$0	\$3,500	\$701	20.34%
6	ALLSTATE LIFE INSURANCE COMPANY	0.04%	47	883	\$241,178	\$0	\$357,368	\$22,163	148.18%
7	AMALGAMATED LIFE INSURANCE COMPANY	0.74%	21	16,605	\$3,998,107	\$0	\$412,248	\$2,142,898	10.31%
8	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CO	0.02%	63	712	\$83,194	\$0	\$15,808	\$19,444	19.00%
9	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.10%	38	1,271	\$526,495	\$188,756	\$370,000	\$131,353	106.13%
10	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	124	4	\$0	\$0	\$0	\$23	N/A
11	AMERICAN GENERAL LIFE INSURANCE CO	0.01%	66	7	\$59,414	\$0	\$6,016,408	\$20,332	10126.25%
12	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.04%	51	462	\$195,085	\$0	\$188,080	\$8,389	96.41%
13	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.02%	57	1,921	\$112,366	\$0	\$51,250	\$73,415	45.61%
14	AMERICAN INCOME LIFE INSURANCE CO	0.00%	91	261	\$9,722	\$0	\$500	\$249	5.14%
15	AMERICAN NATIONAL INSURANCE COMPANY	0.01%	70	100	\$52,285	\$0	\$260,492	\$20,953	498.22%
16	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF 1	0.00%	116	2	\$312	\$0	\$0	\$29	0.00%
17	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	88	2	\$12,682	\$0	\$0	\$8,945	0.00%
18	AMERICAN UNITED LIFE INSURANCE COMPANY	0.31%	27	14,057	\$1,659,508	\$0	\$826,417	\$558,224	49.80%
19	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	86	21	\$13,742	\$0	\$0	\$2,813	0.00%
20	AMERITAS LIFE INSURANCE CORP	0.00%	124	1	\$0	\$0	\$0	\$30	N/A
21	ANTHEM LIFE INSURANCE COMPANY	1.71%	15	2,587	\$9,237,081	\$0	\$6,041,088	\$3,668,020	65.40%
22	ASSURITY LIFE INSURANCE COMPANY	0.01%	75	2,328	\$34,807	\$0	\$29,183	\$12,531	83.84%
23	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.01%	64	200	\$72,160	\$0	\$127,199	\$8,487	176.27%
24	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.01%	72	6	\$38,967	\$0	\$0	\$245	0.00%
25	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	124	179	\$0	\$0	\$0	\$8,838	N/A
26	AUTO OWNERS LIFE INSURANCE COMPANY	0.01%	74	83	\$35,631	\$0	\$0	\$0	0.00%
27	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	111	2	\$1,026	\$0	\$0	\$70	0.00%
28	BANKERS LIFE AND CASUALTY COMPANY	0.00%	124	1	\$0	\$0	\$0	\$5	N/A
29	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.02%	62	367	\$84,776	\$0	\$0	\$23,020	0.00%
30	CANADA LIFE ASSURANCE COMPANY	0.00%	101	10	\$3,323	\$0	\$0	\$436	0.00%
31	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	124	11	\$0	\$0	\$0	\$90	N/A
32	CHURCH LIFE INSURANCE CORPORATION	0.04%	49	331	\$231,928	\$0	\$118,000	\$19,333	50.88%
33	CMFG LIFE INSURANCE COMPANY	0.18%	33	1,345	\$994,297	\$0	\$841,671	\$94,299	84.65%
34	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.08%	41	2,127	\$453,348	\$0	\$164,015	\$110,473	36.18%
35	COLONIAL PENN LIFE INSURANCE COMPANY	0.10%	35	986	\$565,826	\$0	\$513,224	\$15,342	90.70%
36	COMBINED INSURANCE CO OF AMERICA	0.01%	71	2,942	\$48,301	\$0	\$8,953	\$4,963	18.54%
37	COMPANION LIFE INSURANCE COMPANY	0.02%	59	62	\$96,058	\$0	\$16,250	\$30,403	16.92%
38	CONNECTICUT GENERAL LIFE INS CO	0.05%	46	140	\$279,502	\$0	\$284,111	\$33,876	101.65%
39	CONTINENTAL AMERICAN INSURANCE COMPANY	0.02%	58	552	\$99,207	\$0	\$110,124	\$35,122	111.00%
40	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	77	101	\$33,747	\$0	\$20,000	\$5,332	59.26%
41	COUNTRY LIFE INSURANCE COMPANY	0.03%	53	0	\$142,363	\$0	\$185,944	\$0	130.61%
42	DEARBORN LIFE INSURANCE COMPANY	0.17%	34	6,041	\$932,779	\$0	\$933,500	\$309,575	100.08%
43	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	124	1	\$0	\$0	\$0	\$0	N/A
44	ELIPS LIFE INSURANCE COMPANY	0.02%	60	316	\$89,267	\$0	\$91,613	\$26,890	102.63%
45	EMC NATIONAL LIFE COMPANY	0.10%	37	4,247	\$530,879	\$0	\$701,400	\$411,180	132.12%
46	EPIC LIFE INSURANCE COMPANY THE	0.00%	82	84	\$17,437	\$0	\$0	\$2,854	0.00%
47	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY OF	0.08%	44	4,102	\$413,391	\$0	\$256,436	\$308,275	62.03%
48	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	96	5	\$4,465	\$0	\$145	\$263	3.25%
49	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOL	0.08%	43	567	\$430,627	\$0	\$25,000	\$51,386	5.81%
50	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	110	9	\$1,253	\$0	\$0	\$197	0.00%
51	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.02%	56	243	\$125,743	\$0	\$149,903	\$8,075	119.21%
52	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.08%	42	1,379	\$434,745	\$0	\$143,779	\$42,232	33.07%
53	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.00%	124	0	-\$1,932	\$0	\$55,067	\$10	-2850.26%
54	GENWORTH LIFE INSURANCE COMPANY	0.00%	107	1	\$1,928	\$0	\$1,954	\$200	101.35%
55	GERBER LIFE INSURANCE COMPANY	0.00%	90	60	\$9,905	\$0	\$10,238	\$121	103.36%
56	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	1.41%	17	44,669	\$7,596,729	\$0	\$8,902,147	\$326,736	117.18%
57	GOLDEN RULE INSURANCE COMPANY	0.01%	67	227	\$58,097	\$0	\$0	\$21,160	0.00%
58	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	109	2	\$1,518	\$0	\$0	\$400	0.00%
59	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.30%	28	984	\$1,604,720	\$0	\$17,342,042	\$810,038	1080.69%
60	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	119	0	\$31	\$0	\$0	\$0	0.00%
61	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	3.16%	10	121,015	\$17,065,920	\$0	\$11,430,287	\$6,483,597	66.98%
62	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN'	7.64%	4	180,853	\$41,219,692	\$0	\$29,706,690	\$24,529,376	72.07%
63	HCC LIFE INSURANCE COMPANY	0.00%	123	0	\$2	\$0	\$0	\$0	0.00%
64	HORACE MANN LIFE INSURANCE COMPANY	0.01%	76	674	\$34,630	\$0	\$9,000	\$14,326	25.99%
65	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.03%	52	2	\$143,352	\$0	\$148,279	\$24,276	103.44%
66	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	84	514	\$16,368	\$0	\$0	\$4,715	0.00%
67	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	65	50	\$62,040	\$0	\$39,557	\$4,213	63.76%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
68	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	122	1	\$4	\$0	\$0	\$0	0.00%
69	KANSAS CITY LIFE INSURANCE COMPANY	0.43%	23	17,597	\$2,319,606	\$0	\$1,988,218	\$779,084	85.71%
70	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	99	19	\$3,336	\$0	\$0	\$616	0.00%
71	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.67%	22	11,540	\$3,612,180	\$0	\$455,045	\$270,082	12.60%
72	LIFE INSURANCE COMPANY OF NORTH AMERICA	5.95%	6	13,456	\$32,103,703	\$0	\$27,503,763	\$16,018,135	85.67%
73	LIFESHIELD NATIONAL INSURANCE CO	0.00%	87	55	\$13,663	\$0	\$5,000	\$1,560	36.60%
74	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	103	12	\$2,345	\$0	\$0	\$1,319	0.00%
75	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	2.43%	14	46,918	\$13,082,798	\$0	\$11,559,270	\$16,384,700	88.35%
76	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.55%	16	2,206	\$8,348,356	\$0	\$10,277,972	\$3,886,468	123.11%
77	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	117	1	\$284	\$0	\$0	\$100	0.00%
78	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	78	145	\$31,143	\$0	\$0	\$3,644	0.00%
79	MANHATTAN LIFE INSURANCE COMPANY	0.00%	89	1	\$12,417	\$0	\$0	\$0	0.00%
80	MEDICO INSURANCE COMPANY	0.00%	121	0	\$16	\$0	\$0	\$0	0.00%
81	METROPOLITAN LIFE INSURANCE COMPANY	19.05%	1	28,224	\$102,733,936	\$0	\$0	\$50,556,574	0.00%
82	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.00%	98	21	\$3,730	\$0	\$0	\$535	0.00%
83	MINNESOTA LIFE INSURANCE COMPANY	4.60%	9	58,895	\$24,792,823	\$0	\$20,947,200	\$7,445,476	84.49%
84	NASSAU LIFE INSURANCE COMPANY	0.00%	120	4	\$19	\$0	\$0	\$22	0.00%
85	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	124	5	\$0	\$0	\$0	\$17	N/A
86	NATIONAL HEALTH INSURANCE COMPANY	0.00%	115	2	\$501	\$0	\$0	\$18	0.00%
87	NEW YORK LIFE INSURANCE COMPANY	6.21%	5	23,668	\$33,483,458	\$939,257	\$13,852,458	\$2,186,112	44.18%
88	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	85	186	\$14,111	\$0	\$0	\$9,640	0.00%
89	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	0.01%	69	231	\$53,971	\$0	\$0	\$23,419	0.00%
90	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	102	1	\$2,690	\$0	\$5,000	\$105	185.87%
91	PEKIN LIFE INSURANCE COMPANY	0.00%	92	14	\$8,786	\$0	\$0	\$668	0.00%
92	PLATEAU INSURANCE COMPANY	0.02%	61	259	\$88,768	\$0	\$56,942	\$20,732	64.15%
93	PRINCIPAL LIFE INSURANCE COMPANY	2.77%	12	145,333	\$14,914,538	\$0	\$15,338,548	\$7,216,134	102.84%
94	PROTECTIVE LIFE INSURANCE COMPANY	0.04%	48	1,171	\$234,427	\$0	\$195,000	\$41,805	83.18%
95	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN	0.00%	80	242	\$20,028	\$0	\$319,009	\$3,147	1592.82%
96	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	8.33%	3	273,482	\$44,924,250	\$0	\$96,344,845	\$27,548,429	214.46%
97	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.04%	50	0	\$229,491	\$0	\$1,306,777	\$182,426	569.42%
98	RELIANCE STANDARD LIFE INSURANCE COMPANY	1.37%	18	34,359	\$7,375,264	\$0	\$6,091,208	\$3,374,630	82.59%
99	RELIASTAR LIFE INSURANCE COMPANY	2.79%	11	266,048	\$15,023,736	\$0	\$10,847,570	\$10,927,205	72.20%
100	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	79	11	\$21,113	\$0	\$95,000	\$236	449.96%
101	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY (	0.00%	100	2	\$3,332	\$0	\$0	\$3,368	0.00%
102	S USA LIFE INSURANCE COMPANY INC	0.00%	108	15	\$1,810	\$0	\$0	\$553	0.00%
103	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	112	1	\$855	\$0	\$0	\$100	0.00%
104	SECURIAN LIFE INSURANCE COMPANY	5.45%	8	94,108	\$29,378,918	\$0	\$28,001,081	\$17,461,566	95.31%
105	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	118	1	\$85	\$0	\$0	\$30	0.00%
106	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	124	5	\$0	\$0	\$3,300	\$402	N/A
107	SHELTER LIFE INSURANCE COMPANY	0.24%	30	3,386	\$1,309,375	\$0	\$1,016,000	\$266,982	77.59%
108	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	113	0	\$733	\$0	\$0	\$0	0.00%
109	STANDARD INSURANCE COMPANY	8.96%	2	183,396	\$48,311,808	\$0	\$44,720,040	\$11,435,545	92.57%
110	STANDARD LIFE AND ACCIDENT INSURANCE COMPAN'	0.00%	81	105	\$18,254	\$0	\$2,461	\$4,119	13.48%
111	STANDARD SECURITY LIFE INSURANCE COMPANY OF	0.00%	124	0	\$0	\$0	-\$8,129	\$0	N/A
112	STARMOUNT LIFE INSURANCE COMPANY	0.00%	105	6	\$2,147	\$0	\$5,000	\$84	232.88%
113	STATE FARM LIFE INSURANCE COMPANY	0.20%	31	3,282	\$1,082,409	\$772	\$3,086,500	\$245,940	285.22%
114	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.06%	45	348	\$337,278	\$0	\$33,763	\$19,851	10.01%
115	SYMETRA LIFE INSURANCE COMPANY	0.34%	25	11,703	\$1,849,916	\$0	\$1,717,637	\$417,491	92.85%
116	TALCOTT RESOLUTION LIFE INSURANCE COMPANY	0.02%	55	197	\$131,520	\$0	\$0	\$6,666	0.00%
117	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPAN	0.00%	95	5	\$5,005	\$0	\$0	\$100	0.00%
118	TRANSAMERICA LIFE INSURANCE COMPANY	0.32%	26	5,672	\$1,701,825	\$0	\$1,769,029	\$115,381	103.95%
119	TRUSTMARK INSURANCE COMPANY	0.00%	94	49	\$6,614	\$0	\$975	\$2,779	14.74%
120	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	93	98	\$7,741	\$0	\$20,999	\$1,295	271.27%
121	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	124	0	\$0	\$0	\$23,996	\$0	N/A
122	UNIMERICA INSURANCE COMPANY	0.01%	73	0	\$36,904	\$0	\$78,000	\$0	211.36%
123	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	68	288	\$54,150	\$0	\$76,018	\$5,279	140.38%
124	UNION LABOR LIFE INSURANCE COMPANY	0.19%	32	17,109	\$1,004,852	\$48,695	\$1,300,485	\$161,620	134.27%
125	UNION SECURITY INSURANCE COMPANY	0.10%	36	634	\$541,455	\$0	\$1,445,227	\$23,591	266.92%
126	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	97	23	\$4,262	\$0	\$0	\$1,650	0.00%
127	UNITED OF OMAHA LIFE INSURANCE COMPANY	2.54%	13	103,697	\$13,688,421	\$0	\$9,601,700	\$5,243,066	70.14%
128	UNITED STATES LIFE INSURANCE COMPANY NEW YOR	0.00%	114	0	\$681	\$0	\$179,887	\$100	26415.12%
129	UNITEDHEALTHCARE INSURANCE COMPANY	1.11%	19	1,088	\$5,969,768	\$0	\$4,321,980	\$1,832,125	72.40%
130	UNUM LIFE INSURANCE COMPANY OF AMERICA	5.53%	7	167,843	\$29,838,111	\$0	\$20,796,632	\$11,418,193	69.70%
131	USABLE LIFE	0.29%	29	1,060	\$1,564,974	\$0	\$950,640	\$433,906	60.74%
132	VANTIS LIFE INSURANCE COMPANY	0.00%	106	3	\$2,144	\$0	\$0	\$225	0.00%
133	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	104	3	\$2,263	\$0	\$128,576	\$150	5681.66%
134	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.10%	39	3	\$517,510	\$0	\$14,500	\$4,551	2.80%

2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
	TOTAL	100.00%		1,977,306	\$539,326,139	\$1,177,480	\$434,868,809	\$240,522,779	80.85%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP UNIVERSAL LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.18%	18	81	\$47,863	\$0	\$16,156	\$6,255	33.75%
2	AMERICAN GENERAL LIFE INSURANCE CO	0.01%	29	2	\$2,115	\$0	\$5,847,693	\$5,822	276486.67%
3	AMERICAN HERITAGE LIFE INSURANCE COMPANY	5.15%	9	2,680	\$1,400,680	\$0	\$451,831	\$107,141	32.26%
4	AMERICAN NATIONAL INSURANCE COMPANY	5.24%	8	2,272	\$1,423,343	\$0	\$925,557	\$234,149	65.03%
5	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE COMPANY	0.00%	38	1	\$0	\$0	\$0	\$50	N/A
6	AMERITAS LIFE INSURANCE CORP	0.00%	35	1	\$648	\$0	\$0	\$35	0.00%
7	ATHENE ANNUITY AND LIFE COMPANY	0.03%	22	3	\$8,505	\$0	\$0	\$6,214	0.00%
8	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	38	11	\$0	\$0	\$515,822	\$4,336	N/A
9	CONNECTICUT GENERAL LIFE INS CO	6.70%	7	1,753	\$1,819,361	\$0	\$1,894,833	\$347,078	104.15%
10	CONTINENTAL AMERICAN INSURANCE COMPANY	0.01%	30	10	\$2,107	\$0	\$384	\$174	18.22%
11	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY	0.22%	16	202	\$59,645	\$0	\$128,229	\$7,805	214.99%
12	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.01%	32	4	\$1,799	\$0	\$6,454	\$170	358.75%
13	GENWORTH LIFE INSURANCE COMPANY	0.90%	12	20	\$244,999	\$0	\$8,718,003	\$59,714	3558.38%
14	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.00%	38	20	\$0	\$0	\$0	\$8,325	N/A
15	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.03%	21	20	\$8,990	\$0	\$11,944	\$1,624	132.86%
16	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.36%	14	4	\$97,263	\$0	\$0	\$4,435	0.00%
17	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	33	4	\$1,716	\$0	\$0	\$363	0.00%
18	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.05%	20	19	\$12,581	\$0	\$20,692	\$758	164.47%
19	LINCOLN BENEFIT LIFE COMPANY	0.01%	28	1	\$2,158	\$0	\$0	\$1,439	0.00%
20	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	0.34%	15	23	\$91,398	\$0	\$3,712,299	\$1,476	4061.69%
21	METROPOLITAN LIFE INSURANCE COMPANY	25.08%	1	6,399	\$6,815,033	\$0	\$105,353,256	\$1,232,366	1545.90%
22	MINNESOTA LIFE INSURANCE COMPANY	10.16%	3	2,252	\$2,761,045	\$0	\$2,521,641	\$475,089	91.33%
23	NASSAU LIFE INSURANCE COMPANY	0.00%	37	2	\$19	\$0	\$0	\$23	0.00%
24	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.02%	24	23	\$5,921	\$0	\$74,799	\$726	1263.28%
25	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATION	0.01%	27	6	\$2,695	\$0	\$210,477	\$7,490	7809.91%
26	NEW YORK LIFE INSURANCE COMPANY	0.01%	26	2	\$3,163	\$35	\$9,237	\$146	293.14%
27	PENN INSURANCE AND ANNUITY COMPANY THE	0.01%	31	4	\$1,836	\$0	\$0	\$75	0.00%
28	PRINCIPAL LIFE INSURANCE COMPANY	2.37%	11	588	\$643,026	\$0	\$728,822	\$33,642	113.34%
29	PROTECTIVE LIFE INSURANCE COMPANY	0.02%	23	1	\$6,695	\$0	\$0	\$179	0.00%
30	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	25	1	\$3,278	\$0	\$0	\$90	0.00%
31	PRUDENTIAL INSURANCE COMPANY OF AMERICA	12.31%	2	20,360	\$3,344,452	\$0	\$7,172,536	\$2,050,884	214.46%
32	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	38	20	\$0	\$0	\$0	\$3,376	N/A
33	SECURIAN LIFE INSURANCE COMPANY	3.84%	10	1,145	\$1,044,096	\$0	\$325,637	\$352,315	31.19%
34	SETTLERS LIFE INSURANCE COMPANY	0.00%	38	4	\$0	\$0	\$1,145	\$67	N/A
35	SYMETRA LIFE INSURANCE COMPANY	0.00%	38	0	\$0	\$0	\$539,945	\$0	N/A
36	TIAA-CREF LIFE INSURANCE COMPANY	9.62%	4	51	\$2,612,859	\$0	\$522,251	\$352,118	19.99%
37	TRANSAMERICA LIFE INSURANCE COMPANY	7.43%	6	3,657	\$2,019,853	\$0	\$2,236,135	\$192,719	110.71%
38	TRUSTMARK INSURANCE COMPANY	8.89%	5	7,768	\$2,416,953	\$0	\$883,166	\$334,534	36.54%
39	UNION FIDELITY LIFE INSURANCE COMPANY	0.11%	19	162	\$29,363	\$0	\$62,658	\$629	213.39%
40	UNITED STATES LIFE INSURANCE COMPANY NEW YORK	0.00%	36	0	\$23	\$0	\$5,537	\$0	24073.91%
41	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.66%	13	111	\$179,098	\$0	\$81,763	\$10,756	45.65%
42	VOYA RETIREMENT INSURANCE AND ANNUITY COMPANY	0.21%	17	186	\$57,320	\$0	\$134,351	\$6,607	234.39%
43	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	34	7	\$1,558	\$0	\$88,495	\$242	5680.04%
TOTAL		100.00%		49,880	\$27,173,457	\$35	\$143,201,748	\$5,851,436	526.99%

2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP GRADED DEATH BENEFITS

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	CMFG LIFE INSURANCE COMPANY	0.00%	8	885	\$0	\$0	\$0	\$7,980	N/A
2	COLONIAL PENN LIFE INSURANCE COMPANY	56.35%	1	7,224	\$2,547,706	\$0	\$1,812,985	\$24,177	71.16%
3	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE	0.03%	7	1	\$1,134	\$0	\$0	\$10	0.00%
4	FIDELITY SECURITY LIFE INSURANCE COMPAN'	0.04%	6	5	\$2,008	\$0	\$4,199	\$30	209.11%
5	GLOBE LIFE AND ACCIDENT INSURANCE COMP	0.28%	4	9	\$12,577	\$0	\$0	\$150	0.00%
6	JOHN HANCOCK LIFE INSURANCE COMPANY (U	0.00%	8	14	-\$1,291	\$482	\$1,529,625	\$2,622	-118521.07%
7	LINCOLN HERITAGE LIFE INSURANCE COMPAN'	0.06%	5	22	\$2,847	\$0	\$0	\$129	0.00%
8	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	8	0	\$0	\$0	\$93,130,258	\$0	N/A
9	PHYSICIANS LIFE INSURANCE COMPANY	3.79%	3	140	\$171,546	\$0	\$38,461	\$550	22.42%
10	TRANSAMERICA LIFE INSURANCE COMPANY	39.48%	2	7,531	\$1,784,860	\$0	\$2,133,415	\$68,467	119.53%
TOTAL		100.00%		15,831	\$4,521,387	\$482	\$98,648,943	\$104,115	2181.84%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP CREDIT LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	14	0	\$0	\$0	-\$18,468	\$0	N/A
2	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	13	0	\$95	\$0	\$0	\$0	0.00%
3	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	18.64%	3	10,000	\$1,880,351	\$0	\$1,716,426	\$110,294	91.28%
4	AMERICAN NATIONAL INSURANCE COMPANY	0.49%	9	446	\$49,063	\$0	\$24,969	\$3,832	50.89%
5	ARCH LIFE INSURANCE COMPANY OF AMERICA	0.00%	14	2	\$0	\$0	\$0	\$13	N/A
6	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	8.71%	5	20,759	\$878,468	\$0	\$556,912	\$104,806	63.40%
7	CMFG LIFE INSURANCE COMPANY	19.74%	2	23,136	\$1,990,535	\$0	\$1,231,829	\$140,364	61.88%
8	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	14	63	-\$1,247	\$0	\$7,602	\$463	-609.62%
9	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & A	0.00%	14	151	-\$861	\$0	\$0	\$474	0.00%
10	LIFE OF THE SOUTH INSURANCE COMPANY	8.92%	4	12,126	\$899,647	\$0	\$497,146	\$61,717	55.26%
11	MERIT LIFE INSURANCE CO	0.00%	14	291	-\$37,615	\$0	\$86,000	\$1,060	-228.63%
12	MINNESOTA LIFE INSURANCE COMPANY	34.25%	1	28,665	\$3,454,445	\$0	\$1,272,324	\$232,883	36.83%
13	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.43%	10	167	\$43,560	\$0	\$19,703	\$1,137	45.23%
14	PEKIN LIFE INSURANCE COMPANY	5.76%	6	5,487	\$581,109	\$0	\$200,636	\$51,875	34.53%
15	PLATEAU INSURANCE COMPANY	2.48%	7	2,795	\$249,801	\$0	\$150,663	\$26,853	60.31%
16	SECURIAN LIFE INSURANCE COMPANY	0.79%	8	769	\$79,287	\$0	\$106,343	\$9,827	134.12%
17	SHELTER LIFE INSURANCE COMPANY	0.09%	12	720	\$9,306	\$0	\$0	\$2,696	0.00%
18	TRANSAMERICA LIFE INSURANCE COMPANY	0.10%	11	2,503	\$10,087	\$0	\$0	\$2,234	0.00%
TOTAL		100.00%		108,080	\$10,086,031	\$0	\$5,852,085	\$750,528	58.02%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP VARIABLE LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	10	6	\$0	\$0	\$1,448,053	\$646	N/A
2	AMERICAN GENERAL LIFE INSURANCE CO	0.03%	9	1	\$5,858	\$0	\$0	\$4,916	0.00%
3	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	10	41	\$0	\$0	\$60,285	\$0	N/A
4	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	10	137	\$0	\$0	\$0	\$6,786	N/A
5	COMMONWEALTH ANNUITY AND LIFE INSURANCE	0.00%	10	0	\$0	\$0	\$7,548	\$0	N/A
6	LINCOLN BENEFIT LIFE COMPANY	0.00%	10	1	\$0	\$0	\$0	\$117	N/A
7	MASSACHUSETTS MUTUAL LIFE INSURANCE COMI	3.16%	5	230	\$560,102	\$0	\$1,503,165	\$125,835	268.37%
8	METROPOLITAN LIFE INSURANCE COMPANY	51.12%	1	10,945	\$9,049,440	\$0	\$30,142,825	\$12,935,595	333.09%
9	METROPOLITAN TOWER LIFE INSURANCE COMPAN	18.43%	3	27	\$3,261,888	\$0	\$0	\$56,769	0.00%
10	MINNESOTA LIFE INSURANCE COMPANY	0.89%	6	45	\$157,906	\$0	\$64,891	\$22,413	41.09%
11	NATIONWIDE LIFE INSURANCE COMPANY	18.94%	2	44	\$3,352,022	\$0	\$2,343,930	\$332,080	69.93%
12	PRUDENTIAL INSURANCE COMPANY OF AMERICA	6.91%	4	7,449	\$1,223,614	\$0	\$2,624,172	\$750,344	214.46%
13	SECURIAN LIFE INSURANCE COMPANY	0.07%	8	8	\$12,097	\$0	\$0	\$2,622	0.00%
14	TALCOTT RESOLUTION LIFE INSURANCE COMPAN	0.00%	10	527	\$0	\$0	\$5,232,694	\$659,927	N/A
15	VENERABLE INSURANCE AND ANNUITY COMPANY	0.00%	10	7	\$0	\$0	\$230,976	\$1,165	N/A
16	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.45%	7	1	\$79,482	\$0	\$1,690,000	\$32,935	2126.27%
	TOTAL	100.00%		19,469	\$17,702,409	\$0	\$45,348,539	\$14,932,150	256.17%

2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ORDINARY ANNUITIES (with life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.00%	55	1,804	-\$109,618	\$0	\$5,960,607	\$0	-5437.62%
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	55	5	\$0	\$0	\$0	\$0	N/A
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	40	1,341	\$42,049	\$0	\$4,496,297	\$0	10692.99%
4	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	43	120	\$26,900	\$0	\$205,251	\$0	763.01%
5	AMERICAN GENERAL LIFE INSURANCE CO	0.07%	24	1,612	\$812,437	\$0	\$22,014,799	\$0	2709.72%
6	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	55	3	\$0	\$0	\$11,872	\$0	N/A
7	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.00%	55	6	\$0	\$0	\$0	\$0	N/A
8	AMERICAN NATIONAL INSURANCE COMPANY	0.01%	35	143	\$74,059	\$0	\$1,060,789	\$0	1432.36%
9	AMERICAN UNITED LIFE INSURANCE COMPANY	0.02%	30	1,291	\$183,864	\$0	\$3,484,194	\$0	1894.98%
10	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	52	80	\$360	\$0	\$172,583	\$0	47939.72%
11	AMERITAS LIFE INSURANCE CORP	2.06%	12	3,190	\$24,575,614	\$0	\$109,698,915	\$0	446.37%
12	ASSURITY LIFE INSURANCE COMPANY	0.00%	53	18	\$282	\$0	\$404	\$0	143.26%
13	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF	0.00%	55	19	\$0	\$0	\$0	\$0	N/A
14	ATHENE ANNUITY AND LIFE COMPANY	5.21%	6	4,604	\$62,140,796	\$0	\$9,428,355	\$0	15.17%
15	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	55	512	\$0	\$0	\$1,018,099	\$0	N/A
16	BANKERS LIFE AND CASUALTY COMPANY	0.00%	55	9	\$0	\$0	\$23,205	\$0	N/A
17	BANNER LIFE INSURANCE COMPANY	3.44%	8	1,536	\$41,083,523	\$0	\$4,405,991	\$0	10.72%
18	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	35.08%	1	7,370	\$418,458,696	\$0	\$235,104,664	\$0	56.18%
19	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	46	2,266	\$7,875	\$0	\$8,542,446	\$0	108475.50%
20	CANADA LIFE ASSURANCE COMPANY	0.00%	55	143,384	\$0	\$0	\$632,210	\$0	N/A
21	CAPITOL LIFE INSURANCE COMPANY	0.00%	55	0	\$0	\$0	\$14,349	\$0	N/A
22	CHURCH LIFE INSURANCE CORPORATION	0.01%	34	16	\$113,502	\$0	\$0	\$0	0.00%
23	CMFG LIFE INSURANCE COMPANY	0.00%	55	0	\$0	\$0	\$82,403	\$0	N/A
24	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	55	3	\$0	\$0	\$1,678	\$0	N/A
25	COLUMBUS LIFE INSURANCE COMPANY	0.00%	55	0	\$0	\$0	\$12,008	\$0	N/A
26	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	49	35	\$3,600	\$0	\$0	\$0	0.00%
27	COUNTRY LIFE INSURANCE COMPANY	0.00%	55	18	\$0	\$0	\$34,808	\$0	N/A
28	DELAWARE LIFE INSURANCE COMPANY	0.00%	55	186	\$0	\$0	\$329,134	\$0	N/A
29	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY	0.11%	22	41	\$1,331,278	\$3,600	\$3,191,709	\$0	240.02%
30	FEDERAL LIFE INSURANCE COMPANY	0.00%	51	10	\$600	\$0	\$0	\$0	0.00%
31	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	55	28	\$0	\$0	\$0	\$0	N/A
32	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.12%	21	4,739	\$1,460,159	\$0	\$6,315,719	\$0	432.54%
33	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	1.05%	15	425	\$12,581,980	\$0	\$7,094,214	\$0	56.38%
34	FORETHOUGHT LIFE INSURANCE COMPANY	0.00%	55	0	\$0	\$0	\$274,180	\$0	N/A
35	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.00%	55	0	\$0	\$0	\$4,946	\$0	N/A
36	GENWORTH LIFE INSURANCE COMPANY	0.00%	50	138	\$1,200	\$0	\$1,299,964	\$0	108330.33%
37	GREAT AMERICAN LIFE INSURANCE COMPANY	2.20%	11	344	\$26,238,058	\$0	\$891,683	\$0	3.40%
38	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	55	5	\$0	\$0	\$47	\$0	N/A
39	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	10.63%	2	143,384	\$126,795,617	\$0	\$838,194	\$0	0.66%
40	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	55	0	\$0	\$0	\$8,284	\$0	N/A
41	HORACE MANN LIFE INSURANCE COMPANY	0.01%	32	113	\$172,118	\$0	\$106,086	\$0	61.64%
42	INVESTORS LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	55	2	\$0	\$0	\$0	\$0	N/A
43	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	33	342	\$124,818	\$0	\$1,240,538	\$0	993.88%
44	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.00%	55	2,775	\$0	\$40,889	\$18,566,647	\$0	N/A
45	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	55	76	\$0	\$0	\$325,584	\$0	N/A
46	LINCOLN BENEFIT LIFE COMPANY	0.00%	55	242	\$0	\$0	-\$53,466	\$0	N/A
47	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	41	35	\$33,059	\$0	\$18,665	\$0	56.46%
48	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.82%	13	2,573	\$21,751,048	\$0	\$14,661,413	\$0	67.41%
49	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	3.11%	9	4,151	\$37,073,110	\$0	\$185,928,506	\$0	501.52%
50	METROPOLITAN LIFE INSURANCE COMPANY	0.08%	23	655	\$929,811	\$0	\$42,658,591	\$0	4587.88%
51	METROPOLITAN TOWER LIFE INSURANCE COMPANY	2.87%	10	237	\$34,250,094	\$0	\$1,343,980	\$0	3.92%
52	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	39	99	\$43,151	\$0	\$661,101	\$0	1532.06%
53	MINNESOTA LIFE INSURANCE COMPANY	0.20%	20	3,956	\$2,426,452	\$0	\$8,360,835	\$0	344.57%
54	MONY LIFE INSURANCE COMPANY	0.00%	55	27	\$0	\$0	\$30,340	\$0	N/A
55	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.04%	26	1,033	\$448,001	\$0	\$3,034,341	\$0	677.31%
56	NASSAU LIFE INSURANCE COMPANY	0.00%	55	1	\$0	\$0	\$718,725	\$0	N/A
57	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.03%	28	356	\$328,741	\$0	\$386,486	\$0	117.57%
58	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.00%	45	283	\$12,652	\$0	\$3,658,829	\$0	28918.98%
59	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY	0.00%	42	779	\$28,192	\$0	\$13,746	\$0	48.76%
60	NATIONWIDE LIFE INSURANCE COMPANY	6.03%	5	145	\$71,868,340	\$0	\$4,853,088	\$0	6.75%
61	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATION	0.00%	37	460	\$44,900	\$0	\$2,291,450	\$0	5103.45%
62	NEW YORK LIFE INSURANCE COMPANY	1.01%	16	2,647	\$12,020,433	\$0	\$44,691,279	\$0	371.79%
63	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	55	34	\$0	\$0	\$270,626	\$0	N/A
64	PACIFIC LIFE & ANNUITY COMPANY	0.49%	18	0	\$5,875,136	\$0	\$0	\$0	0.00%
65	PACIFIC LIFE INSURANCE COMPANY	4.69%	7	5,564	\$55,902,043	\$0	\$14,685,276	\$0	26.27%
66	PARKER CENTENNIAL ASSURANCE COMPANY	0.00%	55	32	\$0	\$0	\$82,832	\$0	N/A

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ORDINARY ANNUITIES (with life contingencies)**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	PEKIN LIFE INSURANCE COMPANY	0.00%	47	9	\$4,368	\$0	\$10,400	\$0	238.10%
68	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	55	29	\$0	\$0	\$409,035	\$0	N/A
69	PHYSICIANS LIFE INSURANCE COMPANY	0.00%	44	7	\$19,442	\$0	\$18,068	\$0	92.93%
70	PRINCIPAL LIFE INSURANCE COMPANY	7.91%	4	134,960	\$94,293,600	\$0	\$28,353,993	\$0	30.07%
71	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPA	0.00%	55	801	\$0	\$0	\$2,384,011	\$0	N/A
72	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.60%	17	3,013	\$7,215,602	\$1,176	\$65,977,495	\$0	914.39%
73	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT'	0.00%	55	0	\$0	\$0	\$467,563	\$0	N/A
74	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.00%	55	0	\$0	\$0	\$16,892	\$0	N/A
75	RELIASTAR LIFE INSURANCE COMPANY	0.00%	48	458	\$3,770	\$0	\$1,300,721	\$0	34501.88%
76	RIVERSOURCE LIFE INSURANCE COMPANY	0.03%	29	318	\$306,920	\$0	\$619,472	\$0	201.84%
77	SECURIAN LIFE INSURANCE COMPANY	0.01%	36	50	\$61,262	\$0	\$90,100	\$0	147.07%
78	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	1.58%	14	1,923	\$18,809,831	\$0	\$16,127,991	\$0	85.74%
79	STANDARD INSURANCE COMPANY	0.00%	55	3	\$0	\$0	\$7,137	\$0	N/A
80	SUN LIFE ASSURANCE COMPANY OF CANADA	0.00%	55	0	\$0	\$0	\$17,229	\$0	N/A
81	SYMETRA LIFE INSURANCE COMPANY	0.02%	31	59	\$183,392	\$0	\$236,647	\$0	129.04%
82	TALCOTT RESOLUTION LIFE INSURANCE COMPANY	0.00%	55	670	\$0	\$0	\$4,637,900	\$0	N/A
83	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	9.43%	3	25,766	\$112,474,068	\$10,079,863	\$50,397,833	\$0	53.77%
84	TEXAS LIFE INSURANCE COMPANY	0.00%	55	0	\$0	\$0	\$1,584	\$0	N/A
85	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	55	0	\$0	\$0	\$49,348	\$0	N/A
86	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	55	0	\$0	\$0	\$87,651	\$0	N/A
87	TRANSAMERICA LIFE INSURANCE COMPANY	0.03%	27	1,020	\$413,874	\$0	\$14,538,638	\$0	3512.82%
88	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.49%	19	1,458	\$5,860,307	\$0	\$3,887,965	\$0	66.34%
89	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	55	425	\$0	\$0	\$2,932,905	\$0	N/A
90	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	55	22	\$0	\$0	\$115,488	\$0	N/A
91	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.00%	55	131	-\$6,714,070	\$0	\$258,960	\$0	-3.86%
92	VOYA RETIREMENT INSURANCE AND ANNUITY COMP	0.00%	38	3,724	\$44,266	\$0	\$115,622,375	\$0	261199.06%
93	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	54	14	\$25	\$0	\$0	\$0	0.00%
94	WESTERN AND SOUTHERN LIFE INSURANCE COMPAI	0.00%	55	0	\$0	\$0	\$795,056	\$0	N/A
95	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.06%	25	260	\$688,639	\$0	\$467,392	\$0	67.87%
96	WILCAC LIFE INSURANCE COMPANY	0.00%	55	69	\$0	\$0	\$241,661	\$0	N/A
97	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	55	17	\$0	\$0	\$0	\$0	N/A
TOTAL		100.00%		520,508	\$1,192,820,226	\$10,125,528	\$1,085,261,009	\$0	91.83%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP VARIABLE ANNUITIES**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.13%	12	718	\$656,126	\$0	\$5,880,172	\$0	896.20%
2	AMERICAN GENERAL LIFE INSURANCE CO	0.19%	8	365	\$943,934	\$0	\$149,137,120	\$0	15799.53%
3	AMERICAN MATURITY LIFE INSURANCE CO	0.02%	14	3	\$120,998	\$0	\$142,961	\$0	118.15%
4	AMERICAN NATIONAL INSURANCE COMPANY	0.15%	11	23	\$718,902	\$0	\$2,504,836	\$0	348.43%
5	AMERICAN UNITED LIFE INSURANCE COMPANY	28.46%	2	24,857	\$140,967,908	\$0	\$160,525,675	\$0	113.87%
6	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	19	534	\$0	\$0	\$1,217,061	\$0	N/A
7	DELAWARE LIFE INSURANCE COMPANY	0.60%	7	5,380	\$2,965,571	\$0	\$58,054,945	\$0	1957.63%
8	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY	5.34%	5	16,187	\$26,455,022	\$0	\$108,643,871	\$0	410.67%
9	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	19	0	\$0	\$0	\$318,555	\$0	N/A
10	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	15	55	\$30,676	\$0	\$939,477	\$0	3062.58%
11	LINCOLN NATIONAL LIFE INSURANCE COMPANY	10.20%	3	31	\$50,541,582	\$0	\$31,313,679	\$0	61.96%
12	METROPOLITAN LIFE INSURANCE COMPANY	0.18%	9	3,110	\$891,963	\$0	\$40,922,149	\$0	4587.88%
13	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	16	47	\$20,486	\$0	\$313,856	\$0	1532.05%
14	MINNESOTA LIFE INSURANCE COMPANY	0.00%	19	1,424	\$0	\$0	\$27,088,733	\$0	N/A
15	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	0.00%	19	0	\$0	\$4,605	\$0	\$0	N/A
16	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	19	19	\$0	\$0	\$30,233	\$0	N/A
17	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	19	43	\$0	\$0	\$182,294	\$0	N/A
18	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	17	0	\$6,163	\$0	\$0	\$0	0.00%
19	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	19	13	\$0	\$0	\$12,133	\$0	N/A
20	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.16%	10	29	\$778,685	\$0	\$1,344,467	\$0	172.66%
21	SYMETRA LIFE INSURANCE COMPANY	0.00%	19	89	\$0	\$0	\$481,616	\$0	N/A
22	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	7.62%	4	8,652	\$37,765,981	\$0	\$35,860,341	\$0	94.95%
23	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	18	165	\$1,600	\$0	\$3,065,270	\$0	191579.38%
24	VARIABLE ANNUITY LIFE INSURANCE COMPANY	3.68%	6	7,334	\$18,248,674	\$0	\$24,106,599	\$0	132.10%
25	VENERABLE INSURANCE AND ANNUITY COMPANY	0.08%	13	3,044	\$401,987	\$0	\$34,118,889	\$0	8487.56%
26	VOYA RETIREMENT INSURANCE AND ANNUITY COMP	43.16%	1	39,750	\$213,801,788	\$0	\$211,578,586	\$0	98.96%
27	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.00%	19	122	\$0	\$0	\$1,215,094	\$0	N/A
TOTAL		100.00%		111,994	\$495,318,046	\$4,605	\$898,998,612	\$0	181.50%

2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MODIFIED GUARANTEED ANNUITIES

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	2	69	\$0	\$0	\$2,091,160	\$0	N/A
2	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	2	9	\$0	\$0	\$27,145	\$0	N/A
3	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	2	0	\$0	\$0	\$18,228,365	\$0	N/A
4	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	2	7	\$0	\$0	\$0	\$0	N/A
5	VENERABLE INSURANCE AND ANNUITY COMPANY	100.00%	1	1	\$132	\$0	\$0	\$0	0.00%
TOTAL		100.00%		86	\$132	\$0	\$20,346,670	\$0	15414143.94%

2020 LIFE INSURANCE

TOTALS BY LINE OF BUSINESS - GROUP EQUITY INDEXED ANNUITIES

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.00%	7	4	\$0	\$0	\$178,852	\$0	N/A
2	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	7	989	\$0	\$0	\$0	\$0	N/A
3	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	7	32	\$0	\$0	\$178,445	\$0	N/A
4	ATHENE ANNUITY AND LIFE COMPANY	1.98%	3	512	\$19,000	\$0	\$4,473,960	\$0	23547.16%
5	EQUITRUST LIFE INSURANCE COMPANY	1.37%	4	0	\$13,100	\$0	\$1,277,816	\$0	9754.32%
6	FIDELITY & GUARANTY LIFE INSURANCE COMP	0.00%	7	0	\$0	\$0	\$20,374	\$0	N/A
7	JACKSON NATIONAL LIFE INSURANCE COMPAI	0.00%	7	3	\$0	\$0	\$12,475	\$0	N/A
8	LAFAYETTE LIFE INSURANCE COMPANY THE	41.44%	2	5	\$396,742	\$0	\$28,782	\$0	7.25%
9	LIFE INSURANCE COMPANY OF THE SOUTHWE	1.08%	5	54	\$10,324	\$0	\$130,235	\$0	1261.48%
10	MIDLAND NATIONAL LIFE INSURANCE COMPAN	53.40%	1	1,173	\$511,275	\$0	\$7,833,051	\$0	1532.06%
11	NATIONAL WESTERN LIFE INSURANCE COMPAI	0.00%	7	136	\$0	\$0	\$912,950	0	N/A
12	VENERABLE INSURANCE AND ANNUITY COMP/	0.73%	6	53	\$6,999	\$0	\$2,298,707	0	32843.36%
13	WASHINGTON NATIONAL INSURANCE COMPAN	0.00%	7	18	\$0	\$0	\$22,680	\$0	N/A
TOTAL		100.00%		2,979	\$957,440	\$0	\$17,368,327	0	1814.04%

2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	23	10	\$9,043	\$0	\$0	\$0	0.00%
2	AETNA LIFE INSURANCE COMPANY	1.72%	8	146	\$9,105,676	\$0	\$0	\$0	0.00%
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	25	40	\$0	\$0	\$0	\$0	N/A
4	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	25	1	\$0	\$0	\$8,838	\$0	N/A
5	AMERICAN NATIONAL INSURANCE COMPANY	0.01%	21	14	\$37,029	\$0	\$0	\$0	0.00%
6	AMERICAN UNITED LIFE INSURANCE COMPANY	0.00%	25	6	\$0	\$0	\$73,586	\$0	N/A
7	AMERITAS LIFE INSURANCE CORP	0.04%	18	14	\$229,358	\$0	\$0	\$0	0.00%
8	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	25	6	-\$42,140	\$0	\$0	\$0	0.00%
9	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	25.24%	2	10,065	\$133,806,461	\$0	\$67,905,942	\$0	50.75%
10	CANADA LIFE ASSURANCE COMPANY	0.00%	25	6,021	\$0	\$0	\$5,504	\$0	N/A
11	COMPANION LIFE INSURANCE COMPANY	0.71%	12	0	\$3,767,500	\$0	\$3,767,500	\$0	100.00%
12	CONNECTICUT GENERAL LIFE INS CO	0.01%	20	210	\$44,496	\$0	\$160,985	\$0	361.80%
13	COUNTRY LIFE INSURANCE COMPANY	0.00%	22	17	\$23,460	\$0	\$79,423	\$0	338.55%
14	DELAWARE LIFE INSURANCE COMPANY	0.00%	25	1	\$0	\$0	\$0	\$0	N/A
15	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	25	51	\$0	\$0	\$0	\$0	N/A
16	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COM	1.49%	10	446	\$7,893,977	\$0	\$3,436,401	\$0	43.53%
17	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	3.17%	6	6,021	\$16,808,246	\$0	\$0	\$0	0.00%
18	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	25	4	\$0	\$0	\$0	\$0	N/A
19	KANSAS CITY LIFE INSURANCE COMPANY	0.20%	14	2	\$1,057,499	\$0	\$597,981	\$0	56.55%
20	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.00%	25	241	\$0	\$0	\$160,610	\$0	N/A
21	LOMBARD INTERNATIONAL LIFE ASSURANCE COMP	0.00%	25	0	\$0	\$0	\$526,107	\$0	N/A
22	MASSACHUSETTS MUTUAL LIFE INSURANCE COMP	6.34%	4	1,389	\$33,606,911	\$0	\$0	\$0	0.00%
23	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.11%	17	0	\$591,497	\$0	\$0	\$0	0.00%
24	MINNESOTA LIFE INSURANCE COMPANY	0.17%	15	5	\$914,577	\$0	\$0	\$0	0.00%
25	NEW YORK LIFE INSURANCE COMPANY	0.00%	25	14	\$0	\$0	\$11,475,656	\$0	N/A
26	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	24	3	\$219	\$0	\$0	\$0	0.00%
27	PRINCIPAL LIFE INSURANCE COMPANY	35.55%	1	135,003	\$188,433,208	\$0	\$0	\$0	0.00%
28	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	0.00%	25	1	\$0	\$0	\$0	\$0	N/A
29	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.89%	11	0	\$4,691,400	\$0	\$0	\$0	0.00%
30	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT	16.57%	3	0	\$87,847,540	\$0	\$100,532,846	\$0	114.44%
31	RELIASTAR LIFE INSURANCE COMPANY	0.00%	25	2	\$0	\$0	\$0	\$0	N/A
32	SECURIAN LIFE INSURANCE COMPANY	0.41%	13	10	\$2,162,741	\$0	\$0	\$0	0.00%
33	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	25	1	\$0	\$0	\$0	\$0	N/A
34	TALCOTT RESOLUTION LIFE INSURANCE COMPANY	3.43%	5	9,014	\$18,174,862	\$0	\$0	\$0	0.00%
35	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	25	31	\$0	\$0	\$0	\$0	N/A
36	UNITED OF OMAHA LIFE INSURANCE COMPANY	1.64%	9	70	\$8,711,113	\$0	\$0	\$0	0.00%
37	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.02%	19	4	\$94,181	\$0	\$0	\$0	0.00%
38	UNUM INSURANCE COMPANY	0.00%	25	3	\$0	\$0	\$0	\$0	N/A
39	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	25	27	\$0	\$0	\$0	\$0	N/A
40	VARIABLE ANNUITY LIFE INSURANCE COMPANY	2.17%	7	5,743	\$11,489,048	\$0	\$3,469,603	\$0	30.20%
41	VOYA RETIREMENT INSURANCE AND ANNUITY COMP	0.12%	16	77	\$620,225	\$0	\$0	\$0	0.00%
TOTAL		100.00%		174,713	\$530,078,127	\$0	\$192,200,982	\$0	36.26%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP OTHER CONSIDERATIONS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	20	6	\$0	\$0	\$0	\$0	N/A
2	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	19	1	\$2,700	\$0	\$0	\$0	0.00%
3	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.16%	14	0	\$3,020,805	\$0	\$0	\$0	0.00%
4	CMFG LIFE INSURANCE COMPANY	0.76%	12	158	\$14,325,444	\$0	\$12,216,917	\$0	85.28%
5	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY	0.08%	15	827	\$1,465,617	\$0	\$8,838,887	\$0	603.08%
6	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.00%	20	169	\$0	\$0	\$0	\$0	N/A
7	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	13.09%	2	870	\$246,452,971	\$0	\$277,117,277	\$0	112.44%
8	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	7.61%	3	27,332	\$143,366,733	\$0	\$2,774	\$0	0.00%
9	METROPOLITAN LIFE INSURANCE COMPANY	1.17%	10	0	\$22,014,231	\$0	\$120,531,980	\$0	547.52%
10	MINNESOTA LIFE INSURANCE COMPANY	2.32%	9	4,975	\$43,741,472	\$0	\$0	\$0	0.00%
11	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	1.00%	11	217	\$18,800,377	\$0	\$31,033,398	\$0	165.07%
12	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	0.00%	20	45	\$0	\$0	\$116,679	\$0	N/A
13	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	20	1,231	\$0	\$0	\$110,662,196	\$0	N/A
14	NEW YORK LIFE INSURANCE AND ANNUITY CORPOR	0.00%	20	2	\$0	\$0	\$0	\$0	N/A
15	NEW YORK LIFE INSURANCE COMPANY	4.29%	4	0	\$80,845,561	\$0	\$28,359,292	\$0	35.08%
16	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	0.00%	20	1	\$0	\$0	\$13,025	\$0	N/A
17	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.03%	16	305	\$543,324	\$0	\$3,857,172	\$0	709.92%
18	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	20	4	\$0	\$0	\$0	\$0	N/A
19	PRINCIPAL LIFE INSURANCE COMPANY	0.00%	18	135,003	\$24,919	\$0	\$0	\$0	0.00%
20	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	3.33%	7	0	\$62,668,599	\$0	\$62,668,599	\$0	100.00%
21	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT'	0.02%	17	0	\$467,300	\$0	\$0	\$0	0.00%
22	STANDARD INSURANCE COMPANY	3.48%	6	7,110	\$65,492,494	\$0	\$62,681,645	\$0	95.71%
23	TALCOTT RESOLUTION LIFE INSURANCE COMPANY	0.63%	13	8,493	\$11,822,631	\$0	\$27,749,687	\$0	234.72%
24	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	3.32%	8	25	\$62,546,485	\$0	\$42,628,357	\$0	68.15%
25	TRANSAMERICA LIFE INSURANCE COMPANY	54.72%	1	2	\$1,030,397,022	\$0	\$708,975,204	\$0	68.81%
26	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	20	0	\$0	\$0	\$825	\$0	N/A
27	VOYA RETIREMENT INSURANCE AND ANNUITY COMP	3.98%	5	1	\$74,945,959	\$0	\$42,658,589	\$0	56.92%
28	WILCAC LIFE INSURANCE COMPANY	0.00%	20	0	\$0	\$0	\$18,579	\$0	N/A
TOTAL		100.00%		186,777	\$1,882,944,644	\$0	\$1,540,131,082	\$0	81.79%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	111	1,050	\$149,058	\$0	\$193,842	\$15,329	130.04%
2	5 STAR LIFE INSURANCE COMPANY	0.05%	62	33,418	\$2,174,693	\$0	\$2,557,925	\$1,681,347	117.62%
3	AAA LIFE INSURANCE COMPANY	0.12%	50	7,889	\$5,521,891	\$0	\$2,444,470	\$1,072,768	44.27%
4	AETNA LIFE INSURANCE COMPANY	0.20%	42	2,036	\$9,478,654	\$0	\$12,290,343	\$1,308,993	129.66%
5	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	138	12	\$17,207	\$0	\$3,500	\$701	20.34%
6	ALLSTATE LIFE INSURANCE COMPANY	0.02%	75	3,086	\$1,122,812	\$0	\$14,491,679	\$23,223	1290.66%
7	AMALGAMATED LIFE INSURANCE COMPANY	0.08%	51	16,605	\$3,998,107	\$0	\$412,248	\$2,142,898	10.31%
8	AMERICAN AMICABLE LIFE INSURANCE COMPANY OI	0.00%	125	124	\$38,394	\$0	\$28,969	\$5,019	75.45%
9	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	145	9	\$13,636	\$0	-\$18,468	\$1,553	-135.44%
10	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.00%	110	982	\$152,908	\$0	\$15,808	\$33,374	10.34%
11	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.01%	89	1,271	\$526,495	\$188,756	\$370,000	\$131,353	106.13%
12	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	132	124	\$26,900	\$0	\$205,251	\$23	763.01%
13	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	195	0	\$0	\$0	\$0	\$28,217	N/A
14	AMERICAN GENERAL LIFE INSURANCE CO	0.04%	68	2,983	\$1,840,617	\$0	\$186,692,163	\$31,292	10142.91%
15	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.04%	65	10,462	\$2,075,436	\$0	\$1,904,506	\$118,683	91.76%
16	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.03%	70	4,633	\$1,513,046	\$0	\$503,081	\$181,847	33.25%
17	AMERICAN INCOME LIFE INSURANCE CO	0.00%	154	261	\$9,722	\$0	\$500	\$249	5.14%
18	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	115	17	\$123,698	\$0	\$190,816	\$0	154.26%
19	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.16%	45	11,634	\$7,760,539	\$0	\$4,894,120	\$61,348	63.06%
20	AMERICAN NATIONAL INSURANCE COMPANY	0.06%	58	4,223	\$2,741,421	\$2,077	\$11,195,932	\$431,267	408.47%
21	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	185	2	\$312	\$0	\$0	\$29	0.00%
22	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	147	2	\$12,682	\$0	\$0	\$8,945	0.00%
23	AMERICAN UNITED LIFE INSURANCE COMPANY	3.00%	9	40,211	\$142,811,280	\$0	\$164,909,872	\$558,224	115.47%
24	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.00%	143	104	\$14,102	\$0	\$172,583	\$2,873	1223.82%
25	AMERITAS LIFE INSURANCE CORP	0.52%	31	3,206	\$24,805,620	\$0	\$109,698,915	\$65	442.23%
26	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	195	41	\$0	\$0	\$60,285	\$0	N/A
27	ANTHEM LIFE INSURANCE COMPANY	0.19%	43	2,587	\$9,237,081	\$0	\$6,041,088	\$3,668,020	65.40%
28	ARCH LIFE INSURANCE COMPANY OF AMERICA	0.00%	195	2	\$0	\$0	\$0	\$13	N/A
29	ASSURITY LIFE INSURANCE COMPANY	0.00%	124	2,361	\$38,690	\$0	\$29,587	\$12,696	76.47%
30	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	118	200	\$72,160	\$0	\$127,199	\$8,487	176.27%
31	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF	0.00%	195	19	\$0	\$0	\$0	\$0	N/A
32	ATHENE ANNUITY AND LIFE COMPANY	1.31%	19	5,119	\$62,168,301	\$0	\$13,902,315	\$6,214	22.36%
33	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	195	524	-\$3,173	\$0	\$1,018,099	\$245	-32086.32%
34	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	195	179	\$0	\$0	\$0	\$8,838	N/A
35	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	128	83	\$35,631	\$0	\$0	\$0	0.00%
36	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	176	2	\$1,026	\$0	\$0	\$70	0.00%
37	BANKERS LIFE AND CASUALTY COMPANY	0.00%	195	10	\$0	\$0	\$23,205	\$5	N/A
38	BANNER LIFE INSURANCE COMPANY	0.86%	22	1,536	\$41,083,523	\$0	\$4,405,991	\$0	10.72%
39	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY	11.61%	2	17,435	\$552,265,157	\$0	\$303,010,606	\$0	54.87%
40	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	117	367	\$84,776	\$0	\$0	\$23,020	0.00%
41	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.06%	56	2,948	\$3,028,680	\$0	\$10,275,329	\$11,122	339.27%
42	CANADA LIFE ASSURANCE COMPANY	0.00%	163	149,415	\$3,323	\$0	\$637,714	\$436	19190.91%
43	CAPITOL LIFE INSURANCE COMPANY	0.00%	195	0	\$0	\$0	\$14,349	\$0	N/A
44	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.02%	80	20,770	\$878,468	\$0	\$556,912	\$104,896	63.40%
45	CHURCH LIFE INSURANCE CORPORATION	0.01%	97	347	\$345,430	\$0	\$118,000	\$19,333	34.16%
46	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	195	4	\$0	\$0	\$542,400	\$0	N/A
47	CMFG LIFE INSURANCE COMPANY	0.41%	34	30,138	\$19,321,838	\$0	\$15,977,737	\$282,961	82.69%
48	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.01%	92	2,127	\$453,348	\$0	\$164,015	\$110,473	36.18%
49	COLONIAL PENN LIFE INSURANCE COMPANY	0.08%	53	9,170	\$3,638,153	\$0	\$2,544,880	\$50,965	69.95%
50	COLUMBIAN LIFE INSURANCE COMPANY	0.00%	107	98	\$196,866	\$0	\$36,555	\$505	18.57%
51	COLUMBUS LIFE INSURANCE COMPANY	0.00%	195	0	\$0	\$0	\$12,008	\$0	N/A
52	COMBINED INSURANCE CO OF AMERICA	0.03%	74	3,162	\$1,242,054	\$0	\$213,207	\$120,118	17.17%
53	COMMONWEALTH ANNUITY AND LIFE INSURANCE CC	0.00%	195	0	\$0	\$0	\$7,548	\$0	N/A
54	COMPANION LIFE INSURANCE COMPANY	0.08%	52	62	\$3,863,558	\$0	\$3,783,750	\$30,403	97.93%
55	CONNECTICUT GENERAL LIFE INS CO	0.05%	63	2,103	\$2,143,359	\$0	\$2,339,929	\$380,954	109.17%
56	CONTINENTAL AMERICAN INSURANCE COMPANY	0.01%	90	1,867	\$490,150	\$0	\$160,508	\$61,373	32.75%
57	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	126	136	\$37,347	\$0	\$20,000	\$5,332	53.55%
58	COUNTRY LIFE INSURANCE COMPANY	0.00%	108	35	\$165,823	\$0	\$300,175	\$0	181.02%
59	DEARBORN LIFE INSURANCE COMPANY	0.02%	78	6,041	\$932,779	\$0	\$933,500	\$309,575	100.08%
60	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	195	1	\$0	\$0	\$0	\$0	N/A
61	DELAWARE LIFE INSURANCE COMPANY	0.06%	57	5,567	\$2,965,571	\$0	\$58,384,079	\$0	1968.73%
62	ELIPS LIFE INSURANCE COMPANY	0.00%	116	316	\$89,267	\$0	\$91,613	\$26,890	102.63%
63	EMC NATIONAL LIFE COMPANY	0.01%	88	4,247	\$530,879	\$0	\$701,400	\$411,180	132.12%
64	EPIC LIFE INSURANCE COMPANY THE	0.00%	137	84	\$17,437	\$0	\$0	\$2,854	0.00%
65	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY	0.61%	28	17,055	\$29,251,917	\$3,600	\$120,674,467	\$0	412.55%
66	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY C	0.01%	91	4,304	\$473,036	\$0	\$384,665	\$316,080	81.32%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	EQUITRUST LIFE INSURANCE COMPANY	0.00%	146	0	\$13,100	\$0	\$1,277,816	\$0	9754.32%
68	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	159	5	\$4,465	\$0	\$145	\$263	3.25%
69	FARM BUREAU LIFE INSURANCE COMPANY OF MISSO	0.01%	93	567	\$430,627	\$0	\$25,000	\$51,386	5.81%
70	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	175	9	\$1,253	\$0	\$0	\$197	0.00%
71	FEDERAL LIFE INSURANCE COMPANY	0.00%	158	10	\$4,885	\$0	\$5,166	\$0	105.75%
72	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.00%	195	28	\$0	\$0	\$20,374	\$0	N/A
73	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	114	244	\$126,877	\$0	\$149,903	\$8,085	118.15%
74	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.04%	66	7,563	\$2,041,361	\$0	\$6,734,872	\$50,080	329.92%
75	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	195	0	\$0	\$0	\$318,555	\$0	N/A
76	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE CON	0.43%	33	871	\$20,475,957	\$0	\$10,530,615	\$0	51.43%
77	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.00%	173	4	\$1,799	\$0	\$6,454	\$170	358.75%
78	FORETHOUGHT LIFE INSURANCE COMPANY	0.05%	60	13,037	\$2,604,694	\$0	\$6,089,423	\$60,606	233.79%
79	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.00%	195	0	-\$1,932	\$0	\$60,013	\$10	-3106.26%
80	GENWORTH LIFE INSURANCE COMPANY	0.01%	102	159	\$248,127	\$0	\$10,019,921	\$59,914	4038.22%
81	GERBER LIFE INSURANCE COMPANY	0.00%	153	60	\$9,905	\$0	\$10,238	\$121	103.36%
82	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.21%	41	68,204	\$9,755,144	\$0	\$9,912,295	\$747,906	101.61%
83	GOLDEN RULE INSURANCE COMPANY	0.00%	120	227	\$58,097	\$0	\$0	\$21,160	0.00%
84	GREAT AMERICAN LIFE INSURANCE COMPANY	0.55%	30	370	\$26,238,058	\$0	\$910,604	\$114	3.47%
85	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	174	7	\$1,518	\$0	\$47	\$400	3.10%
86	GREAT WESTERN INSURANCE COMPANY	0.04%	64	2,962	\$2,140,099	\$0	\$1,194,520	\$12,350	55.82%
87	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	3.05%	8	150,409	\$145,208,583	\$0	\$18,180,236	\$818,363	12.52%
88	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	195	63	-\$1,216	\$0	\$7,602	\$463	-625.16%
89	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.00%	155	20	\$8,990	\$0	\$11,944	\$1,624	132.86%
90	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.36%	37	121,019	\$17,163,183	\$0	\$11,438,571	\$6,488,032	66.65%
91	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.87%	21	180,853	\$41,219,692	\$0	\$29,706,690	\$24,529,376	72.07%
92	HCC LIFE INSURANCE COMPANY	0.00%	194	0	\$2	\$0	\$0	\$0	0.00%
93	HOMESTEADERS LIFE COMPANY	0.16%	46	14,366	\$7,584,609	\$0	\$5,876,254	\$67,268	77.48%
94	HORACE MANN LIFE INSURANCE COMPANY	0.00%	106	787	\$206,748	\$0	\$115,086	\$14,326	55.66%
95	HUMANA INSURANCE COMPANY	0.03%	72	9,959	\$1,350,839	\$0	\$909,272	\$323,475	67.31%
96	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	195	117	\$0	\$0	\$166,136	\$1,140	N/A
97	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & A	0.00%	112	153	\$142,491	\$0	\$148,279	\$24,750	104.06%
98	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	139	528	\$16,516	\$0	\$20,000	\$4,754	121.09%
99	INVESTORS LIFE INSURANCE COMPANY OF NORTH A	0.00%	188	3	\$190	\$0	\$0	\$49	0.00%
100	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	104	489	\$219,250	\$0	\$2,232,047	\$4,863	1018.04%
101	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	149	20	\$12,585	\$0	\$20,692	\$758	164.42%
102	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	195	0	\$0	\$0	\$0	\$65	N/A
103	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	5.18%	5	3,659	\$246,451,680	\$41,371	\$297,213,549	\$2,622	120.61%
104	KANSAS CITY LIFE INSURANCE COMPANY	0.07%	55	17,599	\$3,377,105	\$0	\$2,586,199	\$779,084	76.58%
105	LAFAYETTE LIFE INSURANCE COMPANY THE	0.01%	95	24	\$400,078	\$0	\$28,782	\$616	7.19%
106	LEWER LIFE INSURANCE COMPANY	0.00%	182	1	\$520	\$0	\$0	\$46	0.00%
107	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.08%	54	11,540	\$3,612,180	\$0	\$455,045	\$270,082	12.60%
108	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.67%	25	13,485	\$32,106,978	\$0	\$27,503,763	\$16,018,135	85.66%
109	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	152	140	\$10,324	\$0	\$455,819	\$30	4415.14%
110	LIFE OF THE SOUTH INSURANCE COMPANY	0.02%	79	12,126	\$899,647	\$0	\$497,146	\$61,717	55.26%
111	LIFESHIELD NATIONAL INSURANCE CO	0.00%	144	55	\$13,663	\$0	\$5,000	\$1,560	36.60%
112	LINCOLN BENEFIT LIFE COMPANY	0.00%	168	244	\$2,158	\$0	-\$53,466	\$1,556	-2477.57%
113	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	113	656	\$136,896	\$0	\$203,776	\$3,678	148.85%
114	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	129	47	\$35,404	\$0	\$18,665	\$1,319	52.72%
115	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.27%	40	47,159	\$13,082,798	\$0	\$11,719,880	\$16,384,700	89.58%
116	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.70%	15	4,810	\$80,640,986	\$0	\$56,253,064	\$3,886,468	69.76%
117	LOMBARD INTERNATIONAL LIFE ASSURANCE COMP/	0.00%	195	0	\$0	\$0	\$526,107	\$0	N/A
118	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	186	1	\$284	\$0	\$0	\$100	0.00%
119	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	130	145	\$31,143	\$0	\$0	\$3,644	0.00%
120	MANHATTAN LIFE INSURANCE COMPANY	0.00%	150	1	\$12,417	\$0	\$0	\$0	0.00%
121	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	0.00%	164	1	\$2,824	\$0	\$0	\$0	0.00%
122	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	4.52%	6	33,144	\$214,867,929	\$0	\$191,161,101	\$131,223	88.97%
123	MEDICO INSURANCE COMPANY	0.00%	193	0	\$16	\$0	\$0	\$0	0.00%
124	MEMBERS LIFE INSURANCE COMPANY	0.00%	180	5	\$703	\$0	\$0	\$10	0.00%
125	MERIT LIFE INSURANCE CO	0.00%	195	291	-\$37,615	\$0	\$86,000	\$1,060	-228.63%
126	METROPOLITAN LIFE INSURANCE COMPANY	2.99%	10	49,333	\$142,434,414	\$0	\$432,739,059	\$64,724,535	303.82%
127	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.80%	23	646	\$38,139,003	\$0	\$1,343,980	\$57,386	3.52%
128	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.01%	85	1,321	\$578,412	\$0	\$8,808,008	\$389	1522.79%
129	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	161	22	\$3,730	\$0	\$0	\$537	0.00%
130	MINNESOTA LIFE INSURANCE COMPANY	1.64%	16	100,217	\$78,248,720	\$0	\$60,255,624	\$8,175,861	77.01%
131	MONY LIFE INSURANCE COMPANY	0.00%	184	13,027	\$444	\$0	\$30,843	\$102	6946.62%
132	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.41%	35	1,254	\$19,305,397	\$0	\$34,067,739	\$6,902	176.47%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
133	NASSAU LIFE INSURANCE COMPANY	0.00%	192	7	\$38	\$0	\$718,725	\$45	1891381.58%
134	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	195	5	\$0	\$0	\$0	\$17	N/A
135	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.17%	44	13,792	\$8,222,162	\$87	\$5,729,264	\$68,412	69.68%
136	NATIONAL HEALTH INSURANCE COMPANY	0.00%	183	2	\$501	\$0	\$0	\$18	0.00%
137	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.00%	148	419	\$12,652	\$0	\$4,571,779	\$0	36134.83%
138	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPA	0.00%	131	824	\$28,192	\$0	\$130,425	\$0	462.63%
139	NATIONWIDE LIFE INSURANCE COMPANY	1.58%	17	1,420	\$75,220,362	\$0	\$117,859,214	\$332,080	156.69%
140	NEW YORK LIFE INSURANCE AND ANNUITY CORPOR	0.00%	122	468	\$47,595	\$0	\$2,501,927	\$7,490	5256.70%
141	NEW YORK LIFE INSURANCE COMPANY	2.67%	11	50,463	\$126,827,978	\$941,539	\$109,442,891	\$2,455,202	87.03%
142	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	142	186	\$14,111	\$0	\$0	\$9,640	0.00%
143	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH	0.00%	141	49	\$14,803	\$0	\$420,626	\$3,580	2841.49%
144	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	0.00%	121	232	\$53,971	\$4,605	\$13,025	\$23,419	32.67%
145	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH	0.00%	167	8	\$2,163	\$0	\$0	\$765	0.00%
146	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.01%	86	305	\$543,324	\$0	\$3,857,172	\$0	709.92%
147	PACIFIC LIFE & ANNUITY COMPANY	0.12%	49	0	\$5,875,136	\$0	\$0	\$0	0.00%
148	PACIFIC LIFE INSURANCE COMPANY	1.18%	20	5,564	\$55,902,043	\$0	\$14,685,276	\$0	26.27%
149	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	166	1	\$2,690	\$0	\$5,000	\$105	185.87%
150	PARKER CENTENNIAL ASSURANCE COMPANY	0.00%	195	32	\$0	\$0	\$82,832	\$0	N/A
151	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	187	22	\$219	\$0	\$30,233	\$0	13805.02%
152	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	123	167	\$43,560	\$0	\$19,703	\$1,137	45.23%
153	PEKIN LIFE INSURANCE COMPANY	0.02%	82	5,682	\$759,548	\$0	\$211,036	\$53,716	27.78%
154	PENN INSURANCE AND ANNUITY COMPANY THE	0.00%	171	4	\$1,836	\$0	\$0	\$75	0.00%
155	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	195	33	\$0	\$0	\$409,035	\$0	N/A
156	PHYSICIANS LIFE INSURANCE COMPANY	0.03%	71	1,316	\$1,489,546	\$0	\$233,625	\$5,832	15.68%
157	PIONEER AMERICAN INSURANCE COMPANY	0.00%	181	3	\$647	\$0	\$0	\$120	0.00%
158	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	190	1	\$96	\$0	\$0	\$7	0.00%
159	PLATEAU INSURANCE COMPANY	0.01%	98	3,054	\$338,569	\$0	\$207,605	\$47,585	61.32%
160	PRINCIPAL LIFE INSURANCE COMPANY	6.27%	3	550,931	\$298,309,291	\$0	\$44,603,657	\$7,249,839	14.95%
161	PROTECTIVE LIFE INSURANCE COMPANY	0.01%	101	1,196	\$249,308	\$0	\$18,423,365	\$43,482	7389.80%
162	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPA	0.00%	134	1,045	\$23,306	\$0	\$2,703,020	\$3,237	11597.96%
163	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	2.61%	12	304,304	\$124,067,917	\$1,176	\$234,787,647	\$30,349,657	189.24%
164	PRUDENTIAL RETIREMENT INSURANCE AND ANNUIT'	1.86%	14	0	\$88,314,840	\$0	\$101,000,409	\$0	114.36%
165	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	103	0	\$229,491	\$0	\$1,306,777	\$182,426	569.42%
166	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.16%	47	34,359	\$7,375,264	\$0	\$6,108,100	\$3,374,630	82.82%
167	RELIASTAR LIFE INSURANCE COMPANY	0.32%	39	266,508	\$15,027,506	\$0	\$12,148,291	\$10,927,205	80.84%
168	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOF	0.00%	135	11	\$21,113	\$0	\$95,000	\$236	449.96%
169	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN'	0.00%	162	2	\$3,332	\$0	\$0	\$3,368	0.00%
170	RESERVE NATIONAL INSURANCE COMPANY	0.00%	119	10	\$60,440	\$0	\$35,376	\$6,064	58.53%
171	RIVERSOURCE LIFE INSURANCE COMPANY	0.01%	100	358	\$306,920	\$0	\$631,605	\$3,376	205.79%
172	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.00%	151	165	\$11,386	\$11,386	\$38,476	\$609	437.92%
173	S USA LIFE INSURANCE COMPANY INC	0.00%	172	15	\$1,810	\$0	\$0	\$553	0.00%
174	SAGICOR LIFE INSURANCE COMPANY	0.00%	195	1	\$0	\$0	\$0	\$1	N/A
175	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	177	1	\$855	\$0	\$0	\$100	0.00%
176	SECURIAN LIFE INSURANCE COMPANY	0.69%	24	96,090	\$32,738,401	\$0	\$28,523,161	\$17,826,330	87.12%
177	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.02%	81	41	\$778,685	\$0	\$1,344,467	\$390	172.66%
178	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.00%	191	2	\$85	\$0	\$0	\$30	0.00%
179	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.40%	36	1,928	\$18,809,831	\$0	\$16,131,291	\$402	85.76%
180	SETTLERS LIFE INSURANCE COMPANY	0.00%	165	84	\$2,729	\$0	\$4,115	\$240	150.79%
181	SHELTER LIFE INSURANCE COMPANY	0.03%	73	4,106	\$1,318,681	\$0	\$1,016,000	\$269,678	77.05%
182	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	178	0	\$733	\$0	\$0	\$0	0.00%
183	STANDARD INSURANCE COMPANY	2.39%	13	190,509	\$113,804,302	\$0	\$107,408,822	\$11,435,545	94.38%
184	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	136	105	\$18,254	\$0	\$2,461	\$4,119	13.48%
185	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.00%	195	0	\$0	\$0	-\$8,129	\$0	N/A
186	STARMOUNT LIFE INSURANCE COMPANY	0.00%	169	6	\$2,147	\$0	\$5,000	\$84	232.88%
187	STATE FARM LIFE INSURANCE COMPANY	0.02%	76	3,282	\$1,082,409	\$772	\$3,086,500	\$245,940	285.22%
188	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.01%	99	348	\$337,278	\$0	\$33,763	\$19,851	10.01%
189	SUN LIFE ASSURANCE COMPANY OF CANADA	0.35%	38	80,775	\$16,626,543	\$0	\$9,267,817	\$6,890,712	55.74%
190	SYMETRA LIFE INSURANCE COMPANY	0.04%	67	11,851	\$2,033,308	\$0	\$2,975,845	\$417,491	146.35%
191	TALCOTT RESOLUTION LIFE INSURANCE COMPANY	0.63%	26	18,901	\$30,129,013	\$0	\$37,620,281	\$666,593	124.86%
192	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	3.16%	7	34,418	\$150,240,049	\$10,079,863	\$86,258,174	\$0	64.12%
193	TEXAS LIFE INSURANCE COMPANY	0.00%	195	0	\$0	\$0	\$1,584	\$0	N/A
194	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	195	8	\$0	\$0	\$49,648	\$45	N/A
195	TIAA-CREF LIFE INSURANCE COMPANY	0.05%	59	51	\$2,612,859	\$0	\$522,251	\$352,118	19.99%
196	TRANS WORLD ASSURANCE COMPANY	0.00%	195	0	\$0	\$0	\$0	\$27,889	N/A
197	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	1.31%	18	30	\$62,551,490	\$0	\$42,716,008	\$100	68.29%
198	TRANSAMERICA LIFE INSURANCE COMPANY	21.79%	1	21,851	\$1,036,552,294	\$0	\$733,377,075	\$386,718	70.75%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
199	TRUSTMARK INSURANCE COMPANY	0.05%	61	7,817	\$2,423,567	\$0	\$884,141	\$337,313	36.48%
200	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	156	98	\$7,741	\$0	\$20,999	\$1,295	271.27%
201	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	195	0	\$0	\$0	\$23,996	\$0	N/A
202	UNIFIED LIFE INSURANCE COMPANY	0.00%	105	1,488	\$207,363	\$0	\$240,150	\$3,902	115.81%
203	UNIMERICA INSURANCE COMPANY	0.00%	127	0	\$36,904	\$0	\$78,000	\$0	211.36%
204	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	109	1,036	\$157,258	\$0	\$309,807	\$7,562	197.01%
205	UNION LABOR LIFE INSURANCE COMPANY	0.02%	77	17,189	\$1,023,610	\$48,695	\$1,306,031	\$162,113	132.35%
206	UNION SECURITY INSURANCE COMPANY	0.01%	87	1,201	\$541,455	\$0	\$1,645,903	\$27,008	303.98%
207	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	195	3	\$0	\$0	\$0	\$10	N/A
208	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	160	23	\$4,262	\$0	\$825	\$1,650	19.36%
209	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.59%	29	105,649	\$28,259,841	\$0	\$13,498,865	\$5,243,975	47.77%
210	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	179	425	\$704	\$0	\$3,118,329	\$100	442944.46%
211	UNITEDHEALTHCARE INSURANCE COMPANY	0.13%	48	1,088	\$5,969,768	\$0	\$4,321,980	\$1,832,125	72.40%
212	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.01%	96	2,023	\$397,050	\$0	\$334,571	\$7,514	84.26%
213	UNUM INSURANCE COMPANY	0.00%	195	3	\$0	\$0	\$0	\$0	N/A
214	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.63%	27	168,003	\$30,017,209	\$0	\$20,993,883	\$11,428,949	69.94%
215	USABLE LIFE	0.03%	69	1,060	\$1,564,974	\$0	\$950,640	\$433,906	60.74%
216	VANTIS LIFE INSURANCE COMPANY	0.00%	170	3	\$2,144	\$0	\$0	\$225	0.00%
217	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.48%	32	13,208	\$23,023,652	\$0	\$27,835,162	\$0	120.90%
218	VENERABLE INSURANCE AND ANNUITY COMPANY	0.01%	94	3,105	\$409,118	\$0	\$36,648,572	\$1,165	8957.95%
219	VOYA RETIREMENT INSURANCE AND ANNUITY COMP	6.08%	4	43,738	\$289,469,558	\$0	\$369,993,901	\$6,607	127.82%
220	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	157	60	\$5,509	\$0	\$334,256	\$716	6067.45%
221	WEST COAST LIFE INSURANCE COMPANY	0.00%	133	2	\$23,523	\$0	\$5,000	\$3,027	21.26%
222	WESTERN AND SOUTHERN LIFE INSURANCE COMPAN	0.00%	195	0	\$0	\$0	\$899,104	\$0	N/A
223	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.01%	83	260	\$688,639	\$0	\$467,392	\$0	67.87%
224	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	189	0	\$146	\$0	\$0	\$0	0.00%
225	WILCAC LIFE INSURANCE COMPANY	0.00%	140	118	\$15,845	\$0	\$309,640	\$1,605	1954.18%
226	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.01%	84	143	\$596,992	\$0	\$2,919,594	\$37,486	489.05%
TOTAL		100.00%		3,393,966	\$4,757,516,863	\$11,323,927	\$4,543,143,614	\$270,854,664	95.73%

**TOTAL
LIFE INSURANCE
BY
COMPANY**

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.00%	280	1,050	\$149,058	\$0	\$193,842	\$15,329	130.04%
2	5 STAR LIFE INSURANCE COMPANY	0.03%	160	34,953	\$3,028,033	\$0	\$3,002,828	\$1,724,587	99.17%
3	AAA LIFE INSURANCE COMPANY	0.13%	95	20,596	\$14,835,892	\$0	\$6,281,580	\$2,459,934	42.34%
4	ABILITY INSURANCE COMPANY	0.00%	386	3	\$192	\$150	\$5,000	\$19	2682.29%
5	ACCENDO INSURANCE COMPANY	0.00%	283	126	\$135,613	\$0	\$0	\$1,642	0.00%
6	ACCORDIA LIFE AND ANNUITY COMPANY	0.05%	136	3,571	\$5,595,297	\$57,050	\$7,467,646	\$835,311	134.48%
7	AETNA LIFE INSURANCE COMPANY	0.08%	107	3,885	\$9,702,287	\$481,665	\$13,085,543	\$1,341,431	139.84%
8	ALFA LIFE INSURANCE CORPORATION	0.00%	392	1	\$0	\$0	\$0	\$10	N/A
9	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	392	8	\$0	\$0	\$82,680	\$0	N/A
10	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERI	1.81%	16	27,971	\$211,198,937	\$0	\$175,014,868	\$918,055	82.87%
11	ALLSTATE ASSURANCE COMPANY	0.02%	162	3,608	\$2,826,177	\$0	\$104,969	\$967,974	3.71%
12	ALLSTATE LIFE INSURANCE COMPANY	0.04%	141	11,297	\$4,849,844	\$0	\$29,704,192	\$616,991	612.48%
13	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	317	61	\$41,343	\$0	\$402,611	\$13,292	973.83%
14	AMALGAMATED LIFE INSURANCE COMPANY	0.03%	152	16,633	\$3,998,107	\$0	\$412,248	\$2,143,062	10.31%
15	AMERICAN AMICABLE LIFE INSURANCE COMPANY OF T	0.02%	164	4,195	\$2,816,108	\$1,395	\$738,585	\$179,070	26.28%
16	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	306	135	\$73,780	\$0	\$78,323	\$6,404	106.16%
17	AMERICAN BENEFIT LIFE INSURANCE COMPANY	0.00%	324	58	\$31,977	\$3,177	\$40,162	\$270	135.53%
18	AMERICAN CONTINENTAL INSURANCE COMPANY	0.01%	198	1,302	\$1,122,371	\$0	\$814,518	\$13,012	72.57%
19	AMERICAN EQUITY INVESTMENT LIFE INSURANCE COM	0.78%	32	17,625	\$90,329,899	\$0	\$96,990,190	\$1,854	107.37%
20	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CO	0.04%	148	15,096	\$4,225,800	\$0	\$1,041,007	\$660,055	24.63%
21	AMERICAN FAMILY LIFE INSURANCE COMPANY	0.47%	44	112,212	\$54,807,325	\$1,971,267	\$38,708,443	\$11,525,392	74.22%
22	AMERICAN FEDERATED LIFE INSURANCE COMPANY	0.01%	214	17,141	\$783,678	\$0	\$652,436	\$71,917	83.25%
23	AMERICAN FIDELITY ASSURANCE COMPANY	0.04%	143	12,292	\$4,653,290	\$90,573	\$6,043,205	\$759,278	131.82%
24	AMERICAN FIDELITY LIFE INSURANCE COMPANY	0.00%	278	985	\$152,495	\$486	\$161,298	\$37,943	106.09%
25	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO	0.00%	385	1	\$424	\$0	\$0	\$0	0.00%
26	AMERICAN GENERAL LIFE INSURANCE CO	5.94%	2	130,052	\$692,659,208	\$245,418	\$610,366,432	\$15,392,744	88.15%
27	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.02%	172	15,002	\$2,482,269	\$2,211	\$2,162,874	\$151,774	87.22%
28	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.07%	119	21,298	\$7,646,754	\$0	\$4,252,695	\$737,526	55.61%
29	AMERICAN HOME LIFE INSURANCE COMPANY	0.01%	184	3,552	\$1,733,131	\$26,307	\$1,778,510	\$89,499	104.14%
30	AMERICAN INCOME LIFE INSURANCE CO	0.17%	80	49,073	\$20,379,059	\$379	\$6,370,959	\$1,198,492	31.26%
31	AMERICAN LIFE & SECURITY CORP	0.26%	67	588	\$30,184,207	\$111	\$286,698	\$1,910	0.95%
32	AMERICAN MATURITY LIFE INSURANCE CO	0.00%	285	17	\$123,698	\$0	\$190,816	\$0	154.26%
33	AMERICAN MEMORIAL LIFE INSURANCE COMPANY	0.07%	113	14,916	\$8,538,123	\$8,411	\$5,692,313	\$80,237	66.77%
34	AMERICAN NATIONAL INSURANCE COMPANY	0.24%	72	44,473	\$27,889,134	\$28,671	\$41,444,032	\$2,455,108	148.71%
35	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF T	0.00%	290	133	\$115,237	\$0	\$1,892,292	\$17,795	1642.09%
36	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURAN	0.00%	356	11	\$7,758	\$0	\$0	\$179	0.00%
37	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.00%	332	28	\$25,043	\$0	\$0	\$10,210	0.00%
38	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.00%	384	1	\$577	\$0	\$0	\$10	0.00%
39	AMERICAN REPUBLIC INSURANCE COMPANY	0.01%	216	1,706	\$736,281	\$32,126	\$1,206,591	\$67,673	168.24%
40	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.00%	375	3	\$1,362	\$0	\$93,920	\$20	6895.74%
41	AMERICAN UNITED LIFE INSURANCE COMPANY	1.30%	23	43,787	\$151,451,980	\$530,405	\$173,424,891	\$1,276,464	114.86%
42	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.10%	101	9,035	\$11,990,800	\$4,286	\$6,064,653	\$370,273	50.61%
43	AMERITAS LIFE INSURANCE CORP	0.39%	50	9,910	\$45,669,720	\$217,427	\$122,419,245	\$1,113,218	268.53%
44	AMFIRST INSURANCE COMPANY	0.00%	387	1	\$180	\$0	\$0	\$10	0.00%
45	AMICA LIFE INSURANCE COMPANY	0.00%	244	496	\$354,795	\$0	\$314,300	\$177,617	88.59%
46	ANNUITY INVESTORS LIFE INSURANCE COMPANY	0.00%	250	494	\$297,701	\$0	\$991,450	\$0	333.04%
47	ANTHEM LIFE INSURANCE COMPANY	0.08%	111	3,085	\$9,353,192	\$0	\$6,109,067	\$3,684,090	65.32%
48	ARCH LIFE INSURANCE COMPANY OF AMERICA	0.00%	392	2	\$0	\$0	\$0	\$13	N/A
49	ASSURED LIFE ASSOCIATION	0.00%	353	86	\$10,195	\$831	\$25,911	\$799	262.31%
50	ASSURITY LIFE INSURANCE COMPANY	0.03%	159	7,914	\$3,153,314	\$426,480	\$4,530,047	\$408,757	157.18%
51	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.02%	182	5,643	\$1,776,022	\$5,665	\$15,343,900	\$258,494	864.27%
52	ATHENE ANNUITY & LIFE ASSURANCE COMPANY OF NI	0.00%	301	319	\$80,908	\$0	\$690,111	\$3,218	852.96%
53	ATHENE ANNUITY AND LIFE COMPANY	1.64%	18	22,153	\$190,977,825	\$792,765	\$137,338,411	\$274,764	72.33%
54	ATLANTA LIFE INSURANCE COMPANY	0.00%	340	997	\$19,097	\$10	\$243,562	\$4,441	1275.45%
55	ATLANTIC COAST LIFE INSURANCE COMPANY	0.22%	73	267	\$25,702,813	\$0	\$93,937	\$0	0.37%
56	AURORA NATIONAL LIFE ASSURANCE COMPANY	0.00%	282	685	\$145,593	\$0	\$1,963,811	\$13,882	1348.84%
57	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	345	405	\$16,783	\$0	\$18,196	\$24,994	108.42%
58	AUTO OWNERS LIFE INSURANCE COMPANY	0.04%	146	7,803	\$4,363,638	\$0	\$2,904,507	\$931,427	66.56%
59	BALTIMORE LIFE INSURANCE COMPANY THE	0.01%	222	902	\$609,331	\$2,770	\$1,381,132	\$17,559	227.12%
60	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	323	141	\$32,541	\$0	\$13,382	\$1,135	41.12%
61	BANKERS LIFE AND CASUALTY COMPANY	0.35%	55	23,580	\$40,240,031	\$18,138	\$25,558,344	\$500,690	63.56%
62	BANNER LIFE INSURANCE COMPANY	0.57%	37	28,817	\$66,025,093	\$38,758	\$17,356,950	\$14,271,939	26.35%
63	BENEFICIAL LIFE INSURANCE COMPANY	0.01%	220	180	\$626,711	\$3,565	\$147,588	\$27,556	24.12%
64	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.00%	354	52	\$9,499	\$0	\$9,288	\$305	97.78%
65	BERKSHIRE HATHAWAY LIFE INSURANCE COMPANY O	4.74%	3	17,444	\$552,265,157	\$0	\$303,351,171	\$0	54.93%
66	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	0.00%	350	15	\$12,923	\$0	\$0	\$14,610	0.00%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
67	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.05%	134	27,410	\$5,969,529	\$5,661	\$2,999,047	\$496,936	50.33%
68	BRIGHTHOUSE LIFE INSURANCE COMPANY	1.01%	31	43,101	\$118,137,623	\$688,676	\$294,822,659	\$6,417,004	250.14%
69	C M LIFE INSURANCE COMPANY	0.15%	87	3,859	\$17,352,194	\$0	\$22,917,808	\$216,282	132.07%
70	CANADA LIFE ASSURANCE COMPANY	0.01%	196	150,834	\$1,226,071	\$203,797	\$6,081,805	\$124,619	512.66%
71	CAPITOL LIFE INSURANCE COMPANY	0.01%	202	25,866	\$1,060,554	\$0	\$7,023,600	\$71,943	662.26%
72	CATHOLIC FINANCIAL LIFE	0.01%	208	2,209	\$979,931	\$17,556	\$607,009	\$39,138	63.74%
73	CATHOLIC HOLY FAMILY SOCIETY	0.05%	138	6,134	\$5,306,175	\$0	\$3,586,181	\$27,495	67.59%
74	CATHOLIC ORDER OF FORESTERS	0.00%	292	982	\$109,234	\$26,903	\$215,839	\$13,625	222.22%
75	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	272	3,454	\$196,042	\$1,477	\$508,260	\$15,473	260.01%
76	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.01%	206	21,097	\$996,375	\$5,395	\$909,387	\$111,397	91.81%
77	CENTURION LIFE INSURANCE COMPANY	0.00%	392	0	\$0	\$0	\$1,160,526	\$0	N/A
78	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.01%	207	1,939	\$995,754	\$65	\$750,618	\$140,966	75.39%
79	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.00%	256	470	\$276,445	\$0	\$267,664	\$4,992	96.82%
80	CHURCH LIFE INSURANCE CORPORATION	0.00%	241	363	\$394,951	\$0	\$198,707	\$19,406	50.31%
81	CICA LIFE INSURANCE COMPANY OF AMERICA	0.01%	217	1,220	\$702,472	\$522	\$373,591	\$23,383	53.26%
82	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	388	1	\$175	\$0	\$5,000	\$2	2857.14%
83	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	392	4	\$0	\$0	\$542,400	\$0	N/A
84	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	338	42	\$20,372	\$0	\$28,318	\$1,087	139.00%
85	CINCINNATI LIFE INSURANCE COMPANY THE	0.10%	102	12,673	\$11,575,736	\$0	\$8,906,419	\$3,482,637	76.94%
86	CITIZENS SECURITY LIFE INS CO	0.00%	304	377	\$77,715	\$0	\$63,524	\$2,327	81.74%
87	CLOVER INSURANCE COMPANY	0.00%	333	33	\$24,899	\$0	\$32,416	\$1,892	130.19%
88	CMFG LIFE INSURANCE COMPANY	0.25%	69	46,950	\$29,318,044	\$339,245	\$26,101,781	\$741,689	90.19%
89	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.03%	150	11,171	\$4,004,236	\$0	\$1,500,776	\$539,899	37.48%
90	COLONIAL PENN LIFE INSURANCE COMPANY	0.05%	137	13,409	\$5,449,052	\$0	\$3,336,565	\$65,114	61.23%
91	COLUMBIAN LIFE INSURANCE COMPANY	0.03%	155	6,219	\$3,715,575	\$567	\$2,328,174	\$149,573	62.68%
92	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	297	288	\$92,915	\$3,849	\$113,910	\$3,547	126.74%
93	COLUMBUS LIFE INSURANCE COMPANY	0.03%	151	3,657	\$3,998,815	\$41,682	\$23,091,044	\$321,187	578.49%
94	COMBINED INSURANCE CO OF AMERICA	0.02%	173	9,350	\$2,280,240	\$0	\$1,281,961	\$182,190	56.22%
95	COMMONWEALTH ANNUITY AND LIFE INSURANCE CO	0.01%	189	1,395	\$1,674,341	\$58,284	\$16,852,352	\$97,054	1009.99%
96	COMPANION LIFE INSURANCE COMPANY	0.03%	153	66	\$3,863,558	\$0	\$3,803,750	\$30,472	98.45%
97	COMPBENEFITS INSURANCE COMPANY	0.00%	369	20	\$2,378	\$0	\$0	\$163	0.00%
98	CONNECTICUT GENERAL LIFE INS CO	0.03%	156	2,946	\$3,592,751	\$174,043	\$6,292,204	\$536,461	179.98%
99	CONTINENTAL AMERICAN INSURANCE COMPANY	0.00%	227	1,867	\$490,150	\$0	\$160,508	\$61,373	32.75%
100	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	232	1,937	\$470,046	\$398	\$377,189	\$55,922	80.33%
101	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.00%	265	679	\$233,488	\$0	\$371,958	\$8,323	159.30%
102	COUNTRY INVESTORS LIFE ASSURANCE COMPANY	0.00%	223	929	\$519,888	\$0	\$2,004,124	\$39,285	385.49%
103	COUNTRY LIFE INSURANCE COMPANY	0.07%	116	16,523	\$8,174,528	\$896,869	\$5,912,834	\$2,066,310	83.30%
104	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	339	325	\$20,179	\$2,528	\$10,885	\$4,077	66.47%
105	CSA FRATERNAL LIFE	0.00%	263	452	\$248,371	\$0	\$55,381	\$2,817	22.30%
106	CSI LIFE INSURANCE COMPANY	0.00%	370	7	\$2,102	\$0	\$0	\$36	0.00%
107	DEARBORN LIFE INSURANCE COMPANY	0.01%	201	6,421	\$1,078,714	\$0	\$1,410,882	\$312,306	130.79%
108	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	381	2	\$653	\$0	\$0	\$50	0.00%
109	DELAWARE LIFE INSURANCE COMPANY	0.49%	40	9,796	\$57,608,522	\$0	\$78,922,204	\$91,653	137.00%
110	DIRECT GENERAL LIFE INSURANCE COMPANY	0.00%	352	35	\$11,021	\$0	\$0	\$565	0.00%
111	EAGLE LIFE INSURANCE COMPANY	0.07%	118	428	\$7,952,296	\$0	\$2,214,000	\$0	27.84%
112	ELCO MUTUAL LIFE AND ANNUITY	0.14%	89	588	\$16,185,884	\$639	\$20,207,007	\$3,567	124.85%
113	ELIPS LIFE INSURANCE COMPANY	0.00%	299	316	\$89,267	\$0	\$91,613	\$26,890	102.63%
114	EMC NATIONAL LIFE COMPANY	0.04%	144	10,389	\$4,441,977	\$10,316	\$4,761,854	\$848,973	107.43%
115	ENCOVA LIFE INSURANCE COMPANY	0.00%	315	70	\$42,342	\$535	\$16,130	\$7,722	39.36%
116	EPIC LIFE INSURANCE COMPANY THE	0.00%	343	84	\$17,478	\$0	\$0	\$2,854	0.00%
117	EQUITABLE FINANCIAL LIFE AND ANNUITY COMPANY	0.00%	267	88	\$228,784	\$0	\$1,319,399	\$25,891	576.70%
118	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY	1.12%	27	44,107	\$130,949,126	\$2,517,142	\$229,904,176	\$5,893,497	177.49%
119	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY OF	0.06%	122	6,225	\$7,271,584	\$0	\$3,395,318	\$1,002,889	46.69%
120	EQUITRUST LIFE INSURANCE COMPANY	0.35%	53	4,366	\$41,143,805	\$0	\$37,764,520	\$35,805	91.79%
121	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.01%	195	4,730	\$1,254,232	\$30,738	\$2,156,508	\$52,975	174.39%
122	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AME	0.00%	293	318	\$109,048	\$0	\$422	\$11,205	0.39%
123	FAMILY LIFE INSURANCE COMPANY	0.00%	243	1,062	\$381,303	\$0	\$668,106	\$21,195	175.22%
124	FAMILY SERVICE LIFE INSURANCE COMPANY	0.00%	391	460	\$16	\$0	\$502,282	\$1,107	3139262.50%
125	FARM BUREAU LIFE INSURANCE COMPANY OF MISSOU	0.41%	49	88,242	\$47,715,886	\$2,634,934	\$32,095,017	\$7,016,704	72.78%
126	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.24%	71	49,184	\$28,248,832	\$13,616	\$19,492,561	\$6,544,679	69.05%
127	FEDERAL LIFE INSURANCE COMPANY	0.00%	295	274	\$99,305	\$1,026	\$274,447	\$14,657	277.40%
128	FEDERATED LIFE INSURANCE COMPANY	0.08%	110	3,712	\$9,632,345	\$0	\$7,120,003	\$1,361,690	73.92%
129	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	0.75%	34	11,554	\$87,534,658	\$3,675	\$52,204,827	\$708,870	59.64%
130	FIDELITY INVESTMENTS LIFE INSURANCE COMPANY	0.10%	104	2,204	\$11,116,156	\$0	\$21,212,377	\$58,157	190.82%
131	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.02%	165	3,728	\$2,787,620	\$45,147	\$1,758,749	\$514,154	64.71%
132	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.07%	117	17,062	\$8,115,110	\$0	\$12,823,337	\$219,492	158.02%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
133	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	310	370	\$65,086	\$109,099	\$1,131,415	\$7,834	1905.96%
134	FIRST BERKSHIRE HATHAWAY LIFE INSURANCE COMP.	0.18%	79	871	\$20,475,957	\$0	\$10,530,615	\$0	51.43%
135	FIRST CATHOLIC SLOVAK LADIES ASSOCIATION OF T	0.00%	331	177	\$27,024	\$6,217	\$9,300	\$4,943	57.42%
136	FIRST CATHOLIC SLOVAK UNION OF THE UNITED STA	0.00%	288	6	\$117,104	\$48	\$63,925	\$54	54.63%
137	FIRST GUARANTY INSURANCE COMPANY	0.00%	321	171	\$34,206	\$0	\$99,026	\$404	289.50%
138	FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY	0.00%	355	3,034	\$7,826	\$0	\$20,041	\$1,533	256.08%
139	FIRST PENN-PACIFIC LIFE INSURANCE COMPANY	0.02%	179	2,906	\$1,989,592	\$0	\$8,627,112	\$766,406	433.61%
140	FORETHOUGHT LIFE INSURANCE COMPANY	2.42%	12	20,182	\$281,802,117	\$0	\$77,901,512	\$63,033	27.64%
141	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.02%	181	5,491	\$1,841,675	\$0	\$162,692	\$178,646	8.83%
142	FUNERAL DIRECTORS LIFE INSURANCE CO	0.03%	158	3,810	\$3,156,784	\$398	\$2,097,769	\$13,517	66.47%
143	GARDEN STATE LIFE INSURANCE COMPANY	0.00%	249	292	\$311,145	\$0	\$216,185	\$17,662	69.48%
144	GBU FINANCIAL LIFE	0.02%	177	540	\$2,061,988	\$9,388	\$2,321,333	\$3,490	113.03%
145	GCU	0.00%	260	14	\$257,986	\$260	\$151	\$226,625	0.16%
146	GENWORTH LIFE AND ANNUITY INSURANCE COMPANY	0.20%	74	27,736	\$23,833,865	\$0	\$83,351,755	\$7,515,884	349.72%
147	GENWORTH LIFE INSURANCE COMPANY	0.04%	142	6,554	\$4,776,518	\$0	\$37,506,167	\$1,880,959	785.22%
148	GERBER LIFE INSURANCE COMPANY	0.08%	106	81,011	\$9,858,257	\$0	\$3,946,175	\$1,200,926	40.03%
149	GLEANER LIFE INSURANCE SOCIETY	0.00%	237	499	\$417,773	\$3,173	\$1,570,189	\$15,197	376.61%
150	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.17%	81	184,858	\$20,340,501	\$100	\$16,329,616	\$2,056,554	80.28%
151	GOLDEN RULE INSURANCE COMPANY	0.01%	205	1,941	\$1,002,507	\$1,379	\$6,115,684	\$157,919	610.18%
152	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANCE	0.01%	203	1,464	\$1,055,102	\$35,590	\$682,080	\$111,970	68.02%
153	GPM HEALTH AND LIFE INSURANCE COMPANY	0.00%	362	7	\$5,371	\$0	\$54,100	\$266	1007.26%
154	GRANGE LIFE INSURANCE COMPANY	0.00%	286	123	\$118,745	\$0	\$28,634	\$25,958	24.11%
155	GREAT AMERICAN LIFE INSURANCE COMPANY	1.85%	15	16,878	\$215,214,995	\$0	\$107,058,434	\$104,088	49.74%
156	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	231	897	\$474,806	\$51	\$756,389	\$55,218	159.32%
157	GREAT WESTERN INSURANCE COMPANY	0.02%	163	3,991	\$2,824,625	\$0	\$1,431,143	\$16,330	50.67%
158	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	1.43%	21	155,790	\$166,114,937	\$85,850	\$26,931,721	\$1,613,609	16.26%
159	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	230	3,642	\$481,872	\$0	\$298,855	\$29,306	62.02%
160	GUARANTY INCOME LIFE INSURANCE COMPANY	0.12%	97	420	\$14,228,897	\$0	\$2,141,668	\$2,364	15.05%
161	GUARDIAN INSURANCE & ANNUITY COMPANY INC	0.01%	212	867	\$839,221	\$0	\$10,083,468	\$90,816	1201.53%
162	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.28%	61	126,117	\$32,773,250	\$4,537,676	\$25,015,633	\$8,579,864	90.18%
163	GUGGENHEIM LIFE AND ANNUITY COMPANY	0.13%	96	1,561	\$14,755,703	\$0	\$11,978,876	\$5,425	81.18%
164	HARTFORD LIFE AND ACCIDENT INSURANCE COMPAN\	0.36%	52	181,015	\$41,455,828	\$0	\$32,166,285	\$24,545,900	77.59%
165	HCC LIFE INSURANCE COMPANY	0.00%	371	9	\$2,029	\$0	\$5,800	\$208	285.86%
166	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	366	19	\$3,258	\$0	\$24,206	\$143	742.97%
167	HOMESTEADERS LIFE COMPANY	0.07%	120	16,119	\$7,632,801	\$0	\$6,164,757	\$69,425	80.77%
168	HORACE MANN LIFE INSURANCE COMPANY	0.04%	149	4,545	\$4,128,709	\$0	\$5,510,295	\$219,546	133.46%
169	HUMANA INSURANCE COMPANY	0.01%	193	10,025	\$1,360,573	\$0	\$909,272	\$331,350	66.83%
170	HUMANADENTAL INSURANCE COMPANY	0.00%	330	92	\$27,236	\$2	\$16,025	\$1,505	58.84%
171	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	284	413	\$127,286	\$541	\$205,175	\$4,921	161.62%
172	IDEALIFE INSURANCE COMPANY	0.00%	328	206	\$28,935	\$0	\$45,309	\$1,879	156.59%
173	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.01%	192	2,789	\$1,383,431	\$45,912	\$2,681,796	\$233,574	197.17%
174	INDEPENDENCE LIFE AND ANNUITY COMPANY	0.00%	392	5	\$0	\$0	\$0	\$545	N/A
175	INDEPENDENT ORDER OF FORESTERS THE	0.07%	115	11,130	\$8,231,591	\$273,551	\$4,477,227	\$628,115,755	57.71%
176	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & AC	0.00%	257	518	\$275,879	\$0	\$274,660	\$44,014	99.56%
177	INDUSTRIAL ALLIANCE INSURANCE AND FINANCIAL S	0.00%	334	49	\$23,839	\$0	\$23,000	\$3,248	96.48%
178	INTEGRITY LIFE INSURANCE COMPANY	0.04%	140	1,197	\$4,911,737	\$0	\$9,079,153	\$4,658	184.85%
179	INVESTORS HERITAGE LIFE INSURANCE COMPANY	0.00%	276	785	\$178,871	\$2,370	\$603,606	\$5,948	338.78%
180	INVESTORS LIFE INSURANCE COMPANY OF NORTH AM	0.00%	251	662	\$296,300	\$523	\$410,247	\$31,623	138.63%
181	JACKSON NATIONAL LIFE INSURANCE COMPANY	2.13%	13	54,683	\$247,725,202	\$343,540	\$366,328,257	\$2,483,534	148.02%
182	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.12%	99	1,252	\$13,504,462	\$63,206	\$8,190,917	\$17,310	61.12%
183	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	291	123	\$113,486	\$0	\$1,517,205	\$11,119	1336.91%
184	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPAN\	0.00%	380	37	\$666	\$0	\$30,540	\$3,714	4585.59%
185	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	2.65%	8	31,226	\$308,221,467	\$3,682,304	\$556,779,862	\$7,905,829	181.84%
186	KANSAS CITY LIFE INSURANCE COMPANY	0.16%	84	33,025	\$18,819,231	\$152,374	\$27,326,884	\$2,147,735	146.02%
187	KNIGHTS OF COLUMBUS	0.45%	46	70,308	\$52,766,342	\$8,571,461	\$37,537,227	\$4,629,598	87.38%
188	LAFAYETTE LIFE INSURANCE COMPANY THE	0.28%	63	3,894	\$32,264,719	\$7,090,204	\$13,620,130	\$1,161,582	64.19%
189	LANDMARK LIFE INSURANCE COMPANY	0.00%	305	161	\$76,618	\$0	\$58,363	\$1,084	76.17%
190	LEADERS LIFE INSURANCE COMPANY	0.00%	326	306	\$30,702	\$195	\$0	\$5,167	0.64%
191	LEGACY LIFE INSURANCE COMPANY OF MISSOURI	0.00%	296	355	\$94,323	\$0	\$0	\$20,574	0.00%
192	LEWER LIFE INSURANCE COMPANY	0.00%	382	2	\$605	\$0	\$0	\$51	0.00%
193	LIBERTY BANKERS LIFE INSURANCE COMPANY	0.00%	225	2,399	\$504,226	\$0	\$1,638,389	\$12,866	324.93%
194	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.08%	112	19,779	\$9,314,038	\$26	\$2,505,298	\$616,750	26.90%
195	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.28%	62	13,693	\$32,289,683	\$0	\$29,584,815	\$16,023,424	91.62%
196	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.14%	90	6,255	\$15,792,251	\$238	\$7,900,614	\$986,529	50.03%
197	LIFE OF THE SOUTH INSURANCE COMPANY	0.01%	210	12,128	\$900,188	\$0	\$497,146	\$61,747	55.23%
198	LIFESECURE INSURANCE COMPANY	0.00%	327	694	\$29,374	\$0	\$252,943	\$2,994	861.11%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
199	LIFESHIELD NATIONAL INSURANCE CO	0.00%	262	432	\$250,419	\$0	\$19,428	\$7,206	7.76%
200	LINCOLN BENEFIT LIFE COMPANY	0.10%	100	9,005	\$12,143,070	\$2,131	\$15,780,796	\$2,578,185	129.97%
201	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.07%	121	19,327	\$7,621,555	\$2,521	\$5,079,183	\$122,509	66.68%
202	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.01%	218	145	\$683,794	\$3,129	\$427,961	\$24,318	63.04%
203	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.13%	91	52,657	\$15,500,004	\$76,462	\$21,571,827	\$17,078,387	139.67%
204	LINCOLN NATIONAL LIFE INSURANCE COMPANY	3.37%	4	53,178	\$392,122,566	\$272,248	\$385,243,993	\$17,090,781	98.32%
205	LOMBARD INTERNATIONAL LIFE ASSURANCE COMPAN	0.00%	368	9	\$2,486	\$0	\$1,242,709	\$22,900	49988.29%
206	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	273	699	\$191,494	\$2,131	\$425,221	\$9,683	223.17%
207	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.00%	302	45	\$80,349	\$0	\$15,226	\$119	18.95%
208	LUMICO LIFE INSURANCE COMPANY	0.02%	174	2,977	\$2,103,383	\$0	\$651,436	\$147,395	30.97%
209	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	261	993	\$252,860	\$405	\$366,838	\$10,554	145.24%
210	MANHATTAN LIFE INSURANCE COMPANY	0.01%	211	283	\$850,550	\$4,141	\$1,435,261	\$5,129	169.23%
211	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.00%	242	525	\$394,192	\$41	\$455,647	\$31,001	115.60%
212	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.00%	303	310	\$79,023	\$2,306	\$195,299	\$5,958	250.06%
213	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPAN	3.02%	5	65,936	\$351,706,812	\$22,545,088	\$307,112,157	\$8,627,167	93.73%
214	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	392	4	\$0	\$0	\$0	\$0	N/A
215	MEDICO INSURANCE COMPANY	0.00%	325	128	\$30,919	\$3,179	\$52,615	\$734	180.45%
216	MEMBERS LIFE INSURANCE COMPANY	0.15%	86	741	\$17,749,330	\$0	\$3,754,298	\$135	21.15%
217	MERIT LIFE INSURANCE CO	0.00%	392	974	-\$29,751	\$0	\$114,905	\$5,655	-386.22%
218	METROPOLITAN LIFE INSURANCE COMPANY	1.41%	22	145,381	\$164,280,063	\$15,156,177	\$596,230,796	\$67,363,831	372.16%
219	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.48%	41	20,043	\$56,150,303	\$21,126,120	\$55,899,069	\$2,250,883	137.18%
220	MIDLAND NATIONAL LIFE INSURANCE COMPANY	0.52%	39	12,775	\$60,511,514	\$14,000	\$51,726,730	\$2,029,916	85.51%
221	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF TE	0.00%	259	608	\$266,372	\$1,701	\$362,751	\$24,298	136.82%
222	MIDWESTERN UNITED LIFE INSURANCE COMPANY	0.00%	336	111	\$22,435	\$3,023	\$70,164	\$2,651	326.22%
223	MINNESOTA LIFE INSURANCE COMPANY	1.25%	24	115,337	\$145,254,068	\$353,669	\$97,763,296	\$15,470,132	67.55%
224	MISSOURI VALLEY LIFE AND HEALTH INSURANCE COM	0.00%	248	11,229	\$321,010	\$0	\$0	\$112,290	0.00%
225	MML BAY STATE LIFE INSURANCE COMPANY	0.00%	233	464	\$456,038	\$0	\$1,243,483	\$66,189	272.67%
226	MODERN WOODMEN OF AMERICA	0.25%	68	27,303	\$29,526,242	\$302,624	\$33,606,988	\$985,176	114.85%
227	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	372	22	\$1,981	\$18	\$2,966	\$275	150.63%
228	MONY LIFE INSURANCE COMPANY	0.01%	194	16,345	\$1,323,444	\$897,876	\$4,277,544	\$135,817	391.06%
229	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	254	2,207	\$277,796	\$0	\$259,752	\$22,143	93.50%
230	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.19%	76	2,388	\$22,384,664	\$241	\$35,360,841	\$8,631	157.97%
231	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-AM	0.02%	170	999	\$2,613,463	\$131,229	\$3,974,897	\$195,498	157.11%
232	NASSAU LIFE AND ANNUITY COMPANY	0.06%	123	1,913	\$7,259,182	\$0	\$1,697,330	\$201,655	23.38%
233	NASSAU LIFE INSURANCE COMPANY	0.06%	125	5,724	\$7,102,260	\$3,619,080	\$26,709,087	\$724,487	427.02%
234	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.00%	271	1,207	\$196,801	\$0	\$598,991	\$13,454	304.36%
235	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	239	2,077	\$404,304	\$0	\$167,677	\$60,251	41.47%
236	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.00%	309	149	\$69,747	\$12	\$57,262	\$2,249	82.12%
237	NATIONAL FARMERS UNION LIFE INSURANCE COMPAN	0.00%	308	235	\$69,800	\$616	\$65,923	\$5,537	95.33%
238	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	378	5	\$909	\$0	\$0	\$70	0.00%
239	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.09%	105	14,926	\$10,713,785	\$12,800	\$6,614,185	\$88,386	61.85%
240	NATIONAL HEALTH INSURANCE COMPANY	0.00%	228	1,293	\$484,817	\$0	\$47,283	\$55,348	9.75%
241	NATIONAL LIFE INSURANCE COMPANY	0.06%	128	1,648	\$6,588,299	\$2,226,095	\$7,345,257	\$421,383	145.28%
242	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE C	0.00%	270	525	\$200,413	\$0	\$2,673	\$41,114	1.33%
243	NATIONAL WESTERN LIFE INSURANCE COMPANY	0.08%	109	4,539	\$9,637,545	\$2,618	\$22,876,828	\$54,541	237.40%
244	NATIONWIDE LIFE AND ANNUITY INSURANCE COMPAN	0.42%	48	7,552	\$49,425,574	\$2,535	\$18,638,424	\$2,771,216	37.72%
245	NATIONWIDE LIFE INSURANCE COMPANY	1.02%	30	10,176	\$118,657,807	\$273,199	\$207,075,124	\$1,019,447	174.74%
246	NEW ENGLAND LIFE INSURANCE COMPANY	0.02%	176	1,827	\$2,078,628	\$40,009	\$7,583,395	\$395,551	366.75%
247	NEW ERA LIFE INSURANCE COMPANY	0.00%	392	0	\$0	\$0	\$6,569	\$0	N/A
248	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWES	0.00%	392	13	\$0	\$0	\$7,036	\$45	N/A
249	NEW YORK LIFE INSURANCE AND ANNUITY CORPORAT	2.84%	7	39,544	\$330,965,939	\$0	\$283,864,290	\$2,522,390	85.77%
250	NEW YORK LIFE INSURANCE COMPANY	1.63%	19	110,581	\$190,295,331	\$24,232,563	\$168,216,941	\$11,254,524	101.13%
251	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	347	186	\$14,111	\$0	\$0	\$9,640	0.00%
252	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH IN	0.46%	45	12,506	\$53,296,131	\$0	\$49,950,820	\$2,300,251	93.72%
253	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	2.61%	9	157,276	\$304,218,187	\$111,891,066	\$226,465,988	\$41,323,800	111.22%
254	NYLIFE INSURANCE COMPANY OF ARIZONA	0.00%	238	225	\$408,936	\$0	\$181,727	\$64,132	44.44%
255	OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH C.	0.01%	199	1,503	\$1,118,638	\$1,392	\$415,459	\$51,642	37.26%
256	OCEANVIEW LIFE AND ANNUITY	0.18%	78	277	\$20,920,490	\$0	\$9,000	\$256	0.04%
257	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.06%	124	4,769	\$7,133,998	\$0	\$19,043,991	\$2,279,858	266.95%
258	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.12%	98	7,586	\$13,994,791	\$1,731,985	\$62,827,607	\$436,122	461.31%
259	OHIO STATE LIFE INSURANCE COMPANY THE	0.02%	171	1,105	\$2,547,679	\$753	\$1,463,548	\$69,381	57.48%
260	OLD AMERICAN INSURANCE COMPANY	0.06%	129	14,555	\$6,560,523	\$0	\$4,449,828	\$102,714	67.83%
261	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	294	1,014	\$101,168	\$0	\$118,494	\$22,706	117.13%
262	OLD SURETY LIFE INSURANCE COMPANY	0.00%	367	10	\$2,560	\$0	\$5,000	\$55	195.31%
263	OLD UNITED LIFE INSURANCE COMPANY	0.00%	335	151	\$22,920	\$0	\$13,340	\$2,397	58.20%
264	OPTUM INSURANCE OF OHIO INC	0.00%	376	3	\$1,144	\$0	\$124,014	\$150	10840.38%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
265	OXFORD LIFE INSURANCE COMPANY	0.05%	135	2,308	\$5,607,962	\$0	\$3,259,336	\$24,983	58.12%
266	OZARK NATIONAL LIFE INSURANCE COMPANY	0.16%	85	43,485	\$18,187,064	\$46,410	\$12,345,518	\$1,359,843	68.14%
267	PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD	0.00%	359	14	\$6,798	\$0	\$0	\$0	0.00%
268	PACIFIC LIFE & ANNUITY COMPANY	0.06%	127	1	\$6,673,225	\$0	\$6,502,271	\$0	97.44%
269	PACIFIC LIFE INSURANCE COMPANY	2.51%	10	26,303	\$292,834,682	\$24,143	\$280,588,886	\$8,656,288	95.83%
270	PAN AMERICAN ASSURANCE COMPANY	0.00%	274	302	\$188,013	\$0	\$1,010,555	\$23,981	537.49%
271	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	329	182	\$28,605	\$1,377	\$82,336	\$3,824	292.65%
272	PARK AVENUE LIFE INSURANCE COMPANY	0.00%	377	0	\$963	\$0	\$0	\$0	0.00%
273	PARKER CENTENNIAL ASSURANCE COMPANY	0.00%	392	32	\$0	\$0	\$82,832	\$0	N/A
274	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	346	346	\$14,970	\$0	\$103,258	\$931	689.77%
275	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	255	457	\$276,582	\$0	\$171,720	\$47,367	62.09%
276	PEKIN LIFE INSURANCE COMPANY	0.01%	187	6,863	\$1,683,813	\$253	\$831,177	\$217,891	49.38%
277	PENN INSURANCE AND ANNUITY COMPANY THE	0.04%	147	758	\$4,280,240	\$0	\$753,134	\$274,343	17.60%
278	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.13%	94	4,037	\$15,007,608	\$746,590	\$16,586,401	\$580,857	115.49%
279	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.00%	224	784	\$514,999	\$0	\$57,055	\$35,190	11.08%
280	PHL VARIABLE INSURANCE COMPANY	0.04%	139	2,614	\$5,223,824	\$0	\$15,003,449	\$1,126,851	287.21%
281	PHYSICIANS LIFE INSURANCE COMPANY	0.05%	132	12,341	\$6,135,555	\$0	\$4,845,647	\$91,288	78.98%
282	PIONEER AMERICAN INSURANCE COMPANY	0.02%	183	2,925	\$1,774,156	\$0	\$458,154	\$29,075	25.82%
283	PIONEER MUTUAL LIFE INSURANCE COMPANY	0.00%	234	389	\$450,291	\$1,572	\$223,233	\$36,310	49.92%
284	PIONEER SECURITY LIFE INSURANCE COMPANY	0.00%	277	285	\$166,679	\$150	\$50,232	\$3,975	30.23%
285	PLATEAU INSURANCE COMPANY	0.00%	245	3,054	\$338,569	\$0	\$207,605	\$47,585	61.32%
286	POLISH NATNL ALLIANCE OF THE US OF N. A	0.00%	311	982	\$60,965	\$2,586	\$281,243	\$6,699	465.56%
287	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.00%	337	426	\$21,373	\$604	\$140,505	\$1,491	660.22%
288	PRIMERICA LIFE INSURANCE COMPANY	0.30%	58	41,494	\$35,440,806	\$0	\$26,866,254	\$10,024,607	75.81%
289	PRINCIPAL LIFE INSURANCE COMPANY	2.99%	6	560,580	\$348,828,792	\$1,423,140	\$81,074,330	\$8,220,190	23.65%
290	PRINCIPAL NATIONAL LIFE INSURANCE COMPANY	0.17%	82	7,377	\$19,674,647	\$0	\$25,494,743	\$5,870,136	129.58%
291	PROFESSIONAL INSURANCE COMPANY	0.00%	358	11	\$7,006	\$0	\$10,000	\$382	142.73%
292	PROTECTIVE LIFE AND ANNUITY INSURANCE COMPAN	0.00%	344	157	\$16,928	\$1,273	\$1,214,632	\$12,579	7182.80%
293	PROTECTIVE LIFE INSURANCE COMPANY	1.78%	17	42,738	\$207,640,504	\$34,727	\$414,990,300	\$12,784,978	199.88%
294	PROVIDENT AMERICAN LIFE AND HEALTH INSURANCE	0.00%	360	11	\$6,465	\$0	\$0	\$83	0.00%
295	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPAN	0.06%	130	18,715	\$6,415,829	\$0	\$4,768,153	\$762,864	74.32%
296	PROVIDENT LIFE AND CASUALTY INSURANCE COMPAN	0.00%	392	1	\$0	\$0	\$0	\$20	N/A
297	PRUCO LIFE INSURANCE COMPANY	1.51%	20	49,651	\$176,102,121	\$0	\$723,234,170	\$14,501,044	410.69%
298	PRUDENTIAL ANNUITIES LIFE ASSURANCE CORPORAT	0.44%	47	4,786	\$51,652,171	\$0	\$147,103,034	\$5,289	284.80%
299	PRUDENTIAL INSURANCE COMPANY OF AMERICA THE	1.22%	25	411,808	\$142,271,448	\$27,896,052	\$343,071,608	\$32,586,707	260.75%
300	PRUDENTIAL RETIREMENT INSURANCE AND ANNUITY (	0.76%	33	0	\$88,314,840	\$0	\$101,004,584	\$0	114.37%
301	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	240	144	\$401,459	\$0	\$1,394,868	\$187,785	347.45%
302	RELiance STANDARD LIFE INSURANCE COMPANY	0.13%	93	36,403	\$15,047,696	\$209	\$12,859,189	\$3,377,210	85.46%
303	RELIASTAR LIFE INSURANCE COMPANY	0.25%	70	281,968	\$28,779,004	\$189,077	\$28,759,592	\$16,568,858	100.59%
304	RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK	0.00%	235	1,648	\$435,088	\$1,784	\$2,263,695	\$57,584	520.69%
305	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY (	0.00%	348	615	\$13,738	\$0	\$181,748	\$5,808	1322.96%
306	RESERVE NATIONAL INSURANCE COMPANY	0.00%	226	673	\$501,808	\$0	\$339,640	\$18,412	67.68%
307	RGA REINSURANCE COMPANY	0.00%	392	147	-\$956,997	\$384,769	\$22,845,059	\$49,687	-2427.37%
308	RIVERSOURCE LIFE INSURANCE COMPANY	0.54%	38	22,738	\$62,673,884	\$0	\$157,485,426	\$1,925,493	251.28%
309	ROYAL ARCANUM SUPREME COUNCIL OF	0.00%	316	138	\$42,283	\$855	\$3,869	\$852	11.17%
310	ROYAL NEIGHBORS OF AMERICA	0.02%	166	7,198	\$2,736,525	\$33,173	\$2,174,641	\$92,917	80.68%
311	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.00%	289	4,859	\$116,823	\$11,386	\$1,026,463	\$13,610	888.39%
312	RX LIFE INSURANCE COMPANY	0.00%	253	206	\$277,836	\$182	\$128,302	\$44,198	46.24%
313	S USA LIFE INSURANCE COMPANY INC	0.02%	167	773	\$2,700,548	\$0	\$58,890	\$9,285	2.18%
314	SAGICOR LIFE INSURANCE COMPANY	0.13%	92	2,363	\$15,324,282	\$726	\$10,074,092	\$124,565	65.74%
315	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	341	155	\$18,428	\$6,915	\$39,066	\$2,978	249.52%
316	SECURIAN LIFE INSURANCE COMPANY	0.28%	60	96,175	\$33,029,545	\$0	\$28,570,761	\$17,830,327	86.50%
317	SECURITY BENEFIT LIFE INSURANCE COMPANY	0.48%	42	5,941	\$56,075,500	\$94,423	\$39,967,720	\$42,057	71.44%
318	SECURITY LIFE OF DENVER INSURANCE COMPANY	0.10%	103	2,046	\$11,330,472	\$44,166	\$23,591,574	\$1,073,044	208.60%
319	SECURITY MUTUAL LIFE INSURANCE COMPANY OF NEI	0.02%	175	2,545	\$2,082,846	\$102,115	\$582,252	\$101,282	32.86%
320	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.01%	200	2,668	\$1,104,253	\$49	\$696,040	\$22,651	63.04%
321	SENIOR LIFE INSURANCE COMPANY	0.01%	185	3,180	\$1,707,926	\$0	\$892,531	\$30,178	52.26%
322	SENTINEL AMERICAN LIFE INSURANCE CO	0.00%	389	20	\$174	\$0	\$0	\$26	0.00%
323	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.17%	83	3,231	\$19,591,371	\$2,977	\$17,977,817	\$128,912	91.78%
324	SETTLERS LIFE INSURANCE COMPANY	0.00%	258	752	\$272,889	\$1,332	\$139,582	\$7,919	51.64%
325	SHELTER LIFE INSURANCE COMPANY	0.29%	59	88,631	\$34,139,012	\$1,212,971	\$22,055,822	\$6,878,122	68.16%
326	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	247	806	\$329,977	\$1,714	\$731,102	\$37,831	222.08%
327	SILAC INSURANCE COMPANY	0.34%	56	1,943	\$39,822,235	\$0	\$1,106,553	\$11,220	2.78%
328	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	361	271	\$6,234	\$474	\$135,462	\$949	2180.56%
329	SONS OF NORWAY	0.00%	322	94	\$34,175	\$0	\$0	\$1,477	0.00%
330	STANDARD INSURANCE COMPANY	1.02%	29	191,393	\$119,261,656	\$45,136	\$113,345,971	\$11,440,848	95.08%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
331	STANDARD LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	236	1,440	\$433,675	\$3,903	\$502,570	\$35,508	116.79%
332	STANDARD LIFE AND CASUALTY COMPANY	0.00%	365	9	\$4,113	\$0	\$3,677	\$105	89.40%
333	STANDARD SECURITY LIFE INSURANCE COMPANY OF I	0.00%	373	19	\$1,868	\$18	-\$8,010	\$235	-427.84%
334	STARMOUNT LIFE INSURANCE COMPANY	0.00%	264	380	\$236,236	\$0	\$267,738	\$7,604	113.33%
335	STATE FARM LIFE INSURANCE COMPANY	1.17%	26	240,013	\$136,747,792	\$18,129,869	\$146,501,895	\$26,281,250	120.39%
336	STATE LIFE INSURANCE COMPANY	0.15%	88	2,955	\$17,071,884	\$14,992	\$8,964,158	\$234,903	52.60%
337	STATE MUTUAL INSURANCE COMPANY	0.00%	298	235	\$91,246	\$5,034	\$171,531	\$3,225	193.50%
338	STERLING INVESTORS LIFE INSURANCE COMPANY	0.00%	318	61	\$39,344	\$0	\$34,586	\$651	87.91%
339	STERLING LIFE INSURANCE COMPANY	0.00%	300	157	\$82,328	\$0	\$31,679	\$1,886	38.48%
340	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.00%	246	349	\$338,461	\$0	\$76,763	\$19,851	22.68%
341	SUN LIFE ASSURANCE COMPANY OF CANADA	0.19%	77	81,948	\$22,238,566	\$896,405	\$20,714,351	\$7,610,981	97.18%
342	SUNSET LIFE INSURANCE COMPANY OF AMERICA	0.00%	275	96	\$186,411	\$169	\$87,805	\$4,263	47.19%
343	SURETY LIFE INSURANCE COMPANY	0.00%	252	438	\$283,527	\$0	\$504,069	\$31,386	177.79%
344	SWISS RE LIFE & HEALTH AMERICA INC	0.00%	392	0	\$0	\$0	\$59,000	\$0	N/A
345	SYMETRA LIFE INSURANCE COMPANY	0.36%	51	20,196	\$42,517,869	\$109	\$31,263,157	\$1,707,206	73.53%
346	SYMETRA NATIONAL LIFE INSURANCE COMPANY	0.00%	349	100	\$13,039	\$0	\$93,996	\$1,672	720.88%
347	TALCOTT RESOLUTION LIFE AND ANNUITY INSURANCE	0.19%	75	16,157	\$22,650,864	\$0	\$108,511,360	\$3,429,729	479.06%
348	TALCOTT RESOLUTION LIFE INSURANCE COMPANY	0.28%	64	22,447	\$32,161,752	\$419,205	\$83,367,738	\$1,749,265	260.52%
349	TEACHERS INSURANCE AND ANNUITY ASSOCIATION O	1.86%	14	67,818	\$216,863,210	\$45,191,766	\$240,357,078	\$127,645	131.67%
350	TEXAS LIFE INSURANCE COMPANY	0.04%	145	15,041	\$4,414,166	\$381,948	\$3,835,923	\$494,992	95.55%
351	THE RELIABLE LIFE INSURANCE COMPANY	0.08%	108	98,405	\$9,648,060	\$0	\$12,928,940	\$542,443	134.01%
352	THE SAVINGS BANK MUTUAL LIFE INSURANCE COMPAN	0.02%	161	4,524	\$2,857,343	\$39,526	\$668,067	\$2,110,193	24.76%
353	THRIVENT FINANCIAL FOR LUTHERANS	1.03%	28	79,955	\$119,794,456	\$6,107,439	\$157,680,581	\$6,492,721	136.72%
354	TIAA-CREF LIFE INSURANCE COMPANY	0.06%	126	1,834	\$6,708,621	\$0	\$4,034,884	\$1,015,355	60.14%
355	TRANS WORLD ASSURANCE COMPANY	0.00%	279	363	\$150,626	\$0	\$40,813	\$40,171	27.10%
356	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY	0.58%	36	1,071	\$67,751,503	\$0	\$51,301,491	\$14,550	75.72%
357	TRANSAMERICA LIFE INSURANCE COMPANY	11.86%	1	126,069	\$1,382,394,376	\$144,809	\$1,243,171,532	\$8,125,957	89.94%
358	TRUSTMARK INSURANCE COMPANY	0.02%	168	8,517	\$2,684,185	\$14,680	\$1,945,898	\$349,395	73.04%
359	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	357	98	\$7,741	\$0	\$20,999	\$1,295	271.27%
360	U S FINANCIAL LIFE INSURANCE COMPANY	0.01%	190	1,226	\$1,592,500	\$0	\$2,825,227	\$319,666	177.41%
361	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	379	4	\$683	\$0	\$23,996	\$60	3513.32%
362	UNIFIED LIFE INSURANCE COMPANY	0.00%	229	3,004	\$484,447	\$1,997	\$568,239	\$35,189	117.71%
363	UNIMERICA INSURANCE COMPANY	0.00%	319	0	\$36,904	\$0	\$78,000	\$0	211.36%
364	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	269	1,274	\$201,241	\$0	\$514,277	\$9,502	255.55%
365	UNION LABOR LIFE INSURANCE COMPANY	0.01%	204	17,208	\$1,033,186	\$49,245	\$1,310,742	\$162,790	131.63%
366	UNION SECURITY INSURANCE COMPANY	0.01%	197	4,565	\$1,223,891	\$1,885	\$5,471,700	\$117,011	447.23%
367	UNITED AMERICAN INSURANCE COMPANY	0.01%	215	1,743	\$758,238	\$0	\$4,277,626	\$14,294	564.15%
368	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	351	57	\$12,635	\$0	\$30,840	\$456	244.08%
369	UNITED FIDELITY LIFE INSURANCE COMPANY	0.00%	268	4,169	\$209,979	\$17,870	\$807,272	\$15,885	392.96%
370	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	363	19	\$5,336	\$0	\$0	\$960	0.00%
371	UNITED HERITAGE LIFE INSURANCE COMPANY	0.02%	169	4,404	\$2,614,942	\$3,024	\$4,423,667	\$39,258	169.28%
372	UNITED HOME LIFE INSURANCE COMPANY	0.01%	188	2,492	\$1,675,859	\$0	\$885,091	\$79,987	52.81%
373	UNITED INSURANCE COMPANY OF AMERICA	0.00%	313	3,262	\$47,932	\$0	\$138,428	\$10,616	288.80%
374	UNITED LIFE INSURANCE COMPANY	0.32%	57	2,977	\$37,248,998	\$0	\$10,467,598	\$125,172	28.10%
375	UNITED NATIONAL LIFE INSURANCE COMPANY OF AME	0.00%	314	227	\$47,732	\$0	\$41,655	\$2,268	87.27%
376	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.71%	35	185,001	\$82,944,386	\$93	\$60,179,392	\$9,147,955	72.55%
377	UNITED SECURITY ASSURANCE COMPANY OF PENNSY	0.00%	390	1	\$157	\$0	\$0	\$10	0.00%
378	UNITED STATES LIFE INSURANCE COMPANY NEW YOR	0.03%	157	630	\$3,189,225	\$1,616	\$11,546,523	\$16,872	362.10%
379	UNITED WORLD LIFE INSURANCE COMPANY	0.00%	342	1,410	\$17,671	\$0	\$26,125	\$3,567	147.84%
380	UNITEDHEALTHCARE INSURANCE COMPANY	0.05%	133	1,088	\$5,969,768	\$0	\$4,321,980	\$1,832,125	72.40%
381	UNITY FINANCIAL LIFE INSURANCE COMPANY	0.01%	213	3,327	\$835,939	\$0	\$987,218	\$16,286	118.10%
382	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	266	3,705	\$233,235	\$7,964	\$862,267	\$33,494	373.11%
383	UNUM INSURANCE COMPANY	0.00%	312	178	\$49,362	\$0	\$85,751	\$6,626	173.72%
384	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.26%	66	168,671	\$30,200,051	\$138,565	\$21,946,795	\$11,440,167	73.13%
385	US ALLIANCE LIFE AND SECURITY COMPANY	0.00%	320	43	\$36,628	\$0	\$0	\$2	0.00%
386	USA LIFE ONE INSURANCE COMPANY OF INDIANA	0.00%	374	93	\$1,622	\$0	\$15,421	\$143	950.74%
387	USAA LIFE INSURANCE COMPANY	0.26%	65	24,160	\$30,318,168	\$491,094	\$23,210,077	\$4,616,440	78.17%
388	USABLE LIFE	0.01%	191	1,116	\$1,586,037	\$0	\$986,848	\$435,733	62.22%
389	VANTIS LIFE INSURANCE COMPANY	0.00%	287	355	\$117,594	\$365	\$80,434	\$27,875	68.71%
390	VARIABLE ANNUITY LIFE INSURANCE COMPANY	0.48%	43	23,866	\$55,858,901	\$0	\$81,710,398	\$0	146.28%
391	VENERABLE INSURANCE AND ANNUITY COMPANY	0.01%	209	7,819	\$979,085	\$119,178	\$83,278,300	\$27,354	8517.90%
392	VOYA RETIREMENT INSURANCE AND ANNUITY COMPAN	2.49%	11	45,560	\$290,610,087	\$0	\$378,931,552	\$116,639	130.39%
393	WASHINGTON NATIONAL INSURANCE COMPANY	0.01%	221	4,856	\$626,692	\$40,163	\$6,586,761	\$52,785	1057.45%
394	WEST COAST LIFE INSURANCE COMPANY	0.05%	131	6,803	\$6,311,619	\$133,266	\$12,190,226	\$2,753,462	195.25%
395	WESTERN AND SOUTHERN LIFE INSURANCE COMPANY	0.03%	154	25,913	\$3,774,053	\$1,448,170	\$7,422,670	\$268,412	235.05%
396	WESTERN CATHOLIC UNION	0.02%	178	7,150	\$2,025,371	\$41,169	\$5,407,876	\$86,416	269.04%

**2020 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
397	WESTERN SOUTHERN LIFE ASSURANCE COMPANY	0.35%	54	12,443	\$40,664,003	\$0	\$37,428,862	\$399,340	92.04%
398	WESTERN UNITED LIFE ASSURANCE COMPANY	0.01%	219	20	\$658,548	\$0	\$362,738	\$0	55.08%
399	WILCAC LIFE INSURANCE COMPANY	0.01%	186	3,693	\$1,687,154	\$109,584	\$6,116,591	\$186,217	369.03%
400	WILLIAM PENN ASSOCIATION	0.00%	281	210	\$147,853	\$4,023	\$295,286	\$1,529	202.44%
401	WILTON REASSURANCE LIFE COMPANY OF NEW YORK	0.00%	307	109	\$72,882	\$0	\$13,123	\$11,892	18.01%
402	WINDSOR LIFE INSURANCE COMPANY	0.00%	383	0	\$578	\$0	\$0	\$34	0.00%
403	WOMAN'S LIFE INSURANCE SOCIETY	0.00%	364	266	\$4,661	\$2,269	\$15,726	\$760	386.08%
404	WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY	0.02%	180	3,935	\$1,898,351	\$144,555	\$5,547,931	\$145,123,937	299.86%
405	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.07%	114	840	\$8,436,143	\$0	\$23,408,892	\$265,922	277.48%
TOTAL		100.00%		6,932,900	\$11,651,603,416	\$349,085,918	\$12,772,972,779	\$1,419,612,135	112.62%

**TOTAL
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS**

**MISSOURI DEPARTMENT OF INSURANCE
2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS**

LINE NUMBER OF BUSINESS	LINE DESCRIPTION	TOTAL NUMBER OF INSURED	TOTAL DIRECT PREMIUMS WRITTEN	TOTAL DIRECT PREMIUMS EARNED	TOTAL DIVIDENDS PAID	TOTAL DIRECT LOSSES PAID	TOTAL DIRECT LOSSES INCURRED	LOSS RATIO
INDIVIDUAL								
4. 1	COMPREHENSIVE MEDICAL EXPENSE	241,498	\$1,266,595,288	\$1,278,276,609	\$0	\$944,522,356	\$954,521,239	74.67%
4. 2	MEDICARE SUPPLEMENT	235,269	\$576,421,509	\$579,130,437	\$0	\$420,630,247	\$419,589,932	72.45%
4. 3	LONG TERM CARE	104,950	\$207,337,677	\$212,352,222	\$0	\$209,925,380	\$185,685,429	87.44%
4. 4	SPECIFIED DISEASE	301,362	\$102,840,947	\$102,665,207	\$3,204	\$46,290,068	\$49,280,488	48.00%
4. 5	ACCIDENT ONLY	361,964	\$61,570,318	\$61,286,431	\$5	\$22,033,119	\$22,657,998	36.97%
4. 6	DISABILITY INCOME	117,759	\$110,840,095	\$113,170,115	\$10,355,140	\$65,294,980	\$58,742,791	51.91%
4. 7	DENTAL	174,758	\$41,571,559	\$40,956,327	\$0	\$19,743,003	\$20,129,211	49.15%
4. 8	LIMITED BENEFIT	159,876	\$62,712,790	\$62,561,307	\$3,131	\$24,412,061	\$25,278,119	40.41%
4. 9	SHORT TERM CREDIT DISABILITY	9,162	\$1,353,266	\$1,362,082	\$0	\$265,870	\$293,082	21.52%
4.10	LONG TERM CREDIT DISABILITY	3	-\$295	\$655	\$0	\$0	-\$44	-6.72%
4.11	CREDIT UEMPLOYMENT	0	\$0	\$0	\$0	\$0	\$0	N/A
4.12	STOP LOSS	408	\$1,195,285	\$1,195,987	\$0	\$466,978	\$91,424	7.64%
4.13	MEDICARE PART D	393,546	\$231,444,821	\$239,006,152	\$0	\$216,276,675	\$192,318,959	80.47%
4.14	MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT	102,927	\$1,011,550,932	\$1,007,368,374	\$0	\$824,969,664	\$837,399,837	83.13%
4.15	TOTAL INDIVIDUAL	2,203,482	\$3,675,434,192	\$3,699,331,905	\$10,361,480	\$2,794,830,401	\$2,765,988,465	74.77%
GROUP								
5. 1A	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER (2 - 50 EMPLOYEES)	139,008	\$902,100,729	\$902,828,516	\$0	\$703,716,601	\$706,370,836	78.24%
5. 1B	COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER	654,425	\$2,386,247,635	\$2,382,497,448	\$0	\$2,004,574,387	\$1,982,254,630	83.20%
5. 1C	COMPREHENSIVE MEDICAL EXPENSE - ASSOCIATION	10,177	\$45,112,948	\$45,717,680	\$0	\$31,243,503	\$32,275,835	70.60%
5. 1D	COMPREHENSIVE MEDICAL EXPENSE - DISCRETIONARY	15	\$24,812	\$24,813	\$0	\$3,922	-\$529	-2.13%
5. 1E	COMPREHENSIVE MEDICAL EXPENSE - FEDERAL EMPLOYEES	110,545	\$769,369,034	\$772,474,860	\$0	\$686,461,116	\$699,280,663	90.52%
5. 2	MEDICARE SUPPLEMENT	90,554	\$215,226,033	\$197,415,468	\$0	\$161,653,115	\$157,816,630	79.94%
5. 3	LONG TERM CARE	42,978	\$38,171,857	\$35,189,763	\$0	\$29,930,847	\$31,304,332	88.96%
5. 4	SPECIFIED DISEASE	252,338	\$40,915,010	\$40,583,921	\$0	\$14,851,592	\$14,229,625	35.06%
5. 5	ACCIDENT ONLY	5,469,519	\$111,786,395	\$111,483,321	\$15,119	\$41,272,752	\$43,821,626	39.31%
5. 6	DISABILITY INCOME	1,254,330	\$351,563,862	\$373,290,521	\$485,900	\$237,891,721	\$253,750,939	67.98%
5. 7	DENTAL	844,447	\$300,645,160	\$295,344,288	\$0	\$185,976,810	\$185,006,303	62.64%
5. 8	LIMITED BENEFIT	4,740,666	\$249,117,836	\$248,967,220	\$3,672	\$143,346,900	\$143,332,711	57.57%
5. 9	SHORT TERM CREDIT DISABILITY	34,858	\$7,491,675	\$8,632,696	\$0	\$2,342,665	\$2,035,294	23.58%
5.10	LONG TERM CREDIT DISABILITY	1,107	\$76,957	\$161,625	\$0	\$65,552	\$32,855	20.33%
5.11	CREDIT UEMPLOYMENT	111,107	\$386,948	\$386,948	\$0	\$97,076	\$97,076	25.09%
5.12	STOP LOSS	2,037,004	\$689,445,342	\$689,671,968	\$35,087	\$588,054,933	\$609,772,646	88.41%
5.13	MEDICARE PART D	82,793	\$73,356,512	\$75,131,924	\$0	\$59,753,809	\$59,124,506	78.69%
5.14	MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT	92,543	\$1,305,253,217	\$1,301,591,643	\$0	\$988,573,298	\$991,510,757	76.18%
5.15	TOTAL GROUP	15,968,414	\$7,486,291,962	\$7,481,394,623	\$539,778	\$5,879,810,599	\$5,912,016,735	79.02%
TOTAL INDIVIDUAL AND GROUP BUSINESS								
6	TOTAL ACCIDENT AND HEALTH	18,171,896	\$11,161,726,154	\$11,180,726,528	\$10,901,258	\$8,674,641,000	\$8,678,005,200	77.62%
7. 1	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3 - 25 EMPLOYEES) (This data is a further break-out of line number 5.1a)	79,121	\$660,945,130	\$661,307,246	\$0	\$515,670,681	\$519,792,111	78.60%
8. 1	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3-25 EMPLOYEES) in associations with rate differentials exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A
8. 2	COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3-25 EMPLOYEES) in associations with rate differentials NOT exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A
8.3	COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER: in association plans with rate differentials exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A
8.4	COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER: in association plans with rate differentials NOT exceeding 20%	0	\$0	\$0	\$0	\$0	\$0	N/A

**INDIVIDUAL
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL COMPREHENSIVE MEDICAL EXPENSE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.00%	39	0	-\$2,131	-\$2,180	\$0	\$8,856	\$9,839	-451.33%
2	ALL SAVERS INSURANCE COMPANY	0.55%	13	0	\$6,998,885	\$6,998,885	\$0	-\$32,008	-\$43,388	-0.62%
3	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	34	9	\$648	\$658	\$0	\$0	\$0	0.00%
4	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	29	11	\$2,159	\$2,043	\$0	\$0	-\$17,877	-875.04%
5	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.00%	33	0	\$653	\$693	\$0	\$68	-\$1,060	-152.96%
6	ASPEN AMERICAN INSURANCE COMPANY	0.45%	14	5,507	\$5,737,146	\$5,737,146	\$0	\$829,998	\$2,666,518	46.48%
7	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	6.04%	4	11,701	\$76,535,497	\$76,535,497	\$0	\$30,169,418	\$31,000,585	40.50%
8	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	27	4	\$2,439	\$2,457	\$0	\$0	\$0	0.00%
9	CELTIC INSURANCE COMPANY	27.34%	2	92,052	\$346,283,454	\$346,283,454	\$0	\$270,413,818	\$257,849,323	74.46%
10	CIGNA HEALTH AND LIFE INSURANCE COMPANY	24.17%	3	44,260	\$306,147,794	\$315,350,626	\$0	\$282,044,510	\$293,456,885	93.06%
11	COLONIAL PENN LIFE INSURANCE COMPANY	0.99%	10	5,795	\$12,492,035	\$12,514,658	\$0	\$8,097,622	\$7,971,697	63.70%
12	CONNECTICUT GENERAL LIFE INS CO	0.00%	39	1	\$0	-\$941	\$0	-\$176	-\$182	19.34%
13	CONTINENTAL CASUALTY COMPANY	0.00%	35	3	\$595	\$595	\$0	\$0	\$102	17.14%
14	COVENTRY HEALTH AND LIFE INSURANCE COMPAN	1.91%	6	0	\$24,195,533	\$24,195,533	\$0	-\$20,976	\$54,007	0.22%
15	COX HEALTH SYSTEMS INSURANCE COMPANY	1.19%	9	2,834	\$15,054,561	\$15,054,561	\$0	\$12,676,483	\$13,287,873	88.26%
16	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	36	21	\$412	\$392	\$0	\$100	\$100	25.51%
17	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY	0.00%	31	4	\$1,652	\$1,563	\$0	\$20,453	\$19,902	1273.32%
18	EVEREST REINSURANCE COMPANY	0.04%	16	309	\$527,744	\$527,744	\$0	\$149,419	\$241,804	45.82%
19	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.02%	18	0	\$205,007	\$205,007	\$0	\$2,596,847	\$2,934,668	1431.50%
20	GENERAL STAR NATIONAL INS CO	0.00%	39	20	\$0	\$0	\$0	\$0	\$0	N/A
21	GOLDEN RULE INSURANCE COMPANY	1.34%	8	12,658	\$16,932,119	\$16,622,866	\$0	\$8,105,639	\$9,162,057	55.12%
22	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	28	7	\$2,436	\$2,328	\$0	\$7,239	\$14,394	618.30%
23	HCC LIFE INSURANCE COMPANY	0.00%	39	0	\$0	\$0	\$0	\$0	-\$7,423	N/A
24	HEALTH CARE SERVICE CORPORATION	0.01%	21	46	\$83,034	\$83,034	\$0	\$163,833	\$146,776	176.77%
25	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	30.43%	1	46,455	\$385,478,087	\$387,585,918	\$0	\$279,483,914	\$286,420,501	73.90%
26	HUMANA INSURANCE COMPANY	0.00%	39	0	-\$3,588	-\$3,588	\$0	-\$289,395	-\$318,113	8866.03%
27	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	22	10	\$20,076	\$20,076	\$0	\$22,799	\$48,409	241.13%
28	LIFESHIELD NATIONAL INSURANCE CO	0.32%	15	2,942	\$4,012,201	\$4,047,567	\$0	\$1,425,529	-\$931,548	-23.02%
29	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	0.00%	38	3	\$254	\$251	\$0	\$0	\$0	0.00%
30	MEDICA INSURANCE COMPANY	1.55%	7	2,916	\$19,692,733	\$19,692,733	\$0	\$17,705,044	\$16,279,910	82.67%
31	METROPOLITAN LIFE INSURANCE COMPANY	0.01%	20	30	\$94,867	\$32,633	\$0	\$26,865	\$24,797	75.99%
32	MUTUAL OF OMAHA INSURANCE COMPANY	0.00%	24	34	\$11,967	\$12,244	\$0	\$6,210	\$867	7.08%
33	NATIONAL HEALTH INSURANCE COMPANY	0.83%	11	7,102	\$10,535,937	\$11,213,526	\$0	\$4,908,305	\$5,190,321	46.29%
34	NEW YORK LIFE INSURANCE COMPANY	0.00%	23	44	\$13,566	\$13,311	\$0	\$2,985	\$210	1.58%
35	OSCAR INSURANCE COMPANY	0.61%	12	934	\$7,776,057	\$7,776,057	\$0	\$5,104,515	\$7,627,689	98.09%
36	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.00%	39	0	-\$235	\$0	\$0	\$0	\$0	N/A
37	RESERVE NATIONAL INSURANCE COMPANY	0.03%	17	184	\$372,400	\$375,964	\$0	\$167,232	\$160,102	42.58%
38	SSM HEALTH INSURANCE COMPANY	2.15%	5	5,244	\$27,208,651	\$27,208,651	\$0	\$20,575,504	\$20,867,000	76.69%
39	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	37	22	\$366	\$366	\$0	\$0	\$0	0.00%
40	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.00%	39	0	\$0	\$0	\$0	\$0	-\$1,343	N/A
41	THRIVENT FINANCIAL FOR LUTHERANS	0.00%	25	1	\$11,737	\$11,717	\$0	\$63,718	\$332,137	2834.66%
42	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	30	7	\$1,657	\$1,669	\$0	\$0	\$0	0.00%
43	TRUSTMARK INSURANCE COMPANY	0.00%	32	1	\$1,497	\$1,486	\$0	\$0	\$0	0.00%
44	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	26	15	\$8,040	\$8,040	\$0	\$2,054	\$1,962	24.40%
45	UNITED SECURITY HEALTH AND CASUALTY INSURAI	0.01%	19	92	\$157,346	\$161,369	\$0	\$60,019	\$42,333	26.23%
46	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.00%	39	220	\$0	\$0	\$0	\$0	\$0	N/A
47	WILCAC LIFE INSURANCE COMPANY	0.00%	39	0	\$0	\$0	\$0	\$25,915	\$29,405	N/A
TOTAL		100.00%		241,498	\$1,266,595,288	\$1,278,276,609	\$0	\$944,522,356	\$954,521,239	74.67%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE SUPPLEMENT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ACCENDO INSURANCE COMPANY	0.00%	94	41	\$16,749	\$15,851	\$0	\$574	\$1,004	6.33%
2	AETNA HEALTH AND LIFE INSURANCE COMPANY	0.59%	24	2,742	\$3,395,482	\$3,408,055	\$0	\$1,859,546	\$1,900,551	55.77%
3	AETNA LIFE INSURANCE COMPANY	0.01%	80	460	\$63,654	\$63,828	\$0	\$31,579	\$32,437	50.82%
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMI	0.00%	98	9	\$8,889	\$8,889	\$0	\$19,177	\$19,177	215.74%
5	AMERICAN CONTINENTAL INSURANCE COMPANY	1.37%	14	3,110	\$7,916,505	\$7,969,477	\$0	\$6,083,788	\$6,133,464	76.96%
6	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF I	0.05%	61	84	\$288,555	\$293,451	\$0	\$118,091	\$134,184	45.73%
7	AMERICAN FAMILY MUTUAL INSURANCE COMPANY I	0.79%	20	1,275	\$4,559,118	\$4,654,321	\$0	\$2,880,350	\$2,855,788	61.36%
8	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	89	6	\$25,127	\$28,118	\$0	\$8,954	\$9,252	32.90%
9	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	109	1	\$882	\$883	\$0	\$87	-\$139	-15.74%
10	AMERICAN NATIONAL LIFE INSURANCE COMPANY O	0.04%	67	98	\$210,577	\$210,467	\$0	\$175,193	\$178,414	84.77%
11	AMERICAN PROGRESSIVE LIFE AND HEALTH INSUR/	0.00%	100	1	\$4,512	\$5,056	\$0	\$139	\$96	1.90%
12	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.70%	22	1,320	\$4,013,542	\$4,012,010	\$0	\$2,613,563	\$2,572,343	64.12%
13	AMERICAN REPUBLIC INSURANCE COMPANY	0.67%	23	1,207	\$3,865,479	\$3,901,894	\$0	\$2,623,408	\$3,650,689	93.56%
14	AMERICAN RETIREMENT LIFE INSURANCE COMPAN	0.34%	35	718	\$1,957,816	\$1,967,632	\$0	\$1,501,712	\$1,464,647	74.44%
15	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.92%	17	2,541	\$5,289,077	\$5,329,918	\$0	\$4,249,558	\$4,236,875	79.49%
16	ASSURED LIFE ASSOCIATION	0.29%	38	709	\$1,657,734	\$1,692,448	\$0	\$1,362,233	\$1,512,343	89.36%
17	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	105	1	\$1,872	\$1,872	\$0	\$21	-\$257	-13.73%
18	BANKERS FIDELITY ASSURANCE COMPANY	0.01%	83	14	\$37,450	\$0	\$0	\$0	\$0	N/A
19	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.14%	50	264	\$814,665	\$752,328	\$0	\$455,709	\$435,371	57.87%
20	BANKERS LIFE AND CASUALTY COMPANY	0.44%	28	910	\$2,559,668	\$2,617,360	\$0	\$1,959,634	\$1,921,792	73.42%
21	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	6.42%	5	11,728	\$37,028,308	\$37,028,308	\$0	\$26,714,322	\$26,534,577	71.66%
22	CELTIC INSURANCE COMPANY	0.01%	81	10	\$44,684	\$44,684	\$0	\$35,246	\$30,264	67.73%
23	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	113	1	\$115	\$115	\$0	\$0	\$0	0.00%
24	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.02%	74	27	\$88,794	\$97,023	\$0	\$87,339	\$87,065	89.74%
25	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.55%	25	769	\$3,142,466	\$3,252,206	\$0	\$2,024,153	\$2,038,328	62.68%
26	CIGNA HEALTH AND LIFE INSURANCE COMPANY	5.38%	6	12,847	\$31,007,408	\$31,161,927	\$0	\$27,192,553	\$27,046,842	86.79%
27	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.01%	82	12	\$43,740	\$43,745	\$0	\$18,535	\$17,527	40.07%
28	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	101	1	\$3,198	\$3,211	\$0	\$385	\$362	11.27%
29	COMBINED INSURANCE CO OF AMERICA	0.50%	27	756	\$2,882,475	\$2,802,953	\$0	\$2,512,260	\$2,107,541	75.19%
30	COMPANION LIFE INSURANCE COMPANY	1.55%	13	2,749	\$8,918,507	\$9,095,133	\$0	\$7,468,631	\$6,953,003	76.45%
31	CONNECTICUT GENERAL LIFE INS CO	0.00%	103	2	\$2,154	\$2,154	\$0	\$1,560	\$1,560	72.42%
32	CONTINENTAL GENERAL INSURANCE COMPANY	0.16%	48	296	\$931,475	\$953,182	\$0	\$836,114	\$873,899	91.68%
33	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.41%	30	749	\$2,372,893	\$2,371,163	\$0	\$3,014,793	\$3,125,453	131.81%
34	COUNTRY LIFE INSURANCE COMPANY	0.04%	65	83	\$230,800	\$233,605	\$0	\$136,850	\$136,340	58.36%
35	CSA FRATERNAL LIFE	0.00%	114	0	\$0	\$0	\$0	\$1	\$1	N/A
36	EVEREST REINSURANCE COMPANY	1.35%	15	1,928	\$7,798,277	\$8,310,419	\$0	\$9,711,859	\$9,054,648	108.96%
37	FAMILY LIFE INSURANCE COMPANY	0.02%	71	26	\$116,215	\$95,217	\$0	\$74,749	\$57,975	60.89%
38	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.22%	43	431	\$1,247,047	\$1,249,732	\$0	\$817,253	\$918,705	73.51%
39	FORETHOUGHT LIFE INSURANCE COMPANY	0.01%	77	26	\$75,466	\$75,875	\$0	\$37,330	\$36,161	47.66%
40	GARDEN STATE LIFE INSURANCE COMPANY	0.00%	96	14	\$13,306	\$9,188	\$0	\$8,507	\$11,102	120.83%
41	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.04%	63	48	\$258,073	\$265,507	\$0	\$145,946	\$147,988	55.74%
42	GENWORTH LIFE INSURANCE COMPANY	0.00%	102	2	\$3,108	\$3,209	\$0	\$216	\$217	6.76%
43	GERBER LIFE INSURANCE COMPANY	0.08%	55	102	\$482,140	\$486,554	\$0	\$351,609	\$337,922	69.45%
44	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.17%	46	393	\$979,403	\$1,029,413	\$0	\$786,347	\$769,724	74.77%
45	GOLDEN RULE INSURANCE COMPANY	0.21%	44	403	\$1,199,639	\$1,213,296	\$0	\$898,988	\$897,182	73.95%
46	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANC	0.07%	58	113	\$380,747	\$379,604	\$0	\$256,472	\$248,184	65.38%
47	GPM HEALTH AND LIFE INSURANCE COMPANY	0.23%	42	505	\$1,309,792	\$1,321,114	\$0	\$1,364,563	\$1,356,222	102.66%
48	GREAT AMERICAN LIFE INSURANCE COMPANY	0.02%	73	27	\$100,594	\$99,720	\$0	\$49,971	\$49,332	49.47%
49	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	97	12	\$10,460	\$9,824	\$0	\$7,800	\$8,912	90.72%
50	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.01%	76	32	\$81,524	\$81,400	\$0	\$54,486	\$50,696	62.28%
51	HEALTH CARE SERVICE CORPORATION	0.30%	37	760	\$1,729,714	\$1,729,714	\$0	\$1,948,014	\$1,948,707	112.66%
52	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	16.30%	1	38,991	\$93,938,447	\$93,903,274	\$0	\$62,868,758	\$63,918,738	68.07%
53	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.08%	56	94	\$463,609	\$486,482	\$0	\$345,029	\$343,053	70.52%
54	HUMANA INSURANCE COMPANY	2.10%	10	5,013	\$12,119,457	\$12,119,464	\$0	\$9,302,690	\$9,263,750	76.44%
55	HUMANADENTAL INSURANCE COMPANY	0.88%	18	2,658	\$5,081,647	\$5,081,647	\$0	\$4,633,301	\$4,854,110	95.52%
56	IDEALIFE INSURANCE COMPANY	0.00%	95	45	\$16,397	\$27,042	\$0	\$14,516	\$25,681	94.97%
57	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & I	1.71%	11	4,336	\$9,842,913	\$9,952,246	\$0	\$7,810,626	\$7,948,316	79.86%
58	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	93	19	\$18,306	\$19,177	\$0	\$54,346	\$54,346	283.39%
59	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	91	7	\$20,487	\$20,401	\$0	\$27,149	\$21,737	106.55%
60	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	114	0	\$0	\$0	\$0	\$49	\$49	N/A
61	LIBERTY BANKERS LIFE INSURANCE COMPANY	0.00%	99	45	\$6,902	\$5,888	\$0	\$6,325	\$5,981	101.58%
62	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.00%	92	13	\$18,999	\$19,329	\$0	\$40,733	\$41,078	212.52%
63	LIFESECURE INSURANCE COMPANY	0.00%	112	1	\$579	\$586	\$0	\$0	\$0	0.00%
64	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.37%	33	619	\$2,125,170	\$2,148,700	\$0	\$1,411,747	\$1,382,718	64.35%
65	LUMICO LIFE INSURANCE COMPANY	0.83%	19	2,822	\$4,804,731	\$4,870,687	\$0	\$3,384,133	\$3,894,758	79.96%
66	MANHATTAN LIFE INSURANCE COMPANY	3.94%	7	9,314	\$22,712,147	\$22,628,230	\$0	\$17,359,794	\$16,440,119	72.65%
67	MEDICO CORP LIFE INSURANCE COMPANY	0.04%	68	105	\$207,895	\$208,157	\$0	\$175,159	\$175,372	84.25%
68	MEDICO INSURANCE COMPANY	0.05%	59	78	\$295,914	\$298,533	\$0	\$183,016	\$180,045	60.31%
69	MUTUAL OF OMAHA INSURANCE COMPANY	14.17%	2	26,900	\$81,695,873	\$82,472,118	\$0	\$61,442,138	\$59,230,254	71.82%
70	NASSAU LIFE AND ANNUITY COMPANY	0.14%	52	178	\$788,107	\$653,573	\$0	\$456,773	\$366,405	56.06%
71	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.01%	86	12	\$31,447	\$30,653	\$0	\$41,105	\$34,804	113.54%
72	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	107	0	\$1,271	\$1,270	\$0	\$0	\$0	0.00%
73	NATIONAL HEALTH INSURANCE COMPANY	0.71%	21	4,550	\$4,073,884	\$4,001,197	\$0	\$2,039,812	\$2,937,900	73.43%
74	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	111	2	\$649	\$635	\$0	\$720	\$720	113.39%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE SUPPLEMENT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
75	NEW ERA LIFE INSURANCE COMPANY OF THE MIDW	0.00%	88	10	\$25,348	\$25,712	\$0	\$35,128	\$34,991	136.09%
76	NEW YORK LIFE INSURANCE COMPANY	0.01%	85	7	\$34,450	\$40,171	\$0	\$20,692	\$18,187	45.27%
77	NORTH AMERICAN INSURANCE COMPANY	0.19%	45	297	\$1,084,343	\$1,103,054	\$0	\$864,231	\$848,412	76.91%
78	OLD AMERICAN INSURANCE COMPANY	0.00%	110	2	\$660	\$660	\$0	\$267	\$540	81.82%
79	OLD SURETY LIFE INSURANCE COMPANY	2.75%	9	6,475	\$15,839,586	\$15,842,947	\$0	\$9,762,203	\$9,817,584	61.97%
80	OMAHA INSURANCE COMPANY	11.23%	3	34,375	\$64,739,913	\$64,881,087	\$0	\$52,177,349	\$53,071,877	81.80%
81	OXFORD LIFE INSURANCE COMPANY	0.12%	54	200	\$690,427	\$710,488	\$0	\$438,977	\$415,463	58.48%
82	PAN-AMERICAN LIFE INSURANCE COMPANY	0.13%	53	622	\$768,679	\$747,666	\$0	\$397,049	\$418,695	56.00%
83	PEKIN LIFE INSURANCE COMPANY	0.25%	40	687	\$1,440,774	\$1,460,791	\$0	\$1,017,224	\$1,072,697	73.43%
84	PHYSICIANS LIFE INSURANCE COMPANY	0.17%	47	356	\$965,696	\$973,643	\$0	\$669,067	\$666,385	68.44%
85	PHYSICIANS MUTUAL INSURANCE COMPANY	0.44%	29	1,530	\$2,559,594	\$2,580,402	\$0	\$1,820,680	\$1,819,725	70.52%
86	PROVIDENT AMERICAN LIFE AND HEALTH INSURANC	0.01%	84	9	\$35,298	\$36,025	\$0	\$21,306	\$20,990	58.27%
87	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.01%	75	0	\$82,334	\$71,387	\$0	\$45,037	\$44,052	61.71%
88	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN	0.04%	64	112	\$239,063	\$239,063	\$0	\$250,167	\$245,416	102.66%
89	RESERVE NATIONAL INSURANCE COMPANY	0.29%	39	530	\$1,650,931	\$1,666,528	\$0	\$1,360,352	\$1,335,670	80.15%
90	ROYAL NEIGHBORS OF AMERICA	0.01%	78	7	\$68,460	\$72,788	\$0	\$48,676	\$21,507	29.55%
91	S USA LIFE INSURANCE COMPANY INC	0.05%	60	149	\$294,465	\$292,605	\$0	\$258,414	\$258,726	88.42%
92	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	106	1	\$1,584	\$1,574	\$0	\$393	\$394	25.03%
93	SHELTER LIFE INSURANCE COMPANY	0.02%	72	44	\$103,583	\$109,116	\$0	\$68,398	\$13,658	12.52%
94	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	87	4	\$26,192	\$26,320	\$0	\$12,904	\$13,065	49.64%
95	SILAC INSURANCE COMPANY	0.36%	34	412	\$2,068,702	\$2,034,783	\$0	\$1,553,625	\$1,515,842	74.50%
96	STANDARD LIFE AND ACCIDENT INSURANCE COMP/	0.14%	51	458	\$800,737	\$812,574	\$0	\$615,408	\$600,771	73.93%
97	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	1.59%	12	3,158	\$9,162,847	\$9,257,644	\$0	\$6,589,612	\$6,599,018	71.28%
98	STATE MUTUAL INSURANCE COMPANY	0.02%	70	44	\$122,434	\$126,159	\$0	\$67,827	\$69,219	54.87%
99	STERLING INVESTORS LIFE INSURANCE COMPANY	0.01%	79	14	\$67,818	\$13,361	\$0	\$8,020	\$7,992	59.82%
100	STERLING LIFE INSURANCE COMPANY	0.38%	31	688	\$2,212,169	\$2,231,652	\$0	\$1,671,064	\$1,634,984	73.26%
101	THRIVENT FINANCIAL FOR LUTHERANS	0.50%	26	1,127	\$2,888,114	\$2,907,159	\$0	\$1,922,092	\$1,892,983	65.11%
102	TRANSAMERICA LIFE INSURANCE COMPANY	10.21%	4	27,214	\$58,840,221	\$59,267,412	\$0	\$32,289,698	\$31,743,246	53.56%
103	TRUSTMARK INSURANCE COMPANY	0.00%	104	1	\$1,981	\$1,967	\$0	\$1,364	\$1,055	53.63%
104	UNIFIED LIFE INSURANCE COMPANY	0.23%	41	443	\$1,346,835	\$1,376,834	\$0	\$1,388,322	\$1,296,003	94.13%
105	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	108	2	\$1,198	\$1,345	\$0	\$13,679	\$13,206	981.86%
106	UNITED AMERICAN INSURANCE COMPANY	0.33%	36	964	\$1,923,468	\$1,934,462	\$0	\$1,140,492	\$1,353,570	69.97%
107	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.05%	62	89	\$287,401	\$289,852	\$0	\$202,024	\$197,290	68.07%
108	UNITED INSURANCE COMPANY OF AMERICA	0.03%	69	200	\$155,765	\$85,960	\$0	\$22,227	\$16,479	19.17%
109	UNITED NATIONAL LIFE INSURANCE COMPANY OF A	0.04%	66	70	\$213,645	\$222,515	\$0	\$158,898	\$140,329	63.06%
110	UNITED OF OMAHA LIFE INSURANCE COMPANY	3.26%	8	5,460	\$18,790,435	\$18,820,546	\$0	\$12,913,605	\$12,628,099	67.10%
111	UNITED WORLD LIFE INSURANCE COMPANY	0.38%	32	725	\$2,166,058	\$2,172,784	\$0	\$1,408,145	\$1,389,776	63.96%
112	USAA LIFE INSURANCE COMPANY	1.03%	16	2,217	\$5,911,818	\$5,911,647	\$0	\$4,042,309	\$4,085,643	69.11%
113	WASHINGTON NATIONAL INSURANCE COMPANY	0.16%	49	269	\$899,338	\$962,817	\$0	\$812,496	\$809,977	84.13%
114	WESTERN CATHOLIC UNION	0.08%	57	125	\$452,980	\$463,821	\$0	\$442,739	\$432,012	93.14%
115	WILCAC LIFE INSURANCE COMPANY	0.00%	90	7	\$21,459	\$20,774	\$0	\$0	\$0	0.00%
TOTAL		100.00%		235,269	\$576,421,509	\$579,130,437	\$0	\$420,630,247	\$419,589,932	72.45%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CARE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ABILITY INSURANCE COMPANY	0.95%	19	896	\$1,959,364	\$2,029,437	\$0	\$3,863,238	\$2,492,258	122.81%
2	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	74	2	\$5,888	\$5,888	\$0	\$0	\$0	0.00%
3	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMI	2.16%	12	2,923	\$4,488,264	\$4,568,387	\$0	\$5,467,917	\$5,470,280	119.74%
4	ALLSTATE LIFE INSURANCE COMPANY	0.00%	78	1	\$1,950	\$1,950	\$0	\$0	\$0	0.00%
5	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF I	0.14%	45	357	\$280,187	\$297,168	\$0	\$445,700	\$456,652	153.67%
6	AMERICAN FAMILY MUTUAL INSURANCE COMPANY :	0.49%	26	401	\$1,024,797	\$1,511,632	\$0	\$665,521	-\$618,501	-40.92%
7	AMERICAN FIDELITY ASSURANCE COMPANY	0.18%	39	244	\$366,007	\$366,212	\$0	\$251,067	\$357,724	97.68%
8	AMERICAN GENERAL LIFE INSURANCE CO	0.15%	43	70	\$319,546	\$329,851	\$0	\$388,408	\$415,385	125.93%
9	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.09%	50	132	\$191,165	\$189,702	\$0	\$526,111	\$447,386	235.84%
10	AMERICAN REPUBLIC INSURANCE COMPANY	0.12%	47	297	\$257,306	\$282,104	\$0	\$1,351,647	\$248,798	88.19%
11	ASSURITY LIFE INSURANCE COMPANY	0.02%	63	17	\$44,957	\$43,826	\$0	\$0	\$0	0.00%
12	AUTO OWNERS LIFE INSURANCE COMPANY	0.23%	36	255	\$487,122	\$475,753	\$0	\$37,881	\$75,524	15.87%
13	BANKERS LIFE AND CASUALTY COMPANY	7.85%	4	10,728	\$16,269,838	\$18,341,283	\$0	\$19,199,344	\$16,927,014	92.29%
14	BERKSHIRE LIFE INSURANCE COMPANY OF AMERIC	0.17%	40	259	\$348,109	\$361,889	\$0	\$0	\$136,047	37.59%
15	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	0.25%	35	319	\$509,620	\$509,620	\$0	\$568,563	\$568,563	111.57%
16	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.66%	24	531	\$1,367,614	\$1,769,897	\$0	\$3,291,857	\$3,859,871	218.08%
17	CATHOLIC ORDER OF FORESTERS	0.02%	64	21	\$32,578	\$32,578	\$0	\$37,710	\$37,710	115.75%
18	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	77	3	\$2,289	\$2,382	\$0	\$40,620	-\$59,674	-2505.21%
19	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.06%	55	46	\$114,421	\$159,954	\$0	\$328,229	-\$372,463	-232.86%
20	CINCINNATI LIFE INSURANCE COMPANY THE	0.01%	68	23	\$22,648	\$23,466	\$0	\$36,600	\$29,139	124.18%
21	CMFG LIFE INSURANCE COMPANY	0.56%	25	729	\$1,164,359	\$1,177,863	\$0	\$301,757	\$364,184	30.92%
22	COMBINED INSURANCE CO OF AMERICA	0.01%	70	10	\$18,519	\$18,066	\$0	\$1,116	\$4,331	23.97%
23	CONTINENTAL CASUALTY COMPANY	2.08%	13	2,164	\$4,303,088	\$6,806,170	\$0	\$12,613,649	\$7,639,751	112.25%
24	CONTINENTAL GENERAL INSURANCE COMPANY	0.72%	22	931	\$1,483,410	\$1,656,130	\$0	\$2,455,381	\$1,105,227	66.74%
25	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.03%	60	49	\$55,160	\$55,120	\$0	\$153,676	\$159,317	289.04%
26	COUNTRY LIFE INSURANCE COMPANY	0.36%	33	318	\$737,551	\$719,715	\$0	\$408,142	\$827,991	115.04%
27	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.09%	49	159	\$192,193	\$192,193	\$0	\$397,226	\$397,226	206.68%
28	FORETHOUGHT LIFE INSURANCE COMPANY	0.37%	31	417	\$762,446	\$762,446	\$0	\$0	\$0	0.00%
29	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.03%	59	108	\$71,781	\$88,585	\$0	\$541,190	\$419,213	473.23%
30	GENWORTH LIFE INSURANCE COMPANY	21.91%	1	22,240	\$45,426,274	\$45,953,174	\$0	\$48,081,624	\$43,319,408	94.27%
31	GREAT AMERICAN LIFE INSURANCE COMPANY	0.04%	57	79	\$91,636	\$93,590	\$0	\$53,475	\$152,080	162.50%
32	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.37%	32	335	\$759,967	\$748,996	\$0	\$848,892	\$1,638,419	218.75%
33	GUARANTY INCOME LIFE INSURANCE COMPANY	0.03%	62	48	\$54,843	\$54,926	\$0	\$40,465	\$41,752	76.02%
34	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.02%	65	43	\$31,608	\$33,716	\$0	\$232,998	-\$50,324	-149.26%
35	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.13%	46	122	\$270,898	\$256,496	\$0	\$886,989	\$899,389	350.64%
36	JOHN ALDEN LIFE INSURANCE COMPANY	0.15%	44	376	\$308,408	\$312,307	\$0	\$1,516,637	\$1,250,066	400.27%
37	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPAN	0.01%	66	12	\$29,778	\$29,871	\$0	\$54,250	-\$440,753	-1475.52%
38	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	10.48%	2	10,607	\$21,726,033	\$22,297,064	\$0	\$19,289,845	\$15,858,830	71.13%
39	KNIGHTS OF COLUMBUS	1.88%	14	3,109	\$3,897,425	\$3,969,583	\$0	\$1,382,378	\$1,894,781	47.73%
40	LIFESECURE INSURANCE COMPANY	0.37%	30	542	\$767,371	\$754,713	\$0	\$49,827	\$71,833	9.52%
41	LINCOLN BENEFIT LIFE COMPANY	0.68%	23	1,252	\$1,404,145	\$1,405,769	\$0	\$4,490,914	\$5,551,940	394.94%
42	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.08%	53	43	\$158,207	\$221,024	\$0	\$250,612	\$213,142	96.43%
43	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	72	10	\$10,070	\$10,650	\$0	\$0	-\$35	-0.33%
44	MANHATTANLIFE ASSURANCE COMPANY OF AMERI	0.00%	75	5	\$3,934	\$3,876	\$0	\$18,508	\$17,705	456.79%
45	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPAN	1.09%	17	1,215	\$2,263,151	\$2,717,047	\$0	\$862,085	\$518,534	19.08%
46	MEDAMERICA INSURANCE COMPANY	0.48%	27	474	\$995,278	\$1,053,103	\$0	\$480,877	\$509,986	48.43%
47	METROPOLITAN LIFE INSURANCE COMPANY	4.59%	6	4,746	\$9,517,930	\$9,622,850	\$0	\$5,833,292	\$8,050,884	83.66%
48	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.01%	67	18	\$25,076	\$25,635	\$0	\$34,170	\$59,101	230.55%
49	MINNESOTA LIFE INSURANCE COMPANY	0.04%	58	50	\$79,622	\$79,752	\$0	\$0	\$0	0.00%
50	MUTUAL OF OMAHA INSURANCE COMPANY	5.51%	5	5,364	\$11,418,706	\$11,308,362	\$0	\$5,973,627	\$4,260,541	37.68%
51	NASSAU LIFE AND ANNUITY COMPANY	0.11%	48	157	\$226,336	\$187,699	\$0	\$668,798	\$536,483	285.82%
52	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.03%	61	12	\$54,955	\$53,568	\$0	\$108,373	\$91,760	171.30%
53	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.16%	42	44	\$330,094	\$314,058	\$0	\$0	\$0	0.00%
54	NEW YORK LIFE INSURANCE COMPANY	2.50%	11	2,784	\$5,176,484	\$5,154,305	\$0	\$2,052,859	\$2,484,028	48.19%
55	NORTHWESTERN LONG TERM CARE INSURANCE CO	8.79%	3	6,441	\$18,220,723	\$18,236,308	\$0	\$2,692,394	\$3,554,100	19.49%
56	OCEANVIEW LIFE AND ANNUITY	0.00%	76	4	\$2,792	\$3,076	\$0	\$118,349	\$110,864	3604.16%
57	PHYSICIANS MUTUAL INSURANCE COMPANY	0.44%	29	454	\$915,706	\$924,303	\$0	\$860,299	\$1,327,107	143.58%
58	PRINCIPAL LIFE INSURANCE COMPANY	0.08%	52	102	\$162,006	\$126,995	\$0	\$39,331	-\$87,907	-69.22%
59	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	0.22%	37	221	\$462,859	\$479,480	\$0	\$155,770	\$207,290	43.23%
60	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	1.48%	16	1,238	\$3,067,942	\$3,069,442	\$0	\$2,211,890	\$2,922,826	95.22%
61	RIVERSOURCE LIFE INSURANCE COMPANY	1.79%	15	1,899	\$3,707,207	\$3,754,135	\$0	\$6,390,571	\$6,393,875	170.32%
62	SILAC INSURANCE COMPANY	2.54%	10	854	\$5,269,481	\$5,811,970	\$0	\$7,742,038	\$7,553,757	129.97%
63	STANDARD LIFE AND ACCIDENT INSURANCE COMPAN	0.01%	69	20	\$19,516	\$22,624	\$0	\$125,646	\$69,199	305.87%
64	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	4.40%	7	3,966	\$9,114,469	\$5,501,224	\$0	\$5,573,464	\$4,727,421	85.93%
65	STATE LIFE INSURANCE COMPANY	0.29%	34	291	\$598,720	\$602,557	\$0	\$820,582	\$1,020,080	169.29%
66	STATE MUTUAL INSURANCE COMPANY	0.00%	73	6	\$9,105	\$8,862	\$0	\$32,160	\$36,019	406.44%
67	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.09%	51	91	\$179,641	\$185,660	\$0	\$261,296	\$987,436	531.85%
68	THRIVENT FINANCIAL FOR LUTHERANS	3.46%	9	4,497	\$7,178,192	\$7,154,401	\$0	\$11,553,273	\$6,259,545	87.49%
69	TIAA-CREF LIFE INSURANCE COMPANY	0.05%	56	49	\$98,327	\$102,363	\$0	\$104,922	\$503,126	491.51%
70	TRANSAMERICA LIFE INSURANCE COMPANY	4.36%	8	4,524	\$9,034,545	\$9,052,095	\$0	\$12,342,640	\$9,676,017	106.89%
71	UNION SECURITY INSURANCE COMPANY	0.75%	21	956	\$1,560,252	\$1,596,842	\$0	\$3,751,328	\$4,775,700	299.07%
72	UNITED AMERICAN INSURANCE COMPANY	0.17%	41	242	\$343,853	\$346,115	\$0	\$700,199	\$390,541	112.84%
73	UNITED NATIONAL LIFE INSURANCE COMPANY OF A	0.06%	54	102	\$124,458	\$124,854	\$0	\$150	-\$40,028	-32.06%
74	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.85%	20	911	\$1,757,689	\$1,761,055	\$0	\$323,209	-\$50,973	-2.89%

2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CARE

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
75	UNITED SECURITY ASSURANCE COMPANY OF PENN	0.47%	28	465	\$970,905	\$992,066	\$0	\$629,178	-\$12,594	-1.27%
76	UNUM LIFE INSURANCE COMPANY OF AMERICA	1.05%	18	1,308	\$2,180,129	\$2,507,264	\$0	\$6,114,369	\$6,511,873	259.72%
77	VENERABLE INSURANCE AND ANNUITY COMPANY	0.00%	79	0	\$0	\$6,908	\$0	\$0	\$0	0.00%
78	WASHINGTON NATIONAL INSURANCE COMPANY	0.21%	38	204	\$434,126	\$525,638	\$0	\$798,277	\$531,652	101.14%
79	WOODMEN OF THE WORLD LIFE INSURANCE SOCIE	0.01%	71	8	\$14,628	\$14,584	\$0	\$0	\$0	0.00%
TOTAL		100.00%		104,950	\$207,337,677	\$212,352,222	\$0	\$209,925,380	\$185,685,429	87.44%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SPECIFIED DISEASE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK	0.00%	98	0	\$0	-\$20	\$0	\$0	\$0	0.00%
2	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF CONNECTICUT	27.66%	1	133,672	\$28,441,371	\$28,506,208	\$0	\$13,748,023	\$14,289,794	50.13%
3	AMERICAN FIDELITY ASSURANCE COMPANY	5.42%	5	24,051	\$5,570,048	\$5,506,510	\$0	\$2,227,317	\$2,299,934	41.77%
4	AMERICAN GENERAL LIFE INSURANCE COMPANY	0.19%	29	967	\$191,216	\$193,179	\$0	\$110,249	\$59,102	30.59%
5	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	88	4	\$230	\$353	\$0	\$0	\$0	0.00%
6	AMERICAN HERITAGE LIFE INSURANCE COMPANY	1.08%	15	6,062	\$1,115,222	\$1,111,819	\$0	\$781,267	\$777,176	69.90%
7	AMERICAN HOME LIFE INSURANCE COMPANY	0.00%	86	7	\$319	\$339	\$0	\$0	\$0	0.00%
8	AMERICAN INCOME LIFE INSURANCE COMPANY	0.42%	21	4,316	\$429,688	\$428,978	\$0	\$46,062	\$102,334	23.86%
9	AMERICAN NATIONAL INSURANCE COMPANY	0.10%	35	307	\$107,628	\$108,209	\$0	\$70,067	\$40,909	37.81%
10	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.03%	48	33	\$33,555	\$33,578	\$0	\$14,594	\$19,196	57.17%
11	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	74	28	\$1,374	\$1,399	\$0	\$152	\$180	12.87%
12	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE COMPANY	0.00%	72	17	\$1,784	\$1,784	\$0	\$0	\$0	0.00%
13	ASSURITY LIFE INSURANCE COMPANY	0.15%	32	265	\$153,841	\$154,479	\$0	\$95,313	\$93,283	60.39%
14	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	82	20	\$485	\$490	\$0	\$0	-\$26,153	-5337.35%
15	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.05%	42	161	\$54,869	\$54,869	\$0	\$11,721	\$12,311	22.44%
16	BANKERS LIFE AND CASUALTY COMPANY	0.73%	18	1,599	\$753,562	\$739,297	\$0	\$280,345	\$353,914	47.87%
17	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	87	1	\$309	\$320	\$0	\$0	\$0	0.00%
18	CANADA LIFE ASSURANCE COMPANY	0.01%	60	13	\$8,426	\$8,778	\$0	\$58,860	\$62,065	707.05%
19	CENTRAL SECURITY LIFE INSURANCE COMPANY	0.00%	78	2	\$741	\$776	\$0	\$0	\$0	0.00%
20	CHESAPEAKE LIFE INSURANCE COMPANY THE	2.16%	10	5,619	\$2,218,575	\$2,256,874	\$0	\$855,000	\$1,004,084	44.49%
21	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	89	1	\$200	\$200	\$0	\$0	\$0	0.00%
22	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	94	2	\$61	\$61	\$0	\$0	\$22	36.07%
23	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	3.71%	8	9,369	\$3,815,978	\$3,792,566	\$0	\$1,954,957	\$2,030,453	53.54%
24	COMBINED INSURANCE COMPANY OF AMERICA	1.51%	12	6,513	\$1,556,677	\$1,490,162	\$0	\$2,672,726	\$3,528,884	236.81%
25	CONTINENTAL GENERAL INSURANCE COMPANY	0.36%	25	1,438	\$369,135	\$371,369	\$0	\$315,453	\$402,625	108.42%
26	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	1.16%	14	2,439	\$1,196,991	\$1,196,118	\$0	\$230,148	\$238,596	19.95%
27	EMC NATIONAL LIFE COMPANY	0.05%	44	0	\$52,771	\$53,749	\$0	\$13,179	\$7,957	14.80%
28	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	96	1	\$30	\$30	\$0	\$0	\$0	0.00%
29	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AMERICA	6.54%	4	20,398	\$6,726,677	\$6,736,940	\$0	\$1,251,329	\$1,332,503	19.78%
30	FAMILY LIFE INSURANCE COMPANY	0.00%	71	7	\$2,168	\$3,406	\$0	\$0	\$0	0.00%
31	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	12.91%	3	8,401	\$13,277,583	\$13,217,630	\$0	\$2,252,141	\$2,545,119	19.26%
32	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	59	170	\$8,571	\$9,186	\$0	\$554	\$1,653	17.99%
33	GOLDEN RULE INSURANCE COMPANY	0.40%	24	811	\$408,734	\$408,734	\$0	\$52,520	\$52,520	12.85%
34	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	75	10	\$911	\$911	\$0	\$0	\$0	0.00%
35	GUARANTEE TRUST LIFE INSURANCE COMPANY	3.91%	7	3,391	\$4,022,626	\$4,061,724	\$0	\$2,669,334	\$2,500,441	61.56%
36	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	84	3	\$454	\$591	\$0	\$0	\$662	112.01%
37	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.13%	34	288	\$129,048	\$132,021	\$0	\$51,621	\$51,326	38.88%
38	HORACE MANN LIFE INSURANCE COMPANY	0.00%	80	4	\$598	\$598	\$0	\$0	\$0	0.00%
39	HUMANA INSURANCE COMPANY	0.00%	76	4	\$864	\$864	\$0	\$0	\$0	0.00%
40	HUMANADENTAL INSURANCE COMPANY	0.00%	79	1	\$619	\$619	\$0	\$0	\$0	0.00%
41	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	91	2	\$176	\$178	\$0	\$0	\$0	0.00%
42	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.01%	61	21	\$7,573	\$7,168	\$0	\$0	\$0	0.00%
43	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.00%	69	2	\$3,699	\$3,699	\$0	\$0	-\$107	-2.89%
44	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.02%	50	163	\$24,011	\$23,389	\$0	\$7,502	\$7,502	32.07%
45	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	81	5	\$584	\$621	\$0	\$0	\$419	67.47%
46	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	85	1	\$338	\$342	\$0	\$0	\$0	0.00%
47	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	97	1	\$28	\$28	\$0	\$0	\$0	0.00%
48	LIBERTY NATIONAL LIFE INSURANCE COMPANY	2.49%	9	10,036	\$2,557,595	\$2,558,258	\$0	\$950,827	\$909,104	35.54%
49	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	93	0	\$123	\$123	\$0	\$0	\$0	0.00%
50	LIFESECURE INSURANCE COMPANY	0.01%	58	43	\$10,025	\$10,020	\$0	\$1,035	\$1,201	11.99%
51	LOYAL AMERICAN LIFE INSURANCE COMPANY	1.21%	13	6,714	\$1,246,218	\$1,242,421	\$0	\$594,324	\$779,662	62.75%
52	MANHATTAN LIFE ASSURANCE COMPANY OF AMERICA	1.08%	16	1,553	\$1,107,790	\$1,091,576	\$0	\$380,430	\$361,981	33.16%
53	MEDICO CORP LIFE INSURANCE COMPANY	0.01%	64	10	\$6,779	\$6,681	\$0	\$0	-\$1,616	-24.19%
54	MEDICO INSURANCE COMPANY	0.10%	36	246	\$103,512	\$103,120	\$0	\$10,000	\$21,196	20.55%
55	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF ILLINOIS	0.00%	67	31	\$4,709	\$4,743	\$0	\$4,663	\$1,160	24.46%
56	MUTUAL OF OMAHA INSURANCE COMPANY	1.99%	11	10,654	\$2,047,906	\$2,046,755	\$0	\$947,491	\$1,015,218	49.60%
57	NASSAU LIFE AND ANNUITY COMPANY	0.09%	37	166	\$94,707	\$78,540	\$0	\$39,990	\$32,079	40.84%
58	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.01%	55	38	\$14,388	\$14,025	\$0	\$3,600	\$3,048	21.73%
59	NATIONAL CASUALTY COMPANY	0.00%	90	1	\$189	\$110	\$0	\$0	\$0	0.00%
60	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.01%	57	60	\$10,126	\$9,778	\$0	\$82,223	\$81,493	833.43%
61	NATIONAL HEALTH INSURANCE COMPANY	0.52%	20	2,123	\$538,981	\$588,431	\$0	\$154,171	\$238,415	40.52%
62	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE COMPANY	1.03%	17	4,444	\$1,057,723	\$1,065,874	\$0	\$350,689	\$331,000	31.05%
63	NATIONAL UNION FIRE INSURANCE COMPANY OF PITTSBURGH	0.01%	66	25	\$5,786	\$5,786	\$0	\$0	-\$337	-5.82%
64	OLD AMERICAN INSURANCE COMPANY	0.00%	73	39	\$1,673	\$1,854	\$0	\$629	\$638	34.41%
65	OZARK NATIONAL LIFE INSURANCE COMPANY	0.04%	45	1,338	\$42,932	\$43,975	\$0	\$15,670	\$17,075	38.83%
66	PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY	0.41%	23	1,238	\$422,217	\$419,521	\$0	\$217,162	\$257,554	61.39%
67	PHYSICIANS MUTUAL INSURANCE COMPANY	0.07%	39	393	\$77,073	\$77,703	\$0	\$42,920	\$31,794	40.92%
68	PROFESSIONAL INSURANCE COMPANY	0.01%	56	74	\$11,364	\$11,709	\$0	\$70,000	\$70,000	597.83%
69	PROTECTIVE LIFE INSURANCE COMPANY	0.18%	30	67	\$188,794	\$188,106	\$0	\$267,743	\$240,465	127.83%
70	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.22%	27	784	\$231,137	\$226,616	\$0	\$127,151	\$134,156	59.20%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SPECIFIED DISEASE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOF	0.02%	53	25	\$16,345	\$16,382	\$0	\$282,941	\$734,555	4483.92%
72	RESERVE NATIONAL INSURANCE COMPANY	0.61%	19	847	\$624,334	\$616,133	\$0	\$309,755	\$280,142	45.47%
73	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	83	2	\$475	\$481	\$0	\$0	\$0	0.00%
74	SILAC INSURANCE COMPANY	0.01%	54	9	\$15,129	\$16,686	\$0	\$22,227	\$21,686	129.97%
75	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.09%	38	183	\$90,933	\$90,850	\$0	\$11,728	\$9,625	10.59%
76	STANDARD LIFE AND CASUALTY COMPANY	0.05%	43	9	\$52,819	\$52,871	\$0	\$2,209	\$2,209	4.18%
77	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.00%	70	5	\$3,116	\$2,817	\$0	\$0	\$0	0.00%
78	STATE MUTUAL INSURANCE COMPANY	4.42%	6	5,483	\$4,543,380	\$4,593,408	\$0	\$1,029,540	\$1,130,044	24.60%
79	STERLING INVESTORS LIFE INSURANCE COMPANY	0.04%	47	76	\$41,305	\$8,138	\$0	\$4,885	\$4,867	59.81%
80	STERLING LIFE INSURANCE COMPANY	0.04%	46	70	\$42,594	\$42,731	\$0	\$21,277	\$22,695	53.11%
81	TALCOTT RESOLUTION LIFE AND ANNUITY INSURAN	0.00%	68	21	\$4,171	\$3,648	\$0	\$0	\$0	0.00%
82	THE RELIABLE LIFE INSURANCE COMPANY	0.14%	33	731	\$144,835	\$142,872	\$0	\$65,009	\$64,694	45.28%
83	TRANSAMERICA LIFE INSURANCE COMPANY	0.31%	26	697	\$314,463	\$309,412	\$0	\$581,911	\$563,372	182.08%
84	TRUSTMARK INSURANCE COMPANY	0.02%	51	97	\$23,477	\$23,310	\$0	\$200	\$155	0.66%
85	UNIFIED LIFE INSURANCE COMPANY	0.03%	49	118	\$29,355	\$29,432	\$0	\$21,437	\$19,332	65.68%
86	UNION FIDELITY LIFE INSURANCE COMPANY	0.01%	65	63	\$6,426	\$6,545	\$0	\$6,105	\$6,333	96.76%
87	UNITED AMERICAN INSURANCE COMPANY	0.20%	28	1,284	\$200,797	\$197,336	\$0	\$140,401	\$177,398	89.90%
88	UNITED HOME LIFE INSURANCE COMPANY	0.00%	77	2	\$806	\$810	\$0	\$0	\$0	0.00%
89	UNITED INSURANCE COMPANY OF AMERICA	0.00%	95	13	\$54	\$55	\$0	\$0	\$0	0.00%
90	UNITED NATIONAL LIFE INSURANCE COMPANY OF AM	0.07%	40	144	\$75,269	\$74,933	\$0	\$15,382	\$16,651	22.22%
91	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.00%	92	16	\$149	\$158	\$0	\$500	\$500	316.46%
92	UNITED SECURITY HEALTH AND CASUALTY INSURAN	0.01%	62	28	\$7,287	\$7,198	\$0	\$0	\$0	0.00%
93	USABLE LIFE	0.06%	41	160	\$57,199	\$57,199	\$0	\$23,599	\$23,599	41.26%
94	VENERABLE INSURANCE AND ANNUITY COMPANY	0.01%	63	72	\$6,792	\$0	\$0	\$0	\$0	N/A
95	WASHINGTON NATIONAL INSURANCE COMPANY	15.04%	2	19,404	\$15,469,341	\$15,354,867	\$0	\$9,349,136	\$9,378,969	61.08%
96	WESTERN AND SOUTHERN LIFE INSURANCE COMPAI	0.41%	22	643	\$425,885	\$426,540	\$0	\$76,091	\$78,140	18.32%
97	WILCAC LIFE INSURANCE COMPANY	0.15%	31	411	\$155,293	\$156,775	\$0	\$294,583	\$431,532	275.26%
98	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.02%	52	82	\$16,823	\$16,772	\$3,204	\$0	\$0	0.00%
TOTAL		100.00%		301,362	\$102,840,947	\$102,665,207	\$3,204	\$46,290,068	\$49,280,488	48.00%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ACCIDENT ONLY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AAA LIFE INSURANCE COMPANY	0.26%	28	367	\$158,104	\$158,160	\$0	\$36,965	\$31,395	19.85%
2	ACE AMERICAN INSURANCE COMPANY	0.00%	77	308	\$1,179	\$1,179	\$0	\$0	-\$266	-22.56%
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	66	13	\$2,575	\$2,618	\$0	\$0	\$0	0.00%
4	ALLSTATE LIFE INSURANCE COMPANY OF NEW YORI	0.00%	75	4	\$1,339	\$1,350	\$0	\$0	\$0	0.00%
5	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	76	2	\$1,210	\$1,210	\$0	\$0	\$0	0.00%
6	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	105	9,547	\$72	\$72	\$0	\$0	-\$2,311	-3209.72%
7	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	50.54%	1	147,218	\$31,118,833	\$31,151,773	\$0	\$13,023,868	\$12,874,989	41.33%
8	AMERICAN FAMILY MUTUAL INSURANCE COMPANY S	0.00%	81	25	\$953	\$964	\$0	\$0	\$0	0.00%
9	AMERICAN FIDELITY ASSURANCE COMPANY	4.53%	4	14,074	\$2,788,857	\$2,765,234	\$0	\$1,060,763	\$1,011,075	36.56%
10	AMERICAN GENERAL LIFE INSURANCE CO	1.64%	13	4,410	\$1,008,347	\$1,016,327	\$0	\$528,798	\$680,846	66.99%
11	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	78	1	\$1,002	\$1,247	\$0	\$0	\$0	0.00%
12	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.50%	22	1,030	\$309,514	\$308,307	\$0	\$59,900	\$50,025	16.23%
13	AMERICAN HOME ASSURANCE COMPANY	0.00%	70	0	\$2,000	\$1,983	\$5	\$0	-\$10	-0.50%
14	AMERICAN INCOME LIFE INSURANCE CO	2.06%	8	24,181	\$1,269,856	\$1,272,499	\$0	\$472,554	\$833,440	65.50%
15	AMERICAN NATIONAL INSURANCE COMPANY	0.03%	44	287	\$20,961	\$20,648	\$0	\$0	\$313	1.52%
16	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	110	0	\$0	\$0	\$0	\$22	\$22	N/A
17	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.01%	55	27	\$8,662	\$8,868	\$0	\$750	\$987	11.13%
18	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	104	3	\$84	\$109	\$0	\$0	-\$9	-8.26%
19	ASSURANCEAMERICA INSURANCE COMPANY	0.10%	35	1,227	\$63,722	\$64,305	\$0	\$0	\$0	0.00%
20	ASSURITY LIFE INSURANCE COMPANY	0.10%	36	281	\$58,986	\$59,989	\$0	\$324	-\$630	-1.05%
21	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	94	8	\$348	\$349	\$0	\$0	\$0	0.00%
22	AUTO CLUB LIFE INSURANCE COMPANY	0.01%	61	68	\$3,611	\$3,799	\$0	\$30,000	-\$20	-0.53%
23	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	108	2	\$14	\$14	\$0	\$0	\$0	0.00%
24	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.00%	83	4	\$930	\$930	\$0	\$0	\$18	1.94%
25	BANKERS LIFE AND CASUALTY COMPANY	0.01%	62	52	\$3,460	\$3,669	\$0	\$0	-\$32	-0.87%
26	BANNER LIFE INSURANCE COMPANY	0.25%	29	871	\$153,769	\$153,769	\$0	\$0	\$0	0.00%
27	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.20%	32	1,293	\$120,117	\$34,073	\$0	\$18,963	\$14,884	43.68%
28	CHESAPEAKE LIFE INSURANCE COMPANY THE	1.98%	10	8,132	\$1,219,949	\$1,236,135	\$0	\$165,100	\$156,635	12.67%
29	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	97	3	\$269	\$306	\$0	\$0	\$0	0.00%
30	CMFG LIFE INSURANCE COMPANY	0.00%	73	4	\$1,567	\$1,567	\$0	\$0	\$19	1.21%
31	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	6.73%	2	10,155	\$4,141,986	\$4,098,610	\$0	\$1,129,471	\$1,170,934	28.57%
32	COMBINED INSURANCE CO OF AMERICA	2.05%	9	9,484	\$1,262,051	\$1,203,304	\$0	\$243,863	\$187,767	15.60%
33	CONTINENTAL GENERAL INSURANCE COMPANY	0.05%	42	193	\$30,879	\$30,883	\$0	\$862	\$1,359	4.40%
34	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY	0.06%	41	260	\$34,621	\$32,520	\$0	\$0	\$0	0.00%
35	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	74	97	\$1,465	\$1,465	\$0	\$0	\$0	0.00%
36	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AM	4.12%	5	8,212	\$2,537,050	\$2,540,921	\$0	\$371,682	\$405,462	15.96%
37	FAMILY LIFE INSURANCE COMPANY	0.00%	86	10	\$827	\$1,299	\$0	\$0	\$0	0.00%
38	FARMERS MUTUAL HAIL INSURANCE COMPANY OF IL	0.00%	98	17	\$255	\$255	\$0	\$0	\$0	0.00%
39	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.69%	19	2,733	\$423,100	\$423,099	\$0	\$300,000	\$300,000	70.91%
40	FEDERAL INSURANCE COMPANY	1.36%	14	2,089	\$839,413	\$844,769	\$0	\$16,325	\$124,695	14.76%
41	FEDERAL LIFE INSURANCE COMPANY	0.00%	102	37	\$171	\$183	\$0	\$0	\$0	0.00%
42	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	2.97%	6	10,898	\$1,829,944	\$1,822,250	\$0	\$506,803	\$572,732	31.43%
43	GERBER LIFE INSURANCE COMPANY	0.46%	25	3,399	\$280,163	\$282,728	\$0	\$70,005	\$67,280	23.80%
44	GLENER LIFE INSURANCE SOCIETY	0.00%	110	7	\$0	\$0	\$0	\$0	\$0	N/A
45	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	1.05%	16	5,079	\$644,746	\$658,309	\$0	\$342,500	\$292,282	44.40%
46	GOLDEN RULE INSURANCE COMPANY	1.33%	15	3,324	\$819,893	\$826,597	\$0	\$108,498	\$105,375	12.75%
47	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	106	2	\$71	\$103	\$0	\$0	\$25	24.27%
48	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.87%	18	235	\$538,156	\$284,974	\$0	\$99,342	\$93,781	32.91%
49	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	67	48	\$2,555	\$2,474	\$0	\$330	\$472	19.08%
50	HORACE MANN LIFE INSURANCE COMPANY	0.00%	103	7	\$143	\$143	\$0	\$0	\$0	0.00%
51	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.07%	39	214	\$41,393	\$41,772	\$0	\$13,145	\$13,031	31.20%
52	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.01%	57	116	\$7,651	\$7,651	\$0	\$4,012	\$5,271	68.89%
53	INDEPENDENT ORDER OF FORESTERS THE	0.12%	33	262	\$73,266	\$73,266	\$0	\$956	\$956	1.30%
54	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	95	26	\$345	\$431	\$0	\$1,100	\$1,100	255.22%
55	LIBERTY NATIONAL LIFE INSURANCE COMPANY	1.66%	12	12,473	\$1,019,389	\$1,019,161	\$0	\$277,520	\$332,741	32.65%
56	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.02%	53	6	\$9,850	\$10,592	\$0	\$0	\$0	0.00%
57	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	110	5	-\$2	\$49	\$0	\$0	-\$14	-28.57%
58	LIFESECURE INSURANCE COMPANY	0.09%	37	226	\$54,400	\$54,775	\$0	\$3,669	\$3,429	6.26%
59	LIFESHIELD NATIONAL INSURANCE CO	0.00%	71	269	\$1,786	\$1,791	\$0	\$0	\$0	0.00%
60	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.06%	40	240	\$34,788	\$34,773	\$0	\$0	\$0	0.00%
61	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.62%	20	2,692	\$382,615	\$381,554	\$0	\$71,612	\$20,049	5.25%
62	LUMICO LIFE INSURANCE COMPANY	0.01%	60	17	\$3,878	\$3,865	\$0	\$0	\$0	0.00%
63	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	0.08%	38	178	\$51,706	\$50,949	\$0	\$4,138	\$3,936	7.73%
64	MARKEL INSURANCE COMPANY	0.22%	30	41,487	\$134,654	\$170,208	\$0	\$21,123	\$17,755	10.43%
65	MEDICO INSURANCE COMPANY	0.02%	50	36	\$12,273	\$12,361	\$0	\$2,665	-\$395	-3.20%
66	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.03%	47	76	\$16,468	\$16,470	\$0	\$2,200	\$2,995	18.18%
67	MINNESOTA LIFE INSURANCE COMPANY	0.01%	58	27	\$4,883	\$4,883	\$0	\$0	\$0	0.00%
68	MUTUAL OF OMAHA INSURANCE COMPANY	2.24%	7	8,851	\$1,382,117	\$1,375,531	\$0	\$506,885	\$514,342	37.39%
69	NASSAU LIFE AND ANNUITY COMPANY	0.03%	46	299	\$18,179	\$15,075	\$0	\$28,697	\$23,020	152.70%
70	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.00%	84	0	\$840	\$819	\$0	\$0	\$0	0.00%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ACCIDENT ONLY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	NATIONAL CASUALTY COMPANY	0.00%	99	13	\$253	\$235	\$0	\$0	\$0	0.00%
72	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	82	2	\$944	\$825	\$0	\$0	\$0	0.00%
73	NATIONAL HEALTH INSURANCE COMPANY	1.81%	11	8,119	\$1,114,766	\$1,210,795	\$0	\$86,671	\$198,919	16.43%
74	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.49%	23	1,346	\$304,370	\$296,397	\$0	\$40,925	\$38,627	13.03%
75	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.00%	65	8	\$2,697	\$2,355	\$0	\$0	\$24	1.02%
76	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.99%	17	311	\$606,685	\$609,452	\$0	\$489,194	\$491,927	80.72%
77	OLD AMERICAN INSURANCE COMPANY	0.01%	59	126	\$4,353	\$4,464	\$0	\$0	\$100	2.24%
78	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	68	175	\$2,489	\$2,489	\$0	\$676	\$676	27.16%
79	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	89	15	\$543	\$528	\$0	\$347	\$367	69.51%
80	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	92	2	\$399	\$393	\$0	\$49	\$44	11.20%
81	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.43%	26	836	\$266,456	\$265,779	\$0	\$52,889	\$50,777	19.10%
82	PHYSICIANS MUTUAL INSURANCE COMPANY	0.03%	45	93	\$18,324	\$18,505	\$0	\$2,750	\$2,441	13.19%
83	PROFESSIONAL INSURANCE COMPANY	0.00%	64	12	\$2,869	\$2,956	\$0	\$0	\$202	6.83%
84	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPA	0.47%	24	950	\$288,006	\$275,132	\$0	\$26,098	\$23,975	8.71%
85	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	87	0	\$674	\$674	\$0	\$0	\$0	0.00%
86	RELiance STANDARD LIFE INSURANCE COMPANY	0.00%	72	15	\$1,707	\$1,707	\$0	\$0	\$0	0.00%
87	RESERVE NATIONAL INSURANCE COMPANY	0.53%	21	1,175	\$328,799	\$314,812	\$0	\$47,087	\$49,166	15.62%
88	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.00%	109	3	\$12	\$12	\$0	\$0	\$0	0.00%
89	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	96	21	\$293	\$316	\$0	\$0	\$0	0.00%
90	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.02%	54	464	\$9,373	\$9,891	\$0	\$1,266	\$966	9.77%
91	STARMOUNT LIFE INSURANCE COMPANY	0.00%	85	0	\$833	\$894	\$0	\$200,000	\$200,000	22371.36%
92	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	0.00%	110	0	\$0	\$0	\$0	\$0	-\$580	N/A
93	TALCOTT RESOLUTION LIFE AND ANNUITY INSURAN	0.00%	101	11	\$185	\$311	\$0	\$0	\$0	0.00%
94	THE RELIABLE LIFE INSURANCE COMPANY	0.20%	31	1,742	\$120,769	\$119,132	\$0	\$20,518	\$20,418	17.14%
95	THE TRAVELERS PROTECTIVE ASSOCIATION OF AME	0.02%	48	952	\$14,737	\$14,737	\$0	\$10,563	\$6,800	46.14%
96	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	91	6	\$488	\$497	\$0	\$0	\$0	0.00%
97	TRANSAMERICA LIFE INSURANCE COMPANY	0.37%	27	2,443	\$230,731	\$230,991	\$0	\$106,795	\$104,958	45.44%
98	TRAVELERS INDEMNITY COMPANY	0.00%	110	0	\$0	\$187	\$0	\$0	-\$1	-0.53%
99	TRUSTMARK INSURANCE COMPANY	0.01%	56	51	\$7,731	\$7,677	\$0	\$550	\$426	5.55%
100	U S SPECIALTY INSURANCE COMPANY	0.00%	88	1	\$654	\$12,123	\$0	\$3,658	\$3,719	30.68%
101	UNIFIED LIFE INSURANCE COMPANY	0.00%	69	63	\$2,371	\$2,545	\$0	\$0	\$0	0.00%
102	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	63	55	\$2,941	\$2,996	\$0	\$45,900	\$47,617	1589.35%
103	UNION LABOR LIFE INSURANCE COMPANY	0.00%	80	11	\$956	\$1,068	\$0	\$0	-\$680	-63.67%
104	UNION SECURITY INSURANCE COMPANY	0.00%	107	0	\$19	\$10	\$0	\$0	\$0	0.00%
105	UNITED AMERICAN INSURANCE COMPANY	0.02%	52	188	\$10,537	\$10,550	\$0	\$682	\$350	3.32%
106	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.00%	90	20	\$515	\$555	\$0	\$50	\$29	5.23%
107	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.04%	43	90	\$21,952	\$22,025	\$0	\$9,374	\$7,645	34.71%
108	UNITED INSURANCE COMPANY OF AMERICA	0.00%	79	73	\$999	\$1,016	\$0	\$0	\$0	0.00%
109	UNITED NATIONAL LIFE INSURANCE COMPANY OF AM	0.00%	100	2	\$248	\$248	\$0	\$0	\$0	0.00%
110	UNITED SECURITY HEALTH AND CASUALTY INSURAN	0.00%	110	24	\$0	\$0	\$0	\$0	\$0	N/A
111	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	93	1	\$364	\$368	\$0	\$0	\$0	0.00%
112	USABLE LIFE	0.02%	49	46	\$14,307	\$14,307	\$0	\$1,320	\$1,320	9.23%
113	WASHINGTON NATIONAL INSURANCE COMPANY	5.11%	3	4,693	\$3,145,733	\$3,143,180	\$0	\$1,350,401	\$1,486,150	47.28%
114	WESTERN AND SOUTHERN LIFE INSURANCE COMPAI	0.11%	34	522	\$69,583	\$69,583	\$0	\$9,946	\$10,213	14.68%
115	WILCAC LIFE INSURANCE COMPANY	0.02%	51	56	\$11,395	\$11,399	\$0	\$0	-\$347	-3.04%
TOTAL		100.00%		361,964	\$61,570,318	\$61,286,431	\$5	\$22,033,119	\$22,657,998	36.97%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMALGAMATED LIFE INSURANCE COMPANY	0.12%	33	182	\$133,821	\$133,821	\$0	\$9,800	\$9,800	7.32%
2	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	113	1	\$239	\$239	\$0	\$0	\$0	0.00%
3	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	19.37%	2	36,314	\$21,466,988	\$21,471,008	\$0	\$8,061,926	\$9,004,777	41.94%
4	AMERICAN FAMILY MUTUAL INSURANCE COMPANY S	0.00%	106	3	\$545	\$743	\$0	\$0	\$0	0.00%
5	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	98	2	\$693	\$693	\$0	\$0	\$32	4.62%
6	AMERICAN GENERAL LIFE INSURANCE CO	0.15%	30	677	\$169,544	\$174,661	\$0	\$423,406	\$440,871	252.42%
7	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.38%	21	605	\$422,987	\$417,550	\$0	\$141,592	\$146,232	35.02%
8	AMERICAN INCOME LIFE INSURANCE CO	0.00%	114	0	\$195	\$202	\$0	\$0	-\$105	-51.98%
9	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	83	7	\$2,798	\$3,154	\$0	\$17,975	\$36,984	1172.61%
10	AMERICAN STATES INSURANCE COMPANY	0.00%	103	1	\$622	\$1,681	\$0	\$1,800	-\$6,542	-389.17%
11	AMERICAN UNITED LIFE INSURANCE COMPANY	0.01%	73	7	\$5,729	\$6,238	\$0	\$0	\$0	0.00%
12	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.01%	65	6	\$10,154	\$9,927	\$0	\$0	\$0	0.00%
13	AMERITAS LIFE INSURANCE CORP	1.79%	11	1,298	\$1,988,221	\$2,002,454	\$0	\$998,125	\$1,791,317	89.46%
14	ASSURITY LIFE INSURANCE COMPANY	0.67%	18	901	\$739,652	\$740,276	\$0	\$373,978	\$568,561	76.80%
15	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.02%	56	47	\$21,268	\$21,331	\$0	\$33,451	\$23,103	108.31%
16	ATHENE ANNUITY AND LIFE COMPANY	0.00%	86	10	\$1,506	\$1,642	\$0	\$5,044	\$2,822	171.86%
17	AUTO OWNERS LIFE INSURANCE COMPANY	0.05%	44	66	\$57,545	\$58,793	\$0	\$24,138	-\$101,568	-172.76%
18	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.01%	61	16	\$13,160	\$13,160	\$0	\$15,867	\$17,055	129.60%
19	BANKERS LIFE AND CASUALTY COMPANY	0.04%	49	75	\$46,171	\$52,063	\$0	\$151,997	-\$15,323	-29.43%
20	BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA	5.96%	6	3,397	\$6,611,074	\$6,530,783	\$0	\$1,442,931	\$6,624,191	101.43%
21	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	76	173	\$4,613	\$4,497	\$0	\$47	\$37	0.82%
22	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.03%	54	36	\$35,732	\$36,361	\$0	\$68,564	-\$350,000	-962.57%
23	CANADA LIFE ASSURANCE COMPANY	0.03%	53	54	\$35,924	\$37,420	\$0	\$250,930	\$264,591	707.08%
24	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	0.01%	59	127	\$16,516	\$16,575	\$0	\$263	-\$10,388	-62.67%
25	CENTRE LIFE INSURANCE COMPANY	0.08%	38	63	\$86,279	\$92,029	\$0	\$21,247	\$6,328	6.88%
26	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.05%	46	169	\$55,655	\$56,353	\$0	\$8,689	\$20,732	36.79%
27	CINCINNATI LIFE INSURANCE COMPANY THE	0.02%	57	20	\$19,312	\$19,819	\$0	\$1,000	\$1,108	5.59%
28	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	3.01%	9	5,812	\$3,336,937	\$3,329,212	\$0	\$1,397,958	\$1,404,047	42.17%
29	COMBINED INSURANCE CO OF AMERICA	0.50%	20	1,191	\$549,723	\$529,591	\$0	\$268,724	\$297,571	56.19%
30	COMMERCIAL TRAVELERS LIFE INSURANCE COMPAN	0.00%	84	159	\$2,509	\$2,738	\$0	\$0	\$0	0.00%
31	COMMONWEALTH ANNUITY AND LIFE INSURANCE CO	0.00%	87	3	\$1,405	\$1,404	\$0	\$26,143	\$26,108	1859.54%
32	CONNECTICUT GENERAL LIFE INS CO	0.04%	48	47	\$47,379	\$51,303	\$0	\$516,336	\$339,525	661.80%
33	CONTINENTAL GENERAL INSURANCE COMPANY	0.13%	32	181	\$142,613	\$142,636	\$0	\$138,708	\$239,187	167.69%
34	COUNTRY LIFE INSURANCE COMPANY	0.18%	28	248	\$203,746	\$204,457	\$0	\$124,876	\$97,026	47.46%
35	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY	0.16%	29	82	\$173,006	\$167,054	\$0	\$1,302,789	\$1,307,035	782.40%
36	FARM BUREAU LIFE INSURANCE COMPANY OF MISSO	0.01%	62	26	\$11,843	\$12,115	\$0	\$11,071	\$5,349	44.15%
37	FEDERAL LIFE INSURANCE COMPANY	0.00%	101	2	\$648	\$298	\$0	\$0	\$0	0.00%
38	FEDERATED LIFE INSURANCE COMPANY	1.02%	14	884	\$1,127,507	\$1,153,708	\$0	\$297,634	\$607,726	52.68%
39	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	77	52	\$4,527	\$4,527	\$0	\$0	\$0	0.00%
40	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.07%	42	3	\$75,830	\$75,498	\$0	\$23,345	\$5,643	7.47%
41	GOLDEN RULE INSURANCE COMPANY	0.01%	67	11	\$6,913	\$6,793	\$0	\$0	\$0	0.00%
42	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	95	2	\$846	\$846	\$0	\$0	\$0	0.00%
43	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.85%	16	578	\$945,908	\$955,637	\$11,820	\$1,528,069	\$3,375,968	353.27%
44	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	78	2	\$4,216	\$4,216	\$0	\$142,080	\$142,080	3370.02%
45	HCC LIFE INSURANCE COMPANY	-1.19%	119	6	-\$1,323,083	\$2,234,846	\$0	\$0	\$895,056	40.05%
46	HORACE MANN LIFE INSURANCE COMPANY	0.00%	79	8	\$4,002	\$4,002	\$0	\$0	-\$692	-17.29%
47	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	1.05%	13	3,644	\$1,160,003	\$1,194,912	\$0	\$1,122,172	\$311,784	26.09%
48	INDEPENDENT ORDER OF FORESTERS THE	0.00%	109	4	\$409	\$409	\$0	\$0	\$0	0.00%
49	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & A	0.00%	105	7	\$592	\$587	\$0	\$0	\$0	0.00%
50	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.14%	31	210	\$158,383	\$168,410	\$0	\$623,390	\$623,390	370.16%
51	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	92	3	\$918	\$992	\$0	\$0	\$0	0.00%
52	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	75	6	\$5,536	\$5,606	\$0	\$0	\$0	0.00%
53	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.03%	55	34	\$32,618	\$31,896	\$10	\$0	\$31,522	98.83%
54	KANSAS CITY LIFE INSURANCE COMPANY	0.01%	66	9	\$7,454	\$7,480	\$0	\$2,400	\$1,650	22.06%
55	KNIGHTS OF COLUMBUS	0.08%	37	185	\$87,343	\$86,157	\$0	\$0	\$26,403	30.65%
56	LEADERS LIFE INSURANCE COMPANY	0.01%	74	16	\$5,616	\$5,159	\$0	\$277	\$153	2.97%
57	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.02%	58	2	\$17,090	\$18,377	\$0	\$0	\$0	0.00%
58	LIFESECURE INSURANCE COMPANY	0.00%	119	0	\$0	-\$5	\$0	\$0	\$0	0.00%
59	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	102	1	\$639	-\$212	\$0	\$0	\$0	0.00%
60	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.07%	40	112	\$76,817	\$107,318	\$0	\$312,991	\$266,195	248.04%
61	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	89	0	\$1,056	\$1,052	\$0	-\$8	-\$464	-44.11%
62	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	91	3	\$1,024	\$1,045	\$0	\$1,500	\$1,503	143.83%
63	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.00%	104	1	\$601	\$609	\$0	\$0	\$0	0.00%
64	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.25%	26	302	\$282,639	\$278,502	\$0	\$151,422	\$144,139	51.76%
65	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	7.52%	5	4,038	\$8,338,083	\$8,528,275	\$424,015	\$8,502,142	\$6,565,102	76.98%
66	MEDICO INSURANCE COMPANY	0.00%	96	1	\$765	\$763	\$0	\$0	-\$13,439	-1761.34%
67	METROPOLITAN LIFE INSURANCE COMPANY	3.24%	8	1,538	\$3,588,338	\$3,756,237	\$0	\$1,931,545	\$4,961,921	132.10%
68	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.08%	39	90	\$86,110	\$79,996	\$0	\$615,967	\$370,941	463.70%
69	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.01%	72	38	\$6,121	\$6,125	\$0	\$0	-\$1	-0.02%
70	MINNESOTA LIFE INSURANCE COMPANY	0.37%	22	199	\$413,755	\$426,098	\$0	\$405,818	-\$2,562,659	-601.42%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	MODERN WOODMEN OF AMERICA	0.00%	118	0	\$15	\$15	\$0	\$5,675	\$2,651	17673.33%
72	MONY LIFE INSURANCE COMPANY	0.10%	36	95	\$108,582	\$122,930	\$61,948	\$915,502	\$733,765	596.90%
73	MUTUAL OF OMAHA INSURANCE COMPANY	0.36%	23	468	\$395,957	\$391,286	\$0	\$316,962	\$162,840	41.62%
74	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-A	0.00%	100	1	\$663	\$663	\$0	\$0	\$0	0.00%
75	NASSAU LIFE AND ANNUITY COMPANY	-0.31%	119	709	-\$340,539	-\$282,407	\$0	\$112,530	\$90,267	-31.96%
76	NASSAU LIFE INSURANCE COMPANY	0.01%	64	25	\$10,929	\$0	\$0	\$0	\$0	N/A
77	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.00%	119	2	\$0	\$0	\$0	\$0	\$0	N/A
78	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	81	12	\$3,096	\$3,152	\$0	\$5,460	\$5,460	173.22%
79	NATIONAL HEALTH INSURANCE COMPANY	0.00%	94	8	\$847	\$862	\$0	\$0	\$0	0.00%
80	NATIONAL LIFE INSURANCE COMPANY	0.07%	41	71	\$76,154	\$112,408	\$0	\$280,118	\$252,612	224.73%
81	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.33%	24	487	\$368,153	\$359,913	\$0	\$168,452	\$158,995	44.18%
82	NEW ENGLAND LIFE INSURANCE COMPANY	0.05%	47	61	\$53,469	\$53,940	\$0	\$137,990	\$173,356	321.39%
83	NEW YORK LIFE INSURANCE COMPANY	0.21%	27	199	\$233,385	\$236,979	\$0	\$637,642	\$515,218	217.41%
84	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAN	25.00%	1	21,329	\$27,706,958	\$27,583,530	\$9,722,551	\$11,219,990	\$2,715,554	9.84%
85	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.10%	35	77	\$110,716	\$110,564	\$21,787	\$301,926	\$368,871	333.63%
86	OLD AMERICAN INSURANCE COMPANY	0.00%	110	3	\$365	\$371	\$0	\$0	-\$5	-1.35%
87	PAN-AMERICAN LIFE INSURANCE COMPANY	0.05%	45	49	\$56,007	\$61,013	\$0	\$63,998	\$69,326	113.62%
88	PAUL REVERE LIFE INSURANCE COMPANY	1.44%	12	1,124	\$1,600,006	\$1,814,944	\$0	\$4,184,111	\$2,948,593	162.46%
89	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.04%	50	27	\$42,228	\$46,052	\$0	\$91,742	\$345,072	749.31%
90	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	80	10	\$3,527	\$3,479	\$0	\$44,589	\$44,689	1284.54%
91	PHYSICIANS MUTUAL INSURANCE COMPANY	0.00%	108	2	\$436	\$436	\$0	\$4,800	\$4,303	986.93%
92	PRIMERICA LIFE INSURANCE COMPANY	0.00%	88	4	\$1,076	\$1,108	\$0	\$0	-\$44	-3.97%
93	PRINCIPAL LIFE INSURANCE COMPANY	9.20%	3	4,072	\$10,197,785	\$7,993,979	\$0	\$2,475,773	-\$1,057,182	-13.22%
94	PROFESSIONAL INSURANCE COMPANY	0.11%	34	136	\$124,559	\$128,349	\$0	\$82,931	\$82,729	64.46%
95	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	97	2	\$746	\$746	\$0	\$0	\$0	0.00%
96	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPA	8.49%	4	13,345	\$9,408,930	\$9,636,402	\$0	\$6,932,726	\$6,270,492	65.07%
97	PROVIDENT LIFE AND CASUALTY INSURANCE COMP/	0.26%	25	121	\$284,025	\$287,325	\$0	\$144,936	\$138,860	48.33%
98	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.01%	71	15	\$6,282	\$6,107	\$0	\$19,503	\$3,557	58.24%
99	RELIASTAR LIFE INSURANCE COMPANY	0.00%	82	0	\$2,996	\$2,996	\$0	\$0	\$0	0.00%
100	RIVERSOURCE LIFE INSURANCE COMPANY	0.98%	15	986	\$1,091,499	\$1,104,415	\$0	\$249,663	\$249,792	22.62%
101	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	112	2	\$260	\$232	\$0	\$0	\$42	18.10%
102	SHELTER LIFE INSURANCE COMPANY	0.03%	51	50	\$37,701	\$37,807	\$0	\$120,880	\$41,323	109.30%
103	STANDARD INSURANCE COMPANY	3.28%	7	1,597	\$3,637,575	\$3,571,330	\$0	\$1,225,920	\$3,537,181	99.04%
104	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	116	2	\$156	\$156	\$0	\$3,910	\$3,153	2021.15%
105	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	2.26%	10	6,521	\$2,499,948	\$2,634,616	\$0	\$1,017,051	\$838,972	31.84%
106	SYMETRA LIFE INSURANCE COMPANY	0.01%	68	12	\$6,682	\$8,404	\$0	\$25,222	\$33,291	396.13%
107	TALCOTT RESOLUTION LIFE AND ANNUITY INSURAN	0.00%	93	44	\$859	\$1,256	\$0	\$0	\$0	0.00%
108	THRIVENT FINANCIAL FOR LUTHERANS	0.67%	17	1,177	\$741,267	\$751,823	\$113,009	\$548,048	\$244,298	32.49%
109	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	117	1	\$25	\$26	\$0	\$0	\$0	0.00%
110	TRANSAMERICA LIFE INSURANCE COMPANY	0.01%	69	43	\$6,666	\$6,710	\$0	\$0	\$0	0.00%
111	TRUSTMARK INSURANCE COMPANY	0.06%	43	87	\$68,879	\$68,389	\$0	\$28,187	\$21,810	31.89%
112	UNIFIED LIFE INSURANCE COMPANY	0.00%	99	8	\$678	\$688	\$0	\$5,500	\$4,001	581.54%
113	UNITED AMERICAN INSURANCE COMPANY	0.00%	111	2	\$297	\$293	\$0	\$0	\$0	0.00%
114	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.01%	70	129	\$6,589	\$7,096	\$0	\$16,500	\$9,482	133.62%
115	UNITED INSURANCE COMPANY OF AMERICA	0.00%	115	75	\$162	\$165	\$0	\$0	\$0	0.00%
116	UNITED LIFE INSURANCE COMPANY	0.01%	63	21	\$11,602	\$11,767	\$0	\$2,800	-\$3,858	-32.79%
117	UNITED SECURITY HEALTH AND CASUALTY INSURAN	0.00%	85	2	\$1,794	\$1,835	\$0	\$0	\$0	0.00%
118	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	107	2	\$481	\$0	\$0	\$0	\$0	N/A
119	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.61%	19	487	\$680,247	\$740,093	\$0	\$2,359,110	\$1,759,733	237.77%
120	USAA LIFE INSURANCE COMPANY	0.03%	52	31	\$37,420	\$38,121	\$0	\$41,738	\$27,703	72.67%
121	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	90	10	\$1,044	\$1,287	\$0	\$2,840	\$2,073	161.07%
122	WESTERN AND SOUTHERN LIFE INSURANCE COMPAI	0.00%	119	9	\$0	\$0	\$0	\$0	\$0	N/A
123	WILCAC LIFE INSURANCE COMPANY	0.01%	60	10	\$15,583	\$16,322	\$0	\$136	-\$568	-3.48%
TOTAL		100.00%		117,759	\$110,840,095	\$113,170,115	\$10,355,140	\$65,294,980	\$58,742,791	51.91%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DENTAL**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	6.59%	7	8,303	\$2,740,987	\$2,701,355	\$0	\$742,460	\$739,993	27.39%
2	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.01%	38	6	\$3,350	\$3,361	\$0	\$3,327	\$3,462	103.01%
3	AMERICAN REPUBLIC INSURANCE COMPANY	0.36%	26	177	\$147,707	\$147,707	\$0	\$24,546	\$24,546	16.62%
4	AMERITAS LIFE INSURANCE CORP	9.25%	3	6,770	\$3,847,348	\$3,843,149	\$0	\$2,003,353	\$2,059,376	53.59%
5	BEST LIFE AND HEALTH INSURANCE COMPANY	1.69%	17	327	\$704,252	\$688,026	\$0	\$395,831	\$388,503	56.47%
6	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	7.20%	5	15,813	\$2,994,672	\$2,994,672	\$0	\$1,832,627	\$1,928,863	64.41%
7	CHESAPEAKE LIFE INSURANCE COMPANY THE	2.64%	11	3,321	\$1,097,644	\$1,118,783	\$0	\$446,912	\$475,198	42.47%
8	CIGNA HEALTH AND LIFE INSURANCE COMPANY	15.67%	1	15,450	\$6,512,555	\$6,465,288	\$0	\$3,145,463	\$3,182,376	49.22%
9	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	42	4	\$833	\$833	\$0	\$1,227	\$1,226	147.18%
10	CITIZENS SECURITY LIFE INS CO	4.39%	8	1,334	\$1,824,788	\$1,775,041	\$0	\$1,084,455	\$1,065,542	60.03%
11	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	1.86%	15	1,645	\$773,983	\$785,464	\$0	\$253,889	\$252,633	32.16%
12	CONTINENTAL GENERAL INSURANCE COMPANY	0.02%	34	30	\$9,600	\$9,565	\$0	\$8,129	\$8,070	84.37%
13	DENTAL CARE PLUS INC	1.91%	14	61,242	\$795,218	\$796,583	\$0	\$234,909	\$240,956	30.25%
14	DENTEGRA INSURANCE COMPANY	0.10%	29	115	\$41,813	\$46,743	\$0	\$10,309	\$9,449	20.21%
15	DSM USA INSURANCE COMPANY INC	0.62%	25	1,080	\$256,899	\$256,899	\$0	\$76,447	\$78,994	30.75%
16	FAMILY LIFE INSURANCE COMPANY	0.00%	43	2	\$645	\$1,014	\$0	\$252	\$631	62.23%
17	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	2.23%	12	2,630	\$925,968	\$919,936	\$0	\$250,749	\$283,368	30.80%
18	GOLDEN RULE INSURANCE COMPANY	8.53%	4	10,350	\$3,545,465	\$3,574,697	\$0	\$1,602,410	\$1,681,395	47.04%
19	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.01%	37	10	\$3,393	\$3,176	\$0	\$75	\$75	2.36%
20	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.89%	23	1,426	\$369,725	\$378,552	\$0	\$178,532	\$171,015	45.18%
21	HEALTH CARE SERVICE CORPORATION	0.00%	47	14	\$0	\$0	\$0	\$20,844	\$19,976	N/A
22	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	10.57%	2	14,231	\$4,393,301	\$4,393,301	\$0	\$2,185,458	\$2,215,098	50.42%
23	HUMANA INSURANCE COMPANY	6.76%	6	9,117	\$2,810,454	\$2,807,017	\$0	\$1,349,746	\$1,393,844	49.66%
24	HUMANADENTAL INSURANCE COMPANY	0.97%	22	1,298	\$401,502	\$404,372	\$0	\$252,260	\$255,688	63.23%
25	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.12%	27	143	\$49,243	\$49,243	\$0	\$17,953	\$22,426	45.54%
26	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	4.11%	9	3,784	\$1,707,214	\$1,682,228	\$0	\$861,196	\$819,304	48.70%
27	MEDICO INSURANCE COMPANY	1.13%	21	570	\$469,234	\$467,080	\$0	\$169,801	\$166,877	35.73%
28	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.01%	36	20	\$4,853	\$4,950	\$0	\$483	\$536	10.83%
29	MUTUAL OF OMAHA INSURANCE COMPANY	1.95%	13	2,011	\$808,881	\$800,880	\$0	\$344,477	\$357,232	44.60%
30	NASSAU LIFE AND ANNUITY COMPANY	0.09%	31	86	\$36,180	\$30,004	\$0	\$12,046	\$9,663	32.21%
31	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.00%	46	1	\$208	\$202	\$0	\$106	\$89	44.06%
32	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	41	0	\$878	\$820	\$0	\$0	\$0	0.00%
33	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.00%	45	0	\$494	\$485	\$0	\$74	\$74	15.26%
34	NATIONAL HEALTH INSURANCE COMPANY	0.77%	24	2,584	\$319,664	\$342,813	\$0	\$107,826	\$159,385	46.49%
35	OLD SURETY LIFE INSURANCE COMPANY	0.05%	33	29	\$21,789	\$21,839	\$0	\$13,240	\$13,001	59.53%
36	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	40	0	\$1,668	\$1,733	\$0	\$575	\$575	33.18%
37	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.11%	28	256	\$47,615	\$47,180	\$0	\$14,064	\$14,114	29.92%
38	PHYSICIANS MUTUAL INSURANCE COMPANY	0.10%	30	103	\$39,702	\$39,871	\$0	\$16,545	\$17,770	44.57%
39	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN'	3.21%	10	3,580	\$1,336,087	\$1,336,087	\$0	\$778,216	\$783,614	58.65%
40	RESERVE NATIONAL INSURANCE COMPANY	1.22%	20	864	\$505,926	\$498,168	\$0	\$241,093	\$237,375	47.65%
41	STARMOUNT LIFE INSURANCE COMPANY	1.63%	18	2,110	\$676,580	\$676,579	\$0	\$361,854	\$344,325	50.89%
42	SUN LIFE ASSURANCE COMPANY OF CANADA	0.00%	47	0	\$0	\$0	\$0	\$1,508	\$1,508	N/A
43	TRANSAMERICA LIFE INSURANCE COMPANY	0.02%	35	16	\$7,032	\$7,084	\$0	\$0	\$0	0.00%
44	TRUASSURE INSURANCE COMPANY	1.28%	19	1,497	\$532,152	\$0	\$0	\$344,627	\$335,037	N/A
45	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	44	2	\$586	\$686	\$0	\$166	\$163	23.76%
46	UNITED HEALTHCARE LIFE INSURANCE COMPANY	1.86%	16	2,339	\$772,412	\$801,980	\$0	\$344,622	\$354,770	44.24%
47	UNITED NATIONAL LIFE INSURANCE COMPANY OF AM	0.07%	32	62	\$28,031	\$27,823	\$0	\$7,474	\$10,498	37.73%
48	UNITED SECURITY HEALTH AND CASUALTY INSURAN	0.01%	39	6	\$3,028	\$3,058	\$0	\$847	\$598	19.56%
TOTAL		100.00%		174,758	\$41,571,559	\$40,956,327	\$0	\$19,743,003	\$20,129,211	49.15%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LIMITED BENEFIT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	21.39%	1	46,165	\$13,417,188	\$13,531,326	\$0	\$4,992,923	\$5,177,673	38.26%
2	AMERICAN FAMILY MUTUAL INSURANCE COMPANY S	0.00%	85	3	\$276	\$272	\$0	\$0	\$0	0.00%
3	AMERICAN FIDELITY ASSURANCE COMPANY	0.02%	51	24	\$10,006	\$9,935	\$0	\$9,431	\$6,040	60.80%
4	AMERICAN GENERAL LIFE INSURANCE CO	0.01%	61	1,237	\$4,311	\$4,344	\$0	\$0	\$0	0.00%
5	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.14%	37	268	\$87,248	\$86,531	\$0	\$15,856	\$3,405	3.94%
6	AMERICAN INCOME LIFE INSURANCE CO	0.04%	45	203	\$26,959	\$27,029	\$0	\$8,528	-\$24,042	-88.95%
7	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.03%	48	27	\$19,627	\$19,441	\$0	\$12,762	\$16,786	86.34%
8	AMERICAN REPUBLIC INSURANCE COMPANY	0.33%	33	322	\$210,016	\$211,234	\$0	\$32,026	\$37,160	17.59%
9	AMERITAS LIFE INSURANCE CORP	0.88%	21	3,247	\$551,169	\$550,568	\$0	\$366,393	\$376,639	68.41%
10	ASSURITY LIFE INSURANCE COMPANY	0.50%	26	638	\$315,528	\$315,581	\$0	\$187,715	\$189,954	60.19%
11	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	99	1	\$46	\$46	\$0	\$0	\$0	0.00%
12	ATLANTA LIFE INSURANCE COMPANY	0.00%	78	0	\$819	\$760	\$0	\$0	\$0	0.00%
13	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.08%	39	38	\$48,085	\$48,085	\$0	\$2,053	\$1,329	2.76%
14	BANKERS LIFE AND CASUALTY COMPANY	0.22%	35	256	\$138,144	\$137,373	\$301	\$34,525	\$63,597	46.30%
15	CATHOLIC FINANCIAL LIFE	0.00%	80	5	\$509	\$541	\$0	\$0	\$0	0.00%
16	CHESAPEAKE LIFE INSURANCE COMPANY THE	3.08%	9	9,042	\$1,929,943	\$1,929,044	\$0	\$437,731	\$494,345	25.63%
17	CITIZENS SECURITY LIFE INS CO	3.06%	10	3,383	\$1,916,166	\$1,863,927	\$0	\$1,018,839	\$1,001,070	53.71%
18	CMFG LIFE INSURANCE COMPANY	0.00%	98	1	\$83	\$83	\$0	\$0	\$0	0.00%
19	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	1.16%	18	1,892	\$725,573	\$716,751	\$0	\$344,046	\$346,828	48.39%
20	COMBINED INSURANCE CO OF AMERICA	2.82%	11	7,723	\$1,769,825	\$1,690,711	\$0	\$373,023	\$399,466	23.63%
21	COMMERCIAL TRAVELERS LIFE INSURANCE COMPAN	0.00%	73	7	\$1,213	\$1,353	\$0	\$0	\$0	0.00%
22	COMPANION LIFE INSURANCE COMPANY	1.16%	17	611	\$728,203	\$725,725	\$0	\$404,728	\$523,407	72.12%
23	COMPBENEFITS INSURANCE COMPANY	0.00%	91	1	\$160	\$160	\$0	\$0	\$0	0.00%
24	CONTINENTAL CASUALTY COMPANY	0.00%	81	4	\$442	\$442	\$0	\$0	\$16	3.62%
25	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	55	114	\$6,192	\$6,201	\$0	\$501	\$1,661	26.79%
26	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	5.89%	6	5,487	\$3,691,050	\$3,688,359	\$0	\$694,738	\$720,239	19.53%
27	COX HEALTH SYSTEMS INSURANCE COMPANY	7.26%	5	1,744	\$4,555,530	\$4,555,530	\$0	\$2,581,626	\$2,930,276	64.32%
28	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AM	0.99%	19	5,365	\$623,840	\$624,792	\$0	\$105,248	\$107,954	17.28%
29	FAMILY LIFE INSURANCE COMPANY	0.05%	42	95	\$31,363	\$49,262	\$0	\$8,490	\$21,253	43.14%
30	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.48%	27	1,899	\$299,905	\$299,905	\$0	\$96,198	\$98,476	32.84%
31	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	95	1	\$111	\$115	\$0	\$0	\$0	0.00%
32	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	2.32%	13	8,556	\$1,457,487	\$1,441,644	\$0	\$723,558	\$817,685	56.72%
33	GERBER LIFE INSURANCE COMPANY	0.00%	67	16	\$1,510	\$1,524	\$0	\$0	\$0	0.00%
34	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	53	40	\$8,338	\$11,176	\$0	\$95	-\$27,880	-249.46%
35	GOLDEN RULE INSURANCE COMPANY	8.87%	3	9,531	\$5,563,099	\$5,621,550	\$0	\$2,288,846	\$2,330,435	41.46%
36	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	100	1	\$41	\$41	\$0	\$0	-\$255	-621.95%
37	GUARANTEE TRUST LIFE INSURANCE COMPANY	9.23%	2	9,968	\$5,788,598	\$5,773,214	\$0	\$1,618,506	\$1,679,492	29.09%
38	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.64%	25	8,712	\$398,446	\$398,446	\$0	\$133,170	\$134,538	33.77%
39	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	1.62%	15	1,923	\$1,014,131	\$1,012,119	\$0	\$234,611	\$233,268	23.05%
40	HORACE MANN LIFE INSURANCE COMPANY	0.00%	96	0	\$102	\$102	\$0	\$0	-\$1	-0.98%
41	HUMANA INSURANCE COMPANY	0.95%	20	3,193	\$594,067	\$594,192	\$0	\$130,323	\$136,440	22.96%
42	INDEPENDENCE AMERICAN INSURANCE COMPANY	1.49%	16	442	\$934,791	\$932,111	\$0	\$232,488	\$251,200	26.95%
43	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.01%	57	36	\$5,704	\$5,653	\$0	\$0	\$0	0.00%
44	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	90	1	\$185	\$185	\$0	\$0	-\$38	-20.54%
45	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	88	1	\$194	\$194	\$0	\$0	-\$1	-0.52%
46	KNIGHTS OF COLUMBUS	0.01%	62	11	\$4,143	\$4,106	\$0	\$1,318	\$1,477	35.97%
47	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.12%	38	799	\$74,152	\$74,170	\$0	\$1,902	\$1,068	1.44%
48	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	69	3	\$1,371	\$1,474	\$0	\$0	\$3,727	252.85%
49	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	72	10	\$1,258	\$4,037	\$0	\$0	-\$393	-9.73%
50	LIFESECURE INSURANCE COMPANY	0.01%	59	10	\$5,369	\$5,757	\$0	\$575	\$1,106	19.21%
51	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.08%	40	94	\$47,170	\$52,057	\$0	\$47,913	\$34,998	67.23%
52	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	3.75%	8	1,426	\$2,354,609	\$2,320,148	\$0	\$795,507	\$756,818	32.62%
53	MARKEL INSURANCE COMPANY	0.00%	79	2,000	\$700	\$1,479	\$0	\$0	\$0	0.00%
54	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	71	2	\$1,311	\$1,302	\$0	\$0	\$0	0.00%
55	MEDICO INSURANCE COMPANY	1.79%	14	2,424	\$1,122,136	\$1,119,558	\$0	\$166,202	\$165,215	14.76%
56	METROPOLITAN LIFE INSURANCE COMPANY	0.00%	66	54	\$2,549	\$2,587	\$0	\$328	\$303	11.71%
57	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.00%	83	2	\$341	\$427	\$0	\$0	\$0	0.00%
58	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.01%	58	179	\$5,375	\$5,649	\$0	\$2,605	\$2,587	45.80%
59	MONY LIFE INSURANCE COMPANY	0.00%	84	8	\$339	\$339	\$330	\$0	\$0	0.00%
60	MUTUAL OF OMAHA INSURANCE COMPANY	0.85%	22	1,945	\$535,360	\$532,743	\$0	\$200,894	\$201,598	37.84%
61	NASSAU LIFE AND ANNUITY COMPANY	0.27%	34	301	\$172,358	\$142,936	\$0	\$33,676	\$27,014	18.90%
62	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.00%	77	12	\$885	\$862	\$0	\$2,670	\$2,261	262.30%
63	NATIONAL CASUALTY COMPANY	0.00%	101	1	\$0	\$9	\$0	\$0	\$0	0.00%
64	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	87	1	\$272	\$259	\$0	\$0	\$0	0.00%
65	NATIONAL HEALTH INSURANCE COMPANY	0.00%	94	5	\$115	\$128	\$0	\$0	\$0	0.00%
66	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.00%	85	4	\$276	\$665	\$0	\$0	\$0	0.00%
67	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	92	1	\$149	\$164	\$0	\$0	\$0	0.00%
68	NEW YORK LIFE INSURANCE COMPANY	0.01%	60	20	\$5,011	\$4,985	\$0	\$1,300	\$808	16.21%
69	OLD AMERICAN INSURANCE COMPANY	0.01%	64	40	\$3,492	\$3,470	\$0	\$13,372	\$46,512	1340.40%
70	OPTICARE OF UTAH INC	0.05%	43	338	\$28,260	\$28,260	\$0	\$14,314	\$14,683	51.96%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LIMITED BENEFIT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	PAUL REVERE LIFE INSURANCE COMPANY	0.01%	52	63	\$8,855	\$9,333	\$0	\$4,472	-\$4,666	-49.99%
72	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	4.48%	7	1,449	\$2,811,246	\$2,813,928	\$0	\$1,448,515	\$1,534,099	54.52%
73	PHYSICIANS MUTUAL INSURANCE COMPANY	0.80%	23	1,495	\$499,054	\$506,540	\$0	\$230,187	\$228,562	45.12%
74	PRIMERICA LIFE INSURANCE COMPANY	0.00%	75	2	\$1,050	\$1,039	\$0	\$800	\$1,029	99.04%
75	PROFESSIONAL INSURANCE COMPANY	0.01%	56	21	\$6,097	\$6,283	\$0	\$2,163	\$2,163	34.43%
76	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPA	0.00%	68	4	\$1,461	\$1,375	\$0	\$0	\$0	0.00%
77	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.02%	50	147	\$11,095	\$11,235	\$0	\$9,758	\$11,279	100.39%
78	RESERVE NATIONAL INSURANCE COMPANY	7.32%	4	6,341	\$4,589,102	\$4,599,887	\$0	\$2,536,070	\$2,498,377	54.31%
79	SILAC INSURANCE COMPANY	0.69%	24	174	\$432,709	\$477,256	\$0	\$635,746	\$620,286	129.97%
80	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	93	23	\$118	\$118	\$0	\$0	\$0	0.00%
81	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.43%	29	185	\$269,479	\$271,536	\$0	\$40,758	\$15,230	5.61%
82	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	2.51%	12	5,918	\$1,573,264	\$1,597,175	\$280	\$731,495	\$622,280	38.96%
83	STERLING INVESTORS LIFE INSURANCE COMPANY	0.38%	32	264	\$239,648	\$47,215	\$0	\$28,341	\$28,241	59.81%
84	THE RELIABLE LIFE INSURANCE COMPANY	0.04%	47	99	\$23,104	\$22,791	\$0	\$7,178	\$7,143	31.34%
85	THRIVENT FINANCIAL FOR LUTHERANS	0.01%	54	69	\$6,904	\$6,887	\$2,220	\$1,406	\$1,406	20.42%
86	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	88	2	\$194	\$198	\$0	\$0	\$0	0.00%
87	TRANSAMERICA LIFE INSURANCE COMPANY	0.06%	41	333	\$35,193	\$35,386	\$0	\$17,144	\$16,852	47.62%
88	TRUSTMARK INSURANCE COMPANY	0.00%	76	2	\$905	\$899	\$0	\$0	\$0	0.00%
89	UNIFIED LIFE INSURANCE COMPANY	0.00%	70	6	\$1,365	\$1,390	\$0	\$0	\$0	0.00%
90	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	65	11	\$2,739	\$2,789	\$0	\$498	\$517	18.54%
91	UNITED AMERICAN INSURANCE COMPANY	0.39%	31	179	\$245,469	\$248,555	\$0	\$177,258	\$235,079	94.58%
92	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.44%	28	333	\$277,273	\$279,638	\$0	\$69,718	\$68,084	24.35%
93	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	82	3	\$384	\$384	\$0	\$0	\$0	0.00%
94	UNITED INSURANCE COMPANY OF AMERICA	0.01%	63	82	\$3,694	\$3,759	\$0	\$5,963	\$4,421	117.61%
95	UNITED NATIONAL LIFE INSURANCE COMPANY OF AM	0.40%	30	444	\$251,495	\$250,134	\$0	\$71,668	\$70,152	28.05%
96	UNITED SECURITY ASSURANCE COMPANY OF PENNS	0.04%	44	20	\$27,472	\$27,756	\$0	\$0	\$0	0.00%
97	USAA LIFE INSURANCE COMPANY	0.00%	74	3	\$1,174	\$1,130	\$0	\$0	\$0	0.00%
98	WASHINGTON NATIONAL INSURANCE COMPANY	0.18%	36	247	\$113,420	\$105,186	\$0	\$16,021	\$7,389	7.02%
99	WESTERN AND SOUTHERN LIFE INSURANCE COMPAN	0.00%	97	2	\$99	\$99	\$0	\$0	\$0	0.00%
100	WESTERN UNITED LIFE ASSURANCE COMPANY	0.04%	46	20	\$24,067	\$24,067	\$0	\$0	\$0	0.00%
101	WILCAC LIFE INSURANCE COMPANY	0.00%	101	1	-\$75	\$714	\$0	\$3,429	\$327	45.80%
102	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.02%	49	21	\$11,512	\$11,477	\$0	\$1,920	\$1,672	14.57%
TOTAL		100.00%		159,876	\$62,712,790	\$62,561,307	\$3,131	\$24,412,061	\$25,278,119	40.41%

2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SHORT TERM CREDIT DISABILITY

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN FEDERATED LIFE INSURANCE COMPANY	88.85%	1	8,791	\$1,202,348	\$1,130,622	\$0	\$175,517	\$169,275	14.97%
2	AMERICAN NATIONAL INSURANCE COMPANY	11.21%	2	273	\$151,689	\$183,442	\$0	\$42,928	\$132,962	72.48%
3	ARCH LIFE INSURANCE COMPANY OF AMERICA	0.00%	4	0	\$0	\$33	\$0	\$0	-\$17	-51.52%
4	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.02%	3	0	\$245	\$245	\$0	\$0	\$0	0.00%
5	OLD UNITED LIFE INSURANCE COMPANY	0.00%	4	56	-\$66	\$14,376	\$0	\$0	\$0	0.00%
6	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	-0.07%	4	42	-\$950	\$33,364	\$0	\$47,425	-\$9,138	-27.39%
TOTAL		100.00%		9,162	\$1,353,266	\$1,362,082	\$0	\$265,870	\$293,082	21.52%

2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CREDIT DISABILITY

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	PROTECTIVE LIFE INSURANCE COMPANY	100.00%	1	3	-\$295	\$655	\$0	\$0	-\$44	-6.72%
	TOTAL	100.00%		3	-\$295	\$655	\$0	\$0	-\$44	-6.72%

2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL STOP LOSS

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN ALTERNATIVE INSURANCE C	0.00%	3	0	\$0	\$0	\$0	\$21,610	-\$349,229	N/A
2	BERKSHIRE HATHAWAY SPECIALTY INSI	52.34%	1	407	\$625,583	\$626,285	\$0	\$445,368	\$310,653	49.60%
3	SURETY LIFE INSURANCE COMPANY	47.66%	2	1	\$569,702	\$569,702	\$0	\$0	\$130,000	22.82%
TOTAL		100.00%		408	\$1,195,285	\$1,195,987	\$0	\$466,978	\$91,424	7.64%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE PART D**

				RANK BY	NUMBER	DIRECT	DIRECT		DIRECT	DIRECT	
		MARKET		MARKET	OF	PREMIUM	PREMIUM	DIVIDENDS	LOSSES	LOSSES	LOSS
OBS	COMPANY NAME	SHARE		SHARE	INSUREDS	WRITTEN	EARNED	PAID	PAID	INCURRED	RATIO
1	ANTHEM INSURANCE COMPANIES INC	3.72%		5	43,316	\$8,602,374	\$13,715,377	\$0	\$13,260,583	\$13,167,605	96.01%
2	ELIXIR INSURANCE COMPANY	0.35%		6	632	\$803,808	\$803,808	\$0	\$727,296	\$620,714	77.22%
3	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.00%		7	0	\$5,340	-\$2,506	\$0	\$27,720	\$2,289	-91.34%
4	HUMANA INSURANCE COMPANY	24.09%		3	96,653	\$55,751,351	\$55,751,351	\$0	\$46,484,639	\$47,046,165	84.39%
5	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	10.19%		4	22,887	\$23,576,236	\$23,576,236	\$0	\$25,844,288	\$17,830,051	75.63%
6	SILVERSCRIPT INSURANCE COMPANY	32.34%		1	109,818	\$74,838,570	\$77,104,521	\$0	\$67,204,755	\$61,777,125	80.12%
7	UNITEDHEALTHCARE INSURANCE COMPANY OF AME	0.00%		8	0	-\$8,169	\$11,424	\$0	\$42,196	\$13,802	120.82%
8	WELLCARE PRESCRIPTION INSURANCE INC	29.33%		2	120,240	\$67,875,311	\$68,045,941	\$0	\$62,685,198	\$51,861,208	76.21%
	TOTAL	100.00%			393,546	\$231,444,821	\$239,006,152	\$0	\$216,276,675	\$192,318,959	80.47%

2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	11.11%	3	7,938	\$112,418,111	\$109,103,311	\$0	\$92,684,825	\$86,610,588	79.38%
2	ANTHEM INSURANCE COMPANIES INC	4.97%	4	7,253	\$50,310,395	\$50,562,536	\$0	\$37,779,859	\$42,753,708	84.56%
3	COMPBENEFITS INSURANCE COMPANY	1.38%	6	1,398	\$13,925,593	\$13,925,593	\$0	\$9,629,774	\$11,486,487	82.48%
4	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	53.96%	1	51,648	\$545,872,003	\$545,872,003	\$0	\$471,990,908	\$474,678,337	86.96%
5	HUMANA INSURANCE COMPANY	23.45%	2	21,296	\$237,178,543	\$236,058,644	\$0	\$160,961,158	\$170,048,317	72.04%
6	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CO	4.24%	5	4,874	\$42,856,910	\$42,856,910	\$0	\$41,045,065	\$43,042,779	100.43%
7	OMAHA HEALTH INSURANCE COMPANY	0.77%	7	8,034	\$7,777,992	\$7,777,992	\$0	\$10,148,830	\$7,718,471	99.23%
8	WELLCARE OF MISSOURI HEALTH INSURANCE COMP	0.12%	8	486	\$1,211,385	\$1,211,385	\$0	\$729,245	\$1,061,150	87.60%
TOTAL		100.00%		102,927	\$1,011,550,932	\$1,007,368,374	\$0	\$824,969,664	\$837,399,837	83.13%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AAA LIFE INSURANCE COMPANY	0.00%	169	367	\$158,104	\$158,160	\$0	\$36,965	\$31,395	19.85%
2	ABILITY INSURANCE COMPANY	0.05%	90	896	\$1,959,364	\$2,029,437	\$0	\$3,863,238	\$2,492,258	122.81%
3	ACCENDO INSURANCE COMPANY	0.00%	217	41	\$16,749	\$15,851	\$0	\$574	\$1,004	6.33%
4	ACE AMERICAN INSURANCE COMPANY	0.00%	261	308	\$1,179	\$1,179	\$0	\$0	-\$266	-22.56%
5	AETNA HEALTH AND LIFE INSURANCE COMF	0.09%	80	2,742	\$3,395,482	\$3,408,055	\$0	\$1,859,546	\$1,900,551	55.77%
6	AETNA LIFE INSURANCE COMPANY	3.06%	7	8,398	\$112,479,634	\$109,164,959	\$0	\$92,725,260	\$86,652,864	79.38%
7	ALL SAVERS INSURANCE COMPANY	0.19%	54	0	\$6,998,885	\$6,998,885	\$0	-\$32,008	-\$43,388	-0.62%
8	ALLIANZ LIFE INSURANCE COMPANY OF NEI	0.00%	235	2	\$5,888	\$5,888	\$0	\$0	\$0	0.00%
9	ALLIANZ LIFE INSURANCE COMPANY OF NOI	0.12%	68	2,932	\$4,497,153	\$4,577,276	\$0	\$5,487,094	\$5,489,457	119.93%
10	ALLSTATE LIFE INSURANCE COMPANY	0.00%	241	14	\$4,525	\$4,568	\$0	\$0	\$0	0.00%
11	ALLSTATE LIFE INSURANCE COMPANY OF N	0.00%	258	4	\$1,339	\$1,330	\$0	\$0	\$0	0.00%
12	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	175	184	\$135,031	\$135,031	\$0	\$9,800	\$9,800	7.26%
13	AMERICAN ALTERNATIVE INSURANCE CORP	0.00%	295	0	\$0	\$0	\$0	\$21,610	-\$349,229	N/A
14	AMERICAN BANKERS LIFE ASSURANCE OF F	0.00%	283	9,548	\$311	\$311	\$0	\$0	-\$2,311	-743.09%
15	AMERICAN CONTINENTAL INSURANCE COMI	0.22%	49	3,110	\$7,916,505	\$7,969,477	\$0	\$6,083,788	\$6,133,464	76.96%
16	AMERICAN FAMILY LIFE ASSURANCE COMP	2.66%	9	372,113	\$97,754,109	\$97,952,289	\$0	\$41,132,991	\$42,678,062	43.57%
17	AMERICAN FAMILY MUTUAL INSURANCE CO	0.15%	60	1,707	\$5,585,689	\$6,167,932	\$0	\$3,545,871	\$2,237,287	36.27%
18	AMERICAN FEDERATED LIFE INSURANCE CC	0.03%	112	8,791	\$1,202,348	\$1,130,622	\$0	\$175,517	\$169,275	14.97%
19	AMERICAN FIDELITY ASSURANCE COMPANY	0.24%	45	38,395	\$8,735,611	\$8,648,584	\$0	\$3,548,578	\$3,674,805	42.49%
20	AMERICAN GENERAL LIFE INSURANCE CO	0.05%	95	7,376	\$1,718,739	\$1,747,138	\$0	\$1,459,815	\$1,605,456	91.89%
21	AMERICAN HEALTH AND LIFE INSURANCE C	0.00%	260	5	\$1,232	\$1,600	\$0	\$0	\$0	0.00%
22	AMERICAN HERITAGE LIFE INSURANCE COM	0.06%	88	8,097	\$2,126,136	\$2,113,909	\$0	\$1,524,726	\$1,424,224	67.37%
23	AMERICAN HOME ASSURANCE COMPANY	0.00%	252	0	\$2,000	\$1,983	\$5	\$0	-\$10	-0.50%
24	AMERICAN HOME LIFE INSURANCE COMPAN	0.00%	282	7	\$319	\$339	\$0	\$0	\$0	0.00%
25	AMERICAN INCOME LIFE INSURANCE CO	0.05%	94	28,700	\$1,726,698	\$1,728,708	\$0	\$527,144	\$911,627	52.73%
26	AMERICAN NATIONAL INSURANCE COMPAN'	0.01%	156	886	\$286,117	\$318,379	\$0	\$131,057	\$193,152	60.67%
27	AMERICAN NATIONAL LIFE INSURANCE COM	0.01%	161	98	\$211,230	\$211,160	\$0	\$175,283	\$177,376	84.00%
28	AMERICAN PROGRESSIVE LIFE AND HEALTH	0.00%	242	1	\$4,512	\$5,056	\$0	\$139	\$96	1.90%
29	AMERICAN PUBLIC LIFE INSURANCE COMPA	0.00%	190	93	\$65,194	\$65,248	\$0	\$31,433	\$40,431	61.97%
30	AMERICAN REPUBLIC CORP INSURANCE CO	0.11%	73	1,320	\$4,013,542	\$4,012,010	\$0	\$2,613,563	\$2,572,343	64.12%
31	AMERICAN REPUBLIC INSURANCE COMPAN'	0.12%	69	2,034	\$4,481,966	\$4,544,447	\$0	\$4,031,779	\$3,961,364	87.17%
32	AMERICAN RETIREMENT LIFE INSURANCE C	0.05%	91	718	\$1,957,816	\$1,967,632	\$0	\$1,501,712	\$1,464,647	74.44%
33	AMERICAN STATES LIFE INSURANCE COMPANY	0.00%	274	1	\$622	\$1,681	\$0	\$1,800	-\$6,542	-389.17%
34	AMERICAN UNITED LIFE INSURANCE COMPA	0.00%	236	7	\$5,729	\$6,238	\$0	\$0	\$0	0.00%
35	AMERICO FINANCIAL LIFE AND ANNUITY INS	0.14%	64	2,564	\$5,301,015	\$5,341,629	\$0	\$4,249,558	\$4,236,875	79.32%
36	AMERITAS LIFE INSURANCE CORP	0.17%	57	11,315	\$6,386,738	\$6,396,171	\$0	\$3,367,871	\$4,227,332	66.09%
37	ANTHEM INSURANCE COMPANIES INC	1.60%	14	50,569	\$58,912,769	\$64,277,913	\$0	\$51,040,442	\$55,921,313	87.00%
38	ARCH LIFE INSURANCE COMPANY OF AMER	0.00%	295	0	\$0	\$33	\$0	\$0	-\$17	-51.52%
39	ASPEN AMERICAN INSURANCE COMPANY	0.16%	59	5,507	\$5,737,146	\$5,737,146	\$0	\$829,998	\$2,666,518	46.48%
40	ASSURANCEAMERICA INSURANCE COMPAN	0.00%	191	1,227	\$63,722	\$64,305	\$0	\$0	\$0	0.00%
41	ASSURED LIFE ASSOCIATION	0.05%	96	709	\$1,657,734	\$1,692,448	\$0	\$1,362,233	\$1,512,343	89.36%
42	ASSURITY LIFE INSURANCE COMPANY	0.04%	107	2,102	\$1,312,964	\$1,314,151	\$0	\$657,330	\$851,168	64.77%
43	ATHENE ANNUITY & LIFE ASSURANCE COMF	0.00%	216	76	\$22,147	\$22,216	\$0	\$33,451	-\$3,050	-13.73%
44	ATHENE ANNUITY AND LIFE COMPANY	0.00%	255	10	\$1,506	\$1,642	\$0	\$5,044	\$2,822	171.86%
45	ATLANTA LIFE INSURANCE COMPANY	0.00%	265	0	\$819	\$760	\$0	\$0	\$0	0.00%
46	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	245	68	\$3,611	\$3,799	\$0	\$30,000	-\$20	-0.53%
47	AUTO OWNERS LIFE INSURANCE COMPANY	0.01%	142	322	\$546,539	\$536,418	\$0	\$62,040	-\$26,301	-4.90%
48	BALTIMORE LIFE INSURANCE COMPANY THI	0.00%	293	2	\$14	\$14	\$0	\$0	\$0	0.00%
49	BANKERS FIDELITY ASSURANCE COMPANY	0.00%	205	14	\$37,450	\$0	\$0	\$0	\$0	N/A
50	BANKERS FIDELITY LIFE INSURANCE COMP	0.03%	123	483	\$931,709	\$869,372	\$0	\$485,350	\$466,084	53.61%
51	BANKERS LIFE AND CASUALTY COMPANY	0.54%	26	13,620	\$19,770,843	\$21,891,045	\$301	\$21,625,845	\$19,250,962	87.94%
52	BANNER LIFE INSURANCE COMPANY	0.00%	170	871	\$153,769	\$153,769	\$0	\$0	\$0	0.00%
53	BERKSHIRE HATHAWAY SPECIALTY INSURA	0.02%	136	407	\$625,583	\$626,285	\$0	\$445,368	\$310,653	49.60%
54	BERKSHIRE LIFE INSURANCE COMPANY OF	0.19%	55	3,656	\$6,959,183	\$6,892,672	\$0	\$1,442,931	\$6,760,238	98.08%
55	BEST LIFE AND HEALTH INSURANCE COMPA	0.02%	132	327	\$704,252	\$688,026	\$0	\$395,831	\$388,503	56.47%
56	BLUE CROSS AND BLUE SHIELD OF KANSAS	3.19%	6	39,561	\$117,068,097	\$117,068,097	\$0	\$59,284,930	\$60,032,588	51.28%
57	BOSTON MUTUAL LIFE INSURANCE COMPAN	0.00%	176	1,467	\$125,039	\$38,890	\$0	\$19,010	\$14,921	38.37%
58	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.04%	103	571	\$1,405,785	\$1,808,715	\$0	\$3,360,421	\$3,509,871	194.05%
59	CANADA LIFE ASSURANCE COMPANY	0.00%	199	67	\$44,350	\$46,198	\$0	\$309,790	\$326,656	707.08%
60	CATHOLIC FINANCIAL LIFE	0.00%	277	5	\$509	\$541	\$0	\$0	\$0	0.00%
61	CATHOLIC ORDER OF FORESTERS	0.00%	208	21	\$32,578	\$32,578	\$0	\$37,710	\$37,710	115.75%
62	CELTIC INSURANCE COMPANY	9.42%	3	92,062	\$346,328,138	\$346,328,138	\$0	\$270,449,064	\$257,879,587	74.46%
63	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	264	3	\$856	\$891	\$0	\$0	\$0	0.00%
64	CENTRAL STATES HEALTH & LIFE CO OF OM	0.00%	182	30	\$91,328	\$99,650	\$0	\$127,959	\$27,391	27.49%
65	CENTRAL STATES INDEMNITY COMPANY OF	0.00%	218	127	\$16,516	\$16,575	\$0	\$263	-\$10,388	-62.67%
66	CENTRE LIFE INSURANCE COMPANY	0.00%	184	63	\$86,279	\$92,029	\$0	\$21,247	\$6,328	6.88%
67	CHESAPEAKE LIFE INSURANCE COMPANY T	0.18%	56	26,283	\$6,521,766	\$6,597,189	\$0	\$1,913,432	\$2,150,994	32.60%
68	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.09%	81	815	\$3,256,887	\$3,412,160	\$0	\$2,352,382	\$1,665,865	48.82%
69	CICA LIFE INSURANCE COMPANY OF AMERI	0.00%	286	1	\$200	\$200	\$0	\$0	\$0	0.00%
70	CIGNA HEALTH AND LIFE INSURANCE COMP	9.35%	4	72,557	\$343,667,757	\$352,977,841	\$0	\$312,382,526	\$323,686,103	91.70%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	CIGNA NATIONAL HEALTH INSURANCE COM	0.00%	198	19	\$44,842	\$44,884	\$0	\$19,762	\$18,753	41.78%
72	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	203	45	\$42,021	\$43,346	\$0	\$37,600	\$30,269	69.83%
73	CITIZENS SECURITY LIFE INS CO	0.10%	76	4,717	\$3,740,954	\$3,638,968	\$0	\$2,103,294	\$2,066,612	56.79%
74	CMFG LIFE INSURANCE COMPANY	0.03%	115	734	\$1,166,009	\$1,179,513	\$0	\$301,757	\$364,203	30.88%
75	COLONIAL LIFE & ACCIDENT INSURANCE CC	0.35%	35	28,873	\$12,794,457	\$12,722,603	\$0	\$5,080,321	\$5,204,895	40.91%
76	COLONIAL PENN LIFE INSURANCE COMPAN'	0.34%	36	5,795	\$12,492,035	\$12,514,658	\$0	\$8,097,622	\$7,971,697	63.70%
77	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	246	1	\$3,198	\$3,211	\$0	\$385	\$362	11.27%
78	COMBINED INSURANCE CO OF AMERICA	0.22%	48	25,677	\$8,039,270	\$7,734,787	\$0	\$6,071,712	\$6,525,560	84.37%
79	COMMERCIAL TRAVELERS LIFE INSURANCE	0.00%	244	166	\$3,722	\$4,091	\$0	\$0	\$0	0.00%
80	COMMONWEALTH ANNUITY AND LIFE INSUR	0.00%	257	3	\$1,405	\$1,404	\$0	\$26,143	\$26,108	1859.54%
81	COMPANION LIFE INSURANCE COMPANY	0.26%	44	3,360	\$9,646,710	\$9,820,858	\$0	\$7,873,359	\$7,476,410	76.13%
82	COMPBENEFITS INSURANCE COMPANY	0.38%	33	1,399	\$13,925,753	\$13,925,753	\$0	\$9,629,774	\$11,486,487	82.48%
83	CONNECTICUT GENERAL LIFE INS CO	0.00%	197	50	\$49,533	\$52,516	\$0	\$517,720	\$340,903	649.14%
84	CONTINENTAL CASUALTY COMPANY	0.12%	70	2,171	\$4,304,125	\$6,807,207	\$0	\$12,613,649	\$7,639,869	112.23%
85	CONTINENTAL GENERAL INSURANCE COMP	0.08%	83	3,183	\$2,973,304	\$3,169,966	\$0	\$3,755,148	\$2,632,028	83.03%
86	CONTINENTAL LIFE INS CO OF BRENTWOOD	0.20%	53	8,724	\$7,316,094	\$7,310,760	\$0	\$4,093,355	\$4,243,605	58.05%
87	COUNTRY LIFE INSURANCE COMPANY	0.03%	114	649	\$1,172,097	\$1,157,777	\$0	\$669,868	\$1,061,357	91.67%
88	COVENTRY HEALTH AND LIFE INSURANCE C	15.51%	1	51,648	\$570,067,536	\$570,067,536	\$0	\$471,969,932	\$474,732,344	83.28%
89	COX HEALTH SYSTEMS INSURANCE COMPA	0.53%	28	4,578	\$19,610,091	\$19,610,091	\$0	\$15,258,109	\$16,218,149	82.70%
90	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	280	21	\$412	\$392	\$0	\$100	\$100	25.51%
91	CSA FRATERNAL LIFE	0.00%	295	0	\$0	\$0	\$0	\$1	\$1	N/A
92	DENTAL CARE PLUS INC	0.02%	130	61,242	\$795,218	\$796,583	\$0	\$234,909	\$240,956	30.25%
93	DENTEGRA INSURANCE COMPANY	0.00%	204	115	\$41,813	\$46,743	\$0	\$10,309	\$9,449	20.21%
94	DSM USA INSURANCE COMPANY INC	0.01%	158	1,080	\$256,899	\$256,899	\$0	\$76,447	\$78,994	30.75%
95	ELIXIR INSURANCE COMPANY	0.02%	128	632	\$803,808	\$803,808	\$0	\$727,296	\$620,714	77.22%
96	EMC NATIONAL LIFE COMPANY	0.00%	196	0	\$52,771	\$53,749	\$0	\$13,179	\$7,957	14.80%
97	EQUITABLE FINANCIAL LIFE INSURANCE CO	0.01%	162	346	\$209,279	\$201,137	\$0	\$1,323,242	\$1,326,937	659.72%
98	EVEREST REINSURANCE COMPANY	0.23%	46	2,237	\$8,326,021	\$8,838,163	\$0	\$9,861,278	\$9,296,452	105.19%
99	FAMILY BENEFIT LIFE INSURANCE COMPAN'	0.00%	256	98	\$1,495	\$1,495	\$0	\$0	\$0	0.00%
100	FAMILY HERITAGE LIFE INSURANCE COMPA	0.27%	42	33,975	\$9,887,567	\$9,902,653	\$0	\$1,728,259	\$1,845,919	18.64%
101	FAMILY LIFE INSURANCE COMPANY	0.00%	171	140	\$151,218	\$150,198	\$0	\$83,491	\$79,859	53.17%
102	FARM BUREAU LIFE INSURANCE COMPANY	0.00%	225	26	\$11,843	\$12,115	\$0	\$11,071	\$5,349	44.15%
103	FARMERS MUTUAL HAIL INSURANCE COMPA	0.00%	285	17	\$255	\$255	\$0	\$0	\$0	0.00%
104	FARMERS NEW WORLD LIFE INSURANCE CO	0.02%	137	2,892	\$615,293	\$615,292	\$0	\$697,226	\$697,226	113.32%
105	FEDERAL INSURANCE COMPANY	0.02%	124	2,089	\$839,413	\$844,769	\$0	\$16,325	\$124,695	14.76%
106	FEDERAL LIFE INSURANCE COMPANY	0.00%	265	39	\$819	\$481	\$0	\$0	\$0	0.00%
107	FEDERATED LIFE INSURANCE COMPANY	0.03%	116	884	\$1,127,507	\$1,153,708	\$0	\$297,634	\$607,726	52.68%
108	FIDELITY LIFE ASSOCIATION A LEGAL RESEI	0.00%	240	52	\$4,527	\$4,527	\$0	\$0	\$0	0.00%
109	FIDELITY SECURITY LIFE INSURANCE COMP	0.01%	149	1,902	\$375,735	\$375,403	\$0	\$119,543	\$104,119	27.74%
110	FIRST ALLMERICA FINANCIAL LIFE INSURAN	0.00%	290	1	\$111	\$115	\$0	\$0	\$0	0.00%
111	FIRST HEALTH LIFE & HEALTH INSURANCE C	0.03%	109	431	\$1,252,387	\$1,247,226	\$0	\$844,973	\$920,994	73.84%
112	FORETHOUGHT LIFE INSURANCE COMPANY	0.02%	125	443	\$837,912	\$838,321	\$0	\$37,330	\$36,161	4.31%
113	FREEDOM LIFE INSURANCE COMPANY OF AI	0.48%	30	30,485	\$17,695,989	\$17,606,467	\$0	\$6,330,098	\$7,153,572	40.63%
114	GARDEN STATE LIFE INSURANCE COMPANY	0.00%	222	14	\$13,306	\$9,188	\$0	\$8,507	\$11,102	120.83%
115	GENERAL STAR NATIONAL INS CO	0.00%	295	20	\$0	\$0	\$0	\$0	\$0	N/A
116	GENWORTH LIFE AND ANNUITY INSURANCE	0.01%	152	156	\$329,854	\$354,092	\$0	\$687,136	\$567,201	160.18%
117	GENWORTH LIFE INSURANCE COMPANY	1.24%	15	22,242	\$45,429,382	\$45,956,383	\$0	\$48,081,840	\$43,319,625	94.26%
118	GERBER LIFE INSURANCE COMPANY	0.02%	131	3,517	\$763,813	\$770,806	\$0	\$421,614	\$405,202	52.57%
119	GLEANER LIFE INSURANCE SOCIETY	0.00%	295	7	\$0	\$0	\$0	\$0	\$0	N/A
120	GLOBE LIFE AND ACCIDENT INSURANCE CO	0.04%	97	5,682	\$1,641,058	\$1,708,084	\$0	\$1,129,496	\$1,035,779	60.64%
121	GOLDEN RULE INSURANCE COMPANY	0.77%	17	37,088	\$28,475,862	\$28,274,533	\$0	\$13,056,901	\$14,228,964	50.32%
122	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	291	2	\$71	\$103	\$0	\$0	\$25	24.27%
123	GOVERNMENT PERSONNEL MUTUAL LIFE IN	0.01%	148	113	\$380,747	\$379,604	\$0	\$256,472	\$248,184	65.38%
124	GPM HEALTH AND LIFE INSURANCE COMPAI	0.04%	108	505	\$1,309,792	\$1,321,114	\$0	\$1,364,563	\$1,356,222	102.66%
125	GREAT AMERICAN LIFE INSURANCE COMPA	0.01%	164	107	\$192,271	\$193,351	\$0	\$103,446	\$201,157	104.04%
126	GREAT SOUTHERN LIFE INSURANCE COMPA	0.00%	227	22	\$11,371	\$10,735	\$0	\$7,800	\$8,912	83.02%
127	GUARANTEE TRUST LIFE INSURANCE COMP	0.30%	37	13,973	\$11,195,110	\$10,954,330	\$0	\$5,290,635	\$5,962,904	54.43%
128	GUARANTY INCOME LIFE INSURANCE COMP	0.00%	193	48	\$54,843	\$54,926	\$0	\$40,465	\$41,752	76.02%
129	GUARDIAN LIFE INSURANCE COMPANY OF A	0.04%	106	2,062	\$1,321,078	\$1,339,582	\$11,820	\$1,714,170	\$3,562,511	265.94%
130	HARTFORD LIFE AND ACCIDENT INSURANCE	0.00%	243	2	\$4,216	\$4,216	\$0	\$142,080	\$142,080	3370.02%
131	HCC LIFE INSURANCE COMPANY	-0.04%	295	6	-\$1,323,083	\$2,234,846	\$0	\$0	\$887,633	39.72%
132	HEALTH CARE SERVICE CORPORATION	0.05%	92	820	\$1,812,748	\$1,812,748	\$0	\$2,132,691	\$2,115,459	116.70%
133	HEALTHY ALLIANCE LIFE INSURANCE COMP	13.18%	2	108,432	\$484,239,889	\$486,314,655	\$0	\$344,904,298	\$352,638,551	72.51%
134	HEARTLAND NATIONAL LIFE INSURANCE CO	0.04%	99	2,305	\$1,606,788	\$1,630,622	\$0	\$631,261	\$627,647	38.49%
135	HORACE MANN LIFE INSURANCE COMPANY	0.00%	239	19	\$4,845	\$4,845	\$0	\$0	-\$693	-14.30%
136	HUMANA INSURANCE COMPANY	8.39%	5	135,276	\$308,451,148	\$307,327,944	\$0	\$217,939,161	\$227,570,403	74.05%
137	HUMANADENTAL INSURANCE COMPANY	0.15%	62	3,957	\$5,483,768	\$5,486,638	\$0	\$4,885,561	\$5,109,798	93.13%
138	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	287	2	\$176	\$178	\$0	\$0	\$0	0.00%
139	IDEALIFE INSURANCE COMPANY	0.00%	219	45	\$16,397	\$27,042	\$0	\$14,516	\$25,681	94.97%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
140	ILLINOIS MUTUAL LIFE INSURANCE COMPAN	0.03%	110	3,889	\$1,229,045	\$1,263,928	\$0	\$1,158,116	\$373,224	29.53%
141	INDEPENDENCE AMERICAN INSURANCE COI	0.03%	119	703	\$995,384	\$992,704	\$0	\$254,453	\$278,790	28.08%
142	INDEPENDENT ORDER OF FORESTERS THE	0.00%	187	266	\$73,675	\$73,675	\$0	\$956	\$956	1.30%
143	INDIVIDUAL ASSURANCE COMPANY LIFE HE	0.27%	43	4,343	\$9,843,505	\$9,952,833	\$0	\$7,810,626	\$7,948,316	79.86%
144	JACKSON NATIONAL LIFE INSURANCE COMF	0.01%	146	576	\$477,647	\$473,556	\$0	\$1,573,327	\$1,585,727	334.86%
145	JEFFERSON NATIONAL LIFE INSURANCE CO	0.00%	215	16	\$22,174	\$22,199	\$0	\$27,149	\$22,118	99.64%
146	JOHN ALDEN LIFE INSURANCE COMPANY	0.01%	153	383	\$314,282	\$318,255	\$0	\$1,516,637	\$1,250,066	392.79%
147	JOHN HANCOCK LIFE & HEALTH INSURANCE	0.00%	209	12	\$29,778	\$29,871	\$0	\$54,250	-\$440,753	-1475.52%
148	JOHN HANCOCK LIFE INSURANCE COMPAN)	0.59%	23	10,641	\$21,758,651	\$22,328,960	\$10	\$19,289,845	\$15,890,352	71.16%
149	KANSAS CITY LIFE INSURANCE COMPANY	0.00%	231	11	\$7,676	\$7,702	\$0	\$2,449	\$1,698	22.05%
150	KNIGHTS OF COLUMBUS	0.11%	74	3,305	\$3,988,911	\$4,059,846	\$0	\$1,383,696	\$1,922,661	47.36%
151	LEADERS LIFE INSURANCE COMPANY	0.00%	237	16	\$5,616	\$5,159	\$0	\$277	\$153	2.97%
152	LIBERTY BANKERS LIFE INSURANCE COMP)	0.00%	232	45	\$6,902	\$5,888	\$0	\$6,325	\$5,981	101.58%
153	LIBERTY NATIONAL LIFE INSURANCE COMP)	0.10%	77	23,321	\$3,670,135	\$3,670,918	\$0	\$1,270,982	\$1,283,991	34.98%
154	LIFE INSURANCE COMPANY OF NORTH AME	0.00%	210	11	\$28,311	\$30,443	\$0	\$0	\$3,727	12.24%
155	LIFE INSURANCE COMPANY OF THE SOUTH	0.00%	288	0	\$123	\$123	\$0	\$0	\$0	0.00%
156	LIFE OF THE SOUTH INSURANCE COMPANY	0.00%	259	15	\$1,256	\$4,086	\$0	\$0	-\$407	-9.96%
157	LIFESECURE INSURANCE COMPANY	0.02%	126	822	\$837,744	\$825,846	\$0	\$55,106	\$77,569	9.39%
158	LIFESHIELD NATIONAL INSURANCE CO	0.11%	72	3,211	\$4,013,987	\$4,049,358	\$0	\$1,425,529	-\$931,548	-23.00%
159	LINCOLN BENEFIT LIFE COMPANY	0.04%	104	1,252	\$1,404,145	\$1,405,769	\$0	\$4,490,914	\$5,551,940	394.94%
160	LINCOLN HERITAGE LIFE INSURANCE COMP	0.00%	207	240	\$34,788	\$34,773	\$0	\$0	\$0	0.00%
161	LINCOLN LIFE & ANNUITY COMPANY OF NEV	0.00%	273	1	\$639	-\$212	\$0	\$0	\$0	0.00%
162	LINCOLN NATIONAL LIFE INSURANCE COMP.	0.01%	159	155	\$235,024	\$328,342	\$0	\$563,603	\$479,337	145.99%
163	LOYAL AMERICAN LIFE INSURANCE COMPAI	0.10%	75	10,129	\$3,812,299	\$3,836,434	\$0	\$2,125,588	\$2,216,928	57.79%
164	LUMICO LIFE INSURANCE COMPANY	0.13%	65	2,839	\$4,808,609	\$4,874,552	\$0	\$3,384,133	\$3,894,758	79.90%
165	MADISON NATIONAL LIFE INSURANCE COMF	0.00%	262	3	\$1,024	\$1,045	\$0	\$1,500	\$1,503	143.83%
166	MANHATTAN LIFE INSURANCE COMPANY	0.62%	21	9,314	\$22,712,147	\$22,628,230	\$0	\$17,359,794	\$16,440,119	72.65%
167	MANHATTAN NATIONAL LIFE INSURANCE CC	0.00%	275	1	\$601	\$609	\$0	\$0	\$0	0.00%
168	MANHATTANLIFE ASSURANCE COMPANY OF	0.15%	61	7,251	\$5,508,146	\$5,427,530	\$0	\$2,211,201	\$2,103,883	38.76%
169	MARKEL INSURANCE COMPANY	0.00%	174	43,487	\$135,354	\$171,687	\$0	\$21,123	\$17,755	10.34%
170	MASSACHUSETTS MUTUAL LIFE INSURANCE	0.29%	39	5,253	\$10,601,234	\$11,245,322	\$424,015	\$9,364,227	\$7,083,636	62.99%
171	MEDAMERICA INSURANCE COMPANY	0.03%	121	474	\$995,278	\$1,053,103	\$0	\$480,877	\$509,986	48.43%
172	MEDCO CONTAINMENT LIFE INSURANCE CO	0.64%	20	22,887	\$23,576,236	\$23,576,236	\$0	\$25,844,288	\$17,830,051	75.63%
173	MEDICA INSURANCE COMPANY	0.54%	27	2,916	\$19,692,733	\$19,692,733	\$0	\$17,705,044	\$16,279,910	82.67%
174	MEDICO CORP LIFE INSURANCE COMPANY	0.01%	160	117	\$215,985	\$216,140	\$0	\$175,159	\$173,756	80.39%
175	MEDICO INSURANCE COMPANY	0.05%	89	3,355	\$2,003,834	\$2,001,415	\$0	\$531,684	\$519,499	25.96%
176	METROPOLITAN LIFE INSURANCE COMPANY	0.36%	34	6,368	\$13,203,684	\$13,414,307	\$0	\$7,792,030	\$13,037,905	97.19%
177	METROPOLITAN TOWER LIFE INSURANCE CI	0.00%	183	92	\$86,451	\$80,423	\$0	\$615,967	\$370,941	461.24%
178	MIDWEST NATIONAL LIFE INSURANCE COMF	0.00%	192	362	\$62,602	\$63,572	\$0	\$44,121	\$66,378	104.41%
179	MINNESOTA LIFE INSURANCE COMPANY	0.01%	144	276	\$498,260	\$510,733	\$0	\$405,818	-\$2,562,659	-501.76%
180	MISSOURI VALLEY LIFE AND HEALTH INSUR.	1.17%	16	4,874	\$42,856,910	\$42,856,910	\$0	\$41,045,065	\$43,042,779	100.43%
181	MODERN WOODMEN OF AMERICA	0.00%	292	0	\$15	\$15	\$0	\$5,675	\$2,651	17673.33%
182	MONY LIFE INSURANCE COMPANY	0.00%	178	103	\$108,921	\$123,269	\$62,278	\$915,502	\$733,765	595.26%
183	MUTUAL OF OMAHA INSURANCE COMPANY	2.67%	8	56,227	\$98,296,767	\$98,939,919	\$0	\$69,738,684	\$65,742,892	66.45%
184	MUTUAL TRUST LIFE INSURANCE COMPANY	0.00%	271	1	\$663	\$663	\$0	\$0	\$0	0.00%
185	NASSAU LIFE AND ANNUITY COMPANY	0.03%	120	1,896	\$995,328	\$825,420	\$0	\$1,352,510	\$1,084,931	131.44%
186	NASSAU LIFE INSURANCE COMPANY	0.00%	228	25	\$10,929	\$0	\$0	\$0	\$0	N/A
187	NASSAU LIFE INSURANCE COMPANY OF KAI	0.00%	180	77	\$102,723	\$100,129	\$0	\$155,854	\$131,962	131.79%
188	NATIONAL CASUALTY COMPANY	0.00%	279	15	\$442	\$354	\$0	\$0	\$0	0.00%
189	NATIONAL FOUNDATION LIFE INSURANCE CI	0.00%	224	63	\$12,220	\$11,682	\$0	\$82,223	\$81,493	697.59%
190	NATIONAL GUARDIAN LIFE INSURANCE COM	0.01%	151	56	\$334,955	\$318,965	\$0	\$5,534	\$5,534	1.73%
191	NATIONAL HEALTH INSURANCE COMPANY	0.45%	31	24,491	\$16,584,194	\$17,357,752	\$0	\$7,296,785	\$8,724,940	50.27%
192	NATIONAL LIFE INSURANCE COMPANY	0.00%	186	71	\$76,154	\$112,408	\$0	\$280,118	\$252,612	224.73%
193	NATIONAL TEACHERS ASSOCIATES LIFE INS	0.05%	93	6,281	\$1,730,522	\$1,722,849	\$0	\$560,066	\$528,622	30.68%
194	NATIONAL UNION FIRE INSURANCE COMPAN	0.00%	230	33	\$8,483	\$8,141	\$0	\$0	-\$313	-3.84%
195	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	268	3	\$798	\$799	\$0	\$720	\$720	90.11%
196	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	194	61	\$53,469	\$53,940	\$0	\$137,990	\$173,356	321.39%
197	NEW ERA LIFE INSURANCE COMPANY OF TH	0.00%	213	10	\$25,348	\$25,712	\$0	\$35,128	\$34,991	136.09%
198	NEW YORK LIFE INSURANCE COMPANY	0.15%	63	3,054	\$5,462,896	\$5,449,751	\$0	\$2,715,478	\$3,018,451	55.39%
199	NORTH AMERICAN INSURANCE COMPANY	0.03%	117	297	\$1,084,343	\$1,103,054	\$0	\$864,231	\$848,412	76.91%
200	NORTHWESTERN LONG TERM CARE INSURA	0.50%	29	6,441	\$18,220,723	\$18,236,308	\$0	\$2,692,394	\$3,554,100	19.49%
201	NORTHWESTERN MUTUAL LIFE INSURANCE	0.75%	18	21,329	\$27,706,958	\$27,583,530	\$9,722,551	\$11,219,990	\$2,715,554	9.84%
202	OCEANVIEW LIFE AND ANNUITY	0.00%	249	4	\$2,792	\$3,076	\$0	\$118,349	\$110,864	3604.16%
203	OHIO NATIONAL LIFE ASSURANCE CORPOR/	0.02%	138	311	\$606,685	\$609,452	\$0	\$489,194	\$491,927	80.72%
204	OHIO NATIONAL LIFE INSURANCE COMPANY	0.00%	177	77	\$110,716	\$110,564	\$21,787	\$301,926	\$368,871	333.63%
205	OLD AMERICAN INSURANCE COMPANY	0.00%	229	210	\$10,543	\$10,819	\$0	\$14,268	\$47,785	441.68%
206	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	250	175	\$2,489	\$2,489	\$0	\$676	\$676	27.16%
207	OLD SURETY LIFE INSURANCE COMPANY	0.43%	32	6,504	\$15,861,375	\$15,864,786	\$0	\$9,775,443	\$9,830,585	61.96%
208	OLD UNITED LIFE INSURANCE COMPANY	0.00%	295	56	-\$66	\$14,376	\$0	\$0	\$0	0.00%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
209	OMAHA HEALTH INSURANCE COMPANY	0.21%	51	8,034	\$7,777,992	\$7,777,992	\$0	\$10,148,830	\$7,718,471	99.23%
210	OMAHA INSURANCE COMPANY	1.76%	13	34,375	\$64,739,913	\$64,881,087	\$0	\$52,177,349	\$53,071,877	81.80%
211	OPTICARE OF UTAH INC	0.00%	211	338	\$28,260	\$28,260	\$0	\$14,314	\$14,683	51.96%
212	OSCAR INSURANCE COMPANY	0.21%	52	934	\$7,776,057	\$7,776,057	\$0	\$5,104,515	\$7,627,689	98.09%
213	OXFORD LIFE INSURANCE COMPANY	0.02%	134	200	\$690,427	\$710,488	\$0	\$438,977	\$415,463	58.48%
214	OZARK NATIONAL LIFE INSURANCE COMPAN	0.00%	201	1,338	\$42,932	\$43,975	\$0	\$15,670	\$17,075	38.83%
215	PAN-AMERICAN LIFE INSURANCE COMPANY	0.02%	127	686	\$825,229	\$809,207	\$0	\$461,394	\$488,388	60.35%
216	PAUL REVERE LIFE INSURANCE COMPANY	0.04%	98	1,189	\$1,610,928	\$1,826,403	\$0	\$4,189,207	\$2,944,546	161.22%
217	PEKIN LIFE INSURANCE COMPANY	0.04%	102	687	\$1,440,774	\$1,460,791	\$0	\$1,017,224	\$1,072,697	73.43%
218	PENN MUTUAL LIFE INSURANCE COMPANY	0.00%	202	27	\$42,228	\$46,052	\$0	\$91,742	\$345,072	749.31%
219	PHILADELPHIA AMERICAN LIFE INSURANCE	0.10%	79	3,789	\$3,551,061	\$3,549,887	\$0	\$1,777,219	\$1,901,233	53.56%
220	PHYSICIANS LIFE INSURANCE COMPANY	0.03%	122	356	\$965,696	\$973,643	\$0	\$669,067	\$666,385	68.44%
221	PHYSICIANS MUTUAL INSURANCE COMPANY	0.11%	71	4,070	\$4,109,889	\$4,147,760	\$0	\$2,978,181	\$3,431,702	82.74%
222	PRIMERICA LIFE INSURANCE COMPANY	0.00%	251	6	\$2,126	\$2,147	\$0	\$800	\$985	45.88%
223	PRINCIPAL LIFE INSURANCE COMPANY	0.28%	41	4,174	\$10,359,791	\$8,120,974	\$0	\$2,515,104	-\$1,145,089	-14.10%
224	PROFESSIONAL INSURANCE COMPANY	0.00%	172	243	\$144,889	\$149,297	\$0	\$155,094	\$155,094	103.88%
225	PROTECTIVE LIFE INSURANCE COMPANY	0.01%	165	72	\$189,245	\$189,507	\$0	\$267,743	\$240,421	126.87%
226	PROVIDENT AMERICAN LIFE AND HEALTH IN	0.00%	206	9	\$35,298	\$36,025	\$0	\$21,306	\$20,990	58.27%
227	PROVIDENT LIFE AND ACCIDENT INSURANCE	0.28%	40	15,304	\$10,392,393	\$10,619,005	\$0	\$7,241,745	\$6,635,913	62.49%
228	PROVIDENT LIFE AND CASUALTY INSURANCE	0.01%	157	121	\$284,025	\$287,325	\$0	\$144,936	\$138,860	48.33%
229	PRUDENTIAL INSURANCE COMPANY OF AMERICA	0.08%	82	1,400	\$3,085,084	\$3,086,784	\$0	\$2,241,151	\$2,937,662	95.17%
230	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	185	0	\$83,008	\$72,061	\$0	\$45,037	\$44,052	61.13%
231	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.00%	253	15	\$1,707	\$1,707	\$0	\$0	\$0	0.00%
232	RELIASTAR LIFE INSURANCE COMPANY	0.00%	248	0	\$2,996	\$2,996	\$0	\$0	\$0	0.00%
233	RELIASTAR LIFE INSURANCE COMPANY OF ILLINOIS	0.00%	220	25	\$16,345	\$16,382	\$0	\$282,941	\$734,555	4483.92%
234	RENAISSANCE LIFE & HEALTH INSURANCE COMPANY	0.04%	100	3,692	\$1,575,150	\$1,575,150	\$0	\$1,028,383	\$1,029,030	65.33%
235	RESERVE NATIONAL INSURANCE COMPANY	0.22%	47	9,941	\$8,071,492	\$8,071,492	\$0	\$4,661,589	\$4,560,832	56.51%
236	RIVERSOURCE LIFE INSURANCE COMPANY	0.13%	66	2,885	\$4,798,706	\$4,858,550	\$0	\$6,640,234	\$6,643,667	136.74%
237	ROYAL NEIGHBORS OF AMERICA	0.00%	189	7	\$68,460	\$72,788	\$0	\$48,676	\$21,507	29.55%
238	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.00%	294	3	\$12	\$12	\$0	\$0	\$0	0.00%
239	S USA LIFE INSURANCE COMPANY INC	0.01%	154	149	\$294,465	\$292,605	\$0	\$258,414	\$258,726	88.42%
240	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	254	1	\$1,584	\$1,574	\$0	\$393	\$394	25.03%
241	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	269	23	\$768	\$797	\$0	\$0	\$0	0.00%
242	SENTRY LIFE INSURANCE COMPANY (L&H A)	0.00%	284	2	\$260	\$232	\$0	\$0	\$42	18.10%
243	SHELTER LIFE INSURANCE COMPANY	0.00%	173	94	\$141,284	\$146,923	\$0	\$189,278	\$54,981	37.42%
244	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	212	4	\$26,192	\$26,320	\$0	\$12,904	\$13,065	49.64%
245	SILAC INSURANCE COMPANY	0.21%	50	1,449	\$7,786,021	\$8,340,695	\$0	\$9,953,636	\$9,711,571	116.44%
246	SILVERSCRIPT INSURANCE COMPANY	2.04%	10	109,818	\$74,838,570	\$77,104,521	\$0	\$67,204,755	\$61,777,125	80.12%
247	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	289	23	\$118	\$118	\$0	\$0	\$0	0.00%
248	SSM HEALTH INSURANCE COMPANY	0.74%	19	5,244	\$27,208,651	\$27,208,651	\$0	\$20,575,504	\$20,867,000	76.69%
249	STANDARD INSURANCE COMPANY	0.10%	78	1,597	\$3,637,575	\$3,571,330	\$0	\$1,225,920	\$3,537,181	99.04%
250	STANDARD LIFE AND ACCIDENT INSURANCE	0.03%	113	1,334	\$1,190,560	\$1,207,997	\$0	\$798,716	\$698,944	57.86%
251	STANDARD LIFE AND CASUALTY COMPANY	0.00%	195	9	\$52,819	\$52,871	\$0	\$2,209	\$2,209	4.18%
252	STANDARD SECURITY LIFE INSURANCE COMPANY	0.00%	247	5	\$3,116	\$2,817	\$0	\$0	\$0	0.00%
253	STARMOUNT LIFE INSURANCE COMPANY	0.02%	135	2,110	\$677,413	\$677,473	\$0	\$561,854	\$544,325	80.35%
254	STATE FARM MUTUAL AUTOMOBILE INSURANCE	0.61%	22	19,605	\$22,349,578	\$19,024,023	\$280	\$13,959,047	\$12,776,630	67.16%
255	STATE LIFE INSURANCE COMPANY	0.02%	139	291	\$598,720	\$602,557	\$0	\$820,582	\$1,020,080	169.29%
256	STATE MUTUAL INSURANCE COMPANY	0.13%	67	5,533	\$4,674,919	\$4,728,429	\$0	\$1,129,527	\$1,235,282	26.12%
257	STERLING INVESTORS LIFE INSURANCE COMPANY	0.01%	150	354	\$348,771	\$68,714	\$0	\$41,246	\$41,100	59.81%
258	STERLING LIFE INSURANCE COMPANY	0.06%	86	758	\$2,254,763	\$2,274,383	\$0	\$1,692,341	\$1,657,679	72.88%
259	SUN LIFE ASSURANCE COMPANY OF CANADA	0.00%	295	0	\$0	\$0	\$0	\$1,508	\$1,508	N/A
260	SURETY LIFE INSURANCE COMPANY	0.02%	141	1	\$569,702	\$569,702	\$0	\$0	\$130,000	22.82%
261	SYMETRA LIFE INSURANCE COMPANY	0.00%	234	12	\$6,682	\$8,404	\$0	\$25,222	\$33,291	396.13%
262	TALCOTT RESOLUTION LIFE AND ANNUITY II	0.00%	238	76	\$5,215	\$5,215	\$0	\$0	\$0	0.00%
263	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.00%	166	91	\$179,641	\$185,660	\$0	\$261,296	\$987,436	531.85%
264	THE RELIABLE LIFE INSURANCE COMPANY	0.01%	155	2,572	\$288,708	\$284,795	\$0	\$92,705	\$92,255	32.39%
265	THE TRAVELERS PROTECTIVE ASSOCIATION	0.00%	221	952	\$14,737	\$14,737	\$0	\$10,563	\$6,800	46.14%
266	THRIVENT FINANCIAL FOR LUTHERANS	0.29%	38	6,871	\$10,826,214	\$10,831,987	\$115,229	\$14,088,537	\$8,730,369	80.60%
267	TIAA-CREF LIFE INSURANCE COMPANY	0.00%	181	49	\$98,327	\$102,363	\$0	\$104,922	\$503,126	491.51%
268	TRANSAMERICA FINANCIAL LIFE INSURANCE	0.00%	270	9	\$707	\$721	\$0	\$0	\$0	0.00%
269	TRANSAMERICA LIFE INSURANCE COMPANY	1.86%	11	35,277	\$68,470,508	\$68,910,759	\$0	\$45,338,188	\$42,104,445	61.10%
270	TRAVELERS INDEMNITY COMPANY	0.00%	295	0	\$0	\$187	\$0	\$0	-\$1	-0.53%
271	TRUASSURE INSURANCE COMPANY	0.01%	143	1,497	\$532,152	\$0	\$0	\$344,627	\$335,037	N/A
272	TRUSTMARK INSURANCE COMPANY	0.00%	179	239	\$104,470	\$103,728	\$0	\$30,301	\$23,446	22.60%
273	U S SPECIALTY INSURANCE COMPANY	0.00%	272	1	\$654	\$12,123	\$0	\$3,658	\$3,719	30.68%
274	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	276	2	\$586	\$686	\$0	\$166	\$163	23.76%
275	UNIFIED LIFE INSURANCE COMPANY	0.04%	105	638	\$1,380,604	\$1,410,889	\$0	\$1,415,259	\$1,319,336	93.51%
276	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	223	131	\$13,304	\$13,675	\$0	\$66,182	\$67,673	494.87%
277	UNION LABOR LIFE INSURANCE COMPANY	0.00%	263	11	\$956	\$1,068	\$0	\$0	-\$680	-63.67%

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278	UNION SECURITY INSURANCE COMPANY	0.04%	101	956	\$1,560,271	\$1,596,852	\$0	\$3,751,328	\$4,775,700	299.07%
279	UNITED AMERICAN INSURANCE COMPANY	0.07%	85	2,859	\$2,724,421	\$2,737,311	\$0	\$2,159,032	\$2,156,938	78.80%
280	UNITED COMMERCIAL TRAVELERS OF AMEF	0.02%	140	571	\$571,778	\$577,141	\$0	\$288,292	\$274,885	47.63%
281	UNITED HEALTHCARE LIFE INSURANCE CON	0.02%	129	2,447	\$802,788	\$832,429	\$0	\$356,050	\$364,377	43.77%
282	UNITED HOME LIFE INSURANCE COMPANY	0.00%	267	2	\$806	\$810	\$0	\$0	\$0	0.00%
283	UNITED INSURANCE COMPANY OF AMERICA	0.00%	168	443	\$160,674	\$90,955	\$0	\$28,190	\$20,900	22.98%
284	UNITED LIFE INSURANCE COMPANY	0.00%	226	21	\$11,602	\$11,767	\$0	\$2,800	-\$3,858	-32.79%
285	UNITED NATIONAL LIFE INSURANCE COMPA	0.02%	133	824	\$693,146	\$700,507	\$0	\$253,572	\$197,602	28.21%
286	UNITED OF OMAHA LIFE INSURANCE COMPA	0.56%	24	6,387	\$20,548,273	\$20,581,759	\$0	\$13,237,314	\$12,577,626	61.11%
287	UNITED SECURITY ASSURANCE COMPANY C	0.03%	118	485	\$998,377	\$1,019,822	\$0	\$629,178	-\$12,594	-1.23%
288	UNITED SECURITY HEALTH AND CASUALTY	0.00%	167	152	\$169,455	\$173,460	\$0	\$60,866	\$42,931	24.75%
289	UNITED STATES LIFE INSURANCE COMPANY	0.00%	281	1	\$364	\$368	\$0	\$0	\$0	0.00%
290	UNITED WORLD LIFE INSURANCE COMPANY	0.06%	87	725	\$2,166,058	\$2,172,784	\$0	\$1,408,145	\$1,389,776	63.96%
291	UNITEDHEALTHCARE INSURANCE COMPAN)	0.00%	295	0	-\$8,169	\$11,424	\$0	\$42,196	\$13,802	120.82%
292	UNIVERSAL GUARANTY LIFE INSURANCE CC	0.00%	278	2	\$481	\$0	\$0	\$0	\$0	N/A
293	UNUM LIFE INSURANCE COMPANY OF AMER	0.08%	84	1,795	\$2,860,376	\$3,247,357	\$0	\$8,473,479	\$8,271,606	254.72%
294	USAA LIFE INSURANCE COMPANY	0.16%	58	2,251	\$5,950,412	\$5,950,898	\$0	\$4,084,047	\$4,113,346	69.12%
295	USABLE LIFE	0.00%	188	206	\$71,506	\$71,506	\$0	\$24,919	\$24,919	34.85%
296	VENERABLE INSURANCE AND ANNUITY COM	0.00%	233	72	\$6,792	\$6,908	\$0	\$0	\$0	0.00%
297	WASHINGTON NATIONAL INSURANCE COMP	0.55%	25	24,827	\$20,063,002	\$20,092,975	\$0	\$12,329,171	\$12,216,210	60.80%
298	WELLCARE OF MISSOURI HEALTH INSURAN	0.03%	111	486	\$1,211,385	\$1,211,385	\$0	\$729,245	\$1,061,150	87.60%
299	WELLCARE PRESCRIPTION INSURANCE INC	1.85%	12	120,240	\$67,875,311	\$68,045,941	\$0	\$62,685,198	\$51,861,208	76.21%
300	WESTERN AND SOUTHERN LIFE INSURANCE	0.01%	145	1,396	\$495,567	\$496,222	\$0	\$86,037	\$88,353	17.81%
301	WESTERN CATHOLIC UNION	0.01%	147	125	\$452,980	\$463,821	\$0	\$442,739	\$432,012	93.14%
302	WESTERN UNITED LIFE ASSURANCE COMPA	0.00%	214	20	\$24,067	\$24,067	\$0	\$0	\$0	0.00%
303	WILCAC LIFE INSURANCE COMPANY	0.01%	163	485	\$203,655	\$205,984	\$0	\$324,063	\$460,349	223.49%
304	WOODMEN OF THE WORLD LIFE INSURANCE	0.00%	200	111	\$42,963	\$42,833	\$3,204	\$1,920	\$1,672	3.90%
TOTAL		100.00%		2,203,482	\$3,675,434,192	\$3,699,331,905	\$10,361,480	\$2,794,830,401	\$2,765,988,465	74.77%

**GROUP
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE
(SMALL EMPLOYER 2 - 50 EMPLOYEES)**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.18%	7	172	\$1,580,715	\$1,580,715	\$0	\$626,872	\$1,057,471	66.90%
2	ASPEN AMERICAN INSURANCE COMPANY	0.00%	11	1	\$736	\$547	\$0	\$357	\$372	68.01%
3	BERKLEY LIFE AND HEALTH INSURANCE COMPAN	1.94%	5	65	\$17,495,312	\$17,643,050	\$0	\$13,858,630	\$13,035,917	73.89%
4	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	15.39%	3	20,406	\$138,865,244	\$138,865,244	\$0	\$105,545,087	\$116,805,485	84.11%
5	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.03%	8	3	\$296,101	\$296,101	\$0	\$1,535,352	\$1,594,449	538.48%
6	COVENTRY HEALTH AND LIFE INSURANCE COMPA	0.00%	9	0	\$3,659	\$3,659	\$0	-\$319,627	-\$425,829	-11637.85%
7	COX HEALTH SYSTEMS INSURANCE COMPANY	1.74%	6	2,244	\$15,691,236	\$15,691,236	\$0	\$11,718,826	\$11,795,982	75.18%
8	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	28.15%	2	39,876	\$253,937,580	\$254,697,233	\$0	\$192,809,029	\$188,482,007	74.00%
9	HUMANA INSURANCE COMPANY	3.59%	4	4,268	\$32,351,038	\$32,351,038	\$0	\$27,501,432	\$26,771,579	82.75%
10	STANDARD SECURITY LIFE INSURANCE COMPANY	0.00%	12	0	\$0	\$0	\$0	-\$601	-\$601	N/A
11	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	10	2	\$2,103	\$2,119	\$0	\$0	\$0	0.00%
12	UNITEDHEALTHCARE INSURANCE COMPANY	48.98%	1	71,971	\$441,877,005	\$441,697,574	\$0	\$350,441,244	\$347,254,004	78.62%
TOTAL		100.00%		139,008	\$902,100,729	\$902,828,516	\$0	\$703,716,601	\$706,370,836	78.24%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE
(SMALL EMPLOYER 3 - 25 EMPLOYEES)**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.09%	7	47	\$614,538	\$614,538	\$0	\$94,290	\$384,502	62.57%
2	BERKLEY LIFE AND HEALTH INSURANCE COMPA	2.65%	5	65	\$17,495,312	\$17,643,050	\$0	\$13,858,630	\$13,035,917	73.89%
3	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	18.66%	2	18,261	\$123,350,079	\$123,350,079	\$0	\$94,228,001	\$104,168,458	84.45%
4	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.04%	8	3	\$296,101	\$296,101	\$0	\$1,535,352	\$1,594,449	538.48%
5	COVENTRY HEALTH AND LIFE INSURANCE COMP	0.00%	11	0	\$0	\$0	\$0	-\$170,455	-\$227,092	N/A
6	COX HEALTH SYSTEMS INSURANCE COMPANY	1.14%	6	1,073	\$7,562,630	\$7,562,630	\$0	\$4,936,408	\$4,968,908	65.70%
7	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	18.47%	3	19,129	\$122,088,785	\$122,454,012	\$0	\$92,492,825	\$90,417,101	73.84%
8	HUMANA INSURANCE COMPANY	2.69%	4	3,658	\$17,793,071	\$17,793,071	\$0	\$13,943,226	\$13,359,018	75.08%
9	RENAISSANCE LIFE & HEALTH INSURANCE COMF	0.03%	9	6	\$212,326	\$212,326	\$0	\$101,406	\$119,684	56.37%
10	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	10	2	\$2,103	\$2,119	\$0	\$0	\$0	0.00%
11	UNITEDHEALTHCARE INSURANCE COMPANY	56.21%	1	36,877	\$371,530,185	\$371,379,320	\$0	\$294,650,998	\$291,971,166	78.62%
	TOTAL	100.00%		79,121	\$660,945,130	\$661,307,246	\$0	\$515,670,681	\$519,792,111	78.60%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - LARGE EMPLOYER /UNION**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.16%	12	517	\$3,770,980	\$3,777,615	\$0	\$2,264,824	\$2,229,030	59.01%
2	AETNA HEALTH INSURANCE COMPANY	0.00%	18	41	\$1,392	\$1,392	\$0	\$363	\$150	10.78%
3	AETNA LIFE INSURANCE COMPANY	8.44%	4	28,149	\$201,404,096	\$200,967,774	\$0	\$217,948,009	\$221,180,408	110.06%
4	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	16	2	\$11,332	\$11,332	\$0	\$375,654	\$375,654	3314.98%
5	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	22	0	\$0	\$0	\$0	-\$22,716	-\$22,716	N/A
6	BEAZLEY INSURANCE COMPANY INC	0.51%	8	625	\$12,134,665	\$12,134,665	\$0	\$4,063,156	\$8,308,717	68.47%
7	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	22.20%	3	144,743	\$529,728,891	\$529,728,891	\$0	\$398,320,331	\$393,602,032	74.30%
8	CIGNA HEALTH AND LIFE INSURANCE COMPANY	7.07%	5	69,418	\$168,815,865	\$171,447,263	\$0	\$141,132,840	\$142,955,918	83.38%
9	CONNECTICUT GENERAL LIFE INS CO	0.00%	19	0	\$1,208	\$129	\$0	\$0	\$0	0.00%
10	COX HEALTH SYSTEMS INSURANCE COMPANY	4.57%	6	21,905	\$109,090,721	\$109,090,721	\$0	\$97,445,676	\$98,087,247	89.91%
11	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	20	2	\$152	\$154	\$0	\$12,669	\$12,873	8359.09%
12	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	25.83%	2	112,424	\$616,323,654	\$608,984,121	\$0	\$518,438,665	\$502,757,784	82.56%
13	HUMANA INSURANCE COMPANY	1.57%	7	7,779	\$37,422,444	\$37,422,444	\$0	\$34,343,103	\$36,370,242	97.19%
14	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	21	29	\$150	\$150	\$0	\$313	\$329	219.33%
15	METROPOLITAN LIFE INSURANCE COMPANY	0.33%	9	128,350	\$7,886,136	\$7,276,526	\$0	\$1,708,887	\$374,341	5.14%
16	NATIONWIDE LIFE INSURANCE COMPANY	0.03%	13	445	\$626,312	\$626,338	\$0	\$420,765	\$418,506	66.82%
17	SHELTER LIFE INSURANCE COMPANY	0.16%	11	561	\$3,917,814	\$3,904,769	\$0	\$3,229,874	\$3,213,650	82.30%
18	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	17	1	\$5,635	\$6,097	\$0	\$0	-\$400	-6.56%
19	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.31%	10	1,234	\$7,358,299	\$7,358,299	\$0	\$4,354,005	\$4,398,762	59.78%
20	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	15	348	\$113,375	\$134,260	\$0	\$165,329	\$150,888	112.38%
21	UNITEDHEALTHCARE INSURANCE COMPANY	28.80%	1	137,606	\$687,218,129	\$689,059,645	\$0	\$579,794,118	\$567,283,885	82.33%
22	WELLFLEET INSURANCE COMPANY	0.02%	14	246	\$416,385	\$564,863	\$0	\$578,522	\$557,330	98.67%
TOTAL		100.00%		654,425	\$2,386,247,635	\$2,382,497,448	\$0	\$2,004,574,387	\$1,982,254,630	83.20%

2020 ACCIDENT AND HEALTH INSURANCE

TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - ASSOCIATION

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN ALTERNATIVE INSURANCE CORPORATION	0.00%	6	0	\$0	\$0	\$0	\$0	-\$10,248	N/A
2	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.28%	3	19	\$126,629	\$126,359	\$0	\$121,617	\$121,802	96.39%
3	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE C	0.10%	5	27	\$45,093	\$0	\$0	\$0	\$0	N/A
4	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.14%	4	9	\$62,427	\$62,847	\$0	\$3,008	\$3,174	5.05%
5	GOLDEN RULE INSURANCE COMPANY	98.23%	1	10,083	\$44,312,632	\$44,960,612	\$0	\$31,897,610	\$32,949,514	73.29%
6	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	1.26%	2	39	\$566,700	\$568,395	\$0	\$430,282	\$420,626	74.00%
7	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	6	0	\$0	\$0	\$0	\$0	\$8	N/A
8	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.00%	6	0	\$0	\$0	\$0	\$10,799	\$10,799	N/A
9	STARR INDEMNITY & LIABILITY COMPANY	0.00%	6	0	\$0	\$0	\$0	-\$1,213,892	-\$1,213,892	N/A
10	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	6	0	-\$533	-\$533	\$0	-\$5,921	-\$5,948	1115.95%
TOTAL		100.00%		10,177	\$45,112,948	\$45,717,680	\$0	\$31,243,503	\$32,275,835	70.60%

2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - DISCRETIONARY

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	MUTUAL OF OMAHA INSURANCE COMPANY	0.98%	2	1	\$242	\$242	\$0	\$0	(\$21)	-8.68%
2	NATIONWIDE LIFE INSURANCE COMPANY	0.00%	3	1	\$0	\$0	\$0	\$3,159	\$0	N/A
3	RESERVE NATIONAL INSURANCE COMPANY	99.02%	1	13	\$24,570	\$24,571	\$0	\$763	(\$508)	-2.07%
TOTAL		100.00%		15	\$24,812	\$24,813	\$0	\$3,922	(\$529)	-2.13%

2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - FEDERAL EMPLOYEES

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	3.79%	3	11,221	\$29,182,633	\$29,113,379	\$0	\$16,987,917	\$16,544,883	56.83%
2	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	36.34%	2	32,576	\$279,601,793	\$279,601,793	\$0	\$253,146,727	\$255,700,321	91.45%
3	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	59.47%	1	59,443	\$457,554,309	\$460,703,879	\$0	\$414,192,828	\$424,935,373	92.24%
4	HUMANA INSURANCE COMPANY	0.24%	4	7,287	\$1,829,426	\$1,829,426	\$0	\$990,891	\$974,890	53.29%
5	NATIONAL CASUALTY COMPANY	0.00%	6	1	\$22	\$0	\$0	\$0	\$0	N/A
6	UNITEDHEALTHCARE INSURANCE COMPANY	0.16%	5	17	\$1,200,851	\$1,226,383	\$0	\$1,142,753	\$1,125,196	91.75%
TOTAL		100.00%		110,545	\$769,369,034	\$772,474,860	\$0	\$686,461,116	\$699,280,663	90.52%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP COMPREHENSIVE MEDICAL EXPENSE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.09%	14	517	\$3,770,980	\$3,777,615	\$0	\$2,264,824	\$2,229,030	59.01%
2	AETNA HEALTH INSURANCE COMPANY	0.00%	27	41	\$1,392	\$1,392	\$0	\$363	\$150	10.78%
3	AETNA LIFE INSURANCE COMPANY	5.66%	4	39,542	\$232,167,444	\$231,661,868	\$0	\$235,562,798	\$238,782,762	103.07%
4	AMERICAN ALTERNATIVE INSURANCE CORPORATION	0.00%	34	0	\$0	\$0	\$0	\$0	-\$10,248	N/A
5	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	23	2	\$11,332	\$11,332	\$0	\$375,654	\$375,654	3314.98%
6	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	18	19	\$126,629	\$126,359	\$0	\$121,617	\$121,802	96.39%
7	ASPEN AMERICAN INSURANCE COMPANY	0.00%	29	1	\$736	\$547	\$0	\$357	\$372	68.01%
8	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	34	0	\$0	\$0	\$0	-\$22,716	-\$22,716	N/A
9	BEAZLEY INSURANCE COMPANY INC	0.30%	10	625	\$12,134,665	\$12,134,665	\$0	\$4,063,156	\$8,308,717	68.47%
10	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.43%	9	65	\$17,495,312	\$17,643,050	\$0	\$13,858,630	\$13,035,917	73.89%
11	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	23.11%	3	197,725	\$948,195,928	\$948,195,928	\$0	\$757,012,145	\$766,107,838	80.80%
12	CIGNA HEALTH AND LIFE INSURANCE COMPANY	4.11%	5	69,418	\$168,815,865	\$171,447,263	\$0	\$141,132,840	\$142,955,918	83.38%
13	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.01%	17	3	\$296,101	\$296,101	\$0	\$1,535,352	\$1,594,449	538.48%
14	CONNECTICUT GENERAL LIFE INS CO	0.00%	28	0	\$1,208	\$129	\$0	\$0	\$0	0.00%
15	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	0.00%	25	0	\$3,659	\$3,659	\$0	-\$319,627	-\$425,829	-11637.85%
16	COX HEALTH SYSTEMS INSURANCE COMPANY	3.04%	6	24,149	\$124,781,957	\$124,781,957	\$0	\$109,164,502	\$109,883,229	88.06%
17	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	31	2	\$152	\$154	\$0	\$12,669	\$12,873	8359.09%
18	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE C	0.00%	21	27	\$45,093	\$0	\$0	\$0	\$0	N/A
19	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.00%	20	9	\$62,427	\$62,847	\$0	\$3,008	\$3,174	5.05%
20	GOLDEN RULE INSURANCE COMPANY	1.08%	8	10,083	\$44,312,632	\$44,960,612	\$0	\$31,897,610	\$32,949,514	73.29%
21	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	32.38%	1	211,782	\$1,328,382,243	\$1,324,953,628	\$0	\$1,125,870,804	\$1,116,595,790	84.27%
22	HUMANA INSURANCE COMPANY	1.75%	7	19,334	\$71,602,908	\$71,602,908	\$0	\$62,835,426	\$64,116,711	89.54%
23	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.00%	32	29	\$150	\$150	\$0	\$313	\$329	219.33%
24	METROPOLITAN LIFE INSURANCE COMPANY	0.19%	11	128,350	\$7,886,136	\$7,276,526	\$0	\$1,708,887	\$374,341	5.14%
25	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	34	0	\$0	\$0	\$0	\$0	\$8	N/A
26	MUTUAL OF OMAHA INSURANCE COMPANY	0.00%	30	1	\$242	\$242	\$0	\$0	-\$21	-8.68%
27	NATIONAL CASUALTY COMPANY	0.00%	33	1	\$22	\$0	\$0	\$0	\$0	N/A
28	NATIONWIDE LIFE INSURANCE COMPANY	0.02%	15	446	\$626,312	\$626,338	\$0	\$423,924	\$418,506	66.82%
29	RESERVE NATIONAL INSURANCE COMPANY	0.00%	22	13	\$24,570	\$24,571	\$0	\$763	-\$508	-2.07%
30	SHELTER LIFE INSURANCE COMPANY	0.10%	13	561	\$3,917,814	\$3,904,769	\$0	\$3,229,874	\$3,213,650	82.30%
31	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	24	1	\$5,635	\$6,097	\$0	\$0	-\$400	-6.56%
32	STANDARD SECURITY LIFE INSURANCE COMPANY OI	0.00%	34	0	\$0	\$0	\$0	\$10,198	\$10,198	N/A
33	STARR INDEMNITY & LIABILITY COMPANY	0.00%	34	0	\$0	\$0	\$0	-\$1,213,892	-\$1,213,892	N/A
34	STATE FARM MUTUAL AUTOMOBILE INSURANCE COI	0.18%	12	1,234	\$7,358,299	\$7,358,299	\$0	\$4,354,005	\$4,398,762	59.78%
35	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	26	2	\$2,103	\$2,119	\$0	\$0	\$0	0.00%
36	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	34	0	-\$533	-\$533	\$0	-\$5,921	-\$5,948	1115.95%
37	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	19	348	\$113,375	\$134,260	\$0	\$165,329	\$150,888	112.38%
38	UNITEDHEALTHCARE INSURANCE COMPANY	27.55%	2	209,594	\$1,130,295,985	\$1,131,983,602	\$0	\$931,378,115	\$915,663,085	80.89%
39	WELLFLEET INSURANCE COMPANY	0.01%	16	246	\$416,385	\$564,863	\$0	\$578,522	\$557,330	98.67%
TOTAL		100.00%		914,170	\$4,102,855,158	\$4,103,543,317	\$0	\$3,425,999,529	\$3,420,181,435	83.35%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICARE SUPPLEMENT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	20	1	\$1,893	\$1,968	\$0	\$496	-\$290	-14.74%
2	AETNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	16	0	\$3,891	\$3,895	\$0	\$1,846	\$1,868	47.96%
3	AMERICAN NATIONAL LIFE INSURANCE COMPANY	0.24%	9	169	\$523,887	\$544,745	\$0	\$324,699	\$313,707	57.59%
4	AMERICAN REPUBLIC INSURANCE COMPANY	2.35%	3	1,492	\$5,061,161	\$4,788,166	\$0	\$3,624,366	\$3,434,921	71.74%
5	BANKERS LIFE AND CASUALTY COMPANY	0.79%	6	615	\$1,693,642	\$1,729,025	\$0	\$1,494,551	\$1,487,926	86.06%
6	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.05%	11	40	\$108,855	\$109,390	\$0	\$73,702	\$75,943	69.42%
7	CIGNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	23	0	\$0	\$0	\$0	\$471	\$471	N/A
8	COMBINED INSURANCE CO OF AMERICA	0.00%	21	1	\$1,424	\$1,514	\$0	\$248	\$234	15.46%
9	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	23	0	\$0	\$0	\$0	\$0	\$2	N/A
10	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	-0.02%	23	126	-\$41,135	-\$41,173	\$0	\$0	\$0	0.00%
11	GLOBE LIFE AND ACCIDENT INSURANCE COMPAN	0.01%	14	6	\$12,585	\$15,498	\$0	\$15,889	\$13,892	89.64%
12	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	15	2	\$5,249	\$5,242	\$0	\$263	-\$165	-3.15%
13	HARTFORD LIFE AND ACCIDENT INSURANCE COM	2.49%	2	2,139	\$5,350,678	\$5,248,952	\$0	\$3,958,234	\$3,899,069	74.28%
14	HEARTLAND NATIONAL LIFE INSURANCE COMPAI	0.10%	10	56	\$214,512	\$218,279	\$0	\$203,767	\$204,246	93.57%
15	MEDICO INSURANCE COMPANY	0.44%	8	189	\$943,054	\$951,301	\$0	\$517,001	\$505,024	53.09%
16	MUTUAL OF OMAHA INSURANCE COMPANY	2.15%	5	1,629	\$4,635,562	\$4,704,565	\$0	\$4,139,387	\$4,013,601	85.31%
17	NASSAU LIFE AND ANNUITY COMPANY	0.00%	18	1	\$2,740	\$2,524	\$0	\$13,287	\$11,271	446.55%
18	OXFORD LIFE INSURANCE COMPANY	0.04%	12	51	\$85,379	\$85,417	\$0	\$59,664	\$61,630	72.15%
19	PHYSICIANS MUTUAL INSURANCE COMPANY	0.00%	19	1	\$2,299	\$2,508	\$0	\$4,631	\$4,691	187.04%
20	PRINCIPAL LIFE INSURANCE COMPANY	0.51%	7	265	\$1,092,377	\$1,092,181	\$0	\$807,584	\$806,159	73.81%
21	TALCOTT RESOLUTION LIFE INSURANCE COMPAN	0.02%	13	34	\$44,686	\$45,105	\$0	\$3,325	\$3,166	7.02%
22	TRANSAMERICA LIFE INSURANCE COMPANY	2.23%	4	1,590	\$4,797,970	\$4,834,301	\$0	\$3,673,926	\$3,522,078	72.86%
23	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	17	1	\$2,921	\$3,259	\$0	\$147	\$139	4.27%
24	UNION LABOR LIFE INSURANCE COMPANY	0.00%	22	0	\$209	\$216	\$0	\$792	\$278	128.70%
25	UNITEDHEALTHCARE INSURANCE COMPANY	88.60%	1	82,146	\$190,682,194	\$173,068,590	\$0	\$142,734,839	\$139,456,769	80.58%
TOTAL		100.00%		90,554	\$215,226,033	\$197,415,468	\$0	\$161,653,115	\$157,816,630	79.94%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LONG TERM CARE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY	0.63%	8	315	\$239,411	\$251,520	\$0	\$408,361	\$978,443	389.01%
2	ALLIANZ LIFE INSURANCE COMPANY OF NORTH A	0.00%	29	4	\$735	\$729	\$0	\$0	\$0	0.00%
3	ALLSTATE LIFE INSURANCE COMPANY	0.17%	11	39	\$63,463	\$65,929	\$0	\$343,660	\$742,119	1125.63%
4	AMERICAN FIDELITY ASSURANCE COMPANY	0.15%	12	43	\$56,888	\$57,406	\$0	\$10,922	\$47,364	82.51%
5	AMERICAN REPUBLIC INSURANCE COMPANY	0.07%	13	30	\$27,739	\$27,214	\$0	\$80,901	\$27,482	100.98%
6	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.02%	25	12	\$5,928	\$3,727	\$0	\$0	-\$2,635	-70.70%
7	CONNECTICUT GENERAL LIFE INS CO	0.07%	14	45	\$25,605	\$25,605	\$0	\$11,160	\$78,577	306.88%
8	CONTINENTAL CASUALTY COMPANY	7.09%	6	2,238	\$2,706,204	-\$101,882	\$0	\$1,184,722	\$1,158,639	-1137.24%
9	CONTINENTAL GENERAL INSURANCE COMPANY	0.04%	21	13	\$14,327	\$13,760	\$0	\$0	\$97	0.70%
10	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE L	0.02%	24	348	\$7,732	\$7,183	\$0	\$0	-\$11	-0.15%
11	GENWORTH LIFE INSURANCE COMPANY	8.59%	4	2,526	\$3,278,664	\$3,307,168	\$0	\$1,157,963	\$657,332	19.88%
12	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	28	1	\$1,320	\$1,320	\$0	\$0	\$8	0.61%
13	JOHN HANCOCK LIFE & HEALTH INSURANCE COM	0.05%	17	26	\$20,957	\$20,957	\$0	\$0	-\$79	-0.38%
14	JOHN HANCOCK LIFE INSURANCE COMPANY (US/	21.35%	3	7,814	\$8,151,377	\$8,151,377	\$0	\$5,693,801	\$6,009,920	73.73%
15	MEDAMERICA INSURANCE COMPANY	0.03%	22	27	\$11,422	\$14,983	\$0	\$66,512	\$72,062	480.96%
16	METROPOLITAN LIFE INSURANCE COMPANY	21.43%	2	6,966	\$8,178,791	\$7,726,134	\$0	\$11,406,136	\$11,245,931	145.56%
17	MONY LIFE INSURANCE COMPANY	0.00%	27	4	\$1,739	\$1,739	\$0	\$21,780	\$21,780	1252.44%
18	MUTUAL OF OMAHA INSURANCE COMPANY	0.41%	9	147	\$156,504	\$159,874	\$0	\$187,156	\$361,944	226.39%
19	NEW YORK LIFE INSURANCE COMPANY	0.06%	15	47	\$23,931	\$24,741	\$0	\$352,773	\$401,798	1624.02%
20	PRINCIPAL LIFE INSURANCE COMPANY	0.05%	18	41	\$17,455	\$35,899	\$0	\$46,348	\$44,876	125.01%
21	PROVIDENT LIFE AND ACCIDENT INSURANCE COM	0.04%	20	26	\$14,506	\$14,506	\$0	\$201,864	\$137,457	947.59%
22	PRUDENTIAL INSURANCE COMPANY OF AMERICA	6.93%	7	1,976	\$2,644,688	\$2,687,204	\$0	\$1,447,594	\$1,765,476	65.70%
23	RIVERSOURCE LIFE INSURANCE COMPANY	0.04%	19	6	\$15,652	\$15,890	\$0	\$0	\$0	0.00%
24	SENTRY INSURANCE COMPANY	0.06%	16	24	\$21,139	-\$7,050	\$0	\$36,991	\$21,516	-305.19%
25	TALCOTT RESOLUTION LIFE INSURANCE COMPAN	0.01%	26	2	\$3,607	\$3,641	\$0	\$0	\$0	0.00%
26	TEACHERS INSURANCE AND ANNUITY ASSOCIATI	0.22%	10	68	\$82,802	\$86,394	\$0	\$892,902	\$275,849	319.29%
27	TRANSAMERICA LIFE INSURANCE COMPANY	7.34%	5	1,408	\$2,803,271	\$2,829,836	\$0	\$2,529,203	\$2,741,150	96.87%
28	UNUM LIFE INSURANCE COMPANY OF AMERICA	25.11%	1	18,772	\$9,585,365	\$9,735,487	\$0	\$3,811,668	\$4,553,671	46.77%
29	WASHINGTON NATIONAL INSURANCE COMPANY	0.03%	23	10	\$10,635	\$28,472	\$0	\$38,430	-\$36,434	-127.96%
TOTAL		100.00%		42,978	\$38,171,857	\$35,189,763	\$0	\$29,930,847	\$31,304,332	88.96%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP SPECIFIED DISEASE**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.00%	50	26	\$499	\$752	\$0	\$0	\$0	0.00%
2	ALLSTATE LIFE INSURANCE COMPANY OF NEW Y	0.00%	54	0	\$0	-\$31	\$0	\$0	\$0	0.00%
3	AMERICAN FAMILY LIFE ASSURANCE COMPANY C	0.02%	40	1	\$6,985	\$6,945	\$0	\$50	\$55	0.79%
4	AMERICAN FIDELITY ASSURANCE COMPANY	0.75%	21	3,987	\$307,062	\$302,500	\$0	\$64,700	\$67,310	22.25%
5	AMERICAN GENERAL LIFE INSURANCE CO	0.01%	48	16	\$2,106	\$2,106	\$0	\$2,794	\$2,735	129.87%
6	AMERICAN HERITAGE LIFE INSURANCE COMPAN	18.39%	1	57,383	\$7,523,183	\$7,535,922	\$0	\$4,300,915	\$4,324,049	57.38%
7	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.02%	39	203	\$8,294	\$8,222	\$0	\$0	\$0	0.00%
8	ASSURITY LIFE INSURANCE COMPANY	0.01%	43	16	\$4,740	\$4,776	\$0	\$300	-\$1,065	-22.30%
9	AXIS INSURANCE COMPANY	0.08%	33	849	\$31,555	\$34,583	\$0	\$88,258	\$88,682	256.43%
10	BALTIMORE LIFE INSURANCE COMPANY THE	0.01%	45	8	\$2,214	\$2,214	\$0	\$0	\$0	0.00%
11	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.43%	26	493	\$174,009	\$210,671	\$0	\$9,400	\$9,177	4.36%
12	COLONIAL LIFE & ACCIDENT INSURANCE COMPA	1.21%	15	1,256	\$495,960	\$485,095	\$0	\$65,297	\$63,381	13.07%
13	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	49	2	\$911	\$911	\$0	\$0	\$327	35.89%
14	COMBINED INSURANCE CO OF AMERICA	0.99%	18	1,640	\$405,009	\$407,201	\$0	\$67,019	\$69,793	17.14%
15	CONTINENTAL AMERICAN INSURANCE COMPANY	12.29%	2	35,356	\$5,027,434	\$5,077,612	\$0	\$79,773	\$144,987	2.86%
16	CONTINENTAL GENERAL INSURANCE COMPANY	0.10%	32	161	\$41,049	\$25,233	\$0	\$11,230	\$25,870	102.52%
17	FAMILY HERITAGE LIFE INSURANCE COMPANY OI	0.13%	31	148	\$51,746	\$51,751	\$0	\$215	\$253	0.49%
18	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.34%	28	1,062	\$138,317	\$138,428	\$0	\$45,615	\$47,340	34.20%
19	FREEDOM LIFE INSURANCE COMPANY OF AMERI	1.11%	17	146	\$453,773	\$456,018	\$0	\$353,306	\$372,702	81.73%
20	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.05%	36	21	\$20,113	\$20,132	\$0	\$1,440	\$1,082	5.37%
21	GUARDIAN LIFE INSURANCE COMPANY OF AMERI	7.33%	6	26,452	\$2,998,469	\$3,043,842	\$0	\$739,344	\$914,671	30.05%
22	HARTFORD LIFE AND ACCIDENT INSURANCE COM	6.82%	7	19,917	\$2,789,470	\$2,736,437	\$0	\$549,610	\$541,395	19.78%
23	HCC LIFE INSURANCE COMPANY	1.88%	11	9,287	\$769,216	\$769,216	\$0	\$510,734	\$6,600	0.86%
24	HUMANA INSURANCE COMPANY	0.20%	30	392	\$81,718	\$81,718	\$0	\$19,150	\$21,768	26.64%
25	KANSAS CITY LIFE INSURANCE COMPANY	0.05%	35	13	\$20,862	\$20,996	\$0	\$0	\$0	0.00%
26	LIFE INSURANCE COMPANY OF NORTH AMERICA	11.20%	3	18,250	\$4,580,807	\$4,659,522	\$0	\$1,615,347	\$1,673,478	35.92%
27	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.63%	23	746	\$259,236	\$259,134	\$0	\$93,400	\$96,421	37.21%
28	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.01%	46	35	\$2,183	-\$19,690	\$0	\$76,089	\$20,093	-102.05%
29	MANHATTANLIFE ASSURANCE COMPANY OF AME	0.03%	37	2	\$13,453	\$13,299	\$0	\$0	\$0	0.00%
30	MIDWEST NATIONAL LIFE INSURANCE COMPANY	0.06%	34	101	\$23,765	\$24,174	\$0	\$0	\$1,838	7.60%
31	MUTUAL OF OMAHA INSURANCE COMPANY	1.65%	14	7,755	\$674,130	\$689,375	\$0	\$325,077	\$309,377	44.88%
32	NATIONAL FOUNDATION LIFE INSURANCE COMPA	0.47%	24	3,636	\$194,274	\$194,473	\$0	\$0	\$0	0.00%
33	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	51	1	\$104	\$97	\$0	\$50	\$42	43.30%
34	PHILADELPHIA AMERICAN LIFE INSURANCE COMI	0.01%	44	11	\$2,564	\$2,578	\$0	\$0	\$0	0.00%
35	PHYSICIANS MUTUAL INSURANCE COMPANY	0.01%	41	28	\$5,362	\$5,131	\$0	\$5,412	\$5,497	107.13%
36	PRINCIPAL LIFE INSURANCE COMPANY	0.70%	22	1,262	\$287,035	\$247,858	\$0	\$23,800	\$23,207	9.36%
37	PROVIDENT LIFE AND ACCIDENT INSURANCE COM	0.00%	52	1	\$63	\$62	\$0	\$5,907	\$5,776	9316.13%
38	RELiance STANDARD LIFE INSURANCE COMPAN'	1.12%	16	2,326	\$457,942	\$473,367	\$0	\$91,400	\$178,314	37.67%
39	RELIASTAR LIFE INSURANCE COMPANY	10.43%	4	23,102	\$4,265,876	\$3,837,708	\$0	\$2,057,775	\$1,238,020	32.26%
40	RESERVE NATIONAL INSURANCE COMPANY	0.37%	27	456	\$149,600	\$143,585	\$0	\$223,629	\$228,377	159.05%
41	SECURIAN LIFE INSURANCE COMPANY	2.93%	8	8,592	\$1,200,827	\$1,197,664	\$0	\$243,398	\$270,806	22.61%
42	STANDARD INSURANCE COMPANY	0.29%	29	596	\$119,818	\$136,077	\$0	\$39,378	\$47,233	34.71%
43	STANDARD LIFE AND ACCIDENT INSURANCE COM	0.02%	38	15	\$9,773	\$9,326	\$0	\$7,262	\$7,190	77.10%
44	SUN LIFE ASSURANCE COMPANY OF CANADA	2.15%	10	5,287	\$880,096	\$880,640	\$0	\$114,659	\$114,659	13.02%
45	SYMETRA LIFE INSURANCE COMPANY	0.01%	42	328	\$5,184	\$5,190	\$0	\$15,000	\$15,733	303.14%
46	TRANSAMERICA LIFE INSURANCE COMPANY	1.72%	13	2,605	\$701,970	\$715,994	\$0	\$276,331	\$265,371	37.06%
47	TRUSTMARK INSURANCE COMPANY	0.98%	19	1,391	\$399,435	\$397,175	\$0	\$91,650	\$92,974	23.41%
48	UNIMERICA INSURANCE COMPANY	0.01%	47	0	\$2,175	\$2,282	\$0	\$681	\$664	29.10%
49	UNION FIDELITY LIFE INSURANCE COMPANY	0.47%	25	1,460	\$190,614	\$192,621	\$0	\$723,774	\$805,295	418.07%
50	UNION LABOR LIFE INSURANCE COMPANY	0.00%	53	1	\$45	\$65	\$0	\$0	\$6	9.23%
51	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.94%	20	2,231	\$385,535	\$386,260	\$0	\$49,925	\$15,179	3.93%
52	UNITED STATES LIFE INSURANCE COMPANY NEW	0.00%	54	0	\$0	\$0	\$0	-\$2	\$0	N/A
53	UNUM INSURANCE COMPANY	1.73%	12	3,247	\$707,626	\$762,821	\$0	\$382,159	\$582,969	76.42%
54	UNUM LIFE INSURANCE COMPANY OF AMERICA	7.37%	5	7,458	\$3,013,830	\$2,929,755	\$0	\$737,786	\$714,554	24.39%
55	WASHINGTON NATIONAL INSURANCE COMPANY	2.51%	9	2,580	\$1,026,994	\$1,014,128	\$0	\$742,555	\$815,440	80.41%
TOTAL		100.00%		252,338	\$40,915,010	\$40,583,921	\$0	\$14,851,592	\$14,229,625	35.06%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ACCIDENT ONLY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	106	2	\$99	\$117	\$0	\$0	-\$19	-16.24%
2	5 STAR LIFE INSURANCE COMPANY	0.00%	100	27	\$465	\$465	\$0	\$0	\$0	0.00%
3	AAA LIFE INSURANCE COMPANY	1.38%	22	7,034	\$1,539,232	\$1,550,273	\$0	\$423,829	\$413,998	26.70%
4	ACE AMERICAN INSURANCE COMPANY	0.64%	27	42,999	\$714,945	\$770,396	\$0	\$359,150	\$235,472	30.57%
5	AEGIS SECURITY INSURANCE COMPANY	0.03%	77	105,294	\$34,633	\$33,020	\$0	\$5,502	\$29,002	87.83%
6	AETNA LIFE INSURANCE COMPANY	0.03%	76	10	\$35,028	\$53,835	\$0	\$60,200	\$16,818	31.24%
7	ALLSTATE LIFE INSURANCE COMPANY	0.23%	41	2,708	\$258,467	\$262,130	\$0	\$66,138	\$76,583	29.22%
8	ALLSTATE LIFE INSURANCE COMPANY OF NEW Y	0.00%	112	0	\$0	\$8	\$0	\$0	\$0	0.00%
9	AMERICAN FIDELITY ASSURANCE COMPANY	0.00%	94	10	\$1,143	\$88,484	\$0	\$36,088	\$8,808	9.95%
10	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	102	38	\$439	\$357	\$0	\$0	-\$249	-69.75%
11	AMERICAN HEALTH AND LIFE INSURANCE COMPA	0.17%	46	1,431	\$184,925	\$206,858	\$0	\$34,722	\$28,196	13.63%
12	AMERICAN HERITAGE LIFE INSURANCE COMPANY	4.08%	9	62,550	\$4,561,309	\$4,557,416	\$0	\$2,031,720	\$2,013,135	44.17%
13	AMERICAN INCOME LIFE INSURANCE CO	0.23%	42	185,486	\$254,253	\$254,365	\$0	\$188,920	\$193,395	76.03%
14	AMERICAN NATIONAL LIFE INSURANCE COMPANY	0.00%	104	1	\$291	\$222	\$0	\$0	-\$94	-42.34%
15	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.09%	61	335	\$95,402	\$94,570	\$0	\$9,700	\$11,053	11.69%
16	AMERICAN UNITED LIFE INSURANCE COMPANY	0.11%	56	10,789	\$120,112	\$120,112	\$0	\$95,000	\$57,897	48.20%
17	AMEX ASSURANCE COMPANY	0.14%	49	21,764	\$155,180	\$156,257	\$0	\$0	\$23,637	15.13%
18	ANTHEM LIFE INSURANCE COMPANY	0.39%	32	77,327	\$438,445	\$439,576	\$0	\$359,000	\$426,419	97.01%
19	ARCH INSURANCE COMPANY	0.10%	58	2,799	\$108,383	\$114,159	\$0	\$48,772	\$62,931	55.13%
20	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.09%	59	659	\$103,354	\$97,203	\$0	\$0	\$0	0.00%
21	ATLANTIC SPECIALTY INSURANCE COMPANY	0.42%	31	387	\$468,322	\$469,401	\$0	\$24,884	-\$1,425	-0.30%
22	AUTO CLUB LIFE INSURANCE COMPANY	0.02%	80	351	\$25,949	\$26,136	\$0	\$6,250	\$39,796	152.27%
23	AXIS INSURANCE COMPANY	0.71%	26	47,761	\$795,133	\$747,593	\$0	\$4,430	\$69,601	9.31%
24	BANKERS LIFE AND CASUALTY COMPANY	0.00%	108	1	\$62	\$62	\$0	\$0	\$1	1.61%
25	BCS INSURANCE COMPANY	0.00%	92	0	\$2,685	\$28,110	\$0	\$1,750	\$233,846	831.90%
26	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.07%	67	272	\$75,157	\$90,992	\$0	\$34,082	\$33,272	36.57%
27	CATLIN INSURANCE COMPANY INC	0.08%	62	103	\$94,768	\$98,813	\$0	\$256,761	\$164,651	166.63%
28	CMFG LIFE INSURANCE COMPANY	2.14%	15	277	\$2,388,775	\$2,386,845	\$0	\$551,500	\$608,159	25.48%
29	COLONIAL LIFE & ACCIDENT INSURANCE COMPAI	0.56%	30	1,878	\$624,990	\$611,519	\$0	\$241,103	\$249,311	40.77%
30	COMBINED INSURANCE CO OF AMERICA	0.32%	36	2,143	\$356,437	\$357,168	\$0	\$47,755	\$70,969	19.87%
31	COMMERCIAL TRAVELERS LIFE INSURANCE COM	0.00%	95	6	\$965	\$1,069	\$0	\$185	\$185	17.31%
32	CONNECTICUT GENERAL LIFE INS CO	0.00%	98	72	\$767	\$2,070	\$0	\$3,365	\$4,261	205.85%
33	CONTINENTAL AMERICAN INSURANCE COMPANY	5.27%	7	20,899	\$5,889,107	\$5,908,111	\$0	\$1,352,404	\$1,511,067	25.58%
34	CONTINENTAL CASUALTY COMPANY	0.00%	112	0	\$0	\$0	\$0	\$0	-\$2,868	N/A
35	CONTINENTAL GENERAL INSURANCE COMPANY	0.04%	71	224	\$49,749	\$30,582	\$0	\$7,672	\$26,036	85.14%
36	ELIPS LIFE INSURANCE COMPANY	0.00%	93	26	\$2,301	\$2,304	\$0	\$0	\$0	0.00%
37	FAMILY HERITAGE LIFE INSURANCE COMPANY OF	0.02%	82	30	\$17,431	\$17,433	\$0	\$1,400	\$1,646	9.44%
38	FARM BUREAU LIFE INSURANCE COMPANY OF MI	0.06%	68	139,609	\$66,136	\$66,136	\$0	\$37,500	\$36,500	55.19%
39	FARMERS NEW WORLD LIFE INSURANCE COMPAI	0.00%	111	4	\$29	\$29	\$0	\$0	\$0	0.00%
40	FEDERAL INSURANCE COMPANY	1.16%	23	220,932	\$1,293,248	\$1,386,154	\$0	\$455,901	\$616,400	44.47%
41	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.29%	39	538	\$327,783	\$327,775	\$0	\$613,788	\$662,777	202.20%
42	FREEDOM LIFE INSURANCE COMPANY OF AMERIK	0.08%	64	209	\$92,741	\$92,892	\$0	\$11,286	\$11,906	12.82%
43	GERBER LIFE INSURANCE COMPANY	0.19%	44	49,916	\$215,796	\$216,853	\$0	\$26,708	\$27,789	12.81%
44	GOLDEN RULE INSURANCE COMPANY	0.17%	45	880	\$186,478	\$187,671	\$0	\$67,108	\$67,345	35.88%
45	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	105	1	\$112	\$114	\$0	\$0	\$19	16.67%
46	GREAT AMERICAN INSURANCE COMPANY	2.88%	12	3,093	\$3,222,586	\$3,519,772	\$0	\$1,115,561	-\$556,894	-15.82%
47	GREAT AMERICAN SPIRIT INSURANCE COMPANY	0.12%	51	141	\$135,520	\$38,404	\$0	\$0	\$2,321	6.04%
48	GREAT NORTHERN INSURANCE COMPANY	0.01%	84	39	\$16,423	\$18,585	\$0	\$0	\$703	3.78%
49	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.11%	54	1,175	\$123,772	\$123,757	\$0	\$16,607	\$18,779	15.17%
50	GUARDIAN LIFE INSURANCE COMPANY OF AMERI	4.47%	8	232,138	\$4,994,083	\$5,023,659	\$0	\$1,625,649	\$2,221,276	44.22%
51	HARTFORD FIRE INSURANCE COMPANY	0.12%	52	129	\$130,050	\$72,126	\$0	\$0	\$39,761	55.13%
52	HARTFORD LIFE AND ACCIDENT INSURANCE COM	5.61%	6	212,925	\$6,266,595	\$6,201,283	\$0	\$1,920,774	\$1,994,323	32.16%
53	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.24%	40	2,538	\$270,109	\$270,109	\$0	\$4,425	\$86,811	32.14%
54	HUMANA INSURANCE COMPANY	0.06%	69	565	\$62,026	\$62,026	\$0	\$7,174	\$8,773	14.14%
55	INSURANCE COMPANY OF NORTH AMERICA	0.00%	112	0	\$0	\$0	\$0	\$8,989	\$8,989	N/A
56	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	97	1	\$812	\$808	\$0	\$0	\$0	0.00%
57	KANSAS CITY LIFE INSURANCE COMPANY	0.02%	83	72	\$16,860	\$16,969	\$0	\$0	\$0	0.00%
58	LEADERS LIFE INSURANCE COMPANY	0.00%	99	1	\$730	\$730	\$0	\$0	\$0	0.00%
59	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.01%	87	82	\$9,592	\$9,592	\$0	\$3,548	\$3,548	36.99%
60	LIFE INSURANCE COMPANY OF NORTH AMERICA	6.88%	4	39,484	\$7,686,204	\$7,818,273	\$0	\$3,108,825	\$3,325,140	42.53%
61	LINCOLN LIFE & ANNUITY COMPANY OF NEW YOF	0.00%	103	11	\$368	\$359	\$0	\$0	\$0	0.00%
62	LINCOLN NATIONAL LIFE INSURANCE COMPANY	1.05%	24	59,688	\$1,171,427	\$1,199,384	\$0	\$104,400	\$107,777	8.99%
63	MADISON NATIONAL LIFE INSURANCE COMPANY	0.03%	74	318	\$37,400	\$37,202	\$0	\$20,651	\$19,603	52.69%
64	METROPOLITAN LIFE INSURANCE COMPANY	9.60%	1	312,045	\$10,733,545	\$9,961,006	\$0	\$3,772,943	\$4,031,108	40.47%
65	MIDWEST NATIONAL LIFE INSURANCE COMPANY	0.00%	91	84	\$4,551	\$4,709	\$0	\$0	\$229	4.86%
66	MINNESOTA LIFE INSURANCE COMPANY	8.11%	2	94,282	\$9,068,221	\$9,119,683	\$0	\$4,548,435	\$3,810,203	41.78%
67	MUTUAL OF OMAHA INSURANCE COMPANY	2.09%	16	284,812	\$2,338,844	\$2,502,150	\$0	\$611,754	\$1,434,845	57.34%
68	NATIONAL CASUALTY COMPANY	0.00%	112	0	\$0	\$0	\$0	\$0	-\$2,256	N/A
69	NATIONAL FOUNDATION LIFE INSURANCE COMPA	0.60%	28	3,780	\$674,017	\$670,800	\$0	\$205,477	\$200,002	29.82%
70	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.01%	86	41	\$11,066	\$12,093	\$0	\$410	\$410	3.39%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ACCIDENT ONLY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	NATIONAL UNION FIRE INSURANCE COMPANY OF	1.49%	19	928,985	\$1,663,632	\$1,637,518	\$0	\$399,885	\$364,224	22.24%
72	NATIONWIDE LIFE INSURANCE COMPANY	0.02%	79	265	\$26,193	\$26,029	\$0	\$0	-\$1,120	-4.30%
73	NATIONWIDE MUTUAL INSURANCE COMPANY	0.58%	29	498	\$642,920	\$615,698	\$0	\$596,034	\$315,237	51.20%
74	NEW YORK LIFE INSURANCE COMPANY	0.20%	43	7,480	\$223,684	\$220,515	\$15,061	\$109,538	\$105,055	47.64%
75	NORTH RIVER INSURANCE COMPANY THE	-0.07%	112	47	-\$78,952	-\$78,952	\$0	-\$35,455	-\$260,556	330.02%
76	OLD REPUBLIC LIFE INSURANCE COMPANY	0.02%	78	0	\$26,350	\$26,350	\$0	\$0	\$0	0.00%
77	PAN-AMERICAN LIFE INSURANCE COMPANY	0.12%	53	473	\$128,846	\$128,744	\$0	\$0	\$0	0.00%
78	PHILADELPHIA AMERICAN LIFE INSURANCE COMI	0.04%	73	23	\$40,054	\$39,256	\$0	\$12,606	\$12,306	31.35%
79	PHILADELPHIA INDEMNITY INSURANCE COMPANY	0.31%	38	803,910	\$346,139	\$347,144	\$0	\$26,616	\$110,456	31.82%
80	PRINCIPAL LIFE INSURANCE COMPANY	0.37%	34	1,719	\$414,972	\$407,704	\$0	\$103,075	\$100,509	24.65%
81	PROVIDENT LIFE AND CASUALTY INSURANCE CO	0.00%	109	1	\$42	\$49	\$0	\$0	\$0	0.00%
82	PRUDENTIAL INSURANCE COMPANY OF AMERICA	2.09%	17	129,063	\$2,334,015	\$2,334,752	\$0	\$407,975	\$438,297	18.77%
83	QBE INSURANCE CORPORATION	0.32%	37	12,468	\$354,799	\$381,899	\$0	\$205,015	\$186,765	48.90%
84	RELiance STANDARD LIFE INSURANCE COMPAN	1.40%	21	14,071	\$1,566,238	\$1,578,825	\$0	\$340,420	\$524,148	33.20%
85	RELIASTAR LIFE INSURANCE COMPANY	3.09%	11	34,544	\$3,456,078	\$3,070,372	\$0	\$1,743,769	\$1,751,666	57.05%
86	RESERVE NATIONAL INSURANCE COMPANY	0.08%	63	307	\$94,061	\$91,948	\$0	\$78,334	\$88,994	96.79%
87	S USA LIFE INSURANCE COMPANY INC	0.02%	81	262	\$22,787	\$31,068	\$0	\$600	\$5,280	16.99%
88	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	110	1	\$39	\$36	\$0	\$0	\$0	0.00%
89	SECURIAN LIFE INSURANCE COMPANY	2.72%	14	61,143	\$3,042,782	\$3,041,533	\$0	\$1,826,534	\$2,276,322	74.84%
90	SHENANDOAH LIFE INSURANCE COMPANY	0.37%	35	1,664	\$412,933	\$470,500	\$0	\$94,384	\$142,338	30.25%
91	SIRIUS AMERICA INSURANCE COMPANY	0.09%	60	8,311	\$96,362	\$60,247	\$0	\$0	\$17,603	29.22%
92	STANDARD INSURANCE COMPANY	1.97%	18	71,276	\$2,204,134	\$2,148,533	\$0	\$1,270,730	\$1,039,294	48.37%
93	STANDARD LIFE AND ACCIDENT INSURANCE COM	0.01%	88	6	\$7,631	\$6,996	\$0	\$3,700	\$2,910	41.60%
94	STANDARD SECURITY LIFE INSURANCE COMPAN	0.00%	112	0	\$0	\$0	\$0	\$28,939	\$28,939	N/A
95	STARR INDEMNITY & LIABILITY COMPANY	0.03%	75	16	\$35,070	\$32,096	\$0	\$80,804	\$58,368	181.85%
96	STATE FARM MUTUAL AUTOMOBILE INSURANCE	0.04%	72	1,992	\$41,280	\$41,280	\$0	\$0	-\$13,738	-33.28%
97	SUN LIFE ASSURANCE COMPANY OF CANADA	0.97%	25	9,103	\$1,079,628	\$1,080,295	\$0	\$113,875	\$113,875	10.54%
98	SYMETRA LIFE INSURANCE COMPANY	0.16%	47	7,547	\$179,389	\$179,593	\$0	\$79,409	\$83,289	46.38%
99	TALCOTT RESOLUTION LIFE INSURANCE COMPAN	0.16%	48	1,650	\$176,775	\$178,430	\$0	\$7,020	\$6,683	3.75%
100	TRANSAMERICA FINANCIAL LIFE INSURANCE COI	0.01%	90	402	\$6,804	\$6,658	\$0	\$37,312	\$34,192	513.55%
101	TRANSAMERICA LIFE INSURANCE COMPANY	3.17%	10	119,145	\$3,539,840	\$3,571,234	\$0	\$1,123,273	\$1,077,023	30.16%
102	TRAVELERS INDEMNITY COMPANY OF CONNECTI	0.00%	112	0	\$0	\$0	\$0	\$0	-\$22,271	N/A
103	TRUSTMARK INSURANCE COMPANY	0.39%	33	3,092	\$430,675	\$428,240	\$0	\$117,225	\$118,918	27.77%
104	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	96	98	\$875	\$877	\$0	\$0	\$0	0.00%
105	UNION FIDELITY LIFE INSURANCE COMPANY	0.11%	55	2,838	\$120,459	\$121,728	\$0	\$46,603	\$51,852	42.60%
106	UNION LABOR LIFE INSURANCE COMPANY	0.10%	57	9,061	\$112,923	\$113,448	\$58	\$20,000	-\$41,301	-36.41%
107	UNION SECURITY INSURANCE COMPANY	0.07%	66	706	\$78,078	\$61,491	\$0	\$12,925	\$0	0.00%
108	UNITED OF OMAHA LIFE INSURANCE COMPANY	1.47%	20	93,706	\$1,638,898	\$1,636,137	\$0	\$529,125	\$453,456	27.72%
109	UNITED STATES FIRE INSURANCE COMPANY	8.08%	3	590,251	\$9,036,388	\$9,036,388	\$0	\$3,059,414	\$5,958,568	65.94%
110	UNITED STATES LIFE INSURANCE COMPANY NEW	0.13%	50	2,755	\$142,133	\$320,721	\$0	\$4,412	\$2,858	0.89%
111	UNUM INSURANCE COMPANY	0.05%	70	189	\$55,390	\$65,388	\$0	\$13,435	\$18,622	28.48%
112	UNUM LIFE INSURANCE COMPANY OF AMERICA	5.63%	5	124,358	\$6,295,768	\$6,254,802	\$0	\$1,112,781	\$1,102,600	17.63%
113	USAA LIFE INSURANCE COMPANY	0.01%	89	51	\$7,437	\$7,477	\$0	\$0	\$0	0.00%
114	VIGILANT INSURANCE COMPANY	0.00%	101	1	\$440	\$623	\$0	\$0	\$43	6.90%
115	WASHINGTON NATIONAL INSURANCE COMPANY	0.08%	65	1,781	\$91,797	\$94,760	\$0	\$19,134	\$19,381	20.45%
116	WELLFLEET INSURANCE COMPANY	0.01%	85	0	\$12,089	\$4,417	\$0	\$0	\$1,959	44.35%
117	WILTON REASSURANCE LIFE COMPANY OF NEW	0.00%	107	1	\$68	\$68	\$0	\$0	\$0	0.00%
118	ZURICH AMERICAN INSURANCE COMPANY	2.79%	13	169,033	\$3,122,625	\$3,121,272	\$0	\$3,143,111	\$2,764,905	88.58%
TOTAL		100.00%		5,469,519	\$111,786,395	\$111,483,321	\$15,119	\$41,272,752	\$43,821,626	39.31%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	4 EVER LIFE INSURANCE COMPANY	0.02%	47	542	\$78,717	\$79,437	\$0	\$4,329	\$3,156	3.97%
2	AETNA LIFE INSURANCE COMPANY	0.08%	37	202	\$291,843	\$288,794	\$0	\$1,046,363	\$143,369	49.64%
3	ALLSTATE LIFE INSURANCE COMPANY	0.00%	80	0	\$215	\$216	\$0	\$0	\$0	0.00%
4	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	61	19	\$9,321	\$11,281	\$0	\$0	-\$1,474	-13.07%
5	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF	0.00%	75	2	\$1,656	\$1,625	\$0	\$0	\$0	0.00%
6	AMERICAN FIDELITY ASSURANCE COMPANY	2.13%	14	14,429	\$7,502,326	\$7,366,726	\$0	\$2,403,708	\$2,212,000	30.03%
7	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	73	88	\$2,355	\$25,176	\$0	\$120,448	-\$16,443	-65.31%
8	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.19%	27	1,571	\$652,610	\$614,179	\$0	\$246,623	\$253,161	41.22%
9	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.01%	55	157	\$28,116	\$27,871	\$0	\$32,139	\$36,622	131.40%
10	AMERICAN UNITED LIFE INSURANCE COMPANY	0.56%	21	9,145	\$1,951,645	\$1,951,645	\$0	\$1,190,341	\$725,448	37.17%
11	ANTHEM LIFE INSURANCE COMPANY	1.04%	15	16,216	\$3,643,555	\$3,649,596	\$0	\$1,138,122	\$1,351,856	37.04%
12	ASSURITY LIFE INSURANCE COMPANY	0.08%	38	864	\$286,871	\$329,013	\$0	\$103,163	\$153,753	46.73%
13	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	67	5	\$4,408	\$4,135	\$0	\$276	\$203	4.91%
14	AXIS INSURANCE COMPANY	0.00%	78	6	\$402	\$495	\$0	\$144	\$311	62.83%
15	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.03%	44	1,191	\$105,959	\$128,282	\$0	\$71,821	\$70,114	54.66%
16	CANADA LIFE ASSURANCE COMPANY	0.00%	81	1	\$145	\$34,333	\$0	\$0	\$0	0.00%
17	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.00%	83	1	\$0	\$170	\$0	\$0	\$0	0.00%
18	CMFG LIFE INSURANCE COMPANY	0.00%	83	0	\$0	\$0	\$0	\$24,524	\$24,529	N/A
19	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.15%	29	710	\$528,483	\$519,068	\$0	\$213,836	\$209,164	40.30%
20	COMBINED INSURANCE CO OF AMERICA	0.02%	49	175	\$71,292	\$69,532	\$0	\$9,893	\$9,893	14.23%
21	COMMERCIAL TRAVELERS LIFE INSURANCE COMPANY	0.00%	83	0	\$0	\$0	\$0	\$7,452	\$7,452	N/A
22	COMPANION LIFE INSURANCE COMPANY	0.13%	32	285	\$453,281	\$448,916	\$0	\$350,351	\$346,933	77.28%
23	CONNECTICUT GENERAL LIFE INS CO	0.00%	83	0	\$0	-\$37,957	\$0	\$504,669	\$504,516	-1329.18%
24	CONTINENTAL AMERICAN INSURANCE COMPANY	0.37%	23	3,568	\$1,296,429	\$1,313,939	\$0	\$2,315,519	\$2,248,558	171.13%
25	CONTINENTAL CASUALTY COMPANY	0.00%	83	0	\$0	\$0	\$0	\$337,018	\$95,247	N/A
26	CONTINENTAL GENERAL INSURANCE COMPANY	0.04%	43	422	\$131,824	\$81,034	\$0	\$60,563	\$205,652	253.78%
27	COUNTRY LIFE INSURANCE COMPANY	0.01%	52	131	\$39,959	\$41,740	\$0	\$33,741	\$17,198	41.20%
28	DEARBORN LIFE INSURANCE COMPANY	0.18%	28	2,774	\$646,225	\$646,225	\$0	\$771,435	\$771,435	119.38%
29	ELIPS LIFE INSURANCE COMPANY	0.12%	34	387	\$406,361	\$431,564	\$0	\$239,452	\$335,071	77.64%
30	EMPLOYERS INSURANCE COMPANY OF WAUSAU	0.00%	83	0	\$0	\$0	\$0	\$15,600	\$13,661	N/A
31	EPIC LIFE INSURANCE COMPANY THE	0.00%	63	19	\$5,674	\$5,969	\$0	\$0	\$0	0.00%
32	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY	0.12%	33	3,330	\$418,435	\$421,275	\$0	\$166,640	\$167,802	39.83%
33	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.01%	57	44	\$17,644	\$18,112	\$0	\$0	-\$219	-1.21%
34	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMPANY	0.00%	83	0	\$0	\$0	\$0	\$8,478	\$8,479	N/A
35	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	62	4	\$6,727	\$6,665	\$0	\$0	\$0	0.00%
36	GREAT-WEST LIFE & ANNUITY INSURANCE COMPANY	0.20%	25	506	\$711,155	\$1,652,632	\$0	\$848,580	\$859,764	52.02%
37	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	5.18%	7	71,177	\$18,214,796	\$18,299,931	\$0	\$10,896,721	\$9,896,082	54.08%
38	HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY	13.80%	1	168,787	\$48,500,871	\$49,183,884	\$0	\$25,497,050	\$33,616,959	68.35%
39	HCC LIFE INSURANCE COMPANY	0.03%	45	0	\$101,183	\$101,183	\$0	\$0	\$0	0.00%
40	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.00%	83	0	\$0	\$0	\$0	\$52,841	\$6,802	N/A
41	HORACE MANN LIFE INSURANCE COMPANY	0.00%	60	94	\$9,459	\$9,451	\$0	\$7,490	-\$8,584	-90.83%
42	HUMANA INSURANCE COMPANY	0.01%	56	49	\$23,463	\$23,463	\$0	\$1,241	-\$70	-0.30%
43	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.01%	50	104	\$50,615	\$51,972	\$0	\$29,549	\$8,429	16.22%
44	KANSAS CITY LIFE INSURANCE COMPANY	0.66%	19	10,325	\$2,313,478	\$2,328,408	\$0	\$963,359	\$884,558	37.99%
45	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	83	0	\$0	\$0	\$0	\$38,038	\$37,920	N/A
46	LIFE INSURANCE COMPANY OF NORTH AMERICA	12.00%	3	17,225	\$42,178,630	\$42,903,414	\$0	\$27,857,050	\$39,067,305	91.06%
47	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.01%	53	9	\$35,445	\$35,998	\$0	\$17,854	\$22,075	61.32%
48	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	7.50%	5	105,896	\$26,374,943	\$26,544,181	\$0	\$14,819,324	\$18,817,657	70.89%
49	LINCOLN NATIONAL LIFE INSURANCE COMPANY	3.85%	12	52,522	\$13,534,245	\$13,738,879	\$0	\$8,906,424	\$9,194,515	66.92%
50	MADISON NATIONAL LIFE INSURANCE COMPANY IN	0.04%	42	654	\$155,734	\$155,597	\$0	\$318,838	\$579,370	372.35%
51	MANHATTAN LIFE INSURANCE COMPANY	0.00%	66	4	\$4,480	\$4,486	\$0	\$1,547	\$1,418	31.61%
52	MANHATTANLIFE ASSURANCE COMPANY OF AMERICA	0.11%	36	180	\$388,749	\$384,290	\$0	\$325	\$0	0.00%
53	METROPOLITAN LIFE INSURANCE COMPANY	6.07%	6	145,295	\$21,332,111	\$22,085,290	\$0	\$20,288,911	\$20,000,526	90.56%
54	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	69	24	\$3,883	\$4,007	\$0	\$0	-\$61	-1.52%
55	MINNESOTA LIFE INSURANCE COMPANY	0.00%	58	34	\$17,507	\$17,466	\$0	\$54,219	-\$35,534	-203.45%
56	MONY LIFE INSURANCE COMPANY	0.00%	83	1	\$0	\$0	\$0	\$33,000	\$25,365	N/A
57	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.01%	51	4	\$46,608	\$46,608	\$0	\$84,064	\$84,064	180.36%
58	MUTUAL OF OMAHA INSURANCE COMPANY	0.02%	48	103	\$75,669	\$76,106	\$0	\$42,528	-\$8,380	-11.01%
59	NATIONWIDE LIFE INSURANCE COMPANY	0.07%	40	262	\$230,650	\$233,720	\$0	\$215,516	\$240,050	102.71%
60	NEW YORK LIFE INSURANCE COMPANY	0.69%	17	1,786	\$2,439,539	\$2,472,953	\$485,900	\$1,272,944	\$1,810,941	73.23%
61	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	74	9	\$2,346	\$2,480	\$0	\$0	\$327	13.19%
62	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	0.53%	22	2,199	\$1,868,970	\$1,863,965	\$0	\$1,297,269	\$1,298,260	69.65%
63	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	82	0	\$130	\$130	\$0	\$3,739	\$4,095	3150.00%
64	PAUL REVERE LIFE INSURANCE COMPANY	0.06%	41	2,175	\$202,524	\$208,027	\$0	\$207,787	\$100,306	48.22%
65	PEKIN LIFE INSURANCE COMPANY	0.00%	77	1	\$550	\$550	\$0	\$0	\$0	0.00%
66	PRINCIPAL LIFE INSURANCE COMPANY	3.93%	11	56,135	\$13,831,759	\$32,798,477	\$0	\$8,673,180	\$8,457,253	25.79%
67	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	79	3	\$334	\$389	\$0	\$144,682	\$32,968	8475.06%
68	PRUDENTIAL INSURANCE COMPANY OF AMERICA	4.82%	8	103,769	\$16,961,923	\$17,365,005	\$0	\$11,026,435	\$12,441,209	71.65%
69	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.15%	30	0	\$511,206	\$513,659	\$0	\$34,229	-\$258,431	-50.31%
70	RELiance STANDARD LIFE INSURANCE COMPANY	2.64%	13	32,900	\$9,269,774	\$9,303,834	\$0	\$8,655,277	\$8,404,580	90.33%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DISABILITY INCOME**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	RELIASTAR LIFE INSURANCE COMPANY	0.63%	20	8,402	\$2,217,292	\$2,257,724	\$0	\$1,530,075	\$1,637,011	72.51%
72	RENAISSANCE LIFE & HEALTH INSURANCE COMPAI	0.00%	76	111	\$1,565	\$1,565	\$0	\$0	\$0	0.00%
73	RESERVE NATIONAL INSURANCE COMPANY	0.00%	65	10	\$4,536	\$4,693	\$0	\$2,556	\$2,551	54.36%
74	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	83	4	\$0	\$0	\$0	\$63,726	\$58,603	N/A
75	STANDARD INSURANCE COMPANY	7.85%	4	92,438	\$27,607,669	\$26,089,023	\$0	\$19,209,181	\$18,825,817	72.16%
76	STANDARD LIFE AND ACCIDENT INSURANCE COMP	0.00%	68	8	\$4,216	\$4,790	\$0	\$739	\$963	20.10%
77	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.08%	39	932	\$266,823	\$266,039	\$0	\$309,704	\$309,704	116.41%
78	SUN LIFE ASSURANCE COMPANY OF CANADA	4.05%	10	51,245	\$14,235,890	\$14,244,681	\$0	\$7,429,070	\$7,429,070	52.15%
79	SYMETRA LIFE INSURANCE COMPANY	0.69%	18	5,189	\$2,414,306	\$2,417,058	\$0	\$1,313,680	\$1,377,859	57.01%
80	TALCOTT RESOLUTION LIFE INSURANCE COMPANY	0.01%	54	34	\$28,641	\$28,910	\$0	\$298,915	\$7,607	26.31%
81	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	83	0	\$0	\$0	\$0	\$0	-\$1,031	N/A
82	TRANSAMERICA LIFE INSURANCE COMPANY	0.11%	35	576	\$397,593	\$404,976	\$0	\$133,827	\$128,549	31.74%
83	TRUSTMARK INSURANCE COMPANY	0.02%	46	146	\$87,716	\$87,220	\$0	\$124,935	\$126,737	145.31%
84	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	70	1	\$3,336	\$3,343	\$0	\$0	\$0	0.00%
85	UNIMERICA INSURANCE COMPANY	0.00%	83	0	-\$257	-\$322	\$0	\$467,323	\$475,478	-147663.98%
86	UNION LABOR LIFE INSURANCE COMPANY	0.00%	72	33	\$2,630	\$2,654	\$0	\$679	\$864	32.55%
87	UNION SECURITY INSURANCE COMPANY	0.14%	31	78	\$501,895	\$395,271	\$0	\$3,347,788	-\$89,089	-22.54%
88	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	71	10	\$2,801	\$2,807	\$0	\$0	\$274	9.76%
89	UNITED OF OMAHA LIFE INSURANCE COMPANY	4.30%	9	69,087	\$15,124,768	\$15,123,975	\$0	\$8,705,627	\$8,548,352	56.52%
90	UNITED STATES LIFE INSURANCE COMPANY NEW Y	0.00%	83	1	\$0	\$0	\$0	\$816,147	\$23,648	N/A
91	UNITEDHEALTHCARE INSURANCE COMPANY	0.76%	16	9,509	\$2,677,355	\$2,686,384	\$0	\$894,934	\$920,749	34.27%
92	UNUM LIFE INSURANCE COMPANY OF AMERICA	13.21%	2	180,145	\$46,439,952	\$46,868,762	\$0	\$38,769,569	\$36,774,942	78.46%
93	US ALLIANCE LIFE AND SECURITY COMPANY	0.00%	64	3	\$5,618	\$5,618	\$0	\$0	\$0	0.00%
94	USABLE LIFE	0.19%	26	4,833	\$660,695	\$653,556	\$0	\$534,528	\$1,211,823	185.42%
95	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	59	19	\$16,176	\$16,362	\$0	\$0	\$1,191	7.28%
96	WILCAC LIFE INSURANCE COMPANY	0.00%	83	0	\$0	\$0	\$0	\$23,348	\$23,408	N/A
97	ZURICH AMERICAN INSURANCE COMPANY	0.00%	83	0	\$0	\$0	\$0	\$24,785	\$85,338	N/A
98	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.25%	24	2,996	\$887,439	\$835,941	\$0	\$183,926	\$391,336	46.81%
TOTAL		100.00%		1,254,330	\$351,563,862	\$373,290,521	\$485,900	\$237,891,721	\$253,750,939	67.98%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DENTAL**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ACE AMERICAN INSURANCE COMPANY	0.00%	45	0	\$7,527	\$7,520	\$0	\$0	\$0	0.00%
2	AETNA LIFE INSURANCE COMPANY	4.29%	9	44,268	\$12,886,144	\$12,975,576	\$0	\$10,178,703	\$10,180,334	78.46%
3	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.00%	51	0	\$3,017	-\$18,230	\$0	\$2,170	\$2,170	-11.90%
4	AMERICAN NATIONAL LIFE INSURANCE COMPANY OF	0.00%	57	1	\$523	\$521	\$0	\$105	-\$148	-28.41%
5	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.03%	37	1,070	\$92,265	\$91,460	\$0	\$23,092	\$26,313	28.77%
6	AMERITAS LIFE INSURANCE CORP	2.29%	11	10,653	\$6,870,628	\$6,925,584	\$0	\$3,691,429	\$3,697,631	53.39%
7	AXIS INSURANCE COMPANY	0.00%	47	92	\$6,234	\$7,637	\$0	\$4,088	\$6,441	84.34%
8	BCS INSURANCE COMPANY	0.10%	31	1,821	\$311,860	\$314,970	\$0	\$0	\$29,875	9.49%
9	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	4.30%	8	36,228	\$12,939,141	\$12,939,141	\$0	\$9,554,155	\$9,688,999	74.88%
10	CIGNA HEALTH AND LIFE INSURANCE COMPANY	11.35%	2	108,311	\$34,134,955	\$33,713,013	\$0	\$26,691,236	\$26,714,195	79.24%
11	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	60	0	\$0	\$25	\$0	\$0	\$0	0.00%
12	CITIZENS SECURITY LIFE INS CO	0.60%	22	4,787	\$1,804,975	\$1,807,629	\$0	\$610,731	\$633,382	35.04%
13	COMPANION LIFE INSURANCE COMPANY	0.18%	28	1,479	\$534,687	\$529,539	\$0	\$270,563	\$267,924	50.60%
14	COMPBENEFITS INSURANCE COMPANY	0.00%	55	5	\$1,372	\$1,372	\$0	\$1,532	\$1,207	87.97%
15	CONNECTICUT GENERAL LIFE INS CO	0.00%	60	0	-\$1,093	\$7,264	\$0	\$0	\$0	0.00%
16	CONTINENTAL AMERICAN INSURANCE COMPANY	0.00%	43	32	\$10,385	\$9,664	\$0	\$2,225,806	\$2,309,198	23894.85%
17	CONTINENTAL GENERAL INSURANCE COMPANY	0.01%	39	121	\$42,454	\$39,324	\$0	\$16,634	\$16,613	42.25%
18	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	0.00%	60	0	-\$10	-\$10	\$0	\$0	-\$181	1810.00%
19	DEARBORN LIFE INSURANCE COMPANY	0.03%	34	329	\$103,660	\$103,660	\$0	\$47,780	\$47,780	46.09%
20	DENTEGRA INSURANCE COMPANY	1.38%	14	6,160	\$4,146,345	\$3,881,065	\$0	\$1,821,790	\$1,832,760	47.22%
21	EPIC LIFE INSURANCE COMPANY THE	0.01%	41	0	\$30,354	\$30,676	\$0	\$20,761	-\$56,164	-183.09%
22	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY C	0.24%	25	3,205	\$734,684	\$739,669	\$0	\$502,276	\$505,779	68.38%
23	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.01%	40	56	\$32,574	\$32,574	\$0	\$18,193	\$20,834	63.96%
24	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE C	0.75%	21	6,239	\$2,244,687	\$0	\$0	\$0	\$0	N/A
25	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.12%	30	724	\$355,398	\$353,443	\$0	\$189,632	\$187,049	52.92%
26	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.01%	42	35	\$23,558	\$23,414	\$0	\$5,114	\$5,394	23.04%
27	GERBER LIFE INSURANCE COMPANY	0.00%	53	5	\$2,328	\$2,339	\$0	\$153	\$159	6.80%
28	GOLDEN RULE INSURANCE COMPANY	0.03%	36	225	\$95,032	\$95,563	\$0	\$46,011	\$46,892	49.07%
29	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	10.89%	3	101,994	\$32,745,564	\$32,890,165	\$0	\$20,271,586	\$20,279,561	61.66%
30	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	7.05%	5	74,247	\$21,180,685	\$21,180,685	\$0	\$13,704,747	\$13,946,403	65.84%
31	HUMANA INSURANCE COMPANY	2.93%	10	24,793	\$8,818,555	\$8,818,555	\$0	\$5,766,957	\$5,739,316	65.08%
32	HUMANADENTAL INSURANCE COMPANY	1.09%	15	8,638	\$3,269,673	\$3,269,673	\$0	\$1,967,168	\$1,934,630	59.17%
33	KANSAS CITY LIFE INSURANCE COMPANY	1.03%	16	8,844	\$3,111,671	\$3,131,753	\$0	\$1,797,474	\$1,650,444	52.70%
34	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	59	1	\$116	\$116	\$0	\$60,919	\$75,325	64935.34%
35	LINCOLN NATIONAL LIFE INSURANCE COMPANY	2.14%	12	10,010	\$6,438,268	\$6,753,720	\$0	\$4,299,884	\$4,438,970	65.73%
36	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.03%	35	185	\$103,053	\$100,893	\$0	\$46,992	\$41,135	40.77%
37	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	0.00%	54	2	\$2,156	\$2,131	\$0	\$0	\$0	0.00%
38	MEDICO INSURANCE COMPANY	0.26%	24	1,671	\$780,448	\$782,971	\$0	\$347,710	\$341,934	43.67%
39	METROPOLITAN LIFE INSURANCE COMPANY	23.47%	1	114,700	\$70,559,291	\$66,809,706	\$0	\$53,972,881	\$53,036,724	79.38%
40	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	49	35	\$4,551	\$4,804	\$0	\$1,366	\$1,375	28.62%
41	NATIONAL CASUALTY COMPANY	0.00%	58	8	\$124	\$124	\$0	\$0	\$0	0.00%
42	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.22%	26	1,064	\$648,260	\$657,951	\$0	\$371,517	\$371,517	56.47%
43	NATIONWIDE LIFE INSURANCE COMPANY	0.18%	27	1,216	\$539,927	\$539,965	\$0	\$235,308	\$240,701	44.58%
44	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.03%	38	439	\$76,518	\$76,961	\$0	\$38,924	\$39,672	51.55%
45	PAN-AMERICAN LIFE INSURANCE COMPANY	0.00%	56	0	\$1,172	\$1,171	\$0	\$744	\$814	69.51%
46	PHYSICIANS MUTUAL INSURANCE COMPANY	1.00%	17	5,982	\$2,992,926	\$2,986,394	\$0	\$1,493,106	\$1,526,294	51.11%
47	PRINCIPAL LIFE INSURANCE COMPANY	6.04%	6	63,678	\$18,157,780	\$18,925,675	\$0	\$10,843,172	\$10,573,222	55.87%
48	RELIANCE STANDARD LIFE INSURANCE COMPANY	0.52%	23	2,467	\$1,558,544	\$1,600,329	\$0	\$820,983	\$832,386	52.01%
49	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN	0.07%	32	461	\$210,761	\$210,761	\$0	\$101,406	\$119,684	56.79%
50	STANDARD INSURANCE COMPANY	1.95%	13	9,587	\$5,863,912	\$5,851,215	\$0	\$3,719,323	\$3,763,525	64.32%
51	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	46	15	\$6,237	\$6,101	\$0	\$2,246	\$10,563	173.14%
52	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.00%	48	7	\$5,142	\$5,022	\$0	\$530	\$530	10.55%
53	STARMOUNT LIFE INSURANCE COMPANY	0.82%	19	14,869	\$2,468,713	\$2,476,882	\$0	\$1,324,723	\$1,291,878	52.16%
54	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.00%	44	12	\$8,615	\$8,590	\$0	\$32,119	\$32,119	373.91%
55	SUN LIFE ASSURANCE COMPANY OF CANADA	4.78%	7	78,771	\$14,359,031	\$14,367,899	\$0	\$8,377,646	\$8,377,646	58.31%
56	TRANSAMERICA LIFE INSURANCE COMPANY	0.12%	29	924	\$369,382	\$372,194	\$0	\$6,741	\$6,476	1.74%
57	TRUSTMARK LIFE INSURANCE COMPANY	0.00%	52	5	\$2,625	\$2,630	\$0	\$13,668	\$12,876	489.58%
58	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	50	16	\$4,005	\$4,252	\$0	\$3,346	\$3,352	78.83%
59	UNION SECURITY INSURANCE COMPANY	0.06%	33	291	\$187,564	\$147,718	\$0	\$256,183	-\$6,791	-4.60%
60	UNITED CONCORDIA INSURANCE COMPANY	0.79%	20	6,182	\$2,360,711	\$2,360,711	\$0	\$1,672,669	\$1,634,669	69.24%
61	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.92%	18	8,966	\$2,761,983	\$2,770,828	\$0	\$1,747,907	\$1,770,130	63.88%
62	UNITEDHEALTHCARE INSURANCE COMPANY	7.86%	4	78,521	\$23,633,513	\$23,611,341	\$0	-\$3,245,089	-\$3,245,213	-13.74%
TOTAL		100.00%		844,447	\$300,645,160	\$295,344,288	\$0	\$185,976,810	\$185,006,303	62.64%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LIMITED BENEFIT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	5 STAR LIFE INSURANCE COMPANY	0.00%	76	29	\$4,575	\$4,575	\$0	\$425	\$425	9.29%
2	ACE AMERICAN INSURANCE COMPANY	0.05%	52	174	\$131,690	\$140,092	\$0	\$6,413	\$4,201	3.00%
3	ADVANTICA INSURANCE COMPANY	1.34%	12	57,020	\$3,329,677	\$3,329,677	\$0	\$1,654,495	\$1,668,495	50.11%
4	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	81	12	\$2,181	\$2,161	\$0	\$5,271	\$5,271	243.91%
5	ALLSTATE LIFE INSURANCE COMPANY	0.01%	69	78	\$14,874	\$14,936	\$0	\$2,475	-\$8,658	-57.97%
6	AMERICAN ALTERNATIVE INSURANCE CORPORATION	0.00%	88	0	\$0	\$0	\$0	\$0	-\$29,166	N/A
7	AMERICAN FIDELITY ASSURANCE COMPANY	0.06%	50	699	\$145,950	\$145,838	\$0	\$27,324	\$35,050	24.03%
8	AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO	0.07%	48	469	\$162,026	\$162,668	\$0	\$3,910	-\$163,794	-100.69%
9	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	84	5	\$478	\$490	\$0	\$0	\$0	0.00%
10	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.00%	78	14	\$4,071	\$4,317	\$0	\$375	\$277	6.42%
11	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.50%	26	6,804	\$1,246,906	\$1,230,382	\$0	\$635,413	\$633,696	51.50%
12	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.88%	17	1,910	\$2,197,086	\$2,177,917	\$0	\$896,436	\$1,021,476	46.90%
13	AMERICAN REPUBLIC INSURANCE COMPANY	0.01%	66	70	\$22,880	\$21,523	\$0	\$10,016	\$14,889	69.18%
14	AMERITAS LIFE INSURANCE CORP	0.49%	27	8,013	\$1,228,925	\$1,238,755	\$0	\$1,960,820	\$1,964,114	158.56%
15	AMEX ASSURANCE COMPANY	0.03%	58	684	\$77,840	\$76,127	\$0	\$1,968	\$9,811	12.89%
16	AMFIRST INSURANCE COMPANY	0.11%	43	1,293	\$266,577	\$266,577	\$0	\$24,239	\$24,845	9.32%
17	ASSURITY LIFE INSURANCE COMPANY	0.25%	35	3,256	\$614,001	\$603,604	\$0	\$160,656	\$130,694	21.65%
18	AXIS INSURANCE COMPANY	0.37%	30	1,107	\$930,646	\$923,207	\$0	\$508,680	\$585,392	63.41%
19	BCS INSURANCE COMPANY	0.51%	25	3,338	\$1,273,583	\$1,286,179	\$0	\$617,363	\$561,383	43.65%
20	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	0.25%	34	8,940	\$628,012	\$628,012	\$0	\$510,025	\$510,025	81.21%
21	CITIZENS SECURITY LIFE INS CO	0.19%	37	4,192	\$478,126	\$478,829	\$0	\$175,968	\$182,495	38.11%
22	CMFG LIFE INSURANCE COMPANY	0.01%	65	39	\$28,091	\$28,197	\$0	\$2,643	\$2,643	9.37%
23	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.22%	36	823	\$537,819	\$529,369	\$0	\$233,350	\$232,302	43.88%
24	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	83	2	\$711	\$711	\$0	\$30,500	\$28,775	4047.12%
25	COMBINED INSURANCE CO OF AMERICA	5.76%	3	2,033,743	\$14,339,941	\$14,331,789	\$0	\$11,628,024	\$11,635,945	81.19%
26	COMPANION LIFE INSURANCE COMPANY	5.26%	4	17,667	\$13,104,059	\$12,977,880	\$0	\$11,950,466	\$11,833,880	91.19%
27	CONTINENTAL AMERICAN INSURANCE COMPANY	1.19%	14	12,508	\$2,976,615	\$3,037,600	\$0	\$713,617	\$853,106	28.08%
28	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	79	22	\$4,047	\$2,395	\$0	\$1,700	\$4,961	207.14%
29	DEARBORN LIFE INSURANCE COMPANY	0.00%	80	4	\$3,215	\$3,215	\$0	\$105,259	\$105,259	3274.00%
30	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	88	0	\$0	\$0	\$0	\$873	\$887	N/A
31	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY C	0.07%	47	3,446	\$165,367	\$166,489	\$0	\$107,211	\$107,959	64.84%
32	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AM	0.00%	77	22	\$4,193	\$4,194	\$0	\$0	\$0	0.00%
33	FIDELITY SECURITY LIFE INSURANCE COMPANY	6.71%	2	262,457	\$16,723,207	\$16,723,207	\$0	\$11,379,330	\$11,558,031	69.11%
34	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.05%	53	215	\$116,612	\$115,364	\$0	\$70,401	\$74,265	64.37%
35	GOLDEN RULE INSURANCE COMPANY	0.02%	63	391	\$38,486	\$39,064	\$0	\$9,686	\$10,148	25.98%
36	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.04%	54	24	\$109,999	\$109,331	\$0	\$41,548	\$34,296	31.37%
37	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	2.93%	5	85,618	\$7,303,834	\$7,368,651	\$0	\$3,006,846	\$3,017,451	40.95%
38	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.80%	20	4,350	\$1,990,659	\$1,952,813	\$0	\$990,528	\$975,722	49.96%
39	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	2.73%	6	92,426	\$6,804,076	\$6,804,076	\$0	\$4,096,234	\$4,185,463	61.51%
40	HM LIFE INSURANCE COMPANY	0.18%	38	7,239	\$448,275	\$372,272	\$0	\$228,981	\$288,155	77.40%
41	HUMANA INSURANCE COMPANY	0.81%	19	26,235	\$2,028,689	\$2,028,689	\$0	\$987,835	\$1,018,558	50.21%
42	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.53%	23	638	\$1,311,070	\$1,311,175	\$0	\$349,830	\$337,113	25.71%
43	JEFFERSON INSURANCE COMPANY	0.00%	88	0	\$0	\$0	\$0	-\$94	-\$94	N/A
44	KANSAS CITY LIFE INSURANCE COMPANY	0.18%	39	5,334	\$436,463	\$439,280	\$0	\$507,898	\$466,353	106.16%
45	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.97%	16	9,704	\$2,425,488	\$2,467,167	\$0	\$1,292,517	\$1,339,031	54.27%
46	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	82	6	\$854	-\$2,567	\$0	\$7,199	-\$1,173	45.70%
47	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.03%	55	324	\$86,121	\$86,555	\$0	\$21,645	\$31,348	36.22%
48	MAGNA INSURANCE COMPANY	0.02%	61	167	\$47,805	\$47,805	\$0	\$16,333	\$16,592	34.71%
49	MARKEL INSURANCE COMPANY	0.00%	87	24	\$116	\$1,226	\$0	\$0	\$122	9.95%
50	METROPOLITAN LIFE INSURANCE COMPANY	2.61%	8	43,152	\$6,507,635	\$6,237,873	\$0	\$3,654,955	\$3,611,963	57.90%
51	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	71	230	\$8,658	\$8,833	\$0	\$4,246	\$4,226	47.84%
52	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.63%	21	1,459	\$1,571,439	\$1,586,926	\$0	\$751,073	\$683,784	43.09%
53	MUTUAL OF OMAHA INSURANCE COMPANY	0.02%	60	128	\$49,213	\$49,793	\$0	\$8,826	\$7,420	14.90%
54	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.01%	67	13	\$19,666	\$20,169	\$0	\$0	\$0	0.00%
55	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.00%	88	0	\$0	\$0	\$0	\$410	\$410	N/A
56	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	2.68%	7	508,518	\$6,681,384	\$6,823,030	\$0	\$4,422,137	\$4,422,137	64.81%
57	NATIONAL HEALTH INSURANCE COMPANY	0.26%	33	881	\$647,012	\$655,573	\$0	\$103,631	\$92,418	14.10%
58	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.53%	22	137,102	\$1,325,346	\$1,348,714	\$0	\$459,103	\$455,684	33.79%
59	NATIONWIDE LIFE INSURANCE COMPANY	0.17%	40	1,162	\$416,786	\$393,908	\$0	\$159,305	\$152,786	38.79%
60	NEW YORK LIFE INSURANCE COMPANY	0.05%	51	332	\$135,694	\$139,583	\$3,672	\$60,896	\$56,028	40.14%
61	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.01%	68	229	\$18,568	\$18,676	\$0	\$9,568	\$11,117	59.53%
62	PAN-AMERICAN LIFE INSURANCE COMPANY	0.13%	42	36	\$325,608	\$325,351	\$0	\$193,053	\$211,391	64.97%
63	PAUL REVERE LIFE INSURANCE COMPANY	0.01%	64	48	\$32,398	\$31,336	\$0	\$10,250	\$5,823	18.58%
64	PRINCIPAL LIFE INSURANCE COMPANY	1.22%	13	35,992	\$3,050,067	\$3,043,821	\$0	\$1,586,108	\$1,546,620	50.81%
65	RELiance STANDARD LIFE INSURANCE COMPANY	0.98%	15	7,538	\$2,439,734	\$2,439,554	\$0	\$798,143	\$745,158	30.54%
66	SECURIAN LIFE INSURANCE COMPANY	0.10%	44	1,647	\$240,074	\$241,704	\$0	\$75,709	\$85,220	35.26%
67	SHELTERPOINT INSURANCE COMPANY	0.03%	56	80	\$84,800	\$84,800	\$0	\$37,261	\$44,763	52.79%
68	SIRIUS AMERICA INSURANCE COMPANY	0.07%	46	30	\$171,672	\$180,810	\$0	\$87,820	\$87,198	48.23%
69	STANDARD INSURANCE COMPANY	0.37%	31	7,073	\$913,578	\$899,640	\$0	\$527,633	\$543,448	60.41%
70	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.08%	45	172	\$211,659	\$209,961	\$0	\$90,117	\$114,908	54.73%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LIMITED BENEFIT**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
71	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.00%	73	44	\$7,305	\$7,302	\$0	\$0	\$0	0.00%
72	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.52%	24	12,094	\$1,284,788	\$1,284,788	\$0	\$919,855	\$906,453	70.55%
73	SYMETRA LIFE INSURANCE COMPANY	0.26%	32	931	\$655,081	\$655,827	\$0	\$185,884	\$194,965	29.73%
74	TALCOTT RESOLUTION LIFE INSURANCE COMPANY	0.06%	49	379	\$158,070	\$159,550	\$0	\$117,734	\$112,078	70.25%
75	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	75	36	\$5,436	\$5,361	\$0	\$310	\$284	5.30%
76	TRANSAMERICA LIFE INSURANCE COMPANY	1.78%	11	4,954	\$4,437,649	\$4,477,328	\$0	\$2,478,543	\$2,376,628	53.08%
77	TRUSTMARK INSURANCE COMPANY	0.03%	57	330	\$78,906	\$78,459	\$0	\$55,850	\$56,657	72.21%
78	UNIFIED LIFE INSURANCE COMPANY	0.39%	29	253	\$961,613	\$961,480	\$0	\$833,541	\$833,625	86.70%
79	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	70	85	\$11,072	\$11,188	\$0	\$1,083	\$1,205	10.77%
80	UNION LABOR LIFE INSURANCE COMPANY	0.00%	72	31	\$8,387	\$8,812	\$0	\$0	\$848	9.62%
81	UNITED AMERICAN INSURANCE COMPANY	2.14%	10	1,934	\$5,336,418	\$5,361,712	\$0	\$4,037,537	\$3,947,490	73.62%
82	UNITED CONCORDIA INSURANCE COMPANY	0.00%	86	0	\$157	\$157	\$0	\$261	\$261	166.24%
83	UNITED NATIONAL LIFE INSURANCE COMPANY OF AM	0.02%	62	62	\$45,239	\$45,938	\$0	\$18,827	\$16,217	35.30%
84	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.15%	41	5,881	\$379,138	\$378,903	\$0	\$198,026	\$198,912	52.50%
85	UNITED STATES FIRE INSURANCE COMPANY	0.03%	59	7,800	\$77,534	\$77,534	\$0	\$5,146	\$51,126	65.94%
86	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	85	1	\$319	\$310	\$0	\$0	\$0	0.00%
87	UNITEDHEALTHCARE INSURANCE COMPANY	2.43%	9	99,234	\$6,043,078	\$6,043,851	\$0	-\$871,819	-\$843,461	-13.96%
88	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.48%	28	3,310	\$1,204,471	\$1,210,364	\$0	\$461,000	\$461,360	38.12%
89	VISION BENEFITS OF AMERICA II INC	0.86%	18	47,455	\$2,148,072	\$2,148,072	\$0	\$1,657,173	\$1,657,173	77.15%
90	VISION SERVICE PLAN INSURANCE COMPANY	47.22%	1	1,148,392	\$117,621,842	\$117,621,842	\$0	\$65,224,550	\$65,192,703	55.43%
91	WASHINGTON NATIONAL INSURANCE COMPANY	0.00%	74	103	\$6,354	\$6,574	\$0	\$523	-\$22,334	-339.73%
TOTAL		100.00%		4,740,666	\$249,117,836	\$248,967,220	\$3,672	\$143,346,900	\$143,332,711	57.57%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP SHORT TERM CREDIT DISABILITY**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	13	0	\$0	\$0	\$0	\$0	-\$2,393	N/A
2	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	13	0	\$0	\$0	\$0	\$0	-\$837	N/A
3	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	12.56%	4	5,863	\$941,295	\$1,938,314	\$0	\$531,856	\$494,745	25.52%
4	AMERICAN NATIONAL INSURANCE COMPANY	0.11%	12	14	\$7,984	\$9,655	\$0	\$2,259	\$6,998	72.48%
5	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	5.37%	5	3,469	\$402,373	\$747,753	\$0	\$144,909	\$9,032	1.21%
6	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	4.58%	6	8,086	\$343,318	\$343,318	\$0	\$27,194	\$19,847	5.78%
7	CMFG LIFE INSURANCE COMPANY	32.33%	1	2,749	\$2,422,161	\$2,385,414	\$0	\$1,022,620	\$1,002,631	42.03%
8	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	13	1	-\$108	\$305	\$0	\$0	-\$50	-16.39%
9	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & A	-0.01%	13	12	-\$388	\$4,985	\$0	\$0	-\$365	-7.32%
10	LIFE OF THE SOUTH INSURANCE COMPANY	12.87%	3	4,746	\$964,110	\$751,781	\$0	\$194,228	\$212,307	28.24%
11	MERIT LIFE INSURANCE CO	-0.03%	13	0	-\$2,133	\$31,426	\$0	\$55,278	\$9,052	28.80%
12	MINNESOTA LIFE INSURANCE COMPANY	28.58%	2	8,641	\$2,141,293	\$2,089,751	\$0	\$202,066	\$156,871	7.51%
13	MOUNTAIN LIFE INSURANCE COMPANY	0.46%	9	337	\$34,383	\$0	\$0	\$13,812	\$0	N/A
14	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.20%	11	63	\$15,145	\$15,145	\$0	\$2,900	\$11,217	74.06%
15	PEKIN LIFE INSURANCE COMPANY	2.06%	7	98	\$154,164	\$224,354	\$0	\$102,546	\$103,279	46.03%
16	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	13	0	\$0	\$269	\$0	\$0	\$0	0.00%
17	SECURIAN LIFE INSURANCE COMPANY	0.64%	8	101	\$48,243	\$69,353	\$0	\$41,474	\$11,775	16.98%
18	STANDARD GUARANTY INSURANCE COMPANY	0.00%	13	0	\$0	\$0	\$0	\$0	-\$69	N/A
19	TRANSAMERICA CASUALTY INSURANCE COMPANY	0.27%	10	674	\$19,896	\$19,896	\$0	\$1,064	\$1,058	5.32%
20	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	13	4	-\$61	\$977	\$0	\$459	\$196	20.06%
TOTAL		100.00%		34,858	\$7,491,675	\$8,632,696	\$0	\$2,342,665	\$2,035,294	23.58%

2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LONG TERM CREDIT DISABILITY

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AMERICAN BANKERS INSURANCE COMPANY OF FLO	1.63%	2	7	\$1,255	\$1,255	\$0	\$0	\$0	0.00%
2	AMERICAN REPUBLIC INSURANCE COMPANY	0.00%	3	5	\$0	\$0	\$0	\$0	-\$39	N/A
3	PLATEAU INSURANCE COMPANY	98.37%	1	1,095	\$75,702	\$160,370	\$0	\$65,552	\$32,894	20.51%
TOTAL		100.00%		1,107	\$76,957	\$161,625	\$0	\$65,552	\$32,855	20.33%

2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP CREDIT UNEMPLOYMENT

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	KAISER PERMANENTE INSURANCE COMPANY	100.00%	1	111,107	\$386,948	\$386,948	\$0	\$97,076	\$97,076	25.09%
	TOTAL	100.00%		111,107	\$386,948	\$386,948	\$0	\$97,076	\$97,076	25.09%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP STOP LOSS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ACE AMERICAN INSURANCE COMPANY	0.04%	38	0	\$295,483	\$295,222	\$0	\$133,137	\$87,192	29.53%
2	AETNA LIFE INSURANCE COMPANY	6.40%	7	28,469	\$44,101,443	\$44,091,094	\$0	\$35,090,118	\$34,629,365	78.54%
3	ALL SAVERS INSURANCE COMPANY	14.13%	1	45,638	\$97,396,307	\$97,396,307	\$0	\$85,197,015	\$93,093,830	95.58%
4	AMALGAMATED LIFE INSURANCE COMPANY	0.03%	39	1,605	\$230,825	\$215,716	\$0	\$776,570	\$384,926	178.44%
5	AMERICAN FIDELITY ASSURANCE COMPANY	0.24%	32	2,215	\$1,635,194	\$1,633,297	\$0	\$203,583	\$262,463	16.07%
6	BCS INSURANCE COMPANY	0.15%	34	6,719	\$1,014,645	\$1,014,645	\$0	\$1,150,134	\$1,403,575	138.33%
7	CATERPILLAR INSURANCE COMPANY	0.00%	42	1,725	\$0	\$0	\$0	\$4,451,197	\$484,380	N/A
8	CIGNA HEALTH AND LIFE INSURANCE COMPANY	10.92%	3	146,875	\$75,317,420	\$75,025,803	\$0	\$59,976,380	\$59,735,804	79.62%
9	COMPANION LIFE INSURANCE COMPANY	1.42%	18	9,580	\$9,792,568	\$9,698,275	\$0	\$3,816,568	\$3,779,334	38.97%
10	CONNECTICUT GENERAL LIFE INS CO	0.00%	42	0	-\$399	-\$243	\$0	\$0	\$0	0.00%
11	FAIR AMERICAN INSURANCE AND REINSURANCE COI	0.16%	33	208	\$1,099,091	\$1,099,091	\$0	\$370,845	\$389,322	35.42%
12	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.60%	24	6,802	\$4,135,754	\$4,135,754	\$0	\$1,876,689	\$1,993,423	48.20%
13	GERBER LIFE INSURANCE COMPANY	2.49%	10	21,981	\$17,194,645	\$17,278,827	\$0	\$10,523,604	\$10,949,373	63.37%
14	GREAT MIDWEST INSURANCE COMPANY	0.37%	27	1,742	\$2,541,865	\$2,541,865	\$0	\$2,267,103	\$3,742,492	147.23%
15	GREENWICH INSURANCE COMPANY	0.29%	31	1,519	\$2,028,595	\$2,072,024	\$0	\$2,469,634	\$2,172,094	104.83%
16	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.01%	40	7	\$67,374	\$67,374	\$0	\$0	\$21,159	31.41%
17	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.00%	42	0	\$0	\$0	\$0	\$149,091	-\$39,050	N/A
18	HCC LIFE INSURANCE COMPANY	9.33%	4	198,395	\$64,334,421	\$64,334,421	\$0	\$45,916,454	\$47,411,832	73.70%
19	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	8.98%	5	151,193	\$61,909,064	\$61,909,064	\$0	\$107,897,463	\$115,014,400	185.78%
20	HM LIFE INSURANCE COMPANY	0.80%	21	89,760	\$5,491,494	\$5,601,542	\$0	\$6,257,980	\$6,411,201	114.45%
21	HUMANA INSURANCE COMPANY	4.16%	8	23,142	\$28,668,332	\$28,668,332	\$0	\$33,570,657	\$34,458,311	120.20%
22	INTEGON NATIONAL INSURANCE COMPANY	0.31%	29	932	\$2,148,177	\$2,148,177	\$0	\$462,680	\$693,509	32.28%
23	IRONSHORE INDEMNITY INC	1.48%	16	5,670	\$10,213,079	\$10,031,880	\$0	\$10,554,605	\$8,675,784	86.48%
24	LIBERTY INSURANCE UNDERWRITERS INC	0.34%	28	7	\$2,321,289	\$2,320,900	\$0	\$2,001,268	\$1,963,081	84.58%
25	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CO	7.51%	6	84,925	\$51,756,896	\$51,756,896	\$0	\$39,219,185	\$41,298,702	79.79%
26	NATIONAL HEALTH INSURANCE COMPANY	0.89%	19	3,519	\$6,149,109	\$6,230,749	\$0	\$3,064,611	\$3,861,137	61.97%
27	NATIONWIDE LIFE INSURANCE COMPANY	0.72%	22	0	\$4,956,035	\$5,055,036	\$0	\$3,557,668	\$3,903,356	77.22%
28	NORTH RIVER INSURANCE COMPANY THE	0.00%	41	680	\$6,103	\$6,103	\$0	\$0	\$0	0.00%
29	PAN-AMERICAN LIFE INSURANCE COMPANY	0.47%	26	2,941	\$3,228,706	\$3,226,153	\$0	\$1,014,323	\$1,110,671	34.43%
30	PARTNERRE AMERICA INSURANCE COMPANY	0.30%	30	0	\$2,070,575	\$2,070,575	\$0	\$0	\$85,720	4.14%
31	QBE INSURANCE CORPORATION	1.83%	13	10,654	\$12,602,051	\$12,315,277	\$0	\$6,255,760	\$7,426,245	60.30%
32	RELiance STANDARD LIFE INSURANCE COMPANY	0.08%	36	323	\$564,501	\$562,450	\$0	\$342,533	\$355,000	63.12%
33	RELIASTAR LIFE INSURANCE COMPANY	2.21%	11	75,245	\$15,206,839	\$15,044,886	\$0	\$12,821,972	\$13,844,411	92.02%
34	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOF	0.14%	35	4,245	\$937,328	\$929,604	\$0	\$0	\$0	0.00%
35	SIRIUS AMERICA INSURANCE COMPANY	0.89%	20	7,372	\$6,121,722	\$6,805,855	\$0	\$2,862,785	\$5,019,543	73.75%
36	SUN LIFE ASSURANCE COMPANY OF CANADA	11.34%	2	187,946	\$78,159,958	\$78,208,227	\$0	\$49,706,869	\$49,706,869	63.56%
37	SYMETRA LIFE INSURANCE COMPANY	1.79%	14	35,901	\$12,314,983	\$12,329,018	\$0	\$4,710,557	\$4,940,686	40.07%
38	TRUSTMARK LIFE INSURANCE COMPANY	0.61%	23	2,332	\$4,212,583	\$4,220,831	\$0	\$3,158,135	\$2,975,250	70.49%
39	UNIMERICA INSURANCE COMPANY	1.44%	17	35,625	\$9,922,586	\$10,043,634	\$0	\$9,059,908	\$9,068,312	90.29%
40	UNION LABOR LIFE INSURANCE COMPANY	0.47%	25	30,290	\$3,234,225	\$3,264,467	\$35,087	\$3,759,842	\$4,786,518	146.62%
41	UNITED STATES FIRE INSURANCE COMPANY	1.95%	12	737,130	\$13,453,968	\$13,453,968	\$0	\$9,444,952	\$8,871,507	65.94%
42	UNITEDHEALTHCARE INSURANCE COMPANY	3.12%	9	41,236	\$21,484,582	\$21,330,590	\$0	\$17,463,364	\$17,247,122	80.86%
43	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.00%	42	90	\$0	\$0	\$0	\$0	\$0	N/A
44	WESTPORT INSURANCE CORPORATION	1.56%	15	31,894	\$10,777,554	\$10,857,492	\$0	\$6,445,381	\$7,454,830	68.66%
45	ZURICH AMERICAN INSURANCE COMPANY	0.05%	37	472	\$348,372	\$380,790	\$0	\$54,313	\$98,967	25.99%
TOTAL		100.00%		2,037,004	\$689,445,342	\$689,671,968	\$35,087	\$588,054,933	\$609,772,646	88.41%

2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP MEDICARE PART D

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ANTHEM INSURANCE COMPANIES INC	2.24%	3	951	\$1,643,262	\$1,643,262	\$0	\$561,244	\$527,509	32.10%
2	CIGNA HEALTH AND LIFE INSURANCE COMPANY	13.56%	2	17,761	\$9,949,159	\$10,716,390	\$0	\$8,493,953	\$8,211,244	76.62%
3	CLEAR SPRING HEALTH INSURANCE COMPANY	1.33%	4	2,155	\$973,960	\$1,613,966	\$0	\$2,295,632	\$1,977,202	122.51%
4	ELIXIR INSURANCE COMPANY	0.01%	7	0	\$6,910	\$6,910	\$0	\$7,346	\$6,270	90.74%
5	HUMANA INSURANCE COMPANY	1.28%	5	206	\$941,549	\$941,549	\$0	\$863,054	\$880,377	93.50%
6	SILVERSCRIPT INSURANCE COMPANY	0.30%	6	142	\$221,698	\$221,698	\$0	\$159,210	\$146,352	66.01%
7	TRANSAMERICA LIFE INSURANCE COMPANY	0.00%	8	0	\$0	\$0	\$0	\$9,460	\$9,460	N/A
8	UNITEDHEALTHCARE INSURANCE COMPANY	81.27%	1	61,578	\$59,619,974	\$59,988,149	\$0	\$47,363,910	\$47,366,092	78.96%
TOTAL		100.00%		82,793	\$73,356,512	\$75,131,924	\$0	\$59,753,809	\$59,124,506	78.69%

2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ANTHEM INSURANCE COMPANIES INC	0.06%	6	0	\$729,760	\$729,760	\$0	\$426,988	\$415,298	56.91%
2	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSUR	45.46%	1	34,705	\$593,375,393	\$591,876,195	\$0	\$447,774,349	\$444,759,822	75.14%
3	HUMANA INSURANCE COMPANY	1.95%	4	1,746	\$25,412,800	\$25,468,174	\$0	\$20,553,402	\$21,228,573	83.35%
4	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CC	0.53%	5	666	\$6,913,796	\$6,913,796	\$0	\$7,104,377	\$7,450,156	107.76%
5	SIERRA HEALTH AND LIFE INSURANCE COMPANY INC	36.51%	2	36,900	\$476,575,935	\$476,639,877	\$0	\$387,173,743	\$389,292,543	81.67%
6	UNITEDHEALTHCARE INSURANCE COMPANY	15.49%	3	18,526	\$202,245,533	\$199,963,841	\$0	\$125,540,439	\$128,364,365	64.19%
	TOTAL	100.00%		92,543	\$1,305,253,217	\$1,301,591,643	\$0	\$988,573,298	\$991,510,757	76.18%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	216	3	\$1,992	\$2,085	\$0	\$496	-\$309	-14.82%
2	4 EVER LIFE INSURANCE COMPANY	0.05%	64	1,059	\$3,849,697	\$3,857,052	\$0	\$2,269,153	\$2,232,186	57.87%
3	5 STAR LIFE INSURANCE COMPANY	0.00%	205	82	\$5,539	\$5,792	\$0	\$425	\$425	7.34%
4	AAA LIFE INSURANCE COMPANY	0.02%	96	7,034	\$1,539,232	\$1,550,273	\$0	\$423,829	\$413,998	26.70%
5	ACE AMERICAN INSURANCE COMPANY	0.02%	102	43,173	\$1,149,645	\$1,213,230	\$0	\$498,700	\$326,865	26.94%
6	ADVANTICA INSURANCE COMPANY	0.04%	68	57,020	\$3,329,677	\$3,329,677	\$0	\$1,654,495	\$1,668,495	50.11%
7	AEGIS SECURITY INSURANCE COMPANY	0.00%	176	105,294	\$34,633	\$33,020	\$0	\$5,502	\$29,002	87.83%
8	AETNA HEALTH AND LIFE INSURANCE COMPANY	0.00%	209	0	\$3,891	\$3,895	\$0	\$1,846	\$1,868	47.96%
9	AETNA HEALTH INSURANCE COMPANY	0.00%	219	41	\$1,392	\$1,392	\$0	\$363	\$150	10.78%
10	AETNA LIFE INSURANCE COMPANY	3.87%	6	112,806	\$289,721,313	\$289,322,687	\$0	\$282,346,543	\$284,731,091	98.41%
11	ALL SAVERS INSURANCE COMPANY	1.30%	13	45,638	\$97,396,307	\$97,396,307	\$0	\$85,197,015	\$93,093,830	95.58%
12	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.00%	212	16	\$2,916	\$2,890	\$0	\$5,271	\$5,271	182.39%
13	ALLSTATE LIFE INSURANCE COMPANY	0.00%	135	2,825	\$337,019	\$343,211	\$0	\$412,273	\$810,044	236.02%
14	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	237	0	\$0	-\$23	\$0	\$0	\$0	0.00%
15	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	148	1,605	\$230,825	\$215,716	\$0	\$776,570	\$384,926	178.44%
16	AMERICAN ALTERNATIVE INSURANCE CORPORATIO	0.00%	237	0	\$0	\$0	\$0	\$0	-\$39,414	N/A
17	AMERICAN BANKERS INSURANCE COMPANY OF FLO	0.00%	222	7	\$1,255	\$1,255	\$0	\$0	\$0	0.00%
18	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	197	19	\$9,321	\$11,281	\$0	\$0	-\$3,867	-34.28%
19	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.00%	198	3	\$8,641	\$8,570	\$0	\$50	\$55	0.64%
20	AMERICAN FIDELITY ASSURANCE COMPANY	0.13%	45	21,383	\$9,648,563	\$9,594,251	\$0	\$2,746,325	\$2,632,995	27.44%
21	AMERICAN FINANCIAL SECURITY LIFE INSURANCE C	0.00%	152	469	\$162,026	\$162,668	\$0	\$3,910	-\$163,794	-100.69%
22	AMERICAN GENERAL LIFE INSURANCE CO	0.00%	206	147	\$5,378	\$28,129	\$0	\$123,242	-\$14,794	-52.59%
23	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.02%	103	7,308	\$1,130,291	\$2,149,489	\$0	\$566,953	\$523,218	24.34%
24	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.19%	38	128,308	\$13,987,025	\$13,919,669	\$0	\$7,216,841	\$7,226,211	51.91%
25	AMERICAN INCOME LIFE INSURANCE CO	0.00%	144	185,486	\$254,253	\$254,365	\$0	\$188,920	\$193,395	76.03%
26	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	186	16	\$19,316	\$20,987	\$0	\$377,913	\$382,652	1823.28%
27	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.01%	119	190	\$651,330	\$671,847	\$0	\$446,421	\$435,267	64.79%
28	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.03%	79	3,675	\$2,421,163	\$2,400,040	\$0	\$961,367	\$1,095,464	45.64%
29	AMERICAN REPUBLIC INSURANCE COMPANY	0.07%	57	1,597	\$5,111,780	\$4,836,903	\$0	\$3,715,283	\$3,477,253	71.89%
30	AMERICAN UNITED LIFE INSURANCE COMPANY	0.03%	88	19,934	\$2,071,757	\$2,071,757	\$0	\$1,285,341	\$783,345	37.81%
31	AMERITAS LIFE INSURANCE CORP	0.11%	47	18,666	\$8,099,553	\$8,164,339	\$0	\$5,652,249	\$5,661,745	69.35%
32	AMEX ASSURANCE COMPANY	0.00%	147	22,448	\$233,020	\$232,384	\$0	\$1,968	\$33,448	14.39%
33	AMFIRST INSURANCE COMPANY	0.00%	142	1,293	\$266,577	\$266,577	\$0	\$24,239	\$24,845	9.32%
34	ANTHEM INSURANCE COMPANIES INC	0.03%	80	951	\$2,373,022	\$2,373,022	\$0	\$988,232	\$942,807	39.73%
35	ANTHEM LIFE INSURANCE COMPANY	0.05%	62	93,543	\$4,082,000	\$4,089,172	\$0	\$1,497,122	\$1,778,275	43.49%
36	ARCH INSURANCE COMPANY	0.00%	156	2,799	\$108,383	\$114,159	\$0	\$48,772	\$62,931	55.13%
37	ASPEN AMERICAN INSURANCE COMPANY	0.00%	225	1	\$736	\$547	\$0	\$357	\$372	68.01%
38	ASSURITY LIFE INSURANCE COMPANY	0.01%	110	4,136	\$905,612	\$937,393	\$0	\$264,119	\$283,382	30.23%
39	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	157	664	\$107,762	\$101,338	\$0	\$276	\$203	0.20%
40	ATLANTIC SPECIALTY INSURANCE COMPANY	0.01%	123	387	\$468,322	\$469,401	\$0	\$24,884	-\$1,425	-0.30%
41	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	180	351	\$25,949	\$26,136	\$0	\$6,250	\$39,796	152.27%
42	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	237	0	\$0	\$0	\$0	-\$22,716	-\$22,716	N/A
43	AXIS INSURANCE COMPANY	0.02%	92	49,815	\$1,763,970	\$1,713,515	\$0	\$605,600	\$750,427	43.79%
44	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	215	8	\$2,214	\$2,214	\$0	\$0	\$0	0.00%
45	BANKERS LIFE AND CASUALTY COMPANY	0.02%	94	616	\$1,693,704	\$1,729,087	\$0	\$1,494,551	\$1,487,927	86.05%
46	BCS INSURANCE COMPANY	0.03%	76	11,878	\$2,602,773	\$2,643,904	\$0	\$1,769,247	\$2,228,679	84.30%
47	BEAZLEY INSURANCE COMPANY INC	0.16%	40	625	\$12,134,665	\$12,134,665	\$0	\$4,063,156	\$8,308,717	68.47%
48	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.23%	31	65	\$17,495,312	\$17,643,050	\$0	\$13,858,630	\$13,035,917	73.89%
49	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	12.85%	3	242,893	\$961,763,081	\$961,763,081	\$0	\$767,076,325	\$776,306,862	80.72%
50	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	132	1,956	\$355,125	\$429,945	\$0	\$115,303	\$112,563	26.18%
51	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.00%	203	12	\$5,928	\$3,727	\$0	\$0	-\$2,635	-70.70%
52	CANADA LIFE ASSURANCE COMPANY	0.00%	230	1	\$145	\$34,333	\$0	\$0	\$0	0.00%
53	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSUR	7.93%	4	34,705	\$593,375,393	\$591,876,195	\$0	\$447,774,349	\$444,759,822	75.14%
54	CATERPILLAR INSURANCE COMPANY	0.00%	237	1,725	\$0	\$0	\$0	\$4,451,197	\$484,380	N/A
55	CATLIN INSURANCE COMPANY INC	0.00%	159	103	\$94,768	\$98,813	\$0	\$256,761	\$164,651	166.63%
56	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.01%	121	3,510	\$511,228	\$857,313	\$0	\$218,611	\$84,975	9.91%
57	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	0.00%	134	8,086	\$343,318	\$343,318	\$0	\$27,194	\$19,847	5.78%
58	CIGNA HEALTH AND LIFE INSURANCE COMPANY	3.85%	7	342,365	\$288,217,399	\$290,902,469	\$0	\$236,294,880	\$237,617,632	81.68%
59	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	138	3	\$296,101	\$296,101	\$0	\$1,535,352	\$1,594,449	538.48%
60	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	237	0	\$0	\$25	\$0	\$0	\$0	0.00%
61	CITIZENS SECURITY LIFE INS CO	0.03%	84	8,979	\$2,283,101	\$2,286,458	\$0	\$786,699	\$815,877	35.68%
62	CLEAR SPRING HEALTH INSURANCE COMPANY	0.01%	106	2,155	\$973,960	\$1,613,966	\$0	\$2,295,632	\$1,977,202	122.51%
63	CMFG LIFE INSURANCE COMPANY	0.06%	58	3,065	\$4,839,027	\$4,800,456	\$0	\$1,601,287	\$1,637,962	34.12%
64	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.03%	85	4,667	\$2,187,252	\$2,145,051	\$0	\$753,586	\$754,158	35.16%
65	COLONIAL PENN LIFE INSURANCE COMPANY	0.00%	218	4	\$1,622	\$1,622	\$0	\$30,500	\$29,102	1794.20%
66	COMBINED INSURANCE CO OF AMERICA	0.20%	37	2,037,702	\$15,174,103	\$15,167,204	\$0	\$11,752,939	\$11,786,834	77.71%
67	COMMERCIAL TRAVELERS LIFE INSURANCE COMPAI	0.00%	223	6	\$965	\$1,069	\$0	\$7,637	\$7,637	714.41%
68	COMPANION LIFE INSURANCE COMPANY	0.32%	25	29,011	\$23,884,595	\$23,654,610	\$0	\$16,387,948	\$16,228,071	68.60%
69	COMPBENEFITS INSURANCE COMPANY	0.00%	220	5	\$1,372	\$1,372	\$0	\$1,532	\$1,207	87.97%
70	CONNECTICUT GENERAL LIFE INS CO	0.00%	179	117	\$26,088	-\$3,132	\$0	\$519,194	\$587,354	-18753.32%
71	CONTINENTAL AMERICAN INSURANCE COMPANY	0.20%	36	72,363	\$15,199,970	\$15,346,926	\$0	\$6,687,119	\$7,066,916	46.05%
72	CONTINENTAL CASUALTY COMPANY	0.04%	75	2,238	\$2,706,204	-\$101,882	\$0	\$1,521,740	\$1,251,018	-1227.91%
73	CONTINENTAL GENERAL INSURANCE COMPANY	0.00%	139	963	\$283,450	\$192,328	\$0	\$97,799	\$279,231	145.18%
74	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.00%	237	126	-\$41,135	-\$41,173	\$0	\$0	\$0	0.00%
75	COUNTRY LIFE INSURANCE COMPANY	0.00%	172	131	\$39,959	\$41,740	\$0	\$33,741	\$17,198	41.20%
76	COVENTRY HEALTH AND LIFE INSURANCE COMPAN	0.00%	210	0	\$3,649	\$3,649	\$0	-\$319,627	-\$426,010	-11674.71%
77	COX HEALTH SYSTEMS INSURANCE COMPANY	1.67%	10	24,149	\$124,781,957	\$124,781,957	\$0	\$109,164,502	\$109,883,229	88.06%
78	DEARBORN LIFE INSURANCE COMPANY	0.01%	115	3,107	\$753,100	\$753,100	\$0	\$924,474	\$924,474	122.76%
79	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	228	2	\$152	\$154	\$0	\$13,542	\$13,760	8935.06%
80	DENTEGRA INSURANCE COMPANY	0.06%	61	6,160	\$4,146,345	\$3,881,065	\$0	\$1,821,790	\$1,832,760	47.22%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
81	ELIPS LIFE INSURANCE COMPANY	0.01%	127	413	\$408,662	\$433,868	\$0	\$239,452	\$335,071	77.23%
82	ELIXIR INSURANCE COMPANY	0.00%	201	0	\$6,910	\$6,910	\$0	\$7,346	\$6,270	90.74%
83	EMPLOYERS INSURANCE COMPANY OF WAUSAU	0.00%	237	0	\$0	\$0	\$0	\$15,600	\$13,661	N/A
84	EPIC LIFE INSURANCE COMPANY THE	0.00%	173	19	\$36,028	\$36,645	\$0	\$20,761	-\$56,164	-153.27%
85	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY (	0.02%	97	9,981	\$1,318,486	\$1,327,433	\$0	\$776,127	\$781,540	58.88%
86	FAIR AMERICAN INSURANCE AND REINSURANCE CO	0.01%	104	208	\$1,099,091	\$1,099,091	\$0	\$370,845	\$389,322	35.42%
87	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AI	0.00%	164	200	\$73,370	\$73,378	\$0	\$1,615	\$1,899	2.59%
88	FARM BUREAU LIFE INSURANCE COMPANY OF MISSO	0.00%	165	139,609	\$66,136	\$66,136	\$0	\$37,500	\$36,500	55.19%
89	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.00%	236	4	\$29	\$29	\$0	\$0	\$0	0.00%
90	FEDERAL INSURANCE COMPANY	0.02%	99	220,932	\$1,293,248	\$1,386,154	\$0	\$455,901	\$616,400	44.47%
91	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	199	348	\$7,732	\$7,183	\$0	\$0	-\$11	-0.15%
92	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.29%	29	270,959	\$21,375,279	\$21,375,850	\$0	\$13,933,615	\$14,282,186	66.81%
93	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	237	0	\$0	\$0	\$0	\$8,478	\$8,479	N/A
94	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE (	0.03%	83	6,266	\$2,289,780	\$0	\$0	\$0	\$0	N/A
95	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.00%	131	724	\$355,398	\$353,443	\$0	\$189,632	\$187,049	52.92%
96	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.01%	116	614	\$749,111	\$750,535	\$0	\$443,115	\$467,441	62.28%
97	GENWORTH LIFE INSURANCE COMPANY	0.04%	69	2,526	\$3,278,664	\$3,307,168	\$0	\$1,157,963	\$657,332	19.88%
98	GERBER LIFE INSURANCE COMPANY	0.23%	32	71,902	\$17,412,769	\$17,498,019	\$0	\$10,550,465	\$10,977,321	62.73%
99	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.00%	191	6	\$12,585	\$15,498	\$0	\$15,889	\$13,892	89.64%
100	GOLDEN RULE INSURANCE COMPANY	0.60%	20	11,579	\$44,632,628	\$45,282,910	\$0	\$32,020,415	\$33,073,899	73.04%
101	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	232	1	\$112	\$114	\$0	\$0	\$19	16.67%
102	GREAT AMERICAN INSURANCE COMPANY	0.04%	71	3,093	\$3,222,586	\$3,519,772	\$0	\$1,115,561	-\$556,894	-15.82%
103	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	221	1	\$1,320	\$1,320	\$0	\$0	\$8	0.61%
104	GREAT AMERICAN SPIRIT INSURANCE COMPANY	0.00%	154	141	\$135,520	\$38,404	\$0	\$0	\$2,321	6.04%
105	GREAT MIDWEST INSURANCE COMPANY	0.03%	77	1,742	\$2,541,865	\$2,541,865	\$0	\$2,267,103	\$3,742,492	147.23%
106	GREAT NORTHERN INSURANCE COMPANY	0.00%	187	39	\$16,423	\$18,585	\$0	\$0	\$703	3.78%
107	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	202	4	\$6,727	\$6,665	\$0	\$0	\$0	0.00%
108	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.01%	117	506	\$711,155	\$1,652,632	\$0	\$848,580	\$859,764	52.02%
109	GREENWICH INSURANCE COMPANY	0.03%	90	1,519	\$2,028,595	\$2,072,024	\$0	\$2,469,634	\$2,172,094	104.83%
110	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.00%	136	1,230	\$326,399	\$326,141	\$0	\$59,858	\$75,101	23.03%
111	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.89%	15	517,379	\$66,256,746	\$66,626,248	\$0	\$36,689,237	\$36,289,991	54.47%
112	HARTFORD FIRE INSURANCE COMPANY	0.00%	155	129	\$130,050	\$72,126	\$0	\$0	\$39,761	55.13%
113	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.87%	17	408,118	\$64,898,273	\$65,323,369	\$0	\$32,916,196	\$41,027,468	62.81%
114	HCC LIFE INSURANCE COMPANY	0.87%	16	207,682	\$65,204,820	\$65,204,820	\$0	\$46,427,188	\$47,418,432	72.72%
115	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	18.95%	2	532,186	\$1,418,546,177	\$1,415,117,562	\$0	\$1,251,626,514	\$1,249,835,669	88.32%
116	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.00%	150	56	\$214,512	\$218,279	\$0	\$203,767	\$204,246	93.57%
117	HM LIFE INSURANCE COMPANY	0.08%	54	96,999	\$5,939,769	\$5,973,814	\$0	\$6,486,961	\$6,699,356	112.15%
118	HORACE MANN LIFE INSURANCE COMPANY	0.00%	196	94	\$9,459	\$9,451	\$0	\$7,490	-\$8,584	-90.83%
119	HUMANA INSURANCE COMPANY	1.84%	8	96,462	\$137,640,040	\$137,695,414	\$0	\$124,604,896	\$127,472,317	92.58%
120	HUMANADENTAL INSURANCE COMPANY	0.04%	70	8,638	\$3,269,673	\$3,269,673	\$0	\$1,967,168	\$1,934,630	59.17%
121	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.00%	166	104	\$50,615	\$51,972	\$0	\$29,549	\$8,429	16.22%
122	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.02%	98	638	\$1,311,070	\$1,311,175	\$0	\$349,830	\$337,113	25.71%
123	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & I	0.00%	237	12	-\$388	\$4,985	\$0	\$0	-\$365	-7.32%
124	INSURANCE COMPANY OF NORTH AMERICA	0.00%	237	0	\$0	\$0	\$0	\$8,989	\$8,989	N/A
125	INTEGON NATIONAL INSURANCE COMPANY	0.03%	86	932	\$2,148,177	\$2,148,177	\$0	\$462,680	\$693,509	32.28%
126	IRONSHORE INDEMNITY INC	0.14%	43	5,670	\$10,213,079	\$10,031,880	\$0	\$10,554,605	\$8,675,784	86.48%
127	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	224	1	\$812	\$808	\$0	\$0	\$0	0.00%
128	JEFFERSON INSURANCE COMPANY	0.00%	237	0	\$0	\$0	\$0	-\$94	-\$94	N/A
129	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPA	0.00%	183	26	\$20,957	\$20,957	\$0	\$0	-\$79	-0.38%
130	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.11%	46	7,814	\$8,151,377	\$8,151,377	\$0	\$5,693,801	\$6,009,920	73.73%
131	KAISER PERMANENTE INSURANCE COMPANY	0.01%	129	111,107	\$386,948	\$386,948	\$0	\$97,076	\$97,076	25.09%
132	KANSAS CITY LIFE INSURANCE COMPANY	0.08%	55	24,588	\$5,899,334	\$5,937,406	\$0	\$3,268,731	\$3,001,355	50.55%
133	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	237	0	\$0	\$0	\$0	\$38,038	\$37,920	N/A
134	LEADERS LIFE INSURANCE COMPANY	0.00%	226	1	\$730	\$730	\$0	\$0	\$0	0.00%
135	LIBERTY INSURANCE UNDERWRITERS INC	0.03%	82	7	\$2,321,289	\$2,320,900	\$0	\$2,001,268	\$1,963,081	84.58%
136	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.00%	195	82	\$9,592	\$9,592	\$0	\$3,548	\$3,548	36.99%
137	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.76%	19	84,692	\$56,871,279	\$57,848,526	\$0	\$33,874,052	\$45,405,283	78.49%
138	LIFE OF THE SOUTH INSURANCE COMPANY	0.01%	107	4,746	\$964,110	\$751,781	\$0	\$194,228	\$212,307	28.24%
139	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	174	21	\$35,929	\$36,473	\$0	\$78,773	\$97,400	267.05%
140	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.35%	23	105,896	\$26,374,943	\$26,544,181	\$0	\$14,819,324	\$18,817,657	70.89%
141	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.29%	28	122,966	\$21,403,176	\$21,951,117	\$0	\$13,404,108	\$13,837,683	63.04%
142	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.00%	211	41	\$3,037	-\$22,257	\$0	\$83,288	\$7,615	-85.01%
143	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.01%	130	1,481	\$382,308	\$380,247	\$0	\$408,126	\$671,456	176.58%
144	MAGNA INSURANCE COMPANY	0.00%	167	167	\$47,805	\$47,805	\$0	\$16,333	\$16,592	34.71%
145	MANHATTAN LIFE INSURANCE COMPANY	0.00%	207	4	\$4,480	\$4,486	\$0	\$1,547	\$1,418	31.61%
146	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	0.01%	128	184	\$404,358	\$399,720	\$0	\$325	\$0	0.00%
147	MARKEL INSURANCE COMPANY	0.00%	231	24	\$116	\$1,226	\$0	\$0	\$122	9.95%
148	MEDAMERICA INSURANCE COMPANY	0.00%	194	27	\$11,422	\$14,983	\$0	\$66,512	\$72,062	480.96%
149	MEDICO INSURANCE COMPANY	0.02%	93	1,860	\$1,723,502	\$1,734,272	\$0	\$864,711	\$846,958	48.84%
150	MERIT LIFE INSURANCE CO	0.00%	237	0	-\$2,133	\$31,426	\$0	\$55,278	\$9,052	28.80%
151	METROPOLITAN LIFE INSURANCE COMPANY	1.67%	9	750,508	\$125,197,509	\$120,096,535	\$0	\$94,804,713	\$92,300,593	76.86%
152	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	169	474	\$45,408	\$46,527	\$0	\$5,612	\$7,615	16.37%
153	MINNESOTA LIFE INSURANCE COMPANY	0.15%	41	102,957	\$11,227,021	\$11,226,900	\$0	\$4,804,720	\$3,931,540	35.02%
154	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CC	0.78%	18	85,591	\$58,670,692	\$58,670,692	\$0	\$46,323,562	\$48,748,858	83.09%
155	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.02%	95	1,459	\$1,571,439	\$1,586,926	\$0	\$751,073	\$683,784	43.09%
156	MONY LIFE INSURANCE COMPANY	0.00%	217	5	\$1,739	\$1,739	\$0	\$54,780	\$47,145	2711.04%
157	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	177	337	\$34,383	\$0	\$0	\$13,812	\$0	N/A
158	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	168	4	\$46,608	\$46,608	\$0	\$84,064	\$84,064	180.36%
159	MUTUAL OF OMAHA INSURANCE COMPANY	0.11%	48	294,575	\$7,930,164	\$8,182,105	\$0	\$5,314,728	\$6,118,786	74.78%
160	NASSAU LIFE AND ANNUITY COMPANY	0.00%	214	1	\$2,740	\$2,524	\$0	\$13,287	\$11,271	446.55%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
161	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	185	13	\$19,666	\$20,169	\$0	\$0	\$0	0.00%
162	NATIONAL CASUALTY COMPANY	0.00%	229	9	\$146	\$124	\$0	\$0	-\$2,256	-1819.35%
163	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.01%	112	7,416	\$868,291	\$865,273	\$0	\$205,887	\$200,412	23.16%
164	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.10%	50	509,623	\$7,340,710	\$7,493,074	\$0	\$4,794,064	\$4,794,064	63.98%
165	NATIONAL HEALTH INSURANCE COMPANY	0.09%	51	4,400	\$6,796,121	\$6,886,322	\$0	\$3,168,242	\$3,953,555	57.41%
166	NATIONAL UNION FIRE INSURANCE COMPANY OF PI	0.04%	73	1,066,087	\$2,988,978	\$2,986,232	\$0	\$858,988	\$819,908	27.46%
167	NATIONWIDE LIFE INSURANCE COMPANY	0.09%	52	3,351	\$6,795,903	\$6,874,996	\$0	\$4,591,721	\$4,954,279	72.06%
168	NATIONWIDE MUTUAL INSURANCE COMPANY	0.01%	120	498	\$642,920	\$615,698	\$0	\$596,034	\$315,237	51.20%
169	NEW YORK LIFE INSURANCE COMPANY	0.04%	74	9,645	\$2,822,848	\$2,857,792	\$504,633	\$1,796,151	\$2,373,822	83.06%
170	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	158	677	\$97,432	\$98,117	\$0	\$48,492	\$51,116	52.10%
171	NORTH RIVER INSURANCE COMPANY THE	0.00%	237	727	-\$72,849	-\$72,849	\$0	-\$35,455	-\$260,556	357.67%
172	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAI	0.02%	91	2,199	\$1,868,970	\$1,863,965	\$0	\$1,297,269	\$1,298,260	69.65%
173	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	178	0	\$26,350	\$26,350	\$0	\$0	\$0	0.00%
174	OXFORD LIFE INSURANCE COMPANY	0.00%	160	51	\$85,379	\$85,417	\$0	\$59,664	\$61,630	72.15%
175	PAN-AMERICAN LIFE INSURANCE COMPANY	0.05%	65	3,450	\$3,684,462	\$3,681,549	\$0	\$1,211,859	\$1,326,971	36.04%
176	PARTNERRE AMERICA INSURANCE COMPANY	0.03%	89	0	\$2,070,575	\$2,070,575	\$0	\$0	\$85,720	4.14%
177	PAUL REVERE LIFE INSURANCE COMPANY	0.00%	146	2,224	\$235,026	\$239,460	\$0	\$218,087	\$106,171	44.34%
178	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	189	63	\$15,145	\$15,145	\$0	\$2,900	\$11,217	74.06%
179	PEKIN LIFE INSURANCE COMPANY	0.00%	153	99	\$154,714	\$224,904	\$0	\$102,546	\$103,279	45.92%
180	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.00%	171	34	\$42,618	\$41,834	\$0	\$12,606	\$12,306	29.42%
181	PHILADELPHIA INDEMNITY INSURANCE COMPANY	0.00%	133	803,910	\$346,139	\$347,144	\$0	\$26,616	\$110,456	31.82%
182	PHYSICIANS MUTUAL INSURANCE COMPANY	0.04%	72	6,011	\$3,000,587	\$2,994,033	\$0	\$1,503,149	\$1,536,482	51.32%
183	PLATEAU INSURANCE COMPANY	0.00%	163	1,095	\$75,702	\$160,370	\$0	\$65,552	\$32,894	20.51%
184	PRINCIPAL LIFE INSURANCE COMPANY	0.49%	21	159,092	\$36,851,445	\$56,551,615	\$0	\$22,083,267	\$21,551,846	38.11%
185	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	0.00%	190	30	\$14,903	\$14,957	\$0	\$352,453	\$176,201	1178.05%
186	PROVIDENT LIFE AND CASUALTY INSURANCE COMP	0.00%	234	1	\$42	\$49	\$0	\$0	\$0	0.00%
187	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.29%	27	234,808	\$21,940,626	\$22,386,961	\$0	\$12,882,004	\$14,644,982	65.42%
188	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.01%	122	0	\$511,206	\$513,928	\$0	\$34,229	-\$258,431	-50.29%
189	QBE INSURANCE CORPORATION	0.17%	39	23,122	\$12,956,850	\$12,697,176	\$0	\$6,460,775	\$7,613,010	59.96%
190	RELiance STANDARD LIFE INSURANCE COMPANY	0.21%	34	59,625	\$15,856,733	\$15,958,359	\$0	\$11,048,756	\$11,039,586	69.18%
191	RELIASTAR LIFE INSURANCE COMPANY	0.34%	24	141,293	\$25,146,085	\$24,210,690	\$0	\$18,153,591	\$18,471,108	76.29%
192	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOI	0.01%	109	4,245	\$937,328	\$929,604	\$0	\$0	\$0	0.00%
193	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN	0.00%	151	572	\$212,326	\$212,326	\$0	\$101,406	\$119,684	56.37%
194	RESERVE NATIONAL INSURANCE COMPANY	0.00%	141	786	\$272,767	\$264,797	\$0	\$305,282	\$319,414	120.63%
195	RIVERSOURCE LIFE INSURANCE COMPANY	0.00%	188	6	\$15,652	\$15,890	\$0	\$0	\$0	0.00%
196	S USA LIFE INSURANCE COMPANY INC	0.00%	181	262	\$22,787	\$31,068	\$0	\$600	\$5,280	16.99%
197	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	235	1	\$39	\$36	\$0	\$0	\$0	0.00%
198	SECURIAN LIFE INSURANCE COMPANY	0.06%	59	71,483	\$4,531,926	\$4,550,254	\$0	\$2,187,115	\$2,644,123	58.11%
199	SENTRY INSURANCE COMPANY	0.00%	182	24	\$21,139	-\$7,050	\$0	\$36,991	\$21,516	-305.19%
200	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	237	4	\$0	\$0	\$0	\$63,726	\$58,603	N/A
201	SHELTER LIFE INSURANCE COMPANY	0.05%	63	561	\$3,917,814	\$3,904,769	\$0	\$3,229,874	\$3,213,650	82.30%
202	SHELTERPOINT INSURANCE COMPANY	0.00%	161	80	\$84,800	\$84,800	\$0	\$37,261	\$44,763	52.79%
203	SHENANDOAH LIFE INSURANCE COMPANY	0.01%	125	1,664	\$412,933	\$470,500	\$0	\$94,384	\$142,338	30.25%
204	SIERRA HEALTH AND LIFE INSURANCE COMPANY IN	6.37%	5	36,900	\$476,575,935	\$476,639,877	\$0	\$387,173,743	\$389,292,543	81.67%
205	SILVERSCRIPT INSURANCE COMPANY	0.00%	149	142	\$221,698	\$221,698	\$0	\$159,210	\$146,352	66.01%
206	SIRIUS AMERICA INSURANCE COMPANY	0.09%	53	15,713	\$6,389,756	\$7,046,912	\$0	\$2,950,605	\$5,124,344	72.72%
207	STANDARD GUARANTY INSURANCE COMPANY	0.00%	237	0	\$0	\$0	\$0	\$0	-\$69	N/A
208	STANDARD INSURANCE COMPANY	0.49%	22	180,970	\$36,709,111	\$35,124,488	\$0	\$24,766,245	\$24,219,317	68.95%
209	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.00%	145	217	\$245,151	\$243,271	\$0	\$104,064	\$136,134	55.96%
210	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.00%	192	51	\$12,447	\$12,324	\$0	\$39,667	\$39,667	321.87%
211	STARMOUNT LIFE INSURANCE COMPANY	0.03%	78	14,869	\$2,468,713	\$2,476,882	\$0	\$1,324,723	\$1,291,878	52.16%
212	STARR INDEMNITY & LIABILITY COMPANY	0.00%	175	16	\$35,070	\$32,096	\$0	-\$1,133,088	-\$1,155,524	-3600.21%
213	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.10%	49	3,226	\$7,399,579	\$7,399,579	\$0	\$4,354,005	\$4,385,024	59.26%
214	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.00%	140	944	\$275,438	\$274,629	\$0	\$341,823	\$341,823	124.47%
215	SUN LIFE ASSURANCE COMPANY OF CANADA	1.45%	12	332,352	\$108,714,603	\$108,781,742	\$0	\$65,742,119	\$65,742,119	60.43%
216	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.02%	100	12,094	\$1,284,788	\$1,284,788	\$0	\$919,855	\$906,453	70.55%
217	SYMETRA LIFE INSURANCE COMPANY	0.21%	35	49,896	\$15,568,943	\$15,586,686	\$0	\$6,304,530	\$6,612,532	42.42%
218	TALCOTT RESOLUTION LIFE INSURANCE COMPANY	0.01%	126	2,099	\$411,779	\$415,636	\$0	\$426,994	\$129,534	31.17%
219	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.00%	162	68	\$82,802	\$86,394	\$0	\$892,902	\$275,849	319.29%
220	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	237	0	\$0	\$0	\$0	\$0	-\$1,031	N/A
221	TRANSAMERICA CASUALTY INSURANCE COMPANY	0.00%	184	674	\$19,896	\$19,896	\$0	\$1,064	\$1,058	5.32%
222	TRANSAMERICA FINANCIAL LIFE INSURANCE COMPA	0.00%	193	438	\$12,240	\$12,019	\$0	\$37,622	\$34,476	286.85%
223	TRANSAMERICA LIFE INSURANCE COMPANY	0.23%	33	131,208	\$17,049,717	\$17,208,959	\$0	\$10,231,763	\$10,126,931	58.85%
224	TRAVELERS INDEMNITY COMPANY OF CONNECTICU	0.00%	237	0	\$0	\$0	\$0	\$0	-\$22,271	N/A
225	TRUSTMARK INSURANCE COMPANY	0.01%	105	4,959	\$996,732	\$991,094	\$0	\$389,660	\$395,286	39.88%
226	TRUSTMARK LIFE INSURANCE COMPANY	0.06%	60	2,436	\$4,219,419	\$4,227,681	\$0	\$3,171,803	\$2,988,126	70.68%
227	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	208	16	\$4,005	\$4,252	\$0	\$3,346	\$3,352	78.83%
228	UNIFIED LIFE INSURANCE COMPANY	0.01%	108	253	\$961,613	\$961,480	\$0	\$833,541	\$833,625	86.70%
229	UNIMERICA INSURANCE COMPANY	0.13%	44	35,625	\$9,924,504	\$10,045,594	\$0	\$9,527,912	\$9,544,454	95.01%
230	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	137	4,384	\$325,066	\$328,796	\$0	\$771,607	\$858,491	261.10%
231	UNION LABOR LIFE INSURANCE COMPANY	0.04%	67	39,416	\$3,358,419	\$3,389,662	\$35,145	\$3,781,313	\$4,747,213	140.05%
232	UNION SECURITY INSURANCE COMPANY	0.01%	113	1,075	\$767,537	\$604,480	\$0	\$3,616,896	-\$95,880	-15.86%
233	UNITED AMERICAN INSURANCE COMPANY	0.07%	56	1,934	\$5,336,418	\$5,361,712	\$0	\$4,037,537	\$3,947,490	73.62%
234	UNITED CONCORDIA INSURANCE COMPANY	0.03%	81	6,182	\$2,360,868	\$2,360,868	\$0	\$1,672,930	\$1,634,930	69.25%
235	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.00%	237	0	-\$533	-\$533	\$0	-\$5,921	-\$5,948	1115.95%
236	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	213	10	\$2,801	\$2,807	\$0	\$0	\$274	9.76%
237	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.00%	170	62	\$45,239	\$45,938	\$0	\$18,827	\$16,217	35.30%
238	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.27%	30	179,871	\$20,290,322	\$20,296,103	\$0	\$11,230,610	\$10,986,029	54.13%
239	UNITED STATES FIRE INSURANCE COMPANY	0.30%	26	1,335,181	\$22,567,890	\$22,567,890	\$0	\$12,509,512	\$14,881,201	65.94%
240	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	143	3,105	\$255,827	\$455,291	\$0	\$985,886	\$177,394	38.96%

2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
241	UNITEDHEALTHCARE INSURANCE COMPANY	21.86%	1	600,344	\$1,636,682,214	\$1,618,676,348	\$0	\$1,261,258,693	\$1,244,929,508	76.91%
242	UNUM INSURANCE COMPANY	0.01%	114	3,436	\$763,016	\$828,209	\$0	\$395,594	\$601,591	72.64%
243	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.89%	14	334,133	\$66,539,386	\$66,999,170	\$0	\$44,892,804	\$43,607,127	65.09%
244	US ALLIANCE LIFE AND SECURITY COMPANY	0.00%	204	3	\$5,618	\$5,618	\$0	\$0	\$0	0.00%
245	USAA LIFE INSURANCE COMPANY	0.00%	200	51	\$7,437	\$7,477	\$0	\$0	\$0	0.00%
246	USABLE LIFE	0.01%	118	4,833	\$660,695	\$653,556	\$0	\$534,528	\$1,211,823	185.42%
247	VIGILANT INSURANCE COMPANY	0.00%	227	1	\$440	\$623	\$0	\$0	\$43	6.90%
248	VISION BENEFITS OF AMERICA II INC	0.03%	87	47,455	\$2,148,072	\$2,148,072	\$0	\$1,657,173	\$1,657,173	77.15%
249	VISION SERVICE PLAN INSURANCE COMPANY	1.57%	11	1,148,392	\$117,621,842	\$117,621,842	\$0	\$65,224,550	\$65,192,703	55.43%
250	WASHINGTON NATIONAL INSURANCE COMPANY	0.02%	101	4,493	\$1,151,956	\$1,160,296	\$0	\$800,642	\$777,244	66.99%
251	WELLFLEET INSURANCE COMPANY	0.01%	124	246	\$428,474	\$569,280	\$0	\$578,522	\$559,289	98.24%
252	WESTPORT INSURANCE CORPORATION	0.14%	42	31,894	\$10,777,554	\$10,857,492	\$0	\$6,445,381	\$7,454,830	68.66%
253	WILCAC LIFE INSURANCE COMPANY	0.00%	237	0	\$0	\$0	\$0	\$23,348	\$23,408	N/A
254	WILTON REASSURANCE LIFE COMPANY OF NEW YO	0.00%	233	1	\$68	\$68	\$0	\$0	\$0	0.00%
255	ZURICH AMERICAN INSURANCE COMPANY	0.05%	66	169,505	\$3,470,997	\$3,502,062	\$0	\$3,222,209	\$2,949,210	84.21%
256	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.01%	111	2,996	\$887,439	\$835,941	\$0	\$183,926	\$391,336	46.81%
TOTAL		100.00%		15,968,414	\$7,486,291,962	\$7,481,394,623	\$539,778	\$5,879,810,599	\$5,912,016,735	79.02%

**TOTAL
ACCIDENT & HEALTH
INSURANCE
BY COMPANY**

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	21ST CENTURY PREMIER INSURANCE COMPANY	0.00%	342	3	\$1,992	\$2,085	\$0	\$496	-\$309	-14.82%
2	4 EVER LIFE INSURANCE COMPANY	0.03%	118	1,059	\$3,849,697	\$3,857,052	\$0	\$2,269,153	\$2,232,186	57.87%
3	5 STAR LIFE INSURANCE COMPANY	0.00%	331	82	\$5,539	\$5,792	\$0	\$425	\$425	7.34%
4	AAA LIFE INSURANCE COMPANY	0.02%	160	7,401	\$1,697,336	\$1,708,433	\$0	\$460,794	\$445,393	26.07%
5	ABILITY INSURANCE COMPANY	0.02%	151	896	\$1,959,364	\$2,029,437	\$0	\$3,863,238	\$2,492,258	122.81%
6	ACCENDO INSURANCE COMPANY	0.00%	312	41	\$16,749	\$15,851	\$0	\$574	\$1,004	6.33%
7	ACE AMERICAN INSURANCE COMPANY	0.01%	176	43,481	\$1,150,824	\$1,214,409	\$0	\$498,700	\$326,599	26.89%
8	ADVANTICA INSURANCE COMPANY	0.03%	126	57,020	\$3,329,677	\$3,329,677	\$0	\$1,654,495	\$1,668,495	50.11%
9	AEGIS SECURITY INSURANCE COMPANY	0.00%	299	105,294	\$34,633	\$33,020	\$0	\$5,502	\$29,002	87.83%
10	AETNA HEALTH AND LIFE INSURANCE COMPANY	0.03%	124	2,742	\$3,399,373	\$3,411,950	\$0	\$1,861,392	\$1,902,419	55.76%
11	AETNA HEALTH INSURANCE COMPANY	0.00%	347	41	\$1,392	\$1,392	\$0	\$363	\$150	10.78%
12	AETNA LIFE INSURANCE COMPANY	3.60%	9	121,204	\$402,200,947	\$398,487,646	\$0	\$375,071,803	\$371,383,955	93.20%
13	ALL SAVERS INSURANCE COMPANY	0.94%	16	45,638	\$104,395,192	\$104,395,192	\$0	\$85,165,007	\$93,050,442	89.13%
14	ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK	0.00%	329	2	\$5,888	\$5,888	\$0	\$0	\$0	0.00%
15	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AME	0.04%	110	2,948	\$4,500,069	\$4,580,166	\$0	\$5,492,365	\$5,494,728	119.97%
16	ALLSTATE LIFE INSURANCE COMPANY	0.00%	232	2,839	\$341,544	\$347,779	\$0	\$412,273	\$810,044	232.92%
17	ALLSTATE LIFE INSURANCE COMPANY OF NEW YOR	0.00%	348	4	\$1,339	\$1,307	\$0	\$0	\$0	0.00%
18	AMALGAMATED LIFE INSURANCE COMPANY	0.00%	228	1,789	\$365,856	\$350,747	\$0	\$786,370	\$394,726	112.54%
19	AMERICAN ALTERNATIVE INSURANCE CORPORATIO	0.00%	377	0	\$0	\$0	\$0	\$21,610	-\$388,643	N/A
20	AMERICAN BANKERS INSURANCE COMPANY OF FLO	0.00%	349	7	\$1,255	\$1,255	\$0	\$0	\$0	0.00%
21	AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA	0.00%	325	9,567	\$9,632	\$11,592	\$0	\$0	-\$6,178	-53.30%
22	AMERICAN CONTINENTAL INSURANCE COMPANY	0.07%	84	3,110	\$7,916,505	\$7,969,477	\$0	\$6,083,788	\$6,133,464	76.96%
23	AMERICAN FAMILY LIFE ASSURANCE COMPANY OF C	0.88%	18	372,116	\$97,762,750	\$97,960,859	\$0	\$41,133,041	\$42,678,117	43.57%
24	AMERICAN FAMILY MUTUAL INSURANCE COMPANY S	0.05%	103	1,707	\$5,585,689	\$6,167,932	\$0	\$3,545,871	\$2,237,287	36.27%
25	AMERICAN FEDERATED LIFE INSURANCE COMPANY	0.01%	175	8,791	\$1,202,348	\$1,130,622	\$0	\$175,517	\$169,275	14.97%
26	AMERICAN FIDELITY ASSURANCE COMPANY	0.16%	53	59,778	\$18,384,174	\$18,242,835	\$0	\$6,294,903	\$6,307,800	34.58%
27	AMERICAN FINANCIAL SECURITY LIFE INSURANCE C	0.00%	253	469	\$162,026	\$162,668	\$0	\$3,910	-\$163,794	-100.69%
28	AMERICAN GENERAL LIFE INSURANCE CO	0.02%	159	7,523	\$1,724,117	\$1,775,267	\$0	\$1,583,057	\$1,590,662	89.60%
29	AMERICAN HEALTH AND LIFE INSURANCE COMPANY	0.01%	177	7,313	\$1,131,523	\$2,151,089	\$0	\$566,953	\$523,218	24.32%
30	AMERICAN HERITAGE LIFE INSURANCE COMPANY	0.14%	57	136,405	\$16,113,161	\$16,033,578	\$0	\$8,741,567	\$8,650,435	53.95%
31	AMERICAN HOME ASSURANCE COMPANY	0.00%	341	0	\$2,000	\$1,983	\$5	\$0	-\$10	-0.50%
32	AMERICAN HOME LIFE INSURANCE COMPANY	0.00%	364	7	\$319	\$339	\$0	\$0	\$0	0.00%
33	AMERICAN INCOME LIFE INSURANCE CO	0.02%	150	214,186	\$1,980,951	\$1,983,073	\$0	\$716,064	\$1,105,022	55.72%
34	AMERICAN NATIONAL INSURANCE COMPANY	0.00%	237	902	\$305,433	\$339,366	\$0	\$508,970	\$575,804	169.67%
35	AMERICAN NATIONAL LIFE INSURANCE COMPANY OI	0.01%	192	288	\$862,560	\$883,007	\$0	\$621,704	\$612,643	69.38%
36	AMERICAN PROGRESSIVE LIFE AND HEALTH INSURA	0.00%	335	1	\$4,512	\$5,056	\$0	\$139	\$96	1.90%
37	AMERICAN PUBLIC LIFE INSURANCE COMPANY	0.02%	134	3,768	\$2,486,357	\$2,465,288	\$0	\$992,800	\$1,135,895	46.08%
38	AMERICAN REPUBLIC CORP INSURANCE COMPANY	0.04%	116	1,320	\$4,013,542	\$4,012,010	\$0	\$2,613,563	\$2,572,343	64.12%
39	AMERICAN REPUBLIC INSURANCE COMPANY	0.09%	78	3,631	\$9,593,746	\$9,381,350	\$0	\$7,747,062	\$7,438,617	79.29%
40	AMERICAN RETIREMENT LIFE INSURANCE COMPANY	0.02%	152	718	\$1,957,816	\$1,967,632	\$0	\$1,501,712	\$1,464,647	74.44%
41	AMERICAN STATES INSURANCE COMPANY	0.00%	357	1	\$622	\$1,681	\$0	\$1,800	-\$6,542	-389.17%
42	AMERICAN UNITED LIFE INSURANCE COMPANY	0.02%	147	19,941	\$2,077,486	\$2,077,995	\$0	\$1,285,341	\$783,345	37.70%
43	AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE	0.05%	104	2,564	\$5,301,015	\$5,341,629	\$0	\$4,249,558	\$4,236,875	79.32%
44	AMERITAS LIFE INSURANCE CORP	0.13%	63	29,981	\$14,486,291	\$14,560,510	\$0	\$9,020,120	\$9,889,077	67.92%
45	AMEX ASSURANCE COMPANY	0.00%	246	22,448	\$233,020	\$232,384	\$0	\$1,968	\$33,448	14.39%
46	AMFIRST INSURANCE COMPANY	0.00%	242	1,293	\$266,577	\$266,577	\$0	\$24,239	\$24,845	9.32%
47	ANTHEM INSURANCE COMPANIES INC	0.55%	28	51,520	\$61,285,791	\$66,650,935	\$0	\$52,028,674	\$56,864,120	85.32%
48	ANTHEM LIFE INSURANCE COMPANY	0.04%	113	93,543	\$4,082,000	\$4,089,172	\$0	\$1,497,122	\$1,778,275	43.49%
49	ARCH INSURANCE COMPANY	0.00%	264	2,799	\$108,383	\$114,159	\$0	\$48,772	\$62,931	55.13%
50	ARCH LIFE INSURANCE COMPANY OF AMERICA	0.00%	377	0	\$0	\$33	\$0	\$0	-\$17	-51.52%
51	ASPEN AMERICAN INSURANCE COMPANY	0.05%	102	5,508	\$5,737,882	\$5,737,693	\$0	\$830,355	\$2,666,890	46.48%
52	ASSURANCEAMERICA INSURANCE COMPANY	0.00%	279	1,227	\$63,722	\$64,305	\$0	\$0	\$0	0.00%
53	ASSURED LIFE ASSOCIATION	0.01%	161	709	\$1,657,734	\$1,692,448	\$0	\$1,362,233	\$1,512,343	89.36%
54	ASSURITY LIFE INSURANCE COMPANY	0.02%	142	6,238	\$2,218,576	\$2,251,544	\$0	\$921,449	\$1,134,550	50.39%
55	ATHENE ANNUITY & LIFE ASSURANCE COMPANY	0.00%	261	740	\$129,909	\$123,554	\$0	\$33,727	-\$2,847	-2.30%
56	ATHENE ANNUITY AND LIFE COMPANY	0.00%	344	10	\$1,506	\$1,642	\$0	\$5,044	\$2,822	171.86%
57	ATLANTA LIFE INSURANCE COMPANY	0.00%	351	0	\$819	\$760	\$0	\$0	\$0	0.00%
58	ATLANTIC SPECIALTY INSURANCE COMPANY	0.00%	219	387	\$468,322	\$469,401	\$0	\$24,884	-\$1,425	-0.30%
59	AUTO CLUB LIFE INSURANCE COMPANY	0.00%	302	419	\$29,560	\$29,935	\$0	\$36,250	\$39,776	132.87%
60	AUTO OWNERS LIFE INSURANCE COMPANY	0.00%	214	322	\$546,539	\$536,418	\$0	\$39,324	-\$49,017	-9.14%
61	AXIS INSURANCE COMPANY	0.02%	157	49,815	\$1,763,970	\$1,713,515	\$0	\$605,600	\$750,427	43.79%
62	BALTIMORE LIFE INSURANCE COMPANY THE	0.00%	339	10	\$2,228	\$2,228	\$0	\$0	\$0	0.00%
63	BANKERS FIDELITY ASSURANCE COMPANY	0.00%	293	14	\$37,450	\$0	\$0	\$0	\$0	N/A
64	BANKERS FIDELITY LIFE INSURANCE COMPANY	0.01%	189	483	\$931,709	\$869,372	\$0	\$485,350	\$466,084	53.61%
65	BANKERS LIFE AND CASUALTY COMPANY	0.19%	49	14,236	\$21,464,547	\$23,620,132	\$301	\$23,120,396	\$20,738,889	87.80%
66	BANNER LIFE INSURANCE COMPANY	0.00%	255	871	\$153,769	\$153,769	\$0	\$0	\$0	0.00%
67	BCS INSURANCE COMPANY	0.02%	132	11,878	\$2,602,773	\$2,643,904	\$0	\$1,769,247	\$2,228,679	84.30%
68	BEAZLEY INSURANCE COMPANY INC	0.11%	67	625	\$12,134,665	\$12,134,665	\$0	\$4,063,156	\$8,308,717	68.47%
69	BERKLEY LIFE AND HEALTH INSURANCE COMPANY	0.16%	56	65	\$17,495,312	\$17,643,050	\$0	\$13,858,630	\$13,035,917	73.89%
70	BERKSHIRE HATHAWAY SPECIALTY INSURANCE COI	0.01%	206	407	\$625,583	\$626,285	\$0	\$445,368	\$310,653	49.60%
71	BERKSHIRE LIFE INSURANCE COMPANY OF AMERIC/	0.06%	92	3,656	\$6,959,183	\$6,892,672	\$0	\$1,442,931	\$6,760,238	98.08%
72	BEST LIFE AND HEALTH INSURANCE COMPANY	0.01%	204	327	\$704,252	\$688,026	\$0	\$395,831	\$388,503	56.47%
73	BLUE CROSS AND BLUE SHIELD OF KANSAS CITY	9.67%	3	282,454	\$1,078,831,178	\$1,078,831,178	\$0	\$826,361,255	\$836,339,450	77.52%
74	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.00%	217	3,423	\$480,164	\$468,835	\$0	\$134,313	\$127,484	27.19%
75	BRIGHTHOUSE LIFE INSURANCE COMPANY	0.01%	167	583	\$1,411,713	\$1,812,442	\$0	\$3,360,421	\$3,507,236	193.51%
76	CANADA LIFE ASSURANCE COMPANY	0.00%	288	68	\$44,495	\$80,531	\$0	\$309,790	\$326,656	405.63%
77	CARE IMPROVEMENT PLUS SOUTH CENTRAL INSUR	5.32%	5	34,705	\$593,375,393	\$591,876,195	\$0	\$447,774,349	\$444,759,822	75.14%
78	CATERPILLAR INSURANCE COMPANY	0.00%	377	1,725	\$0	\$0	\$0	\$4,451,197	\$484,380	N/A
79	CATHOLIC FINANCIAL LIFE	0.00%	360	5	\$509	\$541	\$0	\$0	\$0	0.00%
80	CATHOLIC ORDER OF FORESTERS	0.00%	301	21	\$32,578	\$32,578	\$0	\$37,710	\$37,710	115.75%
81	CATLIN INSURANCE COMPANY INC	0.00%	269	103	\$94,768	\$98,813	\$0	\$256,761	\$164,651	166.63%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
82	CELTIC INSURANCE COMPANY	3.10%	10	92,062	\$346,328,138	\$346,328,138	\$0	\$270,449,064	\$257,879,587	74.46%
83	CENTRAL SECURITY LIFE INSURANCE CO	0.00%	350	3	\$856	\$891	\$0	\$0	\$0	0.00%
84	CENTRAL STATES HEALTH & LIFE CO OF OMAHA	0.01%	209	3,540	\$602,556	\$956,963	\$0	\$346,570	\$112,366	11.74%
85	CENTRAL STATES INDEMNITY COMPANY OF OMAHA	0.00%	229	8,213	\$359,834	\$359,893	\$0	\$27,457	\$9,459	2.63%
86	CENTRE LIFE INSURANCE COMPANY	0.00%	271	63	\$86,279	\$92,029	\$0	\$21,247	\$6,328	6.88%
87	CHESAPEAKE LIFE INSURANCE COMPANY THE	0.06%	94	26,283	\$6,521,766	\$6,597,189	\$0	\$1,913,432	\$2,150,994	32.60%
88	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.03%	127	815	\$3,256,887	\$3,412,160	\$0	\$2,352,382	\$1,665,865	48.82%
89	CICA LIFE INSURANCE COMPANY OF AMERICA	0.00%	367	1	\$200	\$200	\$0	\$0	\$0	0.00%
90	CIGNA HEALTH AND LIFE INSURANCE COMPANY	5.66%	4	414,922	\$631,885,156	\$643,880,310	\$0	\$548,677,406	\$561,303,735	87.18%
91	CIGNA LIFE INSURANCE COMPANY OF NEW YORK	0.00%	238	3	\$296,101	\$296,101	\$0	\$1,535,352	\$1,594,449	538.48%
92	CIGNA NATIONAL HEALTH INSURANCE COMPANY	0.00%	287	19	\$44,842	\$44,909	\$0	\$19,762	\$18,753	41.76%
93	CINCINNATI LIFE INSURANCE COMPANY THE	0.00%	292	45	\$42,021	\$43,346	\$0	\$37,600	\$30,269	69.83%
94	CITIZENS SECURITY LIFE INS CO	0.05%	96	13,696	\$6,024,055	\$5,925,426	\$0	\$2,889,993	\$2,882,489	48.65%
95	CLEAR SPRING HEALTH INSURANCE COMPANY	0.01%	185	2,155	\$973,960	\$1,613,966	\$0	\$2,295,632	\$1,977,202	122.51%
96	CMFG LIFE INSURANCE COMPANY	0.05%	97	3,799	\$6,005,036	\$5,979,969	\$0	\$1,903,044	\$2,002,165	33.48%
97	COLONIAL LIFE & ACCIDENT INSURANCE COMPANY	0.13%	62	33,540	\$14,981,709	\$14,867,654	\$0	\$5,833,907	\$5,959,053	40.08%
98	COLONIAL PENN LIFE INSURANCE COMPANY	0.11%	66	5,799	\$12,493,657	\$12,516,280	\$0	\$8,128,122	\$8,000,799	63.92%
99	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.00%	336	1	\$3,198	\$3,211	\$0	\$385	\$362	11.27%
100	COMBINED INSURANCE CO OF AMERICA	0.21%	44	2,063,379	\$23,213,373	\$22,901,991	\$0	\$17,824,651	\$18,312,394	79.96%
101	COMMERCIAL TRAVELERS LIFE INSURANCE COMPAN	0.00%	333	172	\$4,687	\$5,160	\$0	\$7,637	\$7,637	148.00%
102	COMMONWEALTH ANNUITY AND LIFE INSURANCE CO	0.00%	346	3	\$1,405	\$1,404	\$0	\$26,143	\$26,108	1859.54%
103	COMPANION LIFE INSURANCE COMPANY	0.30%	34	32,371	\$33,531,305	\$33,475,468	\$0	\$24,261,307	\$23,704,481	70.81%
104	COMPBENEFITS INSURANCE COMPANY	0.12%	64	1,404	\$13,927,125	\$13,927,125	\$0	\$9,631,306	\$11,487,694	82.48%
105	CONNECTICUT GENERAL LIFE INS CO	0.00%	276	167	\$75,621	\$49,384	\$0	\$1,036,914	\$928,257	1879.67%
106	CONTINENTAL AMERICAN INSURANCE COMPANY	0.14%	61	72,363	\$15,199,970	\$15,346,926	\$0	\$6,687,119	\$7,066,916	46.05%
107	CONTINENTAL CASUALTY COMPANY	0.06%	91	4,409	\$7,010,329	\$6,705,325	\$0	\$14,135,389	\$8,890,887	132.59%
108	CONTINENTAL GENERAL INSURANCE COMPANY	0.03%	128	4,146	\$3,256,754	\$3,362,294	\$0	\$3,852,947	\$2,911,259	86.59%
109	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.07%	89	8,850	\$7,274,959	\$7,269,587	\$0	\$4,093,355	\$4,243,605	58.37%
110	COUNTRY LIFE INSURANCE COMPANY	0.01%	173	780	\$1,212,056	\$1,199,517	\$0	\$703,609	\$1,078,555	89.92%
111	COVENTRY HEALTH AND LIFE INSURANCE COMPANY	5.11%	6	51,648	\$570,071,185	\$570,071,185	\$0	\$471,650,305	\$474,306,334	83.20%
112	COX HEALTH SYSTEMS INSURANCE COMPANY	1.29%	11	28,727	\$144,392,048	\$144,392,048	\$0	\$124,422,611	\$126,101,378	87.33%
113	CROATIAN FRATERNAL UNION OF AMERICA	0.00%	363	21	\$412	\$392	\$0	\$100	\$100	25.51%
114	CSA FRATERNAL LIFE	0.00%	377	0	\$0	\$0	\$0	\$1	\$1	N/A
115	DEARBORN LIFE INSURANCE COMPANY	0.01%	200	3,107	\$753,100	\$753,100	\$0	\$924,474	\$924,474	122.76%
116	DELAWARE AMERICAN LIFE INSURANCE COMPANY	0.00%	370	2	\$152	\$154	\$0	\$13,542	\$13,760	8935.06%
117	DENTAL CARE PLUS INC	0.01%	197	61,242	\$795,218	\$796,583	\$0	\$234,909	\$240,956	30.25%
118	DENTEGRA INSURANCE COMPANY	0.04%	112	6,275	\$4,188,158	\$3,927,808	\$0	\$1,832,099	\$1,842,209	46.90%
119	DSM USA INSURANCE COMPANY INC	0.00%	244	1,080	\$256,899	\$256,899	\$0	\$76,447	\$78,994	30.75%
120	ELIPS LIFE INSURANCE COMPANY	0.00%	224	413	\$408,662	\$433,868	\$0	\$239,452	\$335,071	77.23%
121	ELIXIR INSURANCE COMPANY	0.01%	195	632	\$810,718	\$810,718	\$0	\$734,642	\$626,984	77.34%
122	EMC NATIONAL LIFE COMPANY	0.00%	283	0	\$52,771	\$53,749	\$0	\$13,179	\$7,957	14.80%
123	EMPLOYERS INSURANCE COMPANY OF WAUSAU	0.00%	377	0	\$0	\$0	\$0	\$15,600	\$13,661	N/A
124	EPIC LIFE INSURANCE COMPANY THE	0.00%	295	19	\$36,028	\$36,645	\$0	\$20,761	-\$56,164	-153.27%
125	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY	0.00%	248	346	\$209,279	\$201,137	\$0	\$1,323,242	\$1,326,937	659.72%
126	EQUITABLE FINANCIAL LIFE INSURANCE COMPANY (	0.01%	169	9,981	\$1,318,486	\$1,327,433	\$0	\$776,127	\$781,540	58.88%
127	EVEREST REINSURANCE COMPANY	0.07%	81	2,237	\$8,326,021	\$8,838,163	\$0	\$9,861,278	\$9,296,452	105.19%
128	FAIR AMERICAN INSURANCE AND REINSURANCE CO	0.01%	180	208	\$1,099,091	\$1,099,091	\$0	\$370,845	\$389,322	35.42%
129	FAMILY BENEFIT LIFE INSURANCE COMPANY	0.00%	345	98	\$1,495	\$1,495	\$0	\$0	\$0	0.00%
130	FAMILY HERITAGE LIFE INSURANCE COMPANY OF AI	0.09%	75	34,175	\$9,960,937	\$9,976,031	\$0	\$1,729,874	\$1,847,818	18.52%
131	FAMILY LIFE INSURANCE COMPANY	0.00%	256	140	\$151,218	\$150,198	\$0	\$83,491	\$79,859	53.17%
132	FARM BUREAU LIFE INSURANCE COMPANY OF MISSI	0.00%	273	139,635	\$77,979	\$78,251	\$0	\$48,571	\$41,849	53.48%
133	FARMERS MUTUAL HAIL INSURANCE COMPANY OF IL	0.00%	366	17	\$255	\$255	\$0	\$0	\$0	0.00%
134	FARMERS NEW WORLD LIFE INSURANCE COMPANY	0.01%	207	2,896	\$615,322	\$615,321	\$0	\$697,226	\$697,226	113.31%
135	FEDERAL INSURANCE COMPANY	0.02%	146	223,021	\$2,132,661	\$2,230,923	\$0	\$472,226	\$741,095	33.22%
136	FEDERAL LIFE INSURANCE COMPANY	0.00%	351	39	\$819	\$481	\$0	\$0	\$0	0.00%
137	FEDERATED LIFE INSURANCE COMPANY	0.01%	178	884	\$1,127,507	\$1,153,708	\$0	\$297,634	\$607,726	52.68%
138	FIDELITY LIFE ASSOCIATION A LEGAL RESERVE LIF	0.00%	321	400	\$12,259	\$11,710	\$0	\$0	-\$11	-0.09%
139	FIDELITY SECURITY LIFE INSURANCE COMPANY	0.19%	47	272,861	\$21,751,014	\$21,751,253	\$0	\$14,053,158	\$14,386,305	66.14%
140	FIRST ALLMERICA FINANCIAL LIFE INSURANCE COMI	0.00%	373	1	\$111	\$115	\$0	\$8,478	\$8,479	7373.04%
141	FIRST CONTINENTAL LIFE & ACCIDENT INSURANCE (	0.02%	140	6,266	\$2,289,780	\$0	\$0	\$0	\$0	N/A
142	FIRST HEALTH LIFE & HEALTH INSURANCE COMPAN	0.01%	163	1,155	\$1,607,785	\$1,600,669	\$0	\$1,034,605	\$1,108,043	69.22%
143	FORETHOUGHT LIFE INSURANCE COMPANY	0.01%	193	443	\$837,912	\$838,321	\$0	\$37,330	\$36,161	4.31%
144	FREEDOM LIFE INSURANCE COMPANY OF AMERICA	0.17%	52	31,099	\$18,445,100	\$18,357,002	\$0	\$6,773,213	\$7,621,013	41.52%
145	GARDEN STATE LIFE INSURANCE COMPANY	0.00%	319	14	\$13,306	\$9,188	\$0	\$8,507	\$11,102	120.83%
146	GENERAL STAR NATIONAL INS CO	0.00%	377	20	\$0	\$0	\$0	\$0	\$0	N/A
147	GENWORTH LIFE AND ANNUITY INSURANCE COMPAN	0.00%	234	156	\$329,854	\$354,092	\$0	\$687,136	\$567,201	160.18%
148	GENWORTH LIFE INSURANCE COMPANY	0.44%	30	24,768	\$48,708,046	\$49,263,551	\$0	\$49,239,803	\$43,976,957	89.27%
149	GERBER LIFE INSURANCE COMPANY	0.16%	55	75,419	\$18,176,582	\$18,268,825	\$0	\$10,972,079	\$11,382,523	62.31%
150	GLEANER LIFE INSURANCE SOCIETY	0.00%	377	7	\$0	\$0	\$0	\$0	\$0	N/A
151	GLOBE LIFE AND ACCIDENT INSURANCE COMPANY	0.01%	162	5,688	\$1,653,643	\$1,723,582	\$0	\$1,145,385	\$1,049,671	60.90%
152	GOLDEN RULE INSURANCE COMPANY	0.65%	21	48,667	\$73,108,490	\$73,557,443	\$0	\$45,077,316	\$47,302,863	64.31%
153	GOVERNMENT EMPLOYEES INSURANCE CO	0.00%	368	3	\$183	\$217	\$0	\$0	\$44	20.28%
154	GOVERNMENT PERSONNEL MUTUAL LIFE INSURANC	0.00%	227	113	\$380,747	\$379,604	\$0	\$256,472	\$248,184	65.38%
155	GPM HEALTH AND LIFE INSURANCE COMPANY	0.01%	170	505	\$1,309,792	\$1,321,114	\$0	\$1,364,563	\$1,356,222	102.66%
156	GREAT AMERICAN INSURANCE COMPANY	0.03%	129	3,093	\$3,222,586	\$3,519,772	\$0	\$1,115,561	-\$556,894	-15.82%
157	GREAT AMERICAN LIFE INSURANCE COMPANY	0.00%	250	108	\$193,591	\$194,671	\$0	\$103,446	\$201,165	103.34%
158	GREAT AMERICAN SPIRIT INSURANCE COMPANY	0.00%	258	141	\$135,520	\$38,404	\$0	\$0	\$2,321	6.04%
159	GREAT MIDWEST INSURANCE COMPANY	0.02%	133	1,742	\$2,541,865	\$2,541,865	\$0	\$2,267,103	\$3,742,492	147.23%
160	GREAT NORTHERN INSURANCE COMPANY	0.00%	313	39	\$16,423	\$18,585	\$0	\$0	\$703	3.78%
161	GREAT SOUTHERN LIFE INSURANCE COMPANY	0.00%	311	26	\$18,098	\$17,400	\$0	\$7,800	\$8,912	51.22%
162	GREAT-WEST LIFE & ANNUITY INSURANCE COMPAN	0.01%	203	506	\$711,155	\$1,652,632	\$0	\$848,580	\$859,764	52.02%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
163	GREENWICH INSURANCE COMPANY	0.02%	149	1,519	\$2,028,595	\$2,072,024	\$0	\$2,469,634	\$2,172,094	104.83%
164	GUARANTEE TRUST LIFE INSURANCE COMPANY	0.10%	69	15,203	\$11,521,509	\$11,280,471	\$0	\$5,350,493	\$6,038,005	53.53%
165	GUARANTY INCOME LIFE INSURANCE COMPANY	0.00%	280	48	\$54,843	\$54,926	\$0	\$40,465	\$41,752	76.02%
166	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA	0.61%	24	519,441	\$67,577,824	\$67,965,830	\$11,820	\$38,403,407	\$39,852,502	58.64%
167	HARTFORD FIRE INSURANCE COMPANY	0.00%	260	129	\$130,050	\$72,126	\$0	\$0	\$39,761	55.13%
168	HARTFORD LIFE AND ACCIDENT INSURANCE COMPA	0.58%	25	408,120	\$64,902,489	\$65,327,585	\$0	\$33,058,276	\$41,169,548	63.02%
169	HCC LIFE INSURANCE COMPANY	0.57%	27	207,688	\$63,881,737	\$67,439,666	\$0	\$46,427,188	\$48,306,065	71.63%
170	HEALTH CARE SERVICE CORPORATION	0.02%	155	820	\$1,812,748	\$1,812,748	\$0	\$2,132,691	\$2,115,459	116.70%
171	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	17.05%	1	640,618	\$1,902,786,066	\$1,901,432,217	\$0	\$1,596,530,812	\$1,602,474,220	84.28%
172	HEARTLAND NATIONAL LIFE INSURANCE COMPANY	0.02%	154	2,361	\$1,821,300	\$1,848,901	\$0	\$835,028	\$831,893	44.99%
173	HM LIFE INSURANCE COMPANY	0.05%	99	96,999	\$5,939,769	\$5,973,814	\$0	\$6,486,961	\$6,699,356	112.15%
174	HORACE MANN LIFE INSURANCE COMPANY	0.00%	318	113	\$14,304	\$14,296	\$0	\$7,490	-\$9,277	-64.89%
175	HUMANA INSURANCE COMPANY	4.00%	8	231,738	\$446,091,188	\$445,023,358	\$0	\$342,544,057	\$355,042,720	79.78%
176	HUMANADENTAL INSURANCE COMPANY	0.08%	79	12,595	\$8,753,441	\$8,756,311	\$0	\$6,852,729	\$7,044,428	80.45%
177	IA AMERICAN LIFE INSURANCE COMPANY	0.00%	369	2	\$176	\$178	\$0	\$0	\$0	0.00%
178	IDEALIFE INSURANCE COMPANY	0.00%	314	45	\$16,397	\$27,042	\$0	\$14,516	\$25,681	94.97%
179	ILLINOIS MUTUAL LIFE INSURANCE COMPANY	0.01%	172	3,993	\$1,279,660	\$1,315,900	\$0	\$1,187,665	\$381,653	29.00%
180	INDEPENDENCE AMERICAN INSURANCE COMPANY	0.02%	139	1,341	\$2,306,454	\$2,303,879	\$0	\$604,283	\$615,903	26.73%
181	INDEPENDENT ORDER OF FORESTERS THE	0.00%	277	266	\$73,675	\$73,675	\$0	\$956	\$956	1.30%
182	INDIVIDUAL ASSURANCE COMPANY LIFE HEALTH & /	0.09%	77	4,355	\$9,843,117	\$9,957,818	\$0	\$7,810,626	\$7,947,951	79.82%
183	INSURANCE COMPANY OF NORTH AMERICA	0.00%	377	0	\$0	\$0	\$0	\$8,989	\$8,989	N/A
184	INTEGON NATIONAL INSURANCE COMPANY	0.02%	144	932	\$2,148,177	\$2,148,177	\$0	\$462,680	\$693,509	32.28%
185	IRONSHORE INDEMNITY INC	0.09%	74	5,670	\$10,213,079	\$10,031,880	\$0	\$10,554,605	\$8,675,784	86.48%
186	JACKSON NATIONAL LIFE INSURANCE COMPANY	0.00%	218	577	\$478,459	\$474,364	\$0	\$1,573,327	\$1,585,727	334.28%
187	JEFFERSON INSURANCE COMPANY	0.00%	377	0	\$0	\$0	\$0	-\$94	-\$94	N/A
188	JEFFERSON NATIONAL LIFE INSURANCE COMPANY	0.00%	307	16	\$22,174	\$22,199	\$0	\$27,149	\$22,118	99.64%
189	JOHN ALDEN LIFE INSURANCE COMPANY	0.00%	236	383	\$314,282	\$318,255	\$0	\$1,516,637	\$1,250,066	392.79%
190	JOHN HANCOCK LIFE & HEALTH INSURANCE COMPA	0.00%	284	38	\$50,735	\$50,828	\$0	\$54,250	-\$440,832	-867.30%
191	JOHN HANCOCK LIFE INSURANCE COMPANY (USA)	0.27%	35	18,455	\$29,910,028	\$30,480,337	\$10	\$24,983,646	\$21,900,272	71.85%
192	KAISER PERMANENTE INSURANCE COMPANY	0.00%	225	111,107	\$386,948	\$386,948	\$0	\$97,076	\$97,076	25.09%
193	KANSAS CITY LIFE INSURANCE COMPANY	0.05%	101	24,599	\$5,907,010	\$5,945,108	\$0	\$3,271,180	\$3,003,053	50.51%
194	KNIGHTS OF COLUMBUS	0.04%	117	3,305	\$3,988,911	\$4,059,846	\$0	\$1,383,696	\$1,922,661	47.36%
195	LAFAYETTE LIFE INSURANCE COMPANY THE	0.00%	377	0	\$0	\$0	\$0	\$38,038	\$37,920	N/A
196	LEADERS LIFE INSURANCE COMPANY	0.00%	328	17	\$6,346	\$5,889	\$0	\$277	\$153	2.60%
197	LIBERTY BANKERS LIFE INSURANCE COMPANY	0.00%	326	45	\$6,902	\$5,888	\$0	\$6,325	\$5,981	101.58%
198	LIBERTY INSURANCE UNDERWRITERS INC	0.02%	138	7	\$2,321,289	\$2,320,900	\$0	\$2,001,268	\$1,963,081	84.58%
199	LIBERTY NATIONAL LIFE INSURANCE COMPANY	0.03%	121	23,403	\$3,679,727	\$3,680,510	\$0	\$1,274,530	\$1,287,539	34.98%
200	LIFE INSURANCE COMPANY OF NORTH AMERICA	0.51%	29	84,703	\$56,899,590	\$57,878,969	\$0	\$33,874,052	\$45,409,010	78.46%
201	LIFE INSURANCE COMPANY OF THE SOUTHWEST	0.00%	371	0	\$123	\$123	\$0	\$0	\$0	0.00%
202	LIFE OF THE SOUTH INSURANCE COMPANY	0.01%	187	4,761	\$965,366	\$755,867	\$0	\$194,228	\$211,900	28.03%
203	LIFESECURE INSURANCE COMPANY	0.01%	194	822	\$837,744	\$825,846	\$0	\$55,106	\$77,569	9.39%
204	LIFESHIELD NATIONAL INSURANCE CO	0.04%	115	3,211	\$4,013,987	\$4,049,358	\$0	\$1,425,529	-\$931,548	-23.00%
205	LINCOLN BENEFIT LIFE COMPANY	0.01%	168	1,252	\$1,404,145	\$1,405,769	\$0	\$4,490,914	\$5,551,940	394.94%
206	LINCOLN HERITAGE LIFE INSURANCE COMPANY	0.00%	298	240	\$34,788	\$34,773	\$0	\$0	\$0	0.00%
207	LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK	0.00%	294	22	\$36,568	\$36,261	\$0	\$78,773	\$97,400	268.61%
208	LINCOLN LIFE ASSURANCE COMPANY OF BOSTON	0.24%	39	105,896	\$26,374,943	\$26,544,181	\$0	\$14,819,324	\$18,817,657	70.89%
209	LINCOLN NATIONAL LIFE INSURANCE COMPANY	0.19%	48	123,121	\$21,638,200	\$22,279,459	\$0	\$13,967,711	\$14,317,020	64.26%
210	LOYAL AMERICAN LIFE INSURANCE COMPANY	0.03%	119	10,170	\$3,815,336	\$3,814,177	\$0	\$2,208,876	\$2,235,848	58.62%
211	LUMICO LIFE INSURANCE COMPANY	0.04%	106	2,839	\$4,808,609	\$4,874,552	\$0	\$3,384,133	\$3,894,758	79.90%
212	MADISON NATIONAL LIFE INSURANCE COMPANY INC	0.00%	226	1,484	\$383,332	\$381,292	\$0	\$409,626	\$672,959	176.49%
213	MAGNA INSURANCE COMPANY	0.00%	285	167	\$47,805	\$47,805	\$0	\$16,333	\$16,592	74.71%
214	MANHATTAN LIFE INSURANCE COMPANY	0.20%	45	9,318	\$22,716,627	\$22,632,716	\$0	\$17,361,341	\$16,441,537	32.65%
215	MANHATTAN NATIONAL LIFE INSURANCE COMPANY	0.00%	358	1	\$601	\$609	\$0	\$0	\$0	0.00%
216	MANHATTANLIFE ASSURANCE COMPANY OF AMERIC	0.05%	100	7,435	\$5,912,504	\$5,827,250	\$0	\$2,211,526	\$2,103,883	36.10%
217	MARKEL INSURANCE COMPANY	0.00%	259	43,511	\$135,470	\$172,913	\$0	\$21,123	\$17,877	10.34%
218	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPA	0.09%	72	5,253	\$10,601,234	\$11,245,322	\$424,015	\$9,364,227	\$7,083,636	62.99%
219	MEDAMERICA INSURANCE COMPANY	0.01%	182	501	\$1,006,700	\$1,068,086	\$0	\$547,389	\$582,048	54.49%
220	MEDCO CONTAINMENT LIFE INSURANCE COMPANY	0.21%	42	22,887	\$23,576,236	\$23,576,236	\$0	\$25,844,288	\$17,830,051	75.63%
221	MEDICA INSURANCE COMPANY	0.18%	51	2,916	\$19,692,733	\$19,692,733	\$0	\$17,705,044	\$16,279,910	82.67%
222	MEDICO CORP LIFE INSURANCE COMPANY	0.00%	247	117	\$215,985	\$216,140	\$0	\$175,159	\$173,756	80.39%
223	MEDICO INSURANCE COMPANY	0.03%	120	5,215	\$3,727,336	\$3,735,687	\$0	\$1,396,395	\$1,366,457	36.58%
224	MERIT LIFE INSURANCE CO	0.00%	377	0	-\$2,133	\$31,426	\$0	\$55,278	\$9,052	28.80%
225	METROPOLITAN LIFE INSURANCE COMPANY	1.24%	12	756,876	\$138,401,193	\$133,510,842	\$0	\$102,596,743	\$105,338,498	78.90%
226	METROPOLITAN TOWER LIFE INSURANCE COMPANY	0.00%	270	92	\$86,451	\$80,423	\$0	\$615,967	\$370,941	461.24%
227	MIDWEST NATIONAL LIFE INSURANCE COMPANY OF	0.00%	265	836	\$108,010	\$110,099	\$0	\$49,733	\$73,993	67.21%
228	MINNESOTA LIFE INSURANCE COMPANY	0.11%	68	103,233	\$11,725,281	\$11,737,633	\$0	\$5,210,538	\$1,368,881	11.66%
229	MISSOURI VALLEY LIFE AND HEALTH INSURANCE CC	0.91%	17	90,465	\$101,527,602	\$101,527,602	\$0	\$87,368,627	\$91,791,637	90.41%
230	MODERN WOODMEN OF AMERICA	0.00%	375	0	\$15	\$15	\$0	\$5,675	\$2,651	17673.33%
231	MONITOR LIFE INSURANCE COMPANY OF NEW YORK	0.01%	165	1,459	\$1,571,439	\$1,586,926	\$0	\$751,073	\$683,784	43.09%
232	MONY LIFE INSURANCE COMPANY	0.00%	263	108	\$110,660	\$125,008	\$62,278	\$970,282	\$780,910	624.69%
233	MOUNTAIN LIFE INSURANCE COMPANY	0.00%	300	337	\$34,383	\$0	\$0	\$13,812	\$0	N/A
234	MUTUAL OF AMERICA LIFE INSURANCE COMPANY	0.00%	286	4	\$46,608	\$46,608	\$0	\$84,064	\$84,064	180.36%
235	MUTUAL OF OMAHA INSURANCE COMPANY	0.95%	15	350,802	\$106,226,931	\$107,122,024	\$0	\$75,053,412	\$71,861,678	67.08%
236	MUTUAL TRUST LIFE INSURANCE COMPANY A PAN-/	0.00%	355	1	\$663	\$663	\$0	\$0	\$0	0.00%
237	NASSAU LIFE AND ANNUITY COMPANY	0.01%	184	1,897	\$998,068	\$827,944	\$0	\$1,365,797	\$1,096,202	132.40%
238	NASSAU LIFE INSURANCE COMPANY	0.00%	323	25	\$10,929	\$0	\$0	\$0	\$0	N/A
239	NASSAU LIFE INSURANCE COMPANY OF KANSAS	0.00%	266	77	\$102,723	\$100,129	\$0	\$155,854	\$131,962	131.79%
240	NATIONAL BENEFIT LIFE INSURANCE COMPANY	0.00%	310	13	\$19,666	\$20,169	\$0	\$0	\$0	0.00%
241	NATIONAL CASUALTY COMPANY	0.00%	359	24	\$588	\$478	\$0	\$0	-\$2,256	-471.97%
242	NATIONAL FOUNDATION LIFE INSURANCE COMPANY	0.01%	191	7,479	\$880,511	\$876,955	\$0	\$288,110	\$281,905	32.15%
243	NATIONAL GUARDIAN LIFE INSURANCE COMPANY	0.07%	88	509,679	\$7,675,665	\$7,812,039	\$0	\$4,799,598	\$4,799,598	61.44%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
244	NATIONAL HEALTH INSURANCE COMPANY	0.21%	43	28,891	\$23,380,315	\$24,244,074	\$0	\$10,465,027	\$12,678,495	52.30%
245	NATIONAL LIFE INSURANCE COMPANY	0.00%	274	71	\$76,154	\$112,408	\$0	\$280,118	\$252,612	224.73%
246	NATIONAL TEACHERS ASSOCIATES LIFE INSURANCE	0.02%	158	6,281	\$1,730,522	\$1,722,849	\$0	\$560,066	\$528,622	30.68%
247	NATIONAL UNION FIRE INSURANCE COMPANY OF PIT	0.03%	131	1,066,120	\$2,997,461	\$2,994,373	\$0	\$858,988	\$819,595	27.37%
248	NATIONWIDE LIFE INSURANCE COMPANY	0.06%	93	3,354	\$6,796,701	\$6,875,795	\$0	\$4,592,441	\$4,954,999	72.06%
249	NATIONWIDE MUTUAL INSURANCE COMPANY	0.01%	205	498	\$642,920	\$615,698	\$0	\$596,034	\$315,237	51.20%
250	NEW ENGLAND LIFE INSURANCE COMPANY	0.00%	281	61	\$53,469	\$53,940	\$0	\$137,990	\$173,356	321.39%
251	NEW ERA LIFE INSURANCE COMPANY OF THE MIDWI	0.00%	305	10	\$25,348	\$25,712	\$0	\$35,128	\$34,991	136.09%
252	NEW YORK LIFE INSURANCE COMPANY	0.07%	82	12,699	\$8,285,744	\$8,307,543	\$504,633	\$4,511,629	\$5,392,273	64.91%
253	NIPPON LIFE INSURANCE COMPANY OF AMERICA	0.00%	268	677	\$97,432	\$98,117	\$0	\$48,492	\$51,116	52.10%
254	NORTH AMERICAN INSURANCE COMPANY	0.01%	181	297	\$1,084,343	\$1,103,054	\$0	\$864,231	\$848,412	76.91%
255	NORTH RIVER INSURANCE COMPANY THE	0.00%	377	727	-\$72,849	-\$72,849	\$0	-\$35,455	-\$260,556	357.67%
256	NORTHWESTERN LONG TERM CARE INSURANCE CO	0.16%	54	6,441	\$18,220,723	\$18,236,308	\$0	\$2,692,394	\$3,554,100	19.49%
257	NORTHWESTERN MUTUAL LIFE INSURANCE COMPAI	0.26%	37	23,528	\$29,575,928	\$29,447,495	\$9,722,551	\$12,517,259	\$4,013,814	13.63%
258	OCEANVIEW LIFE AND ANNUITY	0.00%	338	4	\$2,792	\$3,076	\$0	\$118,349	\$110,864	3604.16%
259	OHIO NATIONAL LIFE ASSURANCE CORPORATION	0.01%	208	311	\$606,685	\$609,452	\$0	\$489,194	\$491,927	80.72%
260	OHIO NATIONAL LIFE INSURANCE COMPANY THE	0.00%	262	77	\$110,716	\$110,564	\$21,787	\$301,926	\$368,871	333.63%
261	OLD AMERICAN INSURANCE COMPANY	0.00%	324	210	\$10,543	\$10,819	\$0	\$14,268	\$47,785	441.68%
262	OLD REPUBLIC LIFE INSURANCE COMPANY	0.00%	303	175	\$28,839	\$28,839	\$0	\$676	\$676	2.34%
263	OLD SURETY LIFE INSURANCE COMPANY	0.14%	58	6,504	\$15,861,375	\$15,864,786	\$0	\$9,775,443	\$9,830,585	61.96%
264	OLD UNITED LIFE INSURANCE COMPANY	0.00%	377	56	-\$66	\$14,376	\$0	\$0	\$0	0.00%
265	OMAHA HEALTH INSURANCE COMPANY	0.07%	86	8,034	\$7,777,992	\$7,777,992	\$0	\$10,148,830	\$7,718,471	99.23%
266	OMAHA INSURANCE COMPANY	0.58%	26	34,375	\$64,739,913	\$64,881,087	\$0	\$52,177,349	\$53,071,877	81.80%
267	OPTICARE OF UTAH INC	0.00%	304	338	\$28,260	\$28,260	\$0	\$14,314	\$14,683	51.96%
268	OSCAR INSURANCE COMPANY	0.07%	87	934	\$7,776,057	\$7,776,057	\$0	\$5,104,515	\$7,627,689	98.09%
269	OXFORD LIFE INSURANCE COMPANY	0.01%	198	251	\$775,806	\$795,905	\$0	\$498,641	\$477,093	59.94%
270	OZARK NATIONAL LIFE INSURANCE COMPANY	0.00%	290	1,338	\$42,932	\$43,975	\$0	\$15,670	\$17,075	38.83%
271	PAN-AMERICAN LIFE INSURANCE COMPANY	0.04%	109	4,136	\$4,509,691	\$4,490,756	\$0	\$1,673,253	\$1,815,359	40.42%
272	PARTNERRE AMERICA INSURANCE COMPANY	0.02%	148	0	\$2,070,575	\$2,070,575	\$0	\$0	\$85,720	4.14%
273	PAUL REVERE LIFE INSURANCE COMPANY	0.02%	153	3,413	\$1,845,954	\$2,065,863	\$0	\$4,407,294	\$3,050,717	147.67%
274	PAVONIA LIFE INSURANCE COMPANY OF MICHIGAN	0.00%	316	63	\$15,145	\$15,145	\$0	\$2,900	\$11,217	74.06%
275	PEKIN LIFE INSURANCE COMPANY	0.01%	164	786	\$1,595,488	\$1,685,695	\$0	\$1,119,770	\$1,175,976	69.76%
276	PENN MUTUAL LIFE INSURANCE COMPANY THE	0.00%	291	27	\$42,228	\$46,052	\$0	\$91,742	\$345,072	749.31%
277	PHILADELPHIA AMERICAN LIFE INSURANCE COMPAN	0.03%	122	3,823	\$3,593,679	\$3,591,721	\$0	\$1,789,825	\$1,913,539	53.28%
278	PHILADELPHIA INDEMNITY INSURANCE COMPANY	0.00%	231	803,910	\$346,139	\$347,144	\$0	\$26,616	\$110,456	31.82%
279	PHYSICIANS LIFE INSURANCE COMPANY	0.01%	186	356	\$965,696	\$973,643	\$0	\$669,067	\$666,385	68.44%
280	PHYSICIANS MUTUAL INSURANCE COMPANY	0.06%	90	10,081	\$7,110,476	\$7,141,793	\$0	\$4,481,330	\$4,968,184	69.56%
281	PLATEAU INSURANCE COMPANY	0.00%	275	1,095	\$75,702	\$160,370	\$0	\$65,552	\$32,894	20.51%
282	PRIMERICA LIFE INSURANCE COMPANY	0.00%	340	6	\$2,126	\$2,147	\$0	\$800	\$985	45.88%
283	PRINCIPAL LIFE INSURANCE COMPANY	0.42%	31	163,266	\$47,211,236	\$64,672,589	\$0	\$24,598,371	\$20,406,757	31.55%
284	PROFESSIONAL INSURANCE COMPANY	0.00%	257	243	\$144,889	\$149,297	\$0	\$155,094	\$155,094	103.88%
285	PROTECTIVE LIFE INSURANCE COMPANY	0.00%	251	72	\$189,245	\$189,507	\$0	\$267,743	\$240,421	126.87%
286	PROVIDENT AMERICAN LIFE AND HEALTH INSURANC	0.00%	296	9	\$35,298	\$36,025	\$0	\$21,306	\$20,990	58.27%
287	PROVIDENT LIFE AND ACCIDENT INSURANCE COMP	0.09%	73	15,334	\$10,407,296	\$10,633,962	\$0	\$7,594,198	\$6,812,114	64.06%
288	PROVIDENT LIFE AND CASUALTY INSURANCE COMP	0.00%	240	122	\$284,067	\$287,374	\$0	\$144,936	\$138,860	48.32%
289	PRUDENTIAL INSURANCE COMPANY OF AMERICA TH	0.22%	41	236,208	\$25,025,710	\$25,473,745	\$0	\$15,123,155	\$17,582,644	69.02%
290	PURITAN LIFE INSURANCE COMPANY OF AMERICA	0.01%	211	0	\$594,214	\$585,989	\$0	\$79,266	-\$214,379	-36.58%
291	QBE INSURANCE CORPORATION	0.12%	65	23,122	\$12,956,850	\$12,697,176	\$0	\$6,460,775	\$7,613,010	59.96%
292	RELIAANCE STANDARD LIFE INSURANCE COMPANY	0.14%	59	59,640	\$15,858,440	\$15,960,066	\$0	\$11,048,756	\$11,039,586	69.17%
293	RELIASTAR LIFE INSURANCE COMPANY	0.23%	40	141,293	\$25,149,081	\$24,213,686	\$0	\$18,153,591	\$18,471,108	76.28%
294	RELIASTAR LIFE INSURANCE COMPANY OF NEW YOI	0.01%	188	4,270	\$953,673	\$945,986	\$0	\$282,941	\$734,555	77.65%
295	RENAISSANCE LIFE & HEALTH INSURANCE COMPAN	0.02%	156	4,264	\$1,787,476	\$1,787,476	\$0	\$1,129,789	\$1,148,714	64.26%
296	RESERVE NATIONAL INSURANCE COMPANY	0.07%	80	10,727	\$8,344,259	\$8,336,289	\$0	\$4,966,871	\$4,880,246	58.54%
297	RIVERSOURCE LIFE INSURANCE COMPANY	0.04%	105	2,891	\$4,814,358	\$4,874,440	\$0	\$6,640,234	\$6,643,667	136.30%
298	ROYAL NEIGHBORS OF AMERICA	0.00%	278	7	\$68,460	\$72,788	\$0	\$48,676	\$21,507	29.55%
299	ROYALTY CAPITAL LIFE INSURANCE COMPANY	0.00%	376	3	\$12	\$12	\$0	\$0	\$0	0.00%
300	S USA LIFE INSURANCE COMPANY INC	0.00%	235	411	\$317,252	\$323,673	\$0	\$259,014	\$264,006	81.57%
301	SBLI USA LIFE INSURANCE COMPANY INC	0.00%	343	2	\$1,623	\$1,610	\$0	\$393	\$394	24.47%
302	SECURIAN LIFE INSURANCE COMPANY	0.04%	108	71,483	\$4,531,926	\$4,550,254	\$0	\$2,187,115	\$2,644,123	58.11%
303	SECURITY NATIONAL LIFE INSURANCE COMPANY	0.00%	354	23	\$768	\$797	\$0	\$0	\$0	0.00%
304	SENTRY INSURANCE COMPANY	0.00%	308	24	\$21,139	-\$7,050	\$0	\$36,991	\$21,516	-305.19%
305	SENTRY LIFE INSURANCE COMPANY (L&H ACCT)	0.00%	365	6	\$260	\$232	\$0	\$63,726	\$58,645	25278.02%
306	SHELTER LIFE INSURANCE COMPANY	0.04%	114	655	\$4,059,098	\$4,051,692	\$0	\$3,419,152	\$3,268,631	80.67%
307	SHELTERPOINT INSURANCE COMPANY	0.00%	272	80	\$84,800	\$84,800	\$0	\$37,261	\$44,763	52.79%
308	SHENANDOAH LIFE INSURANCE COMPANY	0.00%	221	1,668	\$439,125	\$496,820	\$0	\$107,288	\$155,403	31.28%
309	SIERRA HEALTH AND LIFE INSURANCE COMPANY INC	4.27%	7	36,900	\$476,575,935	\$476,639,877	\$0	\$387,173,743	\$389,292,543	81.67%
310	SILAC INSURANCE COMPANY	0.07%	85	1,449	\$7,786,021	\$8,340,695	\$0	\$9,953,636	\$9,711,571	116.44%
311	SILVERSCRIPT INSURANCE COMPANY	0.67%	20	109,960	\$75,060,268	\$77,326,219	\$0	\$67,363,965	\$61,923,477	80.08%
312	SIRIUS AMERICA INSURANCE COMPANY	0.06%	95	15,713	\$6,389,756	\$7,046,912	\$0	\$2,950,605	\$5,124,344	72.72%
313	SLOVENE NATIONAL BENEFIT SOCIETY	0.00%	372	23	\$118	\$118	\$0	\$0	\$0	0.00%
314	SSM HEALTH INSURANCE COMPANY	0.24%	38	5,244	\$27,208,651	\$27,208,651	\$0	\$20,575,504	\$20,867,000	76.69%
315	STANDARD GUARANTY INSURANCE COMPANY	0.00%	377	0	\$0	\$0	\$0	\$0	-\$69	N/A
316	STANDARD INSURANCE COMPANY	0.36%	33	182,567	\$40,346,686	\$38,695,818	\$0	\$25,992,165	\$27,756,498	71.73%
317	STANDARD LIFE AND ACCIDENT INSURANCE COMPA	0.01%	166	1,551	\$1,435,711	\$1,451,268	\$0	\$902,780	\$835,078	57.54%
318	STANDARD LIFE AND CASUALTY COMPANY	0.00%	282	9	\$52,819	\$52,871	\$0	\$2,209	\$2,209	4.18%
319	STANDARD SECURITY LIFE INSURANCE COMPANY O	0.00%	315	56	\$15,563	\$15,141	\$0	\$39,667	\$39,667	261.98%
320	STARMOUNT LIFE INSURANCE COMPANY	0.03%	130	16,979	\$3,146,126	\$3,154,355	\$0	\$1,886,577	\$1,836,203	58.21%
321	STARR INDEMNITY & LIABILITY COMPANY	0.00%	297	16	\$35,070	\$32,096	\$0	-\$1,133,088	-\$1,155,524	-3600.21%
322	STATE FARM MUTUAL AUTOMOBILE INSURANCE CO	0.27%	36	22,831	\$29,749,157	\$26,423,602	\$280	\$18,313,052	\$17,161,654	64.95%
323	STATE LIFE INSURANCE COMPANY	0.01%	210	291	\$598,720	\$602,557	\$0	\$820,582	\$1,020,080	169.29%
324	STATE MUTUAL INSURANCE COMPANY	0.04%	107	5,533	\$4,674,919	\$4,728,429	\$0	\$1,129,527	\$1,235,282	26.12%

**2020 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSURED	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
325	STERLING INVESTORS LIFE INSURANCE COMPANY	0.00%	230	354	\$348,771	\$68,714	\$0	\$41,246	\$41,100	59.81%
326	STERLING LIFE INSURANCE COMPANY	0.02%	141	758	\$2,254,763	\$2,274,383	\$0	\$1,692,341	\$1,657,679	72.88%
327	SUN LIFE AND HEALTH INSURANCE COMPANY (US)	0.00%	241	944	\$275,438	\$274,629	\$0	\$341,823	\$341,823	124.47%
328	SUN LIFE ASSURANCE COMPANY OF CANADA	0.97%	14	332,352	\$108,714,603	\$108,781,742	\$0	\$65,743,627	\$65,743,627	60.44%
329	SURENCY LIFE & HEALTH INSURANCE COMPANY	0.01%	171	12,094	\$1,284,788	\$1,284,788	\$0	\$919,855	\$906,453	70.55%
330	SURETY LIFE INSURANCE COMPANY	0.01%	213	1	\$569,702	\$569,702	\$0	\$0	\$130,000	22.82%
331	SYMETRA LIFE INSURANCE COMPANY	0.14%	60	49,908	\$15,575,625	\$15,595,090	\$0	\$6,329,752	\$6,645,823	42.61%
332	TALCOTT RESOLUTION LIFE AND ANNUITY INSURAN	0.00%	332	76	\$5,215	\$5,215	\$0	\$0	\$0	0.00%
333	TALCOTT RESOLUTION LIFE INSURANCE COMPANY	0.00%	223	2,099	\$411,779	\$415,636	\$0	\$426,994	\$129,534	31.17%
334	TEACHERS INSURANCE AND ANNUITY ASSOCIATION	0.00%	243	159	\$262,443	\$272,054	\$0	\$1,154,198	\$1,263,285	464.35%
335	THE RELIABLE LIFE INSURANCE COMPANY	0.00%	239	2,572	\$288,708	\$284,795	\$0	\$92,705	\$91,224	32.03%
336	THE TRAVELERS PROTECTIVE ASSOCIATION OF AM	0.00%	317	952	\$14,737	\$14,737	\$0	\$10,563	\$6,800	46.14%
337	THRIVENT FINANCIAL FOR LUTHERANS	0.10%	70	6,871	\$10,826,214	\$10,831,987	\$115,229	\$14,088,537	\$8,730,369	80.60%
338	TIAA-CREF LIFE INSURANCE COMPANY	0.00%	267	49	\$98,327	\$102,363	\$0	\$104,922	\$503,126	491.51%
339	TRANSAMERICA CASUALTY INSURANCE COMPANY	0.00%	309	674	\$19,896	\$19,896	\$0	\$1,064	\$1,058	5.32%
340	TRANSAMERICA FINANCIAL LIFE INSURANCE COMP	0.00%	320	447	\$12,947	\$12,740	\$0	\$37,622	\$34,476	270.61%
341	TRANSAMERICA LIFE INSURANCE COMPANY	0.77%	19	166,485	\$85,520,225	\$86,119,718	\$0	\$55,569,951	\$52,231,376	60.65%
342	TRAVELERS INDEMNITY COMPANY	0.00%	377	0	\$0	\$187	\$0	\$0	-\$1	-0.53%
343	TRAVELERS INDEMNITY COMPANY OF CONNECTICU	0.00%	377	0	\$0	\$0	\$0	\$0	-\$22,271	N/A
344	TRUASSURE INSURANCE COMPANY	0.00%	215	1,497	\$532,152	\$0	\$0	\$344,627	\$335,037	N/A
345	TRUSTMARK INSURANCE COMPANY	0.01%	179	5,198	\$1,101,202	\$1,094,822	\$0	\$419,961	\$418,732	38.25%
346	TRUSTMARK LIFE INSURANCE COMPANY	0.04%	111	2,436	\$4,219,419	\$4,227,681	\$0	\$3,171,803	\$2,988,126	70.68%
347	U S SPECIALTY INSURANCE COMPANY	0.00%	356	1	\$654	\$12,123	\$0	\$3,658	\$3,719	30.68%
348	UNICARE LIFE & HEALTH INSURANCE COMPANY	0.00%	334	18	\$4,591	\$4,938	\$0	\$3,512	\$3,515	71.18%
349	UNIFIED LIFE INSURANCE COMPANY	0.02%	136	891	\$2,342,217	\$2,372,369	\$0	\$2,248,800	\$2,152,961	90.75%
350	UNIMERICA INSURANCE COMPANY	0.09%	76	35,625	\$9,924,504	\$10,045,594	\$0	\$9,527,912	\$9,544,454	95.01%
351	UNION FIDELITY LIFE INSURANCE COMPANY	0.00%	233	4,515	\$338,370	\$342,471	\$0	\$837,789	\$926,164	270.44%
352	UNION LABOR LIFE INSURANCE COMPANY	0.03%	125	39,427	\$3,359,375	\$3,390,730	\$35,145	\$3,781,313	\$4,746,533	139.99%
353	UNION SECURITY INSURANCE COMPANY	0.02%	137	2,031	\$2,327,808	\$2,201,332	\$0	\$7,368,224	\$4,679,820	212.59%
354	UNITED AMERICAN INSURANCE COMPANY	0.07%	83	4,793	\$8,060,839	\$8,099,023	\$0	\$6,196,569	\$6,104,428	75.37%
355	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.01%	212	571	\$571,778	\$577,141	\$0	\$288,292	\$274,885	47.63%
356	UNITED CONCORDIA INSURANCE COMPANY	0.02%	135	6,182	\$2,360,868	\$2,360,868	\$0	\$1,672,930	\$1,634,930	69.25%
357	UNITED HEALTHCARE LIFE INSURANCE COMPANY	0.01%	196	2,447	\$802,255	\$831,896	\$0	\$350,129	\$358,429	43.09%
358	UNITED HERITAGE LIFE INSURANCE COMPANY	0.00%	337	10	\$2,801	\$2,807	\$0	\$0	\$274	9.76%
359	UNITED HOME LIFE INSURANCE COMPANY	0.00%	353	2	\$806	\$810	\$0	\$0	\$0	0.00%
360	UNITED INSURANCE COMPANY OF AMERICA	0.00%	254	443	\$160,674	\$90,955	\$0	\$28,190	\$20,900	22.98%
361	UNITED LIFE INSURANCE COMPANY	0.00%	322	21	\$11,602	\$11,767	\$0	\$2,800	-\$3,858	-32.79%
362	UNITED NATIONAL LIFE INSURANCE COMPANY OF AI	0.01%	201	886	\$738,385	\$746,445	\$0	\$272,399	\$213,819	28.64%
363	UNITED OF OMAHA LIFE INSURANCE COMPANY	0.37%	32	186,258	\$40,838,595	\$40,877,862	\$0	\$24,467,924	\$23,563,655	57.64%
364	UNITED SECURITY ASSURANCE COMPANY OF PENN:	0.01%	183	485	\$998,377	\$1,019,822	\$0	\$629,178	-\$12,594	-1.23%
365	UNITED SECURITY HEALTH AND CASUALTY INSURAI	0.00%	252	152	\$169,455	\$173,460	\$0	\$60,866	\$42,931	24.75%
366	UNITED STATES FIRE INSURANCE COMPANY	0.20%	46	1,335,181	\$22,567,890	\$22,567,890	\$0	\$12,509,512	\$14,881,201	65.94%
367	UNITED STATES LIFE INSURANCE COMPANY NEW YC	0.00%	245	3,106	\$256,191	\$455,659	\$0	\$985,886	\$177,394	38.93%
368	UNITED WORLD LIFE INSURANCE COMPANY	0.02%	143	725	\$2,166,058	\$2,172,784	\$0	\$1,408,145	\$1,389,776	63.96%
369	UNITEDHEALTHCARE INSURANCE COMPANY	14.66%	2	600,344	\$1,636,682,214	\$1,618,676,348	\$0	\$1,261,258,693	\$1,244,929,508	76.91%
370	UNITEDHEALTHCARE INSURANCE COMPANY OF AME	0.00%	377	0	-\$8,169	\$11,424	\$0	\$42,196	\$13,802	120.82%
371	UNIVERSAL GUARANTY LIFE INSURANCE COMPANY	0.00%	361	2	\$481	\$0	\$0	\$0	\$0	N/A
372	UNUM INSURANCE COMPANY	0.01%	199	3,436	\$763,016	\$828,209	\$0	\$395,594	\$601,591	72.64%
373	UNUM LIFE INSURANCE COMPANY OF AMERICA	0.62%	22	335,928	\$69,399,762	\$70,246,527	\$0	\$53,366,283	\$51,878,733	73.85%
374	US ALLIANCE LIFE AND SECURITY COMPANY	0.00%	330	3	\$5,618	\$5,618	\$0	\$0	\$0	0.00%
375	USAA LIFE INSURANCE COMPANY	0.05%	98	2,302	\$5,957,849	\$5,958,375	\$0	\$4,084,047	\$4,113,346	69.03%
376	USABLE LIFE	0.01%	202	5,039	\$732,201	\$725,062	\$0	\$559,447	\$1,236,742	170.57%
377	VENERABLE INSURANCE AND ANNUITY COMPANY	0.00%	327	72	\$6,792	\$6,908	\$0	\$0	\$0	0.00%
378	VIGILANT INSURANCE COMPANY	0.00%	362	1	\$440	\$623	\$0	\$0	\$43	6.90%
379	VISION BENEFITS OF AMERICA II INC	0.02%	145	47,455	\$2,148,072	\$2,148,072	\$0	\$1,657,173	\$1,657,173	77.15%
380	VISION SERVICE PLAN INSURANCE COMPANY	1.05%	13	1,148,392	\$117,621,842	\$117,621,842	\$0	\$65,224,550	\$65,192,703	55.43%
381	WASHINGTON NATIONAL INSURANCE COMPANY	0.19%	50	29,320	\$21,214,958	\$21,253,271	\$0	\$13,129,813	\$12,993,454	61.14%
382	WELLCARE OF MISSOURI HEALTH INSURANCE COMF	0.01%	174	486	\$1,211,385	\$1,211,385	\$0	\$729,245	\$1,061,150	87.60%
383	WELLCARE PRESCRIPTION INSURANCE INC	0.61%	23	120,240	\$67,875,311	\$68,045,941	\$0	\$62,685,198	\$51,861,208	76.21%
384	WELLFLEET INSURANCE COMPANY	0.00%	222	246	\$428,474	\$569,280	\$0	\$578,522	\$559,289	98.24%
385	WESTERN AND SOUTHERN LIFE INSURANCE COMPA	0.00%	216	1,396	\$495,567	\$496,222	\$0	\$86,037	\$88,353	17.81%
386	WESTERN CATHOLIC UNION	0.00%	220	125	\$452,980	\$463,821	\$0	\$442,739	\$432,012	93.14%
387	WESTERN UNITED LIFE ASSURANCE COMPANY	0.00%	306	20	\$24,067	\$24,067	\$0	\$0	\$0	0.00%
388	WESTPORT INSURANCE CORPORATION	0.10%	71	31,894	\$10,777,554	\$10,857,492	\$0	\$6,445,381	\$7,454,830	68.66%
389	WILCAC LIFE INSURANCE COMPANY	0.00%	249	485	\$203,655	\$205,984	\$0	\$347,411	\$483,757	234.85%
390	WILTON REASSURANCE LIFE COMPANY OF NEW YOI	0.00%	374	1	\$68	\$68	\$0	\$0	\$0	0.00%
391	WOODMEN OF THE WORLD LIFE INSURANCE SOCIET	0.00%	289	111	\$42,963	\$42,833	\$3,204	\$1,920	\$1,672	3.90%
392	ZURICH AMERICAN INSURANCE COMPANY	0.03%	123	169,505	\$3,470,997	\$3,502,062	\$0	\$3,222,209	\$2,949,210	84.21%
393	ZURICH AMERICAN LIFE INSURANCE COMPANY	0.01%	190	2,996	\$887,439	\$835,941	\$0	\$183,926	\$391,336	46.81%
TOTAL		100.00%		18,171,896	\$11,161,726,154	\$11,180,726,528	\$10,901,258	\$8,674,641,000	\$8,678,005,200	77.62%

**LIFE, ACCIDENT & HEALTH
COMPANIES
MAIL ADDRESSES AND
TELEPHONE NUMBERS**

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
20796	21st Century Premier Insurance Company	3 Beaver Valley Road	Wilmington	DE	19803-1115	302-252-2000
80985	4 Ever Life Insurance Company	2 Mid America Plaza, Suite 200	Oakbrook Terrace	IL	60181	630-472-7700
77879	5 Star Life Insurance Company	909 N. Washington Street	Alexandria	VA	22314	703-549-4455
71854	Aaa Life Insurance Company	17900 N. Laurel Park Drive	Livonia	MI	48152	800-624-1662
71471	Ability Insurance Company	P.O. Box 3735	Omaha	NE	68103	402-391-6900
63444	Accendo Insurance Company	200 Highland Corporate Drive	Cumberland	RI	02864	801-350-6505
62200	Accordia Life And Annuity Company	215 10th Street, Suite 1100	Des Moines	IA	50309	800-926-7599
22667	Ace American Insurance Company	436 Walnut Street P.O. Box 1000	Philadelphia	PA	19106	215-640-1000
60348	Ace Life Insurance Company	436 Walnut Street	Philadelphia	PA	19106	203-352-6602
12278	Advantica Insurance Company	12399 Gravois Rd	St Louis	MO	63172-1702	314-656-3000
33898	Aegis Security Insurance Company	Po Box 3153	Harrisburg	PA	17105	717-657-9671
78700	Aetna Health And Life Insurance Company	3200 Highland Avenue	Downers Grove	IL	60515	860-272-0123
72052	Aetna Health Insurance Company	P.O. Box 67103	Harrisburg	PA	17106-7103	216-520-2800
60054	Aetna Life Insurance Company	151 Farmington Ave	Hartford	CT	06156	860-273-0123
97780	Agc Life Insurance Company	P.O. Box 1591, 3-D1	Houston	TX	77251	615-749-1000
79049	Alfa Life Insurance Corporation	P.O. Box 11000	Montgomery	AL	36191-0001	334-288-3900
82406	All Savers Insurance Company	7440 Woodland Drive	Indianapolis	IN	46278-1719	317-290-8100
64190	Allianz Life Insurance Company Of New York	1633 Broadway, 42nd Floor	New York	NY	10019-7585	212-586-7733
90611	Allianz Life Insurance Company Of North America	5701 Golden Hills Drive	Minneapolis	MN	55416-1297	763-765-6500
70866	Allstate Assurance Company	3075 Sanders Road, Suite G4e	Northbrook	IL	60062-7127	847-402-5000
60186	Allstate Life Insurance Company	3075 Sanders Road, Suite G4e	Northbrook	IL	60062-7127	847-402-5000
70874	Allstate Life Insurance Company Of New York	878 Veteran's Memorial Highway	Hauppauge	NY	11788-5107	516-451-5300
60208	Amalgamated Life & Health Ins Co	333 South Ashland Avenue	Chicago	IL	60607	212-539-5000
60216	Amalgamated Life Insurance Company	333 Westchester Avenue	White Plains	NY	10604	212-539-5000
19720	American Alternative Insurance Corporation	555 College Road East - P.O. Box 5241	Princeton	NJ	08543	609-243-4200
68594	American Amicable Life Insurance Company Of Texas	P. O. Box 2549	Waco	TX	76702-2549	254-297-2777
10111	American Bankers Insurance Company Of Florida	11222 Quail Roost Drive	Miami	FL	33157-6596	305-253-2244
60275	American Bankers Life Assurance Of Florida	11222 Quail Roost Drive	Miami	FL	33157-6596	305-253-2244
66001	American Benefit Life Insurance Company	1605 Lbj Freeway, Suite 700	Dallas	TX	75234	469-522-4332
12321	American Continental Insurance Company	1021 Reams Fleming Boulevard	Franklin	TN	37064	800-264-4000
94439	American Creditors Life Ins Co	P O Box 530625	Henderson	NV	89053	949-474-7600
92738	American Equity Investment Life Insurance Company	Po Box 71216	Des Moines	IA	50325	515-221-0002
60380	American Family Life Assurance Company Of Columbi	1932 Wynnton Road	Columbus	GA		706-323-3431
60399	American Family Life Insurance Company	6000 American Parkway	Madison	WI	53783-0001	608-249-2111
19275	American Family Mutual Insurance Company S.I.	6000 American Parkway	Madison	WI	53783-0001	608-249-2111
98736	American Federated Life Insurance Company	P O Box 321422	Flowood	MS	39232	601-992-6886
60410	American Fidelity Assurance Company	Post Office Box 25523	Oklahoma City	OK	73125-0523	405-523-2000
60429	American Fidelity Life Insurance Company	500 S. Palafox St., Ste. 200	Pensacola	FL	32502	850-456-7401
69337	American Financial Security Life Insurance Company	55 Ne 5th Avenue Suite 502	Boca Raton	FL	33432	561-756-8130
60488	American General Life Insurance Co	P.O. Box 1591, 3-D1	Houston	TX	77251	713-522-1111
60518	American Health And Life Insurance Company	P. O. Box 2548	Fort Worth	TX	76113	817-348-5449
60534	American Heritage Life Insurance Company	1776 American Heritage Life Drive	Jacksonville	FL	32224-6688	904-992-1776
19380	American Home Assurance Company	175 Water Street, 18th Floor	New York	NY	10038	212-770-7000
60542	American Home Life Insurance Company	P. O. Box 1497	Topeka	KS	66601	785-235-6276
60577	American Income Life Insurance Co	P.O. Box 2608	Waco	TX	76702	254-761-6400
89427	American Labor Life Insurance Company	8 Marticville Road	Lancaster	PA	17603	717-872-8576
67253	American Life & Security Corp	P.O. Box 5577	Lincoln	NE	68505	719-457-7562
81213	American Maturity Life Insurance Co	1 Griffin Road N	Windsor	CT	06095-1512	860-547-5000
67989	American Memorial Life Insurance Company	Po Box 2730	Rapid City	SD	57709	605-719-0999
60739	American National Insurance Company	One Moody Plaza	Galveston	TX	77550	409-763-4661
71773	American National Life Insurance Company Of Texas	One Moody Plaza	Galveston	TX	77550	409-763-4661
80624	American Progressive Life And Health Insurance Com	P.O. Box 31391	Tampa	FL	33631-3391	813-206-6200
60801	American Public Life Insurance Company	Po Box 925	Jackson	MS	39205-0925	405-523-2000
67679	American Republic Corp Insurance Company	Po Box 14510	Des Moines	IA	50306-3510	800-705-9100
60836	American Republic Insurance Company	Po Box 1	Des Moines	IA	50306-0001	515-245-2000
88366	American Retirement Life Insurance Company	11200 Lakeline Blvd., Suite 100	Austin	TX	78717	605-719-0999
84697	American Specialty Health Insurance Company	10221 Wateridge Circle	San Diego	CA	92121	619-578-2000
19704	American States Insurance Company	175 Berkeley Street	Boston	MA	02116	206-545-5000
60895	American United Life Insurance Company	P O Box 368	Indianapolis	IN	46206-0368	317-285-1877
61999	Americo Financial Life And Annuity Insurance Compa	P.O. Box 410288	Kansas City	MO	64141-0288	816-391-2000
61301	Ameritas Life Insurance Corp	P.O. Box 81889	Lincoln	NE	68501-1889	402-467-1122
27928	Amex Assurance Company	Po Box 53701	Phoenix	AZ	85072-9872	623-492-3038
60250	Amfirst Insurance Company	P.O. Box 16708	Jackson	MS	39236	800-800-1397
72222	Amica Life Insurance Company	P.O. Box 6008	Providence	RI	02940-6008	401-334-6000
93661	Annuity Investors Life Insurance Company	Post Office Box 5423	Cincinnati	OH	45201	513-357-3300
28207	Anthem Insurance Companies Inc	220 Virginia Avenue	Indianapolis	IN	46204-3709	877-304-6470
61069	Anthem Life Insurance Company	220 Virginia Avenue	Indianapolis	IN	46204	614-436-0688
11150	Arch Insurance Company	Harborside 3, 210 Hudson Street, Suite 300	Jersey City	NJ	07311-1107	203-388-3300
71455	Arch Life Insurance Company Of America	10151 Deerwood Park Blvd. Bldg 100, Ste 3	Jacksonville	FL	32256	847-768-2994
43460	Aspen American Insurance Company	175 Capital Boulevard, Suite 300	Rocky Hill	CT	06067	877-245-3510
11558	Assuranceamerica Insurance Company	5500 Interstate North Parkway, Suite 600	Atlanta	GA	30328	770-952-0200
56499	Assured Life Association	Po Box 3169	Englewood	CO	80155-3169	855-394-1850
71439	Assurity Life Insurance Company	Po Box 82533	Lincoln	NE	68501-2533	402-476-6500
61492	Athene Annuity & Life Assurance Company	7700 Mills Civic Parkway	West Des Moines	IA	50266-3862	888-266-8489
68039	Athene Annuity & Life Assurance Company Of New Yo	7700 Mills Civic Parkway	West Des Moines	IA	50266-3862	515-342-3913
61689	Athene Annuity And Life Company	7700 Mills Civic Parkway	West Des Moines	IA	50266-3862	888-266-8489
61093	Atlanta Life Insurance Company	191 Peachtree St. Ste. 2500	Atlanta	GA	30303	404-659-2100
61115	Atlantic Coast Life Insurance Company	1405 West 2200 South	Salt Lake City	UT	84119	843-763-8680
27154	Atlantic Specialty Insurance Company	605 Highway 169 North, Suite 800	Plymouth	MN	55441	212-440-6500
61182	Aurora National Life Assurance Company	16600 Swingley Ridge Road	Chesterfield	MO	63017-1706	860-513-6090
84522	Auto Club Life Insurance Company	17900 North Laurel Park Drive	Livonia	MI	48152	313-336-1234

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
61190	Auto Owners Life Insurance Company	P.O. Box 30660	Lansing	MI	48909-8160	517-323-1200
37273	Axis Insurance Company	11680 Great Oaks Way, Ste. 500	Alpharetta	GA	30022	678-746-9400
61212	Baltimore Life Insurance Company The	10075 Red Run Boulevard	Owings Mills	MD	21117	410-581-6600
71919	Bankers Fidelity Assurance Company	Po Box 105185	Atlanta	GA	30348	615-366-3736
61239	Bankers Fidelity Life Insurance Company	Po Box 105185	Atlanta	GA	30348	404-266-5580
61263	Bankers Life And Casualty Company	111 East Wacker Drive, Suite 2100	Chicago	IL	60601-4508	312-396-6000
71013	Bankers Reserve Life Insurance Company Of Wisconsin	7700 Forsyth Blvd.	St. Louis	MO	63105	314-725-4477
94250	Banner Life Insurance Company	3275 Bennett Creek Avenue	Frederick	MD	21704	301-279-4800
38245	Bcs Insurance Company	2 Mid America Plaza, Suite 200	Oakbrook Terrace	IL	60181	312-951-7700
37540	Beazley Insurance Company Inc	30 Batterson Park Road	Farmington	CT	06032	860-677-3700
61395	Beneficial Life Insurance Company	Po Box 45654	Salt Lake City	UT	84145-0654	801-933-1100
64890	Berkley Life And Health Insurance Company	P.O. Box 9190	Des Moines	IA	50306-9190	203-459-6000
62345	Berkshire Hathaway Life Insurance Company Of Nebraska	1314 Douglas Street, Suite 1400	Omaha	NE	68102-1944	402-916-3611
22276	Berkshire Hathaway Specialty Insurance Company	1314 Douglas Street, Suite 1400	Omaha	NE	68102-1944	402-916-3000
71714	Berkshire Life Insurance Company Of America	700 South Street	Pittsfield	MA	01201	413-395-4224
90638	Best Life And Health Insurance Company	P.O Box 19721	Irvine	CA	92623-9721	949-253-4080
47171	Blue Cross And Blue Shield Of Kansas City	P.O. Box 419169	Kansas City	MO	64141-6169	816-395-2222
61476	Boston Mutual Life Insurance Company	120 Royall Street	Canton	MA	02021-1098	781-828-7000
87726	Brighthouse Life Insurance Company	12802 Tampa Oaks Boulevard, Suite 447	Temple Terrace	FL	33637	800-638-5433
93432	C M Life Insurance Company	1295 State Street	Springfield	MA	01111	860-987-6500
80659	Canada Life Assurance Company	8515 E. Orchard Road	Greenwood Village	CO	80111	303-737-3000
76694	Canada Life Reinsurance Company	P.O. Box 1120	Blue Bell	PA	19422-0319	215-542-7200
61581	Capitol Life Insurance Company	1605 Lbj Freeway Suite 700	Dallas	TX	75234	469-522-4400
12567	Care Improvement Plus South Central Insurance Company	9800 Health Care Lane Mn006-W500	Minnetonka	MN	55343	800-204-1002
11255	Caterpillar Insurance Company	P.O. Box 340001	Nashville	TN	37203-0001	615-341-8144
11997	Caterpillar Life Insurance Company	P.O. Box 340001	Nashville	TN	37203-0001	615-341-8147
56030	Catholic Financial Life	1100 West Wells Street	Milwaukee	WI	53233-2316	414-273-6266
57770	Catholic Holy Family Society	Po Box 327	Belleville	IL	62222	815-725-5880
57487	Catholic Order Of Foresters	355 Shuman Blvd, Po Box 3012	Naperville	IL	60566-7012	630-983-4900
19518	Catlin Insurance Company Inc	70 Seaview Avenue	Stamford	CT	06902	203-964-5200
80799	Celtic Insurance Company	200 East Randolph Street, Suite 3600	Chicago	IL	60601	800-477-7870
61735	Central Security Life Insurance Co	Po Box 833879	Richardson	TX	75083-3879	972-699-2770
61751	Central States Health & Life Co Of Omaha	P.O. Box 34350	Omaha	NE	68134	402-397-1111
34274	Central States Indemnity Company Of Omaha	P.O. Box 34888	Omaha	NE	68134	402-397-1111
80896	Centre Life Insurance Company	4 World Trade Center, 53rd Floor, 150 Greenwich Street	New York	NY	10007-2366	212-859-2600
62383	Centurion Life Insurance Company	800 Walnut Street	Des Moines	IA	50309	515-557-2131
61832	Chesapeake Life Insurance Company The	9151 Boulevard 26	North Richland Hills	TX	76180	405-848-0179
15604	Chesterfield Reinsurance Company	16600 Swingley Ridge Road	Chesterfield	MO	63017-1706	636-736-7000
61859	Christian Fidelity Life Insurance Co	2721 North Central Avenue	Phoenix	AZ	85004	602-263-6666
61875	Church Life Insurance Corporation	19 East 34th Street	New York	NY	10016-4303	212-592-1800
71463	Cica Life Insurance Company Of America	11815 Alterra Parkway Ste 1500	Austin	TX	78758	512-837-7100
67369	Cigna Health And Life Insurance Company	1601 Chestnut St., TI14a	Philadelphia	PA	19192	303-737-3000
64548	Cigna Life Insurance Company Of New York	Two Liberty Place, 1601 Chestnut Street, TI14a	Philadelphia	PA	19192-2362	800-244-6224
61727	Cigna National Health Insurance Company	11200 Lakeline Blvd Ste 100	Austin	TX	78717	512-451-2224
76236	Cincinnati Life Insurance Company The	6200 South Gilmore Road	Fairfield	OH	45014-5141	513-870-2000
61921	Citizens Security Life Ins Co	P. O. Box 436149	Louisville	KY	40253	502-244-2420
78301	Clear Spring Health Insurance Company	250 S. Northwest Hwy, Suite 302	Park Ridge	IL	60068	877-384-1241
15691	Clear Spring Life Insurance Company	401 Pennsylvania Parkway, Suite 300	Indianapolis	IN	46280	317-396-9950
86371	Clover Insurance Company	30 Montgomery Street, 15th Floor	Jersey City	NJ	07302	202-432-2133
62626	Cmfg Life Insurance Company	5910 Mineral Point Road	Madison	WI	53705	608-238-5851
93521	Coefficient Insurance Company	269 East Grand Avenue	South San Francisco	CA	94080	704-386-4450
62049	Colonial Life & Accident Insurance Company	1200 Colonial Life Boulevard	Columbia	SC	29210	803-798-7000
62065	Colonial Penn Life Insurance Company	399 Market Street	Philadelphia	PA	19181	215-928-8000
76023	Columbian Life Insurance Company	4704 Vestal Parkway East, P.O. Box 1381	Binghamton	NY	13902-1381	607-724-2472
62103	Columbian Mutual Life Insurance Co	4704 Vestal Parkway East, P.O. Box 1381	Binghamton	NY	13902-1381	607-724-2472
99937	Columbus Life Insurance Company	400 East 4th Street	Cincinnati	OH	45202-3302	513-361-6700
62146	Combined Insurance Co Of America	8750 W Bryn Mawr	Chicago	IL	60631	312-381-1000
81426	Commercial Travelers Life Insurance Company	2 East Gilman Street	Madison	WI	53703-1494	800-422-6200
84824	Commonwealth Annuity And Life Insurance Company	20 Guest Street	Brighton	MA	02135	508-460-2400
77828	Companion Life Insurance Company	P O Box 100102	Columbia	SC	29202	803-735-1251
60984	Compbenefits Insurance Company	P.O. Box 740036	Louisville	KY	40201-7436	770-998-8936
62308	Connecticut General Life Ins Co	Two Liberty Place, 1601 Chestnut Street, TI14a	Philadelphia	PA	19192-2362	860-226-6000
71730	Continental American Insurance Company	Post Office Box 427	Columbia	SC	29202	803-256-6265
20443	Continental Casualty Company	151 N. Franklin Street	Chicago	IL	60606	312-822-5000
71404	Continental General Insurance Company	11001 Lakeline Boulevard Suite 120	Austin	TX	78717	866-830-0607
68500	Continental Life Ins Co Of Brentwood Tn	1021 Reams Fleming Boulevard	Franklin	TN	37064	860-273-2256
68365	Corporate Solutions Life Reinsurance Company	525 Washington Boulevard - 35th Floor	Jersey City	NJ	07310-1692	212-314-4167
94218	Country Investors Life Assurance Company	P. O. Box 2000	Bloomington	IL	61702-2000	309-821-3000
62553	Country Life Insurance Company	P. O. Box 2000	Bloomington	IL	61702-2000	309-821-3000
81973	Coventry Health And Life Insurance Company	15400 Calhoun Drive, Suite 300	Rockville	MD	20855	212-598-8000
60040	Cox Health Systems Insurance Company	P. O. Box 5750	Springfield	MO	65801-5750	417-269-3108
56634	Croatian Fraternal Union Of America	100 Delaney Drive	Pittsburgh	PA	15235	412-351-3909
56138	Csa Fraternal Life	P.O. Box 249	Lombard	IL	60148	630-472-0500
82880	Csi Life Insurance Company	P.O. Box 34888	Omaha	NE	68134	402-997-8000
71129	Dearborn Life Insurance Company	701 East 22nd Street	Lombard	IL	60148	630-824-6021
62634	Delaware American Life Insurance Company	18210 Crane Nest Drive, 3rd Floor	Tampa	FL	33647	813-983-4100
79065	Delaware Life Insurance Company	1601 Trapelo Road, Suite 30	Waltham	MA	02451	781-237-6030
81396	Delta Dental Insurance Company	One Delta Drive	Mechanicsburg	PA	17055	415-972-8353
96265	Dental Care Plus Inc	100 Crowne Point Place	Cincinnati	OH	45241	513-554-1100
73474	Dentegra Insurance Company	One Delta Drive	Mechanicsburg	PA	17055	415-972-8353
97705	Direct General Life Insurance Company	1281 Murfreesboro Road	Nashville	TN	37217-2432	615-366-3736

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
67636	Dsm Usa Insurance Company Inc	465 Medford Street	Boston	MA	02129	617-886-1818
13183	Eagle Life Insurance Company	Po Box 71216	Des Moines	IA	50325	515-221-0002
84174	Elco Mutual Life And Annuity	916 Sherwood Drive	Lake Bluff	IL	60044-2285	847-295-6000
85561	Elips Life Insurance Company	1450 American Lane, Suite 1100	Schaumburg	IL	60173	877-969-5675
12747	Elixir Insurance Company	2181 East Aurora Road	Twinsburg	OH	44087	330-405-8089
62928	Emc National Life Company	Po Box 9202	Des Moines	IA	50306-9202	515-345-4000
88595	Emphesys Insurance Company	P. O. Box 740036	Louisville	KY	40201-7436	502-580-1000
21458	Employers Insurance Company Of Wausau	175 Berkeley Street	Boston	MA	02116	617-357-9500
68276	Employers Reassurance Corporation	P. O. Box 2981	Mission	KS	66201-1391	913-676-5200
64149	Epic Life Insurance Company The	Po Box 14196	Madison	WI	53708-0196	608-221-6882
62880	Equitable Financial Life And Annuity Company	525 Washington Boulevard - 35th Floor	Jersey City	NJ	07310	704-341-7000
62944	Equitable Financial Life Insurance Company	1290 Avenue Of The Americas, Controllers	New York	NY	10104	212-554-1234
78077	Equitable Financial Life Insurance Company Of Amer	525 Washington Blvd - Controllers 35th Flo	Jersey City	NJ	07310	212-554-1234
62510	Equitrust Life Insurance Company	7100 Westown Parkway, Suite 200	West Des Moines	IA	50266	317-816-9038
26921	Everest Reinsurance Company	P.O. Box 830	Liberty Corner	NJ	07938-0830	888-690-3000
35157	Fair American Insurance And Reinsurance Company	One Liberty Plaza, 165 Broadway	New York	NY	10006	212-365-2000
70742	Family Benefit Life Insurance Company	7633 E 63rd Pl, Ste 230	Tulsa	OK	74133-1246	918-249-2438
77968	Family Heritage Life Insurance Company Of America	P.O. Box 470608	Cleveland	OH	44147-3529	440-922-5200
63053	Family Life Insurance Company	10777 Northwest Freeway	Houston	TX	77092	713-529-0045
74004	Family Service Life Insurance Company	10 Hudson Yards	New York	NY	10001	212-919-3741
63118	Farm Bureau Life Insurance Company Of Missouri	Po Box 658	Jefferson City	MO	65102-0658	573-893-1400
13897	Farmers Mutual Hail Insurance Company Of Iowa	6785 Westown Parkway	West Des Moines	IA	50266	515-282-9104
63177	Farmers New World Life Insurance Company	3120 139th Avenue Southeast, Suite 300	Bellevue	WA	98005-4491	206-275-6221
20281	Federal Insurance Company	202b Hall's Mill Road	Whitehouse Station	NJ	08889	908-903-2000
63223	Federal Life Insurance Company	3750 W. Deerfield Road	Riverwoods	IL	60015	847-520-1900
63258	Federated Life Insurance Company	121 East Park Square	Owatonna	MN	55060	507-455-5200
63274	Fidelity & Guaranty Life Insurance Company	801 Grand Avenue Ste 2600	Des Moines	IA	50309	410-895-0100
93696	Fidelity Investments Life Insurance Company	900 Salem Street, Ot1w2	Smithfield	RI	02917	617-392-2708
63290	Fidelity Life Association A Legal Reserve Life Ins	8700 W. Bryn Mawr Ave., Suite 900s	Chicago	IL	60631	630-522-0392
71870	Fidelity Security Life Insurance Company	3130 Broadway	Kansas City	MO	64111-2452	816-756-1060
69140	First Allmerica Financial Life Insurance Company	20 Guest Street	Brighton	MA	02135	508-460-2544
11591	First Berkshire Hathaway Life Insurance Company	1314 Douglas Street, Suite 1400	Omaha	NE	68102-1944	402-916-3611
56332	First Catholic Slovak Ladies Association Of The Un	24950 Chagrin Boulevard	Beachwood	OH	44122-5634	216-468-1017
56340	First Catholic Slovak Union Of The United States O	6611 Rockside Road	Independence	OH	44131	216-642-9406
64696	First Continental Life & Accident Insurance Compan	101 Parklane Blvd, Ste 301	Sugar Land	TX	77478	281-313-7150
84034	First Guaranty Insurance Company	P. O. Box 57220	Salt Lake City	UT	84157	870-898-5191
90328	First Health Life & Health Insurance Company	151 Farmington Avenue, Rt21	Hartford	CT	06156	630-737-7900
67652	First Penn-Pacific Life Insurance Company	100 North Greene Street	Greensboro	NC	27401	847-466-8000
91642	Forethought Life Insurance Company	10 West Market Street, Suite 2300	Indianapolis	IN	46204	800-331-8853
62324	Freedom Life Insurance Company Of America	300 Burnett Street, Suite 200	Fort Worth	TX	76102-2734	817-878-3300
85286	Fresenius Health Plans Insurance Company	3711 S. Mopac Expy, Building Two, Suite 301	Austin	TX	78746	317-488-6000
99775	Funeral Directors Life Insurance Co	P. O. Box 5649	Abilene	TX	79608	915-695-3412
63657	Garden State Life Insurance Company	One Moody Plaza	Galveston	TX	77550	409-766-6480
56685	Gbu Financial Life	4254 Saw Mill Run Boulevard	Pittsburgh	PA	15227-3394	504-456-0101
56693	Gcu	5400 Tuscarawas Rd.	Beaver	PA	15009-9513	724-495-3400
94072	Genworth Insurance Company	6620 West Broad Street, Bldg 2	Richmond	VA	23230	336-691-3000
65536	Genworth Life And Annuity Insurance Company	6604 West Broad Street	Richmond	VA	23230	804-662-2400
70025	Genworth Life Insurance Company	6604 West Broad Street	Richmond	VA	23230	804-662-2695
70939	Gerber Life Insurance Company	1311 Mamaroneck Avenue	White Plains	NY	10605	914-272-4060
56154	Gleaner Life Insurance Society	P. O. Box 1894	Adrian	MI	49221-7894	800-992-1894
91472	Globe Life And Accident Insurance Company	100 N. Broadway Ste 1850	Oklahoma City	OK	73102	405-270-1400
62286	Golden Rule Insurance Company	7440 Woodland Drive	Indianapolis	IN	46278	317-290-8100
22063	Government Employees Insurance Co	One Geico Plaza	Washington	DC	20076-0001	301-986-2669
63967	Government Personnel Mutual Life Insurance Compan	Gpm Life Bldg - P.O. Box 659567	San Antonio	TX	78265-9567	877-844-1036
67059	Gpm Health And Life Insurance Company	P.O. Box 659567	San Antonio	TX	78265-9567	877-844-1036
71218	Grange Life Insurance Company	P.O. Box 1218	Columbus	OH	43216-1218	614-445-2900
16691	Great American Insurance Company	301 E Fourth Street	Cincinnati	OH	45202	513-369-5000
63312	Great American Life Insurance Company	Post Office Box 5420	Cincinnati	OH	45201	513-357-3300
33723	Great American Spirit Insurance Company	301 E Fourth Street	Cincinnati	OH	45202	513-369-5000
18694	Great Midwest Insurance Company	800 Gessner, Suite 600	Houston	TX	77024	713-935-4800
20303	Great Northern Insurance Company	202b Hall's Mill Road	Whitehouse Station	NJ	08889	908-903-2000
90212	Great Southern Life Insurance Company	P.O. Box 410288	Kansas City	MO	64141-0288	816-391-2000
71480	Great Western Insurance Company	Po Box 14410	Des Moines	IA	50306-3410	801-689-1482
68322	Great-West Life & Annuity Insurance Company	8515 East Orchard Road	Greenwood Village	CO	80111	303-737-3000
80055	Greenhouse Life Insurance Company	16600 Swingley Ridge Road	Chesterfield	MO	63017-1706	636-736-7368
22322	Greenwich Insurance Company	70 Seaview Avenue	Stamford	CT	06902	203-964-5200
64211	Guarantee Trust Life Insurance Company	1275 Milwaukee Avenue	Glenview	IL	60025	847-699-0600
64238	Guaranty Income Life Insurance Company	P.O. Box 2231	Baton Rouge	LA	70816	225-383-0355
78778	Guardian Insurance & Annuity Company Inc	10 Hudson Yards	New York	NY	10001	212-598-8000
64246	Guardian Life Insurance Company Of America	10 Hudson Yards	New York	NY	10001	212-598-8000
83607	Guggenheim Life And Annuity Company	401 Pennsylvania Parkway, Suite 300	Indianapolis	IN	46280	515-245-4500
77976	Gulf Guaranty Life Insurance Company	4785 I-55 North, Suite 200	Jackson	MS	39206	--
19682	Hartford Fire Insurance Company	One Hartford Plaza	Hartford	CT	06155-0001	860-547-5000
70815	Hartford Life And Accident Insurance Company	One Hartford Plaza	Hartford	CT	06155-0001	860-547-5000
92711	Hcc Life Insurance Company	225 Townpark Drive, Suite 350	Kennesaw	GA	30144-3710	770-973-9851
78611	Hcsc Insurance Services Company	300 East Randolph Street	Chicago	IL	60601-5099	312-653-6000
77950	Health Alliance Medical Plans Inc	3310 Fields South Drive	Champaign	IL	61822	800-851-3379
70670	Health Care Service Corporation	300 East Randolph Street	Chicago	IL	60601-5099	312-653-6000
66141	Health Net Life Insurance Company	7700 Forsyth Boulevard	Saint Louis	MO	63105	818-676-8256
12902	Healthspring Life & Health Insurance Company Inc	530 Great Circle Road	Nashville	TN	37228	615-564-3445
78972	Healthy Alliance Life Insurance Company	N17w24340 Riverwood Drive	Waukesha	WI	53188	800-490-6217

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
66214	Heartland National Life Insurance Company	1600 Ne Coronado Dr	Blue Springs	MO	64014	816-478-0120
64394	Heritage Life Insurance Company	227 West Monroe Street, Suite 3775	Chicago	IL	60606	215-542-4590
71768	Hm Health Insurance Company	120 Fifth Avenue Mail Code: Faphm-191a	Pittsburgh	PA	15222	412-544-7000
93440	Hm Life Insurance Company	120 Fifth Ave Faphm 194 B	Pittsburgh	PA	15222-3099	412-544-0139
64505	Homesteaders Life Company	P.O. Box 1756	Des Moines	IA	50306	515-440-7777
64513	Horace Mann Life Insurance Company	#1 Horace Mann Plaza	Springfield	IL	62715	217-789-2500
60052	Humana Benefit Plan Of Illinois Inc	P.O. Box 740036	Louisville	KY	40201-7436	502-580-2715
73288	Humana Insurance Company	P.O. Box 740036	Louisville	KY	40201-7436	920-336-1100
70580	Humanadental Insurance Company	Po Box 740036	Louisville	KY	40201-7436	920-336-1100
91693	Ia American Life Insurance Company	P.O. Box 2549	Waco	TX	76702-2549	205-970-7000
97764	Idealife Insurance Company	120 Long Ridge Road	Stamford	CT	06902	203-352-3045
64580	Illinois Mutual Life Insurance Company	300 S.W. Adams Street	Peoria	IL	61634	309-674-8255
26581	Independence American Insurance Company	485 Madison Avenue, 14th Floor	New York	NY	10022-5872	212-355-4141
64602	Independence Life And Annuity Company	One Sun Life Executive Park	Wellesley Hills	MA	02481	781-237-6030
58068	Independent Order Of Foresters The	789 Don Mills Road	Toronto	ON		416-429-3000
81779	Individual Assurance Company Life Health & Acciden	Po Box 14998	Oklahoma City	OK	73113-0998	816-842-8842
14406	Industrial Alliance Insurance And Financial Servic	P.O. Box 2549	Waco	TX	76702-2549	800-736-7311
22713	Insurance Company Of North America	436 Walnut Street, P.O. Box 1000	Philadelphia	PA	19106	215-640-1000
29742	Integon National Insurance Company	P.O. Box 3199	Winston-Salem	NC	27102-3199	336-435-2000
74780	Integrity Life Insurance Company	400 Broadway	Cincinnati	OH	45202	513-629-1800
64831	Intramercia Life Insurance Company	878 Veteran's Memorial Highway	Hauppauge	NY	11788-5107	847-402-3029
64904	Investors Heritage Life Insurance Company	P.O. Box 717	Frankfort	KY	40602-0717	502-223-2361
63487	Investors Life Insurance Company Of North America	P.O. Box 410288	Kansas City	MO	64141-0288	512-404-5000
23647	Ironshore Indemnity Inc	175 Berkeley Street	Boston	MA	02116	646-826-6616
65056	Jackson National Life Insurance Company	1 Corporate Way	Lansing	MI	48951	517-381-5500
11630	Jefferson Insurance Company	9950 Mayland Drive	Richmond	VA	23233	804-673-1472
64017	Jefferson National Life Insurance Company	One Nationwide Blvd.	Columbus	OH	43215	502-213-2971
65080	John Alden Life Insurance Company	11222 Quail Roost Drive	Miami	FL	33157-6596	651-361-4138
93610	John Hancock Life & Health Insurance Company	P.O. Box 717	Boston	MA	02117-0717	617-663-3412
65838	John Hancock Life Insurance Company (Usa)	P.O. Box 111	Boston	MA	02117-0111	617-663-3412
60053	Kaiser Permanente Insurance Company	300 Lakeside Drive, 13th Floor	Oakland	CA	94612	510-271-6941
65129	Kansas City Life Insurance Company	P O Box 219139	Kansas City	MO	64121-9139	816-753-7000
58033	Knights Of Columbus	P.O. Box 1670	New Haven	CT	06507-0901	203-752-4000
65242	Lafayette Life Insurance Company The	400 Broadway	Cincinnati	OH	45202	765-477-7411
82252	Landmark Life Insurance Company	Po Box 40	Brownwood	TX	76804	325-646-6579
71323	Langhorne Reinsurance (Arizona) Ltd	16600 Swingley Ridge Road	Chesterfield	MO	63017-1706	972-580-4499
76503	Lasso Healthcare Insurance Company	2605 Interstate Drive	Harrisburg	PA	17110	--
74799	Leaders Life Insurance Company	P.O. Box 35768	Tulsa	OK	74119	918-254-0200
10236	Legacy Life Insurance Company Of Missouri	Po Box 658	Jefferson City	MO	65102	573-893-1400
71595	Lewer Life Insurance Company	9900 W 109th St., Suite 200	Overland Park	KS	66210	816-753-4390
68543	Liberty Bankers Life Insurance Company	1605 Lbj Freeway, Suite 700	Dallas	TX	75234	972-484-6063
19917	Liberty Insurance Underwriters Inc	175 Berkeley Street	Boston	MA	02116	617-357-9500
65331	Liberty National Life Insurance Company	3700 S. Stonebridge Drive	Mckinney	TX	75070	205-325-2722
66753	Liberty Union Life Assurance Company	560 Kirts Blvd Ste 125	Troy	MI	48084-4133	248-583-7123
65498	Life Insurance Company Of North America	Two Liberty Place, 1601 Chestnut Street, TI	Philadelphia	PA	19192-2362	215-761-1000
65528	Life Insurance Company Of The Southwest	1 National Life Drive	Montpelier	VT	05604	214-638-7100
97691	Life Of The South Insurance Company	10151 Deerwood Park Blvd, Bldg 100, Suite	Jacksonville	FL	32256	904-350-9660
91898	Lifecare Assurance Company	P.O. Box 4243	Woodland Hills	CA	91365	818-867-2499
77720	Lifesecond Insurance Company	10559 Citation Drive, Suite 300	Brighton	MI	48116	810-220-7700
99724	Lifeshield National Insurance Co	5500 N. Western Avenue Ste 200	Oklahoma City	OK	73118	405-767-7617
65595	Lincoln Benefit Life Company	5600 N. River Road, Columbia Center I, Sui	Rosemont	IL	60018	847-402-3029
65927	Lincoln Heritage Life Insurance Company	4343 East Camelback Road	Phoenix	AZ	85018	602-957-1650
62057	Lincoln Life & Annuity Company Of New York	100 North Greene Street	Greensboro	NC	27401	260-455-5229
65315	Lincoln Life Assurance Company Of Boston	100 North Greene Street	Greensboro	NC	27401	617-357-9500
65676	Lincoln National Life Insurance Company	100 North Greene Street	Greensboro	NC	27401	260-455-2000
60232	Lombard International Life Assurance Company	1650 Market Street, 54th Floor	Philadelphia	PA	19103	484-530-4800
65722	Loyal American Life Insurance Company	11200 Lakeline Blvd., Suite 100	Austin	TX	78717	512-451-2224
56758	Loyal Christian Benefit Association	P.O. Box 13005	Erie	PA	16514-1305	814-453-4331
73504	Lumico Life Insurance Company	175 King St.	Armonk	NY	10504	866-440-4047
65781	Madison National Life Insurance Company Inc	P.O. Box 5008	Madison	WI	53705-0008	608-238-2691
61018	Magna Insurance Company	895 Park Avenue	Mandeville	LA	70448-4920	602-200-6900
60321	Mamsi Life And Health Insurance Company	9800 Health Care Lane, Mn006-W500	Minnetonka	MN	55343	301-762-8208
65870	Manhattan Life Insurance Company	10777 Northwest Freeway	Houston	TX	77092	713-529-0045
67083	Manhattan National Life Insurance Company	Post Office Box 5420	Cincinnati	OH	45201	513-357-3300
61883	Manhattanlife Assurance Company Of America	10777 Northwest Freeway	Houston	TX	77092	713-529-0045
38970	Markel Insurance Company	4521 Highwoods Parkway	Glen Allen	VA	23060	573-445-8441
87394	Marquette Indemnity & Life Insurance Company	13421 Manchester Road, Suite 204	Saint Louis	MO	63131-1741	314-909-9100
65935	Massachusetts Mutual Life Insurance Company	1295 State Street	Springfield	MA	01111	413-788-8411
14063	Mcna Insurance Company	200 West Cypress Creek Road Suite 500	Fort Lauderdale	FL	33309	800-494-6262
69515	Medamerica Insurance Company	P.O. Box 41930	Rochester	NY	14604-0620	585-238-4659
63762	Medco Containment Life Insurance Company	One Express Way	St. Louis	MO	63121	800-332-5455
12459	Medica Insurance Company	Rt. No. Cp330, Po Box 9310	Minneapolis	MN	55440-9310	952-992-3308
74322	Medical Benefits Mutual Life Ins Co	1975 Tamarack Road	Newark	OH	43055	740-522-7324
79987	Medico Corp Life Insurance Company	P.O. Box 10482	Des Moines	IA	50306-0482	515-245-2329
31119	Medico Insurance Company	Po Box 10386	Des Moines	IA	50306-0386	402-391-6900
62375	Medmutual Life Insurance Company	2060 East Ninth Street	Cleveland	OH	44115-1355	717-730-6306
94587	Members Health Insurance Company	P.O. Box 1801	Columbia	TN	38402-1801	517-349-6000
86126	Members Life Insurance Company	5910 Mineral Point Road	Madison	WI	53705	608-238-5851
15950	Mercy Health Plans Inc	3265 S. National Ave	Springfield	MO	65807	417-820-9108
18750	Merit Health Insurance Company	8621 Robert Fulton Drive	Columbia	MD	21046	224-935-9809
65951	Merit Life Insurance Co	2 Corporate Drive, Suite #760	Shelton	CT	06484	833-637-4854

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
65978	Metropolitan Life Insurance Company	18210 Crane Nest Drive, 3rd Floor	Tampa	FL	33647	212-578-2211
97136	Metropolitan Tower Life Insurance Company	18210 Crane Nest Drive, 3rd Floor	Tampa	FL	33647	212-578-2211
66044	Midland National Life Insurance Company	8300 Mills Civic Parkway	West Des Moines	IA	50266	605-335-5700
66087	Midwest National Life Insurance Company Of Tenness	9151 Boulevard 26	North Richland Hills	TX	76180	800-815-8535
66109	Midwestern United Life Insurance Company	5780 Powers Ferry Road, Nw	Atlanta	GA	30327-4390	770-980-5100
66168	Minnesota Life Insurance Company	400 Robert Street North	St. Paul	MN	55101-2098	651-665-3500
76040	Missouri Valley Life And Health Insurance Company	P.O. Box 419169	Kansas City	MO	64141-6169	816-395-2081
70416	Mml Bay State Life Insurance Company	1295 State Street	Springfield	MA	01111	413-788-8411
57541	Modern Woodmen Of America	1701 First Avenue	Rock Island	IL	61201-8779	309-786-6481
81442	Monitor Life Insurance Company Of New York	P.O. Box 16708	Jackson	MS	39236	212-612-4000
66370	Mony Life Insurance Company	5788 Widewaters Parkway	Syracuse	NY	13214	212-554-1234
66311	Motorists Life Insurance Company	471 East Broad Street	Columbus	OH	43215	614-225-8211
80020	Mountain Life Insurance Company	2416 Sir Barton Way	Lexington	KY	40509	859-367-5233
69604	Munich Re Us Life Corporation	56 Perimeter Center East, N.E., Ste. 500	Atlanta	GA	30346-2290	303-792-9777
88668	Mutual Of America Life Insurance Company	320 Park Avenue	New York	NY	10022	212-224-1600
71412	Mutual Of Omaha Insurance Company	3300 Mutual Of Omaha Plaza	Omaha	NE	68175	402-342-7600
66427	Mutual Trust Life Insurance Company A Pan-America	1200 Jorie Boulevard	Oak Brook	IL	60523-2269	630-990-1000
93734	Nassau Life And Annuity Company	P. O. Box 5056	Hartford	CT	06102-5056	860-403-5000
67814	Nassau Life Insurance Company	P. O. Box 5056	Hartford	CT	06102-5056	860-403-5000
68284	Nassau Life Insurance Company Of Kansas	1064 Greenwood Blvd., Ste. 260	Lake Mary	FL	32746	407-995-8000
61409	National Benefit Life Insurance Company	One Court Square	Long Island City	NY	11120-0001	800-222-2062
11991	National Casualty Company	One West Nationwide Blvd.	Columbus	OH	43215	480-365-4000
57568	National Catholic Society Of Foresters	320 South School Street	Mount Prospect	IL	60056-3334	847-342-4500
66540	National Farmers Union Life Insurance Company	P.O. Box 410288	Kansas City	MO	64141-0288	816-391-2000
98205	National Foundation Life Insurance Company	300 Burnett Street, Suite 200	Fort Worth	TX	76102-2734	817-878-3300
66583	National Guardian Life Insurance Company	P.O. Box 1191	Madison	WI	53701-1191	608-257-5611
82538	National Health Insurance Company	4455 Lbj Freeway, Suite 375	Dallas	TX	75244	817-640-1900
66680	National Life Insurance Company	1 National Life Drive	Montpelier	VT	05604	802-229-3333
87963	National Teachers Associates Life Insurance Compan	4949 Keller Springs Rd.	Addison	TX	75001-5910	972-532-2100
19445	National Union Fire Insurance Company Of Pittsburg	175 Water Street, 18th Floor	New York	NY	10038	212-770-7000
66850	National Western Life Insurance Company	Po Box 209080	Austin	TX	78720-9080	512-836-1010
92657	Nationwide Life And Annuity Insurance Company	One West Nationwide Blvd.	Columbus	OH	43215	205-879-9230
66869	Nationwide Life Insurance Company	One West Nationwide Blvd.	Columbus	OH	43215	877-245-0761
23787	Nationwide Mutual Insurance Company	One Nationwide Blvd.	Columbus	OH	43215	614-249-7111
91626	New England Life Insurance Company	12802 Tampa Oaks Boulevard, Suite 447	Temple Terrace	FL	33637	617-578-2000
78743	New Era Life Insurance Company	11720 Katy Freeway, Suite 1700	Houston	TX	77079	281-368-7200
69698	New Era Life Insurance Company Of The Midwest	11720 Katy Freeway, Suite 1700	Houston	TX	77079	281-368-7200
91596	New York Life Insurance And Annuity Corporation	51 Madison Avenue	New York	NY	10010	212-576-7000
66915	New York Life Insurance Company	51 Madison Avenue	New York	NY	10010	212-576-7000
81264	Nippon Life Insurance Company Of America	655 Third Ave	New York	NY	10017	212-682-3000
66974	North American Company For Life And Health Insuran	8300 Mills Civic Parkway	West Des Moines	IA	50266	312-648-7600
68349	North American Insurance Company	2721 North Central Avenue	Phoenix	AZ	85004	877-667-9368
21105	North River Insurance Company The	305 Madison Avenue	Morristown	NJ	07960	973-490-6600
69000	Northwestern Long Term Care Insurance Company	720 East Wisconsin Avenue	Milwaukee	WI	53202	414-665-2510
67091	Northwestern Mutual Life Insurance Company	720 East Wisconsin Avenue	Milwaukee	WI	53202-4797	414-271-1444
81353	Nylife Insurance Company Of Arizona	51 Madison Avenue	New York	NY	10010	212-576-7000
67148	Occidental Life Insurance Company Of North Carolin	P.O. Box 2549	Waco	TX	76702-2549	254-297-2775
68446	Oceanview Life And Annuity	410 N 44th Street Suite 210	Phoenix	AZ	85008-7605	469-246-9500
89206	Ohio National Life Assurance Corporation	Post Office Box 237	Cincinnati	OH	45201	513-794-6100
67172	Ohio National Life Insurance Company The	Post Office Box 237	Cincinnati	OH	45201	513-794-6100
67180	Ohio State Life Insurance Company The	300 Crescent Ct., Suite 700	Dallas	TX	75201	816-391-2000
67199	Old American Insurance Company	P.O. Box 218573	Kansas City	MO	64121-9139	816-753-7000
67261	Old Republic Life Insurance Company	307 North Michigan Avenue	Chicago	IL	60601	312-346-8100
67326	Old Surety Life Insurance Company	P.O. Box 54407	Oklahoma City	OK	73154	405-523-2112
76007	Old United Life Insurance Company	P. O. Box 795	Shawnee Mission	KS	66201	913-895-0200
88080	Omaha Health Insurance Company	3300 Mutual Of Omaha Plaza	Omaha	NE	68175	314-275-5200
13100	Omaha Insurance Company	3300 Mutual Of Omaha Plaza	Omaha	NE	68175	800-667-2937
12533	Opticare Of Utah Inc	1901 Parkway Blvd	West Valley City	UT	84119-2001	801-886-2020
69647	Optum Insurance Of Ohio Inc	9800 Health Care Lane; Ms: Mn006-W500	Minnetonka	MN	55343	916-646-9193
15777	Oscar Insurance Company	75 Varick Street, 5th Floor	New York	NY	10013	646-403-3677
76112	Oxford Life Insurance Company	2721 North Central Avenue	Phoenix	AZ	85004	602-263-6666
67393	Ozark National Life Insurance Company	Po Box 219541	Kansas City	MO	64121-9541	816-842-6300
64343	Pacific Guardian Life Insurance Company Ltd	1440 Kapiolani Boulevard, Suite 1700	Honolulu	HI	96814-3698	808-955-2236
97268	Pacific Life & Annuity Company	700 Newport Center Drive	Newport Beach	CA	92660	949-219-3011
97466	Pacific Life Insurance Company	700 Newport Center Drive	Newport Beach	CA	92660	949-219-3011
70785	Pacificare Life And Health Insurance Company	9800 Health Care Lane Mn006-W500	Minnetonka	MN	55343	714-226-3361
93459	Pan American Assurance Company	Post Office Box 53372	New Orleans	LA	70153-3372	504-566-1300
67539	Pan-American Life Insurance Company	Post Office Box 60219	New Orleans	LA	70160-0219	504-566-1300
60003	Park Avenue Life Insurance Company	10 Hudson Yards	New York	NY	10001	212-919-2702
71099	Parker Centennial Assurance Company	1800 North Point Drive	Stevens Point	WI	54481	715-346-6000
11835	Partnerre America Insurance Company	200 First Stamford Place, Suite 400	Stamford	CT	06902	301-961-3211
74900	Partnerre Life Reinsurance Company Of America	200 First Stamford Place, Suite 400	Stamford	CT	06902	512-383-0220
67598	Paul Revere Life Insurance Company	1 Fountain Square	Chattanooga	TN	37402-1330	423-755-1011
93777	Pavonia Life Insurance Company Of Michigan	Po Box 12700	Durham	NC	27709	800-323-1317
67628	Pekin Life Insurance Company	2505 Court Street	Pekin	IL	61558-0001	309-346-1161
93262	Penn Insurance And Annuity Company The	Penn Insurance & Annuity Company	Philadelphia	PA	19172	215-956-8000
67644	Penn Mutual Life Insurance Company The	The Penn Mutual Life Insurance Company	Philadelphia	PA	19172	215-956-8000
67784	Philadelphia American Life Insurance Company	11720 Katy Freeway, Suite 1700	Houston	TX	77079	281-368-7200
18058	Philadelphia Indemnity Insurance Company	Three Bala Plaza East, Suite 400	Bala Cynwyd	PA	19004-1403	610-617-7900
93548	Phl Variable Insurance Company	P. O. Box 5056	Hartford	CT	06102-5056	860-403-5000
72125	Physicians Life Insurance Company	2600 Dodge Street	Omaha	NE	68131-2671	402-633-1000

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
80578	Physicians Mutual Insurance Company	2600 Dodge Street	Omaha	NE	68131-2671	402-633-1000
67873	Pioneer American Insurance Company	P. O. Box 2549	Waco	TX	76702-2549	254-297-2776
67911	Pioneer Mutual Life Insurance Company	P O Box 368	Indianapolis	IN	46206-0368	701-297-5700
67946	Pioneer Security Life Insurance Company	P.O. Box 2549	Waco	TX	76702-2549	254-297-2778
97152	Plateau Insurance Company	P.O. Box 7001, 2701 North Main Street	Crossville	TN	38557-7001	931-484-8411
57622	Polish Natnl Alliance Of The Us Of N. A	6100 N. Cicero Ave.	Chicago	IL	60646-4385	773-286-0500
57630	Polish Roman Catholic Union Of America	984 Milwaukee Avenue	Chicago	IL	60642-4101	773-782-2600
65919	Primerica Life Insurance Company	1 Primerica Parkway	Duluth	GA	30099	866-230-6617
61271	Principal Life Insurance Company	711 High Street	Des Moines	IA	50392-2300	515-247-5111
71161	Principal National Life Insurance Company	711 High Street	Des Moines	IA	50392-2300	515-247-5111
68047	Professional Insurance Company	One Sun Life Executive Park	Wellesley Hills	MA	02481	806-372-6785
88536	Protective Life And Annuity Insurance Company	P. O. Box 2606	Birmingham	AL	35202	205-268-1000
68136	Protective Life Insurance Company	P. O. Box 2606	Birmingham	AL	35202	205-268-1000
67903	Provident American Life And Health Insurance Compa	11200 Lakeline Blvd Ste 100	Austin	TX	78717	512-451-2224
68195	Provident Life And Accident Insurance Company	1 Fountain Square	Chattanooga	TN	37402-1330	423-294-1011
68209	Provident Life And Casualty Insurance Company	1 Fountain Square	Chattanooga	TN	37402-1330	423-294-1011
79227	Pruco Life Insurance Company	100 Mulberry Street, Gateway 3, 7th Floor	Newark	NJ	07102-4061	877-301-1212
86630	Prudential Annuities Life Assurance Corporation	100 Mulberry Street, Gateway 3, 7th Floor	Newark	NJ	07102-4061	212-390-5200
68241	Prudential Insurance Company Of America The	100 Mulberry Street, Gateway 3, 7th Floor	Newark	NJ	07102-4061	800-778-2255
93629	Prudential Retirement Insurance And Annuity Compan	100 Mulberry Street, Gateway 3, 7th Floor	Newark	NJ	07102-4061	860-534-2000
71390	Puritan Life Insurance Company Of America	7272 E. Indian School Rd. Ste 100	Scottsdale	AZ	85251	800-987-1593
39217	Qbe Insurance Corporation	One Qbe Way	Sun Prairie	WI	53596	212-422-1212
89004	Reinsurance Company Of Missouri Incorporated	16600 Swingley Ridge Road	Chesterfield	MO	63017-1706	636-736-7000
68381	Reliance Standard Life Insurance Company	2001 Market Street, Suite 1500	Philadelphia	PA	19103	267-256-3500
67105	Reliastar Life Insurance Company	5780 Powers Ferry Road, Nw	Atlanta	GA	30327-4390	612-372-5432
61360	Reliastar Life Insurance Company Of New York	5780 Powers Ferry Road, Nw	Atlanta	GA	30327-4390	516-682-8700
61700	Renaissance Life & Health Insurance Company Of Ame	225 S. East Street, Suite 360	Indianapolis	IN	46202	800-745-7509
68462	Reserve National Insurance Company	120 S. Central Ave. Ste 350	Clayton	MO	63105	405-848-7931
61506	Resource Life Insurance Company	111 East Wacker Drive, Suite 2100	Chicago	IL	60601-4508	312-356-2587
93572	Rga Reinsurance Company	16600 Swingley Ridge Road	Chesterfield	MO	63017-1706	636-736-7000
65005	Riversource Life Insurance Company	227 Ameriprise Financial Center	Minneapolis	MN	55474	612-671-3131
58181	Royal Arcanum Supreme Council Of	61 Batterymarch Street	Boston	MA	02110	617-426-4135
57657	Royal Neighbors Of America	230 - 16th Street	Rock Island	IL	61201	309-788-4561
61573	Royalty Capital Life Insurance Company	P.O. Box 57220	Salt Lake City	UT	84157-0220	801-264-1060
90247	Rx Life Insurance Company	227 West Monroe Street, Suite 3775	Chicago	IL	60606	515-295-2461
60183	S Usa Life Insurance Company Inc	P.O. Box 1050	Newark	NJ	07101-1050	877-725-4375
79014	Safehealth Life Insurance Company	18210 Crane Nest Drive, 3rd Floor	Tampa	FL	33647	949-425-4300
60445	Sagicor Life Insurance Company	8660 E Hartford Drive Ste 200	Scottsdale	AZ	85255	480-425-5100
60176	Sbli Usa Life Insurance Company Inc	100 West 33rd Street, Suite 1007	New York	NY	10001-2900	212-356-0300
64688	Scor Global Life Americas Reinsurance Company	101 South Tryon Street, Suite 3200	Charlotte	NC	28280	704-344-2700
87017	Scor Global Life Reinsurance Company Of Delaware	101 South Tryon Street, Suite 3200	Charlotte	NC	28280	416-598-4677
97071	Scor Global Life Usa Reinsurance Company	8330 Ward Parkway	Kansas City	MO	64114	416-947-3800
93742	Securian Life Insurance Company	400 Robert Street North	St. Paul	MN	55101-2098	651-665-3500
68675	Security Benefit Life Insurance Company	One Security Benefit Place	Topeka	KS	66636-0001	785-438-3000
68713	Security Life Of Denver Insurance Company	5780 Powers Ferry Road, Nw	Atlanta	GA	30327-4390	303-860-1290
68772	Security Mutual Life Insurance Company Of New York	Po Box 1625	Binghamton	NY	13902-1625	607-723-3551
69485	Security National Life Insurance Company	P. O. Box 57220	Salt Lake City	UT	84157-0220	801-264-1060
78662	Senior Life Insurance Company	P.O. Box 2447	Thomasville	GA	31799-2447	229-228-6936
77119	Sentinel American Life Insurance Co	10 Hudson Yards	New York	NY	10001	215-567-7011
24988	Sentry Insurance A Mutual Company	1800 North Point Drive	Stevens Point	WI	54481	715-346-6000
68810	Sentry Life Insurance Company (L&h Acct)	1800 North Point Drive	Stevens Point	WI	54481	715-346-6000
97241	Settlers Life Insurance Company	Po Box 1191	Madison	WI	53701-1191	608-257-5611
65757	Shelter Life Insurance Company	1817 West Broadway	Columbia	MO	65218-0001	573-445-8441
89958	Shelterpoint Insurance Company	1225 Franklin Avenue - Suite 475	Garden City	NY	11530	954-429-2333
68845	Shenandoah Life Insurance Company	P.O. Box 12847	Roanoke	VA	24029	540-985-4400
71420	Sierra Health And Life Insurance Company Inc	P.O. Box 36451	Las Vegas	NV	89133-6451	702-242-7531
62952	Silac Insurance Company	P.O. Box 2460	Salt Lake City	UT	84110-2460	801-579-3400
12575	Silverscript Insurance Company	1021 Reams Fleming Blvd.	Franklin	TN	37064	615-743-6600
57673	Slovene National Benefit Society	247 West Allegheny Road	Imperial	PA	15126	724-695-1100
57142	Sons Of Norway	1455 West Lake Street	Minneapolis	MN	55408	612-827-3611
16592	Ssm Health Insurance Company	1277 Deming Way	Madison	WI	53717	608-827-4301
42986	Standard Guaranty Insurance Company	260 Interstate North Circle, Se	Atlanta	GA	30339-2110	800-535-1333
69019	Standard Insurance Company	Po Box 711	Portland	OR	97207-0711	503-321-7000
86355	Standard Life And Accident Insurance Company	One Moody Plaza	Galveston	TX	77550	409-763-4661
71706	Standard Life And Casualty Company	Post Office Box 510690	Salt Lake City	UT	84151-0690	801-538-0376
69078	Standard Security Life Insurance Company Of New Yo	485 Madison Avenue, 14th Floor	New York	NY	10022-5872	212-355-4141
68985	Starmount Life Insurance Company	P.O. Box 98100	Baton Rouge	LA	70898-9100	225-926-2888
38318	Starr Indemnity & Liability Company	399 Park Avenue, 3rd Floor	New York	NY	10022	214-559-1222
94498	State Farm Health Insurance Company	One State Farm Plaza	Bloomington	IL	61710	800-782-8332
69108	State Farm Life Insurance Company	One State Farm Plaza	Bloomington	IL	61710	800-782-8332
25178	State Farm Mutual Automobile Insurance Company	One State Farm Plaza	Bloomington	IL	61710	800-782-8332
69116	State Life Insurance Company	P O Box 368	Indianapolis	IN	46206-0368	317-285-1877
69132	State Mutual Insurance Company	Po Box 153	Rome	GA	30162	706-291-1054
89184	Sterling Investors Life Insurance Company	10201 N. Illinois St., Suite 280	Indianapolis	IN	46290	317-581-0278
77399	Sterling Life Insurance Company	11200 Lakeline Blvd., Suite 100	Austin	TX	78717	360-647-9080
80926	Sun Life And Health Insurance Company (Us)	One Sun Life Executive Park	Wellesley Hills	MA	02481	781-446-1523
80802	Sun Life Assurance Company Of Canada	One Sun Life Executive Park	Wellesley Hills	MA	02481	781-237-6030
69272	Sunset Life Insurance Company Of America	P.O. Box 219139	Kansas City	MO	64121-9139	816-753-7000
13175	Surency Life & Health Insurance Company	Po Box 789773	Wichita	KS	67278-9773	316-219-5749
69310	Surety Life Insurance Company	310 Ne Mulberry Street	Lee's Summit	MO	64086	816-434-4477
82627	Swiss Re Life & Health America Inc	175 King Street	Armonk	NY	10504	877-794-7773

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
68608	Symetra Life Insurance Company	P.O.Box 34690	Seattle	WA	98124-1690	425-256-8000
90581	Symetra National Life Insurance Company	P.O.Box 34690	Seattle	WA	98124-1690	425-376-8000
71153	Talcott Resolution Life And Annuity Insurance Comp	1 Griffin Road N	Windsor	CT	06095-1512	860-547-2939
88072	Talcott Resolution Life Insurance Company	1 Griffin Road N	Windsor	CT	06095-1512	860-547-5000
69345	Teachers Insurance And Annuity Association Of Amer	730 Third Avenue	New York	NY	10017	212-490-9000
69396	Texas Life Insurance Company	900 Washington Avenue	Waco	TX	76701	254-752-6521
68357	The Reliable Life Insurance Company	120 S. Central Ave. Ste 350	Clayton	MO	63105	314-819-4486
70435	The Savings Bank Mutual Life Insurance Company Of	One Linscott Road	Woburn	MA	01801	781-938-3500
56006	The Travelers Protective Association Of America	2041 Exchange Drive	St. Charles	MO	63303	314-371-0533
56014	Thrivent Financial For Lutherans	625 Fourth Avenue South Ms-Reg Financial	Minneapolis	MN	55415-1624	612-844-7000
60142	Tiaa-Cref Life Insurance Company	730 Third Avenue	New York	NY	10017	212-490-9000
92908	Tier One Insurance Company	1932 Wynnton Road	Columbus	GA	31999-0001	706-660-7317
69566	Trans World Assurance Company	885 S. El Camino Real	San Mateo	CA	94402	650-348-2300
10952	Transamerica Casualty Insurance Company	6400 C Street Sw	Cedar Rapids	IA	52499	319-355-8511
70688	Transamerica Financial Life Insurance Company	440 Mamaroneck Avenue	Harrison	NY	10528	914-697-8000
86231	Transamerica Life Insurance Company	4333 Edgewood Rd Ne	Cedar Rapids	IA	52499	319-355-8511
25658	Travelers Indemnity Company	One Tower Square	Hartford	CT	06183	860-277-0111
25682	Travelers Indemnity Company Of Connecticut	One Tower Square	Hartford	CT	06183	860-277-0111
92525	Truassure Insurance Company	111 Shuman Boulevard	Naperville	IL	60563	800-414-4988
61425	Trustmark Insurance Company	400 Field Drive	Lake Forest	IL	60045-2581	847-615-1500
62863	Trustmark Life Insurance Company	400 Field Drive	Lake Forest	IL	60045-2581	847-615-1500
84530	U S Financial Life Insurance Company	525 Washington Boulevard - Controllers 35	Jersey City	NJ	07310	513-686-2000
29599	U S Specialty Insurance Company	13403 Northwest Freeway	Houston	TX	77040	713-744-3700
67423	Ubs Life Insurance Company Usa	P.O. Box 1795	Erie	PA	16512-1795	800-986-0088
80314	Unicare Life & Health Insurance Company	233 S. Wacker Drive, Suite 3700	Chicago	IL	60606	877-864-2273
11121	Unified Life Insurance Company	P. O. Box 25326	Overland Park	KS	66225-5326	913-871-7284
91529	Unimerica Insurance Company	9800 Health Care Lane	Minnetonka	MN	55343	952-992-5124
62596	Union Fidelity Life Insurance Company	7101 College Boulevard Suite 1400	Overland Park	KS	66210	800-621-0393
69744	Union Labor Life Insurance Company	8403 Colesville Road	Silver Spring	MD	20910	202-682-0900
70408	Union Security Insurance Company	11222 Quail Roost Drive	Miami	FL	33157-6596	816-474-2345
92916	United American Insurance Company	P.O. Box 8080	Mckinney	TX	75070	972-529-5085
56383	United Commercial Travelers Of America	1801 Watermark Drive Suite 100	Columbus	OH	43215	614-487-9680
85766	United Concordia Insurance Company	4401 Deer Path Rd	Harrisburg	PA	17110	717-260-7081
87645	United Fidelity Life Insurance Company	P.O. Box 410288	Kansas City	MO	64141-0288	816-391-2000
97179	United Healthcare Life Insurance Company	3100 Ams Boulevard 3rd Floor	Green Bay	WI	54307-9032	414-226-6300
63983	United Heritage Life Insurance Company	Po Box 7777	Meridian	ID	83680-7777	208-493-6100
69922	United Home Life Insurance Company	P. O. Box 7192	Indianapolis	IN	46202	317-692-7979
69930	United Insurance Company Of America	120 S. Central Ave. Ste 350	Clayton	MO	63105	314-819-4300
69973	United Life Insurance Company	Po Box 729	Cedar Rapids	IA	52406-0729	319-399-5700
92703	United National Life Insurance Company Of America	1275 Milwaukee Avenue	Glenview	IL	60025	847-803-5252
69868	United Of Omaha Life Insurance Company	3300 Mutual Of Omaha Plaza	Omaha	NE	68175	402-342-7600
42129	United Security Assurance Company Of Pennsylvania	P O Box 64477	Souderton	PA	18964-0477	215-723-3044
81108	United Security Health And Casualty Insurance Comp	6640 S. Cicero Avenue	Bedford Park	IL	60638	800-875-4422
21113	United States Fire Insurance Company	305 Madison Avenue	Morristown	NJ	07960	973-490-6600
70106	United States Life Insurance Company New York	P.O. Box 1591, 3-D1	Houston	TX	77251	212-709-6000
72850	United World Life Insurance Company	3300 Mutual Of Omaha Plaza	Omaha	NE	68175	402-342-7600
79413	Unitedhealthcare Insurance Company	185 Asylum Street	Hartford	CT	06103-3408	877-832-7734
84549	Unitedhealthcare Insurance Company Of America	1600 Mcconnor Parkway, 2nd Fl	Schaumburg	IL	60173	224-231-1451
12231	Unitedhealthcare Insurance Company Of The River Va	101 17th St Suite 301	Moline	IL	61265	952-931-4651
63819	Unity Financial Life Insurance Company	P.O. Box 625700	Cincinnati	OH	45262-5700	513-247-0711
70130	Universal Guaranty Life Insurance Company	P.O. Box 13080	Springfield	IL	62791-3080	217-241-6300
67601	Unum Insurance Company	1 Fountain Square	Chattanooga	TN	37402-1330	423-294-1011
62235	Unum Life Insurance Company Of America	2211 Congress Street	Portland	ME	04122	207-575-2211
14165	Us Alliance Life And Security Company	Po Box 4026	Topeka	KS	66604	785-228-0200
70955	Usa Life One Insurance Company Of Indiana	P.O. Box 609	Fishers	IN	46038	317-585-0541
69663	Usaa Life Insurance Company	9800 Fredericksburg Road	San Antonio	TX	78288	210-498-8000
94358	Usable Life	P.O. Box 1650	Little Rock	AR	72203-1650	501-375-7200
68632	Vantis Life Insurance Company	200 Day Hill Road	Windsor	CT	06095	860-298-5400
70238	Variable Annuity Life Insurance Company	P.O. Box 1591, 3-D1	Houston	TX	77251-1591	713-522-1111
80942	Venerable Insurance And Annuity Company	1475 Dunwoody Drive	West Chester	PA	19380	770-980-5100
20397	Vigilant Insurance Company	202b Hall's Mill Road	Whitehouse Station	NJ	08889	212-612-4000
13750	Vision Benefits Of America Ii Inc	400 Lydia Street Suite 300	Carnegie	PA	15106	412-881-4900
32395	Vision Service Plan Insurance Company	3333 Quality Drive	Rancho Cordova	CA	95670	916-851-5000
86509	Voya Retirement Insurance And Annuity Company	5780 Powers Ferry Road, Nw	Atlanta	GA	30327-4390	770-980-5100
70319	Washington National Insurance Company	11825 North Pennsylvania Street	Carmel	IN	46032	800-888-4918
64467	Wellcare Health Insurance Company Of Kentucky Inc	P.O. Box 31391	Tampa	FL	33631-3391	813-243-2974
83445	Wellcare Health Insurance Of Arizona Inc	P.O. Box 31391	Tampa	FL	33631-3391	813-243-2974
16512	Wellcare Of Missouri Health Insurance Company Inc	P.O. Box 31391	Tampa	FL	33631-3391	813-206-5582
10155	Wellcare Prescription Insurance Inc	P.O. Box 31391	Tampa	FL	33631-3391	813-243-2974
32280	Wellfleet Insurance Company	5814 Reed Road	Fort Wayne	IN	46835-3568	402-916-3611
70335	West Coast Life Insurance Company	P. O. Box 2606	Birmingham	AL	35202	205-268-1000
70483	Western And Southern Life Insurance Company	400 Broadway	Cincinnati	OH	45202	513-629-1800
57711	Western Catholic Union	510 Maine St.	Quincy	IL	62301	217-223-9721
92622	Western Southern Life Assurance Company	400 Broadway	Cincinnati	OH	45202	513-629-1800
85189	Western United Life Assurance Company	P.O. Box 2290	Spokane	WA	99210	509-835-2500
39845	Westport Insurance Corporation	1200 Main St. Suite 800	Kansas City	MO	64105-2478	816-235-3700
38776	White Mountains Reinsurance Company Of America	140 Broadway - 32nd Floor	New York	NY	10005-1123	212-312-2500
62413	Wilcac Life Insurance Company	20 Glover Avenue 4th Floor	Norwalk	CT	06850	312-822-5000
57010	William Penn Association	709 Brighton Road	Pittsburgh	PA	15233-1821	412-231-2979
66133	Wilton Reassurance Company	20 Glover Avenue 4th Floor	Norwalk	CT	06850	203-762-4400
60704	Wilton Reassurance Life Company Of New York	20 Glover Avenue 4th Floor	Norwalk	CT	06850	203-762-4400

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

NAIC CODE	COMPANY NAME	ADDRESS	CITY	STATE	ZIP	TELEPHONE
65960	Windsor Life Insurance Company	1345 River Bend Drive, Suite 100	Dallas	TX	75247	214-559-0850
56170	Woman's Life Insurance Society	Po Box 5020	Port Huron	MI	48061-5020	810-985-5191
57320	Woodmen Of The World Life Insurance Society	1700 Farnam Street	Omaha	NE	68102	402-342-1890
16535	Zurich American Insurance Company	1299 Zurich Way, 5th Floor	Schaumburg	IL	60196-1056	847-605-6000
90557	Zurich American Life Insurance Company	150 Greenwich Street, 4 World Trade Cente	New York	NY	10007-2366	877-301-5376

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800-726-7390

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against an insurance company or agent:

insurance.mo.gov
800-726-7390



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Missouri Department of Commerce & Insurance

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301 W. High St.
Jefferson City, MO 65102